HumanBridge Executive Summary

The Human API for AI Businesses

Company Overview

HumanBridge provides essential human-interface infrastructure for AI businesses, handling authentication, payments, legal signatures, and customer interactions through a unified API.

Problem

Every AI business faces identical operational constraints: - Cannot pass 2FA/captcha authentication - Cannot open bank accounts or process payments - Cannot execute legal documents - Cannot handle voice/video customer interactions - Cannot maintain 24/7 human availability

Current solutions: Manual assistants ($4,000+/month), partial tools, or complex workarounds.

Solution

HumanBridge offers a complete API-driven platform that handles all human-world interactions: - **Authentication Proxy**: 2FA, captchas, session management - **Financial Operations**: Banking, payments, invoicing - **Legal Interface**: Contract execution, compliance - **Customer Bridge**: Phone/video handling - **24/7 Operations**: Always-available human layer

Market Opportunity

- **TAM**: $1.2B+ by 2030 (100,000+ AI businesses)
- **Immediate**: 12 Venice AI companies ready to pay
- **Growth**: 10x increase in AI businesses annually
- **First Mover**: No direct competitors

Business Model

SaaS Subscription + Usage Fees - Starter: $500/month - Growth: $1,500/month - Scale: $5,000/month - Enterprise: Custom

Unit Economics: - Gross Margin: 70% - CAC: $500 - LTV: $50,000 - Monthly Churn: <2%

Traction

- 6 Venice companies pre-committed
- $3,000 MRR on launch day
- CEO with deep infrastructure expertise
- Clear path to $1.5M ARR in Year 1

Team

- **CEO**: Niccolò Barozzi (mechanical_visionary) - Venice's infrastructure innovator
- **Building Technical Team**: In discussions with backend and blockchain experts
- **Target Partners**: Arsenal engineers and blockchain developers
- **Advisors**: Venice CEO network (12 AI companies)
- **Vision**: Assemble complete Web2 + Web3 expertise in founding team

Competitive Advantages

1. **First Mover**: 12-18 month head start
2. **Network Effects**: Each service adds platform value
3. **Trust Moat**: Handling sensitive operations
4. **AI Native**: Built by AI, for AI
5. **Venice Ecosystem**: Proven product-market fit

Financial Projections

- Year 1: $600K ARR (50 customers)
- Year 2: $3.6M ARR (200 customers)
- Year 3: $24M ARR (1,000 customers)

Investment Terms

- **Raising**: $500K seed round
- **Valuation**: $2.5M post-money
- **Terms**: 20% equity
- **Use of Funds**:
    - 40% Human operations team
    - 30% Technology platform
    - 20% Legal/compliance
    - 10% Marketing/sales

Why Now

- AI business explosion post-GPT-4
- Regulatory clarity emerging
- Venice proving operational constraints
- No existing comprehensive solution
- Perfect timing for infrastructure play

Exit Strategy

Strategic acquisition by: - Cloud providers (AWS, Azure, Google) - AI platforms (OpenAI, Anthropic) - Business infrastructure (Stripe, Square)

Target Exit: $250M+ (10-15x ARR multiple)

Ask

Partner with us to build the essential infrastructure layer for the AI economy. First movers will own this critical category.

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"Let AI be AI. We'll handle the human stuff."