Kazi Farms

Increment proposal for Non-Management employee – 2018

| S/ L | Status | Location | Minimu m Salary | Food Allowan ce | Residen ce Allowan ce | Total Salar y | Disease Preventi on Bonus | Producti on Bonus | Bio Securi ty Bonus | Pre Producti on Allowanc e | Ove r Tim e | Total Amou nt | Increa se Amou nt | Average Increme nt Based on Score | Total Increa se | Increa se % | Remarks |
|---------|--------------|----------------------------|-----------------------|-----------------------|--------------------------------|---------------------|------------------------------------|-------------------------|------------------------------|--|----------------------|---------------------|----------------------------|--|-----------------------|-------------------|--|
| 1 | Present | Farm | 8800 | 1500 | 500 | 1080 | 340 | 253 | 291 | N/A | 265 6 | 14340 | 1907 | 100 | 2007 | 14.00 | O.T Calculati on based on last 3 months average |
| 2 | Propos ed | Farm | 10000 | 1800 | 500 | 1230 0 | 340 | 289 | 291 | N/A | 302 8 | 16248 | | | | | |
| 3 | Present | Farm (Constructi on) | 8800 | 1500 | 500 | 1080 | N/A | N/A | N/A | 500 | 803 | 12103 | 1612 | 100 | 1712 | 14.15 | O.T Calculati on based on last 3 months average |
| 4 | Propos ed | Farm (Constructi on) | 10000 | 1800 | 500 | 1230 0 | N/A | N/A | N/A | 500 | 915 | 13715 | | | | | |

| S/L | Status | Location | Minimum Salary | Food Allowance | Location Allowanc e | Total Salary | House Allowance | Production Bonus | Over Time | Total Amount | Increase Amount | Average Incremen t Based on Score | Total Increase | Increase % | Remarks |
|-----|--------------|---------------------------|-------------------|-------------------|---------------------------|-----------------|--------------------|---------------------|--------------|-----------------|--------------------|---|-------------------|---------------|---|
| 1 | Present | Hatchery (In Side) | 8800 | 1500 | 800 | 11100 | N/A | 360 | 34 | 11494 | 1555 | 100 | 1655 | 14.40 | O.T Calculation based on last 3 months average |
| 2 | Propose d | Hatchery (In Side) | 10000 | 1800 | 800 | 12600 | N/A | 410 | 39 | 13049 | | | | | |
| 3 | Present | Hatchery (Out Side) | 8800 | N/A | 800 | 9600 | 1500 | 360 | 34 | 11494 | 1555 | 100 | 1655 | 14.40 | O.T Calculation based on last 3 months average |
| 4 | Propose d | Hatchery (Out Side) | 10000 | N/A | 800 | 10800 | 1800 | 410 | 39 | 13049 | | | | | - |

| S/L | Status | Location | Minimum Salary | Food Allowanc e | Location Allowance | Total Salary | House Allowance | Over Time | Total Amount | Increase Amount | Average Increment Based on Score | Total Increase | Increase % | Remarks |
|-----|----------|--|-------------------|-----------------------|-----------------------|-----------------|--------------------|--------------|-----------------|--------------------|---|-------------------|---------------|---|
| 1 | Present | Feed Mill (Gojaria, Thakurgoan, Panchagorh) | 8800 | N/A | 500 | 9300 | N/A | 1095 | 10395 | 1353 | 100 | 1453 | 13.98 | O.T Calculation based on last 3 months average |
| 2 | Proposed | Feed Mill (Gojaria, Thakurgoan, Panchagorh) | 10000 | N/A | 500 | 10500 | N/A | 1248 | 11748 | | | | | |
| 3 | Present | Feed Mill (Sagorika) | 8800 | N/A | 1000 | 9800 | N/A | 1200 | 11000 | 1368 | 100 | 1468 | 13.35 | O.T Calculation based on last 3 months average |
| 4 | Proposed | Feed Mill (Sagorika) | 10000 | N/A | 1000 | 11000 | N/A | 1368 | 12368 | | | | | |

| S/ L | Status | Location | Minimu m Salary | Food Allowanc e | Location Allowanc e | Total Salary | House Allowanc e | Hardship Allowanc e | Over Tim e | Total Amoun t | Increas e Amount | Average Incremen t Based on Score | Total Increas e | Increas e % | Remarks |
|---------|--------------|--|-----------------------|-----------------------|---------------------------|-----------------|------------------------|---------------------------|------------------|---------------------|------------------------|---|-----------------------|-------------------|--|
| 1 | Present | Compost Plant | 8800 | N/A | N/A | 8800 | N/A | 1500 | 176 8 | 12068 | 1448 | 100 | 1548 | 12.82 | O.T Calculatio n based on last 3 months average |
| 2 | Propose d | Compost Plant | 10000 | N/A | N/A | 1000 0 | N/A | 1500 | 201 6 | 13516 | | | | | |
| 3 | Present | Compost Plant (Construction) | 8800 | N/A | N/A | 8800 | N/A | 0 | 423 | 13031 | 1792 | 100 | 1892 | 14.52 | O.T Calculatio n based on last 3 months average |
| 4 | Propose d | Compost Plant (Construction) | 10000 | N/A | N/A | 1000 | N/A | 0 | 482 3 | 14823 | | | | | _ |

| S/L | Status | Location | Minimu | Food | Location | Total | House | Over | Total | Increase | Average | Total | Increase | Remarks |
|-----|---------|----------|--------|-----------|----------|--------|----------|------|--------|----------|----------|----------|----------|-------------|
| | | | m | Allowance | Allowanc | Salary | Allowanc | Time | Amount | Amount | Incremen | Increase | % | |
| | | | Salary | | e | | e | | | | t | | | |
| | | | | | | | | | | | Based on | | | |
| | | | | | | | | | | | Score | | | |
| 1 | Present | KFIL All | 8800 | N/A | 500 | 9300 | N/A | 1950 | 11250 | 973 | 100 | 1073 | 9.54 | O.T |
| | | | | | | | | | | | | | | Calculation |
| | | | | | | | | | | | | | | based on |
| | | | | | | | | | | | | | | last 3 |
| | | | | | | | | | | | | | | months |
| | | | | | | | | | | | | | | average |
| 2 | Propose | KFIL All | 9500 | N/A | 500 | 10000 | N/A | 2223 | 12223 | | | | | |
| | d | | | | | | | | | | | | | |

Score Distribution: The following performance rating has to be followed while evaluating the performance of all non-management level (except Driver heavy, medium & light) employees of KFG & KFIL.

| Achievement level | Rating Score | Score Range | Rating | Distribution % | Deviation | Proposed |
|-------------------|--------------|-------------|------------------|----------------|--------------|-----------|
| | | | | | allowed in | Increment |
| | | | | | Distribution | Amount |
| 60% & Below | 1 | 1-1.99 | Requires | 5 | +/-5% | 0 |
| | | | Significant | | | |
| | | | Improvement | | | |
| 61% to 75% | 2 | 2-2.99 | Partially Met | 20 | +/-5% | 50 |
| | | | Expectations | | | |
| 76% to 90% | 3 | 3-3.99 | Met Expectations | 50 | +-10% | 100 |
| 91% to 100% | 4 | 4-4.79 | Exceeds | 20 | +-10% | 150 |
| | | | Expectations | | | |
| 101% and above | 5 | 4.80-5 | Far Exceeds | 5 | Maximum | 200 |
| | | | Expectations | | | |

| Average Increment | 100 | |
|-------------------|-----|--|
|-------------------|-----|--|

| | te for Non-Management (La | <u> </u> | V | A | NII | T O | D and |
|----|---------------------------|-----------|------|------------|------------|-----------|---------|
| SI | Organization | Year | Year | Avearage | Number | Turn Over | Remarks |
| | | | | Total Non- | Separation | Rate (%) | |
| | | | | Management | Employees | | |
| | | | | Employee | | | |
| 1 | KFG | Farm | 2013 | 3529 | 789 | 22.36 | |
| | | | 2014 | 3218 | 388 | 12.06 | |
| | | | 2015 | 3213 | 428 | 13.32 | |
| | | | 2016 | 3328 | 428 | 12.86 | |
| | | | 2017 | 3215 | 228 | 7.09 | |
| | | Hatchery | 2013 | 1450 | 188 | 12.97 | |
| | | | 2014 | 1419 | 135 | 9.51 | |
| | | | 2015 | 1413 | 109 | 7.71 | |
| | | | 2016 | 1402 | 71 | 5.06 | |
| | | | 2017 | 1215 | 66 | 5.43 | |
| | | Farm Mill | 2013 | 471 | 54 | 11.46 | |
| | | | 2014 | 568 | 66 | 11.62 | |
| | | | 2015 | 614 | 93 | 15.15 | |
| | | | 2016 | 672 | 65 | 9.67 | |
| | | | 2017 | 740 | 64 | 8.65 | |
| | | Others | 2013 | 555 | 48 | 8.65 | |
| | | | 2014 | 695 | 65 | 9.35 | |
| | | | 2015 | 909 | 121 | 13.31 | |
| | | | 2016 | 887 | 209 | 23.56 | |
| | | | 2017 | 1127 | 98 | 8.70 | |
| 2 | KFIL | KFIL All | 2013 | 220 | 35 | 15.91 | |
| | | | 2014 | 290 | 34 | 11.72 | |
| | | | 2015 | 425 | 45 | 10.59 | |

| 2016 | 497 | 55 | 11.07 | |
|------|-----|----|-------|--|
| 2017 | 653 | 54 | 8.27 | |