

Project: Creditworthiness

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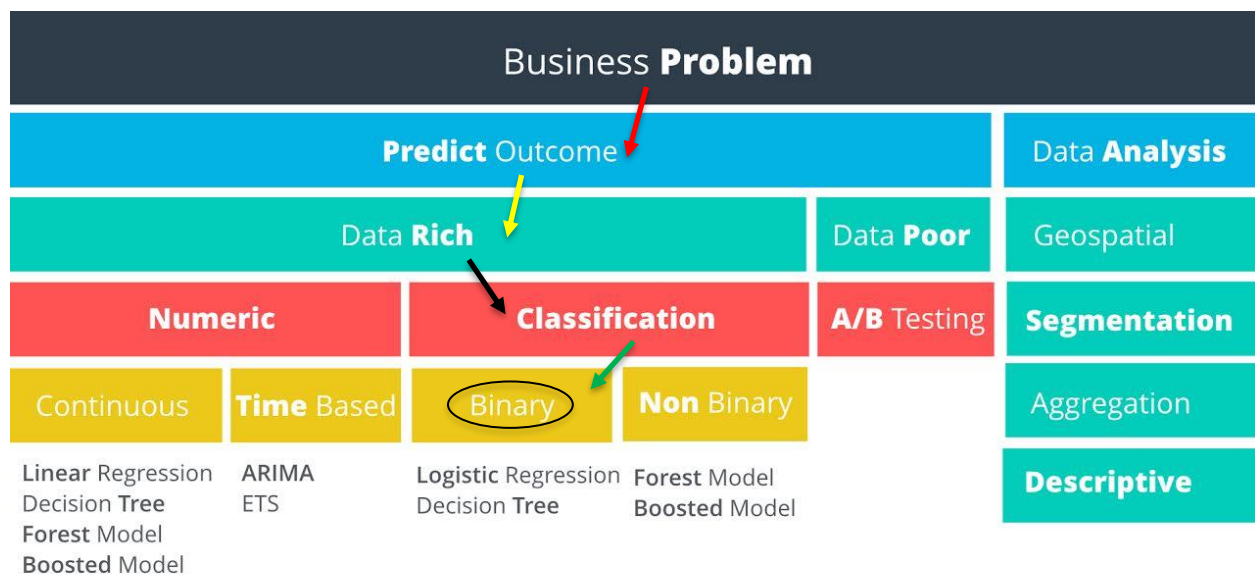
Step 1: Business and Data Understanding

Provide an explanation of the key decisions that need to be made. (250 word limit)

The key business decision that needs to be made is if each new loan applicant is credit-worthy and should be granted a loan. The bank has been approving loan applications by hand but due to a huge influx of customers the loan application assessor should devise an automated way of completing the above task.

The bank has previously collected about twenty different kinds of data relevant to customers such as *Age, Account Balance, Payment Status of Previous Credit* etc., which will be used to construct the new customer evaluation model (some variables were discarded as non-suitable for the analysis).

Since we are dealing with new customers, we need to predict an outcome and this is a problem for which we do have data. The question is if a customer is creditworthy or not, so two possible outcomes, meaning that we need to construct a Binary Classification Model.



Step 2: Building the Training Set

*Build your training set given the data provided to you. The data has been cleaned up for you already so you shouldn't **need to convert any data fields to the appropriate data types**.*

The *Association Analysis* tool provides information on correlation between fields. As we can see below there are no highly correlated variables (correlation > 0.70) in our dataset.

Full Correlation Matrix

	Duration.of.Credit.Month	Credit.Amount	Instalment.per.cent	Duration.in.Current.address	Most.valuable.available.asset	Age.years
Duration.of.Credit.Month	1.000000	0.565054	0.145637	-0.032494	0.128814	-0.018171
Credit.Amount	0.565054	1.000000	-0.253286	-0.136621	0.457147	0.040486
Instalment.per.cent	0.145637	-0.253286	1.000000	0.131231	0.115114	0.111456
Duration.in.Current.address	-0.032494	-0.136621	0.131231	1.000000	-0.047386	0.301966
Most.valuable.available.asset	0.128814	0.457147	0.115114	-0.047386	1.000000	0.123579
Age.years	-0.018171	0.040486	0.111456	0.301966	0.123579	1.000000
Type.of.apartment	0.126967	0.100413	0.178926	-0.163386	0.182744	0.208552
No.of.dependents	-0.185180	0.082721	-0.293380	-0.036814	0.019435	0.046996
Telephone	0.238437	0.192532	0.038515	0.055112	0.083395	0.141103
Foreign.Worker	-0.207298	-0.045994	-0.155458	-0.015787	0.071932	-0.020939
	Type.of.apartment	No.of.dependents	Telephone	Foreign.Worker		
Duration.of.Credit.Month	0.126967	-0.185180	0.238437	-0.207298		
Credit.Amount	0.100413	0.082721	0.192532	-0.045994		
Instalment.per.cent	0.178926	-0.293380	0.038515	-0.155458		
Duration.in.Current.address	-0.163386	-0.036814	0.055112	-0.015787		
Most.valuable.available.asset	0.182744	0.019435	0.083395	0.071932		
Age.years	0.208552	0.046996	0.141103	-0.020939		
Type.of.apartment	1.000000	-0.010189	0.179688	-0.026742		
No.of.dependents	-0.010189	1.000000	-0.097632	0.218454		
Telephone	0.179688	-0.097632	1.000000	-0.168472		
Foreign.Worker	-0.026742	0.218454	-0.168472	1.000000		

During the cleanup process, I visualized the available data using the *Field Summary* tool on Alteryx. Seven variables were removed from the dataset and I imputed values in one other variable.



Variables that were removed:

- 1) Occupation: only one distinct value (1) throughout, cannot add value to the model.
- 2) Concurrent credits: same as occupation, only one distinct value (Other Banks/Depts) throughout.

- 3) Duration in current address: 69% of the values are missing, cannot impute.
- 4) Guarantors: Low variability, 91.4% vs 8.6% values distribution.
- 5) Foreign Worker: Low variability, 96.2% vs 3.8% values distribution.

For the last two variables, I suspected at least *No. of Dependents* to be one of them due to low variability (85.4% vs 14.6% value distribution), however I examined the remaining variables' correlation to *Credit application result* and corresponding values to build a solid case for excluding them.

Focused Analysis on Field Credit.Application.Result.num

	Association Measure	p-value
Most.valuable.available.asset	-0.232248	0.0050930 **
Duration.of.Credit.Month	-0.215149	0.0096065 **
Instalment.per.cent	-0.130496	0.1190020
Age.years	0.123088	0.1416213
Credit.Amount	-0.092205	0.2717004
Foreign.Worker	0.072525	0.3876717
Duration.in.Current.address	0.067284	0.4229716
Type.of.apartment	-0.039360	0.6395134
No.of.dependents	0.038037	0.6508161
Telephone	0.030838	0.7136766

The correlation analysis suggests little association between No. of dependents and creditworthiness, the same goes with the Telephone field, which does not imply any particular relationship with banking status. So:

- 6) No. of dependents: low variability, low correlation to target variable, high p-values.
- 7) Telephone: lowest correlation to target variable, highest p-values.

It is also noted that there is a 2% of the *Age-years* data missing. Since this is a numerical field we can impute missing values using the average or the median of the available data. The median is 33 and the average is ca. 36 (rounded up from 35.637 years). In this case, the median appears to be more suitable given the distribution of the field values as seen in the Field Summary visualization above. Most values are between 25 years and 30 years of age, hence the median is closer to that trend. Having imputed the new average age of the customers is ca. 36 again (rounded up from 35.574 years).

Step 3: Train your Classification Models

Having created estimation and validation samples according to the project requirements, four predictive models were trained as explained below.

Logistic Regression Model inc. Stepwise Tool: With the assistance of the *Stepwise* tool on Alteryx and after multiple iterations the predictor variables chosen for this model are: *Installment per cent*, *Credit amount*, *Purpose*, *Account Balance*, *Length of current employment*, *Payment status of previous*. All categorical values with at least one statistically significant value were included as it will most likely affect the outcome of the analysis. P-values of all statistically significant predictor variables are well within the acceptable range.

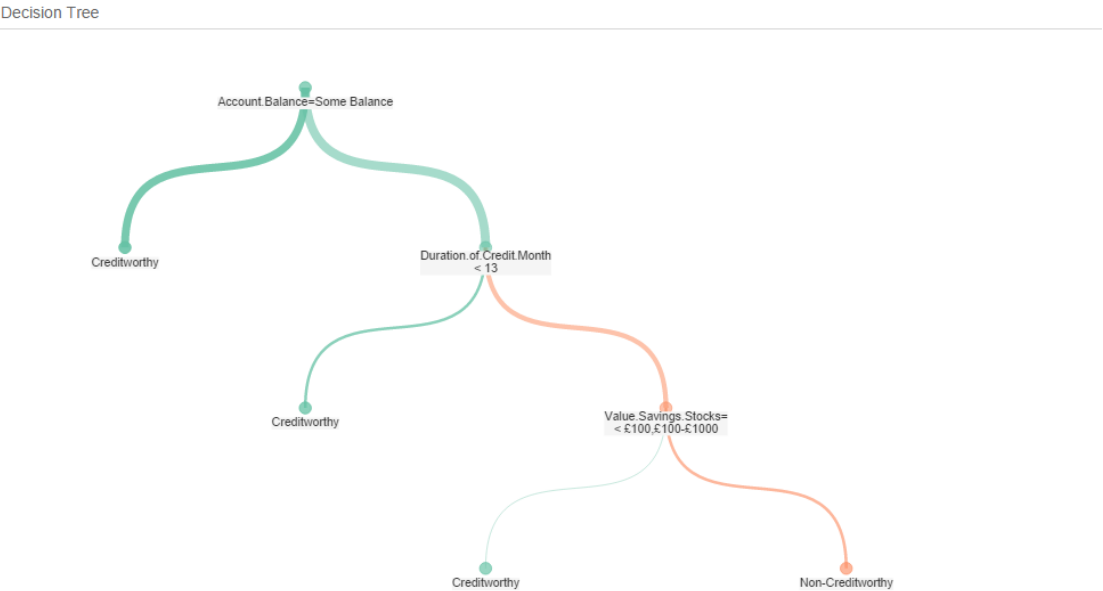
Although the R-squared value is low (0.1963), the model achieves a 0.7800 accuracy against the validation sample (0.8103 for Creditworthy and 0.6765 for Non=Creditworthy). There is a slight bias of the model toward predicting non-creditworthy statuses for clients that are actually creditworthy.

Visualizations of the findings are included below.

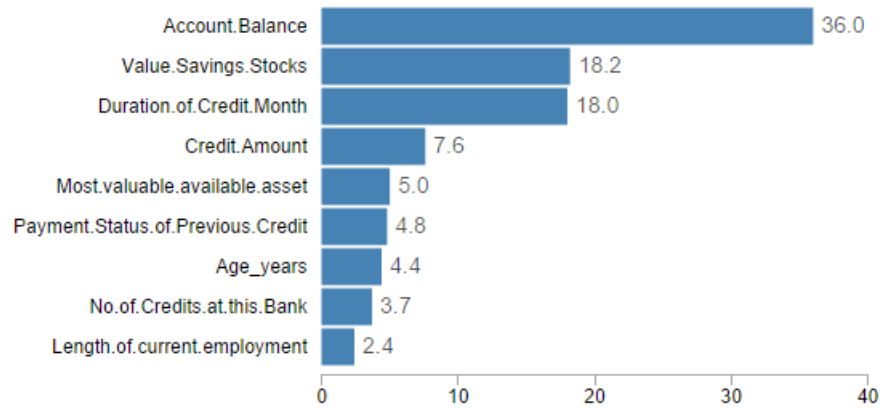
1	Report for Logistic Regression Model Logistic_Step				
2	Basic Summary				
3	Call: glm(formula = Credit.Application.Result ~ Instalment.per.cent + Credit.Amount + Purpose + Account.Balance + Length.of.current.employment + Payment.Status.of.Previous.Credit, family = binomial(logit), data = the.data)				
4	Deviance Residuals:				
5		Min	1Q	Median	3Q
		-2.352	-0.731	-0.456	0.769
6	Coefficients:				
7			Estimate	Std. Error	z value
	(Intercept)		-2.5783608	6.414e-01	-4.0202
	Instalment.per.cent		0.3426933	1.325e-01	2.5873
	Credit.Amount		0.0002076	5.453e-05	3.8070
	PurposeNew car		-1.6344313	6.137e-01	-2.6633
	PurposeOther		-0.4435055	8.242e-01	-0.5381
	PurposeUsed car		-0.7315961	3.976e-01	-1.8400
	Account.BalanceSome Balance		-1.5715598	3.037e-01	-5.1742
	Length.of.current.employment4-7 yrs		0.3678284	4.537e-01	0.8107
	Length.of.current.employment< 1yr		0.7564408	3.833e-01	1.9733
	Payment.Status.of.Previous.CreditPaid Up		0.2117362	2.952e-01	0.7174
	Payment.Status.of.Previous.CreditSome Problems		1.3053044	5.089e-01	2.5648
	Significance codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1				
	(Dispersion parameter for binomial taken to be 1)				
8	Null deviance: 413.16 on 349 degrees of freedom				
	Residual deviance: 332.06 on 339 degrees of freedom				
	McFadden R-Squared: 0.1963, AIC: 354.1				
9	Number of Fisher Scoring Iterations: 5				
10	Type II Analysis of Deviance Tests				

Model Comparison Report					
Fit and error measures					
Model	Accuracy	F1	AUC	Accuracy_Creditworthy	Accuracy_Non-Creditworthy
Logistic_Step	0.7800	0.8507	0.7352	0.8103	0.6765
Model: model names in the current comparison.					
Accuracy: overall accuracy, number of correct predictions of all classes divided by total sample number.					
Accuracy_[class name]: accuracy of Class [class name], number of samples that are correctly predicted to be Class [class name] divided by number of samples predicted to be Class [class name]					
AUC: area under the ROC curve, only available for two-class classification.					
F1: F1 score, precision * recall / (precision + recall)					
Confusion matrix of Logistic_Step					
	Predicted_Creditworthy	Predicted_Non-Creditworthy	Actual_Creditworthy	Actual_Non-Creditworthy	
			94	22	
			11	23	

Decision Tree Model: The most important variables for the forest model analysis are *Account Balance (36.0)*, *Value saving stocks (18.2)* and *Duration of credit month (18.0)*, followed by another six variables that can have some effect on the model (see Variable importance graph). Accuracies achieved on estimation sample are shown within the confusion matrix.



Variable Importance



Confusion Matrix

		Creditworthy	Non-Creditworthy	Sum	Accuracy
Actual	Creditworthy	225	28	253	89%
	Non-Creditworthy	49	48	97	49%
	Sum	274	76	350	78%
		Predicted			

The decision tree model achieves a 0.7467 accuracy against the validation sample (0.7913 for Creditworthy and 0.6000 for Non=Creditworthy). Again, there is a tendency for falsely predicting non-creditworthy statuses for creditworthy applicants, i.e. 49 applicants out of 97 were falsely predicted as non-creditworthy (orange box).

Model Comparison Report

Fit and error measures

Model	Accuracy	F1	AUC	Accuracy_Creditworthy	Accuracy_Non-Creditworthy
Decision_Tree_Model	0.7467	0.8273	0.7054	0.7913	0.6000

Model: model names in the current comparison.

Accuracy: overall accuracy, number of correct predictions of all classes divided by total sample number.

Accuracy_[class name]: accuracy of Class [class name], number of samples that are **correctly** predicted to be Class [class name] divided by number of samples predicted to be Class [class name]

AUC: area under the ROC curve, only available for two-class classification.

F1: F1 score, precision * recall / (precision + recall)

Confusion matrix of Decision_Tree_Model

	Actual_Creditworthy	Actual_Non-Creditworthy
Predicted_Creditworthy	91	24
Predicted_Non-Creditworthy	14	21

Forest Model: Forest models create multiple different estimation and validation samples and the follow a similar analysis path as the decision trees model, in our case 500 different combinations were examined. Running the model:

1Basic Summary

2Call:
randomForest(formula = Credit.Application.Result ~ Type.of.apartment + Most.valuable.available.asset + Instalment.per.cent + Credit.Amount + Duration.of.Credit.Month + Age_years + Purpose + Account.Balance + Value.Savings.Stocks + Length.of.current.employment + Payment.Status.of.Previous.Credit + No.of.Credits.at.this.Bank, data = the.data, ntree = 500)

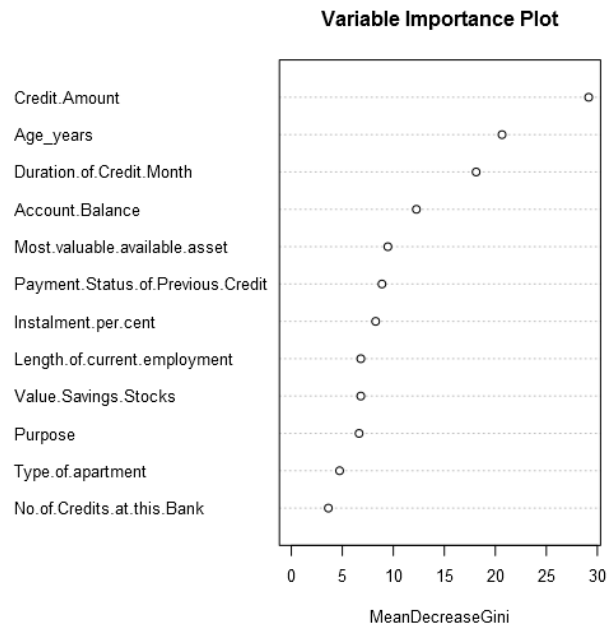
3Type of forest: classification
Number of trees: 500
Number of variables tried at each split: 3

4OOB estimate of the error rate: 36.6%

5Confusion Matrix:

6

	Classification Error	Creditworthy	Non-Creditworthy
Creditworthy	0.083	232	21
Non-Creditworthy	0.649	63	34

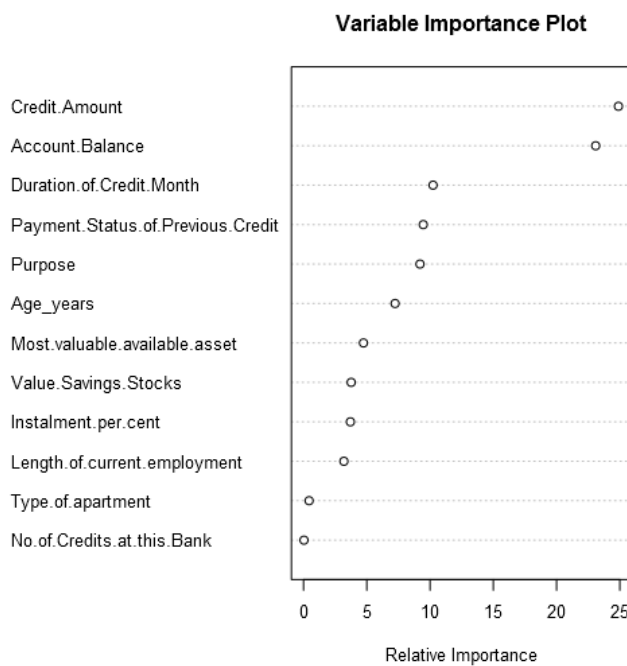


The most important variables appear to be *Credit amount*, *Age_years*, *Duration of credit month* and *Account balance*, followed by another eight variables of reducing significance as shown above.

The forest model’s performance against the validation sample is the highest so far, i.e. 0.8067 (0.7969 for Creditworthy and 0.8636 for Non-Creditworthy). The model is predicting slightly better actual Non-Creditworthy applicants, as shown in the confusion matrix below. However, it is not a bias per se as it performs very well for actual Creditworthy cases.

Model Comparison Report					
Fit and error measures					
Model	Accuracy	F1	AUC	Accuracy_Creditworthy	Accuracy_Non-Creditworthy
Forest_Model	0.8067	0.8755	0.7456	0.7969	0.8636
<p>Model: model names in the current comparison.</p> <p>Accuracy: overall accuracy, number of correct predictions of all classes divided by total sample number.</p> <p>Accuracy_[class name]: accuracy of Class [class name], number of samples that are correctly predicted to be Class [class name] divided by number of samples predicted to be Class [class name]</p> <p>AUC: area under the ROC curve, only available for two-class classification.</p> <p>F1: F1 score, precision * recall / (precision + recall)</p>					
Confusion matrix of Forest_Model					
		Actual_Creditworthy		Actual_Non-Creditworthy	
Predicted_Creditworthy		102		26	
Predicted_Non-Creditworthy		3		19	

Boosted model: a boosted model performs multiple iterations of error reducing analysis of decision trees. Our model indicates that the most important variables are *Credit amount* and *Account balance* followed by another ten variables of reducing impact.



The boosted model achieves a 0.7933 overall accuracy (0.7891 for Creditworthy and 0.8182 for Non-Creditworthy) with no bias at all as it can predict equally well both outcomes. The confusion matrix to support this view is shown below.

Model Comparison Report					
Fit and error measures					
Model	Accuracy	F1	AUC	Accuracy_Creditworthy	Accuracy_Non-Creditworthy
Boosted_Model	0.7933	0.8670	0.7509	0.7891	0.8182
<div>Model: model names in the current comparison.</div> <div>Accuracy: overall accuracy, number of correct predictions of all classes divided by total sample number.</div> <div>Accuracy_[class name]: accuracy of Class [class name], number of samples that are correctly predicted to be Class [class name] divided by number of samples predicted to be Class [class name]</div> <div>AUC: area under the ROC curve, only available for two-class classification.</div> <div>F1: F1 score, precision * recall / (precision + recall)</div>					
Confusion matrix of Boosted_Model					
		Actual_Creditworthy		Actual_Non-Creditworthy	
Predicted_Creditworthy		101		27	
Predicted_Non-Creditworthy		4		18	

Step 4: Writeup

To decide on which model most successfully predicts the creditworthiness of a loan applicant a model comparison is essential. Using the *Union* tool on Alteryx and running all models against the estimation and validation samples simultaneously, we can visualize what was explained in the previous section in one model comparison table. Please see below:

Model Comparison Report

Fit and error measures

Model	Accuracy	F1	AUC	Accuracy_Creditworthy	Accuracy_Non-Creditworthy
Logistic_Step	0.7800	0.8507	0.7352	0.8103	0.6765
Decision_Tree_Model	0.7467	0.8273	0.7054	0.7913	0.6000
Forest_Model	0.8067	0.8755	0.7456	0.7969	0.8636
Boosted_Model	0.7933	0.8670	0.7509	0.7891	0.8182

Model: model names in the current comparison.

Accuracy: overall accuracy, number of correct predictions of all classes divided by total sample number.

Accuracy_[class name]: accuracy of Class [class name], number of samples that are **correctly** predicted to be Class [class name] divided by number of samples predicted to be Class [class name]

AUC: area under the ROC curve, only available for two-class classification.

F1: F1 score, precision * recall / (precision + recall)

Confusion matrix of Boosted_Model

	Actual_Creditworthy	Actual_Non-Creditworthy
Predicted_Creditworthy	101	27
Predicted_Non-Creditworthy	4	18

Confusion matrix of Decision_Tree_Model

	Actual_Creditworthy	Actual_Non-Creditworthy
Predicted_Creditworthy	91	24
Predicted_Non-Creditworthy	14	21

Confusion matrix of Forest_Model

	Actual_Creditworthy	Actual_Non-Creditworthy
Predicted_Creditworthy	102	26
Predicted_Non-Creditworthy	3	19

Confusion matrix of Logistic_Step

	Actual_Creditworthy	Actual_Non-Creditworthy
Predicted_Creditworthy	94	22
Predicted_Non-Creditworthy	11	23

It appears that the **Forest Model** has the highest accuracy (0.8067) followed by the *Boosted Model* (0.7933), the *Logistic_Step Model* (0.7800) and the *Decision Tree Model* (0.7467). When considering the results in detail, we can see that all models perform almost the same (+0.03) at the Actual_Creditworthy category, the top two performers being the *Logistic_Step* and *Forest models*. This makes our judgement more difficult and thus we also need to look at actual Non-Creditworthy occurrences. Immediately it is apparent that the *Logistic_Step* and *Decision Models* are not trustworthy enough as they perform poorly in this category (0.6000 – 0.6765). The highest accuracy is achieved by the *Forest Model* (0.8636) and then by the *Boosted Model* (0.8182) – there also is no obvious bias within those two as shown by the confusion matrices.

ROC curves are a common way to visualize the performance of a binary classifier. Curves enclosing more area under them are a sign of a better performing classifier.

