Services Weekly Project Review

4th June 2025

avathon.

Agenda

- Review Management Summary Level for all active projects (chart)

- Review One Pagers, Project & Deployment Timelines and Back to Green plans for Red and Amber Status Projects

  - Note One pager to include split on Use Cases Customer/Product
  - Key Milestone Dates should be included
  - Transition to Support Dates to be included

- Adhoc review of Projects in Green Status - one pagers, project and deployment timelines

- Review Tracker table of transition to support Dates

- Update Master Sheet for overall project status

- Actions from last week

Project Health(Customer Wise)– India Team

RED	AMBER	GREEN
CHT(core9)	Nestle(core9)	HPCL
	TRL	McD(CPlus - POC)
	JIO BP CNG	HUL(CPlus - POC)
	JIO BP SOLAR	Reliance(CPlus - POC)
		JIO BP RMS
		JIO BP Warehouse
		JIO BP EV
		UPL
		L&T
		WoolWorths
		Britannia
		Xerox
		Heineken
		Datema
		Onitio
		Novo Nordisk

Deployment Plan

Sr No	Projects	Status	Project Scope	Owner	Q1	Q2	Q3	Q4	Notes
1	JIOBP AFS	🔴	POC	Nayanika / Ananthan				◆ (through Q3, diamond at Q4)	
2	CHT	🔴		Nayanika				◆ (through Q4, diamond at Q4)	
3	Nestle	🟠	250 cameras additional to 4 Sites existing	Nayanika					
4	TRL	🟠	Adding 150 additional cameras - currently 25 cameras supported	Nayanika					
5	JIOBP NRO	🟠	40 Sites	Nayanika / Ananthan	◆ (diamond in Q1)				Moved to support in Q1
6	JIOBP Solar	🟠	15 Sites	Nayanika / Ananthan		◆ (diamond in Q2)			Currently in support , there will be phase 2 deployment coming in Q2
7	Britannia	🟢	20 Cameras (1 site) in support/ Additional 49 sites are in TBD	Pavan				◆ (diamond in Q4)	
8	L&T	🟢	1000 Cameras - Sites?	Geetha / Nithin			◆ (diamond in Q3)		
9	HPCL	🟢	Retail – 6246 / 3800 Sites . Locations – 3400 / 82 Sites	Nithin/ Geetha/ Pavan					Retail Phase 1- 200 sites moved to support Retail Phase 2 -467/600 sites moved to support. Locations-82 sites moved to support
10	JIOBP CNG	🟢	30 Sites	Nayanika / Ananthan		◆ (diamond in Q2)			Moved to support , Levnovo – Issues in process

Deployment Plan

Sr No	Projects	Status	Project Scope	Owner	Q1	Q2	Q3	Q4	Notes
11	JIOBP EV	🟢	28 Sites	Nayanika / Ananthan					Dependent on client
12	JIOBP Warehouse	🟢	2 Sites	Nayanika / Ananthan	▬◆				In Support
13	Reliance Digital - POC	🟢	97 Cameras/5 Sites	Pavan	▬▬◆				
14	MCD - POC	🟢	24 cameras/2 sites	Pavan	▬▬◆				
15	Onitio	🟢	Deployed at 2 sites	Prakhar					
16	Datema	🟢	Deployed at 2 sites	Prakhar					
17	UPL	🟢	84 cameras	Nayanika / Ananthan					
18	Heineken	🟢	Deployed at 1 site	Prakhar					
19	Xerox	🟢	Deployed at 2 sites	Prakhar					
20	Novo Nordisk	🟢	Deployed at 1 site	Prakhar					
21	Woolworth	🟢	POC	Nithin					
22	HUL - POC	🟢	TBD	Pavan		▬◆			
23	JIOBP Cleanliness -POC	🟢	POC	Geetha					

Red Project Update

CHT – Pakistan

Scope & Implementation Date (including Revenue)

Reasons Leading to Project Pause:
1. The performance of the solution was not accepted by CHT team and thus the project was paused for couple of months.

Current Update:
The customer has approved the solution for deployment across four sites.

Revenue: NA

Total Use cases : 25
Customized Use cases: 10
Product Use cases: 15
Total Cameras: 129

Issues & Risks

NA

This week's Status to Plan

- Based on the discussion, it was decided that no additional development shall be taken until the sign off from the customer. This is conveyed to the Core9 team.

Schedule for Next Week

1. Handover of 4 use cases on 6 cameras shall be handed over to CHT is pending from Core9. Discussion on the plan shall be implemented based on the current situation.

Resource

- **Engagement Manager**: Nayanika Naik
- **Computer Vision (CV)**: Shalom
- **DevOps**: Ritik Gupta
- **QA**: Shridar DT

Back to Green Plan- CHT

- We will hand over the solution to CHT , after which they will conduct testing and provide approval. Once we receive the approval, the status can be moved to green.

JIOBP AFS

Scope & Implementation Date (including Revenue)

POC is under discussion. Yet to finalise the date. Pending from Reliance

Issues & Risks

This week's Status to Plan

1. Scheduled meeting with Pavan (Business Head) to get an update for AFS. Decision yet to be taken by the business team.

Schedule for Next Week

- **Back to green plan –** Once Jio BP provides us with the POC, we can proceed. We are waiting for their response.
  Expect to get confirmation in June,2025 end of the month

Resource and Revenue

NA

Amber Project Update

Nestle – Pakistan

Scope & Implementation Date (including Revenue)

1. **Deployment of VAIA solution on 250 cameras across 4 sites.**
2. **Handover of the solution is planned on end of June, 2025**

Revenue– 800K

Total Use cases: 16
Customized Use cases: 7
Product Use cases: 9

This week's Status to Plan

1. We have asked Core9 to get the road map from nestle for sign off by this week.

2. The pixelation issue in KBF was resolved by the team. As a next step, we will re verify the ROIs, camera view and monitor the incoming alarms for a week. This plan shall be communicated to Core9 this week.

3. Report integration on dashboard is scheduled to deploy on 13th June, 2025

Schedule for Next Week

1. To conduct tests on each camera against each use case.

2. Handover to support plan is on hold as we are waiting for the signoff from the client.

Issues & Risks

- The **NVR timings** are incorrect on most of the cameras. This issue has been logged with Nestle for investigation and resolution.

- **Malicious Activity seen on nestle servers** last week, and the same issue is reported to Core9. No Updates received till date.

Back to Green Plan- Nestle

- To conduct the tests on all cameras against each use case and get a sign off from Nestle/Core9 team.

- To work closely with the team and solve issues during testing.

- Pixelation issue is resolved by Avathon team. Hand over of this site is expected to be by June 16th, 2025

Pending from Nestle Team:

1. The camera view change occurs frequently in Nestle and they are reluctant to change the view to the original view. Due to this, the solution may or may not work as expected.
2. The **NVR timings** are incorrect on most of the cameras. This issue has been logged with Nestle for investigation and resolution.
3. Nestle Server shutdown updates are yet to be discussed with the team.

Resources:

- **DevOps**: Ritik Gupta
- **QA**: Hari Haran
- **CV:** Resham Sundar Kumar
- **Engagement Manager:** Nayanika Naik
- **Backend:** Alida

JIOBP CNG

Revenue - $2,55,294.11
ARR - $1,08,235.28
Services - $1,47,058.81

Project Status - 🔴
Customer health - 🔴
Cloud – On Avathon Cloud

Scope & Implementation Date (including Revenue)

Total Number of Sites: **30**
Cameras Per Site: **5**
Deployed Sites: **28** Upcoming Sites: **30**
Total Use cases : **18 (14 customised, 4 in product)**

Moved to Support

Issues & Risks

1. JIOBP: 2 Sites (KRT005 & JHF021) have port issues.

2. Avathon:
We have observed that 8 Lenovo devices which have been installed are not consistently reliable. In addition, we have noticed intermittent shutdowns affecting 10 more devices. Due to these recurring issues, we are planning to retrieve all the devices that have been installed.

3. JIOBP:
Most sites have poorly positioned camera angles, which may result in use cases not working as expected.

4. JIOBP: Few sites have poor network, even with AirFiber or SIM routers. Discussion pending form both the parties.

This week's Status to Plan

- Lenovo has the data for all the machines and is sending their engineers to address the issues, review logs, and perform necessary tasks.

- Trend Analysis report is deployed and handed over to the client.

- Sign off update follow up with the client.

•Resource

Program Manager: Nayanika Naik

Engagement Manager: Ananthan V M

Computer Vision (CV): Aditya Kumar

DevOps: Ritik Gupta

QA: Hari Haran

TRL

Revenue
ARR -
Services -

Project Status - 🟠
Customer health - 🟢
Hosting – On Prem

Scope & Implementation Date (including Revenue)

Scope:
Expecting to run the solution on 150 cameras.

Current Status: The solution is currently running on 25 cameras having 7 use cases.

Product Use case: 5
Customised Use case: 2

Renewal Update:
The client has confirmed they will proceed with the renewal by the 1st week of June, 2025.

Issues & Risks

This week's Status to Plan

Follow up on the Update.

Schedule for Next Week
Back to Green Plan – Ansuman mentioned that the renewal is currently with their procurement team, and they are expected to reach out early next week.

Resource and Revenue

JIOBP NRO

Revenue - $58,811.75
ARR - $44106.17
Services - $14705.58

Scope & Implementation Date (including Revenue)

Total Number of Sites: **41**
Cameras Per Site: **10**
Deployed Sites: **30 (11 sites are still pending from JIOBP)**
Total Use cases : **29 (17 customised, 12 in product)**

Upcoming Sites: **40 (Expected by 1st week of June, 2025)**

Moved to Support

This week's Status to Plan

 1. Initial test for KMS integration testing for decantation is done. Waiting on clients to give more data for end to end testing.

2. We have received the sign off, Roll out to be received in the next week

Issues & Risks by JIOBP
1.   Most sites have poorly positioned camera angles

2.   6 sites have port issues and 5 sites are offline

3.   Camera accessibility issue in 2 sites

4.   2 sites have internet issues – RJF078 & APT003

Resource

- **Program Manager:** Nayanika Naik
- **Engagement Manager**: Ananthan V M
- **Computer Vision (CV)**: Aditya Kumar
- **DevOps**: Ritik Gupta
- **QA**: Shridar DT

Green Project Update

JIOBP EV

Project Status - 🟢
Customer health - 🟢
Hosting – On Avathon Cloud

Scope & Implementation Date (including Revenue)

Total Number of Sites: **26**
Cameras Per Site: **20**
Deployed Sites: **5**
Total Use cases **: 33 (13 developed + 20 in progress)**
(22 customised, 11 in product)

Yet to move to Support

Upcoming Sites: **0**

This week's Status to Plan

1. Site Visit to Marathahalli for Simulation is pending for discussion

Schedule for Next Week

2. Development plan of new set of use cases pending

Issues & Risks

- JIOBP to provide a dedicated on-site rack for our servers, as it's missing in most of the locations. They've requested a pause in site onboarding until the racks are arranged.

Resource

- **Program Manager:** Nayanika Naik
- **Engagement Manager**: Ananthan V M
- **DevOps**: Ritik Gupta

JIOBP Solar

Revenue - $3,55,882.33
ARR - $17, 794.11
Services - $17,794.11

Project Status - 🟢
Customer health - 🟢
Cloud – On Avathon Cloud

Scope & Implementation Date (including Revenue)

Total Number of Sites: **15**
Cameras Per Site: **10**
Deployed Sites: **15 (2 sites dismantled)**
Total Use cases : **13 (7 Customised, 6 in product)**

Moved to support

Upcoming Sites: 40

This week's Status to Plan

1. Moved the project to support

Issues & Risks

Resource

- **Program Manager:** Nayanika Naik
- **Engagement Manager**: Ananthan V M

JIOBP Warehouse

Revenue - $2,352.47
ARR - $1,764.67
Services - $588.22

Project Status - 🟢
Customer health - 🟠
Cloud – On Avathon Cloud

Scope & Implementation Date (including Revenue)

Total Number of Sites: **2**
Cameras Per Site: **10**
Deployed Sites: **2**
Total Use cases : **4 (1 customised, 3 in product)**

Moved to support

Upcoming Sites: 4

This week's Status to Plan

1. Moved to support

Schedule for Next Week

Issues & Risks

Resource

• **Program Manager:** Nayanika Naik

• **Engagement Manager**: Ananthan V M

UPL

Revenue
ARR -
Services -

Project Status - 🟢
Customer health - 🟢
Hosting Status: Avathon Cloud

Scope & Implementation Date (including Revenue)

Total Number of Sites: **4**
Cameras Per Site: **20-30**
Deployed Sites: **4**
Total Use cases : **20**

Upcoming Sites: **1.8k cameras**

Revenue: TBD

This week's Status to Plan

New requirement: Manhole opening detection. Currently this usecase is in evalaution and waiting necessary videos/details from client.

Schedule for Next Week

- Circle back with customer.

Issues & Risks

Resource and Revenue

L & T

Scope & Implementation Date (including Revenue)

1. **Deployment of VAIA at 57/500 cameras, 15 sites**
2. **Implementation date – Jul 25**

Arr Revenue– ($ 55,814)
Total Usecases – 24
Available in product – 13
Custome use case – 11

This week's Status to Plan

56 cameras are onboarded till date.
1. Use case_ (Person standing, leaning or sitting on edge) we have deployed need to tested out by Customer.
2. Customer reported few issue with respect to dashboard ,team was working on it to resolve it.

Schedule for Next Week

1. Customer is planning to scale up & complete the deployment of –40 more cameras but waiting for customer to provide camera details(RTSP links)
2. Making changes in dashboard as per the customer requirement –team is working on escalation matrix integration.
3. Working on live streaming feature, escalation matrix by team

Issues & Risks

1. **They are 11 use cases which are not ready under discussion with product team , meanwhile we have asked customer to provide simulation videos and more data for model training.**
2. **Dependencies is on customer to provide clarification on usecases hence we have setup call with customer and Prod team**

Resource and Revenue

1. Geetha (Engagement Manager)
2. Bhuvan(Devops)
3. Manjula(QA)
4. Arvind(Backend)
5. Subham DAS(Frontend)
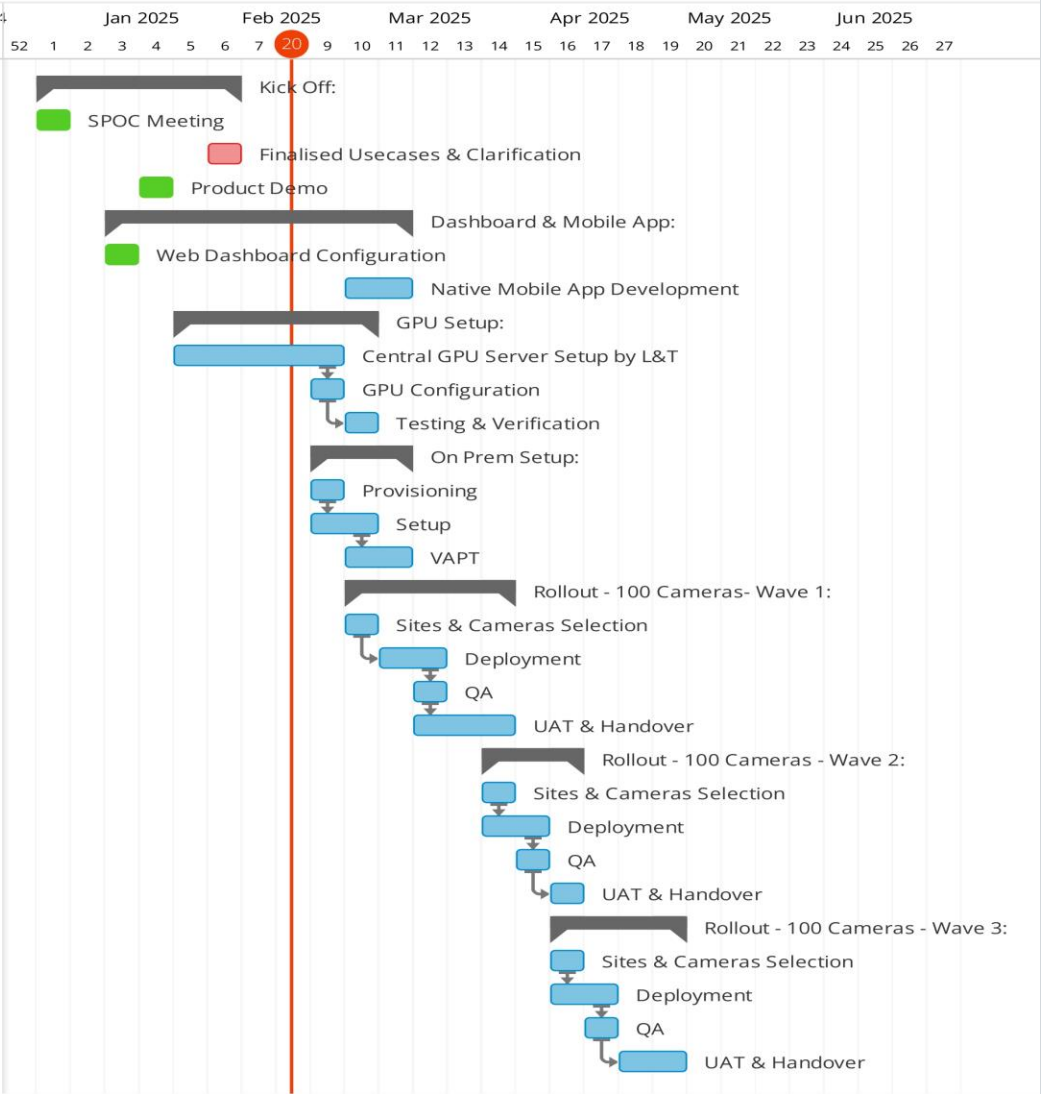6. Anshuman(CV)

Arr Revenue– ($ 55,814)

L&T Project Plan

Instagantt

	ACTIVITIES	ASSIGNEE	EH	START	DUE	DPD	STATUS	%
	Kick Off:		-	03/Jan	03/Feb			67%
1	SPOC Meeting	L&, NC	-	03/Jan	03/Jan		Finished	100%
2	Finalised Usecases & Clarification	L&, NC	-	03/Feb	03/Feb		Started	0%
3	Product Demo	NC, L&	-	24/Jan	24/Jan		Finished	100%
	Dashboard & Mobile App:		-	15/Jan	15/Mar			20%
5	Web Dashboard Configuration	Nithin C Naik	-	15/Jan	16/Jan		Finished	100%
6	Native Mobile App Development	Nithin C Naik	-	05/Mar	15/Mar		Not started	0%
	GPU Setup:		-	01/Feb	05/Mar			0%
8	Central GPU Server Setup by L&T	L&T	-	01/Feb	24/Feb		Started	0%
9	GPU Configuration	Nithin C Naik	-	25/Feb	27/Feb	8	Not started	0%
10	Testing & Verification	Nithin C Naik	-	03/Mar	05/Mar	9	Not started	0%
	On Prem Setup:		-	24/Feb	11/Mar			0%
12	Provisioning	Cloud Engineer	-	24/Feb	26/Feb		Not started	0%
13	Setup	Cloud Engineer	-	27/Feb	05/Mar	12	Not started	0%
14	VAPT	QA	-	06/Mar	11/Mar	13	Not started	0%
	Rollout - 100 Cameras- Wave 1:		-	03/Mar	31/Mar			0%
16	Sites & Cameras Selection	L&T	-	03/Mar	03/Mar		Not started	0%
17	Deployment	DevOps	-	12/Mar	17/Mar	16	Not started	0%
18	QA	QA	-	18/Mar	20/Mar	17	Not started	0%
19	UAT & Handover	NC, L&	-	21/Mar	31/Mar	18	Not started	0%
	Rollout - 100 Cameras - Wave 2:		-	01/Apr	18/Apr			0%
21	Sites & Cameras Selection	L&T	-	01/Apr	01/Apr		Not started	0%
22	Deployment	DevOps	-	02/Apr	08/Apr	21	Not started	0%
23	QA	QA	-	09/Apr	11/Apr	22	Not started	0%
24	UAT & Handover	NC, L&	-	14/Apr	18/Apr	23	Not started	0%
	Rollout - 100 Cameras - Wave 3:		-	15/Apr	05/May			0%
26	Sites & Cameras Selection	L&T	-	15/Apr	15/Apr		Not started	0%
27	Deployment	DevOps	-	16/Apr	21/Apr	26	Not started	0%
28	QA	QA	-	22/Apr	25/Apr	27	Not started	0%
29	UAT & Handover	NC, L&	-	28/Apr	05/May	28	Not started	0%

L&T Project Plan

S NO	Tasks	Ownership	Timeline		comments
1	Rollout Plan	L &T /Avathon	TBD		
2	sites/project Selection	L & T	TBD		
3	Hardware Setup	L & T	TBD		Currently L& T has procured 10 GPU where on average 300 cameras can be onboarded. Further procuremnt will be done by L& T
4	Camera Details	L & T	TBD		
5	Deployment	Avathon	Depends on Task 3 and 4		
6	Testing	L&T / Avathon	Depends on Task 3 and 4		
7	UAT	L & T /Avathon	Depends on Task 3 and 4		

Britannia

Scope & Implementation Date (including Revenue)

1. Deployment of VAIA at 50 sites
2. Implementation date – 18/02/2025

Total Usecases – 22
Available in product – 21
Custom usecase – 1

This week's Status to Plan

Tested all of use cases, and all alerts are generated. Schedule for Next Week

1. Created Steer Co deck and waiting for the details from customer
2. 1 completed site moved to Support
3. Follow up email has been sent to customer regarding the update
4. System is down from Customer end, Avathon following up with customer for the same

Issues & Risks

1. Customer has not comeup with the update post multiple calls regarding the status of the project –

Project health – Green
Customer health – Amber

Resource and Revenue

1. Pavan (Engagement Manager)
2. Tanmay(Sr Devops)
3. Aditya(Devops)

Revenue – $ 111,046

Project Plan Britannia

S NO	Tasks	Ownership	Timeline
1	Rollout Plan	Britannia/Avathon	TBD
2	Outlet Selection	Britannia	TBD
3	Hardware Setup	Britannia	TBD
4	Camera Details	Britannia	TBD
5	Deployment	Avathon	Depends on Task 3 and 4
6	Testing	Britannia/Avathon	Depends on Task 3 and 4
7	UAT	Britannia/Avathon	Depends on Task 3 and 4

Woolworths (POC)

Scope & Implementation Date (including Revenue)
1. Deployment of VAIA at 2 POC Sites
2. POC Completion Date– May 30

Revenue – 3.6 mil ARR , 3.6 mil Services

Usecases (10–all customized, 2 more planned)

This week's Status to Plan
1. Continuous Monitoring of videos

Schedule for Next Week
- Continuous Monitoring of videos
- Exception video along with the alarm deployement and testing
- Face blur on the exception video requested by customer, Avathon working on same

Issues & Risks

Resource and Revenue

1. Geetha (Engagement Manager)
2. Shalom (CV)
3. Manjula(QA)

Deployment Plan

Rollouts per week- 50	Month 1 - 200	Month 2 - 400	Month 3 - 600	Month 4 - 800	Month 5 - 1000	Month 6 - 1200	Month 7- 1400	Month 2 - 1500
Timeline					Deployment			

Click here for Detailed Rollout Plan

HPCL

Scope & Implementation Date (including Revenue)

1. VAIA at 200 Type 1 Outlets – Retail [In support]
2. VAIA at 82 Sites –Type 2 –SOD Locations[In support]
3. VAIA at 600 Type 1 Outlets – Retail (Phase 2) – 246 are deployed . 354 are yet to be deployed [dependency on the 3party]
4. Revenue – 4.2m $
   - ARR–2.8m $
   - Services – 1.4m $

Issues & Risks

1. Dependency on the third party[Techsis] for the solution deployment. Therefore actual futher deployment in unknown.

This week's Status to Plan

1. Support tickets & Action
2. Pending Invoices, Follow up for payments
3. Appscan results– changes

Schedule for Next Week

1. Support tickets & Score cards
2. Pending Invoices, Follow up for payments

Resource and Revenue

JIOBP Cleanliness

Scope & Implementation Date (including Revenue)

1. **Deployment of VAIA at 10 SITES POC Sites**
2. **Implementation Date – TBD**
3. **Revenue – TBD**

This week's Status to Plan
1. Deployed 10 sites for Mobile upload use cases.
2. Currently the accuracy meets 85%
3. Working to improve accuracy to 95%

Schedule for Next Week
1. Making changes in report sections as per customer requirement.
2. Customer to Review the changes implemented on dashboard and get the feedback.
3. According to the customer, the accuracy needs to meets 95%. Currently at 85%
4. Proposal sent to customer awaiting for customer to get back to us.

Issues & Risks

Resource and Revenue

- **Frontend**: Subham Das
- **Backend**: Alida
- **Computer Vision (CV)**:Anshuman
- **QA**: Shridar

CP Plus – Reliance (POC)

Scope & Implementation Date (including Revenue)
1. Deployment of VAIA at 5 Reliance POC Sites
2. Implementation Date Reliance – TBD

Total Usecases – 8
Available in product - 8

This week's Status to Plan

1. Avathon visited 5 Reliance stores to support on configuartions and testing – Completed

Schedule for Next Week
1. Continous monitoring for Accuracy at 5 sites
2. Testing completed at 5 sites by customer and Avathon working on the feedback of the customer

Issues & Risks

Resource and Revenue
1. Pavan (Engagement Manager)
2. Yogeesh(Devops)

   Revenue – TBD

HUL – CP Plus – POC

Scope & Implementation Date (including Revenue)

- Scope & Implementation Date (including Revenue)
1. Deployment of VAIA at 1 HUL POC Site
2. Implementation Date HUL – TBD
3. Revenue – TBD

Total Usecases – 6
Custome usecases – 6(Ready to move to product)

This week's Status to Plan

- Waiting on customer to get back
Schedule for Next Week

- Schedule for Next Week
Waiting on customer to get back on commercial discussions with CPP

Issues & Risks

Resource and Revenue
1. Pavan (Engagement Manager)
2. Tanmay(Devops)

MCD – CP Plus – POC

Scope & Implementation Date (including Revenue)

- **Scope & Implementation Date (including Revenue)**
1. **Deployment of VAIA at 2 McD POC Sites**
2. **Implementation Date McD – 6th March**
3. **Revenue – TBD**

Total usecases – 14
Available in product – 8(which required for POC)

This week's Status to Plan
- **This week's Status to Plan**
1. **Model optimization for deployed use cases at McD 2 sites**

- **Schedule for Next Week**

- **Pilot Completion** – Achieved on **15th April 2025**.
- o   The **Heat Map use case** will be deployed in the **first week of May 2025**.
- o   For **Handwash Detection** and **Garbage Overflow**, we are yet to receive video footage, which may delay their inclusion in the upcoming release. Request CP Plus to confirm if any additional support is needed from Avathon on this.

Issues & Risks

Resource and Revenue

1. Pavan (Engagement Manager)
2. Tanmay(Devops)

Onitio

Scope & Implementation Date (including Revenue)
1. 4 logistics mobile applications for 'Postnord'
2. In support and continuous development process.
3. Annual revenue– $562626

This week's Status to Plan
1. Working on the release planned on 13th May, on track

Schedule for Next Week

- Release on 13th May

Issues & Risks

No issues and risks as of now.

Resource and Revenue

Datema

Scope & Implementation Date (including Revenue)
1. We have a product 'Easylogic' created built on Silverline. Easylogic have further customers– Blomsterlandet, Svenska Massan, Sodra, Rovalin, Radvall and Yaskawa.
2. $170400 annual revenue for services. Hosting cost and licenses are separate.
   Licenses were $16395, hosting was $23447 in 2024

This week's Status to Plan
1. Release for Yaskawa Sales order tomorrow

Schedule for Next Week
- Blomsterlandet 17.5.0 release development contd

Issues & Risks

No issues

Resource and Revenue

Heineken

Scope & Implementation Date (including Revenue)
1. We have a FSA deployed in Ireland.
2. It is in support
3. $40000 annual

This week's Status to Plan
1. Logging rollover deployment

- **Schedule for Next Week**
- No planned work

Issues & Risks
No issues and risks as of now

Resource and Revenue

Xerox

Scope & Implementation Date (including Revenue)
1. FSA application, delivered last year, in support now
2. Revenue– $150000 annually

This week's Status to Plan
1. No plan yet

Schedule for Next Week

- No plan yet.

Issues & Risks

No issues or risks as of now.

Resource and Revenue

Novo Nordisk

Scope & Implementation Date (including Revenue)
1. Implemented and in support
2. Revenue– $30000 annual

This week's Status to Plan

- Nothing scheduled for this week

Schedule for Next Week

- Not planned yet

Issues & Risks

- No issues as of now.

Resource and Revenue

Summary Slide – add in Project & Deployment Start/ends

Slno	Active Implementations	Owner	Product	C Start Date	C End Date	Deployment start date	Deployment end date	Production status	Move to Support
1	TRL	India	VAIA						
2	CHT	India	VAIA						
3	Nestle	India	VAIA						
4	CP Plus	India	VAIA	7/19/2024	7/18/2028	POC	POC	POC	POC
5	Britannia	India	VAIA	18/10/2024	12/31/2025	18/02/2024	TBD	Deployment	Dec 2025
6	L&T	India	VAIA	10/15/2024	12/31/2025	03/01/2025	07/31/2025		
7	Woolworth	India	VAIA	POC	POC	POC	POC	POC	POC
8	HPCL	India	VAIA	2021	2026	2021	2023	2023	2023
9	JIOBP CNG	India	VAIA						
10	JIOBP NRO	India	VAIA						
11	JIOBP Solar	India	VAIA						
12	JIOBP EV	India	VAIA						

Summary Slide – add in Project & Deployment Start/ends

Slno	Active Implementations	Owner	Product	C Start Date	C End Date	Deployment start date	Deployment end date	Production status	Move to Support
14	JIOBP Cleanliness	India	VAIA	POC	POC				
15	JIOBP AFS	India							
16	NXP	India							
17	Qualcomm	India							
18	HUL	India	VAIA	POC – CP Plus					
19	Reliance Digital	India	VAIA	POC – CP Plus					
20	MCD	India	VAIA	POC – CP Plus					
21	Onitio	India							
22	Datema	India							

Summary Slide – add in Project & Deployment Start/ends

SIno	Active Implementations	Owner	Product	C Start Date	C End Date	Deployment start date	Deployment end date	Production status	Move to Support
23	Juniper	India	APM	POC	POC				
24	UPL	India							
25	Heineken	India							
26	Xerox	India							
27	Novo Nordisk	India							

Previous Action Items

- JIOBP AFS
  - Status: Waiting for POC and project timelines from Client. No definitive date yet.
  - Update: Expecting information/progress by June. This is due to other ongoing projects (NRO, CNG deployments) for the client.
  - Action: Note that confirmation/update is expected in June to set expectations.

- JIO BP CNG
  - Status: Tested "was time" with the business team last week. Feedback was positive.
  - Update: Logic changes made; KPI is functioning as expected.

  Lenovo Device Issue: [Both Solar and CNG]
  - Status: Issue persists for 4-5 primary sites. Devices are out of warranty, so TK's suggestion to replace under warranty is not feasible.
  - Impact: Not stopping operations but is a "hotbed" hindering potential expansion to more sites.
  - Update: TK & Dinesh are in talks. Escalated to Lenovo (Tiki Indonesia); awaiting feedback. One device is at Lenovo lab for testing.
  - Action: TK to follow up Dinesh on the Lenovo escalation status. (Owner: Deb, Due: ASAP)

JIO BP Solar
- Status: Issues with devices resolved; replacements sent, 3 sites deployed.
- Plan: Expecting to finish all site deployments by the end of the current week. "Back to Green" plan in place.
- Action: Provide clarification on revenue calculation and the due dates.

TRL
- Status: Point of contact is Anshuman to provide an update by the 15th (of the current month, assumed).

L&T
- Action: Maureen highlighted a general need for deployment dates on slides.
- Status: Call with customer this week. 47 cameras added, 30 use cases deployed.
- Update: 11 new use cases discussed; customer needs to provide data/definitions. Dependency on customer for sample videos for these use cases (expected by weekend/next week).
- Plan: Onboard 40 more cameras next week (awaiting camera details from customer).
- Rollout Plan: Shared with customer. Awaiting update from key customer contact (out of station) next week.
- Target: Proposed 1000 cameras deployed by July 25th (awaiting customer sign-off).
- Risk: Completion of 11 new use cases (dependent on customer data) might hinder the July 25th target.
- Note: Currently, no deployments are ready for support handover as use cases are still in progress for the 47 deployed cameras.

Previous Action Items

- Britannia
- Status: Project status is Green (from delivery end). Customer Health: Amber, due to lack of response on feedback/rollout plan .
- Update: One site completed, testing done, and moved to support.
- Plan: TK suggested preparing a steering committee presentation.
- Action: Pavan to prepare the presentation by Friday, get it reviewed by TK, and then share it with the customer. (Due: This Friday for draft & review)
- Action: Add a note that the completed site has been moved to support.

- Woolworths
- Status: Pavan assisting Geeta with handover from Nitin. Continuously monitoring videos. Deploying use cases on a newly accessed camera.
- Update: Customer is happy; accuracy >90%.
- Plan: Pilot sign-off expected by month-end. Dinesh currently handling project.

- HPCL
- Status: RED. Dependent on a third party; no actual deployment plan yet.
- Plan: Deep dive session scheduled with TK next Monday to discuss resource allocation, third-party contacts.
- Note: Remains RED until actions from the previous call are completed.

- CP Plus - Reliance
- Status: Customer (Reliance team) started testing today (4 sites over next 4-5 days). Online support being provided.
- Plan: Closure plan prepared with Abhijit. Executive review tentatively planned for May 20th. Potential for rollout project post-successful testing.
- Resources: Yogesh (DevOps) assisting. Revenue details pending POC completion.

- CP Plus - HUL
- Status: Waiting on confirmation from customer HUL, via CP Plus. Still pending.

- CP Plus - MCD
- Status: Customer has tested 2 deployed sites; accuracy >90%. Customer is currently evaluating competitors.
- Plan: Tentative dates for next steps are on the slide.

Previous Action Items

- JIOBP NRO
- Status: AMBER (moved from Green).
- Issue: Significant internet connectivity issues at one of the two primary NRO sites, despite trying multiple providers (incl. Air Fibre). This is an issue from "our end" to resolve for the client.
- Impact: Hindering sign-off, which is expected to unlock another 50 sites.
- Decision (Proposed by Maureen for overall JIOBP): If multiple JIOBP workstreams are waiting on customer input (e.g., NRO network, other items), the team should propose a steering committee meeting to TK.
- Action: Nayanika & Ananthan to discuss with TK the necessity of a JIOBP steering committee to address pending customer inputs/issues.

- JIOBP EV
- Status: Was on hold, now refocusing.
- Update: Developer needs simulation videos and proper definitions of components from the client.
- Plan: Vague timeline from client: input expected around mid-June.
- Action: Add "Mid-June" as a target for receiving client input. (Owner: Ananthan/Anthony for tracking)

- JIOBP Warehouse
- Status: Almost perfect. Continuous model improvement ongoing. Developer needs data for feedback.
- Update: 2 sites, 10 cameras deployed with 4 use cases. Sites are live.
- Action: Note that these sites have been transferred to support.

- UPL
- Status: Existing solution running fine and in support. Customer health Green.
- New Requirement: Client has a new requirement which needs a POC. Waiting for data from the client (POC is for this new req). Point of contact: China. Not yet sized as a Change Request; pending data and product team evaluation.
- Upcoming 1.8k Cameras:
  - Status: Agreed in principle. Dinesh has discussed details.
  - Issue: Delay due to ongoing budget discussions on the client-side.
  - Plan: Pending client confirmation on budget.