

IBM Ireland Product Distribution Limited

IBM Ireland Product Distribution Limited, Building 2, IBM Technology Campus, Damastown Industrial Park,
Mulhuddart, Dublin 15



IBM Quotation

Customer Information

Customer Name:	Dubai Airports	PA	
Address:	Terminal 3	IBM Agreement Number:	216447
City:	Dubai	IBM Site Number:	3626478
State:	DU	Current PA SVP Level:	E
Postal/ZIP Code:	2525	Anniversary:	01-Jan
Country:	AE	MEP (Maximum End User Price):	Yes
Customer Set Designation:			
Select Territory:	Yes		
Government Entity (GOE):	Yes		

Bid Request Information

Bid Number:	21574416
Bid Effective Date:	28-Oct-2025
Bid Expiration Date:	30-Nov-2025
Date Bid Sent:	28-Oct-2025
Distributor Name:	Mindware FZ-LLC (av1xh) / UAE
Distributor SAP ID:	4230767
Reseller Name:	NETWAYS FZ-LLC
Reseller ID:	4373565

Summary

Current Transaction

Maximum End User Price (MEP):	107.856,00	USD
Bid Total Commit Value:	107.856,00	USD
Partner Bid Total Commit Value:	99.227,52	USD



Software as a Service

IBM watsonx.data integration as a Service Multicloud
Projected Service Start Date: 31-Dec-2025

IBM watsonx.data integration as a Service Multicloud - Service Level Agreement

Subscription Part#: D1009ZX
Current Transaction
Billing: Upfront
Customer Unit Price: 0,00
Channel Discount: 8%

Subscription Length: 12 Months
Price Change within Subscription: Not applicable
Renewal Type: Expires at end of Subscription
Renewal: No
IBM Opportunity Number: 006Ka00000Na805IAB

Line		Customer		Customer Entitled			Bid	Bid	Partner	Partner Bid
Item	Quantity	Entitled Rate	Months	Total Commit Value	Discount %*	Bid Rate*	Total Commit Value*	Unit Price	Bid Rate	Total Commit Value
001	1	0,00	1-12	0,00	0,000	0,00	0,00	0,00	0,00	0,00 USD

IBM watsonx.data integration as a Service Multicloud
Projected Service Start Date: 31-Dec-2025

IBM watsonx.data integration as a Service Multicloud Resource Unit per Month

Subscription Part#: D100AZX
Current Transaction
Billing: Annual
Customer Unit Price: 321,00
Channel Discount: 8%

Subscription Length: 12 Months
Price Change within Subscription: Not applicable
Renewal Type: Expires at end of Subscription
Renewal: No
IBM Opportunity Number: 006Ka00000Na805IAB

Line		Customer		Customer Entitled			Bid	Bid	Partner	Partner Bid
Item	Quantity	Entitled Rate	Months	Total Commit Value	Discount %*	Bid Rate*	Total Commit Value*	Unit Price	Bid Rate	Total Commit Value
002	672	215.712,00	1-12	215.712,00	50,000	107.856,00	107.856,00	160,50	99.227,52	99.227,52 USD



IBM watsonx.data integration as a Service Multicloud
 Projected Service Start Date: **31-Dec-2025**
IBM watsonx.data integration as a Service Multicloud Resource Unit Overage
 Overage Part#: **D100BZX**
Current Transaction
 Channel Discount: **8%**

Corresponding Subscription Part#: **D100AZX**
 Subscription Length: **12 Months**
 Price Change within Subscription: **Not applicable**
 Renewal Type: **Expires at end of Subscription**
 Renewal: **No**
 IBM Opportunity Number: **006Ka00000Na805IAB**

Line Item	Customer Unit Price	Months	Discount %*	Bid Rate*	Bid Unit Price	Partner Bid Rate	
003	29,43	1-12	49,983	14,72	14,72	13,54	USD

Software as a Service Total:
107.856,00 USD

The distributor channel discount will be applied to the total special bid revenue opportunity.
 This quote must be ordered between 28-Oct-2025 and 30-Nov-2025.

 If you have any questions regarding this special bid transaction, please contact: Zeina Saade Zeina.Saade@ibm.com

NOTES:

 It is understood that final coverage dates for subscription part numbers will be based upon completion of order provisioning, irrespective of the dates which may appear in this special bid.

 Special bid pricing is valid for this transaction only.

 This special bid is contingent upon all paperwork being on file with IBM.

 For Future Offers, any margin discounts, incentives, or promotions will be applied based on then current availability and terms at the actual time of billing for the Future Offer. For clarity, this means that the pricing for any Future Offering in this Quotation will be recalculated at the time of Distributor's actual order to apply existing applicable margin discounts, incentives, and promotions in effect at that time.

 * The channel discount is not included.

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VAT: Reg. No. IE46932550



IBM Terms and Conditions

IBM International Passport Advantage Agreement

The quote or order to which this document relates is governed by the terms of your Passport Advantage Agreement and its associated attachment(s).

IBM Terms for IBM Cloud Offerings

The referenced Cloud Services are governed by the terms of your International Passport Advantage Agreement, its associated attachment(s), and the referenced Transaction Documents. Your order and use of the Cloud Services are your acceptance of the prices and terms referenced in this document, except to the extent superseded by a written amendment or agreement signed by both of us.

Final coverage dates for offerings listed are provided in your Proof of Entitlement.

Transaction Documents

IBM Terms of Use - General Terms for IBM Cloud Offerings at:

<http://www.ibm.com/terms/?id=i126-5948>

Service Description(s) for ordered Cloud Services:

IBM WATSONX.DATA INTEGRATION

<https://www.ibm.com/support/customer/csol/terms/?id=i126-9996>

Please read all terms for each of the above referenced Transaction Document(s) to ensure you are agreeing to the most recent version of the document. If you have any trouble with the link provided, please copy and paste the appropriate URL in your browser's navigation bar.

Billing and Provisioning

At time of acceptance of this quote either by Purchase Order or Firm Order Letter, IBM will begin billing for the SaaS Subscription(s) as indicated above. When IBM is ready to provision the SaaS Subscription(s) in the quote IBM will use information provided by the Client, as well as default technical data to configure the clients SaaS Subscription for access. IBM will notify the Client with details on the provisioning on the date in which the Client can access the SaaS and the term for the SaaS will begin on the date indicated. If provisioning information needs to be updated please refer to the IBM Software as a Service (SaaS) Support Handbook.

Please work with your IBM Sales Representative or your IBM Business Partner to complete the provisioning data at or prior to time of order.

Unless specifically agreed herein or in another signed agreement in writing between you and IBM, the licenses for the Programs and S&S acquired under this Quote / Agreement may not be used to settle or resolve any software license non-compliance by you that occurred prior to the Start Date of this Agreement. Further, unless otherwise agreed to by the parties in writing, the licenses for the Programs and S&S acquired under this Quote / Agreement may not be used as authorization to deploy the Programs prior to the date of your order against this Quote / Agreement. For more information about eligibility and reporting requirements for sub-capacity licensing, please visit <https://www.ibm.com/software/passportadvantage/subcaplicensing.html> and for more information about eligibility and reporting requirements for container licensing, please visit: <https://www.ibm.com/software/passportadvantage/containerlicenses.html>.

The terms of the IBM Software Special Bid Pricing Addendum apply to this Price Offer and can be found here:

<https://www.ibm.com/support/customer/csol/terms/businesspartner/?ref=Z131-2442-01-04-2023-zz-en>.

Useful/Important web resources:

Passport Advantage information, customer secure site access, training, etc.: www.ibm.com/software/passportadvantage

IBM's International Program License Agreement and product License Information documents: www.ibm.com/software/sla

IBM Software Support web site: <https://www.ibm.com/software/support/handbook.html>

IBM Customer Number: 721000

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IBM's International Program License Agreement and product License Information documents: www.ibm.com/software/sla

IBM Software Support web site: <https://www.ibm.com/software/support/handbook.html>

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