

IBM Ireland Product Distribution Limited

IBM Ireland Product Distribution Limited, Building 3, IBM Technology Campus, Damastown Industrial Park,
Mulhuddart, Dublin 15, D15 HN66, Ireland
VAT: Reg. No. IE4693255O



Customer Information

Customer Name: National Bank of Fujairah PJSC
Address: Hamad Bin Abdullah Street,
City: Fujairah
State:
Postal/ZIP Code:
Country: AE
Customer Set Designation:
Select Territory: Yes
Government Entity (GOE): Yes

PA Agreement Number:
PA Site Number: 4392180
Current PA Price Level SVP: A
PA Anniversary Date:
MEP (Maximum End User Price): Yes

Bid Request Information

Bid Number: 21600806
Bid Effective Date: 27-Nov-2025
Bid Expiration Date: 31-Dec-2025
Date Bid Sent: 27-Nov-2025
Distributor Name: Mindware FZ-LLC (av1xh) / UAE
Distributor SAP ID: 4230767
Reseller Name: Palmira Software House LLC
Reseller ID: 4370554
IBM Opportunity Owner: Ipsita Chatterjee

Parts Information

#	Part Number	Description	Unit Points	Ext Points	Coverage Start	Coverage End	Prorate Month/ Week	Qty	Entitled Unit SVP	Entitled Ext SVP	Disc %	Bid Unit SVP	Bid Ext SVP	Rnwl quote #	IBM S&S- Rnw Qty
1	Y0Z7GZX	ICNV Sustained Suppo rt 12 Mo			31-Dec-2025	31-Dec-2026		8	21.400,00	171.200,00	98,290	364,99	2.919,95		
	Current Transaction														
	Channel Margin: 3,000%														
	IBM Opportunity Number:	006gR000000HaH8QAK													

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2	Y0Z74ZX Current Transaction Channel Margin: 3,000% IBM Opportunity Number:	ICVPC Sustained Support 12 Mo 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		8	42.800,00	342.400,00	98,298	728,46	5.827,68		
3	D0WE3ZX Current Transaction Channel Margin: 8,000% IBM Opportunity Number:	lwBRNP ACQ TRDUP LIC + SW S&S 12 MO 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		8	20.437,00	163.496,00	98,298	347,84	2.782,72		
4	D0WE2ZX Current Transaction Channel Margin: 8,000% IBM Opportunity Number:	lwBRVT ACQ TRDUP LIC + SW S&S 12 MO 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		8	40.874,00	326.992,00	98,298	695,68	5.565,44		
5	D0WE1ZX Current Transaction Channel Margin: 8,000% IBM Opportunity Number:	lwBOPN ACQ TRDUP LIC + SW S&S 12 MO 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		8	24.610,00	196.880,00	98,298	418,86	3.350,88		
6	D0WE0ZX Current Transaction Channel Margin: 8,000% IBM Opportunity Number:	lwBOPV ACQ TRDUP LIC + SW S&S 12 MO 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		8	49.220,00	393.760,00	98,298	837,72	6.701,76		

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7	D0RKBZX	IwDPVT ACQ TRDUP LIC + SW S&S 12 MO Current Transaction Channel Margin: 8,000% IBM Opportunity Number: 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		12	18.725,00	224.700,00	98,298	318,70	3.824,40		
8	D0RKEZX	IwMNPI ACQ TRDUP LIC + SW S&S 12 MO Current Transaction Channel Margin: 8,000% IBM Opportunity Number: 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		8	3.135,00	25.080,00	98,298	53,36	426,88		
9	D0RKDZX	IwMITU ACQ TRDUP LIC + SW S&S 12 MO Current Transaction Channel Margin: 8,000% IBM Opportunity Number: 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		8	6.281,00	50.248,00	98,298	106,90	855,20		
10	D0RKCZX	IwDPNP ACQ TRDUP LIC + SW S&S 12 MO Current Transaction Channel Margin: 8,000% IBM Opportunity Number: 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		12	9.352,00	112.224,00	98,298	159,17	1.910,04		
11	D0RKAZX	IwAGNP ACQ TRDUP LIC + SW S&S 12 MO Current Transaction Channel Margin: 8,000% IBM Opportunity Number: 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		10	19.474,00	194.740,00	98,298	331,45	3.314,50		

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12	D0RK9ZX	IwAGVT ACQ TRDUP LIC + SW S&S 12 MO Current Transaction Channel Margin: 8,000% IBM Opportunity Number: 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		10	38.948,00	389.480,00	98,298	662,89	6.628,90		
13	D0YGEZX	IwBRVT ACQ TRDUP LIC + SW S&S 12 MO Current Transaction Channel Margin: 8,000% IBM Opportunity Number: 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		8	26.964,00	215.712,00	98,298	458,93	3.671,44		
14	D0Z07ZX	IwOINP ACQ TRDUP LIC + SW S&S 12 MO Current Transaction Channel Margin: 8,000% IBM Opportunity Number: 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		8	14.980,00	119.840,00	98,298	254,96	2.039,68		
15	D0YZPZX	IwOIVT ACQ TRDUP LIC + SW S&S 12 MO Current Transaction Channel Margin: 8,000% IBM Opportunity Number: 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		8	29.960,00	239.680,00	98,298	509,92	4.079,36		
16	D0RPVZX	IwUMNP ACQ TRDUP LIC + SW S&S 12 MO Current Transaction Channel Margin: 8,000% IBM Opportunity Number: 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		8	23.968,00	191.744,00	98,298	407,94	3.263,52		

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17	D0RPUZX Current Transaction Channel Margin: 8,000% IBM Opportunity Number:	lwUMVT ACQ TRDUP LIC + SW S&S 12 MO 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		8	48.043,00	384.344,00	98,298	817,69	6.541,52		
18	D0RPTZX Current Transaction Channel Margin: 8,000% IBM Opportunity Number:	lwMRNP ACQ TRDUP LIC + SW S&S 12 MO 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		8	38.413,00	307.304,00	98,298	653,79	5.230,32		
19	D0RPQZX Current Transaction Channel Margin: 8,000% IBM Opportunity Number:	lwISNP ACQ TRDUP LIC + SW S&S 12 MO 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		8	31.993,00	255.944,00	98,298	544,52	4.356,16		
20	D0RPPZX Current Transaction Channel Margin: 8,000% IBM Opportunity Number:	lwISVT ACQ TRDUP LIC + SW S&S 12 MO 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		8	63.986,00	511.888,00	98,298	1.089,04	8.712,32		
21	D0RPMZX Current Transaction Channel Margin: 8,000% IBM Opportunity Number:	lwCARI ACQ TRDUP LIC + SW S&S 12 MO 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		8	31.779,00	254.232,00	98,298	540,88	4.327,04		

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22	D0RPJZX	IwMRVT ACQ TRDUP LIC + SW S&S 12 MO Current Transaction Channel Margin: 8,000% IBM Opportunity Number: 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		8	76.826,00	614.608,00	98,298	1.307,58	10.460,64		
23	D0RPQZX	IwISNP ACQ TRDUP LIC + SW S&S 12 MO Current Transaction Channel Margin: 8,000% IBM Opportunity Number: 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		8	31.993,00	255.944,00	98,298	544,52	4.356,16		
24	D0RPNZX	IwCARN ACQ TRDUP LIC + SW S&S 12 MO Current Transaction Channel Margin: 8,000% IBM Opportunity Number: 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		8	15.836,00	126.688,00	98,298	269,53	2.156,24		
25	D0YGFZX	IwBRNP ACQ TRDUP LIC + SW S&S 12 MO Current Transaction Channel Margin: 8,000% IBM Opportunity Number: 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		2	13.482,00	26.964,00	98,298	229,46	458,92		
26	D0YGEZX	IwBRVT ACQ TRDUP LIC + SW S&S 12 MO Current Transaction Channel Margin: 8,000% IBM Opportunity Number: 006gR000000HaH8QAK			31-Dec-2025	31-Dec-2026		2	26.964,00	53.928,00	98,320	452,82	905,64		
										6.150.020,00			104.667,31		

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Current Transaction

Maximum End User Price (MEP):	104.667,31	USD
Total Special Bid Revenue Opportunity:	104.667,31	USD
Total Special Bid Partner Price:	96.731,31	USD

The distributor discount will be applied to the Total Special Bid Revenue Opportunity.

This price is contingent upon the Customer's purchase of a Minimum Order Quantity (MOQ) as outlined above, and must be ordered between 27-Nov-2025 and 31-Dec-2025.

If you have any questions regarding this Passport Advantage Special Bid transaction, please contact: Ipsita Chatterjee Ipsita.Chatterjee@ibm.com

NOTES:

It is understood that final coverage dates for New Licenses and Software Subscription and Support Reinstatement part numbers will be based upon IBM's acceptance of the Purchase Order, as defined by the Passport Advantage program, irrespective of the dates which may appear in this special bid.

Pricing valid for this transaction only.

This Special Bid is contingent upon all paperwork being on file with IBM.

For Future Offers, any margin discounts, incentives, or promotions will be applied based on then current availability and terms at the actual time of billing for the Future Offer. For clarity, this means that the pricing for any Future Offering in this Quotation will be recalculated at the time of Distributor's actual order to apply existing applicable margin discounts, incentives, and promotions in effect at that time.

IBM Software Group
Special Bid Approval Notice

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VAT: Reg. No. IE46932550



IBM Terms and Conditions

IBM International Passport Advantage Express Agreement

The quote or order to which this document relates is governed by the terms of the Passport Advantage Express Agreement and its associated attachment(s).

Unless specifically agreed herein or in another signed agreement in writing between you and IBM, the licenses for the Programs and S&S acquired under this Quote / Agreement may not be used to settle or resolve any software license non-compliance by you that occurred prior to the Start Date of this Agreement. Further, unless otherwise agreed to by the parties in writing, the licenses for the Programs and S&S acquired under this Quote / Agreement may not be used as authorization to deploy the Programs prior to the date of your order against this Quote / Agreement. For more information about eligibility and reporting requirements for sub-capacity licensing, please visit <https://www.ibm.com/software/passportadvantage/subcaplicensing.html> and for more information about eligibility and reporting requirements for container licensing, please visit: <https://www.ibm.com/software/passportadvantage/containerlicenses.html>.

The terms of the IBM Software Special Bid Pricing Addendum apply to this Price Offer and can be found here:
<https://www.ibm.com/support/customer/csol/terms/businesspartner/?ref=Z131-2442-01-04-2023-zz-en>.

Transaction Documents

Service Description at <http://ibm.com/terms/?id=i126-9789> applies to this transaction for the support offering(s) identified in this document.

Please read all terms for each of the above referenced Transaction Document(s) to ensure you are agreeing to the most recent version of the document. If you have any trouble with the link provided, please copy and paste the appropriate URL in your browser's navigation bar.

Useful/Important web resources:

Passport Advantage information, customer secure site access, training, etc.: www.ibm.com/software/passportadvantage

IBM's International Program License Agreement and product License Information documents: www.ibm.com/software/sla

IBM Software Support web site: <https://www.ibm.com/software/support/handbook.html>

IBM Customer Number: 010552