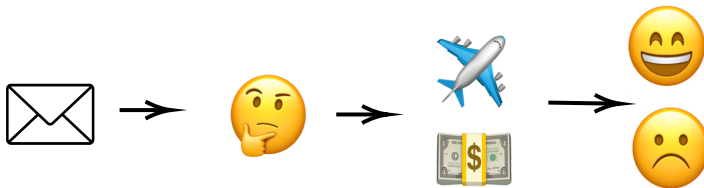


Confounding-Robust Policy Learning with Human-AI Teams

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Human Systems

- Decision-making data are often collected from human experts
- Customer support system as an example:



Customer Complaint

Human Decision Maker

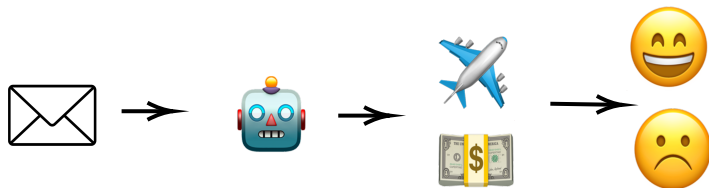
Compensation Plan

Customer Satisfaction

- However, human decisions are time consuming and hard to scale

Automated AI Systems

- Many companies adopt AI systems for automated decision-making



Customer Complaint

AI System

Compensation Plan

Customer Satisfaction

- The AI policy $\pi(T \mid X)$ generates treatment / decision T given input features X
- However, AI systems' performance heavily rely on the model assumptions and the training data

Deferral Collaboration of Human-AI

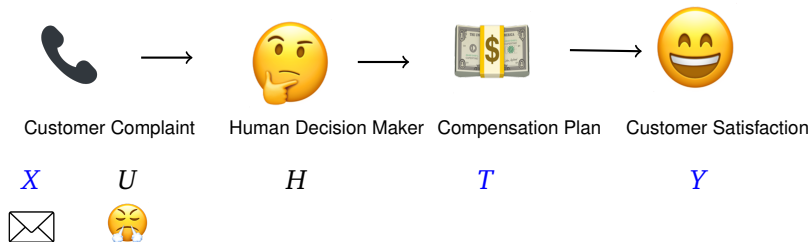
- We build a deferral collaboration system (Madras, Pitassi, and Zemel 2018) to achieve Human-AI complementarity
- Jointly learns:
 - A routing algorithm $\phi(X) : X \rightarrow [0, 1]$ — probability of assigning task to a human.
 - An algorithmic policy $\pi(X) : X \rightarrow \Delta_m$ — distribution over m possible treatments.
- An ideal Human-AI system outperforms both human-only and AI-only approaches

Challenges of Information Asymmetry

- Human decision-makers usually have access to both recorded information (X) and unrecorded information (U)
- AI algorithms are trained only on recorded information (X)
- Example in customer support:
 - X : travel purpose, delay duration, flight experience
 - U : caller emotion, travel context nuances
- U leads to unmeasured confounding problem, as it influences both the treatment (Compensation Plan) and the outcome (Customer Satisfaction)
- Goal: design a Human-AI system that is robust to unmeasured U

Set-up: Policy Learning with Observational Data

- The data $\{X_i, T_i, Y_i\}_{i=1}^N$ are collected from past decisions by human experts



- The treatment is generated by an unknown behavior policy $\pi_0(T | X, U) = p(T | X, U)$ depending on U

Framework Overview

Customer Complaint

Routing System

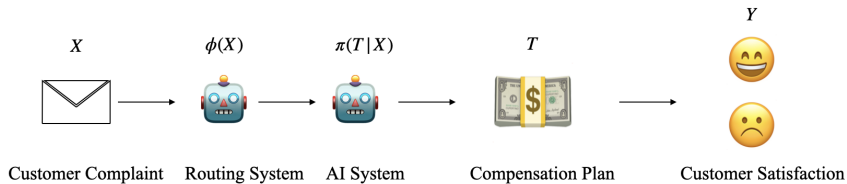


X

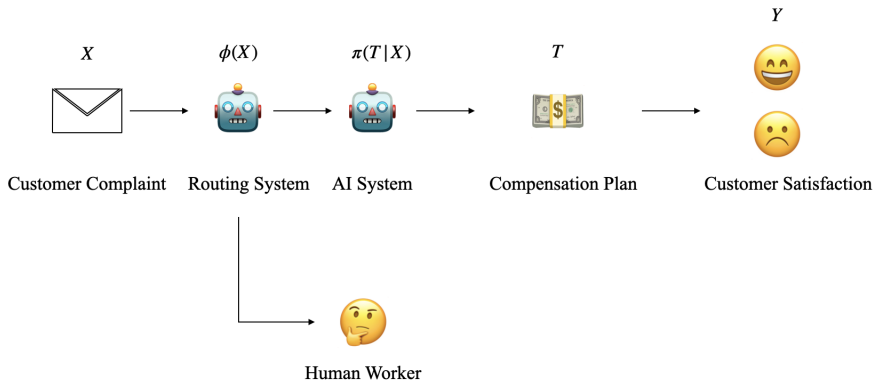


$\phi(X)$

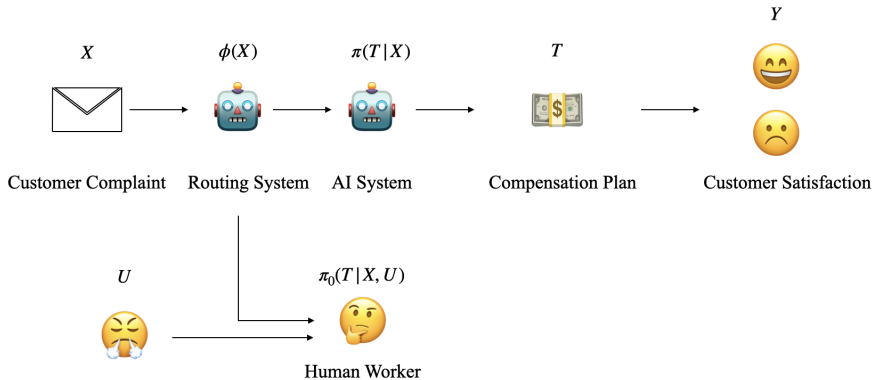
Framework Overview



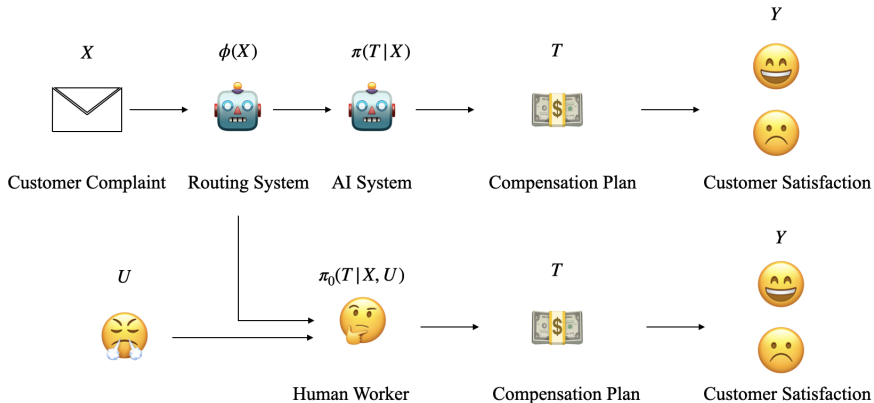
Framework Overview



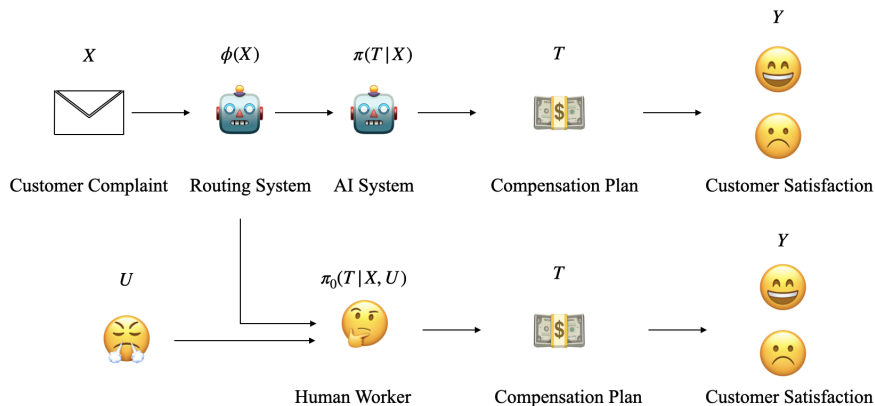
Framework Overview



Framework Overview



Framework Overview



How to optimize both the Routing system ($\phi(X)$) and the AI system ($\pi(T|X)$) on data $\{X_i, A_i, Y_i\}_{i=1}^N$ sampled from the behavior policy $\pi_0(T|X, U)$?

Learning Complementary Policies

If we have access to both recorded X and unobserved U , the system can be optimized by minimizing the policy regret:

$$\min_{\pi, \phi} R(\pi, \phi; \pi_c) = \mathbb{E}[\phi(X)(Y + C(X))] + \sum_{t=0}^{m-1} \frac{\mathbb{E}\left[\frac{\mathbb{I}(T=t)}{\pi_0(T|X,U)} Y ((1 - \phi(X))\pi(T|X) - \pi_c(t|X))\right]}{\mathbb{E}\left[\frac{\mathbb{I}(T=t)}{\pi_0(T|X,U)}\right]}$$

↑ Human performance

↑ AI policy performance

- Y : Cost (e.g., dissatisfaction)
- $C(X)$: Cost of using a human decision-maker
- $\phi(X)$: Routing probability to humans
- π : AI policy
- π_c : Baseline policy (e.g., default)
- $\pi_0(T|X, U)$: Behavior policy for data collection

Accounting for Unobserved Confounding

- We adopt the Marginal Sensitivity Model (Tan, 2006) to model confounding:

$$\Gamma^{-1} \leq \frac{(1 - \tilde{\pi}_0(T | X))\pi_0(T | X, U)}{\tilde{\pi}_0(T | X)(1 - \pi_0(T | X, U))} \leq \Gamma$$

- Γ : measures confounding strength — obtained from domain knowledge or estimated from data.
- We optimize the Human-AI system by solving a robust min-max problem under this model:

$$\begin{aligned} \min_{\phi, \pi} \max_W & \frac{1}{n} \sum_{i=1}^n \phi(X_i)(Y_i + C(X_i)) + \sum_{t=0}^{m-1} \frac{\frac{1}{n} \sum_i I(T_i = t)[(1 - \phi(X_i))\pi(T_i | X_i) - \pi_c(T_i | X_i)]W_i Y_i}{\frac{1}{n} \sum_i I(T_i = t)W_i} \\ \text{s.t.} \quad & 1 + \Gamma^{-1}(\tilde{W}_i - 1) \leq W_i \leq 1 + \Gamma(\tilde{W}_i - 1), \quad \tilde{W}_i = \tilde{\pi}_0(T_i | X_i)^{-1} \end{aligned}$$

Theoretical Results

What instances should be routed to humans?

- Route to human ($\phi(X) = 1$) when

$$\mathbb{E}_{U \sim P(U|X), T \sim \pi_0(T|X,U)} [Y + C(X) | X] \leq \mathbb{E}_{T \sim \pi(T|X)} [Y | X]$$

↑
Risk of human utilizing
unobserved information U

↑
Expected risk of routing
the instance to the AI

- $C(X)$: Human cost on instance X .
- $\phi(X)$: Probability of routing to humans.
- $\pi(T | X)$: Probability of AI policy taking action T .
- $\pi_0(T | X, U)$: Human's behavior policy.
- Even with infinite data and powerful models, incorporating human judgment still adds value to the system.

Theoretical Results: Improvement Guarantees

Theorem (Informal)

Suppose outcomes and human costs are bounded, and the behavior policy assigns non-negligible probability to all actions. Let Π and Φ be the classes of AI policy and routing policy. Then, with high probability:

$$R(\pi, \phi; \pi_c) \leq \hat{R}_n(\pi, \phi; \pi_c) + \mathcal{O}\left(\frac{1}{\sqrt{n}}\right) \text{Rademacher complexities terms}$$

- When baseline $\pi_c \in \Pi$, the empirical objective $\hat{R}_n(\pi, \phi; \pi_c)$ is guaranteed to be negative
- For sufficiently large n , the regret is guaranteed to improve over the baseline policy

Experiments

Synthetic Data:

- **Data-generating process (Kallus and Zhou 2021):**

$$\xi \sim \text{Bern}(0.5), \quad X \sim \mathcal{N}((2\xi - 1)\mu_x, I_5),$$

$$U = \mathbb{I}[Y(1) < Y(-1)],$$

$$Y(t) = \beta^\top X + \mathbb{I}[t = 1]\beta_{\text{treat}}^\top X + 0.5\alpha\xi\mathbb{I}[t = 1] + \eta + w\xi + \varepsilon.$$

- **Parameters** (fixed):

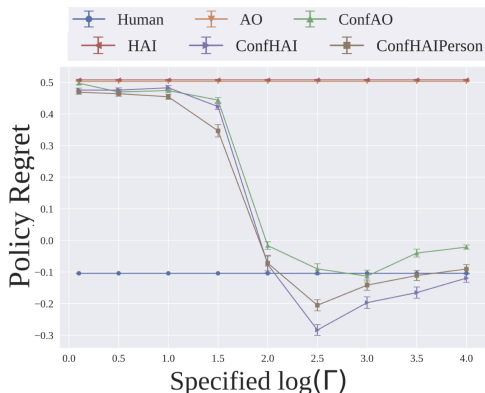
$$\beta_{\text{treat}} = [1.5, 1, 1.5, 1, 0.5], \quad \mu_x = [1, .5, 1, 0, 1], \quad \eta = 2.5, \quad \alpha = -2, \quad w = 1.5;$$

$$\beta = [0, .75, .5, 0, 1, 0], \quad \varepsilon \sim \mathcal{N}(0, 1).$$

- **Nominal propensity** $\pi_0(T=1 \mid X) = \sigma(\beta^\top X)$, **True propensity** $\pi_0(T=1 \mid X, U)$

Experiments

- Compare with the state-of-the-art method in human-AI collaboration assuming unconfoundness (HAI) and policy learning with unobserved confounding (ConfAO).
- With correctly or over specified confounding strength, we observe consistent policy improvement.



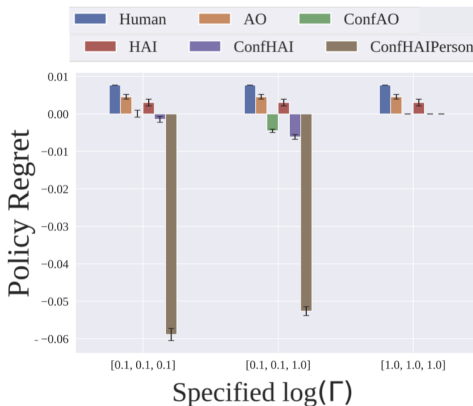
Experiments

Approval of home improvement personal loan (data from LendingClub)

- **Observed features:** Borrower income, credit utilization, debt-to-income ratio, number of delinquencies, employment length, etc.
- **Unrecorded features:** Additional information acquired via in-person applicant interactions
- **Treatment:** Loan approved or denied
- **Outcome:** Whether the borrower defaulted or repaid

Experiments

- ConfHAI improves outcomes over Human-only, Algorithm-only, and standard Human-AI models
- Lower loan default rates through robust human-AI task routing



Conclusion

- We propose a novel algorithm for human-AI collaboration robust to unobserved confounding.
- The system leverages human decision-makers who access additional, unrecorded information.
- We provide theoretical guarantees for policy improvement over both algorithm-only and human-only decision-making.
- More experiments, including healthcare applications, are available in the full paper

See: <https://ojs.aaai.org/index.php/AAAI/article/view/33559> (AAAI 2025),
Joint work with Ruijiang Gao (UT Dallas)

Thank You!