

Kaz Food Industries Limit
Salary Structure Proposal for Sales Person

With Effect From: 01 August, 2014

Sl.	Designation	Job Group	Designation Equivalent To	Min Years of Experience	Min Education Level	Present Salary Range (Min)	Present Salary Range (Max)	Proposed Salary Range (Min)	Proposed Salary Range (Max)	Remarks
1	Sales Manager	8	Manager	8+	MBA / Master / BBA					
2	Divisional Sales Manager	7	Deputy Manager	7 – 8		0.00	0.00	50,000	70,000	
3	Regional Sales Manager	7	Assistant Manager	6 – 7		40,000	40,000	40,000	50,000	
4	Area Sales Manager	6	Sr. Executive / Executive	5 – 6		24,000	30,000	28,000	40,000	
5	Senior Area Sales Officer	5	Sr. Officer	3 – 4		18,000	22,000	20,000	28,000	
6	Area Sales Officer	5	Officer	1 – 2	Graduation / HSC / Graduation	12,000	15,000	12,000	16,000	
7	Sales Representative	3	Non-Management	0 – 1		7,000	7,700	8,000	10,000	

GM – Sales

GM – HR