

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019			
			Ton Kho	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
AAL2501K	SLD-2501Batons	2,223	0	293	0	15	0	200	0	93	0	124	0	148	0	61		
WWWWW	Chưa có mã KH		0	129	0	15	0	2	0	3	0	12	0	4	0	7		
CDSV001A	ĐẠI SONG VIỆT		0	2	0		0		0		0		0		0			
CACH001B	HỢP NHẤT ( Á CHÂU )		0	162	0		0	198	0	90	0	72	0	144	0	54		
CNTP001A	NGUYÊN LIỆU THỰC PHẨM		0		0		0		0		0	40	0		0			
AAL2502W	SLW-2502( Chips)-8.800ct	568	0	2	0		0		0	2	0		0	7	0	10		
CDSV001A	ĐẠI SONG VIỆT		0	2	0		0		0	2	0		0		0			
CGIV001A	GIVRAL		0		0		0		0		0		0	7	0	10		
AAL2506T	SLT-2506( Chips)	4,306	100	807	100	149	100	716	130	809	130	328	130	757	130	157		
CBMW001A	BÁNH MỠ WŨ		0		0		0		0		0	10	0		0			
AHHA001A	BK HẢI HÀ		0		0		0		0		0	25	0		0			
FSCM001A	CHỊ MY		0	20	0	30	0	40	0	20	0	25	0	20	0	25		
FSCT001A	CHỊ THỦY ( Q.03)		0	10	0	25	0		0	25	0	25	0	25	0			
WWWWW	Chưa có mã KH		0	9	0	3	0		0	1	0	1	0		0			
CCDU001A	CƯỜNG DUNG		0		0	10	0		0		0		0		0			
CDSV001A	ĐẠI SONG VIỆT		0	2	0		0		0	2	0		0		0			
CDNU001A	DONUT		0	1	0	1	0	1	0	1	0	2	0	2	0	2		
CHPH001A	HỚN PHONG		0	25	0		0		0		0		0	25	0			
CACH001B	HỢP NHẤT ( Á CHÂU )		0		0	25	0		0	25	0	50	0		0			
COVA001B	ONG VÀNG FS		0	500	0		0	500	0	500	0		0	500	0			
CSPH001A	PHƯƠNG HÀ		0	15	0	5	0		0	10	0	15	0	10	0	5		
AVNM001F	VINAMILK		100	175	100	0	100	175	130	175	130	125	130	175	130	125		
CYTU002A	Ý TƯỞNG ( FS)		0	50	0	50	0		0	50	0	50	0		0			
AAL2701C	SLD-2701 Dark chip	2,277	1,900	2,991	2,050	2,236	2,160	2,272	2,245	2,697	2,175	2,722	2,130	2,545	2,125	5,126		
FSKB001A	BẮC MỸ (KEM BUD'S)			0		0		0		0		0		0		0		
CBMW001A	BÁNH MỠ WŨ		0	10	0	0	0	0	0	0	0	10	10	0	10	0		
ABBC002B	BIBICA BH		1,800	2,500	1,800	2,000	1,800	2,000	1,800	2,300	1,800	2,600	1,800	2,200	1,800	4,700		
CCTH001A	CHỊ THỦY			0	10	0	10	0	10	0	10	0	10	0	10	0		
FSCT001A	CHỊ THỦY ( Q.03)		0	10	0		0		0		0		0		0			



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0	
0	Lương
0	Uyên
0	Lương
0	Lương
0	
0	Uyên
0	Lương
100	
0	Lương
0	
0	Lương
0	Lương
0	Lương
0	Lương
0	Uyên
0	
0	Lương
0	Lương
0	Lương
0	Lương
100	Vân
0	Lương
2,545	
	Lương
0	Lương
2,000	Vân
15	Lương
0	Lương

		T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
Ton Kho		Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	
WWWWWW	Chưa có mã KH	0	4	0	1	0	2	0		0	2	0		0	1	
FSTT001A	CỬA HÀNG THU TRANG		0		0	10	0		0		0	10	0		0	
CDSV001A	ĐẠI SONG VIỆT	0	2	0		0		0	2	0		0		0		
CGIV001A	GIVRAL	0	160	60	60	90	120	150	120	90	0	60	120	60	60	
CHPH002A	HOA TUYẾT TRẮNG - HIỆP PH		0		0		0		0		0		0		0	
CHPH001A	HỚN PHONG	0	25	0	25	25	0	25	0	25	0	0	25	0	0	
CACH001B	HỢP NHẤT ( Á CHÂU )	0	25	25	25	25	0	25	0	25	10	10	0	0	10	
CTIN001A	INDULGE VIỆT NAM	0		0		0		0	25	0		0		0	50	
CKVP001A	KEM VIỆT PHÁP	0	0	0	25	25	0	25	25	25	0	25	0	25	25	
CMGA001A	MÙA GẶT		0		0		0		0		0		0		0	
CSPH001A	PHƯƠNG HÀ		0	10	0		0		0		0		0	5	0	
CRVI001A	RỒNG VIỆT ( CHỊ AN Q.4)	0	5	0		0		0		0		0		0	5	
CCAD001A	SAP A77 AN ĐÔNG		0		0		0	5	0		0		0	5	0	
AVNM001F	VINAMILK	100	150	100	100	100	100	130	175	130	100	130	150	130	275	
CYTU001A	Ý TƯỞNG		0	25	0	50	0	50	0	50	0	50	0	50	0	
CYTU002A	Ý TƯỞNG ( FS)	0	100	0		0	50	0	50	0		0	50	0		
CYFR001A	YOGEN FRUZ ( HÀ NỘI)		0	20	0	25	0	25	0	20	0	25	0	30	0	
<b>AAL3101M</b>	<b>SLM-3101(But.)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>400</b>	<b>0</b>	<b>400</b>	<b>0</b>	<b>400</b>	<b>0</b>	<b>400</b>	<b>0</b>	<b>400</b>	<b>0</b>	
ABBC002B	BIBICA BH		0		0	400	0	400	0	400	0	400	0	400	0	
<b>AAL3200B</b>	<b>SLW-3200(But.)</b>	<b>2,591</b>	<b>0</b>	<b>153</b>	<b>0</b>	<b>133</b>	<b>40</b>	<b>181</b>	<b>40</b>	<b>200</b>	<b>40</b>	<b>211</b>	<b>40</b>	<b>157</b>	<b>40</b>	<b>237</b>
ABBC002B	BIBICA BH		0		0	40	0	40	0	40	0	40	0	40	0	
FSCT001A	CHỊ THỦY ( Q.03)	0		0		0		0		0	5	0		0		
WWWWWW	Chưa có mã KH	0	18	0	1	0	1	0	0	0	1	0	2	0	2	
FSCO001A	COCOA LEADER	0		0	2	0		0		0		0		0		
CDNU001A	DONUT	0	130	0	125	0	180	0	195	0	190	0	155	0	230	
CSPH001A	PHƯƠNG HÀ	0	5	0	5	0		0	5	0	15	0		0	5	
<b>AAL3336M</b>	<b>RCM-3336A - (Button)</b>	<b>109</b>	<b>0</b>	<b>8</b>	<b>0</b>	<b>30</b>	<b>0</b>	<b>30</b>	<b>0</b>	<b>50</b>	<b>0</b>	<b>22</b>	<b>0</b>	<b>40</b>	<b>0</b>	<b>40</b>
WWWWWW	Chưa có mã KH	0	8	0		0		0	0	0	2	0		0		
CGIV001A	GIVRAL	0		0	30	0	30	0	50	0	20	0	40	0	40	
<b>AAL3406B</b>	<b>SLD-3406B -Button</b>	<b>7,273</b>	<b>0</b>	<b>878</b>	<b>20</b>	<b>737</b>	<b>0</b>	<b>945</b>	<b>0</b>	<b>608</b>	<b>0</b>	<b>731</b>	<b>0</b>	<b>770</b>	<b>0</b>	<b>581</b>
CBNV001A	BONIVA	0	700	0	600	0	800	0	400	0	550	0	600	0	400	

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
	0		0		0		0	10	0			10				10				10	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
120	0	100	0	80	0	90	0	250	0	50	100	100	150	120	60	60	150	100	100	90	
	0		0		0		0		0			10		20		50					
0	0	25	0	0	0	0	0	25	0	0	0	0	25	0	25	0	0	25	25	25	
10	25	25	0	25	0	25	0	25	0	0	25	25	25	25	25	75	25	25	25	25	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
25	0	25	0	25	0	25	0	25	0	25	50	25	25	25	25	25	25	25	25	25	
	0		0		0		0		0	25						25		25			
	0		0		0		0		0		10									10	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
	0		0		0		0		0				5	5							
130	200	130	0	100	0	100	0	100	0	100	100	100	130	130	130	130	130	130	100	100	
50	0	50	0	50	0	50	0	25	0	100	50	50	50	25	25	50	50	50	25	25	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
20	0	25	0	20	0	25	0	20	0	20	15	15	25	20	15	25	15	30	30	20	
400	0	400	0	400	0	400	0	400	0			400	400	400	400	400	400	400	400	400	
400	0	400	0	400	0	400	0	400	0			400	400	400	400	400	400	400	400	400	
40	0	40	0	40	0	40	0	40	0	0	0	40	40	40	40	40	40	40	40	40	
40	0	40	0	40	0	40	0	40	0			40	40	40	40	40	40	40	40	40	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0	200	0	0	0	0	0	0	20	0	0	0	0	0	0	0	0	20	0	0	0	
0	200	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	

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0	Food
10	Lương
0	Uyên
250	Lương
	Lương
25	Lương
25	Lương
0	My
25	Lương
25	Lương
	Lương
0	Lương
	Lương
100	Vân
50	Lương
0	Lương
20	Lương
400	
400	Vân
40	
40	Vân
0	Lương
0	Food
0	Lương
0	
0	Lương
0	
0	Food
0	Lương
20	
0	Lương

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		
Ton Kho			Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
WWWWWW	Chưa có mã KH		0	18	0	12	0		0	3	0	11	0		0	1	
FSCO001A	COCOA LEADER		0	40	0	20	0	20	0	25	0	25	0	10	0	25	
CDNU001A	DONUT		0	110	0	100	0	125	0	175	0	130	0	140	0	150	
CSPH001A	PHƯƠNG HÀ		0	10	0	5	0		0	5	0	15	0		0	5	
CSPN001A	SPOONZ VIỆT NAM		0	0	20	0	0	0	0	0	0	0	0	20	0	0	
AAL3500B	RCD-3500B -Button	875	0	150	0	101	0	130	0	191	0	50	0	138	0	150	
AHHA001A	BK HẢI HÀ		0		0	50	0		0		0		0		0		
WWWWWW	Chưa có mã KH		0		0	1	0		0	1	0		0	18	0		
CGIV001A	GIVRAL		0	150	0	50	0	130	0	190	0	50	0	120	0	150	
AAL3611M	RCM-3611B( Block)	11	0	5	0		0		0		0		0		0		
WWWWWW	Chưa có mã KH		0	5	0		0		0		0		0		0		
AAL3800B	RCD-3800C ( But.)	1,603	0	66	7,000	7,037	7,000	7,039	7,000	7,051	7,000	7,032	0	41	7,000	7,161	
CTHA001A	CHỊ THẨM		0	4	0		0		0		0		0		0		
WWWWWW	Chưa có mã KH		0	27	0	2	0	1	0	1	0	2	0	1	0	11	
FSCO001A	COCOA LEADER		0		0		0	3	0		0		0		0		
CGIV001A	GIVRAL		0	30	0	30	0	30	0	50	0	30	0	40	0	150	
CRVI001A	RỒNG VIỆT ( CHỊ AN Q.4)		0		0		0	1	0		0		0		0		
ASTH001A	SỮA TH		0	0	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	0	0	7,000	7,000	
CTVN001A	TƯỜNG VÂN		0	5	0	5	0	5	0		0		0		0		
AAL4043F	ILC-4043W - Caramel Chocol	0	0	0	14,280	0	0	0	0	0	0	6,020	0	0	0	6,000	
AKID001A	KIDO		0	0	14,280	0	0	0	0	0	0	6,020	0	0	0	6,000	
AAL4133M	IMM- 4133	6,000	0	0	0	0	6,000	0	6,000	0	6,000	6,000	6,000	0	0	5,900	
AKID001A	KIDO		0	0	0	0	6,000	0	6,000	0	6,000	6,000	6,000	0	0	5,900	
AAL4273A	RCD-4273A (button )	439	0	4	0		0	5	0		0	2	0	2	0		
FSAL001A	ANH LÂM ( PHẠM NGŨ LÃO -		0	4	0		0	2	0		0	2	0	2	0		
FSCO001A	COCOA LEADER		0		0		0	3	0		0		0		0		
AAL5205M	ILD 52005M -DARK CHOCOL	0		0		0		0		0		0	6,000	0		0	
ASTH001A	SỮA TH			0		0		0		0		0	6,000	0		0	
AAL5206N	ILD 52006N - DARK CHOCOL	0	0	0	0	0	0	0	0	0	5,980	6,000	0	0	6,000	6,000	
WWWWWW	Chưa có mã KH		0		0		0		0		0	20	0		0		
ASTH001A	SỮA TH		0	0	0	0	0	0	0	0	5,980	5,980	0	0	6,000	6,000	

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	20	0	0	0	0	0	0	0	0	20	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	7,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	7,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	14,280	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	14,280	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	6,000	6,000	6,000	6,000	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	6,000	6,000	6,000	6,000	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
10,000	0		0		0		0		0												
10,000	0		0		0		0		0												
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0



12/2020

orecast Saleman

0	Lương
0	Lương
0	
0	Lương
20	Đoan
0	
0	
0	Lương
0	Lương
0	
0	Lương
0	
0	Lương
0	Food
0	Lương
0	Lương
0	Lương
0	Hồng
0	Lương
0	
0	Nguyệt
0	
0	Nguyệt
0	
0	Lương
0	Lương
	Hồng
0	
0	
0	Hồng

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F	
			Ton Kho	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
AAL5208M	IMW-52008M	80	0	0	0	6,000	0	0	0	0	5,940	5,940	7,720	7,720	8,000	8,000		
ASTH001A	SỮA TH		0	0	0	6,000	0	0	0	0	5,940	5,940	7,720	7,720	8,000	8,000		
ADM0001C	ACID POWDER (ADM )	0	0	0	0	0	0	0	0	363	0	0	0	0	0	0	0	
BORO001A	ORION VINA		0	0	0	0	0	0	0	363	0	0	0	0	0	0	0	
ADM0001F	FIBERSOL 2 - ADM	564	0		0	500	0	2	0		0	411	0	45	0	318		
WWWWW	Chưa có mã KH		0		0	1	0	2	0		0	3	0		0			
CKYO001A	KYOEI		0		0		0		0		0	408	0		0			
CDDU001A	SN FOOD		0		0	204	0		0		0		0	45	0			
CTAD001A	TANIDA PHARMA		0		0	295	0		0		0		0		0	318		
ADM0001L	LECITHIN	1,845	615	6,150	410	4,920	410	7,790	410	2,870	410	3,485	0	1,025	615	0		
ABBC002B	BIBICA BH		0	1,230	0	410	0	615	0		0		0		0			
BHCH001A	BK HẢI CHÂU		0	1,025	0	1,025	0	1,025	0	1,025	0	1,845	0		0			
AHHA001A	BK HẢI HÀ		0	2,050	0	2,050	0	1,640	0		0	1,025	0	410	0			
CKHN001A	BMK HÀ NỘI		0		0		0	205	0		0		0		0			
WWWWW	Chưa có mã KH		0		0		0		0	205	0		0		0			
CPDO001A	DP PHƯƠNG ĐÔNG		0	205	0		0		0		0		0		0			
DPRP001A	DƯỢC RIO		0	205	0		0		0		0		0		0			
CHEM001A	HEMPEL		615	410	410	0	410	820	410	1,230	410	0	0	615	615	0		
CHUN002B	HỮU NGHỊ		0		0		0	1,640	0		0		0		0			
CIPH001A	IMEXPHARM		0		0	410	0		0		0		0		0			
AKID001A	KIDO		0		0	820	0	1,230	0		0		0		0			
CPNA001A	PHAN NAM		0	410	0		0		0	410	0		0		0			
CDDU001A	SN FOOD		0		0	205	0		0		0		0		0			
CTNH002A	THANH NHÃ		0		0		0	205	0		0		0		0			
BTRA001A	TRÀNG AN 1		0	615	0		0	410	0		0	615	0		0			
ADM0001M	MALTO 10	76,962	26,175	49,829	45,325	34,100	40,150	44,275	35,125	54,525	41,300	35,275	35,375	28,675	16,417	13,850		
BAID001A	AIDA		750	750	0	0	1,000	725	300	300	650	650	550	550	467	400		
CATP001A	AUSTRAPHARM		0	3,200	0	0	3,200	3,200	0	0	3,700	3,650	0	0	0	0		
BHCH001A	BK HẢI CHÂU		1,000	1,000	1,000	0	1,000	1,000	1,000	0	1,000	600	1,000	0	1,000	0		
AHHA001A	BK HẢI HÀ		0		0		0		0		0		0		0	1,000		
ABQT001A	BỘT QT		0	500	0	0	500	0	500	0	500	0	500	0	500	1,000		

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
0	0	8,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	8,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
726	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
726	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	113	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	113	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
410	0	615	0	615	0	615	0	615	0	615	615	615	615	615	615	615	615	615	615	615	615
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
410	0	615	0	615	0	615	0	615	0	615	615	615	615	615	615	615	615	615	615	615	615
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
19,600	150	7,325	0	9,150	0	6,125	0	5,100	0	27,950	29,525	27,950	31,025	29,600	30,600	29,617	25,650	8,625	7,150	3,825	
750	0	1,000	0	300	0	300	0	1,150	0	1,000	1,000	1,000	1,000	650	575	467	1,000	300	1,300	1,000	
3,200	0	0	0	3,200	0	0	0	0	0	0	3,200	0	3,200	2,000	3,200	3,200	0	0	3,200	0	
500	0	500	0	500	0	0	0	500	0	1,000	0	1,000	1,000	1,000	1,000	1,000	500	500	500	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	500	0	0	0	500	0	0	0	500	0	500	500	500	500	500	0	500	0	500	

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0	
0	Hồng
0	
0	Đoan
0	
0	Food
0	My
0	ĐOAN
0	Nữ
615	
0	Vân
0	
0	
0	
0	
0	Nữ
0	
615	Đoan
0	
0	Nữ
0	Anh
0	TRUC
0	ĐOAN
0	My
0	
3,950	
1,000	Thảo
0	Nữ
500	Hiền
0	
0	Nguyệt

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
Ton Kho			Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
CGDI001A	BV GIA ĐÌNH		0	100	25	25	25	50	25	75	25	25	25	75	25	75	
WWWWWW	Chưa có mã KH		0	25	0		0		0		0	125	0		0		
ADLD001B	D.LADY		0	10,000	17,000	17,000	7,000	7,000	7,000	7,000	12,000	12,000	10,000	0	0	0	
ADLD002B	D.LADY HÀ NAM		0	3,000	0	4,000	0	2,000	0	5,000	0	3,000	0		0		
DPRP001A	DƯỠC RIO		0	350	0		0		0		0		0		0		
CFES002A	FES		2,000	0	3,000	0	3,000	0	2,000	0		0		0		0	
CHKI001A	HIKID		0	2,000	1,000	0	1,000	0	1,000	0	0	0	0	0	0	0	
CGEL001A	KEM GELATO		0		0		0		0		0		0		0	25	
CTML001A	KEM LA MILANA		0		0		0		0		0		0	250	0	125	
AKID001A	KIDO		0		0		0		0	2,000	0		0	1,700	0	2,300	
CNUF001A	NUFOBI		0	250	0	250	0	250	0	500	0	500	0		0		
CNTC001A	NUTRICARE		12,000	9,000	12,000	0	12,000	11,000	12,000	9,000	12,000	0	12,000	18,000	2,000	2,000	
BSGI001A	SA GIANG		125	0	0	125	125	0	0	100	125	0	0	200	125	0	
ASHN001A	SỮA HÀ NỘI		0		0	700	0	1,000	0		0		0		0		
BSSS001A	SỮA SỨC SỐNG		10,000	17,025	10,000	10,000	10,000	18,000	10,000	19,450	10,000	5,500	10,000	3,000	10,000	2,200	
CTTA001A	THIÊN TÂM		0	25	0		0	25	0		0		0		0		
CTPD001A	TP MIỀN ĐÔNG		0	1,000	1,000	2,000	1,000	0	1,000	1,000	1,000	1,000	1,000	1,200	2,000	2,000	
CVDD001A	VIỆN DINH DƯỠNG		300	604	300	0	300	0	300	0	300	0	300	0	300	0	
VITA001A	VITADAIRY BÌNH DƯƠNG		0	1,000	0		0	25	0	9,975	0	8,000	0	3,500	0	2,500	
CTCR001A	VPĐ VANREES		0		0		0		0	125	0	225	0	200	0	225	
<b>ADM0001N</b>	<b>VITAMIN E -NOVATOL.692-1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>10</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
CUSA001A	US PHARMA			0		0	10	0		0		0		0		0	
<b>ADM0001X</b>	<b>XAN. GUM 200 (N)</b>	<b>12,850</b>	<b>1,425</b>	<b>6,825</b>	<b>7,495</b>	<b>7,000</b>	<b>7,095</b>	<b>7,675</b>	<b>6,585</b>	<b>6,300</b>	<b>585</b>	<b>350</b>	<b>525</b>	<b>1,125</b>	<b>570</b>	<b>1,600</b>	
BAID001A	AIDA			0		0		0		0		0		0		0	
CBCF001A	BISCAFUN		25	50	0	0	0	0	0	0	0	50	0	0	25	0	
ABQT001A	BỘT QT		500	0	0	0	500	250	0	0	0	0	0	0	0	0	
CPVN001A	CHĂN NUÔI CP- CN THỨC ĂN		0	6,000	7,000	6,700	6,000	6,300	6,000	6,000	0	0	0	0	0	0	
CLKY001A	CƠ SỞ LONG KÝ		0	25	0		0	25	0		0		0	25	0		
CNTN001A	NAM THIÊN ÂN		200	0	125	0	125	0	125	0	125	0	125	0	125	0	
APNG001A	PHẠM NGUYỄN		700	750	370	300	470	0	460	300	460	300	400	300	420	600	
BVIF001A	VIFON		0	0	0	0	0	1,100	0	0	0	0	0	800	0	1,000	

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
25	0	25	0	25	0	25	0	25	0	25	25	25	25	25	25	25	25	25	25	25	25
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
2,000	0	2,000	0	2,000	0	2,000	0	2,000	0	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
2,000	0	2,000	0	2,000	0	2,000	0	0	0	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	5,000	0	0	0
125	125	0	0	125	0	0	0	125	0	125	0	125	0	125	0	125	125	0	125	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
10,000	0	0	0	0	0	0	0	0	0	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	0	0	0	0
0	25	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
1,000	0	1,000	0	1,000	0	1,000	0	1,000	0	1,000	1,000	1,000	1,000	1,000	1,000	0	0	0	0	0	0
0	0	300	0	0	0	300	0	300	0	300	300	300	300	300	300	300	0	300	0	300	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		10											
	0		0		0		0		0	10											
1,085	500	1,130	0	1,180	0	1,250	0	1,300	0	1,425	1,025	1,625	1,675	1,550	1,575	1,550	1,550	1,050	1,550	1,050	0
	0		0		0		0		0	25											
0	0	25	0	25	0	25	0	25	0	25	25	25	25	25	25	25	25	25	25	25	25
0	0	0	0	0	0	0	0	0	0	0	0	500	500	500	500	500	500	0	500	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
125	0	125	0	125	0	125	0	125	0	200	100	200	250	125	125	125	125	125	125	125	125
460	0	480	0	530	0	600	0	650	0	700	400	400	400	400	400	400	400	400	400	400	400
500	500	500	0	500	0	500	0	500	0	500	500	500	500	500	500	500	500	500	500	500	500

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25	TRUC
0	Food
0	Hồng
0	Hồng
0	
2,000	My
0	Hiền
0	TRUC
0	
0	Anh
0	
0	Hằng
125	Nữ
0	
0	Hằng
0	Lương
0	Nữ
300	Hiền
0	Hằng
0	
	Nữ
1,850	
	Thảo
25	Uyên
500	Nguyệt
0	Sơn
0	TRUC
125	My
700	Đoan
500	Trúc

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
Ton Kho			Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
<b>ADM0002C</b>	<b>CACAO 200</b>	<b>29,894</b>	<b>4,825</b>	<b>7,099</b>	<b>5,975</b>	<b>4,200</b>	<b>5,450</b>	<b>5,135</b>	<b>5,700</b>	<b>2,332</b>	<b>4,850</b>	<b>4,435</b>	<b>4,500</b>	<b>3,754</b>	<b>4,375</b>	<b>4,254</b>	
BAID001A	AIDA		25	25	0	0	100	25	25	25	0	0	25	25	25	50	
ABBC002B	BIBICA BH		1,000	2,500	1,000	1,500	650	1,500	650	500	650	2,700	650	300	650	2,000	
CBIC001A	BICO		50	100	50	50	50	50	50	50	50	50	50	0	50	50	
WWWWWWW	Chưa có mã KH		0		0		0		0		0		0		0	25	
CDTP001A	DỰỢC TIPHARCO		0		0	25	0		0	50	0		0	25	0		
CFES002A	FES		1,000	0	1,500	0		0	1,500	0		0		0		0	
BHHK001A	HẢI HÀ-KOTOBUKI		1,000	0		0	500	0		0	500	0		0	500	0	
CHTM001A	HÀNH TRÌNH MỚI		50	50	25	25	25	50	25	25	25	25	25	0	25	25	
CHKD001A	HKD ANH TUẤN		0	250	0		0		0		0		0		0		
CHTH002A	HƯỚNG TÂY		0		0		0	500	0		0		0		0		
CDQT001A	IMC		600	850	600	0	600	0	600	0	600	1,250	600	0	0	500	
AMCH001A	MỘC CHÂU		500	500	0	0	500	500	0	500	500	0	0	0	500	1,000	
CNWO001A	NEW WORLD		0	24	0		0	2	0	7	0	10	0	4	0	4	
CBTP001A	PAN FOOD		0	0	0	0	25	0	50	25	25	0	50	0	25	0	
CPAS001A	PHẠM ASSET		0	500	0	0	0	0	0	0	0	0	0	0	0	200	
CPNA001A	PHAN NAM		0	0	0	300	500	0	0	600	0	0	500	0	0	0	
ASHN001A	SỬA HÀ NỘI		300	300	0	0	200	200	0	250	200	100	0	300	300	100	
CVDO001A	VIỄN ĐÔNG		300	0	300	300	300	308	300	300	300	300	100	100	300	300	
CVNS001A	VINASOY QN		0	2,000	2,000	2,000	2,000	2,000	2,000	0	2,000	0	2,000	3,000	2,000	0	
CXTH001A	XUÂN THỊNH			0	500	0		0	500	0		0	500	0		0	
<b>ADM0002L</b>	<b>LECITHIN SS</b>	<b>44,895</b>	<b>7,650</b>	<b>6,150</b>	<b>4,855</b>	<b>2,460</b>	<b>6,165</b>	<b>1,230</b>	<b>4,855</b>	<b>4,305</b>	<b>5,050</b>	<b>3,075</b>	<b>5,050</b>	<b>4,920</b>	<b>5,710</b>	<b>4,715</b>	
CBCF001A	BISCAFUN			0		0		0		0		0		0	250	0	
AHHA001A	BK HẢI HÀ		3,485	0	2,000	0	3,000	0	3,000	0	3,000	0	3,000	2,460	3,000	2,050	
CABN001A	CÁT AN - BẮC NINH		0	1,230	0		0		0	615	0		0		0		
CTAN002A	CN DẦU TƯỜNG AN		0	0	0	0	0	0	0	2,050	0	0	0	0	0	0	
CDHT001A	ĐẠI HIỀN TÂM		410	615	0	410	0	615	0	410	0	410	0	205	410	410	
CDCL001A	DẦU CÁI LÂN		1,845	1,845	1,845	1,230	1,845	0	615	615	615	1,230	1,230	1,230	615	615	
CMAN001A	MINH ANH		0	205	0		0		0		0		0		0		
CNQU001A	NGUYỄN QUÂN		0	0	0	0	0	0	0	205	0	0	0	205	0	0	
APNG001A	PHẠM NGUYỄN		1,500	1,435	600	0	910	615	830	410	1,025	615	820	820	1,025	820	



T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
5,900	3,000	5,500	0	6,100	0	5,500	0	6,550	0	4,800	3,975	3,950	3,700	3,850	3,525	3,275	3,800	2,900	3,900	3,400	
25	0	50	0	25	0	50	0	50	0	25	0	100	25	0	50	25	25	50	25	50	
650	0	650	0	650	0	650	0	650	0	1,000	1,000	650	650	650	650	650	650	650	650	650	
50	0	50	0	50	0	50	0	50	0	50	50	50	50	50	50	50	50	50	50	50	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
1,000	0	1,000	0	1,000	0	1,000	0	1,000	0	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	
	0		0		0		0		0	1,000		500		500		500					
25	0	25	0	25	0	25	0	50	0	25	25	25	25	25	25	25	25	25	25	25	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
500	0	0	0	800	0	500	0	500	0	600	600	600	600	600	600	0	500	0	800	500	
500	0	500	0	500	0	500	0	500	0	500	500	500	500	500	500	500	500	500	500	500	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
50	0	25	0	50	0	25	0	50	0	0	0	25	50	25	50	25	50	25	50	25	
0	0	100	0	200	0	100	0	200	0	0	0	0	0	0	0	0	0	0	0	0	
0	0	500	0	0	0	0	0	500	0	0	0	0	0	0	0	0	0	0	0	0	
300	0	300	0	300	0	300	0	300	0	300	0	200	0	200	0	200	200	300	300	300	
300	0	300	0	0	0	300	0	200	0	300	300	300	300	300	100	300	300	300	0	300	
2,000	3,000	2,000	0	2,000	0	2,000	0	2,000	0	0	0	0	0	0	0	0	0	0	0	0	
500	0		0	500	0		0	500	0		500		500		500		500		500		
5,710	410	8,945	0	6,690	0	6,690	0	6,895	0	10,220	4,900	4,075	6,945	5,715	8,280	5,435	5,435	8,920	6,460	6,460	
250	0		0		0		0		0												
3,000	0	3,000	0	3,000	0	3,000	0	3,000	0	3,485	2,050	1,025	3,690	2,255	5,435	3,000	3,000	3,000	3,000	3,000	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0	0	2,050	0	0	0	0	0	0	0	2,050	0	0	0	0	0	0	0	2,050	0	0	
410	0	410	0	410	0	410	0	410	0	410	410	410	410	410	410	410	410	410	410	410	
615	0	1,230	0	1,230	0	1,230	0	1,230	0	1,845	1,230	1,230	1,230	615	1,230	615	615	1,230	1,230	1,230	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0	0	0	0	0	0	0	0	205	0	0	0	0	205	0	205	0	0	0	0	0	
1,025	410	1,025	0	1,230	0	1,230	0	1,230	0	1,200	800	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	

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3,900	
100	Thảo
650	Vân
50	My
0	Hồng
0	Nữ
1,000	My
	Hiền
50	Đoan
0	
0	ĐOAN
500	Hiền
500	Hằng
0	Lương
50	Vân
0	Trúc
0	TRUC
300	Hằng
200	TRUC
0	Uyên
500	Khanh
7,485	
	Đoan
3,000	Hiền
0	
0	Trúc
410	Uyên
1,230	Hiền
0	Nguyệt
205	Trúc
1,000	Đoan

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019			
			Ton Kho	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
CPIP001A	PHIL INTER		0	820	0	0	0	0	0	0	0	0	0	0	0	0	0	
CTHO002A	THIÊN HỒNG		410	0	410	820	410	0	410	0	410	820	0	0	410	820		
ADM0002M	MALTO 18	2,000	1,500	0	1,500	0		0		0		0		0		0		
ABBC002B	BIBICA BH		1,500	0	1,500	0		0		0		0		0		0		
ADM0002N	VITAMIN E -NOVATOL -E 700	0	0	100	0		0		0		0		0	150	0	150		
CNDU001A	NAM DƯỠC		0	100	0		0		0		0		0	150	0	150		
ADM0002P	PROFAM 974	9,482	4,000	4,780	4,150	2,520	4,150	3,120	5,050	4,660	2,750	2,340	7,870	7,640	770	338		
CGDI001A	BV GIA ĐỊNH		0	20	0	20	0	20	0	20	0	20	20	20	20	20		
CCPV001A	CHĂN NUÔI CP		3,000	3,040	3,000	2,000	3,000	2,000	4,000	4,000	2,000	2,000	7,000	7,040	0	0		
CCHV001A	CON HEO VÀNG			0		0		0	40	0		0		0		0		
CDVI001A	ĐẤT VIỆT		100	100	100	100	100	100	100	100	200	200	200	100	100	200		
CDHM001B	ĐỊNH HƯỚNG MỚI		800	1,200	800	300	800	1,000	700	500	300	0	400	400	400	18		
CDNA002A	ĐÔNG NAM Á		100	120	100	60	100	0	60	40	100	120	100	60	100	80		
AKID001A	KIDO		0	0	150	40	150	0	150	0	150	0	150	20	150	0		
TVSF001A	TÂN VIỆT SIN FOODS		0	200	0		0		0		0		0		0			
TPTP001A	TIẾN PHÁT		0	100	0		0		0		0		0		0			
CSTP001A	TOÀN PHÁT		0		0		0		0		0		0		0	20		
ADM0002U	CACAO 200DP-UTZ	11,650	0	9,925	7,925	7,925	4,000	4,000	4,000	4,000	5,000	9,000	3,500	3,500	4,500	4,500		
ADLD001B	D.LADY		0	8,925	6,925	6,925	3,000	3,000	3,000	3,000	4,000	8,000	2,000	2,000	3,000	3,000		
ADLD002B	D.LADY HÀ NAM		0	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,500	1,500	1,500	1,500		
ADM0003C	CACAO 350	40,839	9,250	14,337	8,420	4,392	8,660	10,231	7,085	10,194	8,980	12,549	7,755	11,285	7,405	4,719		
ADBT001A	ANH DUYÊN - BÌNH THẠNH		0		0	1	0		0	2	0		0	1	0	1		
FSAL001A	ANH LÂM ( PHẠM NGŨ LÃO -		0	2	0		0		0		0		0		0			
ARCH001A	ARCHCAFE		500	0	800	500	800	600	800	0	800	600	800	0	500	600		
CBCF001A	BISCAFUN		0		0		0		0		0		0	100	0			
AHHA001A	BK HẢI HÀ		6,000	4,600	5,000	0	3,000	2,000	3,000	3,000	3,000	1,000	3,000	4,550	3,000	1,300		
ABQT001A	BỘT QT		0	0	300	0	300	0	300	0	300	100	300	0	300	0		
CCUB001A	CAFÉ CƯ BAO			0	25	0		0		0		0	25	0		0		
CTCP001A	CAPHE MIN		0	5	0	5	0	5	0	5	0	5	0		0	10		
CABN001A	CÁT AN - BẮC NINH		0	6,600	0	2,000	0	1,000	0	2,000	0		0		0			
CMGV001A	CHỊ MAI GÒ VẤP		0	5	0		0		0		0		0		0			

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
0	0	820	0	0	0	0	0	0	0	820	0	0	0	1,025	0	0	0	820	0	0	
410	0	410	0	820	0	820	0	820	0	410	410	410	410	410	0	410	410	410	820	820	
0		0		0		0		0		1,500	1,500										
	0		0		0		0		0	1,500	1,500										
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
7,740	200	2,600	0	4,880	0	3,620	0	3,780	0	4,170	4,270	4,170	1,170	6,870	3,970	5,770	5,640	3,700	3,880	3,620	
20	0	20	0	20	0	20	0	20	0	20	20	20	20	20	20	20	20	20	20	20	
7,000	0	2,000	0	4,000	0	3,000	0	3,000	0	3,000	3,000	3,000	0	6,000	3,000	5,000	5,000	3,000	3,000	3,000	
	0		0		0		0		0				40								
200	100	100	0	200	0	100	0	200	0	100	200	100	100	100	200	100	100	200	200	100	
400	100	400	0	400	0	400	0	400	0	800	800	800	800	500	500	400	400	400	400	400	
120	0	80	0	160	0	100	0	160	0	100	100	100	60	100	100	100	120	80	160	100	
0	0	0	0	100	0	0	0	0	0	150	150	150	150	150	150	150	0	0	100	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
3,500	0	3,000	0	3,500	0	500	0	1,500	0	4,400	3,800	2,500	4,700	4,000	2,500	1,000	1,000	1,000	1,000	1,000	
2,500	0	3,000	0	2,500	0	500	0	1,500	0	3,400	2,800	2,000	3,200	3,000	2,000	0	0	0	0	0	
1,000	0	0	0	1,000	0	0	0	0	0	1,000	1,000	500	1,500	1,000	500	1,000	1,000	1,000	1,000	1,000	
7,685	96	8,610	0	10,575	0	9,105	0	10,275	0	10,800	9,025	9,077	6,835	9,402	7,510	7,925	7,345	8,705	10,435	9,185	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
500	0	500	0	500	0	500	0	500	0	500	500	500	600	800	800	500	500	500	500	500	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
3,000	0	5,000	0	5,000	0	5,000	0	5,000	0	6,000	5,000	3,000	3,000	3,000	3,000	3,000	3,000	5,000	5,000	5,000	
0	0	500	0	1,000	0	1,000	0	0	0	0	300	300	300	300	300	300	0	500	1,000	1,000	
	0		0	25	0		0		0		25				25				25		
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	

12/2020

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820	Trúc
820	My
	Vân
0	
0	Nữ
3,780	
20	TRUC
3,000	Nữ
	Nữ
200	Nữ
400	Nữ
160	Nữ
0	Nguyệt
0	Nữ
0	Nữ
0	
1,000	
0	Hồng
1,000	Hồng
10,650	
0	Lương
0	Lương
500	My
0	Uyên
5,000	Hiền
0	Nguyệt
	My
0	Nguyệt
0	
0	Lương

		T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		
		Ton Kho														
		Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
CMQB001A	CHỊ MAI Q.7	0	2	0		0	2	0		0		0	2	0		
CTHA001A	CHỊ THẮM	0	3	0		0		0		0		0	1	0		
CVBT001A	CHỊ VŨ	0		0		0		0		0		0		0	25	
WWWWWW	Chưa có mã KH	0	39	0		0	9	0		0	65	0	6	0	28	
CKTT001A	CN KEM TRÀNG TIỀN	0		0		0		0		0		0		0	75	
CKEM001A	CƠ SỞ SX KEM	0	50	0		0		0		0	50	0		0		
CSXK001A	CƠ SỞ KEM		0		0	50	0	50	0	50	0		0	50	0	
CDSV001A	ĐẠI SONG VIỆT	0	300	200	100	200	200	200	300	200	200	200	200	200	100	
CDNU001A	DONUT	0		0	1	0		0		0		0		0		
CTDT001A	ĐỨC TÍN BAKERY	0	1	0		0		0		0		0		0		
CGIV001A	GIVRAL	0	20	20	0	50	20	20	20	20	20	20	20	20	20	
BHHK001A	HẢI HÀ-KOTOBUKI	500	0	0	0	500	0	0	0	500	500	0	0	500	0	
FSHH001A	HÒA HIỆP TAM BÌNH	0	325	50	0	0	100	100	75	100	0	75	150	75	75	
CHLM001A	HỖ LÂM MÔN	0	35	20	35	75	20	30	65	30	30	50	30	30	35	
CKVP001A	KEM VIỆT PHÁP	0	0	0	25	20	0	25	25	25	25	25	0	25	25	
CKPU001A	KHANG PHÚ	0		0	50	0		0		0	50	0		0		
AKID001A	KIDO	1,000	0	1,000	1,000	1,500	2,000	1,500	1,000	1,500	2,000	1,500	1,000	1,500	1,000	
CTMB001A	MBBM	0		0	25	0		0		0		0		0		
CNGA001A	NGUYỄN AN	0	150	0		0	100	0		0	100	0	100	0	50	
CTHL001A	NHÀ HÀNG DÂN CA		0		0	5	0	5	0		0	5	0		0	
CSOL001A	SƠN LÂM (solafood)	0		0		0	25	0		0		0		0		
CSPN001A	SPOONZ VIỆT NAM	0		0		0		0		0		0		0	50	
CSDL001A	SỮA ĐÀ LẠT	0	0	100	0	100	400	150	0	400	400	150	0	150	400	
ASTH001A	SỮA TH		0		0		0		0		0		0		0	
CSCV001A	SUPER COFFEEMIX	400	400	0	0	200	0	0	0	200	100	200	200	200	200	
CTHV002A	THẢO VY	50	0	50	25	50	50	50	0	50	50	50	0	50	25	
CTCV001A	TRÁI CÂY VUI NHỘN	0	0	0	0	5	0	0	0	0	2	0	0	0	0	
ATQU001A	TRẦN QUANG	0	1,000	0		0		0		0		0		0		
CVPH002A	VIỆT PHÁP	0	500	0	300	1,000	0	0	300	1,000	0	500	0	0	300	
AVNM001F	VINAMILK	800	300	800	325	800	3,650	800	3,200	800	7,200	800	4,925	800	400	
CLXT001A	XUÂN TÍNH	0	0	50	0	0	50	50	0	0	50	50	0	0	0	

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	1	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
50	0		0		0		0		0			50	50		50				50	50	
200	0	200	0	200	0	200	0	200	0	200	200	200	200	200	200	200	200	200	200	200	200
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
20	0	20	0	20	0	20	0	100	0	20	0	20	20	20	20	20	20	20	20	20	20
0	0	0	0	0	0	0	0	0	0	500	0	500	0	500	0	500	0	0	0	0	0
100	0	100	0	100	0	100	0	125	0	150	0	150	100	250	50	100	50	150	75	75	
30	20	50	0	50	0	50	0	60	0	50	0	70	30	50	30	30	40	50	30	55	
25	0	25	0	25	0	25	0	25	0	25	0	25	25	25	25	25	25	25	25	25	25
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
2,000	0	1,000	0	1,000	0	1,000	0	1,000	0	1,500	1,000	1,500	1,500	1,500	1,500	1,500	2,000	1,000	1,000	1,000	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	75	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
5	0	5	0		0	5	0	5	0			5	5	5	5		5		5	5	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
150	0	150	0	150	0	150	0	150	0	100	100	200	100	200	100	200	100	200	100	200	
	0		0	600	0		0		0	500		500		500		500			500		
200	0	200	0	0	0	200	0	200	0	400	0	200	0	200	0	200	0	200	0	200	
50	0	50	0	50	0	50	0	50	0	50	50	50	50	50	50	50	50	50	50	50	50
0	0	5	0	0	0	0	0	5	0	0	0	2	0	0	0	0	0	5	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
500	0	0	0	1,000	0	0	0	2,000	0	0	1,000	1,000	0	1,000	500	0	500	0	1,000	0	
800	0	800	0	800	0	800	0	800	0	800	800	800	800	800	800	800	800	800	800	800	800
50	0	0	0	50	0	0	0	50	0	0	50	0	50	0	50	0	50	0	50	0	0

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0	Lương
0	Lương
0	My
0	Lương
0	
0	Lương
	Lương
200	Uyên
0	Lương
0	Lương
50	Lương
0	Hiền
100	Lương
60	Lương
25	Lương
0	Nguyệt
1,000	Nguyệt
0	Hồng
0	Nguyệt
5	Lương
0	Vân
0	ĐOAN
100	TRUC
500	Hồng
200	Đoan
50	My
5	Lương
0	Nguyệt
2,000	Hiền
800	Vân
50	Uyên



		T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		
		Ton Kho														
		Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
CYTU001A	Ý TƯỞNG	0		0		0		0	200	0		0		0		
CYFR001A	YOGEN FRUZ ( HÀ NỘI)		0	5	0	5	0	5	0	5	0	5	0	5	0	
YLCH001A	Yolo Coffee House	0		0		0		0	2	0	2	0		0		
<b>ADM0003L</b>	<b>LECITHIN TS</b>	<b>102,705</b>	<b>24,735</b>	<b>18,040</b>	<b>26,995</b>	<b>12,915</b>	<b>24,925</b>	<b>32,185</b>	<b>24,105</b>	<b>19,885</b>	<b>25,745</b>	<b>32,390</b>	<b>25,335</b>	<b>20,500</b>	<b>23,900</b>	<b>30,135</b>
CATP001A	AUSTRAPHARM		0		0		0		0		0	205	0		0	
ABBC002B	BIBICA BH	615	0	615	0	800	0	800	205	800	410	800	410	800	410	
CBDP001A	BIDIPHAR	205	205	0	0	205	205	0	0	0	0	205	205	0	0	
BHCH001A	BK HẢI CHÂU	0	0	1,025	0	1,025	0	1,025	0	1,025	0	1,025	0	1,025	3,075	
CKHN001A	BMK HÀ NỘI		0		0		0		0		0		0		0	
CPDO001A	DP PHƯƠNG ĐÔNG	205	0		0		0	205	0		0	205	0		0	
CDNA001A	DƯỠC ĐÔNG NAM		0		0		0		0		0		0	205	0	
CFRN001A	FARINA	0	0	0	0	0	0	0	0	205	0	0	0	0	205	
CTHR001A	HONOROAD VN	0	0	0	0	0	205	0	0	205	0	0	0	0	205	
CTHX001A	HT	0		0	205	0		0		0		0		0		
CHUN002B	HỮU NGHỊ	820	0	820	0	820	0	820	0	820	0	410	410	410	410	
CIPH001A	IMEXPHARM	0	0	410	0	0	0	0	0	0	0	205	205	0	0	
CTDO001A	KEM THỦ ĐÔ	0		0		0		0		0	205	0		0		
AKID001A	KIDO	1,230	0	1,230	0	0	2,460	0	2,460	0	3,280	0	2,460	0	820	
CMDS001A	ME DI SUN	0	0	0	0	1,025	1,230	0	0	1,025	0	1,230	0	0	0	
CNQU001A	NGUYỄN QUÂN		0	510	0		0		0		0		0		0	
ANTF001A	NUTIFOOD	0	0	0	0	205	0	0	820	615	820	615	615	615	615	
CPNA001A	PHAN NAM	0	0	0	0	0	0	410	0	0	0	0	0	410	410	
CPHC001A	PYMEPHARCO		0		0		0		0		0		0		0	
CTSK001A	S.K	205	0		0	205	0		0	205	0		0	205	0	
CSAN001A	SANTA	410	0	410	0	410	0	410	0	410	0	410	0	410	0	
CDDU001A	SN FOOD		0	105	0		0		0		0		0		0	
ASPM001A	SPM	0	205	205	205	205	205	410	410	615	615	205	205	205	205	
CSSH001A	SUNSHINE FOOD	205	0	0	0	0	0	0	205	205	0	0	0	0	0	
CTNH002A	THANH NHÃ	205	0		0		0		0		0		0	205	0	
BTOP001B	TOPCAKE	410	0	205	0	205	0		0	205	0	205	0		0	
BTRA001A	TRÀNG AN 1	200	0	1,230	0	820	0	820	0	410	0	410	205	410	410	

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020						
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast						
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0						
5	0	5	0	5	0	5	0	5	0	5		5	5	2	5		5	5	5	5	5						
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0						
24,720	5,535	25,745	0	28,000	0	24,310	0	28,615	0	24,735	24,330	23,280	23,900	25,540	24,925	23,285	24,720	25,130	26,975	23,695							
	0		0		0		0		0	205																	
800	615	800	0	800	0	800	0	800	0	615	615	800	800	800	800	800	800	800	800	800	800						
410	0	0	0	0	0	0	0	205	0	205	0	205	0	205	205	0	410	0	0	0	0						
1,025	0	820	0	820	0	1,025	0	1,025	0	0	0	0	1,025	1,025	1,025	1,025	1,025	820	820	1,025							
	0	205	0		0		0		0												205						
	0	205	0		0	205	0		0	205		205		205			205			205							
	0		0		0		0		0												205						
0	0	0	0	0	0	0	0	205	0	0	0	0	0	205	0	0	0	0	0	0	0						
205	0	0	0	0	0	0	0	205	0	0	0	0	0	0	0	0	0	0	0	0	0						
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0						
410	0	820	0	410	0	820	0	820	0	820	820	820	820	820	410	410	410	820	410	820							
0	0	0	0	0	0	205	0	0	0	0	410	205	0	205	0	0	0	0	0	205							
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0						
0	820	1,230	0	1,230	0	1,230	0	1,230	0	1,230	1,230	0	0	0	0	0	0	1,230	1,230	1,230							
1,230	0	0	0	1,230	0	0	0	1,230	0	0	0	1,025	0	1,025	1,230	0	1,230	0	1,230	0							
205	0		0		0		0		0												205						
615	0	615	0	615	0	615	0	615	0	0	0	205	0	615	615	615	615	0	0	0	0						
0	0	0	0	410	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0						
	0		0		0		0	205	0																		
	0		0		0	205	0		0	205		205		205		205				205							
	0		0		0		0		0	410	410	410	410	410	410	410											
205	0		0		0		0		0																		
	0	0	0	410	0	0	0	410	0	0	410	0	410	0	410	0	410	0	410	0	0						
0	0	205	0	205	0	0	0	0	0	205	0	0	205	205	0	0	0	205	205	0	0						
	0		0		0		0		0	205					205												
205	0		0	205	0		0	205	0	410	205	205		205	205		205		205								
205	0	820	0	820	0	205	0	1,230	0	200	0	200	820	410	410	410	205	820	820	205							

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0	Nguyệt
5	Lương
0	Lương
27,795	
	Nữ
800	Vân
205	Nữ
1,025	Hiền
	Hiền
	Nữ
	Nữ
205	Hiền
0	Nữ
0	ĐOAN
820	Hiền
0	Nữ
0	Lương
1,230	Nguyệt
1,230	Nữ
	Nữ
0	Nguyệt
0	TRUC
205	Trúc
	My
	Hiền
	Đoan
410	Hồng
0	My
	My
205	My
1,230	Hiền

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
Ton Kho			Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	
CVPH002A	VIỆT PHÁP			0	205	0		0	205	0		0	205	0		0	
CVTH001A	VIỆT THÁI		1,025	0	1,025	0		0		0		0		0		0	
AVNM001F	VINAMILK		19,000	17,630	19,000	12,505	19,000	27,880	19,000	15,785	19,000	27,060	19,000	15,785	19,000	23,370	
ADM0003N	VITAMIN E -NOVATOL SUCCI	0	0	0	0	0	0	225	0	0	0	0	0	0	0	0	0
CUPH001A	UNITED PHARMA		0	0	0	0	0	225	0	0	0	0	0	0	0	0	0
ADM0003T	FRUCTOSE (ADM/TURKEY)	8,450	0	2,200	0	1,000	0	1,100	0	2,925	0	1,450	0	475	300	2,100	
ABBC002B	BIBICA BH		0		0		0	100	0		0		0		0	200	
WWWWW	Chưa có mã KH		0		0		0		0	25	0		0		0		
CDQT001A	IMC		0		0		0	1,000	0	1,000	0		0		0		
ANTF001A	NUTIFOOD		0		0		0		0		0		0	75	0		
ASTH001A	SỮA TH		0	0	0	0	0	0	0	0	0	0	0	0	300	300	
CTNF001A	THỰC PHẨM N F C		0		0		0		0		0	50	0		0		
AVNM001F	VINAMILK		0	2,200	0	1,000	0		0	1,900	0	1,400	0	400	0	1,600	
ADM0003X	XAN. GUM 200 (T)	49,088	13,400	18,375	10,425	8,675	15,500	17,250	13,450	13,800	13,400	17,100	13,485	9,475	11,775	13,550	
ABBC002B	BIBICA BH		175	500	175	200	175	400	175	400	175	500	175	200	175	200	
CBMD001A	BỘT MÌ ĐẠI NAM		0	50	100	0	0	50	100	0	0	75	100	50	0	0	
CGDI001A	BV GIA ĐỊNH			0		0		0		0		0	10	0		0	
BCLM001A	CHOLIMEX		0	800	0	200	0	450	0	650	0	450	0	200	0	400	
CPDO001A	DP PHƯƠNG ĐÔNG		50	50	0	0	25	25	0	0	0	50	0	0	50	75	
CPTC001A	DƯỠC 23-9			0		0	50	0		0		0	25	0		0	
CGTH002A	GIA THÁI		25	0	25	0	25	0	25	50	25	0	25	0	25	0	
CHOP001A	HÒA PHÚ		0		0		0		0	50	0		0		0		
CHUN002B	HỮU NGHỊ		100	0	50	0	100	25	50	0	50	0	50	25	50	50	
CJNS001A	JOHNSON &SON ( VIET NAM)		0	0	0	0	0	0	0	0	0	0	0	400	400	0	
AMSA001A	MASAN		9,000	13,000	7,000	7,000	8,000	14,000	8,000	10,000	9,000	13,000	9,000	6,000	6,000	10,000	
CMEK001A	ME KONG		0	350	0	125	0	250	0	200	0	350	0	250	0	425	
CNTN001A	NAM THIÊN ÂN		0	250	0	250	0		0	250	0		0	250	0		
CBTP001A	PAN FOOD			0		0	25	0	50	0	25	0	50	0	25	0	
CPHT001A	PHÚC TIỀN		25	25	0	0	25	75	0	0	25	0	0	25	25	0	
QTND001A	QT NAM DƯƠNG		0	2,000	0	0	0	1,000	0	1,000	0	1,000	0	0	0	1,000	
CSDV001A	STADA			0		0		0		0	50	0		0		0	

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020				
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast				
205	0		0	205	0		0	205	0	205		205		205				205							
	0	1,025	0	1,640	0		0	1,025	0	1,025	1,025							1,025	1,640						
19,000	4,100	19,000	0	19,000	0	19,000	0	19,000	0	19,000	19,000	19,000	19,000	19,000	19,000	19,000	19,000	19,000	19,000	19,000					
50	0	0	0	100	0	0	0	0	0	0	0	225	0	0	0	100	50	0	100	0					
50	0	0	0	100	0	0	0	0	0	0	0	225	0	0	0	100	50	0	100	0					
0	0	10,000	0	0	0	6,000	0	0	0	0	10,000	0	0	10,000	0	0	10,000	0	0	10,000					
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0					
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0					
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0					
0	0	10,000	0	0	0	6,000	0	0	0	0	10,000	0	0	10,000	0	0	10,000	0	0	10,000					
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0					
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0					
14,550	3,450	15,135	0	15,000	0	18,925	0	15,635	0	16,825	11,400	16,835	12,450	14,675	15,085	14,375	14,725	14,385	14,475	18,325					
175	200	175	0	175	0	175	0	175	0	175	175	175	175	175	175	175	175	175	175	175					
100	125	0	0	100	0	0	0	100	0	0	100	0	100	0	100	0	100	0	100	0					
	0	10	0		0		0	10	0	10				10				10							
0	0	500	0	250	0	250	0	500	0	0	0	0	0	0	0	0	0	0	0	0					
50	0	0	0	0	0	50	0	0	0	50	0	25	0	0	50	50	50	0	0	50					
	0	50	0		0	50	0		0																
25	0	25	0	25	0	25	0	25	0	25	25	25	25	25	25	25	25	25	25	25					
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0					
0	0	100	0	100	0	0	0	100	0	100	50	100	50	50	50	50	0	100	100	0					
400	0	0	0	0	0	0	0	0	0	400	0	400	0	0	600	0	0	0	0	0					
7,000	3,000	9,000	0	9,000	0	13,000	0	9,000	0	10,000	7,000	8,000	8,000	9,000	9,000	8,000	7,000	9,000	9,000	13,000					
400	125	200	0	250	0	300	0	300	0	0	0	0	0	0	0	0	0	0	0	0					
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0					
50	0	25	0	50	0	25	0	50	0			25	50	25	50	25	50	25	50	25					
0	0	25	0	0	0	25	0	25	0	25	0	25	0	25	0	25	0	25	0	25					
1,000	0	1,000	0	1,000	0	1,000	0	1,000	0	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000					
	0		0		0		0		0					50											

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205	Hiền
1,025	Hiền
19,000	Vân
0	
0	Trúc
0	
0	Vân
0	Hiền
0	
0	Anh
0	Hong
0	TRUC
0	Vân
14,810	
175	Vân
100	Uyên
10	Khanh
0	Trúc
0	Nữ
	Nữ
25	Đoan
0	Hiền
100	Hiền
0	Nữ
9,000	Nguyệt
0	Trúc
0	Nữ
50	Vân
25	Đoan
1,000	Trúc
	Nữ

		T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		
		Ton Kho														
		Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
CTHO001A	THÁI HÒA	25	25	50	0	50	25	50	50	50	25	25	50	25	0	
CTDU001A	TIẾN ĐỨC	0		0		0	50	0		0		0		0		
CTNG005A	TNI (TRUNG NGUYÊN)	0	50	0		0		0		0	50	0		0		
CTNG003A	TRUNG NGUYÊN	0	150	0	100	0	100	0	100	0		0	125	0		
CHUN001A	UNIBEN (MÌ GOMEX)	0	1,100	0	800	0	600	0		0	300	0	900	0	1,100	
CKTV001A	Vì Na Te	0	25	25	0	25	0	0	50	0	0	25	0	0	0	
CVTI001A	VIỆT TIẾN	4,000	0	3,000	0	7,000	0	5,000	1,000	4,000	1,000	4,000	1,000	5,000	0	
CYIL001A	YILIN VIỆT NAM	0	0	0	0	0	200	0	0	0	300	0	0	0	300	
<b>ADM0004C</b>	<b>CACAO 500DP-11</b>	<b>9,749</b>	<b>5,700</b>	<b>1,100</b>	<b>3,800</b>	<b>150</b>	<b>5,300</b>	<b>2,225</b>	<b>2,000</b>	<b>1,900</b>	<b>2,400</b>	<b>1,600</b>	<b>2,000</b>	<b>2,500</b>	<b>2,200</b>	<b>1,800</b>
ABBC002B	BIBICA BH	200	0	200	0	0	100	0	0	0	50	0	0	0	200	
AHHA001A	BK HẢI HÀ	500	500	500	0	300	500	0	0	200	0	0	0	200	400	
CABN001A	CÁT AN - BẮC NINH	0	500	0		0	500	0	500	0		0		0		
CNTA001A	NHẬT TÂN	0		0		0		0		0	100	0		0	200	
BORO001A	ORION VINA	5,000	0	3,000	0	5,000	1,000	2,000	1,000	2,000	1,000	1,500	2,000	1,500	1,000	
APNG001A	PHẠM NGUYỄN	0	0	0	25	0	125	0	400	200	450	500	500	500	0	
CDDU001A	SN FOOD	0	100	100	125	0	0	0	0	0	0	0	0	0	0	
<b>ADM0004L</b>	<b>LECITHIN YELKIN 1018</b>	<b>0</b>	<b>0</b>	<b>9,020</b>	<b>0</b>	<b>3,690</b>	<b>0</b>	<b>1,025</b>	<b>0</b>	<b>5,330</b>	<b>0</b>	<b>6,150</b>	<b>0</b>	<b>0</b>		
AVNM001F	VINAMILK	0	9,020	0	3,690	0	1,025	0	5,330	0	6,150	0		0		
<b>ADM0005C</b>	<b>CACAO D11 -SSOL</b>	<b>734</b>	<b>200</b>	<b>1</b>	<b>200</b>	<b>26</b>	<b>200</b>	<b>279</b>	<b>200</b>	<b>177</b>	<b>200</b>	<b>102</b>	<b>200</b>	<b>52</b>	<b>200</b>	<b>29</b>
WWWWWW	Chưa có mã KH	0	1	0		0	3	0		0		0		0	2	
CDNU001A	DONUT	0		0	1	0	1	0	2	0	2	0	2	0	2	
ANTF001A	NUTIFOOD		0		0		0		0		0		0		0	
AVNM001F	VINAMILK	200	0	200	25	200	275	200	175	200	100	200	50	200	25	
<b>ADM0005L</b>	<b>LECITHIN GOLD</b>	<b>7,175</b>	<b>1,600</b>	<b>2,050</b>	<b>1,600</b>	<b>615</b>	<b>1,805</b>	<b>615</b>	<b>1,600</b>	<b>2,255</b>	<b>1,600</b>	<b>2,255</b>	<b>1,805</b>	<b>2,255</b>	<b>1,600</b>	<b>1,435</b>
CASF001A	AFI	0	410	0	0	205	410	0	0	0	205	205	0	0	205	
AVNM001F	VINAMILK	1,600	1,640	1,600	615	1,600	205	1,600	2,255	1,600	2,050	1,600	2,255	1,600	1,230	
<b>ADM0005P</b>	<b>PROFAM 921</b>	<b>2,639</b>	<b>1,700</b>	<b>2,541</b>	<b>980</b>	<b>0</b>	<b>1,350</b>	<b>200</b>	<b>1,110</b>	<b>600</b>	<b>1,300</b>	<b>1,640</b>	<b>1,050</b>	<b>1,120</b>	<b>1,250</b>	<b>2,720</b>
CHKI001A	HIKID	500	1,300	500	0	500	0	500	0	500	1,000	500	1,000	500	2,000	
CDQT001A	IMC	0		0		0		0		0		0	60	0	20	
APNG001A	PHẠM NGUYỄN	1,200	1,160	480	0	650	200	610	600	600	600	550	60	550	600	
CVDD001A	VIỆN DINH DƯỠNG	0	81	0	0	200	0	0	0	200	0	0	0	200	100	

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
25	0	25	0	25	0	25	0	25	0	25	25	25	25	25	25	25	25	25	25	25	25
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
25	0	0	0	25	0	0	0	25	0	25	25	25	25	0	0	0	0	0	0	0	0
5,000	0	4,000	0	4,000	0	4,000	0	4,000	0	5,000	3,000	7,000	3,000	4,000	4,000	5,000	6,000	4,000	4,000	4,000	4,000
300	0	0	0	0	0	0	0	300	0	0	0	0	0	300	0	0	300	0	0	0	0
1,580	1,150	2,830	0	4,830	0	4,830	0	5,830	0	6,700	3,700	4,300	4,000	4,200	4,000	4,200	4,580	4,830	4,830	4,830	4,830
580	150	580	0	580	0	580	0	580	0	200	200	0	0	0	0	0	580	580	580	580	580
0	0	250	0	250	0	250	0	250	0	500	500	300	0	200	0	200	0	250	250	250	250
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
1,000	1,000	2,000	0	4,000	0	4,000	0	5,000	0	6,000	3,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
400	0	400	0	200	0	200	0	200	0	200	200	200	200	200	200	200	400	400	200	200	200
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
200	0	200	0		0		0		0								200	200			
200	0	200	0	200	0	200	0	200	0	200	200	200	200	200	200	200	200	200	200	200	200
1,600	1,025	1,805	0	1,600	0	1,600	0	1,805	0	1,600	1,600	1,805	1,600	1,600	1,805	1,600	1,600	1,805	1,600	1,600	1,600
0	0	205	0	0	0	0	0	205	0	0	0	205	0	0	205	0	0	205	0	0	0
1,600	1,025	1,600	0	1,600	0	1,600	0	1,600	0	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600
620	0	1,340	0	750	0	1,610	0	1,660	0	1,500	1,100	1,300	1,100	1,300	1,100	1,300	600	1,300	600	1,300	1,300
0	0	500	0	0	0	500	0	500	0	500	500	500	500	500	500	500	0	500	0	500	500
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
620	0	640	0	750	0	910	0	960	0	1,000	600	600	600	600	600	600	600	600	600	600	600
0	0	200	0	0	0	200	0	200	0	0	0	200	0	200	0	200	0	200	0	200	200



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25	Đoan
0	
0	Nguyệt
0	Nguyệt
0	Thảo
0	Đoan
4,000	Nguyệt
300	Trúc
5,830	
580	Vân
250	Hiền
0	
0	My
5,000	Đoan
0	Đoan
0	Đoan
0	
0	Vân
200	
0	Food
0	Lương
	Nguyệt
200	Vân
1,805	
205	Vân
1,600	Vân
2,700	
500	Hiền
0	
2,000	Đoan
200	Hiền

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019			
			Ton Kho	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
CTCR001A	VPĐ VANREES		0		0		0		0		0	40	0		0			
ADM0006X	XAN. GUM 80 (N)	6,400	0	1,500	0	0	0	750	0	750	7,000	7,875	7,000	7,750	14,000	14,750		
CCPV001A	CHĂN NUÔI CP		0		0		0		0		0	25	0		0			
CPVN001A	CHĂN NUÔI CP- CN THỨC ĂN		0	0	0	0	0	0	0	0	7,000	7,000	7,000	7,000	14,000	14,000		
CKEW001A	KEWPIE		0	1,400	0	0	0	750	0	750	0	750	0	750	0	750		
TGVC001A	THẾ GIỚI VIỆT		0	100	0		0		0		0	100	0		0			
ADM0008P	LECITHIN ULTRALEC P	22,000	7,200	0	7,200	0	0	600	0	800	0	4,600	10,000	10,000	10,000	1,000		
AVNM001F	VINAMILK		7,200	0	7,200	0	0	600	0	800	0	4,600	10,000	10,000	10,000	1,000		
ADM0009C	CACAO POWDER- D-241	9,698	3,150	661	2,150	1,030	1,650	660	2,150	662	15,650	1,847	1,650	1,333	2,150	1,449		
CBMT001A	BÌNH MINH TOÀN CẦU		0	61	0	30	0	30	0	31	0	22	0	23	0	24		
CBMT002A	BÌNH MINH TOÀN CẦU-HN		0		0		0	5	0	6	0		0	10	0			
CBMC001A	BỘT MÌ TOÀN CẦU		0	0	500	500	0	0	0	0	500	500	0	0	500	0		
CCUB001A	CAFÉ CƯ BAO		0		0		0	25	0		0	25	0		0			
WWWWW	Chưa có mã KH		0		0		0		0		0		0		0	425		
CFRN001A	FARINA		200	200	200	0	200	0	200	0	200	0	200	0	200	200		
FCVN001A	FISCHEM		150	0	150	0	150	0	150	125	150	0	150	0	150	0		
BGTP001A	GIA THỊNH PHÁT		300	400	300	0	300	600	300	500	300	200	300	300	300	300		
CGOL001A	GOLDEN IRIS			0		0		0		0	13,500	0		0		0		
COVA001A	ONG VÀNG			0		0		0		0		0		0		0		
CTTA002A	THỦY TẠ		500	0	500	0	500	0	500	0	500	500	500	0	500	0		
BTOP001B	TOPCAKE		2,000	0	500	500	500	0	1,000	0	500	600	500	1,000	500	500		
ADM0012C	CACAO D231LA	0	0	0	0	0	0	0	3,000	0	0	3,000	0	0	0	0		
CNTA001A	NHẬT TÂN		0	0	0	0	0	0	3,000	0	0	3,000	0	0	0	0		
ADM0013C	STEROL -040087	3,141	1,200	140	1,100	500	1,100	20	1,100	800	1,100	300	1,100	0	1,100	600		
AVNM001F	VINAMILK		1,200	140	1,100	500	1,100	20	1,100	800	1,100	300	1,100	0	1,100	600		
ADM0015C	CACAO D11SSUNb	717	0	25	0		0		0		0		0	33	0			
ANTF001A	NUTIFOOD		0	25	0		0		0		0		0		0			
AVNM001F	VINAMILK		0		0		0		0		0		0	33	0			
ADM0055F	FRUCTOSE SYRUP	164,015	45,000	105,865	56,400	37,455	56,400	71,951	54,700	97,638	33,200	65,160	56,700	112,305	36,100	84,390		
ADMD001A	ADM		0	25	0		0	25	0		0		0	25	0			
PNBB001A	ANH BẢO VNCF		0		0	25	0		0		0		0	25	0			

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
7,750	0	7,750	0	7,750	0	7,750	0	7,900	0	5,750	5,750	5,750	5,750	5,750	5,750	750	750	750	750	750	750
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
7,000	0	7,000	0	7,000	0	7,000	0	7,000	0	5,000	5,000	5,000	5,000	5,000	5,000	0	0	0	0	0	0
750	0	750	0	750	0	750	0	900	0	750	750	750	750	750	750	750	750	750	750	750	750
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
10,000	1,000	10,000	0	10,000	0	10,000	0	0	0	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
10,000	1,000	10,000	0	10,000	0	10,000	0	0	0	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
950	20	950	0	800	0	1,300	0	3,300	0	3,150	2,150	1,650	1,150	15,650	1,650	2,150	950	950	800	1,300	1,300
0	15	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	5	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	500	0	0	0	0	500	0	0	500	0	500	0	0	0	0	500
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	200	200	200	200	200	200	200	200	0	0	0	0
150	0	150	0	0	0	0	0	0	0	150	150	150	150	150	150	150	150	150	150	0	0
300	0	300	0	300	0	300	0	300	0	300	300	300	300	300	300	300	300	300	300	300	300
	0		0		0		0		0	13,500											
	0		0		0		0	2,000	0												
0	0	0	0	0	0	0	0	0	0	500	500	500	500	500	500	500	0	0	0	0	0
500	0	500	0	500	0	500	0	1,000	0	2,000	500	500	0	500	500	500	500	500	500	500	500
4,000	0	0	0	0	0	0	0	0	0	0	0	0	3,000	0	0	0	4,000	0	0	0	0
4,000	0	0	0	0	0	0	0	0	0	0	0	0	3,000	0	0	0	4,000	0	0	0	0
1,100	0	1,100	0	1,100	0	1,100	0	1,100	0	1,200	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100
1,100	0	1,100	0	1,100	0	1,100	0	1,100	0	1,200	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
73,600	15,630	79,700	0	64,700	0	53,600	0	65,200	0	64,000	59,000	39,500	59,000	39,000	59,000	38,500	74,500	60,500	63,500	55,500	55,500
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0

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0	
900	
0	Nữ
0	Sơn
900	Trúc
0	TRUC
0	
0	Vân
3,300	
0	Lương
0	Lương
0	Thảo
0	My
0	Uyên
0	Hiền
0	My
300	My
	My
2,000	My
0	Hiền
1,000	My
0	
0	My
1,100	
1,100	Vân
0	
0	Anh
0	Vân
67,000	
0	Food
0	My

		T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		
		Ton Kho														
		Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
CAHO001A	ÁNH HỒNG		0	2,000	0	2,000	0	2,000	0	2,000	0	2,000	0	2,000	0	
TPAC001A	ASIAFOODS		0		0	1,000	0		0		0		0		0	
CBKL001A	BĂNG KỲ LÂM (KEM PALAS)		0		0		0		0		0		0		0	
ABBC002B	BIBICA BH	3,000	7,500	3,000	6,000	3,000	8,000	3,000	8,000	3,000	6,000	3,000	6,000	3,000	14,500	
AHHA001A	BK HẢI HÀ	0	30,000	10,000	0	10,000	15,000	10,000	15,000	10,000	7,000	10,000	12,000	10,000	14,000	
CCDV001A	CÁNH ĐỒNG VÀNG	0	20,000	0	10,000	0	15,000	0	12,500	0	22,500	0	20,000	0	8,000	
CCTH001A	CHỊ THỦY	0		0		0		0		0		0	25	0		
CVBT001A	CHỊ VŨ	0	25	0		0		0		0		0		0		
WWWWW	Chưa có mã KH	0	265	0	80	0	226	0	13	0	35	0	180	0	315	
CAHO002A	CN ÁNH HỒNG	0	1,000	0	1,000	0	2,000	0	2,000	0	1,000	0		0		
CNDA001A	ĐẾ PHÁT	0		0		0	100	0		0	100	0		0		
CTMD001A	DV BẢO MINH		0	2,000	0		0		0		0		0		0	
CFES002A	FES	1,500	0	2,500	0	2,500	0	1,500	0	0	200	0	0	0	0	
CPFV001A	F-ONE VN	0		0		0	1,250	0	200	0		0		0		
CGDA001A	GIA ĐÌNH ANCO	0		0		0		0		0	50	0		0		
BGTP001A	GIA THỊNH PHÁT	18,000	21,000	15,000	6,000	15,000	24,000	15,000	21,000	15,000	23,000	18,000	24,000	18,000	18,000	
CTKV001A	GREEN VIVA	1,000	500	300	675	300	1,125	600	1,375	600	1,000	1,000	1,000	1,000	1,000	
CTGU001A	GUTA CAFÉ	0	225	0	75	0	150	0	175	0	150	0	225	0	125	
CITB001A	INTERBOS	0	500	0		0		0	500	0	2,500	0	2,000	0	4,800	
CKEW001A	KEWPIE	0	100	0	0	0	0	0	100	0	100	0	0	0	200	
CLWW001A	LIWAYWAY	0		0		0		0		0	100	0		0		
CTMK001A	MEKONG DELTA	0	150	0		0		0		0	125	0	125	0		
BTBD001A	NAM THÁI BÌNH DƯƠNG	0	400	0		0	550	0	300	0	300	0		0		
CGKV001A	NGK NAM VIỆT	0		0		0		0		0		0	25,000	0		
CNAN002A	NGỌC ÁNH	0	125	0	100	0	500	0	200	0	300	0	375	0	500	
CPNK001A	NK KHÁNH HÒA	20,000	20,000	20,000	0	20,000	0	20,000	20,000	0	0	20,000	20,000	0	20,000	
CTNS001A	NÔNG SẢN VIỆT	0		0		0		0		0	25	0		0	2,000	
CORO001A	ORO	0		0		0		0		0		0		0	50	
CTOT001A	OTTOGI VIET NAM	0		0		0	1,000	0		0		0		0		
CBTP001A	PAN FOOD	0		0		0		0		0		0		0	150	
CPAS001A	PHẠM ASSET	0	2,000	0	2,000	0	2,000	0	2,000	0		0		0		

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
2,000	0	2,000	0	2,000	0	2,000	0	2,000	0	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
	0		0		0		0		0												
	0		0		0		0		0		1,000										
20,000	4,000	20,000	0	3,000	0	3,000	0	3,000	0	3,000	3,000	3,000	3,000	3,000	3,000	3,000	20,000	20,000	3,000	3,000	
10,000	0	15,000	0	15,000	0	15,000	0	15,000	0	15,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	15,000	15,000	15,000	
0	8,000	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	30	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	100	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
	0		0	2,000	0	2,000	0	2,000	0	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
1,500	0	1,500	0	1,500	0	1,500	0	1,500	0	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
18,000	3,000	18,000	0	18,000	0	18,000	0	18,000	0	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	21,000
1,000	0	1,000	0	1,000	0	1,000	0	1,000	0	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	100	0	0	0	0	0	100	0	0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
20,000	0	20,000	0	20,000	0	10,000	0	20,000	0	20,000	20,000		0	20,000	0	20,000	0	20,000	0	20,000	10,000
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	500	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0

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orecast Saleman

2,000	Khanh
	Thảo
3,000	Vân
15,000	Hiền
0	Thảo
0	
0	My
0	Thảo
0	TRUC
0	ĐOAN
2,000	Khanh
1,500	My
0	
0	Nữ
21,000	My
1,000	Đoan
0	My
0	
0	Trúc
0	TRUC
0	ĐOAN
0	
0	My
0	Uyên
20,000	My
0	ĐOAN
0	My
0	Thảo
0	Vân
0	TRUC

		Ton Kho	T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
			Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	
CPNA001A	PHAN NAM		0	0	100	0	0	25	0	0	0	100	100	0	0	0	
CHHT001A	Royal Tea		0	750	0		0		0	75	0	75	0	75	0		
CSAN001A	SANTA		1,000	1,000	0	1,000	1,000	1,000	1,000	1,000	1,000	0	1,000	1,000	1,000	0	
CSCC001A	SỮA CỦ CHI		0	0	0	0	100	0	100	0	100	0	100	0	100	250	
CTQM001A	TÂN QUANG MINH			0	1,000	0	1,000	0	1,000	0	1,000	0	1,000	0	1,000	0	
CTHV002A	THẢO VY		500	250	500	500	500	0	500	0	500	500	500	250	0	500	
CTQT001A	TP QUỐC TẾ		0		0	10,000	0		0	13,200	0		0		0		
CTTD001A	TRÍ ĐỨC		0	50	0		0		0		0		0		0		
ADM0218A	ARCON T158-218	0	0		0		0		0		0		0		0	794	
CTCD001A	CHAY THANH DỪNG		0		0		0		0		0		0		0	794	
ADM0250C	CACAO 250DP	37,950	6,000	8,500	6,000	4,000	6,000	7,400	6,000	7,600	6,000	7,200	6,000	5,800	6,000	7,075	
AVNM001F	VINAMILK		6,000	8,500	6,000	4,000	6,000	7,400	6,000	7,600	6,000	7,200	6,000	5,800	6,000	7,075	
ADM0649R	SOYCOMIL R	17,750	0	1,000	0	0	0	0	0	25,000	25,000	0	25,000	25,200	0	0	
ACAV001A	ACARE		0	1,000	0		0		0		0		0	200	0		
CTGM001A	GUYOMARC'H VIỆT NAM		0	0	0	0	0	0	0	25,000	25,000	0	25,000	25,000	0	0	
ADM0651A	ARCON SM	900	0	100	0		0		0	1,100	0		0		0		
CTCD001A	CHAY THANH DỪNG		0		0		0		0	1,000	0		0		0		
CTVL001A	VĨNH LỘC		0	100	0		0		0	100	0		0		0		
ADM0891P	PROFAM 891	0	700	0	700	500	700	1,000	700	540	700	0	700	0	700	0	
ABBC002B	BIBICA BH		700	0	700	500	700	1,000	700	540	700	0	700	0	700	0	
AGR0001C	DUNG DỊCH CHLORHEX	667	0	294	0	1,652	0	0	0	511	0	438	0	568	400	0	
CTTG001A	ANH TRUNG GÒ VẤP		0		0	5	0		0		0	30	0		0		
CBSN001A	BÒ SỮA NHƯ THANH		0	284	0	1,647	0	0	0	511	0	398	0	568	400	0	
WWWWWW	Chưa có mã KH		0	10	0		0		0		0	10	0		0		
ALV0009P	MÀU CARAMEL 150A	25	0		0		0		0		0		0		0	3,625	
CFES002A	FES		0		0		0		0		0		0		0	3,625	
ALV0150C	MÀU CARAMEL (DS 11)	75	0	100	0	0	35	50	35	25	35	50	35	50	35	25	
ABBC002B	BIBICA BH		0	100	0	0	35	50	35	25	35	50	35	50	35	25	
AMA0001T	TBHQ	907	2,018	127	208	0	18	181	109	0	18	127	209	91	18	0	
BHCH001A	BK HẢI CHÂU		0	0	100	0	0	91	0	0	0	0	100	0	0	0	
AHHA001A	BK HẢI HÀ		0	91	90	0	0	91	91	0	0	91	91	91	0	0	



T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
0	0	0	0	100	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	1,000	0	1,000	0	0	0	1,500	0	1,000	0	1,500	1,000	1,000	1,000	1,000	0	1,000	1,000	0	0
100	0	100	0	100	0	100	0	100	0	0	0	0	0	0	0	0	0	0	0	0	0
1,000	0	1,000	0	1,000	0	1,000	0	1,000	0												
0	0	0	0	0	0	0	0	0	0	500	500	500	500	500	500	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
6,000	750	6,000	0	6,000	0	6,000	0	6,000	0	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000
6,000	750	6,000	0	6,000	0	6,000	0	6,000	0	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000
0	0	0	0	15,000	0	0	0	15,000	0	0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	15,000	0	0	0	15,000	0	0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
700	0	700	0	700	0	700	0	700	0	700	700	700	700	700	700	700	700	700	700	700	700
700	0	700	0	700	0	700	0	700	0	700	700	700	700	700	700	700	700	700	700	700	700
600	1,136	400	0	400	0	400	0	400	0	400	400	400	400	400	400	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
600	1,136	400	0	400	0	400	0	400	0	400	400	400	400	400	400	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
35	25	35	0	35	0	35	0	35	0	0	0	35	35	35	35	35	35	35	35	35	35
35	25	35	0	35	0	35	0	35	0	0	0	35	35	35	35	35	35	35	35	35	35
191	0	91	0	190	0	91	0	191	0	2,108	1,258	2,668	109	18	209	18	191	91	190	91	91
100	0	0	0	100	0	0	0	100	0	0	0	0	0	0	100	0	100	0	100	0	0
91	0	91	0	90	0	91	0	91	0	90	90	0	91	0	91	0	91	91	90	91	91

12/2020

orecast Saleman

0	TRUC
0	My
1,500	Hiền
0	TRUC
	Khanh
0	My
0	TRUC
0	Uyên
0	
0	Nữ
6,000	
6,000	Vân
0	
0	Sơn
0	Sơn
0	
0	Nữ
0	Nữ
700	
700	Vân
0	
0	Sơn
0	Sơn
0	Sơn
0	
0	
35	
35	Vân
191	
100	Hiền
91	Hiền

		Ton Kho	T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
			Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	
CBMI001A	BMK BẢO MINH		0		0		0		0		0	36	0		0		
BHHK001A	HẢI HÀ-KOTOBUKI		2,000	0		0		0		0		0		0		0	
CHUN002B	HỮU NGHỊ		18	0	18	0	18	0	18	0	18	0	18	0	18	0	
BTRA001A	TRÀNG AN 1		0	36	0	0	0	0	0	0	0	0	0	0	0	0	
ARL6424N	NUTRILAC YO-6424	3,040	1,500	0	1,500	600	1,500	800	0	1,000	0	0	0	600	0	800	
AVNM001F	VINAMILK		1,500	0	1,500	600	1,500	800	0	1,000	0	0	0	600	0	800	
ARL8090L	WPC 80%	1,600	100	100	100	0	150	100	150	100	150	100	150	100	150	100	
ABBC002B	BIBICA BH		0	0	0	0	50	0	50	0	50	0	50	0	50	0	
CDVI001A	ĐẤT VIỆT		100	100	100	0	100	100	100	100	100	100	100	100	100	100	
ARL9022D	NUTRILAC -DI-9022	120	0	140	0		0		0		0		0		0		
CBTP001A	PAN FOOD		0	140	0		0		0		0		0		0		
BAL0001C	CHEESE POWDER	0		0		0	85	0	85	0	85	0	85	0	85	0	
CBTP001A	PAN FOOD			0		0	85	0	85	0	85	0	85	0	85	0	
BAS0001B	BETA CAROTENE	0		0		0		0		0		0	5	0		0	
AHHA001A	BK HẢI HÀ			0		0		0		0		0	5	0		0	
BDG0001B	Roasted Almond ( hat Hanh	0	360	0	350	0	350	0	350	0	400	0	400	0	400	0	
AVNM001F	VINAMILK		360	0	350	0	350	0	350	0	400	0	400	0	400	0	
CARG001A	AYD 2320SB	-1,000	0		0	1,000	0		0		0		0		0	1,000	
ASTH001A	SỮA TH		0		0	1,000	0		0		0		0		0	1,000	
COF0001A	Acid Citric Monohydrate (Th	-700	3,000	0	2,000	0	2,000	25	2,000	0	2,000	675	2,000	0	2,000	0	
ABBC002B	BIBICA BH		3,000	0	2,000	0	2,000	0	2,000	0	2,000	675	2,000	0	2,000	0	
CBTP001A	PAN FOOD		0		0		0	25	0		0		0		0		
COF0002A	ACID CITRIC FINE GRANULAR		0		0		0		0		0		0		0	500	
AHHA001A	BK HẢI HÀ		0		0		0		0		0		0		0	500	
COU0001C	BLACK CURRANT	-200	0	0	0	0	63	100	63	0	63	0	63	100	63	0	
CBTP001A	PAN FOOD			0		0	63	0	63	0	63	0	63	0	63	0	
CBTP002A	PAN FOOD (LV Minh)		0		0		0	100	0		0		0	100	0		
DIA0001C	CHICKEN FAT	20,085	0	0	12,090	6,045	20,090	7,020	14,040	7,020	12,090	6,045	7,020	0	6,045	6,045	
BNES001A	NESTLE			0	6,045	0	7,025	0	7,020	0	6,045	0	7,020	0	6,045	0	
CULV001A	UNILEVER		0	0	6,045	6,045	13,065	7,020	7,020	7,020	6,045	6,045	0	0	0	6,045	
DIA0001H	CHICKEN EXTRACT IN POWD	420	0	0	240	240	0	0	0	0	240	0	0	0	240	20	

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
	0		0		0		0		0	2,000	1,000	2,500									
	0		0		0		0		0	18	18	18	18	18	18	18					
0	0	0	0	0	0	0	0	0	0	0	150	150	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	1,500	1,500	1,500	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	1,500	1,500	1,500	0	0	0	0	0	0	0	0	0
150	60	150	0	150	0	150	0	150	0	100	100	150	150	150	150	150	150	150	150	150	150
50	60	50	0	50	0	50	0	50	0	0	0	50	50	50	50	50	50	50	50	50	50
100	0	100	0	100	0	100	0	100	0	100	100	100	100	100	100	100	100	100	100	100	100
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
85	0	85	0	85	0	85	0	85	0			85	85	85	85	85	85	85	85	85	85
85	0	85	0	85	0	85	0	85	0			85	85	85	85	85	85	85	85	85	85
	0		0		0		0		0												
	0		0		0		0		0												
400	0	400	0	420	0	380	0	380	0	360	350	350	350	400	400	400	400	400	420	380	
400	0	400	0	420	0	380	0	380	0	360	350	350	350	400	400	400	400	400	420	380	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
2,000	0	3,000	0	3,000	0	3,000	0	3,000	0	3,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	3,000	3,000	3,000
2,000	0	3,000	0	3,000	0	3,000	0	3,000	0	3,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	3,000	3,000	3,000
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
63	0	63	0	63	0	63	0	63	0	0	0	63	63	63	63	63	63	63	63	63	63
63	0	63	0	63	0	63	0	63	0			63	63	63	63	63	63	63	63	63	63
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
7,020	0	6,045	0	7,020	0	13,065	0	14,220	0	6,045	15,600	10,530	7,020	12,090	7,020	6,045	7,020	6,045	7,020	6,045	
7,020	0	6,045	0	7,020	0	6,045	0	7,020	0	6,045	7,020	6,045	7,020	6,045	7,020	6,045	7,020	6,045	7,020	6,045	
0	0	0	0	0	0	7,020	0	7,200	0	0	8,580	4,485	0	6,045	0	0	0	0	0	0	0
240	40	720	0	480	0	0	0	719	0	0	0	0	240	0	0	0	0	240	0	0	

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0	
	Hiền
	Hiền
0	Hiền
0	
0	Vân
150	
50	Vân
100	Nữ
0	
0	Vân
85	
85	Vân
	Hiền
380	
380	Vân
0	
0	
3,000	
3,000	Vân
0	Vân
0	
0	
63	
63	Vân
0	Vân
7,020	
7,020	Hong
0	Thảo
240	

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019			
			Ton Kho	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
BNES001A	NESTLE				0		0		0		0	240	0		0	240	0	
CULV001A	UNILEVER			0	0	240	240	0	0	0	0	0	0	0	0	0	20	
EUR1219F	FOOD FLAVOURING EF 1219	200		0	400	400	400	400	0	0	0	0	0	0	0	0	0	
CCPV001A	CHĂN NUÔI CP			0	400	400	400	400	0	0	0	0	0	0	0	0	0	
FMC0001A	AMMONIUM PERSULFATE	24,800		4,800	3,500	1,125	1,400	4,200	7,200	1,400	1,400	3,500	3,200	4,000	4,100	4,450	2,400	
CDVA002B	CN ĐỈNH VÀNG			0	400	0	200	0	600	0	400	0	200	0	600	0	400	
CDVA001B	DNTN ĐỈNH VÀNG			400	0	200	0	200	0	400	0	200	0	500	0	200	0	
CPOM001A	POLYMER			400	0	0	0	0	200	0	0	300	0	0	0	0	0	
CRNH001A	ROHM & HAAS			2,000	2,000	0	0	1,000	4,000	0	0	2,000	2,000	1,000	1,000	2,250	1,000	
CSVN001A	SHINHAN			1,000	0	700	700	500	700	500	500	0	0	500	500	500	500	
CTMY001A	TA MY			0	100	0	0	0	200	0	0	0	0	0	0	0	0	
CTLO002A	TRƯỜNG LỘC				0		0	1,000	0		0		0		0		0	
CWSU001A	WOLSUNG			1,000	1,000	225	500	1,500	1,500	500	500	1,000	1,000	2,000	2,000	1,500	500	
FMC0001K	POTASSIUM PERSULFATE (K	4,150		2,200	0	300	300	1,000	500	700	500	300	100	500	500	0	500	
CCMT001A	CHEMITECH				0		0		0		0		0		0		0	
BNRE001A	NUPLEX			2,000	0		0		0		0		0		0		0	
CPOM001A	POLYMER			200	0		0		0	200	0	200	0		0		0	
CSVN001A	SHINHAN			0	0	300	300	1,000	500	500	500	0	0	500	500	0	500	
CTMY001A	TA MY				0		0		0		0		0		0		0	
CWSU001A	WOLSUNG			0	0	0	0	0	0	0	0	100	100	0	0	0	0	
FMC0001S	SODIUM PERSULFATE (SPS)	17,350		1,400	600	800	1,200	2,400	1,700	150	800	1,000	1,000	500	500	1,400	1,000	
CCMT001A	CHEMITECH			500	0	0	0	500	0	0	0	500	500	0	0	0	0	
CFAB001A	FAB-9			0	0	0	0	0	0	0	300	0	0	0	0	300	0	
HCVT001A	HÓA CHẤT VT				0		0		0		0		0		0		0	
BNRE001A	NUPLEX			300	0		0		0		0		0		0		0	
CRNH001A	ROHM & HAAS			0	0	0	0	1,000	1,200	0	0	0	0	0	0	1,000	0	
CSCH001A	SUNCHING			0	500	300	300	500	0	0	500	0	0	0	0	0	500	
CTMY001A	TA MY			0	100	0	0	100	0	0	0	0	0	0	0	0	0	
CTCH001A	TÂN CHÂU			100	0	0	0	0	0	150	0	0	0	0	0	100	100	
CVFA001A	VECTOR			0	0	0	400	0	0	0	0	0	0	0	0	0	400	
CWSU001A	WOLSUNG			500	0	500	500	300	500	0	0	500	500	500	500	0	0	

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
240	0	480	0		0		0	480	0												
0	40	240	0	480	0	0	0	239	0	0	0	0	240	0	0	0	0	240	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5,600	0	3,750	0	3,600	0	5,000	0	1,400	0	4,800	2,700	3,700	2,700	3,500	4,800	5,000	4,500	4,500	3,600	5,000	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
350	0	200	0	200	0	200	0	400	0	400	200	200	200	200	500	200	200	200	200	200	200
0	0	300	0	200	0	300	0	0	0	400	0	0	0	300	300	300	300	300	200	300	
2,750	0	2,250	0	2,000	0	2,500	0	0	0	1,500	1,000	1,000	1,500	2,000	2,500	2,500	2,000	2,000	2,000	2,500	
500	0	0	0	0	0	1,000	0	0	0	1,000	0	0	0	0	500	500	0	1,000	0	1,000	
0	0	0	0	200	0	0	0	0	0	0	0	0	0	0	0	0	0	0	200	0	
	0		0		0		0		0			1,000					1,000				
2,000	0	1,000	0	1,000	0	1,000	0	1,000	0	1,500	1,500	1,500	1,000	1,000	1,000	1,500	1,000	1,000	1,000	1,000	
0	0	200	0	500	0	250	0	0	0	2,200	0	1,000	200	300	1,200	4,700	900	700	500	200	
	0		0		0		0		0						500	500	500				
	0		0		0		0		0	2,000						4,000					
	0	200	0		0	200	0		0	200			200	200	200	200	200	200		200	
0	0	0	0	500	0	0	0	0	0	0	0	1,000	0	0	500	0	0	500	500	0	
	0		0		0		0		0												
0	0	0	0	0	0	50	0	0	0	0	0	0	0	100	0	0	0	0	0	0	0
1,800	0	2,650	0	1,800	0	2,100	0	4,000	0	2,400	700	1,300	1,950	1,000	3,100	3,000	2,250	3,150	1,800	2,100	
500	0	500	0	500	0	0	0	0	0	500	0	500	0	500	500	500	0	500	500	0	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	300	100	0	0	0	
	0		0		0		0	3,000	0												
	0		0		0		0		0	300											
1,000	0	1,000	0	1,000	0	1,500	0	0	0	1,000	200	200	1,500	0	1,500	1,500	1,500	1,500	1,000	1,500	
300	0	500	0	300	0	0	0	500	0	0	0	500	0	0	500	0	0	500	300	0	
0	0	0	0	0	0	0	0	0	0	0	0	100	0	0	0	0	0	0	0	0	
0	0	150	0	0	0	100	0	0	0	100	0	0	150	0	0	100	150	150	0	100	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	300	300	0	0	0	0	
0	0	500	0	0	0	500	0	500	0	500	500	0	300	500	300	300	500	500	0	500	

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	Hong
240	Thảo
0	
0	Nữ
4,000	
0	Thảo
200	Thảo
300	Thảo
2,500	Thảo
0	Thảo
0	Thảo
	Thảo
1,000	Thảo
200	
	Thảo
	Thảo
200	Thảo
0	Thảo
	Thảo
0	Thảo
3,350	
500	Thảo
250	Thảo
	Thảo
	Thảo
1,500	Thảo
500	Thảo
0	Thảo
100	Thảo
0	Thảo
500	Thảo



			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
			Ton Kho		Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
<b>GAL0250A</b>	<b>ACID LACTIC 25 (Belgium)</b>	<b>4,900</b>	2,200	2,500	700	500	700	300	700	1,000	700	400	700	1,000	700	500	
AHHA001A	BK HẢI HÀ		2,200	2,500	700	500	700	300	700	1,000	700	400	700	1,000	700	500	
<b>GOU0101A</b>	<b>HẠT SOCOLA ĐEN - 1kg</b>	<b>-418</b>	0	94	0	25	0	54	0	29	0	35	0	40	0	131	
CMQB001A	CHỊ MAI Q.7		0		0		0	1	0		0		0	1	0		
FSCT001A	CHỊ THỦY ( Q.03)		0	10	0	15	0	10	0	10	0	5	0	10	0	10	
WWWWWW	Chưa có mã KH		0	54	0	10	0	18	0	19	0	28	0	29	0	46	
CTDT001A	ĐỨC TÍN BAKERY		0	3	0		0		0		0		0		0		
CTCF001A	HAPPY COFFEE		0	2	0		0		0		0	2	0		0		
CNAN001A	NHÃ ÂN		0	25	0		0	25	0		0		0		0	25	
CYTU002A	Ý TƯỞNG ( FS)		0		0		0		0		0		0		0	50	
<b>GOU0102A</b>	<b>HẠT SOCOLA TRẮNG - 1kg</b>	<b>-70</b>	0	18	0		0	7	0	9	0	6	0	5	0	25	
FSCT001A	CHỊ THỦY ( Q.03)		0		0		0		0	5	0		0		0		
WWWWWW	Chưa có mã KH		0	16	0		0	7	0	4	0	6	0	5	0	25	
CTCF001A	HAPPY COFFEE		0	2	0		0		0		0		0		0		
<b>GOU0102B</b>	<b>HẠT SOCOLA TRẮNG - 500g</b>	<b>-19</b>	0		0		0	1	0		0	6	0	12	0		
CTHA001A	CHỊ THẨM		0		0		0	1	0		0		0		0		
WWWWWW	Chưa có mã KH		0		0		0		0		0	2	0	12	0		
CTCF001A	HAPPY COFFEE		0		0		0		0		0	4	0		0		
<b>GOU0103A</b>	<b>HẠT SOCOLA HAI MÀU - 1kg</b>	<b>-414</b>	0	91	0	21	0	43	0	75	0	30	0	41	0	108	
CBAK001A	BAKERLAND(CN Hoàng Lâm)		0	10	0		0		0		0		0		0		
FSCT001A	CHỊ THỦY ( Q.03)		0		0		0		0	10	0		0		0		
WWWWWW	Chưa có mã KH		0	26	0	6	0	18	0	15	0	10	0	21	0	38	
CGTC001A	GIẢI TRÍ CẦU VÒNG ( Rainbo		0	20	0	15	0	15	0	15	0	15	0	15	0	15	
CKBD001A	KEM BẠCH ĐĂNG		0	10	0		0	5	0	5	0	5	0	5	0	5	
FSKV001A	KHUÔNG VIỆT		0	25	0		0	5	0	5	0		0		0		
FSBT001A	VŨ PHÚC (THU SHOP)		0		0		0		0	25	0		0		0		
CYTU002A	Ý TƯỞNG ( FS)		0		0		0		0		0		0		0	50	
<b>GOU0103B</b>	<b>HẠT SOCOLA HAI MÀU - 500</b>	<b>-357</b>	0	33	0		0	101	0	40	0		0	123	0	60	
BLUS001A	BLUE STAR		0	30	0		0	100	0	40	0		0	120	0	60	
CTHA001A	CHỊ THẨM		0	3	0		0	1	0		0		0	3	0		
<b>GOU0104A</b>	<b>THANH SOCOLA ĐEN - 1kg</b>	<b>-33</b>	0	23	0	6	0		0		0		0		0	4	

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500	
500	Hiện
0	
0	Lương
0	Lương
0	Lương
0	Lương
0	Lương
0	Lương
0	Lương
0	Lương
0	
0	Lương
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0	Lương
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0	Lương
0	Lương
0	Lương
0	Lương
0	
0	Lương
0	Lương
0	

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
Ton Kho			Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
WWWWWW	Chưa có mã KH		0	23	0	6	0		0		0		0		0		4
<b>GOU0104B</b>	<b>THANH SOCOLA ĐEN-500g</b>	<b>-23</b>	0	6	0		0	9	0		0	2	0	6	0		
CTHA001A	CHỊ THẨM		0	6	0		0	9	0		0		0	6	0		
WWWWWW	Chưa có mã KH		0		0		0		0		0	2	0		0		
<b>GOU1101F</b>	<b>SI RÔ BẮP -1 kg</b>	<b>-365</b>	0	41	0		0	132	0	96	0	48	0		0		48
BEEM001A	BEEMART		0		0		0	96	0	72	0		0		0		48
FSCT001A	CHỊ THỦY ( Q.03)		0	24	0		0	36	0	24	0	48	0		0		
WWWWWW	Chưa có mã KH		0	5	0		0		0		0		0		0		
CHPH001A	HỚN PHONG		0	12	0		0		0		0		0		0		
<b>GOU1202A</b>	<b>HẠNH NHÂN LÁT -1kg</b>	<b>-965</b>	0	1	0	1	0	227	0	222	0	161	0	160	0		194
CBMT001A	BÌNH MINH TOÀN CẦU		0		0		0	130	0	137	0	130	0	130	0		150
CBMT002A	BÌNH MINH TOÀN CẦU-HN		0		0		0	20	0	20	0		0	20	0		10
WWWWWW	Chưa có mã KH		0		0		0	2	0		0	1	0	10	0		34
CTDT001A	ĐỨC TÍN BAKERY		0	1	0	1	0		0		0		0		0		
FSKV001A	KHUÔNG VIỆT		0		0		0	75	0	65	0	30	0		0		
<b>GOU1202G</b>	<b>HẠNH NHÂN LÁT -10kg</b>	<b>-490</b>	0	290	0	40	0		0	40	0	70	0	30	0		20
CBMW001A	BÁNH MỠ WŨ		0		0		0		0	20	0	10	0	20	0		10
WWWWWW	Chưa có mã KH		0	40	0	20	0		0	20	0	10	0	10	0		10
CTLQ001A	Long Quang F.O,O.D		0	250	0		0		0		0		0		0		
CTIF001A	QUỐC TẾ - IFSS		0		0	20	0		0		0	50	0		0		
<b>GOU1203G</b>	<b>HẠNH NHÂN NGUYÊN HẠT Đ</b>	<b>-470</b>	0	121	0	350	0		0		0		0		0		
WWWWWW	Chưa có mã KH		0	121	0	350	0		0		0		0		0		
<b>HAC1037C</b>	<b>COFFEE EXTRACT</b>	<b>450</b>	80	125	280	600	80	125	80	150	80	125	80	225	155		250
CFRN001A	FARINA		0		0		0		0		0	25	0	25	0		25
CTNP001A	PHÚC NGUYỄN (ANH THOA)		0	25	0		0	25	0		0		0		0		25
CDDU001A	SN FOOD		0	0	200	400	0	0	0	0	0	0	0	0	75		100
AVNM001F	VINAMILK		80	100	80	200	80	100	80	150	80	100	80	200	80		100
<b>HEB0001D</b>	<b>CALCIUM-3 METHYL-2-OXO-</b>	<b>-13</b>	0		0		0	13	0		0		0		0		
WWWWWW	Chưa có mã KH		0		0		0	13	0		0		0		0		
<b>HEB0001K</b>	<b>CALCIUM-4 METHYL-2-OXO-</b>	<b>-15</b>	0		0		0	15	0		0		0		0		
WWWWWW	Chưa có mã KH		0		0		0	15	0		0		0		0		

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0	Lương
0	
0	Lương
0	Food
0	
0	Hợp
0	Lương
0	Food
0	Lương
0	
0	Lương
0	Lương
0	Lương
0	Lương
0	Lương
0	
0	Lương
0	Lương
0	Lương
0	Lương
0	
0	Food
80	
0	
0	Vân
0	Đoan
80	Vân
0	
0	Nữ
0	
0	Nữ

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
			Ton Kho		Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
HEB0001L	L-LYSINE (TQ)	640	450	550	200	100	300	0	200	100	300	225	375	300	500	125	
BAID001A	AIDA		0	25	0	0	0	0	25	0	25	25	0	0	0	25	
CHKI001A	HIKID		50	0	50	0	50	0		0	50	0		0	50	0	
CIPH001A	IMEXPHARM		400	400	0	0	75	0	0	0	0	200	200	300	300	0	
AKID001A	KIDO		0	0	150	100	150	0	150	100	150	0	150	0	150	100	
CTPC001A	PILMICO		0	100	0		0		0		0		0		0		
ASPM001A	SPM			0		0	25	0	25	0		0	25	0		0	
CSDV001A	STADA			0		0		0		0	75	0		0		0	
TPVN001A	THỰC PHẨM VINA		0	25	0		0		0		0		0		0		
HEB0001T	TAURINE (TQ)	125	25	50	0	0	25	75	25	0	25	25	25	25	25	25	25
BAID001A	AIDA		25	50	0	0	25	25	25	0	25	25	25	25	25	25	25
CSJV001A	SUNJIN VINA		0		0		0	50	0		0		0		0		
HEB0002D	CALCIUM-DL-2- HYDROXY-4	-13	0		0		0	13	0		0		0		0		
WWWWW	Chưa có mã KH		0		0		0	13	0		0		0		0		
HEB0002K	CALCIUM-3 METHYL-2-OXO-	-16	0		0		0	16	0		0		0		0		
WWWWW	Chưa có mã KH		0		0		0	16	0		0		0		0		
HEB0002L	L-LEUCINE, POWDER	50	0	25	0		0		0		0		0		0		
BDMC001A	DOMESCO		0	25	0		0		0		0		0		0		
HEB0003K	CALCIUM-2-OXO-3-PHENYLP	-11	0		0		0	11	0		0		0		0		
WWWWW	Chưa có mã KH		0		0		0	11	0		0		0		0		
HEB0003L	L-LYSINE ACETATE	-16	0		0		0	16	0		0		0		0		
WWWWW	Chưa có mã KH		0		0		0	16	0		0		0		0		
HEB0004L	L-THREONINE	-10	0		0		0	10	0		0		0		0		
WWWWW	Chưa có mã KH		0		0		0	10	0		0		0		0		
HEB0005L	L-TRYPTOPHAN	-11	0		0		0	11	0		0		0		0		
WWWWW	Chưa có mã KH		0		0		0	11	0		0		0		0		
HEB0006L	L-HISTIDINE	-11	0		0		0	11	0		0		0		0		
WWWWW	Chưa có mã KH		0		0		0	11	0		0		0		0		
HEB0007L	L-TYROSINE	-14	0		0		0	14	0		0		0		0		
WWWWW	Chưa có mã KH		0		0		0	14	0		0		0		0		
HOO0001A	ANHYDROUS MILK FAT	-4,200	700	4,200	0	0	0	0	0	0	0	0	0	0	0	0	0

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
25	0	0	0	325	0	150	0	75	0	600	225	275	175	225	175	500	25	0	325	150	
25	0	0	0	25	0	0	0	25	0	0	25	0	25	25	25	0	25	0	25	0	
	0	0	0	50	0	50	0	50	0	50	50	50		50		50			50	50	
0	0	0	0	250	0	100	0	0	0	400	0	75	0	0	0	300	0	0	250	100	
0	0	0	0	0	0	0	0	0	0	150	150	150	150	150	150	150	150	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
	0		0		0		0		0												
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
25	0	25	0	25	0	25	0	25	0	25	25	25	25	25	25	25	25	25	25	25	
25	0	25	0	25	0	25	0	25	0	25	25	25	25	25	25	25	25	25	25	25	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	





			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019			
			Ton Kho	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
AHHA001A	BK HẢI HÀ		700	4,200	0	0	0	0	0	0	0	0	0	0	0	0	0	
HOO0001B	WHEY POWDER 40%	-105,000	0	19,975	0	15,025	0	20,000	0	10,000	0	10,000	0	10,000	0	20,000		
AHHA001A	BK HẢI HÀ		0	19,975	0	15,025	0	20,000	0	10,000	0	10,000	0	10,000	0	20,000		
HOO0002L	LACTOSE 100 MESH	-13,500	2,000	1,700	1,000	2,000	4,000	4,000	1,000	2,300	2,000	3,500	2,000	0	0	0		
CDHT001A	ĐẠI HIỀN TÂM		0	1,000	0	0	3,000	2,000	0	0	0	3,500	0	0	0	0		
CDDA001A	HOÀNG ĐẾ		2,000	0	1,000	2,000	1,000	2,000	1,000	2,300	2,000	0	2,000	0	0	0		
CHCO001A	TP HANCO		0	700	0		0		0		0		0		0			
HOO0002S	SKIMMED MILK POWDER(A	-20,100	0	14,525	1,600	15,250	5,000	5,500	5,000	8,800	5,000	14,100	5,000	6,200	5,000	8,175		
ABBC002B	BIBICA BH		0	3,000	0	10,500	2,000	0	2,000	4,000	2,000	5,000	2,000	0	2,000	0		
AHHA001A	BK HẢI HÀ		0	10,000	0	3,000	0	3,000	0	2,000	0	5,000	0	3,000	0	4,000		
CTBS001A	BSB		0	1,200	1,000	1,000	3,000	2,500	3,000	2,000	3,000	2,000	3,000	3,000	3,000	2,300		
CBTP001A	PAN FOOD		0		0		0		0	800	0	2,100	0		0	1,850		
CDDU001A	SN FOOD		0	325	600	750	0	0	0	0	0	0	0	200	0	25		
HOO0003D	SWEET WHEY POWDER D40	9,650	300	0		0		0		0		0		0		0		
BTRA001A	TRÀNG AN 1		300	0		0		0		0		0		0		0		
HOO0003P	DEPROTEINIZED WHEY -USA	59,950	0	79,925	0	39,925	0	19,950	0	79,925	0	39,975	0		0			
CANO001A	ANOVA FEED		0	20,000	0		0		0	19,950	0		0		0			
WWWWW	Chưa có mã KH		0		0		0		0	59,975	0		0		0			
CGLI001A	GOLIATH		0		0		0		0		0	39,975	0		0			
CGRE001A	GREEN FEED		0	59,925	0		0		0		0		0		0			
CSJV001A	SUNJIN VINA		0		0	19,950	0		0		0		0		0			
CTSV001A	SUNJIN VINA MEKONG		0		0	19,975	0	19,950	0		0		0		0			
HOO0005W	WHEY PERMEATE POWDER-I	25	0		0	25	0	24,950	0		0		0		0			
CNST001A	SƠN TÙNG		0		0	25	0	24,950	0		0		0		0			
HUG0001P	PULLULAN	1,740	0	800	0	500	0		0	200	0	200	0	500	0	300		
ABBC002B	BIBICA BH		0	800	0	500	0		0	200	0	200	0	500	0	300		
ICL0001N	Nutrifos B75	1,565	5,114	6,124	4,740	1,293	4,813	1,610	5,313	2,200	3,584	2,495	4,115	1,746	5,948	1,996		
CBMC001A	BỘT MÌ TOÀN CẦU		680	680	0	0	50	0	50	0	0	0	0	0	50	0		
CPTP001A	CH PHỤ GIA TP		2,000	2,586	2,000	113	2,000	0	1,500	0	1,500	998	1,500	1,293	1,500	1,996		
CCPV001A	CHĂN NUÔI CP		1,230	953	1,230	0	1,230	1,225	2,230	1,724	230	1,452	1,216	227	2,430	0		
CCPH001A	CHĂN NUÔI CP HÀ NỘI		181	181	181	0	181	386	181	0	181	0	181	181	272	0		

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	2,000	1,000	1,000	0	2,000	2,000	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	2,000	1,000	1,000	0	2,000	2,000	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
5,000	1,000	5,000	0	5,000	0	5,000	0	5,000	0	3,000	3,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000
2,000	0	2,000	0	2,000	0	2,000	0	2,000	0	0	0	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
3,000	0	3,000	0	3,000	0	3,000	0	3,000	0	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000
0	1,000	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0		0		0		0		0	300	500										
	0		0		0		0		0	300	500										
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	200	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	200	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
4,784	0	7,229	0	5,302	0	5,684	0	4,134	0	4,634	4,111	4,134	5,134	3,084	4,115	4,748	3,484	6,029	4,102	4,484	
150	0	50	0	0	0	50	0	0	0	50	50	50	50	0	0	50	50	50	0	50	
1,000	0	3,000	0	1,500	0	1,500	0	0	0	2,000	1,500	1,500	1,500	1,500	1,500	1,500	1,000	3,000	1,500	1,500	
2,430	0	2,430	0	2,430	0	2,430	0	2,430	0	1,230	1,230	1,230	2,230	230	1,216	1,230	1,230	1,230	1,230	1,230	
181	0	181	0	181	0	181	0	181	0	181	181	181	181	181	181	272	181	181	181	181	

12/2020

orecast Saleman

0	Hiền
0	
0	
0	
0	Khanh
0	My
0	
5,000	
2,000	Vân
0	
3,000	TRUC
0	Vân
0	Đoan
	Hiền
0	
0	Sơn
0	Sơn
0	Sơn
0	Sơn
0	Sơn
0	Sơn
0	Sơn
0	Sơn
0	Sơn
0	Sơn
0	Vân
2,984	
50	Thảo
0	Hiền
1,230	Nữ
181	Nữ

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		
Ton Kho			Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
WWWWWW Chưa có mã KH			0		0		0		0	454	0		0		0		
CHCS001A	HÓA CHẤT SÀI GÒN		500	680	680	680	680	0	680	0	1,000	0	500	0	1,000	0	
AKID001A	KIDO			0	150	0	150	0	150	0	150	0	150	0	150	0	
CKSO001A	KIM SƠN		23	45	0	0	23	0	23	23	23	45	68	45	45	0	
CVDN001A	VIỆT ĐỨC NHẬT		500	998	499	499	499	0	499	0	500	0	500	0	500	0	
ILC0001A	CREAMELT 703	1	0	2,000	0	4,000	0	2,000	0	1,000	0	3,004	0	2,500	0	8,380	
ABBC002B	BIBICA BH		0	2,000	0	4,000	0	2,000	0	1,000	0	3,000	0	2,500	0	8,380	
WWWWWW Chưa có mã KH			0		0		0		0		0	4	0		0		
ILC0002A	BOS	36,433	13,000	22,050	21,500	13,775	23,500	22,525	26,000	19,015	30,000	18,181	38,000	38,050	50,000	14,000	
CNBT001A	BẢO TRẦN		0		0		0	25	0		0		0		0	1,000	
CBIC001A	BICO			0	500	0	500	0	1,000	0		0		0		0	
CBCF001A	BISCAFUN		0		0		0		0		0		0	25	0		
CPTN001A	CA PHÊ TÍN NGHĨA		0		0	750	0		0		0		0		0		
FSCN001A	CHỊ HỒNG NHUNG		0		0	25	0		0		0		0		0		
WWWWWW Chưa có mã KH			0		0		0		0		0	31	0		0		
CTDT001A	ĐỨC TÍN BAKERY		0		0		0		0		0	50	0	25	0		
CTMD001A	DV BẢO MINH		0	12,550	6,000	6,000	18,000	9,000	18,000	9,000	18,000	8,100	18,000	15,000	18,000	3,000	
CDDA001A	HOÀNG ĐẾ		10,000	9,500	15,000	7,000	5,000	13,500	7,000	10,000	12,000	10,000	20,000	23,000	30,000	10,000	
CXBN001A	SX BẢO NGỌC		3,000	0		0		0		0		0		0	2,000	0	
CTNG003A	TRUNG NGUYỄN		0		0		0		0	15	0		0		0		
ILC0003A	REVEL C	1,560	0	630	0		0		0		0	210	0		0	210	
ABBC002B	BIBICA BH		0	630	0		0		0		0	210	0		0	210	
ILC0005A	SHORT FAT 400	20,980	0	0	0	1,000	1,000	0	1,000	0	2,000	1,000	2,000	1,000	1,000	1,000	
BTOP001B	TOPCAKE		0	0	0	1,000	1,000	0	1,000	0	2,000	1,000	2,000	1,000	1,000	1,000	
ILC0006A	PARHI (CLSP914)	-6,000	0	0	0	1,000	1,000	0	1,000	0	2,000	2,000	2,000	3,000	1,000	0	
BTOP001B	TOPCAKE		0	0	0	1,000	1,000	0	1,000	0	2,000	2,000	2,000	3,000	1,000	0	
ILC0007A	COUVA 300H	0		0		0		0		0		0		0	1,000	0	
CREB001A	REBISCO			0		0		0		0		0		0	1,000	0	
ILC0008A	CLSP 723	-1,000	0		0		0		0		0		0		0	1,000	
AHHA001A	BK HẢI HÀ		0		0		0		0		0		0		0	1,000	
INT0001H	ISFAT H 435	15,391	2,200	12,100	4,000	13,040	3,000	7,860	3,000	6,500	3,000	11,100	3,000	7,400	3,000	6,000	

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
500	0	1,000	0	500	0	1,000	0	1,000	0	500	500	500	500	500	500	1,000	500	1,000	500	1,000	
		0		100	0			0		150	150	150	150	150	150	150			100		
23	0	68	0	91	0	23	0	23	0	23	0	23	23	23	68	45	23	68	91	23	
500	0	500	0	500	0	500	0	500	0	500	500	500	500	500	500	500	500	500	500	500	500
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
41,000	0	41,000	0	41,000	0	51,000	0	51,000	0	41,000	26,000	26,000	33,000	33,000	41,000	51,000	36,000	33,000	33,000	33,000	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
	0		0		0		0		0												
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
18,000	0	18,000	0	18,000	0	18,000	0	18,000	0	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000
20,000	0	20,000	0	20,000	0	30,000	0	30,000	0	20,000	5,000	5,000	12,000	12,000	20,000	30,000	15,000	12,000	12,000	12,000	
3,000	0	3,000	0	3,000	0	3,000	0	3,000	0	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	300	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	300	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	10,000	0	0	0	0	0	10,000	1,000	2,000	2,000	1,000	0	0	0	10,000	
0	0	0	0	0	0	10,000	0	0	0	0	0	10,000	1,000	2,000	2,000	1,000	0	0	0	10,000	
10,000	0	0	0	0	0	0	0	10,000	0	0	0	0	1,000	2,000	2,000	1,000	10,000	0	0	0	0
10,000	0	0	0	0	0	0	0	10,000	0	0	0	0	1,000	2,000	2,000	1,000	10,000	0	0	0	0
10,000	0	10,000	0	20,000	0		0		0												
10,000	0	10,000	0	20,000	0		0		0												
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
3,205	1,000	3,000	0	3,000	0	3,000	0	3,000	0	2,200	2,400	2,360	3,000	3,000	3,000	3,000	3,205	3,000	3,000	3,000	

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0	Hiền
1,000	Nữ
	Nguyệt
23	Nữ
500	Nữ
0	
0	Vân
0	
33,000	
0	
	My
0	
0	
0	
0	
0	
18,000	Khanh
12,000	My
3,000	Đoan
0	Nguyệt
0	
0	Vân
0	
0	My
10,000	
10,000	My
	My
0	
0	
3,000	

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
			Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	
ABBC002B	BIBICA BH		2,000	9,000	2,000	3,000	2,000	0	2,000	0	2,000	0	2,000	0	2,000	0	
BHCH001A	BK HẢI CHÂU		200	0		0		0		0		0		0		0	
AHHA001A	BK HẢI HÀ		0		0	5,000	0		0		0	5,000	0		0		
BTRA001A	TRÀNG AN 1		0	500	2,000	0	1,000	500	1,000	0	1,000	500	1,000	500	1,000	500	
AVNM001F	VINAMILK		0	2,600	0	5,040	0	7,360	0	6,500	0	5,600	0	6,900	0	5,500	
INT0004H	ISFAT TF335L	12,990	0		0		0	2,780	0	1,000	0	10	0	2,600	0	620	
ABBC002B	BIBICA BH		0		0		0	2,780	0	1,000	0		0	2,000	0		
WWWWW	Chưa có mã KH		0		0		0		0		0	10	0		0		
AVNM001F	VINAMILK		0		0		0		0		0		0	600	0	620	
ITA0001P	Gelatine 150	11,700	740	3,000	740	500	740	2,500	740	0	740	0	740	0	740	0	
ABBC002B	BIBICA BH		740	3,000	740	500	740	2,500	740	0	740	0	740	0	740	0	
ITA0002P	Gelatine 250	6,300	2,150	5,425	1,950	800	3,550	50	3,525	100	3,400	11,000	3,500	8,700	3,550	100	
ABBC002B	BIBICA BH		1,550	5,025	1,550	700	3,000	0	3,000	0	3,000	11,000	3,000	8,500	3,000	0	
CCTR001A	CẦU TRE		100	0	100	0	0	0	125	0	0	0	100	50	150	0	
CPTP001A	CH PHỤ GIA TP		200	300	200	0	300	50	200	0	200	0	200	100	200	100	
CCTH001A	CHỊ THỦY		0		0		0		0		0		0	50	0		
CCHV001A	CON HEO VÀNG			0		0	100	0		0		0		0		0	
CGDA001A	GIA ĐÌNH ANCO		300	100	100	100	150	0	200	100	200	0	200	0	200	0	
JUB0001N	NIACINAMIDE (NICOTINAMI	-100	0		0		0		0		0		0	100	0		
ASPM001A	SPM		0		0		0		0		0		0	100	0		
KIE0011A	DHA 11A IF	8,870	3,595	1,770	2,235	2,530	2,270	920	2,290	2,660	2,290	2,650	3,260	3,940	3,670	1,180	
ABBC002B	BIBICA BH		25	0	25	0	20	0	20	0	20	0	20	20	20	0	
CTGP001A	DƯỢC G&P		0		0		0		0	10	0	10	0		0	20	
CHOA001A	GIA HÒA		0		0		0		0		0	10	0		0		
CHKI001A	HIKID		50	100	50	50	50	50	50	50	50	60	50	90	50	60	
CHKH001A	HOÀNG KHANG			0		0		0		0		0		0		0	
AKID001A	KIDO			0		0	10	0	10	0	10	0	10	0	10	0	
ANTF001A	NUTIFOOD		1,000	0	0	0	0	0	0	0	0	0	1,000	1,000	1,000	0	
CNTC001A	NUTRICARE		400	30	20	10	20	50	20	70	20	50	20	200	400	450	
BSSS001A	SỮA SỨC SỐNG		100	90	100	30	150	170	150	240	150	50	100	80	150	90	
CTUV001A	TÂN ÚC VIỆT		20	0	20	20	0	30	20	50	20	30	20	30	20	40	



T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
2,000	0	2,000	0	2,000	0	2,000	0	2,000	0	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
205	0		0		0		0		0	200	400	300					205				
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
1,000	0	1,000	0	1,000	0	1,000	0	1,000	0	0	0	60	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
0	1,000	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
740	0	740	0	740	0	740	0	740	0	740	740	740	740	740	740	740	740	740	740	740	740
740	0	740	0	740	0	740	0	740	0	740	740	740	740	740	740	740	740	740	740	740	740
3,400	4,000	3,400	0	3,400	0	3,650	0	3,500	0	2,150	2,050	3,650	3,200	3,200	3,200	3,550	3,400	3,400	3,400	3,400	3,650
3,000	4,000	3,000	0	3,000	0	3,000	0	3,000	0	1,550	1,550	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000
0	0	0	0	0	0	250	0	0	0	100	150	50	0	0	0	150	0	0	0	250	
200	0	200	0	200	0	200	0	200	0	200	200	300	200	200	200	200	200	200	200	200	200
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
50	0		0		0		0	50	0			100					50				
150	0	200	0	200	0	200	0	250	0	300	150	200	0	0	0	200	150	200	200	200	200
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
3,710	1,940	3,660	0	4,630	0	3,670	0	3,680	0	2,615	2,615	2,290	2,290	3,290	3,260	3,290	3,330	3,660	3,630	3,670	
20	30	20	0	20	0	20	0	20	0	25	25	20	20	20	20	20	20	20	20	20	20
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
50	0	50	0	50	0	50	0	50	0	50	50	50	50	50	50	50	50	50	50	50	50
20	0		0		0		0		0								20				
10	0		0		0	10	0		0			10	10	10	10	10	10			10	
1,000	1,000	1,000	0	2,000	0	1,000	0	1,000	0	0	0	0	0	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
400	0	400	0	400	0	400	0	400	0	400	400	20	20	20	20	20	20	400	400	400	
150	0	150	0	100	0	150	0	150	0	100	100	150	150	150	100	150	150	150	100	150	
20	10	20	0	20	0	20	0	20	0	20	20	20	20	20	20	20	20	20	20	20	20

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2,000	Vân
	Hiền
0	Hiền
1,000	Hiền
0	Vân
0	
0	Vân
0	
0	Vân
740	
740	Vân
3,500	
3,000	Vân
0	Nữ
200	Hiền
0	
50	Nữ
250	Nữ
0	
0	Hồng
3,680	
20	Vân
0	
0	ĐOAN
50	Hiền
	My
	Nguyệt
1,000	Nguyệt
400	Hằng
150	Hằng
20	My

		Ton Kho	T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
			Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	
BTHU001A	THIÊN HƯƠNG		0		0		0		0		0		0		0	1	
CHCO001A	TP HANCO		0	10	0	0	0	0	0	0	0	0	20	0	0	0	
CTPS001A	TP SÀI GÒN		0	20	20	20	20	20	20	40	20	0	20	20	20	20	
AVNM001F	VINAMILK		2,000	1,500	2,000	2,400	2,000	600	2,000	2,200	2,000	2,400	2,000	2,500	2,000	500	
VITA001A	VITADAIRY BÌNH DƯƠNG		0	20	0		0		0		0	40	0		0		
KIE0011F	DHASCO 11IF	2,600	0		0		0		0		0	900	0	1,100	0	200	
AVNM001F	VINAMILK		0		0		0		0		0	900	0	1,100	0	200	
KIE0011I	VANA ARA	14,070	3,000	3,640	2,900	1,200	2,800	1,650	2,900	1,850	3,000	1,900	3,300	1,370	3,300	2,130	
GPDD001A	GIẢI PHÁP DINH DƯỠNG		0		0		0		0		0		0		0	10	
ANTF001A	NUTIFOOD		1,200	600	1,100	1,100	1,000	1,500	1,100	600	1,200	1,700	1,500	1,000	1,500	1,900	
CTUV001A	TÂN ÚC VIỆT		0	0	0	0	0	0	0	0	0	0	0	20	0	20	
AVNM001F	VINAMILK		1,800	3,040	1,800	100	1,800	150	1,800	1,250	1,800	200	1,800	350	1,800	200	
KIE0032A	VANA CEREAL 32A	12,500	2,000	1,500	2,000	1,500	2,000	2,000	2,000	1,500	2,000	3,500	2,000	2,500	2,000	1,000	
ABBC002B	BIBICA BH		2,000	1,500	2,000	1,500	2,000	2,000	2,000	1,500	2,000	3,500	2,000	2,500	2,000	1,000	
KIE0032D	Vana Blanca 32D	356,000	202,050	152,600	151,550	0	201,525	151,500	201,500	250,750	251,500	252,500	301,500	450,000	301,500	209,000	3
CBLL001A	BILILUX		50	0	50	0	25	0		0		0		0		0	
ABQT001A	BỘT QT		2,000	1,500	1,500	0	1,500	1,500	1,500	0	1,500	1,500	1,500	0	1,500	8,000	
WWWWWWW	Chưa có mã KH		0	100	0		0		0		0		0		0		
AVNC001A	VINACAFE		200,000	150,000	150,000	0	200,000	150,000	200,000	250,000	250,000	250,000	300,000	450,000	300,000	200,000	3
CTZY001A	ZEMLYA		0	1,000	0		0		0	750	0	1,000	0		0	1,000	
KIE0035C	VANA 35C	298,860	222,025	428,075	150,050	175,575	192,050	203,875	217,350	313,575	260,375	285,000	259,750	271,750	270,625	300,690	2
CALO001A	À LÔ		250	250	250	0	250	250	250	125	250	125	250	125	250	250	
CAHO001A	ÁNH HỒNG			0	500	0	500	0	500	0	500	0	500	0	500	0	
CAHN001A	ANH HUY		0	1,000	0		0		0		0		0		0		
CTAK001A	ANH KHOA(TRÀ SÀI GÒN)		25,000	17,250	25,000	16,500	25,000	16,250	25,000	13,500	25,000	12,750	25,000	20,250	25,000	30,000	
CNHN001A	ANH NAM HN (HO.RE.CA)			0		0	250	0		0		0		0		0	
CATP001A	AUSTRAPHARM		0	0	0	0	1,575	1,575	0	0	0	1,300	0	0	0	0	
CBNG001A	BẢO NGỌC		80,000	73,500	40,000	53,000	40,000	50,250	40,000	57,000	80,000	64,500	80,000	58,500	80,000	55,000	
CNBT001A	BẢO TRẦN		0	56,000	0	41,250	0	41,000	0	60,000	0	66,500	0	60,000	0	60,000	
CBCO002A	BÍCH CỎ		0	27,000	20,000	15,000	20,000	25,000	20,000	25,000	20,000	25,000	20,000	16,000	20,000	20,000	
CBLL001A	BILILUX		75	0	75	0	25	0	25	0		0		0		0	

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
20	0	0	0	20	0	0	0	20	0	0	0	0	0	0	20	0	20	0	20	0	0
20	0	20	0	20	0	20	0	20	0	20	20	20	20	20	20	20	20	20	20	20	20
2,000	900	2,000	0	2,000	0	2,000	0	2,000	0	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
3,120	1,000	3,100	0	2,520	0	3,800	0	2,820	0	2,800	2,800	2,800	2,800	2,800	2,800	3,110	2,810	2,800	3,020	2,800	2,800
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
1,300	400	1,300	0	700	0	2,000	0	1,000	0	1,000	1,000	1,000	1,000	1,000	1,000	1,300	1,000	1,000	1,200	1,000	1,000
20	0	0	0	20	0	0	0	20	0	0	0	0	0	0	0	10	10	0	20	0	0
1,800	600	1,800	0	1,800	0	1,800	0	1,800	0	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800
2,000	0	2,000	0	2,000	0	2,000	0	2,000	0	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
2,000	0	2,000	0	2,000	0	2,000	0	2,000	0	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
402,000	50,000	400,000	0	402,000	0	402,000	0	402,000	0	201,550	151,550	201,525	201,500	251,500	301,500	301,500	302,000	400,000	402,000	402,000	402,000
0	0	0	0	0	0	0	0	0	0	50	50	25									
2,000	0	0	0	2,000	0	2,000	0	2,000	0	1,500	1,500	1,500	1,500	1,500	1,500	1,500	2,000	0	2,000	2,000	2,000
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
400,000	50,000	400,000	0	400,000	0	400,000	0	400,000	0	200,000	150,000	200,000	200,000	250,000	300,000	300,000	300,000	400,000	400,000	400,000	400,000
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
182,850	36,450	287,300	0	281,300	0	278,000	0	290,500	0	285,650	198,100	229,900	256,600	261,425	260,325	273,200	280,500	286,950	280,950	277,650	277,650
250	0	250	0	250	0	250	0	250	0	250	250	250	250	250	250	250	250	250	250	250	250
500	0	500	0	500	0	500	0	500	0	500	500	500	500	500	500	500	500	500	500	500	500
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
25,000	6,750	25,000	0	25,000	0	25,000	0	25,000	0	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000
0	0	0	0	0	0	0	0	0	0												
2,000	0	0	0	0	0	0	0	1,500	0	0	2,000	0	0	0	0	2,000	0	0	0	0	0
80,000	6,500	80,000	0	80,000	0	80,000	0	80,000	0	80,000	80,000	80,000	80,000	80,000	80,000	80,000	80,000	80,000	80,000	80,000	80,000
0	12,000	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
20,000	0	20,000	0	20,000	0	20,000	0	20,000	0	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000
0	0	0	0	0	0	0	0	0	0	75	75	25	25								

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0	TRUC
20	Nữ
20	Nữ
2,000	Vân
0	Hằng
0	
0	Vân
3,020	
0	ĐOAN
1,200	Nguyệt
20	My
1,800	Vân
2,000	
2,000	Vân
02,000	
	Vân
2,000	Nguyệt
0	Food
00,000	Vân
0	Nguyệt
90,150	
250	Nguyệt
500	Khanh
0	
25,000	Nguyệt
	Hiền
1,500	Nữ
80,000	Nguyệt
0	Vân
20,000	Uyên
	Vân

		T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		
Ton Kho		Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
AHHA001A	BK HẢI HÀ	0	200	0		0		0		0		0		0		
CBSN002A	BS NGOC	0	0	25	0	25	0	25	50	25	0	25	0	25	0	
CGDI001A	BV GIA ĐỊNH	0	100	25	25	25	50	25	75	25	50	25	75	25	75	
CPTN001A	CA PHÊ TÍN NGHĨA	0	625	0	675	0		0		0	2,600	0		0		
CCAC001A	CACA	0	250	1,500	750	1,500	0	1,500	0	1,500	0	1,500	0	1,500	0	
CCAF001A	CAFÉ 1985	0	25	0		0	25	0		0		0		0	25	
CCAX001A	CẨM XÚC	4,000	3,500	2,000	0	3,500	2,250	2,000	2,000	3,500	2,000	2,000	0	3,500	0	
CTCP001A	CAPHE MIN	0	25	0		0		0	25	0		0		0	25	
CCPU001A	CHỊ PHỤNG	0		0		0		0	125	0		0		0		
CNBQ001A	CHỊ SAO	3,000	2,000	3,000	3,250	2,000	3,250	2,000	3,250	3,000	5,000	3,000	3,500	3,000	3,500	
CCTH001A	CHỊ THỦY	0		0		0		0		0	25	0	25	0		
CHDO001A	CHỊ THỦY HÀ ĐÔNG	0		0	50	0		0		0		0		0		
CTBN001A	CHỊ TUYẾT - BẮC NINH	0		0		0		0	175	0	125	0		0		
WWWWW	Chưa có mã KH	0	425	0	25	0	100	0	50	0	725	0	600	0	115	
CCIF001A	CIFFOB	0	0	200	0	0	0	200	0	0	50	200	0	0	0	
CAHO002A	CN ÁNH HỒNG	0		0		0		0	500	0		0		0		
CCVN001A	CÔ CHÁNH VN	0	625	0		0	250	0	250	0		0	250	0	250	
CCNG001A	CÔ NGA	0	375	0	625	0	625	0	750	0	125	0		0		
CSTR001A	CƠ SỞ 207 (Sóc Trăng)	0	1,000	1,000	0	1,000	0	0	2,500	0	0	1,000	0	0	0	
CCCT001A	COCO TRÀ	250	375	0	0	250	0	250	0	250	250	250	0	250	0	
CDSV001A	ĐẠI SONG VIỆT	0	100	200	200	200	200	200	400	200	300	200	200	200	200	
CDPD001A	ĐÀM THỊ PHƯỢNG	0		0		0		0		0		0	250	0	500	
CGBC001A	G.B.C.O	0	2,000	2,000	1,000	2,000	1,000	2,000	0	2,000	1,000	2,000	2,000	2,000	0	
BGTP001A	GIA THỊNH PHÁT	0	12,025	0	4,000	0	11,000	0	8,000	0	8,025	0	8,000	0	8,000	
CTCF001A	HAPPY COFFEE	0	25	0		0		0		0		0		0		
CKHT001A	HKD KHẮC THÍCH(GIA NGUYỄN		0	500	0	500	0	500	0	500	0	500	0	500	0	
CHHD001A	HOA HƯỚNG DƯƠNG		0	1,000	0	1,000	0	1,000	0		0		0		0	
CHSN001A	HÔ-SA-NA	0	1,750	0	1,000	0	1,000	0	1,750	0		0		0		
CTAH001A	HÙNG PHÚ QUỐC	0		0		0		0	125	0		0	125	0	125	
CIMO001A	IMOTECH	3,000	5,000	3,000	5,000	3,000	2,500	3,000	1,250	3,000	0	3,000	0	3,000	0	
AKID001A	KIDO	4,800	1,000	4,800	2,000	4,800	2,000	4,800	3,000	4,800	0	4,800	4,000	4,800	0	

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
25	0	25	0	25	0	25	0	25	0	25	25	25	25	25	25	25	25	25	25	25	25
25	0	25	0	25	0	25	0	25	0	25	25	25	25	25	25	25	25	25	25	25	25
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
1,500	0	1,500	0	1,500	0	1,500	0	1,500	0	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
3,500	0	3,500	0	4,000	0	3,000	0	4,000	0	4,000	2,500	3,500	2,000	3,500	2,000	3,500	3,500	3,500	4,000	3,000	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
3,500	0	3,000	0	3,000	0	2,500	0	3,000	0	3,000	3,000	3,000	2,000	3,000	3,000	3,000	3,500	3,000	3,000	2,500	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	200	0	200	0	200	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	1,000	0	0	0	0	0	1,000	0	0	0	1,000	0	0	1,000	0	0	1,000	0	0	0
250	250	250	0	250	0	250	0	250	0	250	0	250	250	250	250	250	250	250	250	250	250
200	0	200	0	200	0	200	0	200	0	200	200	200	200	200	200	200	200	200	200	200	200
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
2,000	0	2,000	0	2,000	0	2,000	0	2,000	0	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
	0		0		0		0		0	500				500	500	500	500				
	0		0		0		0		0												
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
3,000	0	3,000	0	3,000	0	3,000	0	3,000	0	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000
4,800	0	4,800	0	4,800	0	4,800	0	4,800	0	10,000	4,800	4,800	4,800	4,800	4,800	4,800	4,800	4,800	4,800	4,800	4,800

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0	
25	TRUC
25	TRUC
0	Nguyệt
1,500	Uyên
0	Nguyệt
4,000	Hiền
0	Nguyệt
0	Uyên
3,000	Hiền
0	
0	
0	
0	Vân
0	Hiền
0	TRUC
0	Uyên
0	Food
1,000	Uyên
250	Nguyệt
200	Uyên
0	
2,000	Uyên
0	My
0	Lương
	Hiền
	My
0	
0	Lương
3,000	Nguyệt
4,800	Nguyệt



		T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
Ton Kho		Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	
LOTH001A	LOTHAMILK	0	0	0	0	0	0	0	0	0	800	0	0	0	0	
CMQA001A	MAI QUANG ANH	0		0	50	0		0		0		0		0		
CMTB001A	MẶT TRỜI BIỂN	1,000	1,000	0	0	1,000	1,000	1,000	0	1,000	1,000	1,000	0	1,000	500	
BMAU001A	MAURI	0	225	375	100	375	200	375	200	300	400	300	0	375	300	
CMHN001A	MINH HIỀN	0		0		0	75	0		0		0	75	0		
CNGA001A	NGUYỄN AN	0	6,000	0	4,000	0	6,000	0	7,000	0	6,000	0	4,500	0	4,500	
CATN001A	NGUYỄN DUY AN	0	500	0		0		0	500	0		0		0	500	
CNVN001A	NGUYỄN VĂN NHẤT	0		0	2,500	0		0		0		0		0		
CNQQ001A	NHẤT PHÚ QUÝ	0	125	0		0	250	0	125	0	125	0	125	0	125	
CONE001A	ONEFOOD	6,000	6,000	5,500	5,000	5,500	3,000	4,500	6,000	5,500	5,000	5,500	3,000	5,500	5,000	
CPQF001A	PHÚ QUANG FOOD	0	250	0		0	500	0	250	0	250	0	250	0	250	
CTNP001A	PHÚC NGUYỄN (ANH THOA)	0	250	0		0	75	0		0		0		0	125	
CPIN001A	PINOCCHIO	0	0	0	2,000	10,000	4,000	10,000	6,000	10,000	6,000	10,000	6,000	10,000	2,500	
CSEV001A	SEN VIỆT	0		0		0		0	2,000	0		0		0	2,000	
CLAN001A	SHOP LÂM ANH	3,000	1,500	2,500	1,500	2,000	0	2,500	750	2,000	500	2,000	500	2,000	0	
CDDU001A	SN FOOD	0	75	75	975	75	0	0	0	75	0	0	300	0	0	
CTSF001A	SOUTHERN FOOD	0	1,500	0	1,500	0	875	0	1,875	0	1,500	0	1,250	0		
CSCC001A	SỮA CỦ CHI		0		0	125	0	125	0	125	0	125	0	125	0	
CTAT001A	TÂN THANH NGỌC	0		0		0		0	2,500	0		0	1,875	0	625	
CTUV001A	TÂN ÚC VIỆT	0		0	600	0	400	0	200	0	350	0	200	0	250	
CTHT002A	THANH TEA	400	0	400	200	400	0	400	0	400	0	400	0	400	0	
CTHV002A	THẢO VY	0	1,750	1,000	1,750	1,000	2,250	1,000	1,500	1,000	1,750	1,000	2,250	1,000	2,250	
CTHD002A	THIỆU ĐƯỜNG	0	250	4,000	250	4,000	1,750	4,000	2,250	4,000	2,250	4,000	1,750	4,000	0	
CTIT001A	TÍN THÀNH	0		0		0	300	0		0		0		0		
TMTT001A	TOMATO T&P	0	1,000	0	1,000	0	1,000	0	1,000	0	1,000	0	1,000	0	1,000	
CPHB001A	TP HẠ BẮNG	0	500	0	550	0	550	0	1,000	0	500	0	500	0	500	
CLCH002A	TP LONG CHÂU	0	0	0	0	1,000	0	1,000	0	1,000	0	1,000	2,000	1,000	0	
CJOL001A	TRÀ SỮA JOLLY	0		0	50	0		0		0		0		0		
CPRO001A	TRÀ SỮA PRO	8,000	200	0	200	800	275	800	125	800	75	800	0	800	0	
CTRI002A	TRÍ THÁI	0	75	75	0	75	50	75	0	75	25	75	25	75	0	
DNTT001A	TRUNG HIẾU - L'LATINO		0	500	0		0		0		0		0		0	

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
0	0	500	0	500	0	500	0	500	0	0	0	0	0	800	0	0	0	500	500	500	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
1,000	0	1,000	0	1,000	0	1,000	0	1,000	0	1,000	0	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	
300	200	300	0	300	0	300	0	300	0	300	300	300	300	300	300	375	375	375	375	375	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
5,500	0	5,500	0	6,500	0	5,500	0	6,000	0	6,000	5,500	5,500	4,500	5,500	5,500	5,500	5,500	5,500	6,500	5,500	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
10,000	0	10,000	0	10,000	0	10,000	0	10,000	0	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
2,000	0	1,500	0	1,500	0	2,000	0	2,000	0	3,000	2,500	2,500	2,500	2,000	2,000	2,000	2,000	1,500	1,500	2,000	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
125	0	125	0	125	0	125	0	125	0												
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
450	0	200	0	400	0	400	0	400	0	400	400	400	400	400	400	400	450	200	400	400	
1,000	0	1,000	0	1,000	0	1,000	0	1,000	0	0	0	0	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	
4,000	0	4,000	0	4,000	0	4,000	0	4,000	0	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
1,000	0	500	0	1,000	0	500	0	1,000	0	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	500	1,000	500	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
1,000	0	1,000	0	1,000	0	1,000	0	1,000	0	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
800	0	8,000	0	800	0	0	0	8,000	0	800	0	800	800	800	800	800	800	8,000	800	0	
75	0	75	0	75	0	75	0	75	0	75	75	75	75	75	75	75	75	75	75	75	
	0		0		0		0		0												

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500	Trúc
0	
1,000	Nguyệt
375	My
0	Uyên
0	Nguyệt
0	
0	
0	Nguyệt
6,000	
0	
0	Vân
10,000	Uyên
0	
2,000	Hiền
0	Đoan
0	ĐOAN
	Khanh
0	Uyên
0	My
400	Hiền
1,000	My
4,000	Uyên
0	My
1,000	Trúc
0	
1,000	Khanh
0	Nguyệt
8,000	Nguyệt
75	Uyên
	Khanh

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
			Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	
CBDU001A	TS BÌNH DƯƠNG		0	150	300	0	300	0	300	0	300	0	300	0	300	0	
CSTV001A	TS TỊNH VIÊN		750	750	750	0	750	750	750	750	750	0	750	750	750	0	
CVTU001A	VIỆT TUẤN		1,500	1,500	1,750	1,500	1,000	2,000	1,500	1,375	1,750	2,500	1,750	1,000	1,750	1,500	
CTBE001A	VIETART FOOD		0	500	0		0		0		0		0		0		
CVBL001A	VIETBLEND		1,000	500	500	500	1,000	500	500	0	1,500	500	1,500	500	2,000	450	
CVTS001A	VTIS		0	0	0	0	5,000	4,500	5,000	4,750	5,000	5,000	5,000	4,000	5,000	4,250	
CHXH001A	XUÂN HÀ			0	250	0	250	0	250	0	250	0		0		0	
CXTH001A	XUÂN THỊNH		0	14,000	27,000	7,000	20,000	10,000	20,000	8,500	20,000	4,000	20,000	6,000	20,000	6,000	
CYTU001A	Ý TƯỞNG		80,000	183,000	0	0	30,000	5,000	60,000	85,000	60,000	55,000	60,000	60,000	70,000	90,000	
YLCH001A	Yolo Coffee House		0	50	0		0		0	25	0	25	0		0		
KIE0035P	VANA 35C P	0	7,000	0	7,000	0	7,000	0	7,000	0	7,000	0	7,000	0	7,000	0	
BGTP001A	GIA THỊNH PHÁT		7,000	0	7,000	0	7,000	0	7,000	0	7,000	0	7,000	0	7,000	0	
KIE0050E	Vana Lata MB 50E	0		0		0		0		0		0		0		0	
BHFO001A	HOUSE FOOD			0		0		0		0		0		0		0	
KIE0060S	Vana Blanca 60S	0	1,000	0	0	0	0	0	2,000	2,000	1,000	0	1,000	0	1,000	0	
BHFO001A	HOUSE FOOD		1,000	0	0	0	0	0	2,000	2,000	1,000	0	1,000	0	1,000	0	
KIE0070F	Vana Sana MCT 70F	-280	9,090	0	9,075	0	9,075	0	9,180	0	9,075	0	9,275	0	9,180	280	
CBSN002A	BS NGỌC			0	30	0	30	0	30	0	30	0	30	0	30	0	
CGDI001A	BV GIA ĐỊNH			0	15	0	15	0	15	0	15	0	15	0	15	0	
CDAC001A	DACOFOOD		90	0		0		0	105	0		0		0	105	0	
CDVI001A	ĐẤT VIỆT			0	30	0	30	0	30	0	30	0	30	0	30	0	
CSHL001A	SỮA HÀ LAN		0		0		0		0		0		0		0	280	
CHCO001A	TP HANCO			0		0		0		0		0	200	0		0	
AVNM001F	VINAMILK		9,000	0	9,000	0	9,000	0	9,000	0	9,000	0	9,000	0	9,000	0	
KIE0070H	Vana Sana MCT 70H	39,975	10,800	8,780	10,040	20,780	140	8,140	10,100	26,080	10,140	41,080	10,700	30,140	15,840	15,480	
CBSN002A	BS NGỌC		0		0		0		0	40	0		0		0		
CGDI001A	BV GIA ĐỊNH		0	100	0	40	0	80	0	80	0	100	0	60	0	100	
CQHT001A	BV UNG BƯỞU		0	20	0		0		0		0		0		0	20	
CDAC001A	DACOFOOD		0	100	0		0	100	0		0		0		0	100	
CDVI001A	ĐẤT VIỆT		0	0	40	40	40	0	0	0	40	40	0	0	40	40	
ANTF001A	NUTIFOOD		10,000	0	10,000	15,000	0	5,000	10,000	15,000	10,000	25,000	10,000	20,000	15,000	10,000	

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
300	0	300	0	300	0	300	0	300	0	0	0	0	0	0	0	0	0	0	0	0	
750	0	750	0	750	0	750	0	750	0	750	750	750	750	750	750	750	750	750	750	750	
1,500	0	1,500	0	1,500	0	1,500	0	1,500	0	1,500	1,500	1,500	1,500	1,750	1,750	1,750	1,500	1,500	1,500	1,500	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
1,500	0	1,000	0	1,000	0	1,000	0	500	0	1,000	1,000	1,000	500	1,500	1,500	2,000	1,500	1,000	1,000	1,000	
5,000	750	5,000	0	5,000	0	5,000	0	5,000	0	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	
	0		0		0		0		0												
20,000	0	20,000	0	20,000	0	20,000	0	20,000	0	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	
80,000	10,000	80,000	0	80,000	0	80,000	0	80,000	0	80,000	0	30,000	60,000	60,000	60,000	70,000	80,000	80,000	80,000	80,000	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
7,000	0	7,000	0	7,000	0	7,000	0	7,000	0	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	
7,000	0	7,000	0	7,000	0	7,000	0	7,000	0	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	
	0		0		0		0		0											250	
	0		0		0		0		0											250	
1,000	2,025	1,000	0	1,000	0	1,000	0	1,000	0	1,000	1,000	1,000	2,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	
1,000	2,025	1,000	0	1,000	0	1,000	0	1,000	0	1,000	1,000	1,000	2,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	
9,275	0	9,075	0	9,275	0	9,075	0	9,380	0	9,135	9,045	9,045	9,045	9,045	9,245	9,150	9,245	9,045	9,245	9,045	
30	0	30	0	30	0	30	0	30	0	30	30	30	30	30	30	30	30	30	30	30	
15	0	15	0	15	0	15	0	15	0	15	15	15	15	15	15	15	15	15	15	15	
	0		0		0		0	105	0	90						105					
30	0	30	0	30	0	30	0	30	0												
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
200	0		0	200	0		0	200	0						200		200		200		
9,000	0	9,000	0	9,000	0	9,000	0	9,000	0	9,000	9,000	9,000	9,000	9,000	9,000	9,000	9,000	9,000	9,000	9,000	
30,700	5,040	10,840	0	15,700	0	15,840	0	10,740	0	800	10,740	15,800	940	5,800	10,700	10,800	10,900	10,900	10,900	10,800	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0	0	40	0	0	0	40	0	40	0	0	40	0	40	0	0	0	0	0	0	0	
30,000	5,000	10,000	0	15,000	0	15,000	0	10,000	0	0	10,000	15,000	0	5,000	10,000	10,000	10,000	10,000	10,000	10,000	

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0	Uyên
750	Nguyệt
1,500	Hiền
0	Uyên
500	Hiền
5,000	Uyên
	Khanh
20,000	Uyên
80,000	Nguyệt
0	Lương
8,000	
8,000	My
	My
1,000	
1,000	My
9,350	
30	Khanh
15	Khanh
105	My
	Khanh
0	
200	My
9,000	Vân
10,700	
0	TRUC
0	TRUC
0	Uyên
0	Nữ
0	Nữ
10,000	Nguyệt

			Ton Kho	T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
			Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales		
CSHL001A	SỮA HÀ LAN		700	200	0	300	0	600	0	600	0	600	700	300	700	300		
CTUV001A	TÂN ÚC VIỆT		100	0	0	0	100	160	100	360	100	200	0	320	100	260		
CHCO001A	TP HANCO		0	360	0		0	200	0		0	240	0	20	0	360		
AVNM001F	VINAMILK		0	8,000	0	5,400	0	2,000	0	10,000	0	14,900	0	9,440	0	4,300		
KIE0080A	Vana Grasa 80A 058	5,700	2,550	2,850	2,150	550	2,125	3,000	2,000	2,700	2,700	3,100	2,300	4,500	2,700	2,200		
ABBC002B	BIBICA BH		850	500	850	0	700	1,000	700	1,000	700	1,000	700	1,200	700	500		
CBMC001A	BỘT MÌ TOÀN CẦU		100	0	0	0	100	0	0	0	100	100	0	0	100	0		
ABQT001A	BỘT QT		1,000	2,000	1,000	0	1,000	2,000	1,000	1,000	1,000	1,000	1,000	2,500	1,000	1,000		
ANTF001A	NUTIFOOD		300	0	300	500	300	0	300	500	300	500	300	500	300	0		
CDDU001A	SN FOOD		0	50	0	50	25	0	0	0	0	0	0	0	0	0		
BSSS001A	SỮA SỨC SỐNG			0		0		0		0	300	0	300	0	300	0		
CVDD001A	VIỆN DINH DƯỠNG		0		0		0		0	200	0	200	0		0	400		
CVTH003A	VĨNH THUẬN		300	300	0	0	0	0	0	0	300	300	0	300	300	300		
KIE0096A	DHA 9/6	-50	0		0		0	20	0		0		0		0			
ANTF001A	NUTIFOOD		0		0		0	20	0		0		0		0			
KIE0201M	Vana Lata MB201	0		0	100	0	100	0	100	0		0		0		0		
BHFO001A	HOUSE FOOD			0	100	0	100	0	100	0		0		0		0		
KIE0830M	Vana Blanca M830	0	25,000	25,300	0	0	25,000	75	0	2,250	25,000	27,775	0	2,000	0	425		
CBLL001A	BILILUX			0		0		0		0		0		0		0		
AMSA001A	MASAN		0		0		0		0	2,000	0	2,000	0	2,000	0			
CTNP001A	PHÚC NGUYỄN (ANH THOA)		0	100	0		0	75	0		0		0		0	125		
CVTI002A	VIỆT TIẾN (C.HỒNG)		0		0		0		0		0	375	0		0			
AVNC001A	VINACAFE		25,000	25,000	0	0	25,000	0	0	0	25,000	25,000	0	0	0	0		
CTZY001A	ZEMLYA		0	200	0		0		0	250	0	400	0		0	300		
LAC0001C	CALCIUM CASEINATE	0	50	750	800	0	50	0	50	0	50	0	50	0	50	0		
ABBC002B	BIBICA BH		0	750	750	0	0	0	0	0	0	0	0	0	0	0		
CHKI001A	HIKID		50	0	50	0	50	0	50	0	50	0	50	0	50	0		
LAC0001S	SO. CASEINATE	7,750	2,100	2,025	2,100	225	2,500	275	3,300	2,100	2,700	3,200	2,700	3,000	2,800	650		
ABBC002B	BIBICA BH		0		0		0	75	0		0		0		0			
CDNE001A	DONA NEWTOWER		0		0	25	0		0		0		0		0			
CFRN001A	FARINA		0	0	0	0	200	0	0	0	200	0	0	0	300	550		

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020	
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	
700	0	700	0	700	0	700	0	700	0	700	700	700	700	700	700	700	700	700	700	700	700	
0	40	100	0	0	0	100	0	0	0	100	0	100	200	100	0	100	200	200	200	200	100	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0	
2,300	500	2,600	0	2,500	0	2,400	0	3,600	0	1,550	2,450	2,400	2,300	2,400	2,300	2,400	2,000	2,400	2,300	2,400		
700	0	700	0	700	0	700	0	700	0	850	850	700	700	700	700	700	700	700	700	700	700	
100	0	100	0	0	0	100	0	100	0	100	0	100	0	100	0	100	0	100	0	100	100	
1,000	0	1,000	0	1,000	0	1,000	0	2,000	0	0	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	
500	500	500	0	500	0	300	0	500	0	300	300	300	300	300	300	300	300	300	300	300	300	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	0		0		0		0		0													
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0	
0	0	300	0	300	0	300	0	300	0	300	300	300	300	300	300	300	0	300	300	300	300	
0	30	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0	
0	30	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0														
	0		0		0		0		0													
25,000	3,000	0	0	25,000	0	25	0	25,025	0	25,000	0	25,000	0	25,000	0	0	25,000	0	25,000	25		
	0		0		0	25	0	25	0													25
0	3,000	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0	
25,000	0	0	0	25,000	0	0	0	25,000	0	25,000	0	25,000	0	25,000	0	0	25,000	0	25,000	0		
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0	
750	0	50	0	50	0	50	0	50	0	50	800	50	50	50	50	50	750	50	50	50	50	
750	0	0	0	0	0	0	0	0	0	0	750	0	0	0	0	0	750	0	0	0	0	
	0	50	0	50	0	50	0	50	0	50	50	50	50	50	50	50		50	50	50	50	
2,600	0	2,700	0	2,600	0	2,600	0	2,600	0	2,100	2,100	2,500	3,300	2,700	2,600	2,800	2,600	2,700	2,600	2,600	2,600	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0	
0	0	0	0	0	0	0	0	0	0	0	0	200	0	200	0	300	0	0	0	0	0	



12/2020

orecast Saleman

700	Hằng
0	My
0	Nữ
0	Vân
2,300	
700	Vân
0	Thảo
1,000	Nguyệt
300	Nguyệt
0	Đoan
	Hằng
0	Hiền
300	Nữ
0	
0	Anh
	My
25,025	
25	Vân
0	Hồng
0	Vân
0	Hồng
25,000	Vân
0	Nguyệt
50	
0	Vân
50	Hiền
2,600	
0	Vân
0	ĐOAN
0	Hiền

		Ton Kho	T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
			Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	
AVNM001F	VINAMILK		2,100	2,025	2,100	200	2,100	0	3,200	2,100	2,500	3,200	2,500	2,900	2,500	0	
BKNS001A	VISSAN		0	0	0	0	200	200	100	0	0	0	200	100	0	100	
<b>LAC0002W</b>	<b>LACTOMIN 80</b>	<b>0</b>	<b>0</b>	<b>100</b>	<b>0</b>		<b>0</b>	<b>9,000</b>	<b>0</b>	<b>200</b>	<b>0</b>	<b>200</b>	<b>0</b>		<b>0</b>	<b>100</b>	
ABBC002B	BIBICA BH		0	100	0		0		0	200	0	200	0		0	100	
AVNM001F	VINAMILK		0		0		0	9,000	0		0		0		0		
<b>LAM0001A</b>	<b>293695- HAÏT HAÏNH NHAÂN</b>	<b>0</b>		<b>0</b>		<b>0</b>	<b>2,000</b>	<b>0</b>	<b>2,000</b>	<b>0</b>	<b>2,000</b>	<b>0</b>	<b>2,000</b>	<b>0</b>	<b>2,000</b>	<b>0</b>	
AKID001A	KIDO			0		0	2,000	0	2,000	0	2,000	0	2,000	0	2,000	0	
<b>LON0001C</b>	<b>CARNIPURE TARTRATE</b>	<b>0</b>	<b>150</b>	<b>700</b>	<b>150</b>	<b>200</b>	<b>150</b>	<b>0</b>	<b>150</b>	<b>300</b>	<b>150</b>	<b>200</b>	<b>150</b>	<b>0</b>	<b>150</b>	<b>0</b>	
AVNM001F	VINAMILK		150	700	150	200	150	0	150	300	150	200	150	0	150	0	
<b>MAT0001M</b>	<b>FIBERSOL</b>	<b>-9</b>	<b>700</b>	<b>4</b>	<b>0</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>200</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>320</b>	<b>2</b>	
WWWWWW	Chưa có mã KH		0	4	0	2	0		0		0		0	1	0	2	
CKYO001A	KYOEI		400	0		0		0		0	200	0		0		0	
CTAD001A	TANIDA PHARMA		300	0		0		0		0		0		0	320	0	
<b>MEI0001F</b>	<b>CHẤT XƠ FOS-P</b>	<b>13,658</b>	<b>2,000</b>	<b>3,000</b>	<b>2,000</b>	<b>2,000</b>	<b>2,000</b>	<b>2,000</b>	<b>2,000</b>	<b>2,125</b>	<b>2,000</b>	<b>2,127</b>	<b>2,000</b>	<b>4,126</b>	<b>2,000</b>	<b>126</b>	
WWWWWW	Chưa có mã KH		0		0		0		0		0	2	0	1	0	1	
AVNM001F	VINAMILK		2,000	3,000	2,000	2,000	2,000	2,000	2,000	2,125	2,000	2,125	2,000	4,125	2,000	125	
<b>NIA0001C</b>	<b>CHẤT CHỐNG MỐC</b>	<b>-134</b>	<b>900</b>	<b>740</b>	<b>1,560</b>	<b>200</b>	<b>520</b>	<b>1,402</b>	<b>520</b>	<b>360</b>	<b>520</b>	<b>802</b>	<b>520</b>	<b>1,342</b>	<b>520</b>	<b>620</b>	
CACH001A	BK Á CHÂU		400	640	440	200	400	300	400	340	400	600	400	340	400	600	
BHCH001A	BK HẢI CHÂU		0	100	100	0	100	100	100	0	100	200	100	0	100	0	
AHHA001A	BK HẢI HÀ			0		0		0		0		0		0		0	
ABQT001A	BỘT QT		0	0	1,000	0	0	1,000	0	0	0	0	0	1,000	0	0	
CBTP001A	PAN FOOD		0		0		0	2	0		0	2	0	2	0		
BTRA001A	TRÀNG AN 1		500	0	20	0	20	0	20	20	20	0	20	0	20	20	
<b>NIR0001A</b>	<b>ACID CITRIC GR-THAILAND</b>	<b>600</b>	<b>4,680</b>	<b>9,225</b>	<b>2,680</b>	<b>5,250</b>	<b>4,680</b>	<b>6,600</b>	<b>2,680</b>	<b>4,225</b>	<b>4,680</b>	<b>8,650</b>	<b>3,700</b>	<b>3,800</b>	<b>5,380</b>	<b>3,525</b>	
AHHA001A	BK HẢI HÀ		0		0		0		0	500	0		0		0		
CABN001A	CÁT AN - BẮC NINH		0	3,050	0	3,325	0		0		0		0		0		
WWWWWW	Chưa có mã KH		0	50	0		0		0		0		0		0		
CTAN002A	CN DẦU TƯỜNG AN		0	100	0	100	0	100	0	300	0	0	0	0	0	200	
CTAN001A	DẦU TƯỜNG AN		0		0		0	200	0		0		0		0		
DPRP001A	DƯỠC RIO		0	50	0		0		0		0		0		0		
CFES002A	FES		0		0		0		0		0	50	0		0		

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
2,500	0	2,500	0	2,500	0	2,500	0	2,500	0	2,100	2,100	2,100	3,200	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500
100	0	200	0	100	0	100	0	100	0	0	0	200	100	0	100	0	100	200	100	100	100
0	40	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	40	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
	0	3,628	0	3,500	0		0		0	2,000		2,000	2,000	2,000	2,000	2,000			3,500		
	0	3,628	0	3,500	0		0		0	2,000		2,000	2,000	2,000	2,000	2,000			3,500		
150	0	150	0	150	0	150	0	150	0	150	150	150	150	150	150	150	150	150	150	150	150
150	0	150	0	150	0	150	0	150	0	150	150	150	150	150	150	150	150	150	150	150	150
200	0	0	0	0	0	600	0	0	0	700	0	0	0	500	0	300	200	0	0	600	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
200	0		0		0	200	0		0	400				200			200				200
	0		0		0	400	0		0	300				300		300					400
2,000	0	2,000	0	2,000	0	2,000	0	2,000	0	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
2,000	0	2,000	0	2,000	0	2,000	0	2,000	0	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
620	0	400	0	460	0	520	0	600	0	900	1,440	400	520	520	520	520	620	400	460	520	
400	0	400	0	340	0	400	0	480	0	400	440	400	400	400	400	400	400	400	340	400	
100	0	0	0	100	0	100	0	100	0	0	0	0	100	100	100	100	100	0	100	100	
100	0		0		0		0		0								100				
0	0	0	0	0	0	0	0	0	0	0	1,000	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
20	0	0	0	20	0	20	0	20	0	500	0	0	20	20	20	20	20	0	20	20	
5,880	0	6,280	0	4,280	0	6,280	0	4,430	0	4,680	4,680	4,680	4,680	2,680	5,700	5,380	5,880	5,880	3,880	5,880	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	250	0	250	0	250	0	250	0	0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0

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2,500	Vân
100	Nữ
0	
0	Vân
0	Vân
	Nguyệt
150	
150	Vân
0	
0	Food
	My
	Nữ
2,000	
0	
2,000	Vân
600	
480	My
100	Hiền
	Hiền
0	Nguyệt
0	Vân
20	Hiền
3,880	
0	
0	
0	Thảo
0	Trúc
0	TRUC
0	
0	My

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019			
			Ton Kho	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
CNNA001A	NANA		0		0		0	50	0		0	50	0		0			
CNIS001A	NISSHIN		0	150	0	0	0	150	0	0	0	150	0	0	0	150		
CMPL001A	PHÚC LONG		0		0		0		0	100	0	100	0		0	300		
BSGI001A	SA GIANG		2,000	2,000	0	0	2,000	2,000	0	0	2,000	2,000	0	0	2,000	2,000		
ASHN001A	SỮA HÀ NỘI		300	0	300	100	300	0	300	100	300	0	300	0	0	0		
ASQT001A	SỮA QT		2,000	3,750	2,000	1,600	2,000	3,650	2,000	2,500	2,000	5,000	3,000	2,750	3,000	0		
ASTH001A	SỮA TH		0	25	0		0		0		0		0		0	575		
AVNM001F	VINAMILK		380	50	380	125	380	450	380	725	380	1,300	400	1,050	380	300		
NIR0001B	BAKING POWDER	2,515	0	5,500	2,000	0	2,500	1,475	2,500	2,000	2,500	2,000	2,500	1,500	2,500	2,000		
AHHA001A	BK HẢI HÀ		0	5,500	2,000	0	2,500	1,475	2,500	2,000	2,500	2,000	2,500	1,500	2,500	2,000		
NIR0001P	POTASSIUM CITRATE -THAIL	17,625	4,000	6,125	4,000	2,000	4,004	25	4,004	7,400	4,004	6,000	4,004	1,000	4,004	3,300		
ABBC002B	BIBICA BH		0	75	0	0	4	0	4	0	4	0	4	0	4	0		
CMTA001A	META		0		0		0		0	200	0		0		0			
CDDU001A	SN FOOD		0		0		0	25	0		0		0		0			
AVNM001F	VINAMILK		4,000	6,050	4,000	2,000	4,000	0	4,000	7,200	4,000	6,000	4,000	1,000	4,000	3,300		
NIR0001S	SO,CITRATE- Thailand	15,975	2,400	2,475	2,400	1,450	2,404	1,825	2,404	5,525	3,404	3,625	2,404	4,500	2,404	2,950		
ABBC002B	BIBICA BH		0	75	0	25	4	0	4	0	4	0	4	0	4	0		
CTFB001A	F&B		100	0	100	0	100	0	100	375	100	0	100	250	100	0		
CMPL001A	PHÚC LONG		0		0		0		0	25	0	50	0		0	100		
ASQT001A	SỮA QT		0		0	250	0		0		0		0		0			
CPEP001A	SUNTORY PEPSICO		0	0	0	0	0	0	0	0	1,000	1,000	0	0	0	0		
AVNM001F	VINAMILK		2,300	2,400	2,300	1,175	2,300	1,825	2,300	5,125	2,300	2,575	2,300	4,250	2,300	2,850		
NIR0002A	ACID CITRIC FG - Thailand		90	0	2,600	1,850	2,200	1,000	2,600	300	2,200	0	2,200	4,100	2,775	4,100		
AHHA001A	BK HẢI HÀ		90	0	2,200	1,850	2,200	1,000	2,200	0	2,200	0	2,200	2,000	2,200	2,000		
CNGK001A	NGK AROMA		0		0		0		0	300	0		0		0	100		
ASHN001A	SỮA HÀ NỘI		0		0		0		0		0		0	100	0			
ASQT001A	SỮA QT		0		0		0		0		0		0	2,000	0	2,000		
ASTH001A	SỮA TH			0	400	0		0	400	0		0		0	575	0		
NOR0001Q	Quick Glanz C	75	0	100	0	0	0	0	0	0	50	75	0	0	25	0		
DFIC001A	F.I.C		0	50	0		0		0		0	50	0		0			
CLGT001A	LONG GIA THÁI			0		0		0		0		0		0		0		

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	150	0	150	0	150	0	300	0	0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
2,000	0	2,000	0	0	0	2,000	0	0	0	2,000	2,000	2,000	2,000	0	2,000	2,000	2,000	2,000	0	2,000	
500	0	500	0	500	0	500	0	500	0	300	300	300	300	300	300	0	500	500	500	500	500
3,000	0	3,000	0	3,000	0	3,000	0	3,000	0	2,000	2,000	2,000	2,000	2,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
380	0	380	0	380	0	380	0	380	0	380	380	380	380	380	400	380	380	380	380	380	380
2,500	0	3,000	0	3,000	0	3,000	0	3,000	0	3,000	2,000	2,500	2,500	2,500	2,500	2,500	2,500	3,000	3,000	3,000	
2,500	0	3,000	0	3,000	0	3,000	0	3,000	0	3,000	2,000	2,500	2,500	2,500	2,500	2,500	2,500	3,000	3,000	3,000	
4,004	3,500	4,004	0	4,004	0	4,004	0	4,004	0	4,000	4,000	4,004	4,004	4,004	4,004	4,004	4,004	4,004	4,004	4,004	4,004
4	0	4	0	4	0	4	0	4	0	0	0	4	4	4	4	4	4	4	4	4	4
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
4,000	3,500	4,000	0	4,000	0	4,000	0	4,000	0	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000
2,404	0	2,404	0	2,404	0	2,404	0	2,404	0	2,400	2,400	2,404	2,404	3,404	2,404	2,404	2,404	2,404	5,204	3,404	
4	0	4	0	4	0	4	0	4	0	0	0	4	4	4	4	4	4	4	4	4	4
100	0	100	0	100	0	100	0	100	0	100	100	100	100	100	100	100	100	100	100	100	100
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,000	0	0	0	0	2,800	1,000	
2,300	0	2,300	0	2,300	0	2,300	0	2,300	0	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300
400	0	0	0	0	0	400	0	0	0	0	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200
0	0	0	0	0	0	0	0	0	0	0	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
400	0		0		0	400	0		0												
0	0	0	0	0	0	75	0	0	0	0	0	0	0	50	0	25	0	0	0	0	75
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
	0		0		0	75	0		0												75

12/2020

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0	TRUC
0	Trúc
0	Thảo
0	Nữ
500	Hằng
3,000	Hằng
0	
380	Vân
3,000	
3,000	Hiền
4,004	
4	Vân
0	ĐOAN
0	ĐOAN
4,000	Vân
3,404	
4	Vân
100	My
0	Thảo
0	
1,000	Thảo
2,300	Vân
2,200	
2,200	Hiền
0	
0	
0	
	Hồng
0	
0	ĐOAN
	My

		Ton Kho	T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
			Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	
APNG001A	PHẠM NGUYỄN		0	50	0		0		0		0		0		0		
CTSK001A	S.K			0		0		0		0		50		0		0	
CTTN001A	TANS		0	0	0	0	0	0	0	0	0	25	0	0	25	0	
NOR0002Q	Quick Lac	0	0		0		0		0		0		0		0		
CTSK001A	S.K			0		0		0		0		0		0		0	
NOR7401Q	Quick Oil B7401	200	50	200	50	0	100	200	100	200	100	200	100	200	100	200	
ABBC002B	BIBICA BH		50	200	50	0	100	200	100	200	100	200	100	200	100	200	
NPI5000G	GUAR GUM BHV-250	1,450	1,060	600	0	150	520	1,050	0	1,575	560	1,250	3,000	1,375	720	1,850	
CDAO002A	CÂY ĐÀO ĐỎ		20	0	0	25	20	0	0	0	20	0	0	0	20	0	
CPTL001A	CNP THẮNG LONG		0		0		0	500	0		0		0		0		
CHNG002A	HẢI NGUYỄN		1,000	500	0	0	500	0	0	0	500	0	1,000	175	500	0	
CHKD001A	HKD ANH TUẤN		0	75	0	125	0	100	0	50	0	150	0	100	0	150	
CTHX001A	HT		40	25	0	0	0	150	0	200	40	0	0	0	200	200	
CGEL001A	KEM GELATO		0		0		0		0	25	0		0		0		
BSGI001A	SA GIANG		0	0	0	0	0	0	0	0	0	0	2,000	500	0	0	
BTHU001A	THIÊN HƯƠNG		0	0	0	0	0	300	0	300	0	600	0	600	0	1,000	
CTMP002A	TMP		0		0		0		0	1,000	0	500	0		0	500	
OCE2008D	CRABERRIES -SOFT&MOIST S	1,042	34	851	23	458	34	408	34	621	34	455	34	561	34	817	
CBMW001A	BÁNH MỠ WŨ		0	10	0	10	0	30	0	20	0	10	0	20	0	40	
CBMT001A	BÌNH MINH TOÀN CẦU		0	680	0	190	0	295	0	520	0	380	0	440	0	471	
CBMT002A	BÌNH MINH TOÀN CẦU-HN		0		0		0	40	0	60	0	20	0	60	0	40	
CACH001A	BK Á CHÂU		34	34	23	0	34	23	34	0	34	23	34	0	34	0	
WWWWWW	Chưa có mã KH		0	83	0	248	0		0	1	0		0	1	0	4	
CCDU001A	CƯỜNG DUNG		0	21	0		0		0		0		0		0		
CTDT001A	ĐỨC TÍN BAKERY		0	1	0		0		0		0	2	0		0	2	
CGIV001A	GIVRAL		0	20	0	10	0	20	0	20	0	20	0	40	0	260	
CACH001B	HỢP NHẤT ( Á CHÂU )		0	2	0		0		0		0		0		0		
OCE4673D	CRAN - DICED -94673-272	0	0	11	0	0	816	805	0	816	0	828	0	1,622	0	0	
AKID001A	KIDO		0	0	0	0	816	805	0	816	0	816	0	1,622	0	0	
AVNM001F	VINAMILK		0	11	0		0		0		0	11	0		0		
OLAM012A	ROASTED ALMOND (OLAM)	-5,615	0	700	0	370	0	1,345	0	1,275	0	975	0	1,038	0	1,013	



[illegible]

12/2020

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0	ĐOAN
	My
0	My
	My
100	
100	Vân
1,660	
20	TRUC
0	
1,000	Hiền
0	
40	Đoan
0	TRUC
0	Nữ
600	Trúc
0	
34	
0	Lương
0	Lương
0	Lương
34	My
0	Lương
0	Lương
0	Lương
0	Lương
0	Lương
0	Lương
0	
0	Nguyệt
0	Vân
0	

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
			Ton Kho	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales		
AVNM001F	VINAMILK		0	700	0	370	0	1,345	0	1,275	0	975	0	1,038	0	1,013	
OMN0009N	NUTRINDEX DE9	40	10,000	17,200	10,080	17,100	10,080	9,500	10,080	0	10,080	0	10,080	0	10,080	0	
CDAO002A	CÂY ĐÀO ĐỎ		0	100	0	100	0	300	0		0		0		0		
CTMN001A	MINH NHẬT			0	80	0	80	0	80	0	80	0	80	0	80	0	
CSPN001A	SPOONZ VIỆT NAM		0	600	0		0	200	0		0		0		0		
AVNM001F	VINAMILK		10,000	16,500	10,000	17,000	10,000	9,000	10,000	0	10,000	0	10,000	0	10,000	0	
OMN0028N	NUTRINDEX DE 18	114,545	25,000	3,500	25,000	800	25,700	1,300	25,700	0	25,700	0	29,700	0	25,700	0	
ABBC002B	BIBICA BH		0	3,500	0	800	700	1,300	700	0	700	0	700	0	700	0	
AKID001A	KIDO			0		0		0		0		0	4,000	0		0	
AVNM001F	VINAMILK		25,000	0	25,000	0	25,000	0	25,000	0	25,000	0	25,000	0	25,000	0	
PAL0001E	Emulpals CP	1,020	450	300	240	240	0	240	240	240	0	0	210	210	450	300	
CNIT001A	NITTO-FUJI		450	300	240	240	0	240	240	240	0	0	210	210	450	300	
PAL0002E	Emulpals HO	26,550	13,650	22,275	7,815	5,370	8,435	13,080	10,265	14,790	11,350	10,485	8,440	6,690	8,800	9,825	
CBIC001A	BICO		300	225	225	150	225	300	225	300	225	0	225	300	225	600	
BKBH001A	BK BẢO HƯNG		0	510	0	0	0	0	1,000	0	1,400	0	0	1,005	0	0	
AHHA001A	BK HẢI HÀ		3,000	4,500	1,500	0	2,000	1,005	0	2,010	1,750	1,500	0	1,500	2,000	1,500	
CBMD001A	BỘT MÌ ĐẠI NAM		0	0	300	0	200	60	200	0	200	30	200	75	200	0	
CBMC001A	BỘT MÌ TOÀN CẦU		400	0	0	0	0	1,500	450	0	1,500	1,500	0	0	495	0	
ABQT001A	BỘT QT		2,000	2,955	0	0	1,000	0	2,000	0	0	1,005	2,000	0	0	1,005	
WWWWW	Chưa có mã KH		0	5,010	0	1,005	0	3,360	0	6,600	0	900	0		0		
CFRN001A	FARINA		3,000	2,505	1,000	1,500	0	1,500	3,000	2,505	3,000	2,505	3,000	0	2,000	2,100	
CHNG002A	HẢI NGUYỄN		150	420	150	0	150	0	150	225	150	225	150	150	225	450	
CTPV001A	HẢI VIỆT		0	0	100	0	100	0	0	0	0	0	0	0	100	300	
CHNB001A	HB		450	495	210	0	450	510	0	0	450	360	450	0	450	450	
CHKD001A	HKD ANH TUẤN		0	150	0	120	0	225	0	105	0	240	0	225	0	180	
CDDA001A	HOÀNG ĐẾ		30	0	30	0	60	45	75	0	20	0	0	45	20	60	
BMAU001A	MAURI		0	1,005	1,005	1,005	1,005	1,005	0	1,005	0	0	0	0	0	0	
CORO001A	ORO		180	360	145	0	145	90	145	180	145	90	145	180	145	150	
APNG001A	PHẠM NGUYỄN		3,000	3,000	1,560	900	1,960	1,800	1,880	900	1,820	900	1,580	1,800	1,800	1,800	
CSSH001A	SUNSHINE FOOD		450	450	900	0	450	900	450	0	0	450	0	450	450	450	
CTNH001A	TÂN NHẤT HƯƠNG		510	510	510	510	510	600	510	600	510	600	510	600	510	600	

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
0	100	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
10,080	0	10,080	0	10,080	0	10,080	0	10,080	0	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
80	0	80	0	80	0	80	0	80	0												
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
10,000	0	10,000	0	10,000	0	10,000	0	10,000	0	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
29,700	0	26,700	0	26,700	0	26,700	0	26,700	0	25,000	25,000	25,700	25,700	25,700	25,700	25,700	25,700	25,700	25,700	25,700	25,700
700	0	700	0	700	0	700	0	700	0	0	0	700	700	700	700	700	700	700	700	700	700
4,000	0	1,000	0	1,000	0	1,000	0	1,000	0												
25,000	0	25,000	0	25,000	0	25,000	0	25,000	0	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000
195	0	300	0	300	0	210	0	0	0	0	300	300	300	0	210	210	195	210	210	450	
195	0	300	0	300	0	210	0	0	0	0	300	300	300	0	210	210	195	210	210	450	
8,925	900	8,855	0	13,735	0	11,730	0	12,325	0	12,065	10,155	10,470	9,935	12,160	9,370	10,005	10,060	9,460	14,570	11,420	
225	0	225	0	200	0	200	0	300	0	300	225	225	225	225	225	225	225	225	200	200	
0	0	0	0	2,000	0	0	0	500	0	0	0	1,000	1,000	1,400	0	0	0	0	2,000	0	
0	0	2,000	0	2,000	0	2,000	0	2,000	0	1,500	1,500	2,000	0	1,750	0	2,000	0	2,000	2,000	2,000	
200	0	200	0	200	0	200	0	200	0	200	200	200	200	200	200	200	200	200	200	200	
915	0	400	0	0	0	400	0	0	0	0	0	0	0	1,950	510	495	915	0	0	400	
2,000	0	0	0	2,000	0	0	0	2,000	0	2,010	0	1,000	2,000	0	2,000	0	2,000	0	2,000	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
2,000	0	2,000	0	3,000	0	3,000	0	3,000	0	3,000	3,000	2,000	3,000	3,000	3,000	2,000	2,000	2,000	3,000	3,000	
150	0	150	0	150	0	150	0	150	0	150	150	150	150	150	150	225	150	150	150	150	
100	0	100	0	100	0	100	0	100	0	100	100	100	0	0	0	100	100	100	100	100	
450	0	450	0	300	0	450	0	450	0	450	210	450	0	450	450	450	450	450	300	450	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0	0	45	0	150	0	0	0	0	0	30	30	60	75	20	0	20	0	45	150	0	
0	0	0	0	0	0	1,005	0	0	0	1,005	1,005	0	0	0	0	1,005	1,005	1,005	1,005	1,005	
145	0	145	0	145	0	145	0	145	0	180	145	145	145	145	145	145	145	145	145	145	
1,870	900	2,000	0	2,170	0	2,310	0	2,610	0	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	
0	0	450	0	450	0	900	0	0	0	450	900	450	450	0	0	450	0	450	450	900	
510	0	510	0	510	0	510	0	510	0	510	510	510	510	510	510	510	510	510	510	510	

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0	Vân
10,000	
0	
	Khanh
0	
10,000	Vân
25,700	
700	Vân
	Nguyệt
25,000	Vân
300	
300	Thảo
13,225	
300	My
500	Hiền
2,000	Hiền
200	Uyên
510	Thảo
2,000	Nguyệt
0	
3,000	Hiền
150	Hiền
100	Khanh
450	My
0	
0	My
0	My
145	My
3,000	Đoan
0	My
510	Đoan

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019			
			Ton Kho	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
CVTH003A	VĨNH THUẬN		180	180	180	180	180	180	360	180	180	180	360	180	180	180		
PAL0020M	PALS 020	2,080	5,075	2,260	75	3,040	2,075	60	2,075	860	2,075	4,920	2,075	180	2,075	8,100		
AMCH001A	MỘC CHÂU		5,000	2,000	0	3,000	2,000	0	2,000	700	2,000	4,800	2,000	0	2,000	8,000		
CSQV001A	QUANG VINH		0		0		0		0		0	20	0		0			
CSBV001A	SỮA BA VÌ		0	200	0		0		0		0		0	120	0	40		
AVNM001F	VINAMILK		75	60	75	40	75	60	75	160	75	100	75	60	75	60		
PAL0023P	PALS 023	20	0	0	0	0	0	0	700	0	3,000	3,500	700	0	1,400	3,880		
AKID001A	KIDO		0	0	0	0	0	0	700	0	3,000	3,500	700	0	1,400	3,880		
PAL0090P	PALS 0090	10,860	2,060	4,160	1,060	1,580	1,760	2,440	860	280	1,130	620	1,610	540	1,310	800		
ABBC002B	BIBICA BH		500	1,500	500	500	500	1,500	500	0	500	0	500	500	500	700		
BHCH001A	BK HẢI CHÂU		0	0	0	0	200	0	200	0	0	200	200	0	0	0		
AHHA001A	BK HẢI HÀ		1,500	1,000	0	0	500	940	0	60	250	0	250	0	250	0		
CNGX001A	CAO NGUYỄN XANH		0		0		0		0		0		0	40	0			
CABN001A	CÁT AN - BẮC NINH		0	1,260	0	1,000	0		0		0		0		0			
WWWWW	Chưa có mã KH		0		0		0		0		0		0		0	20		
CDPH001A	ĐẠI PHÁT		0	100	0		0		0		0	120	0		0			
CDNE001A	DONA NEWTOWER		0	0	0	20	0	0	0	0	20	0	0	0	0	0		
CHUN002B	HỮU NGHỊ		0		0		0		0		0		0		0	20		
CLBB001A	LBB (RICHY MIỀN BẮC)		60	0	60	60	60	0	60	0	60	60	60	0	60	0		
SQTP001A	QUỐC TẾ P&C		0		0		0		0		0		0		0	20		
CSTP001A	TOÀN PHÁT		0		0		0		0		0		0		0	20		
BTOP001B	TOPCAKE		0	0	300	0	300	0	100	0	100	100	100	0	0	0		
BTRA001A	TRÀNG AN 1		0	300	200	0	200	0	0	220	200	140	500	0	500	20		
PAL0093P	PALS 0093	0	0	0	20	100	40	0	40	60	40	560	40	0	40	1,320		
AHHA001A	BK HẢI HÀ		0		0		0		0		0	480	0		0	1,320		
ABQT001A	BỘT QT		0	0	20	0	0	0	0	0	0	80	0	0	0	0		
CBTP001A	PAN FOOD		0	0	0	0	40	0	40	60	40	0	40	0	40	0		
BTOP001B	TOPCAKE		0		0	100	0		0		0		0		0			
PAL0097D	PALS 0097	76,850	26,500	2,080	26,000	1,000	25,500	22,320	26,450	35,060	29,000	30,000	27,300	30,040	27,000	35,920		
CBMC001A	BỘT MÌ TOÀN CẦU		0	0	0	0	0	0	450	460	0	0	0	0	0	0		
CDAO002A	CÂY ĐÀO ĐỎ		0		0		0	20	0		0		0	20	0			

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
360	0	180	0	360	0	360	0	360	0	180	180	180	180	360	180	180	360	180	360	360	
2,075	0	2,075	0	75	0	5,075	0	2,075	0	5,075	75	2,075	2,075	2,075	2,075	2,075	2,075	2,075	75	5,075	
2,000	0	2,000	0	0	0	5,000	0	2,000	0	5,000	0	2,000	2,000	2,000	2,000	2,000	2,000	2,000	0	5,000	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
75	0	75	0	75	0	75	0	75	0	75	75	75	75	75	75	75	75	75	75	75	
1,400	0	0	0	700	0	0	0	0	0	0	0	0	700	3,000	700	700	2,800	0	0	0	
1,400	0	0	0	700	0	0	0	0	0	0	0	0	700	3,000	700	700	2,800	0	0	0	
850	500	1,520	0	950	0	1,300	0	2,080	0	1,560	560	1,060	760	1,130	1,610	1,310	850	1,520	950	1,300	
500	500	500	0	500	0	500	0	500	0	500	500	500	500	500	500	500	500	500	500	500	
0	0	200	0	0	0	0	0	0	0	0	0	0	200	0	200	0	0	200	0	0	
250	0	500	0	250	0	500	0	1,000	0	1,000	0	500	0	250	250	250	250	500	250	500	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0	0	20	0	0	0	0	0	20	0	0	0	0	0	20	0	0	0	20	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0	0	0	0	0	0	0	0	60	0	60	60	60	60	60	60	60	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
100	0	100	0	0	0	0	0	0	0	0	0	0	0	100	100	0	100	100	0	0	
0	0	200	0	200	0	300	0	500	0	0	0	0	0	200	500	500	0	200	200	300	
60	0	60	0	60	0	80	0	60	0	60	20	40	40	40	40	40	60	60	60	80	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
20	0	0	0	0	0	20	0	0	0	60	20	0	0	0	0	0	20	0	0	20	
40	0	60	0	60	0	60	0	60	0	0	0	40	40	40	40	40	40	60	60	60	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
27,000	0	27,500	0	26,500	0	26,500	0	26,000	0	26,500	26,000	25,500	26,000	29,000	27,300	27,000	27,000	27,500	26,500	26,500	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	

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360	Nữ
2,075	
2,000	Hằng
0	
0	
75	Vân
0	
0	Nguyệt
2,080	
500	Vân
0	Hiền
1,000	Hiền
0	Khanh
0	
0	
0	My
20	Đoan
0	
60	Hiền
0	My
0	
0	My
500	Hiền
60	
0	
0	Nguyệt
60	Vân
0	My
26,000	
0	Thảo
0	TRUC



			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019			
			Ton Kho	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
CFRN001A	FARINA			1,500	2,000	1,000	1,000	500	1,500	1,000	0	4,000	6,000	2,000	0	2,000	2,000	
FCVN001A	FISCHEM			0		0		0		0		0		0		0	500	
AKID001A	KIDO			0	60	0		0		0		0		0	20	0	20	
CTNH002A	THANH NHÃ			0	0	0	0	0	300	0	0	0	0	300	0	0	0	
TPHT001A	TP HÀ THÀNH			0	20	0		0		0		0		0		0		
AVNM001F	VINAMILK			25,000	0	25,000	0	25,000	20,500	25,000	34,600	25,000	24,000	25,000	30,000	25,000	33,400	
PAL0101R	PALS 101	480		0	0	100	90	100	60	100	0	100	0	100	0	100	0	
AHHA001A	BK HẢI HÀ			0	0	100	90	100	60	100	0	100	0	100	0	100	0	
PAL0110E	Emulpals 110	780		0	4,050	4,110	2,250	4,950	4,950	3,150	4,050	2,310	2,310	4,050	4,125	0	60	
CBMD001A	BỘT MÌ ĐẠI NAM			0		0		0		0		0		0	75	0		
CGOL001A	GOLDEN IRIS			0	0	60	0	0	0	0	0	60	60	0	0	0	60	
BRIC001A	RICH			0	4,050	4,050	2,250	4,950	4,950	3,150	4,050	2,250	2,250	4,050	4,050	0	0	
PAL0115E	Emulpals 115	-105		0	1,800	0	0	0	2,250	450	0	0	1,350	0	0	450	105	
CBMD001A	BỘT MÌ ĐẠI NAM			0	0	0	0	0	0	450	0	0	0	0	0	450	105	
CBMC001A	BỘT MÌ TOÀN CẦU			0	1,800	0		0	2,220	0		0	1,350	0		0		
CTUN001A	UNI-PRESIDENT			0		0		0	30	0		0		0		0		
PAL0120M	MONOPALS 120	9,940		5,240	6,450	5,240	2,720	4,140	6,410	4,140	4,200	4,140	5,900	4,140	3,760	4,140	1,380	
ABBC002B	BIBICA BH			5,100	5,000	5,100	1,500	4,000	4,700	4,000	2,700	4,000	4,700	4,000	3,000	4,000	0	
CTLU001A	LUBICO			100	0	100	0	100	20	100	0	100	40	100	40	100	40	
CBTP001A	PAN FOOD			0	1,400	0	1,200	0	1,670	0	1,450	0	1,100	0	700	0	1,300	
CBAG001A	PARIS BAGUETTE			40	30	40	0	40	20	40	30	40	40	40	0	40	20	
CBAG002A	PARIS BAGUETTE HN			0	20	0	20	0		0	20	0	20	0	20	0	20	
PAL0121M	PALS 121 PAMY	74,980		50,000	13,260	30,000	32,000	42,000	29,020	42,020	33,080	42,000	18,940	42,020	32,560	42,000	37,840	
AMCH001A	MỘC CHÂU			20,000	0		0	12,000	0	12,000	0	12,000	0	12,000	0	12,000	0	
CSCC001A	SỮA CỦ CHI			0	0	0	0	0	0	20	20	0	0	20	0	0	0	
AVNM001F	VINAMILK			30,000	13,260	30,000	32,000	30,000	29,020	30,000	33,060	30,000	18,940	30,000	32,560	30,000	37,840	
PAL0124R	PALS 124	23,080		700	34,000	8,000	8,000	14,000	14,000	21,000	20,000	24,000	24,000	16,000	16,020	18,400	18,700	
WWWWW	Chưa có mã KH			0		0		0		0		0		0	20	0		
ASHN001A	SỮA HÀ NỘI			700	0	0	0	0	0	0	0	0	0	0	0	0	300	
ASTH001A	SỮA TH			0	34,000	8,000	8,000	14,000	14,000	21,000	20,000	24,000	24,000	16,000	16,000	18,400	18,400	
PAL0131R	PALS 131	21,980		0	3,400	1,000	1,000	4,000	8,000	1,000	1,000	9,000	9,000	4,000	4,080	5,180	5,180	

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
2,000	0	2,000	0	1,500	0	1,500	0	1,000	0	1,500	1,000	500	1,000	4,000	2,000	2,000	2,000	2,000	1,500	1,500	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0	0	500	0	0	0	0	0	0	0	0	0	0	0	0	300	0	0	500	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
25,000	0	25,000	0	25,000	0	25,000	0	25,000	0	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	
100	0	100	0	100	0	100	0	100	0	100	100	100	100	100	100	100	100	100	100	100	
100	0	100	0	100	0	100	0	100	0	100	100	100	100	100	100	100	100	100	100	100	
1,800	0	3,150	0	3,150	0	3,150	0	3,150	0	3,150	3,210	3,150	3,150	3,210	3,150	3,150	3,150	3,150	3,150	3,150	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0	0	0	0	0	0	0	0	0	0	0	60	0	0	60	0	0	0	0	0	0	
1,800	0	3,150	0	3,150	0	3,150	0	3,150	0	3,150	3,150	3,150	3,150	3,150	3,150	3,150	3,150	3,150	3,150	3,150	
0	0	0	0	450	0	0	0	0	0	450	0	0	450	0	0	450	0	0	450	0	
0	0	0	0	450	0	0	0	0	0	450	0	0	450	0	0	450	0	0	450	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
4,140	3,740	4,140	0	4,120	0	4,140	0	4,140	0	5,240	5,240	4,140	4,130	4,140	4,140	4,140	4,140	4,140	4,120	4,140	
4,000	2,700	4,000	0	4,000	0	4,000	0	4,000	0	5,100	5,100	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	
100	0	100	0	100	0	100	0	100	0	100	100	100	100	100	100	100	100	100	100	100	
0	1,000	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
40	40	40	0	20	0	40	0	40	0	40	40	40	30	40	40	40	40	40	20	40	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
42,020	0	42,000	0	42,020	0	42,000	0	42,020	0	50,000	30,000	42,000	42,000	42,000	42,000	42,000	42,000	42,000	42,000	42,000	
12,000	0	12,000	0	12,000	0	12,000	0	12,000	0	20,000		12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	
20	0	0	0	20	0	0	0	20	0	0	0	0	0	0	0	0	0	0	0	0	
30,000	0	30,000	0	30,000	0	30,000	0	30,000	0	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	
16,700	0	7,700	0	14,640	0	15,700	0	22,700	0	22,700	18,700	25,700	22,700	700	20,700	18,700	16,700	16,700	18,700	25,700	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
700	0	700	0	700	0	700	0	700	0	700	700	700	700	700	700	700	700	700	700	700	
16,000	0	7,000	0	13,940	0	15,000	0	22,000	0	22,000	18,000	25,000	22,000	0	20,000	18,000	16,000	16,000	18,000	25,000	
6,000	0	6,000	0	8,000	0	3,000	0	10,578	0	3,000	3,000	3,000	5,000	6,000	5,000	5,000	5,000	5,000	5,000	5,000	

12/2020

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1,000	Hiền
0	My
0	Anh
0	My
0	
25,000	Vân
100	
100	Hiền
3,150	
0	Uyên
0	My
3,150	Uyên
0	
0	Uyên
0	Thảo
0	Thảo
4,140	
4,000	Vân
100	My
0	Vân
40	My
0	My
42,000	
12,000	Hằng
0	TRUC
30,000	Vân
25,700	
0	
700	Hằng
25,000	Hồng
5,000	

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		
Ton Kho			Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
WWWWW Chưa có mã KH			0		0		0		0		0		0		0		80
ASTH001A	SỮA TH		0	3,400	1,000	1,000	4,000	8,000	1,000	1,000	9,000	9,000	4,000	4,080	5,180	5,100	
PAL0150M	PALS 150 PAMY	10,637	3,800	3,400	3,800	2,223	3,800	4,100	3,800	3,800	3,800	3,500	3,800	4,020	3,800	4,400	
CTSE001A	EVERGROWTH		0		0		0		0		0	500	0		0		
CTFF001A	FOOD FARM		0		0	3	0		0		0		0		0		
AMCH001A	MỘC CHÂU		0	300	0		0		0		0		0	200	0		
ANTF001A	NUTIFOOD		0		0		0		0		0		0	60	0		
ASTH001A	SỮA TH		0	500	0		0	500	0	500	0		0	1,600	0		
AVNM001F	VINAMILK		3,800	2,600	3,800	2,220	3,800	3,600	3,800	3,300	3,800	3,000	3,800	2,160	3,800	4,400	
PAL0170M	PALS 170 PAMY	31,420	14,000	9,520	14,000	8,920	14,000	21,820	14,000	17,420	14,000	15,800	14,000	14,420	14,000	12,960	
SQTP001A	QUỐC TẾ P&C		0		0		0		0		0		0		0		20
CRIT001A	RITA		0		0		0		0		0		0		0		100
AVNM001F	VINAMILK		14,000	9,520	14,000	8,920	14,000	21,820	14,000	17,420	14,000	15,800	14,000	14,420	14,000	12,840	
PAL0173C	PALS 173	1,560	200	0	700	0		0	700	0		0		0		0	
CFES002A	FES		200	0	700	0		0	700	0		0		0		0	
PAL0252E	PALS 252	1,000	0	2,800	0	0	1,400	0	2,800	2,800	5,600	5,600	1,400	2,800	1,400	2,800	
AKID001A	KIDO		0	2,800	0	0	1,400	0	2,800	2,800	5,600	5,600	1,400	2,800	1,400	2,800	
PAL0254E	PALS 254	1,200	0	0	0	0	0	0	1,000	1,000	0	0	0	0	0	0	
ASTH001A	SỮA TH		0	0	0	0	0	0	1,000	1,000	0	0	0	0	0	0	
PAL0295P	PALS 0295	25	20	150	0	50	20	850	0	1,350	20	0	0	125	20	0	
ABBC002B	BIBICA BH		20	50	0	50	20	50	0	0	20	0	0	0	20	0	
AELO001A	ELOVI		0		0		0	800	0	1,350	0		0		0		
CFRN001A	FARINA		0	100	0		0		0		0		0	125	0		
PAL0305P	PALS 305 PAMY	77,375	30,000	10,300	30,000	34,225	32,000	26,200	32,000	52,400	32,000	44,200	32,000	27,150	32,000	37,950	
AVNM001F	VINAMILK		30,000	10,300	30,000	34,225	32,000	26,200	32,000	52,400	32,000	44,200	32,000	27,150	32,000	37,950	
PAL0320A	PALS 320P	3,925	0	4,000	7,000	7,000	9,000	9,000	6,000	6,000	11,000	11,000	10,000	10,000	19,000	19,000	
ASTH001A	SỮA TH		0	4,000	7,000	7,000	9,000	9,000	6,000	6,000	11,000	11,000	10,000	10,000	19,000	19,000	
PAL0373P	PALS 373	3,805	0	660	0		0		0	900	0	300	0	200	0		
AVNM001F	VINAMILK		0	660	0		0		0	900	0	300	0	200	0		
PAL0379M	PALS 379 PAMY	4,880	1,000	1,060	1,000	1,020	1,200	1,860	1,200	1,640	1,200	2,200	1,200	1,200	1,200	2,400	
AVNM001F	VINAMILK		1,000	1,060	1,000	1,020	1,200	1,860	1,200	1,640	1,200	2,200	1,200	1,200	1,200	2,400	

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
6,000	0	6,000	0	8,000	0	3,000	0	10,578	0	3,000	3,000	3,000	5,000	6,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000
3,800	240	3,800	0	3,800	0	3,800	0	3,800	0	3,800	3,800	3,800	3,800	3,800	3,800	3,800	3,800	3,800	3,800	3,800	3,800
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
3,800	240	3,800	0	3,800	0	3,800	0	3,800	0	3,800	3,800	3,800	3,800	3,800	3,800	3,800	3,800	3,800	3,800	3,800	3,800
14,000	1,000	14,000	0	14,000	0	14,000	0	14,000	0	14,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
14,000	1,000	14,000	0	14,000	0	14,000	0	14,000	0	14,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000
200	0	200	0	200	0	200	0	200	0	200	200	200	200	200	200	200	200	200	200	200	200
200	0	200	0	200	0	200	0	200	0	200	200	200	200	200	200	200	200	200	200	200	200
1,400	0	4,900	0	0	0	0	0	0	0	2,100	0	1,400	2,800	5,600	1,400	1,400	1,400	1,400	1,400	1,400	0
1,400	0	4,900	0	0	0	0	0	0	0	2,100	0	1,400	2,800	5,600	1,400	1,400	1,400	1,400	1,400	1,400	0
0	0	1,000	0	1,400	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	1,000	0	1,400	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	20	0	0	0	20	0	0	0	20	0	20	0	20	0	20	0	20	0	20	20
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
32,000	75	32,000	0	32,000	0	32,000	0	32,000	0	30,000	30,000	32,000	32,000	32,000	32,000	32,000	32,000	32,000	32,000	32,000	32,000
32,000	75	32,000	0	32,000	0	32,000	0	32,000	0	30,000	30,000	32,000	32,000	32,000	32,000	32,000	32,000	32,000	32,000	32,000	32,000
9,100	0	7,000	0	5,500	0	5,500	0	5,500	0	5,500	5,000	5,000	5,000	0	5,000	5,000	5,000	5,000	5,000	5,000	5,000
9,100	0	7,000	0	5,500	0	5,500	0	5,500	0	5,500	5,000	5,000	5,000	0	5,000	5,000	5,000	5,000	5,000	5,000	5,000
0	400	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	400	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
1,200	0	1,200	0	1,200	0	1,000	0	1,000	0	1,000	1,000	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,000
1,200	0	1,200	0	1,200	0	1,000	0	1,000	0	1,000	1,000	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,000

12/2020

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0	
5,000	Hồng
3,800	
0	TRUC
0	Vân
0	
0	Anh
0	
3,800	Vân
14,000	
0	My
0	My
14,000	Vân
200	
200	My
0	
0	Nguyệt
0	
0	Hồng
0	
0	Vân
0	
0	
32,000	
32,000	Vân
5,000	
5,000	Hồng
0	
0	Vân
1,000	
1,000	Vân

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
			Ton Kho		Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
<b>PAL1009P</b>	<b>PALS 1009</b>	<b>4,700</b>	<b>1,225</b>	<b>1,760</b>	<b>1,225</b>	<b>420</b>	<b>1,240</b>	<b>1,280</b>	<b>1,220</b>	<b>340</b>	<b>1,220</b>	<b>480</b>	<b>1,220</b>	<b>860</b>	<b>1,220</b>	<b>680</b>	
ABBC002B	BIBICA BH		785	1,520	785	200	800	1,200	800	200	800	400	800	800	800	500	
CDDA001A	HOÀNG ĐẾ		40	40	40	40	40	20	20	0	20	0	20	20	20	40	
CBTP001A	PAN FOOD		0	200	0	160	0	60	0	140	0	80	0	40	0	140	
CDDU001A	SN FOOD		0		0	20	0		0		0		0		0		
CTDU001A	TIẾN ĐỨC		400	0	400	0	400	0	400	0	400	0	400	0	400	0	
<b>PAL1318P</b>	<b>PALS 1318</b>	<b>17,800</b>	<b>0</b>	<b>9,000</b>	<b>12,000</b>	<b>9,000</b>	<b>9,000</b>	<b>12,000</b>	<b>0</b>	<b>9,000</b>	<b>12,000</b>	<b>9,000</b>	<b>100</b>	<b>0</b>	<b>9,000</b>	<b>300</b>	
FCVN001A	FISCHEM		0	0	0	0	0	0	0	0	0	0	100	0	0	300	
CGBC001A	G.B.C.O		0	0	3,000	0	0	3,000	0	0	3,000	0	0	0	0	0	
BMAU001A	MAURI		0	9,000	9,000	9,000	9,000	9,000	0	9,000	9,000	9,000	0	0	9,000	0	
<b>PAL2007S</b>	<b>PALS 2007</b>	<b>680</b>	<b>360</b>	<b>400</b>	<b>60</b>	<b>0</b>	<b>160</b>	<b>0</b>	<b>660</b>	<b>0</b>	<b>60</b>	<b>400</b>	<b>360</b>	<b>0</b>	<b>660</b>	<b>0</b>	
CBCF001A	BISCAFUN			0		0		0		0		0		0	100	0	
BKBH001A	BK BẢO HƯNG		200	0	0	0	0	0	400	0	0	400	200	0	200	0	
CHLP001A	NGUYỄN THỊ HIỀN		0	240	0	0	0	0	200	0	0	0	0	0	200	0	
CSBI001A	SÔ CÔ LA BỈ		60	60	60	0	60	0	60	0	60	0	60	0	60	0	
CVPH002A	VIỆT PHÁP		100	100	0	0	100	0	0	0	0	0	100	0	100	0	
<b>PAL2222D</b>	<b>PALS 2222</b>	<b>300</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>700</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
CTDC001A	DẦU CÁ CHÂU Á		0	0	0	0	0	0	0	0	0	700	0	0	0	0	
<b>PAL3426M</b>	<b>PALS 3426 (Malaysia)</b>	<b>1,150</b>	<b>75</b>	<b>600</b>	<b>565</b>	<b>300</b>	<b>65</b>	<b>525</b>	<b>565</b>	<b>725</b>	<b>65</b>	<b>1,200</b>	<b>575</b>	<b>1,825</b>	<b>1,065</b>	<b>1,575</b>	
CASF001A	AFI		0		0		0		0		0		0		0	325	
ABBC002B	BIBICA BH		25	100	25	0	25	0	25	0	25	0	25	0	25	50	
CFRN001A	FARINA		0	300	500	300	0	500	500	500	0	1,100	500	1,800	1,000	1,200	
CHKD001A	HKD ANH TUẤN		0		0		0	25	0	25	0		0	25	0		
CTHX001A	HT		0	200	40	0	40	0	40	200	40	100	0	0	40	0	
BTOP001B	TOPCAKE		50	0		0		0		0		0	50	0		0	
<b>PAL3502D</b>	<b>PALS 3502</b>	<b>200</b>	<b>0</b>	<b>0</b>	<b>200</b>	<b>200</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
ASTH001A	SỮA TH		0	0	200	200	0	0	0	0	0	0	0	0	0	0	
<b>PAL4150P</b>	<b>PALS 4150</b>	<b>4,300</b>	<b>2,020</b>	<b>1,725</b>	<b>1,465</b>	<b>800</b>	<b>1,160</b>	<b>1,075</b>	<b>1,740</b>	<b>1,450</b>	<b>1,155</b>	<b>800</b>	<b>1,105</b>	<b>800</b>	<b>1,455</b>	<b>525</b>	
ABBC002B	BIBICA BH		0	50	0		0		0		0		0		0		
CBIC001A	BICO		0	50	0	0	0	0	25	0	0	50	25	0	0	50	
AHHA001A	BK HẢI HÀ		1,000	200	110	0	90	250	90	0	90	0	90	200	90	0	

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
840	0	860	0	820	0	840	0	840	0	1,225	1,225	1,240	1,220	1,220	1,220	1,220	840	860	820	840	
800	0	800	0	800	0	800	0	800	0	785	785	800	800	800	800	800	800	800	800	800	
40	0	60	0	20	0	40	0	40	0	40	40	40	20	20	20	20	40	60	20	40	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
	0		0		0		0		0	400	400	400	400	400	400	400					
12,000	9,000	18,000	0	9,000	0	12,000	0	9,000	0	9,000	9,000	9,000	9,000	9,000	100	9,000	9,000	9,000	9,000	9,000	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	100	0	0	0	0	0	
3,000	0	0	0	0	0	3,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
9,000	9,000	18,000	0	9,000	0	9,000	0	9,000	0	9,000	9,000	9,000	9,000	9,000	0	9,000	9,000	9,000	9,000	9,000	
100	0	60	0	450	0	200	0	200	0	360	260	560	660	60	360	560	0	60	450	200	
100	0		0		0		0		0												
0	0	0	0	200	0	200	0	0	0	200	0	200	400	0	200	200	0	0	200	200	
0	0	0	0	200	0	0	0	200	0	0	200	200	200	0	0	200	0	0	200	0	
0	0	60	0	0	0	0	0	0	0	60	60	60	60	60	60	60	0	60	0	0	
0	0	0	0	50	0	0	0	0	0	100	0	100	0	0	100	100	0	0	50	0	
0	0	800	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
0	0	800	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
750	75	250	0	550	0	400	0	750	0	75	525	25	525	25	575	1,025	750	250	550	400	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
250	75	250	0	250	0	250	0	250	0	25	25	25	25	25	25	25	250	250	250	250	
500	0	0	0	300	0	0	0	500	0	0	500	0	500	0	500	1,000	500	0	300	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	0		0		0	150	0		0	50											150
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1,145	250	1,310	0	1,850	0	1,765	0	1,690	0	1,355	1,630	1,460	2,005	1,305	1,255	1,455	1,055	1,080	1,620	1,495	
0	25	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
25	0	0	0	25	0	0	0	25	0	0	25	0	25	0	25	0	25	0	25	0	
90	0	90	0	90	0	90	0	90	0	110	110	90	90	90	90	90	90	90	90	90	



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840	
800	Vân
40	My
0	Vân
0	ĐOAN
	Hiền
9,000	
0	My
0	Uyên
9,000	My
200	
	Đoan
0	Hiền
200	Hiền
0	Hiền
0	Hiền
0	
0	Trúc
750	
0	Vân
250	Vân
500	Hiền
0	
0	Đoan
	My
0	
0	Hồng
1,570	
0	Vân
25	My
90	Hiền

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
			Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	
BORO001B	CN ORION		0		0	100	0		0		0		0	100	0		
CDHT001A	ĐẠI HIỀN TÂM		150	225	0	100	0	150	0	150	0	150	0	50	150	50	
CFRN001A	FARINA		0		0		0	25	0		0		0		0		
BHHK001A	HẢI HÀ-KOTOBUKI			0		0		0		0		0		0		0	
CTPV001A	HẢI VIỆT			0		0		0	25	0		0		0	25	0	
CDDA001A	HOÀNG ĐẾ		0	50	100	50	100	100	25	50	25	0	25	50	50	25	
BMAU001A	MAURI		0	500	200	200	450	200	300	200	400	400	400	0	200	0	
CMTA001A	META			0		0		0		0		0		0		0	
COVA001A	ONG VÀNG			0	50	0		0		0	50	0		0		0	
BORO001A	ORION VINA		200	0	100	0	100	0	100	0	100	0	100	0	100	0	
APNG001A	PHẠM NGUYỄN		600	600	260	0	400	200	360	400	400	100	400	300	400	300	
CREB001A	REBISCO		0	0	350	300	0	0	500	500	0	0	0	0	400	0	
BTOP001B	TOPCAKE			0	25	0		0	25	0		0	25	0		0	
CVHU002A	VĨ HUY		50	0		0		0		0	50	0		0		0	
CVPH002A	VIỆT PHÁP		0	0	0	0	0	0	0	50	0	0	0	0	0	0	
CVTH001A	VIỆT THÁI			0	250	0		0	250	0		0		0		0	
AVNM001F	VINAMILK		20	50	20	50	20	150	40	100	40	100	40	100	40	100	
PAL5611D	PALS 5611	500	0	500	0		0		0		0		0		0		
CFRN001A	FARINA		0	500	0		0		0		0		0		0		
PAL5820C	PALS 150	0	1,000	0		0	500	0	1,025	0	200	0	1,625	0	500	0	
CTSE001A	EVERGROWTH		500	0		0		0		0		0		0		0	
AMCH001A	MỘC CHÂU		500	0		0		0	500	0	200	0		0	500	0	
CSCC001A	SỮA CỬ CHI			0		0		0	25	0		0	25	0		0	
ASTH001A	SỮA TH			0		0	500	0	500	0		0	1,600	0		0	
PAL5821R	PALS 121	38,560	1,000	13,500	1,000	15,040	1,000	8,600	1,000	17,860	1,200	7,000	1,400	13,140	1,000	5,100	
AMCH001A	MỘC CHÂU		0	10,000	0	15,000	0	8,000	0	17,020	0	6,000	0	12,000	0	4,000	
CTNV001A	NAVA VN		0	100	0		0	100	0		0		0		0		
CSBV001A	SỮA BA VÌ		0	400	0		0		0		0		0	300	0	100	
CVPM001A	SỮA CHUYÊN NGHIỆP VN		0	500	0	0	0	0	0	800	200	300	400	300	0	0	
ASQT001A	SỮA QT		1,000	2,500	1,000	0	1,000	500	1,000	0	1,000	700	1,000	500	1,000	1,000	
CSXM001A	XUÂN MAI		0		0	40	0		0	40	0		0	40	0		

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
50	25	150	0	150	0	150	0	150	0	150	150	150	150	150	150	150	150	150	150	150	150
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
	0		0		0	25	0		0												25
	0		0	25	0		0		0	25			25			25				25	
0	0	75	0	75	0	50	0	50	0	0	100	100	25	25	25	50	0	75	75	50	
400	0	400	0	400	0	400	0	400	0	400	400	400	400	400	400	200	200	200	200	200	200
	0	25	0		0	25	0		0									25		25	
	0		0	100	0	50	0		0		50			50					100	50	
100	0	100	0	100	0	100	0	200	0	100	100	100	100	100	100	100	100	100	100	100	100
390	200	430	0	430	0	470	0	520	0	500	400	400	400	400	400	400	400	400	400	400	400
0	0	0	0	350	0	50	0	150	0	0	0	200	500	0	0	400	0	0	350	50	
25	0		0	25	0	50	0	50	0		25				25		25		25	50	
	0		0	50	0		0		0	50				50						50	
25	0	0	0	0	0	25	0	25	0	0	0	0	0	0	0	0	25	0	0	25	
	0		0		0	250	0		0		250		250							250	
40	0	40	0	30	0	30	0	30	0	20	20	20	40	40	40	40	40	40	40	30	30
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
1,025	0	2,600	0	525	0	500	0	2,125	0	1,000		2,100	500	700	2,100	500	500	2,600	500	500	
500	0		0	500	0		0		0	500				500			500		500		
	0	500	0		0	500	0		0	500		500	200		500		500		500		500
25	0		0	25	0		0	25	0												
500	0	2,100	0		0		0	2,100	0			2,100		2,100				2,100			
1,500	0	1,000	0	1,000	0	1,500	0	1,000	0	1,000	1,000	1,000	1,000	1,200	1,400	1,000	1,500	1,500	1,000	1,500	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
500	0	0	0	0	0	500	0	0	0	0	0	0	0	200	400	0	500	500	0	500	
1,000	0	1,000	0	1,000	0	1,000	0	1,000	0	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0

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0	ĐOAN
150	Uyên
0	
	Hiền
	Khanh
50	My
200	My
	Nữ
	My
200	Đoan
600	Đoan
150	My
50	My
	My
25	Hiền
	Hiền
30	Vân
0	
0	
2,100	
	Trúc
	Hằng
	Khanh
2,100	Hồng
1,000	
0	
0	
0	
0	Thảo
1,000	Hằng
0	

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019			
			Ton Kho	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
PAL5872A	PALS 372	13,867	4,400	12,800	5,400	1,700	9,400	10,240	6,400	8,300	9,400	12,840	6,400	8,320	9,400	15,380		
AELO001A	ELOVI		2,000	3,000	3,000	1,000	3,000	3,740	3,000	0	3,000	3,000	3,000	3,000	3,000	2,980		
CTSP001A	HTX PHÙ ĐỔNG		0		0		0		0		0		0	20	0			
AMCH001A	MỘC CHÂU		0	5,000	0	0	3,000	3,000	0	4,500	3,000	4,040	0	0	3,000	8,000		
ASQT001A	SỮA QT		2,000	3,800	2,000	700	3,000	3,500	3,000	3,000	3,000	5,000	3,000	5,000	3,000	4,000		
AVNM001F	VINAMILK		400	1,000	400	0	400	0	400	800	400	800	400	300	400	400		
PAL5895A	PALS 325	875	8,600	16,025	3,500	4,700	4,004	15,650	4,054	26,225	10,504	18,700	4,554	18,400	9,504	16,200		
CTBV001A	BÁNH SỮA BA VÌ		0	100	0	150	0	300	0	50	0	200	0	200	0	300		
AHHA001A	BK HẢI HÀ		100	0		0	4	0	4	0	4	0	4	0	4	0		
KLHANG01	CHỊ HẰNG		0		0		0		0	50	0	25	0	25	0	50		
WWWWW	Chưa có mã KH		0		0		0		0		0	25	0	250	0			
CTDK001A	DOK VIỆT NAM		0		0		0	50	0	50	0		0	50	0			
AELO001A	ELOVI		1,500	2,000	2,000	2,000	2,000	0	2,000	2,000	2,000	2,000	2,000	0	2,000	2,000		
CKHV001A	HIỂN VINH		0		0		0		0	25	0		0		0			
AKID001A	KIDO		5,000	0	0	0	0	5,000	0	0	5,000	5,000	0	5,000	5,000	9,000		
BKTA001A	KN TP Á CHÂU		0	0	0	500	0	0	0	0	0	0	0	0	0	0		
CTLM001A	LOVE MILK		0		0		0		0	25	0		0		0			
AMCH001A	MỘC CHÂU		0	12,000	0		0	8,000	0	20,000	0	8,000	0	10,000	0	2,000		
ANTF001A	NUTIFOOD			0		0		0		0	1,000	0		0		0		
CSQV001A	QUANG VINH		0		0	50	0		0		0	100	0		0			
CSTH001A	SỮ THANH HÓA		0		0		0		0		0		0		0	200		
CSBV001A	SỮA BA VÌ		0	500	0		0		0		0		0	25	0			
CSCC001A	SỮA CỬ CHI			0		0		0	50	0		0	50	0		0		
ASHN001A	SỮA HÀ NỘI		1,000	800	1,000	1,500	1,000	1,750	1,000	2,050	1,500	2,275	1,500	2,200	1,500	1,350		
CSPD001A	SỮA PHÙ ĐỔNG		0	125	0		0	50	0	175	0	75	0	150	0	350		
STSG001A	SỮA TƯƠI SÀI GÒN		0	500	0		0		0	300	0	500	0		0	450		
CSXM001A	XUÂN MAI		1,000	0	500	500	1,000	500	1,000	1,500	1,000	500	1,000	500	1,000	500		
PAL5895P	PALS 325 P	23,625	18,000	6,750	5,000	8,800	19,000	17,775	25,000	18,925	25,000	20,900	25,000	9,975	27,000	35,175		
CAKB001A	ANH KHƯƠNG HN		0	150	0	100	0	250	0	500	0		0	375	0			
ATHD001A	ANH TUẤN HN		0		0		0	25	0		0		0		0			
CTBV001A	BÁNH SỮA BA VÌ		0		0		0		0	50	0		0		0			

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
6,400	300	9,500	0	6,400	0	9,400	0	9,400	0	4,400	5,400	9,400	6,400	9,400	6,400	9,400	6,400	9,500	6,400	9,400	
3,000	0	3,000	0	3,000	0	3,000	0	3,000	0	2,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0	0	3,000	0	0	0	3,000	0	3,000	0	0	0	3,000	0	3,000	0	3,000	0	3,000	0	3,000	
3,000	0	3,000	0	3,000	0	3,000	0	3,000	0	2,000	2,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	
400	300	500	0	400	0	400	0	400	0	400	400	400	400	400	400	400	400	500	400	400	
15,054	0	5,004	0	5,054	0	5,004	0	10,054	0	8,500	4,500	4,004	4,004	4,504	4,504	4,504	5,004	10,004	5,004	10,004	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
4	0	4	0	4	0	4	0	4	0			4	4	4	4	4	4	4	4	4	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
2,000	0	2,000	0	2,000	0	2,000	0	2,000	0	1,500	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
10,000	0	0	0	0	0	0	0	5,000	0	5,000	0	0	0	0	0	0	0	5,000	0	5,000	
0	0	0	0	0	0	0	0	0	0	0	500	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
	0		0		0		0		0												
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
50	0		0	50	0		0	50	0												
2,000	0	2,000	0	2,000	0	2,000	0	2,000	0	1,000	1,000	1,000	1,000	1,500	1,500	1,500	2,000	2,000	2,000	2,000	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
1,000	0	1,000	0	1,000	0	1,000	0	1,000	0	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	
27,000	0	27,000	0	23,000	0	20,000	0	17,000	0	18,000	7,000	19,000	25,000	25,000	25,000	25,000	25,000	27,000	22,000	19,000	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	

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9,400	
3,000	Hằng
0	
3,000	Hằng
3,000	Hằng
400	Vân
10,004	
0	
4	Hiền
0	
0	
0	
2,000	Hằng
0	TRUC
5,000	Nguyệt
0	Trúc
0	
0	
	Nguyệt
0	
0	
0	
	Khanh
2,000	Hằng
0	
0	Hằng
1,000	Hằng
17,000	
0	
0	
0	

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019			
			Ton Kho	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
WWWWWW	Chưa có mã KH			0		0		0		0		0		0	100	0	100	
CTSP001A	HTX PHÙ ĐỔNG			0	100	0	150	0	300	0	300	0	400	0		0	400	
CTLM001A	LOVE MILK			0		0		0	100	0		0		0		0		
AMCH001A	MỘC CHÂU			10,000	0	0	0	10,000	0	10,000	25	10,000	0	10,000	0	12,000	23,000	
NTBV001A	NÔNG TRẠI BA VÌ			0		0	50	0	600	0		0		0	500	0		
SQTP001A	QUỐC TẾ P&C			0		0		0		0		0		0		0	25	
CSBV001A	SỮA BA VÌ			3,000	0	0	2,000	4,000	5,500	5,000	6,500	5,000	6,500	5,000	3,000	5,000	4,000	
ASHN001A	SỮA HÀ NỘI			0		0		0		0	50	0		0		0	150	
ASQT001A	SỮA QT			5,000	6,500	5,000	6,500	5,000	11,000	10,000	11,500	10,000	14,000	10,000	6,000	10,000	7,500	
PAL5924E	PALS 274	1,380		320	480	740	1,260	1,120	940	1,720	6,000	3,240	1,720	1,600	2,460	5,820	6,680	
CBKL001A	BĂNG KỲ LÂM (KEM PALAS)			0		0		0	200	0		0		0		0		
CCDO001A	CAN DO			0	80	80	80	80	80	80	0	80	80	80	80	80	80	80
WWWWWW	Chưa có mã KH			0		0		0		0		0		0		0	20	
CDVA001B	DNTN ĐỈNH VÀNG			20	40	20	20	20	20	20	40	20	20	20	20	20	0	
CHNG002A	HẢI NGUYỄN			0	160	0		0		0		0		0		0		
CKHV001A	HIỂN VINH			0	60	60	60	60	0	60	60	60	0	60	60	60	80	
CHHA001A	HỒNG HẠNH			0	100	0	0	100	0	0	100	0	0	100	0	0	240	
CTSP001A	HTX PHÙ ĐỔNG			0		0		0	20	0		0		0		0		
KTBD001A	KEM BÌNH DUNG			0		0		0		0	2,000	0	1,000	0	1,000	0	1,260	
CKBD002A	KEM BÌNH DƯƠNG			0	0	0	1,000	0	0	0	500	1,000	0	0	0	2,000	0	
CHNO001A	KEM HÀ NỘI			0	0	0	0	0	0	0	300	0	0	0	200	300	0	
CKHL001A	KEM HÙNG LINH			300	0	0	0	0	0	0	0	0	0	0	20	300	1,000	
CMDI001A	KEM MỸ ĐÌNH			0		0		0	40	0		0		0		0		
CKTB001A	KEM THÁI BÌNH			0		0		0		0		0		0		0	100	
CKVP001A	KEM VIỆT PHÁP			0	0	20	40	20	0	20	0	20	40	20	0	20	20	
CKEY001A	KEM Ý				0	20	0	20	0	20	0	20	0	20	0	20	0	
CDKN001A	KHÔI NGUYỄN (Anh Xuân)			0		0		0		0	20	0		0	20	0		
AKID001A	KIDO			0	0	0	0	500	0	1,000	2,500	1,500	0	0	1,000	2,500	3,500	
BKTA001A	KN TP Á CHÂU				0		0		0		0		0	500	0		0	
CTPA001A	NGUYỆT LONG			0		0	20	0	160	0	100	0	100	0		0	300	
CPNA001A	PHAN NAM			0		0		0		0		0	20	0	40	0		



T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
12,000	0	12,000	0	10,000	0	8,000	0	6,000	0	10,000	0	10,000	10,000	10,000	10,000	10,000	10,000	12,000	10,000	8,000	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
5,000	0	5,000	0	5,000	0	4,000	0	3,000	0	3,000	2,000	4,000	5,000	5,000	5,000	5,000	5,000	5,000	4,000	3,000	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
10,000	0	10,000	0	8,000	0	8,000	0	8,000	0	5,000	5,000	5,000	10,000	10,000	10,000	10,000	10,000	10,000	8,000	8,000	0
2,520	40	2,100	0	1,200	0	1,200	0	1,300	0	440	1,660	1,940	4,140	3,980	3,940	3,740	2,460	1,940	1,140	1,140	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
80	0	80	0	80	0	80	0	80	0	80	80	80	80	80	80	80	80	80	80	80	80
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
20	20	20	0	20	0	20	0	20	0	20	20	20	20	20	20	20	20	20	20	20	20
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
60	0	60	0	60	0	60	0	60	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	100	0	0	0	0	0	100	0	0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
1,000	0	1,000	0	1,000	0	1,000	0	1,000	0	0	1,000	1,000	2,000	1,000	1,500	1,500	1,000	1,000	1,000	1,000	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	300	0	0	0	0	0
500	0	0	0	0	0	0	0	0	0	300	0	0	500	500	500	300	500	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
20	0	20	0	20	0	20	0	20	0	20	20	20	20	20	20	20	20	20	20	20	20
20	0	20	0	20	0	20	0	20	0	20	20	20	20	20	20	20	20	20	20	20	20
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	500	1,000	1,500	1,000	1,000	0	0	0	0	0
	0		0		0		0		0												
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0

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0	
0	
0	
6,000	Hằng
0	
0	My
3,000	Hằng
0	
8,000	Hằng
1,140	
0	
80	TRUC
0	
20	My
0	
0	TRUC
0	TRUC
0	
0	
1,000	Hiền
0	Hiền
0	Hiền
0	
0	
20	Lương
20	Lương
0	Lương
0	Nguyệt
	Khanh
0	Lương
0	TRUC

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019			
			Ton Kho	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
CTTI001A	TH TRÀNG TIỀN		0	0	0	0	300	0	0	300	0	0	300	0	0	0	0	
CTNG002A	THÀNH NGUYÊN		0	20	20	0	20	0	20	40	20	0	0	0	0	20	20	
CTTA001A	THIÊN TÂM		0	20	0		0	20	0		0	40	0		0			
CTTA002A	THỦY TẠ		0	0	500	0	0	400	500	0	500	400	500	0	500	0		
CTVG001A	VỊ GIA		0		0	40	0		0	40	0		0		0	60		
CVDO001A	VIỄN ĐÔNG		0	0	20	0	0	0	0	0	20	0	0	20	0	0	0	
CVFO001A	VIETFINE FOOD		0	0	0	0	0	0	0	0	0	20	0	0	0	0	0	
PAL6115P	PALS 6115	480	0	0	0	0	0	0	0	0	450	0	0	520	350	0		
CDAO001A	DÂN ÔN		0	0	0	0	0	0	0	0	350	0	0	360	350	0		
COVA001A	ONG VÀNG		0	0	0	0	0	0	0	0	100	0	0	160	0	0		
PAL6610S	PALS 6610	3,560	3,840	2,660	2,090	2,020	2,025	1,160	2,215	2,020	2,215	1,560	2,205	1,540	2,185	2,380		
CASF001A	AFI		0	0	0	0	75	120	75	0	75	0	75	0	75	0		
ABBC002B	BIBICA BH		1,500	2,000	1,500	2,000	1,500	1,000	1,500	2,000	1,500	1,000	1,500	1,500	1,500	2,000		
CDDA001A	HOÀNG ĐẾ		40	0	0	20	40	40	40	0	40	0	40	40	40	80		
CBTP001A	PAN FOOD		0	360	0		0		0	20	0		0		0			
APNG001A	PHẠM NGUYỄN		300	300	90	0	110	0	100	0	100	0	90	0	70	300		
BTOP001B	TOPCAKE		2,000	0	500	0	300	0	500	0	500	560	500	0	500	0		
PRO0001P	SORBATE (TQ)	1,775	2,350	825	990	700	1,065	1,050	1,065	1,200	1,065	950	1,065	800	1,140	1,275		
ABBC002B	BIBICA BH		540	500	540	500	540	500	540	500	540	300	540	600	540	300		
CACH001A	BK Á CHÂU		0	25	0	0	0	0	0	25	0	25	0	0	75	100		
AHHA001A	BK HẢI HÀ		110	100	250	0	250	300	250	100	250	200	250	100	250	450		
WWWWW	Chưa có mã KH		0		0		0		0		0		0		0	25		
CTDC001A	DẦU CÁ CHÂU Á		0	0	0	0	0	0	0	0	0	25	0	0	0	0		
AMCH001A	MỘC CHÂU		200	0	200	0	200	150	200	350	200	250	200	0	200	250		
CBTP001A	PAN FOOD		0	200	0	200	75	100	75	200	75	125	75	50	75	150		
BTRA001A	TRÀNG AN 1		1,500	0	0	0	0	0	0	25	0	25	0	50	0	0		
PRO0001S	SORBIC (TQ)	1,350	250	0	250	0	250	300	250	100	250	150	250	100	250	300		
AHHA001A	BK HẢI HÀ		250	0	250	0	250	300	250	100	250	150	250	100	250	300		
RIC3264R	CARRAGEENAN 3264	197	150	150	250	200	150	175	100	255	150	128	150	325	125	25		
CCDV001A	CÁNH ĐỒNG VÀNG		0		0		0		0		0	3	0		0			
CDSV001A	ĐẠI SONG VIỆT		0	50	0		0		0		0		0		0			

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
300	0	300	0	0	0	0	0	0	0	0	0	300	0	300	300	0	300	300	0	0	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
0	20	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
500	0	500	0	0	0	0	0	0	0	0	500	0	500	500	500	500	500	500	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
20	0	0	0	0	0	0	0	0	0	0	20	0	0	20	0	0	20	0	0	0	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	20	0	0	0	0	0	0	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	450	0	350	0	0	0	0	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	350	0	350	0	0	0	0	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	100	0	0	0	0	0	0	
2,185	0	2,215	0	4,295	0	4,795	0	4,755	0	3,690	2,050	2,715	1,715	2,215	2,215	2,215	2,205	2,235	4,275	4,735	
75	0	75	0	75	0	75	0	75	0	0	0	75	75	75	75	75	75	75	75	75	
1,500	0	1,500	0	1,500	0	1,500	0	1,500	0	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	
30	0	60	0	100	0	60	0	0	0	40	0	40	40	40	40	40	30	60	100	60	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
80	0	80	0	120	0	160	0	180	0	150	50	100	100	100	100	100	100	100	100	100	
500	0	500	0	2,500	0	3,000	0	3,000	0	2,000	500	1,000	0	500	500	500	500	500	2,500	3,000	
1,140	500	1,090	0	965	0	965	0	965	0	2,490	990	1,065	1,065	1,090	1,065	1,140	1,165	1,065	965	965	
540	500	540	0	540	0	540	0	540	0	540	540	540	540	540	540	540	540	540	540	540	
75	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	75	75	0	0	0	
250	0	250	0	250	0	250	0	250	0	250	250	250	250	250	250	250	250	250	250	250	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0	0	25	0	0	0	0	0	0	0	0	0	0	0	25	0	0	25	0	0	0	
200	0	200	0	100	0	100	0	100	0	200	200	200	200	200	200	200	200	200	100	100	
75	0	75	0	75	0	75	0	75	0	0	0	75	75	75	75	75	75	75	75	75	
0	0	0	0	0	0	0	0	0	0	1,500	0	0	0	0	0	0	0	0	0	0	
250	0	250	0	250	0	250	0	250	0	250	250	250	250	250	250	250	250	250	250	250	
250	0	250	0	250	0	250	0	250	0	250	250	250	250	250	250	250	250	250	250	250	
125	0	125	0	125	0	150	0	125	0	200	125	150	125	175	150	175	150	125	150	175	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	

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0	Hiền
0	Đoan
0	Lương
0	Hiền
0	Uyên
0	TRUC
0	Trúc
0	
0	My
0	My
4,751	
75	Vân
1,500	Vân
0	My
0	Vân
176	Đoan
3,000	My
965	
540	Vân
0	My
250	Hiền
0	
0	Trúc
100	Hằng
75	Vân
0	Hiền
250	
250	Hiền
125	
0	Thảo
0	Uyên

			Ton Kho	T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
			Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	
CTFB001A	F&B		100	0	100	200	100	100	100	200	100	0	100	300	100	0		
BGTP001A	GIA THỊNH PHÁT		0		0		0		0	5	0		0		0			
CHKD001A	HKD ANH TUẤN		0		0		0	25	0		0		0	25	0	25		
AKID001A	KIDO		0	0	0	0	0	0	0	0	0	25	0	0	0	0		
CLCH002A	TP LONG CHÂU			0	125	0		0		0		0		0		0		
BTRA001A	TRÀNG AN 1		25	50	0	0	25	50	0	0	25	100	25	0	25	0		
CKTV001A	Vi Na Te		25	50	25	0	25	0	0	50	25	0	25	0	0	0		
RIC8446R	Carrageenan 84460A	0	0	0	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	0	0		
BKNS001A	VISSAN		0	0	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	0	0		
RIC8610R	Carrageenan 86102	0	0		0		0		0	300	0		0		0			
BTHU001A	THIÊN HƯỞNG		0		0		0		0	300	0		0		0			
RIC8851R	Carrageenan 8851	0		0		0		0		0		0		0		0		
BSGI001A	SA GIANG			0		0		0		0		0		0		0		
RIC8852R	Carrageenan 8852	0	15	0	15	0	15	0	15	0	15	0	15	0	15	0		
BHFO001A	HOUSE FOOD		15	0	15	0	15	0	15	0	15	0	15	0	15	0		
SEN0002C	HƯƠNG DỪA N8845	0	250	0		0		0		0		0		0		0		
AHHA001A	BK HẢI HÀ		250	0		0		0		0		0		0		0		
SEN0020E	SUNSET YELLOW ( CODE: C8	80	53	6	3	5	3	60	53	46	3	39	3	6	23	15		
ABBC002B	BIBICA BH		3	5	3	5	3	5	3	0	3	0	3	5	3	5		
AHHA001A	BK HẢI HÀ		0	0	0	0	0	0	20	0	0	20	0	0	0	0		
AELO001A	ELOVI		20	0	0	0	0	20	20	0	0	10	0	0	20	0		
AMCH001A	MỘC CHÂU		10	0	0	0	0	5	10	5	0	9	0	1	0	10		
ANTF001A	NUTIFOOD		0	1	0		0		0		0		0		0			
CSNF002B	SANOFI ( Q.09 )		0		0		0	20	0		0		0		0			
ASPM001A	SPM		0		0		0	10	0	20	0		0		0			
ASHN001A	SỮA HÀ NỘI		20	0	0	0	0	0	0	21	0	0	0	0	0	0		
SEN0206P	HƯƠNG ĐÀO 98AF0206	500	0	0	0	120	0	0	0	0	0	0	0	0	0	120		
AMCH001A	MỘC CHÂU		0	0	0	120	0	0	0	0	0	0	0	0	0	120		
SEN0214M	HƯƠNG SỮA N10214	425	0	250	0	50	0		0	200	0		0	200	0	250		
CSBV001A	SỮA BA VÌ		0	150	0	50	0		0		0		0		0	50		
ASQT001A	SỮA QT		0	100	0		0		0	200	0		0	200	0	200		

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
100	0	100	0	100	0	100	0	100	0	100	100	100	100	100	100	100	100	100	100	100	100
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	25	0	25	25	0	25	25	25
	0		0		0		0		0												
0	0	0	0	0	0	25	0	0	0	25	0	25	0	25	25	25	0	0	0	25	25
25	0	25	0	25	0	25	0	25	0	75	25	25	25	25	25	25	25	25	25	25	25
0	0	1,000	0	0	0	0	0	0	0	0	1,000	1,000	0	0	0	1,000	0	1,000	0	0	0
0	0	1,000	0	0	0	0	0	0	0	0	1,000	1,000	0	0	0	1,000	0	1,000	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
	0		0		0	1,000	0		0			500				1,000				1,000	
	0		0		0	1,000	0		0			500				1,000				1,000	
15	0	15	0	15	0	15	0	15	0	15	15	15	15	15	15	15	15	15	15	15	15
15	0	15	0	15	0	15	0	15	0	15	15	15	15	15	15	15	15	15	15	15	15
	0		0		0		0		0												
	0		0		0		0		0												
23	0	33	0	23	0	3	0	3	0	53	3	3	53	3	3	23	23	33	23	3	3
3	0	3	0	3	0	3	0	3	0	3	3	3	3	3	3	3	3	3	3	3	3
20	0	20	0	0	0	0	0	0	0	0	0	0	20	0	0	0	20	20	0	0	0
0	0	0	0	20	0	0	0	0	0	20	0	0	20	0	0	20	0	0	20	0	0
0	0	10	0	0	0	0	0	0	0	10	0	0	10	0	0	0	0	10	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	20	0	0	0	0	0	0	0	0	0	0	0
100	0	0	0	0	0	100	0	0	0	0	100	0	0	100	0	100	0	0	0	0	0
100	0	0	0	0	0	100	0	0	0	0	100	0	0	100	0	100	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0

12/2020

orecast Saleman

100	My
0	My
0	
0	Nguyệt
	Khanh
0	Hiền
25	Đoan
0	
0	Nữ
0	
0	TRUC
	Nữ
15	
15	My
	Hiền
3	
3	Vân
0	Hiền
0	Hằng
0	Hằng
0	Anh
0	Thảo
0	Hồng
0	Hằng
0	
0	Hằng
0	
0	
0	



			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
Ton Kho			Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
SEN0403F	HƯƠNG SỮA TƯƠI 0403	350	100	120	0	0	100	100	100	220	0	40	100	25	100	25	
AMCH001A	MỘC CHÂU		100	100	0	0	100	100	100	200	0	0	100	0	100	0	
CSBV001A	SỮA BA VÌ		0	20	0		0		0	20	0	40	0	25	0	25	
SEN0560F	BRILLIANT BLUE (Code: 0560	14	20	0	3	0	3	20	8	10	13	1	3	0	3	0	
CATA001A	ART TANGO			0		0		0	5	0		0		0		0	
AHHA001A	BK HẢI HÀ		0	0	0	0	0	0	0	10	10	0	0	0	0	0	
CSNF002B	SANOFI ( Q.09 )		0		0		0	20	0		0		0		0		
BTRA001A	TRÀNG AN 1		20	0	3	0	3	0	3	0	3	1	3	0	3	0	
SEN0700F	FD&C RED NO 3 POWDER ( C	24	7	0	6	0	5	8	31	5	8	1	8	20	8	3	
BDMC001A	DOMESCO			0		0		0	20	0		0		0		0	
CFES002A	FES			0	1	0		0	1	0		0		0		0	
CHLO001A	HẠ LONG		2	0	2	0	2	0	2	0	5	0	5	20	5	0	
AMCH001A	MỘC CHÂU		5	0	0	0	0	5	5	5	0	0	0	0	0	3	
BTRA001A	TRÀNG AN 1		0	0	3	0	3	3	3	0	3	1	3	0	3	0	
SEN0770F	FD&C RED NO 40 POWDER (	26	0	9	0	0	0	13	24	21	0	0	0	0	0	20	
CATO002A	ANH TOÀN CAKEMIX		0	1	0		0		0		0		0		0		
CATA001A	ART TANGO			0		0		0	4	0		0		0		0	
AHHA001A	BK HẢI HÀ		0	7	0	0	0	13	20	20	0	0	0	0	0	20	
ANTF001A	NUTIFOOD		0	1	0		0		0	1	0		0		0		
SEN1114A	Hương Lô Hội	350	0	0	0	0	0	0	0	0	0	100	0	0	0	200	
AMCH001A	MỘC CHÂU		0	0	0	0	0	0	0	0	0	100	0	0	0	200	
SEN1209N	HƯƠNG TIÊU	0	0		0	500	0	1,500	0		0		0		0		
SXTV001A	TRÍ VIỆT PHÁT		0		0	500	0	1,500	0		0		0		0		
SEN1250P	MÀU HỒNG-524501250 pink	0	0	0	0	0	113	113	0	0	0	0	0	0	113	0	
CURC001A	URC		0	0	0	0	113	113	0	0	0	0	0	0	113	0	
SEN1276C	HƯƠNG CHEESE	240	0	0	0	0	30	0	30	15	30	0	30	0	30	0	
CBTP001A	PAN FOOD		0	0	0	0	30	0	30	15	30	0	30	0	30	0	
SEN1591D	HƯƠNG DAIRY BOOST XF15	240	0	120	0		0		0		0		0		0		
AVNM001F	VINAMILK		0	120	0		0		0		0		0		0		
SEN1629M	Hương sữa 97AB0404	1,925	2,000	1,000	0	1,000	1,100	1,000	1,100	1,000	1,100	75	1,100	1,000	1,100	0	
AKID001A	KIDO		0	0	0	0	100	0	100	0	100	75	100	0	100	0	

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
100	0	100	0	0	0	100	0	0	0	100	0	100	100	100	100	100	100	100	0	100	
100	0	100	0	0	0	100	0	0	0	100	0	100	100	100	100	100	100	100	0	100	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
3	0	22	0	3	0	3	0	3	0	20	0	0	8	13	3	3	3	22	3	3	
	0	5	0		0		0		0	5										5	
0	0	14	0	0	0	0	0	0	0	0	0	0	0	10	0	0	0	14	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
3	0	3	0	3	0	3	0	3	0	20	0	0	3	3	3	3	3	3	3	3	
6	0	5	0	7	0	5	0	7	0	7	2	2	30	8	8	8	5	5	6	5	
	0		0		0		0		0	20											
1	0		0	1	0		0	1	0												
5	0	5	0	5	0	5	0	5	0	2	2	2	2	5	5	5	5	5	5	5	
0	0	0	0	0	0	0	0	0	0	5	0	0	5	0	0	0	0	0	0	0	
0	0	0	0	1	0	0	0	1	0	0	0	0	3	3	3	3	0	0	1	0	
20	0	0	0	20	0	20	0	20	0	20	0	0	24	0	0	0	20	0	20	20	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
	0		0		0		0		0	4											
20	0	0	0	20	0	20	0	20	0	20	0	0	20	0	0	0	20	0	20	20	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0	0	0	0	0	0	100	0	0	0	0	0	200	0	100	0	200	0	0	100	0	
0	0	0	0	0	0	100	0	0	0	0	0	200	0	100	0	200	0	0	100	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0	0	0	0	0	0	0	0	0	0	0	0	113	0	0	0	113	0	0	0	0	
0	0	0	0	0	0	0	0	0	0	0	0	113	0	0	0	113	0	0	0	0	
30	0	40	0	40	0	40	0	40	0	0	0	30	30	30	30	30	30	40	40	40	
30	0	40	0	40	0	40	0	40	0	0	0	30	30	30	30	30	30	40	40	40	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
1,050	0	1,000	0	1,000	0	1,000	0	1,000	0	2,000	0	1,100	1,100	1,100	1,100	1,100	1,050	1,000	1,000	1,000	
50	0	0	0	0	0	0	0	0	0	0	0	100	100	100	100	100	50	0	0	0	

12/2020

orecast Saleman

0	
0	Hằng
0	
3	
	Đoan
0	Hiền
0	Thảo
3	Hiền
6	
	Nữ
	My
5	Hiền
0	Hằng
1	Hiền
20	
0	
	Đoan
20	Hiền
0	Anh
100	
100	Hằng
0	
0	Nữ
0	
0	My
40	
40	Vân
0	
0	Vân
1,000	
0	Nguyệt

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
			Ton Kho		Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	
AMCH001A	MỘC CHÂU		2,000	1,000	0	1,000	1,000	1,000	1,000	1,000	1,000	0	1,000	1,000	1,000	0	
SEN1811V	HƯƠNG VANI	0	0	0	0	0	0	25	0	0	0	0	0	0	0	0	25
AMCH001A	MỘC CHÂU		0	0	0	0	0	25	0	0	0	0	0	0	0	0	25
SEN1839S	HƯƠNG SWEETEASE 3G N11	100	0	0	0	0	0	0	100	100	0	0	100	0	0	0	0
CYVI001A	YẾN VIỆT		0	0	0	0	0	0	100	100	0	0	100	0	0	0	0
SEN3118E	BROWN - HT	7	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0
AHHA001A	BK HẢI HÀ		20	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SEN6002G	HƯƠNG TRÀ XANH #98AE60	0	0	0	20	0	0	0	40	0	0	40	0	0	0	0	0
AKID001A	KIDO		0	0	20	0	0	0	40	0	0	40	0	0	0	0	0
SEN6015T	HƯƠNG TIRAMISU #616760	0	0	0	0	0	150	150	0	0	150	150	205	210	0	0	0
AKID001A	KIDO		0	0	0	0	150	150	0	0	150	150	205	210	0	0	0
SEN6166D	Hương Socola N6166	0	0	0	0	0	0	0	0	50	0	0	0	0	0	0	50
AMCH001A	MỘC CHÂU		0	0	0	0	0	0	0	50	0	0	0	0	0	0	50
SEN6350K	HƯƠNG KIWI N6350	66	0	0	0	0	0	0	0	0	0	0	0	0	100	0	0
AMCH001A	MỘC CHÂU		0	0	0	0	0	0	0	0	0	0	0	100	0	0	0
SEN6586B	HƯƠNG BƠ SỮA N6586	0	0	0	100	0	0	0	0	0	0	0	0	0	0	0	0
BTOP001B	TOPCAKE		0	0	100	0	0	0	0	0	0	0	0	0	0	0	0
SEN6702N	HƯƠNG CUSTARD	0	0	0	0	50	0	0	0	0	0	0	0	0	0	0	0
BTOP001B	TOPCAKE		0	0	0	50	0	0	0	0	0	0	0	0	0	0	0
SEN7004E	AMARANTH (code: M700400	0	0	11	1	0	1	9	1	20	1	0	1	0	1	20	20
AHHA001A	BK HẢI HÀ		0	10	0	0	0	9	0	20	0	0	0	0	0	0	20
BTRA001A	TRÀNG AN 1		0	1	1	0	1	0	1	0	1	0	1	0	1	0	0
SEN7167M	HƯƠNG DỪA GANG N7167	25	0	0	10	0	15	0	25	0	0	0	25	0	0	0	0
ASQT001A	SỮA QT		0	0	10	0	15	0	25	0	0	0	25	0	0	0	0
SEN7303E	EUROCERT PONCEAU 4R (Co	39	20	5	0	0	0	10	25	0	0	22	0	1	15	1	1
CATA001A	ART TANGO		0	0	0	0	0	0	10	0	0	0	0	0	0	0	0
CTSB001A	BIA SAB		0	0	0	0	0	0	0	0	0	0	1	0	0	0	0
AELO001A	ELOVI		20	0	0	0	10	15	0	0	20	0	0	15	0	0	0
BTRA001A	TRÀNG AN 1		0	5	0	0	0	0	0	0	2	0	0	0	0	1	1
SEN7330H	HƯƠNG HAZENUT	0	0	610	0	0	0	0	600	0	0	0	0	0	600	610	610
CNTS001A	CN TRƯỜNG SƠN		0	610	0	0	0	0	600	0	0	0	0	0	600	610	610

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
1,000	0	1,000	0	1,000	0	1,000	0	1,000	0	2,000	0	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
25	0	0	0	0	0	25	0	0	0	0	25	0	0	25	0	0	0	0	0	0	0
25	0	0	0	0	0	25	0	0	0	0	25	0	0	25	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	100	0	100	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	100	0	100	0	0	0	0	0
	0		0	5	0		0		0											5	
	0		0	5	0		0		0											5	
0	0	0	0	0	0	0	0	0	0	0	20	0	40	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	20	0	40	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	150	0	150	205	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	150	0	150	205	0	0	0	0	0	0
50	0	0	0	0	0	50	0	0	0	0	50	0	0	50	0	0	0	0	0	0	0
50	0	0	0	0	0	50	0	0	0	0	50	0	0	50	0	0	0	0	0	0	0
100	0	0	0	0	0	100	0	0	0	0	100	0	0	100	0	100	0	0	0	0	0
100	0	0	0	0	0	100	0	0	0	0	100	0	0	100	0	100	0	0	0	0	0
	0		0		0		0		0		100										
	0		0		0		0		0		100										
	0	50	0		0		0		0		50								50		
	0	50	0		0		0		0		50								50		
20	0	20	0	0	0	0	0	20	0	20	0	20	1	1	1	1	20	20	0	0	0
20	0	20	0	0	0	0	0	20	0	20	0	0	0	0	0	0	20	20	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	20	1	1	1	1	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	10	0	15	0	0	0	0	0	20	0	0	25	0	0	15	0	10	15	0	0
	0	10	0		0		0		0				10					10			
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	15	0	0	0	0	0	20	0	0	15	0	0	15	0	0	15	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	600	0	0	0	0	0	0	600	0	0	600	0	0	0	600	0
0	0	0	0	0	0	600	0	0	0	0	0	0	600	0	0	600	0	0	0	600	0

12/2020

orecast Saleman

1,000	Hằng
0	
0	Hằng
0	
0	My
	Hiền
0	
0	Nguyệt
0	
0	Nguyệt
0	
0	Hằng
0	
0	Hằng
	My
	My
20	
20	Hiền
0	Hiền
0	
0	
0	
	Đoan
0	ĐOAN
0	Hằng
0	
0	
0	My

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019			
			Ton Kho	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
SEN8006F	FD & C YELLOW 6 Powder (C	-40	0	0	40	40	10	0	120	20	60	40	0	0	10	20		
WWWWWW	Chưa có mã KH		0		0		0		0		0		0		0	20		
BDMC001A	DOMESCO		0	0	0	0	0	0	20	20	20	0	0	0	0	0		
CDHG001A	DƯỠC HẬU GIANG		0	0	40	40	0	0	80	0	40	40	0	0	0	0		
ASPM001A	SPM			0		0	10	0	20	0		0		0	10	0		
SEN8603E	EUROCERT TARTRAZINE ( CO	128	41	24	20	20	20	25	70	10	20	74	60	12	20	23		
CASF001A	AFI		0	2	0		0		0		0	4	0	2	0	3		
CATA001A	ART TANGO		0	0	0	0	0	0	10	0	0	0	0	10	0	0		
ABBC002B	BIBICA BH		1	2	0	0	0	0	0	0	0	0	0	0	0	0		
AHHA001A	BK HẢI HÀ		20	20	0	20	0	20	40	0	0	30	40	0	0	20		
AELO001A	ELOVI		0		0		0	5	0		0	5	0		0			
ASHN001A	SỮA HÀ NỘI		20	0		0		0		0		0		0		0		
BTRA001A	TRÀNG AN 1		0	0	20	0	20	0	20	10	20	35	20	0	20	0		
SEN9523E	EUROLAKE PONCEAU 4R M	0	520	20	41	40	1	0	1	0	21	20	1	0	31	20		
BDMC001A	DOMESCO		20	20	0	0	0	0	0	0	0	0	0	0	20	20		
CDHG001A	DƯỠC HẬU GIANG		0	0	40	40	0	0	0	0	20	20	0	0	0	0		
BTOP001B	TOPCAKE			0		0		0		0		0		0	10	0		
BTRA001A	TRÀNG AN 1		500	0	1	0	1	0	1	0	1	0	1	0	1	0		
SEN9606F	FD & C YELLOW 6 ALK 17-19	0	40	40	0	0	0	0	20	20	0	0	0	0	40	40		
BDMC001A	DOMESCO		40	40	0	0	0	0	20	20	0	0	0	0	40	40		
SES0001F	FRUTAFIT IQ		71,590	73,660	64,540	57,681	58,850	90,760	57,280	99,140	63,070	45,141	69,770	63,600	70,750	48,980		
CASF001A	AFI		0		0		0		0		0		0		0	80		
CATP001A	AUSTRAPHARM		0	0	0	0	1,020	1,020	0	0	680	680	0	0	0	0		
ABBC002B	BIBICA BH		160	0	160	100	110	60	110	140	110	20	110	60	110	220		
CKHN001A	BMK HÀ NỘI			0		0		0		0		0	20	0		0		
CBSN002A	BS NGỌC		0	0	20	0	20	0	20	40	20	0	20	40	20	0		
CGDI001A	BV GIA ĐỊNH		0	0	0	0	20	0	0	0	0	20	20	0	0	0		
CCTR001A	CẦU TRE		20	0		0		0		0		0		0		0		
CDAO002A	CÂY ĐÀO ĐỎ		20	20	0	0	20	20	0	0	20	0	20	20	20	20		
WWWWWW	Chưa có mã KH		0		0	1	0		0		0	1	0		0			
CDVI001A	ĐẤT VIỆT		0		0	40	0		0		0	40	0		0			

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
0	80	70	0	0	0	10	0	0	0	10	0	10	20	30	0	10	0	70	0	10	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0	0	0	0	0	0	0	0	0	0	0	0	0	20	20	0	0	0	0	0	0	
0	80	60	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	60	0	0	
	0	10	0		0	10	0		0	10		10		10		10		10		10	
5	0	55	0	20	0	60	0	60	0	51	0	0	70	20	60	20	5	55	20	60	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0	0	10	0	0	0	0	0	0	0	0	0	0	10	0	0	0	0	10	0	0	
0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	
0	0	40	0	0	0	40	0	40	0	30	0	0	40	0	40	0	0	40	0	40	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
	0		0		0		0		0	20											
5	0	5	0	20	0	20	0	20	0	0	0	0	20	20	20	20	5	5	20	20	
2	60	102	0	2	0	2	0	2	0	520	0	500	1	1	1	31	2	102	2	2	
0	0	20	0	0	0	0	0	0	0	20	0	0	0	0	0	20	0	20	0	0	
0	60	80	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	80	0	0	
	0		0		0		0		0							10					
2	0	2	0	2	0	2	0	2	0	500		500	1	1	1	1	2	2	2	2	
0	0	20	0	0	0	0	0	0	0	40	0	0	20	0	0	40	0	20	0	0	
0	0	20	0	0	0	0	0	0	0	40	0	0	20	0	0	40	0	20	0	0	
57,170	10,100	54,510	0	67,070	0	71,510	0	70,510	0	71,510	69,820	61,350	60,380	65,290	65,170	70,310	67,090	69,410	71,970	71,410	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
1,000	0	0	0	1,000	0	0	0	0	0	0	1,500	520	0	0	0	0	1,000	0	1,000	0	
110	100	110	0	110	0	110	0	110	0	160	160	110	110	110	110	110	110	110	110	110	
	0		0		0		0		0						20						
20	0	20	0	20	0	20	0	20	0	20	20	20	20	20	20	20	20	20	20	20	
0	0	20	0	0	0	0	0	20	0	0	0	20	0	0	20	0	0	20	0	0	
	0		0		0		0		0	20											
0	0	20	0	0	0	20	0	20	0	20	0	20	0	20	0	20	0	20	0	20	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	



12/2020

orecast Saleman

0	
0	Nữ
0	Nữ
0	Nữ
	Hồng
60	
0	Vân
0	Đoan
0	Vân
40	Hiền
0	
	Hằng
20	Hiền
2	
0	Nữ
0	Nữ
	My
2	Hiền
0	
0	Nữ
70,610	
0	Vân
0	Nữ
110	Vân
	Hiền
20	TRUC
20	TRUC
	Nữ
20	TRUC
0	Food
0	Nữ

		T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		
		Ton Kho														
		Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
CADC001A	DỪC ADC	0		0	20	0		0		0		0		0		
GPDD001A	GIẢI PHÁP DINH DƯỠNG	0		0		0		0		0		0	20	0		
BHHK001A	HẢI HÀ-KOTOBUKI	250	0		0		0		0		0	140	0		0	
CDQT001A	IMC	0		0	200	0	280	0		0		0		0		
CGEL001A	KEM GELATO	0	20	0		0		0		0	20	0		0		
AKID001A	KIDO	0	40	0		0		0		0	40	0		0		
PLHU001A	LINH HƯNG	1,000	2,000	0	1,000	1,000	1,000	0	1,000	1,000	0	0	0	1,000	0	
CNAM001A	NAM HÀ	0	0	0	380	0	0	350	0	0	0	0	0	0	0	
BTBD001A	NAM THÁI BÌNH DƯƠNG	700	1,400	0	1,600	1,000	2,000	700	1,300	0	0	700	0	1,000	0	
CNUF001A	NUFOBI	0	100	0	100	0	100	0	100	0		0		0	100	
ANTF001A	NUTIFOOD	20,000	20,000	20,000	20,000	10,000	20,000	10,000	30,000	15,000	5,000	20,000	15,000	20,000	0	
CNTC001A	NUTRICARE	6,000	4,500	4,000	2,000	5,000	8,000	6,000	5,060	6,000	5,000	6,000	2,020	6,000	8,480	
CNUT001A	NUTRIMED	0	300	0		0	500	0		0		0		0		
CTON001A	Ồ NGON	300	500	100	0	120	100	100	200	200	200	200	200	0	200	
CDPN001A	QT PHƯƠNG NAM	0	20	0	80	0	100	0		0		0		0		
CDDU001A	SN FOOD	0	0	140	180	0	0	0	0	0	0	0	40	0	0	
CSHL001A	SỮA HÀ LAN	2,000	500	0	500	0	1,000	0	1,000	0	1,000	2,000	1,300	2,000	1,800	
ASHN001A	SỮA HÀ NỘI	1,000	500	500	300	1,000	500	1,000	600	1,000	680	1,000	800	1,000	560	
BSSS001A	SỮA SỨC SỐNG	6,000	5,040	6,000	4,600	6,000	8,080	6,000	7,000	6,000	1,500	6,000	6,000	6,000	4,040	
CTUV001A	TÂN ÚC VIỆT		0	80	0		0		0		0		0		0	
CTAD001A	TANIDA PHARMA	0	0	0	0	0	400	0	0	0	0	400	0	420	420	
CTNG004A	THIÊN NGUYỄN	0	20	0		0		0		0		0		0		
CKTV001A	Vi Na Te	40	40	40	40	40	0	0	0	40	40	40	0	60	60	
AVNM001F	VINAMILK	32,000	34,660	32,000	25,040	32,000	46,100	32,000	49,700	32,000	27,900	32,000	34,900	32,000	30,200	
BKNS001A	VISSAN	2,100	2,000	1,500	1,500	1,500	1,500	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	
VITA001A	VITADAIRY BÌNH DƯƠNG	0	2,000	0		0		0	2,000	0	2,000	0	2,200	0	1,800	
CSKH001A	YẾN SÀO KHÁNH HÒA		0		0		0		0		0		0	20	0	
CYVI001A	YẾN VIỆT		0		0		0		0		0	100	0	100	0	
<b>SES0002F</b>	<b>FRUTALOSE</b>	<b>20,000</b>	<b>34,680</b>	<b>20,100</b>	<b>24,220</b>	<b>20,500</b>	<b>5,040</b>	<b>20,500</b>	<b>23,000</b>	<b>19,600</b>	<b>29,940</b>	<b>20,500</b>	<b>29,620</b>	<b>20,560</b>	<b>12,880</b>	
WWWWWW	Chưa có mã KH	0		0		0		0		0	40	0		0		
CSIN001A	CN NHÂN SINH	400	400	0	400	400	400	400	0	0	1,000	400	0	400	200	

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
	0		0		0		0		0	250					140						
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
1,000	0	0	0	1,000	0	1,000	0	0	0	1,000	0	1,000	0	1,000	0	1,000	1,000	0	1,000	1,000	
0	0	0	0	0	0	0	0	0	0	0	0	0	350	0	0	0	0	0	0	0	0
700	0	1,000	0	700	0	0	0	1,000	0	700	0	1,000	700	0	700	1,000	700	1,000	700	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
5,000	10,000	5,000	0	15,000	0	20,000	0	20,000	0	20,000	20,000	10,000	10,000	15,000	15,000	20,000	15,000	20,000	20,000	20,000	
6,000	0	6,000	0	6,000	0	6,000	0	6,000	0	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
200	0	200	0	200	0	200	0	200	0	200	100	120	160	100	120	0	120	100	100	100	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2,000	0	2,000	0	2,000	0	2,000	0	2,000	0	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	
1,000	0	1,000	0	1,000	0	1,000	0	500	0	1,000	500	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	
6,000	0	6,000	0	6,000	0	6,000	0	6,000	0	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	
100	0		0		0		0	100	0	100											
0	0	0	0	0	0	0	0	400	0	0	0	0	0	0	400	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
40	0	40	0	40	0	40	0	40	0	40	40	40	40	40	40	40	40	40	40	40	40
32,000	0	32,000	0	32,000	0	32,000	0	32,000	0	32,000	32,000	32,000	32,000	32,000	32,000	32,000	32,000	32,000	32,000	32,000	
2,000	0	1,000	0	2,000	0	3,000	0	2,000	0	2,100	1,500	1,500	2,000	2,000	1,500	1,000	2,000	1,000	2,000	3,000	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
	0		0		0	20	0		0	20											20
	0	100	0		0	100	0	100	0	100					100	100		100		100	
29,600	19,000	20,000	0	24,600	0	20,000	0	19,600	0	20,000	20,100	20,500	20,500	19,600	20,500	20,500	19,600	20,000	24,600	20,000	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	0	400	0	0	0	400	0	0	0	400	0	400	400	0	400	400	0	400	0	400	

12/2020

orecast Saleman

0	Nữ
0	ĐOAN
	Hiền
0	
0	TRUC
0	Anh
0	Hiền
0	Hiền
1,000	Hiền
0	
20,000	Nguyệt
6,000	Hằng
0	
300	Nữ
0	Hiền
0	Đoan
2,000	Hằng
500	Hằng
6,000	Hằng
100	My
400	Nữ
0	
40	Đoan
32,000	Vân
2,000	Nữ
0	Hằng
	My
100	My
19,600	
0	
0	Hiền

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019			
			Ton Kho	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
CADC001A	DỪỖC ADC		0			0	20	0		0		0		0		0		
DPRP001A	DỪỖC RIO		0	40		0		0		0		0		0		0		
CDSH001A	DỪỖC SINH HỖC QT		0			0		0		0	200	0		0		0		
GPDD001A	GIẢ PHÁP DINH DỪỖNG		0			0		0		0		0		0	20	0		
CNHT001A	HERBITECH		0			0		0	220	0		0		0		0		
CDQT001A	IMC		0			0	400	0	660	0		0		0	700	0		
CTML001A	KEM LA MILANA		0			0		0		0		0		0		0	20	
PLHU001A	LINH HỪNG		1,000	1,000		1,000	0	1,000	2,000	1,000	3,000	1,000	1,000	1,000	2,000	1,000	2,000	
BTBD001A	NAM THÁI BÌNH DỪỖNG		0	1,200		500	400	500	1,480	500	300	0	900	500	1,000	500	1,100	
ANTF001A	NUTIFOOD		10,000	20,000		10,000	10,000	10,000	0	10,000	10,000	10,000	10,000	10,000	10,000	10,000	0	
CDPN001A	QT PHỪỖNG NAM		0	1,040		0	1,000	0		0		0		0	100	0		
CTAD001A	TANIDA PHARMA		0	0		0	0	0	100	0	0	0	0	0	0	60	60	
CTNG004A	THIỀN NGUYỄN		0			0		0	180	0		0		0	300	0		
AVNM001F	VINAMILK		8,600	11,000		8,600	12,000	8,600	0	8,600	9,500	8,600	17,000	8,600	15,500	8,600	9,500	
SES0003F	FRUTAFIT TEX	5,000	0	4,000	2,080	1,000	2,900	2,900	2,000	2,100	5,000	5,000	4,000	4,000	7,000	7,000		
ASTH001A	SỮA TH		0	4,000	2,080	1,000	2,900	2,900	2,000	2,100	5,000	5,000	4,000	4,000	7,000	7,000		
SIN0510I	SOY PROTEIN ISOLATE - ISOP	0		0	50	0	25	0	50	0		0	100	0		0		
CTSS001A	APT			0	50	0	25	0	50	0		0	100	0			0	
SOG0001L	LYSOZYME	0	0		0		0		0		0		0		0		10	
AMCH001A	MỖC CHẦU		0		0		0		0		0		0		0		10	
SOU0001P	DẦU CỖ	0	30	0		0		0		0		0		0		0		
AHHA001A	BK HẢ HẦ		30	0		0		0		0		0		0			0	
SOU0042S	SHORTENING BS 42	0	30,000	0	30,000	0	30,000	0	30,000	0	30,000	0	30,000	0	30,000	0	30,000	0
ABBC002B	BIBICA BH		30,000	0	30,000	0	30,000	0	30,000	0	30,000	0	30,000	0	30,000	0	30,000	0
SOU0042T	SHORTENING BS 42 (WITH T	85,855	120	76,100	120	31,520	120	102,119	120	48,480	120	59,260	120	67,400	120	32,100		
ABBC002B	BIBICA BH		0	46,000	0	22,500	0	68,999	0	30,820	0	46,500	0	56,000	0	8,000		
CBTP001A	PAN FOOD		0	30,000	0	9,000	0	33,000	0	17,500	0	12,600	0	11,400	0	24,000		
CBAG001A	PARIS BAGUETTE		120	100	120	0	120	100	120	160	120	160	120	0	120	100		
CXBN001A	SX BẢO NGỖC		0		0	20	0	20	0		0		0		0			
SOU0995G	GLYCERINE	0	0	5,000	0		0		0		0		0		0			
AHHA001A	BK HẢ HẦ		0	5,000	0		0		0		0		0		0			

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
500	0	500	0	500	0	500	0	500	0	1,000	1,000	1,000	1,000	1,000	1,000	1,000	500	500	500	500	
500	0	500	0	500	0	500	0	500	0	0	500	500	500	0	500	500	500	500	500	500	
20,000	10,000	10,000	0	15,000	0	10,000	0	10,000	0	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	15,000	10,000	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
8,600	9,000	8,600	0	8,600	0	8,600	0	8,600	0	8,600	8,600	8,600	8,600	8,600	8,600	8,600	8,600	8,600	8,600	8,600	
4,000	0	4,880	0	2,140	0	2,379	0	2,379	0	2,500	1,000	4,000	3,000	0	4,000	4,000	4,000	4,000	4,000	2,500	
4,000	0	4,880	0	2,140	0	2,379	0	2,379	0	2,500	1,000	4,000	3,000	0	4,000	4,000	4,000	4,000	4,000	2,500	
	0		0	100	0		0		0		50	25	50		100	100			100		
	0		0	100	0		0		0		50	25	50		100	100			100		
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
	0		0		0		0		0												
	0		0		0		0		0												
30,000	0	30,000	0	30,000	0	30,000	0	30,000	0	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	
30,000	0	30,000	0	30,000	0	30,000	0	30,000	0	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	
120	16,140	120	0	120	0	120	0	120	0	120	120	120	160	120	120	120	120	120	120	120	
0	8,000	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0	8,000	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
120	140	120	0	120	0	120	0	120	0	120	120	120	160	120	120	120	120	120	120	120	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
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8,600	Vân
2,500	
2,500	Hồng
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	Hiền
30,000	
30,000	Vân
120	
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			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
			Ton Kho	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales
STR0001B	DẦU BẮP	9,330	60,000	42,865	30,000	20,004	60,000	35,816	30,000	22,480	30,000	27,433	30,000	0	30,000	0	
AVNM001F	VINAMILK		60,000	42,865	30,000	20,004	60,000	35,816	30,000	22,480	30,000	27,433	30,000	0	30,000	0	
STR0001C	DẦU DỪA	44,449	12,000	7,802	12,000	10,524	12,000	1,814	12,000	5,988	12,000	4,536	12,000	7,802	12,000	7,258	
AVNM001F	VINAMILK		12,000	7,802	12,000	10,524	12,000	1,814	12,000	5,988	12,000	4,536	12,000	7,802	12,000	7,258	
STR0001S	DẦU HƯỚNG DƯƠNG	-190	10,200	7,430	12,105	0	12,105	0	12,867	3,429	10,200	1,775	10,200	37,278	10,200	6,096	
WWWWWW	Chưa có mã KH		0		0		0		0		0		0	33,087	0		
CFES002A	FES			0	1,905	0	1,905	0	2,667	0		0		0		0	
CSBV001A	SỮA BA VÌ		0		0		0		0		0		0	191	0		
AVNM001F	VINAMILK		10,200	7,430	10,200	0	10,200	0	10,200	3,429	10,200	1,775	10,200	4,001	10,200	6,096	
TAT0002F	FRIMULSION SC	0	200	525	200	0	300	600	300	200	325	425	325	0	300	400	
ABBC002B	BIBICA BH		175	500	175	0	300	600	300	200	300	425	300	0	300	400	
BTRA001A	TRÀNG AN 1		25	25	25	0	0	0	0	0	25	0	25	0	0	0	
THA0001A	APTF	85,950	45,981	129,000	59,612	48,420	74,182	82,590	76,731	79,560	74,842	86,820	72,948	79,260	72,860	93,720	
CTHE001A	BETRIMEX(THUẬN THIÊN)		0	1,920	960	960	960	960	960	960	960	960	960	1,920	960	960	
WWWWWW	Chưa có mã KH		0	32,190	0	6,660	0	13,110	0	2,100	0		0		0		
ADLD001B	D.LADY		0	7,110	2,010	2,010	8,040	8,040	6,030	6,030	4,020	4,020	4,020	4,020	8,040	8,040	
ADLD002B	D.LADY HÀ NAM		0	3,450	3,150	3,150	4,200	4,200	7,350	7,350	2,100	2,100	4,200	4,200	2,100	2,100	
CDUA001A	DỪA Á CHÂU		0	1,050	1,050	0	1,050	0	1,050	1,050	1,050	0	1,050	1,050	1,050	0	
AELO001A	ELOVI		2,000	2,100	2,000	2,100	2,000	0	2,000	2,100	2,000	2,100	2,000	0	2,000	4,200	
CTSE001A	EVERGROWTH		0		0		0		0		0	720	0		0		
CITB001A	INTERBOS		0		0	1,020	0	1,020	0		0	1,020	0		0	1,050	
AMCH001A	MỘC CHÂU		10,000	10,020	0	0	5,000	5,010	5,000	6,510	5,000	5,010	5,000	0	5,000	5,010	
ANTF001A	NUTIFOOD		1,581	2,400	2,162	1,800	2,162	2,100	1,081	4,800	2,162	3,600	4,258	5,400	3,390	3,600	
ASHN001A	SỮA HÀ NỘI		1,000	0	1,000	1,020	1,000	510	1,000	510	1,000	510	1,000	1,020	1,000	1,020	
ASQT001A	SỮA QT		2,400	3,840	3,000	3,810	3,000	3,810	3,000	0	3,000	7,620	3,000	4,830	3,000	3,810	
ASTH001A	SỮA TH		0	15,030	9,030	6,030	5,520	5,520	5,520	5,520	10,050	8,040	3,510	5,520	5,070	5,070	
CTHP001A	TÂN HIỆP PHÁT		0	480	0	0	0	0	0	480	0	0	240	0	0	480	
CTBD001A	THANH BÌNH ĐỒNG THÁP		0		0		0		0		0		0		0	1,200	
CTHM001A	THẾ HỆ MỚI		0	1,020	0		0		0		0		0	1,020	0		
CKTV001A	Vi Na Te		0		0		0		0		0		0		0	210	
AVNM001F	VINAMILK		29,000	35,310	29,000	12,360	35,000	22,410	35,000	29,160	35,000	35,160	35,000	33,720	35,000	32,850	



T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
30,000	0	30,000	0	30,000	0	30,000	0	30,000	0	60,000	30,000	60,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000
30,000	0	30,000	0	30,000	0	30,000	0	30,000	0	60,000	30,000	60,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000
12,000	1,814	12,000	0	12,000	0	12,000	0	12,000	0	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000
12,000	1,814	12,000	0	12,000	0	12,000	0	12,000	0	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000
12,105	0	10,200	0	12,105	0	10,200	0	12,105	0	10,200	12,105	10,200	12,105	10,200	12,105	10,200	12,105	10,200	12,105	10,200	10,200
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
1,905	0		0	1,905	0		0	1,905	0		1,905		1,905		1,905		1,905		1,905		
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
10,200	0	10,200	0	10,200	0	10,200	0	10,200	0	10,200	10,200	10,200	10,200	10,200	10,200	10,200	10,200	10,200	10,200	10,200	10,200
325	200	300	0	300	0	325	0	325	0	200	200	325	300	325	325	300	325	300	300	300	325
300	200	300	0	300	0	300	0	300	0	175	175	300	300	300	300	300	300	300	300	300	300
25	0	0	0	0	0	25	0	25	0	25	25	25	0	25	25	0	25	0	0	0	25
77,420	10,920	64,633	0	64,229	0	66,889	0	70,529	0	55,971	48,172	59,172	57,571	52,422	57,091	57,571	58,172	59,191	58,652	57,091	
960	0	960	0	960	0	960	0	960	0	960	960	960	960	960	960	960	960	960	960	960	960
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
8,040	2,010	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
4,000	1,050	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1,050	0	1,050	0	1,050	0	1,050	0	1,050	0	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050
2,000	0	2,000	0	2,000	0	2,000	0	2,000	0	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
5,000	0	5,000	0	5,000	0	5,000	0	5,000	0	10,000	0	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000
2,880	0	3,373	0	2,729	0	2,729	0	3,229	0	1,081	2,162	2,162	1,081	2,162	1,081	1,081	2,162	1,081	2,162	1,081	1,081
1,000	0	1,000	0	1,000	0	1,000	0	1,000	0	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
3,000	0	3,000	0	3,000	0	3,000	0	3,000	0	2,400	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000
8,000	0	7,000	0	7,000	0	7,000	0	8,000	0	8,000	9,000	9,000	8,000	0	8,000	8,000	8,000	8,000	8,000	8,000	8,000
240	0	0	0	240	0	0	0	240	0	480	0	0	480	0	0	480	0	0	480	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
35,000	4,860	35,000	0	35,000	0	35,000	0	35,000	0	29,000	29,000	35,000	35,000	35,000	35,000	35,000	35,000	35,000	35,000	35,000	35,000

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57,831	
960	Uyên
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0	Hồng
0	Hồng
1,050	Uyên
2,000	Hằng
0	TRUC
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5,000	Hằng
1,581	Nguyệt
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3,000	Hằng
8,000	Hồng
240	Trúc
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35,000	Vân

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
			Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	
CVNS001A	VINASOY QN		0	9,900	6,250	7,500	6,250	13,500	6,250	10,500	6,250	13,500	6,250	14,100	6,250	21,120	
CVHO001A	VĨNH HOÀN		0	3,180	0	0	0	2,400	2,490	2,490	2,250	2,460	2,460	2,460	0	3,000	
THA0002A	APF-30KG	72,572	52,000	79,140	49,030	78,420	60,040	59,880	66,560	54,450	74,080	71,070	55,090	48,330	50,505	43,470	
CNGX001A	CAO NGUYỄN XANH		0	0	0	0	0	0	510	0	0	0	0	0	0	600	
WWWWWW	Chưa có mã KH		0	11,220	0	13,380	0	4,800	0		0		0		0	90	
ADLD001B	D.LADY		0		0		0		0		0		0		0	6,300	
ADLD002B	D.LADY HÀ NAM		0		0		0		0		0		0		0	2,100	
CTSE001A	EVERGROWTH		0	0	0	0	0	0	0	0	0	0	0	1,110	0	750	
LOTH001A	LOTHAMILK		0	1,590	0	1,800	0	1,800	0	0	0	0	0	0	0	0	
ANTF001A	NUTIFOOD		40,000	28,020	22,000	30,930	40,000	28,440	35,000	28,200	40,000	36,780	34,060	21,000	29,475	17,400	
ASQT001A	SỮA QT		0		0		0		0		0		0	3,000	0		
ASTH001A	SỮA TH		0	24,300	15,030	15,030	8,040	8,040	19,050	19,050	22,080	24,090	9,030	7,020	9,030	9,030	
AVNM001F	VINAMILK		12,000	14,010	12,000	17,280	12,000	16,800	12,000	7,200	12,000	10,200	12,000	16,200	12,000	7,200	
THA0003A	APF-1.050KG		0	29,400	10,506	11,550	24,150	24,150	13,650	16,800	23,100	23,100	8,400	21,000	11,550	3,150	
ADLD001B	D.LADY		0	17,850	3,250	5,250	14,700	14,700	9,450	12,600	12,600	12,600	0	12,600	9,450	3,150	
ADLD002B	D.LADY HÀ NAM		0	7,350	7,256	3,150	9,450	9,450	4,200	4,200	10,500	10,500	8,400	8,400	2,100	0	
LOTH001A	LOTHAMILK		0	1,050	0	0	0	0	0	0	0	0	0	0	0	0	
ANTF001A	NUTIFOOD		0	2,100	0	3,150	0		0		0		0		0		
NSTP001A	THUẬN PHONG		0	1,050	0		0		0		0		0		0		
THA0012B	BIRLOX	7,260	0	7,410	2,000	840	5,000	1,980	5,000	1,230	5,000	4,020	5,000	3,360	5,000	3,660	
AVNM001F	VINAMILK		0	7,410	2,000	840	5,000	1,980	5,000	1,230	5,000	4,020	5,000	3,360	5,000	3,660	
THA0015B	CLARITY 15	0	0	0	0	0	0	2,000	0	0	0	2,000	0	0	0	0	
NGKK001A	KIRIN VIỆT NAM		0	0	0	0	0	2,000	0	0	0	2,000	0	0	0	0	
TOY0001I	INOSITOL	150	0	150	0	200	0		0		0	250	0	200	0	50	
AVNM001F	VINAMILK		0	150	0	200	0		0		0	250	0	200	0	50	
TOY0001L	Lysine (Korea)	4,325	1,140	825	1,040	375	1,100	775	1,140	1,375	1,100	775	1,140	450	1,100	700	
ASHN001A	SỮA HÀ NỘI		100	100	0	0	100	0	100	50	100	0	100	50	100	50	
TPXS001A	TP XANH SNT		40	0	40	0	0	0	40	25	0	0	40	0	0	0	
CVDD001A	VIỆN DINH DƯỠNG		0		0		0		0	25	0		0		0		
AVNM001F	VINAMILK		1,000	725	1,000	375	1,000	775	1,000	1,275	1,000	775	1,000	400	1,000	650	
TOY0001T	TAURINE (JAPAN)	2,950	305	480	285	80	315	560	315	300	315	290	325	220	325	490	

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
6,250	3,000	6,250	0	6,250	0	6,250	0	6,250	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	2,900	0	4,800	0	0	0	0	0	2,250	0	0	0	2,100	0	0	0
52,833	7,800	59,266	0	57,225	0	58,225	0	58,673	0	49,648	50,000	68,000	61,648	52,600	62,758	67,398	62,398	67,398	62,398	67,398	67,398
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
750	0	750	0	750	0	750	0	750	0	0	0	0	0	600	1,110	750	750	750	750	750	750
0	0	0	0	0	0	0	0	1,800	0	0	0	0	0	0	0	0	0	0	0	0	0
25,083	2,400	31,516	0	29,475	0	29,475	0	29,475	0	23,000	22,000	40,000	35,000	40,000	35,000	40,000	35,000	40,000	35,000	40,000	40,000
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
15,000	0	15,000	0	15,000	0	16,000	0	14,648	0	14,648	16,000	16,000	14,648	0	14,648	14,648	14,648	14,648	14,648	14,648	14,648
12,000	5,400	12,000	0	12,000	0	12,000	0	12,000	0	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000
26,500	5,250	0	0	0	0	0	0	0	0	1,050	0	0	0	0	0	0	0	0	0	0	0
18,900	3,150	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
7,600	2,100	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	1,050	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
5,000	990	5,000	0	5,000	0	6,000	0	6,000	0	0	2,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	6,000
5,000	990	5,000	0	5,000	0	6,000	0	6,000	0	0	2,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	6,000
1,000	0	1,000	0	1,000	0	1,000	0	1,000	0	0	0	0	0	0	0	0	0	0	0	0	0
1,000	0	1,000	0	1,000	0	1,000	0	1,000	0	0	0	0	0	0	0	0	0	0	0	0	0
0	100	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
0	100	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
1,340	600	1,340	0	1,300	0	1,300	0	1,240	0	1,140	1,000	1,140	1,100	1,100	1,140	1,140	1,300	1,340	1,300	1,340	1,340
100	0	100	0	100	0	100	0	0	0	100	0	100	100	100	100	100	100	100	100	100	100
40	0	40	0	0	0	0	0	40	0	40	0	40	0	0	40	40	0	40	0	40	40
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
1,200	600	1,200	0	1,200	0	1,200	0	1,200	0	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,200	1,200	1,200	1,200	1,200
315	0	315	0	315	0	315	0	295	0	285	285	315	315	315	325	325	315	315	315	315	315

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0	Uyên
0	Thảo
67,398	
0	Khanh
0	Nguyệt
0	Hồng
0	Hồng
750	Trúc
0	Trúc
40,000	Nguyệt
0	
14,648	Hồng
12,000	Vân
0	
0	Hồng
0	Hồng
0	Trúc
0	Anh
0	Thảo
6,000	
6,000	Vân
0	
0	Trúc
0	
0	Vân
1,200	
0	Hằng
0	Nữ
0	Hiền
1,200	Vân
295	

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019			
			Ton Kho	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
CHKI001A	HIKID		10	0	10	20	10	0	10	30	10	0	10	0	10	0		
CNTC001A	NUTRICARE		10	0	10	0	30	50	30	50	30	0	30	0	30	100		
CDDN001A	NUTRIKING		0		0		0		0		0		0		0	10		
BSSS001A	SỮA SỨC SỐNG		40	40	20	0	30	50	30	50	30	0	40	40	40	10		
AVNM001F	VINAMILK		245	440	245	60	245	460	245	170	245	280	245	180	245	370		
VITA001A	VITADAIRY BÌNH DƯƠNG		0		0		0		0		0	10	0		0			
TOY2000C	CACO3-F2000	8,360	3,100	3,040	3,600	4,120	3,860	2,240	3,400	2,200	3,700	3,060	3,400	3,120	3,200	2,620		
CNTC001A	NUTRICARE		100	0	100	0	200	200	200	300	200	0	200	400	200	0		
ASTH001A	SỮA TH		0	420	500	500	660	660	200	200	500	0	200	200	0	200		
AVNM001F	VINAMILK		3,000	2,620	3,000	3,620	3,000	1,380	3,000	1,700	3,000	3,060	3,000	2,520	3,000	2,420		
TOY6401C	CACO3-F6401	14,980	8,850	11,020	6,400	6,700	6,910	4,820	6,800	4,500	7,840	7,240	3,400	4,800	5,870	7,840		
ABBC002B	BIBICA BH		0	20	0	0	20	20	0	0	0	0	0	0	20	0		
BKBH001A	BK BẢO HƯNG		0		0		0		0		0		0		0	40		
BHCH001A	BK HẢI CHÂU		0	20	0		0		0		0		0		0			
CBMC001A	BỘT MÌ TOÀN CẦU		50	20	0	0	50	0	0	0	0	0	0	0	50	20		
ABQT001A	BỘT QT		0	0	0	0	500	0	500	0	500	100	500	0	500	100		
BORO001B	CN ORION		0	1,000	0	1,000	0		0	1,000	0		0	500	0	600		
CDVI001A	ĐẤT VIỆT		0	0	0	0	40	40	0	0	40	0	0	0	0	40		
DPRP001A	DƯỠC RIO		0	40	0		0		0		0		0		0			
CHUN002B	HỮU NGHỊ		2,000	1,500	0	1,000	2,000	1,360	0	1,000	2,000	1,400	0	1,400	2,000	2,300		
CLNG001A	LAM NGỌC		0	40	0		0		0		0		0		0			
PLHU001A	LINH HƯNG		1,000	0	1,000	0		0	1,000	0	1,000	0		0	1,000	0		
CLWW001A	LIWAYWAY		0	1,000	0	500	0	500	0	500	0	0	0	500	0	1,000		
CMVN001A	MIWON		1,000	0	0	1,000	0	0	1,000	0	0	1,240	1,000	0	0	0		
BTBD001A	NAM THÁI BÌNH DƯƠNG		0		0		0		0		0	2,000	0		0			
CNQU001A	NGUYỄN QUÂN		0	700	600	300	0	0	1,000	0	0	0	600	0	0	0		
CNOS001A	NOSAFOOD		0		0		0	100	0		0		0		0			
CDDN001A	NUTRIKING		0		0		0		0		0		0	100	0	660		
BORO001A	ORION VINA		3,000	2,000	2,000	0	2,000	0	2,000	0	2,000	0	0	0	1,000	1,000		
CDPN001A	QT PHƯƠNG NAM		0		0	1,000	0	60	0		0		0		0			
CSAN001A	SANTA		0		0	500	0		0		0	500	0		0			

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
0	0	0	0	0	0	0	0	0	0	10	10	10	10	10	10	10	0	0	0	0	
30	0	30	0	30	0	30	0	10	0	10	10	30	30	30	30	30	30	30	30	30	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
40	0	40	0	40	0	40	0	40	0	20	20	30	30	30	40	40	40	40	40	40	
245	0	245	0	245	0	245	0	245	0	245	245	245	245	245	245	245	245	245	245	245	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
4,000	1,000	3,300	0	3,900	0	3,100	0	4,100	0	3,100	4,100	3,200	4,200	3,200	3,200	4,200	3,200	4,100	3,100	4,100	
200	0	100	0	100	0	100	0	100	0	100	100	200	200	200	200	200	200	100	100	100	
800	0	200	0	800	0	0	0	1,000	0	0	1,000	0	1,000	0	0	1,000	0	1,000	0	1,000	
3,000	1,000	3,000	0	3,000	0	3,000	0	3,000	0	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	
5,980	1,800	6,050	0	9,680	0	6,450	0	9,020	0	9,390	7,300	8,010	9,300	8,840	6,800	9,410	6,940	6,990	9,640	6,490	
0	0	0	0	0	0	20	0	0	0	0	0	20	0	0	0	20	0	0	0	20	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0	0	50	0	0	0	50	0	20	0	50	0	50	0	0	0	50	0	50	0	50	
0	0	0	0	0	0	0	0	0	0	500	0	500	500	500	500	500	0	0	0	0	
0	800	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
40	0	0	0	40	0	0	0	0	0	40	0	40	0	40	0	40	0	40	0	40	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0	0	2,000	0	2,000	0	2,000	0	2,000	0	2,000	0	2,000	0	2,000	0	2,000	0	2,000	2,000	2,000	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
1,000	0		0	1,000	0		0	1,000	0	1,000	1,000		1,000	1,000		1,000	1,000		1,000		
500	0	500	0	1,000	0	500	0	500	0	1,000	500	500	1,000	500	500	1,000	500	500	1,000	500	
0	0	0	0	0	0	0	0	0	0	1,000	0	0	1,000	0	1,000	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
600	0	600	0	800	0	0	0	600	0	0	1,000	0	1,000	0	1,000	0	600	600	800	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
1,000	1,000	1,000	0	2,000	0	2,000	0	2,000	0	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	

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0	Hiền
10	Hằng
0	
40	Hằng
245	Vân
0	Hằng
3,100	
100	Hằng
0	Hồng
3,000	Vân
8,900	
0	Vân
0	
0	
0	Thảo
0	Nguyệt
0	ĐOAN
0	Nữ
0	
2,000	Hiền
0	TRUC
1,000	Hiền
500	Trúc
0	Hiền
0	
600	Nữ
0	Thảo
0	
2,000	Đoan
0	Hiền
0	



		Ton Kho	T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		F
			Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	
BSSS001A	SỮA SỨC SỐNG		1,000	1,100	1,000	1,400	500	1,200	500	1,920	500	400	500	1,700	500	500	
BTHU001A	THIÊN HƯƠNG		0	0	0	0	0	40	0	0	0	0	0	0	0	0	
CUSA001A	US PHARMA		0	2,100	1,000	0	1,000	0	0	0	1,000	0	0	0	0	0	
AVNM001F	VINAMILK		800	1,200	800	0	800	1,300	800	0	800	1,200	800	0	800	1,000	
CVTH003A	VĨNH THUẬN		0	80	0	0	0	0	0	80	0	0	0	0	0	80	
VITA001A	VITADAIRY BÌNH DƯƠNG		0	200	0		0	200	0		0	400	0	600	0	500	
TREE001F	ROASTED ALMOND (Treehou	3,397	0	125	0		0		0		0		0	3,629	0		
AKID001A	KIDO		0		0		0		0		0		0	3,629	0		
AVNM001F	VINAMILK		0	125	0		0		0		0		0		0		
TRO0001D	DIOXIDE TITANIUM	-25	0		0		0		0	25	0		0		0		
ABBC002B	BIBICA BH		0		0		0		0	25	0		0		0		
TRO0001E	EGG YOLK POWDER	0		0		0	150	0	150	0	150	0	150	0	150	0	
AHHA001A	BK HẢI HÀ			0		0	150	0	150	0	150	0	150	0	150	0	
TRO0001T	TITAN DIOXIDE	-75	0	100	0	25	0	0	0	0	0	0	0	0	0	0	
CATO002A	ANH TOÀN CAKEMIX		0		0	25	0		0		0		0		0		
AHHA001A	BK HẢI HÀ		0	100	0	0	0	0	0	0	0	0	0	0	0	0	
WIL0001T	Wilcon-SJ	4,975	1,350	1,850	300	0	650	1,850	1,050	600	1,300	1,000	1,650	1,600	1,400	1,100	
CTSS001A	APT		50	50	0	0	50	50	50	0	0	0	50	0	0	0	
TPMA001A	ASUZAC		0	0	0	0	0	0	0	100	0	0	0	0	0	0	
CBMC001A	BỘT MÌ TOÀN CẦU			0		0		0		0		0		0	300	0	
ABQT001A	BỘT QT		1,000	1,500	0	0	0	1,000	1,000	500	1,000	1,000	1,000	1,000	1,000	1,000	
CDNN001A	D&N		300	0	0	0	300	300	0	0	300	0	0	0	0	0	
CDLI001A	ĐỨC LINH		0	300	0	0	300	0	0	0	0	0	300	300	0	0	
CACH002A	TP Á CHÂU		0	0	300	0	0	500	0	0	0	0	300	300	0	0	
CTVL001A	VĨNH LỘC		0	0	0	0	0	0	0	0	0	0	0	0	100	100	
WOL0001A	ACID CITRIC FG - ITALIA	1,650	0	4,150	0	0	0	0	0	0	0	0	0	0	0	0	
AHHA001A	BK HẢI HÀ		0	1,650	0	0	0	0	0	0	0	0	0	0	0	0	
CGRE001A	GREEN FEED		0	2,500	0		0		0		0		0		0		
WOL0001C	FRUCTOSE	0	700	1,200	700	0	3,700	0	2,550	1,475	980	1,775	1,750	0	950	0	
ABBC002B	BIBICA BH		0	1,200	0	0	800	0	0	0	0	0	800	0	0	0	
CDUA001A	DỪA Á CHÂU		0	0	0	0	1,600	0	1,600	1,475	0	1,775	0	0	0	0	

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
1,000	0	1,000	0	1,000	0	1,000	0	1,000	0	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	
0	0	100	0	0	0	0	0	100	0	0	0	100	0	0	0	0	0	0	0	0	
1,000	0	0	0	1,000	0	0	0	1,000	0	0	1,000	1,000	1,000	1,000	0	1,000	1,000	0	1,000	0	
800	0	800	0	800	0	800	0	800	0	800	800	800	800	800	800	800	800	800	800	800	
40	0	0	0	40	0	80	0	0	0	0	0	0	0	0	0	0	40	0	40	80	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
150	0	150	0	150	0	150	0	150	0			150	150	150	150	150	150	150	150	150	
150	0	150	0	150	0	150	0	150	0			150	150	150	150	150	150	150	150	150	
0	0	0	0	25	0	25	0	25	0	0	0	0	0	0	0	0	0	0	25	25	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0	0	0	0	25	0	25	0	25	0	0	0	0	0	0	0	0	0	0	25	25	
1,650	0	1,600	0	1,300	0	1,600	0	1,300	0	1,350	1,600	1,050	2,050	1,000	1,600	1,650	3,300	1,600	1,300	1,600	
50	0	0	0	0	0	0	0	0	0	50	0	50	50	0	0	50	0	0	0	0	
0	0	0	0	0	0	0	0	0	0	0	0	0	100	0	0	0	0	0	0	0	
		0		0		0		0								300					
1,000	0	1,000	0	1,000	0	1,000	0	1,000	0	1,000	1,000	1,000	1,000	1,000	1,000	1,000	3,000	1,000	1,000	1,000	
300	0	300	0	0	0	300	0	0	0	300	0	0	300	0	0	300	0	300	0	300	
300	0	0	0	300	0	0	0	300	0	0	300	0	300	0	300	0	300	0	300	0	
0	0	300	0	0	0	300	0	0	0	0	300	0	300	0	300	0	0	300	0	300	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
2,000	0	2,000	0	2,000	0	2,000	0	2,000	0	0	0	0	0	0	0	0	0	0	0	0	
2,000	0	2,000	0	2,000	0	2,000	0	2,000	0	0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
990	0	1,725	0	2,960	0	2,920	0	2,920	0	2,700	2,700	4,100	2,950	2,980	3,750	2,950	2,990	3,725	2,960	2,920	
0	0	800	0	0	0	0	0	0	0	0	0	800	0	0	800	0	0	800	0	0	
0	0	0	0	2,000	0	2,000	0	2,000	0	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	

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1,000	Hằng
0	Trúc
1,000	Nữ
800	Vân
0	Nữ
0	Hằng
0	
0	Anh
0	Vân
0	
0	Vân
150	
150	Hiền
25	
0	
25	Hiền
1,300	
0	Nữ
0	Trúc
	Thảo
1,000	Nguyệt
0	Nữ
300	Nữ
0	Nữ
0	Nữ
0	
0	Hiền
0	Sơn
2,920	
0	Vân
2,000	Uyên

			T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019			
			Ton Kho	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
AVNM001F	VINAMILK		700	0	700	0	1,300	0	950	0	980	0	950	0	950	0		
WOL0002A	ACID CITRIC GR-ITALIA	0	50	0		0	50	0		0		0	50	0		0		
CNNA001A	NANA		50	0		0	50	0		0		0	50	0		0		
WOL0002S	SODIUM ERYTHORBATE	6,225	4,325	3,950	3,725	1,275	3,725	2,850	4,050	2,475	3,725	3,525	3,625	3,000	4,950	4,900		
CPTP001A	CH PHỤ GIA TP		600	150	600	0	600	150	600	0	600	100	600	150	600	25		
CCHV002A	CN4 - CON HEO VÀNG		0		0		0	100	0		0		0		0	100		
CCHV001A	CON HEO VÀNG		125	100	125	0	125	100	125	75	175	175	125	0	150	75		
CDHM001B	ĐỊNH HƯỚNG MỚI		1,000	1,100	800	600	800	500	900	450	700	800	700	700	300	550		
CDNA002A	ĐÔNG NAM Á		300	395	200	125	200	250	125	250	350	350	300	175	300	350		
CHLO001A	HẠ LONG		300	0	300	500	300	0	300	0	300	0	300	300	300	500		
CHAN002A	HẢI ÂN		0		0		0		0		0		0	25	0			
CTJP001A	JUPITER FOODS		0	100	0		0		0		0		0		0			
AKID001A	KIDO		0	5	0		0		0		0		0		0			
CCTP001A	TP CHÂU ÂU		0	100	0		0	50	0		0		0		0			
CPHB001A	TP HẠ BẮNG		0		0		0		0		0	50	0		0			
BKNS001A	VISSAN		2,000	2,000	1,700	50	1,700	1,700	2,000	1,700	1,600	2,050	1,600	1,650	3,300	3,300		
WOL0003A	ACID CITRIC MONOHYDRATE	-2,350	0	2,050	0	100	15	0	15	50	15	1,375	15	4,025	15	50		
ABBC002B	BIBICA BH		0	2,000	0		0		0		0	1,325	0	4,000	0			
CBTP001A	PAN FOOD		0	50	0	100	15	0	15	50	15	50	15	25	15	50		
WOL0004A	SODIUM ALGINATE	0	0	25	0	0	25	0	25	0	25	0	25	275	25	0		
CBTP001A	PAN FOOD		0	25	0	0	25	0	25	0	25	0	25	275	25	0		
ZZZZZZZZ	Chưa có mã hàng	-26,252	0	300	0	42	0	2,327	0	1,077	0	137	0	7,640	0	11,261		
ABBC002B	BIBICA BH		0		0		0		0		0		0	6,500	0	10,000		
CBMT001A	BÌNH MINH TOÀN CẦU		0		0		0	80	0	183	0	111	0	120	0	200		
CBMT002A	BÌNH MINH TOÀN CẦU-HN		0		0		0		0	20	0	20	0	20	0	10		
AHHA001A	BK HẢI HÀ		0	300	0		0	500	0	800	0		0	1,000	0	50		
WWWWWWW	Chưa có mã KH		0		0	5	0	1,506	0	5	0	6	0		0	1		
CTFF001A	FOOD FARM		0		0	3	0	10	0		0		0		0			
FSKV001A	KHUÔNG VIỆT		0		0		0		0	1	0		0		0			
CBTP001A	PAN FOOD		0		0	34	0	51	0	68	0		0		0			
CREB001A	REBISCO		0		0		0		0		0		0		0	1,000		

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
990	0	925	0	960	0	920	0	920	0	700	700	1,300	950	980	950	950	990	925	960	920	
50	0		0	100	0		0	50	0	50		50			50		50		100		
50	0		0	100	0		0	50	0	50		50			50		50		100		
2,975	350	2,650	0	2,125	0	2,425	0	2,025	0	4,325	3,825	3,725	4,525	4,025	3,600	3,350	2,975	2,650	2,125	2,425	
0	0	0	0	0	0	0	0	0	0	600	600	600	600	600	600	600	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
175	100	100	0	125	0	125	0	125	0	125	125	125	125	125	100	150	175	100	125	125	
500	250	200	0	600	0	900	0	500	0	1,000	800	800	800	800	900	300	500	200	600	900	
300	0	350	0	300	0	300	0	300	0	300	300	200	200	200	200	300	300	350	300	300	
0	0	0	0	0	0	0	0	0	0	300	300	300	300	300	300	300	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
2,000	0	2,000	0	1,100	0	1,100	0	1,100	0	2,000	1,700	1,700	2,500	2,000	1,500	1,700	2,000	2,000	1,100	1,100	
15	0	15	0	15	0	15	0	15	0	0	0	15	15	15	15	15	15	15	15	15	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
15	0	15	0	15	0	15	0	15	0	0	0	15	15	15	15	15	15	15	15	15	
25	0	25	0	25	0	25	0	25	0	0	0	25	25	25	25	25	25	25	25	25	
25	0	25	0	25	0	25	0	25	0	0	0	25	25	25	25	25	25	25	25	25	
0	3,470	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0	3,450	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0	20	0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	

12/2020

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920	Vân
50	
50	My
2,025	
0	Hiền
0	Nữ
125	Nữ
500	Nữ
300	Nữ
0	Hiền
0	Nữ
0	Nữ
0	Anh
0	
0	
1,100	Nữ
15	
0	Vân
15	Vân
25	
25	Vân
0	
0	Vân
0	Lương
0	Lương
0	Hiền
0	Lương
0	Vân
0	Lương
0	Vân
0	

		T01/2019		T02/2019		T03/2019		T04/2019		T05/2019		T06/2019		T07/2019		
Ton Kho		Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	F
AVNM001F	VINAMILK	0		0		0	180	0		0		0		0		

T08/2019		T09/2019		T10/2019		T11/2019		T12/2019		T01/2020	T02/2020	T03/2020	T04/2020	T05/2020	T06/2020	T07/2020	T08/2020	T09/2020	T10/2020	T11/2020	T12/2020
Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Sales	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
0		0		0		0		0		0	0	0	0	0	0	0	0	0	0	0	0



12/2020

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