

MILANA STETSENKO

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EDUCATION

Bachelor of Computer Science, Minerva University

Sep 2019 - May 2023

- Study in 7 countries on 4 continents. Complete short-term internships in each country for local companies
- Coursework: AI, ML, Algorithms and Data Structures, Statistics, Predictive/Causal Inference

Technical and Product Management Skills

- Python, Azure Logic Apps and Azure Machine Learning, R, Swift, git, Stata, Tableau, SQL, sklearn
- Scoping, grooming of stories, UX/UI, user-centered design, competitors research, product roadmap, feedback research, product requirements, agile, A/B testing, documentation, scrum, Atlassian, go-to-market strategy

EXPERIENCE

Product Management Intern

Oct 2021 - present

MarkLogic

San Carlos, CA

- Groomed and coordinated execution of user stories for a customer, contributing to \$10M in revenue in renewal
- Contributed to 1- and 5-year product roadmaps with customer surveys on modularization and pricing strategies
- Analyzed 5,000 support tickets to prioritize requests and developed a framework for their timely management

Product Management Intern

Aug 2020 - present

Revenue Grid

San Francisco, CA

- Managed 6 sprints, created and oversaw 100+ requirements in JIRA tickets, focusing on UI and AI features
- Researched and interviewed 30+ users to redefine product positioning and find a new customer segment
- Achieved 15% adoption growth for Signals feature by gathering and implementing feedback using dogfooding

Founder

Sep 2017 - May 2019

Sunlight Systems

Shostka, Ukraine

- Built and sold 254 solar collectors generating electricity by coordinating marketing, production, and deployment
- Enhanced product positioning that increased our sales 2x using customer surveys and feedback from accelerator
- Led product discovery by conducting 50+ interviews which helped to find product market fit and start selling

Machine Learning Intern

Jun 2021 - Aug 2021

Revenue Grid

San Francisco, CA

- Refined NLP models to simplify user CRM experience using Azure Logic Apps and Azure Auto Machine Learning
- Managed 3 interns working with Azure, initiating feedback, efficient communication, and group coding

PROJECTS AND LEADERSHIP

- Led teams of 3-5 students across 3 curriculum-related projects: iOS development for Korean startup TIPP, go-to-market strategy for Indian Ministry of Sustainability, customer gamification research for US startup Ovio
- Founded organization teaching 5,000 high-school students about healthy eating habits, managing 27 workers
- Built an image classification model on clothing image dataset using SVM kernels and VGG16 with sklearn
- Trained random forest and logistic regression to estimate causality of yearly GDP decline on war onset
- Predicted hourly call rates load throughout the day to distribute staff for best service of the call center