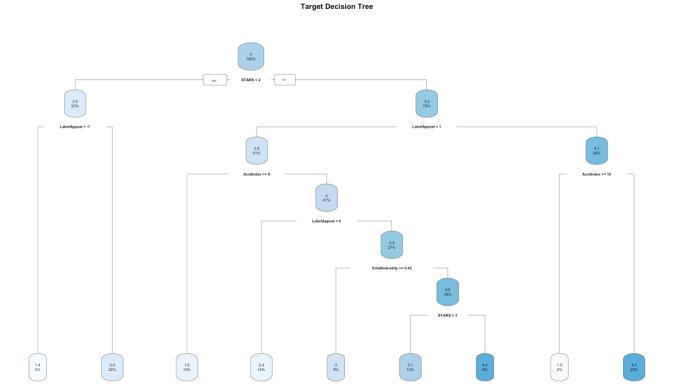
## Wine Project Bingo Bonus

## By Mimi Trinh

In this bingo bonus, I attempt for 20 points by building a decision tree to predict the target variable. Below is the decision tree output.



Below is the Poisson regression output.

```
Call:
glm(formula = wine$TARGET ~ wine$VolatileAcidity + wine$LabelAppeal +
   wine$AcidIndex + wine$IMP_Chlorides + wine$IMP_FreeSulfurDioxide +
   wine$IMP_TotalSulfurDioxide + wine$IMP_Sulphates + wine$IMP_Alcohol +
   wine$M_STARS + wine$IMP_STARS, family = poisson(link = "log"),
   data = wine)
Deviance Residuals:
         1Q Median
                              30
                                      Max
-3.1916 -0.6451 0.0135 0.4543 3.7735
Coefficients:
                            Estimate Std. Error z value Pr(>|z|)
                           1.485e+00 4.556e-02 32.600 < 2e-16 ***
(Intercept)
                          -3.194e-02 6.518e-03 -4.900 9.6e-07 ***
wine$VolatileAcidity
wine$LabelAppeal
                          1.584e-01 6.128e-03 25.851 < 2e-16 ***
wine$AcidIndex
                          -8.509e-02 5.180e-03 -16.429 < 2e-16 ***
wine$IMP_Chlorides
                          -3.602e-02 1.646e-02 -2.188 0.028652 *
wine$IMP_FreeSulfurDioxide 1.017e-04 3.508e-05 2.900 0.003730 **
wine$IMP_TotalSulfurDioxide 8.290e-05 2.273e-05 3.647 0.000265 ***
wine$IMP_Sulphates -1.219e-02 5.752e-03 -2.120 0.034042 *
                          3.602e-03 1.407e-03 2.560 0.010472 *
wine$IMP_Alcohol
wine$M_STARS
                          -1.038e+00 1.696e-02 -61.220 < 2e-16 ***
wine$IMP_STARS
                           1.887e-01 6.090e-03 30.994 < 2e-16 ***
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
(Dispersion parameter for poisson family taken to be 1)
   Null deviance: 22861 on 12794 degrees of freedom
Residual deviance: 13831 on 12784 degrees of freedom
AIC: 45795
```

Among nine significant variables in the Poisson model, the decision tree model has four of these variables: STARS, Label Appeal, Acid Index, and Volatile Acidity. The decision tree uses Acid Index and Volatile Index only once whereas it uses STARS and Label Appeal in multiple layers. This is interesting since during the project when we run the correlation plot, STARS and Label Appeal are the only two predictors with a direct, strong, positive correlation with the target variable.

Also, it's interesting that the decision tree model goes from 1.4 to 4.4 in predicted value whereas the actual value in the target variable goes from 0 to 8. Therefore, Poisson, negative binomial, ZIP, and ZNIB are probably better tools to use for this project than decision tree. Perhaps decision tree can be used instead of the zero-inflated model in ZIP and ZINB to determine whether the wine is sold or not, then we can use Poisson and NB to predict the number of cases sold.