

<p>● Key partners</p> <p>Who are your most important partners? Which key resources do you acquire from partners? Which key activities do your partners perform?</p> <p>Agenten Financiële instelling Internationale verzekeraar Aandeelhouders</p> <p>Producent black box</p>	<p>● Key activities</p> <p>What are the activities you perform every day to create & deliver your value proposition?</p> <p>Polissen aanbieden Marketing/agenten werven Bedragen uitkeren</p> <p>Data analyseren Data verzamelen</p>	<p>● Value propositions</p> <p>What is the value you delivery to your customer? Which of your customer's problems are you helping to solve? What is the customer need that your value proposition addresses? What is your promise to your customers? What are the products and services you create for your customers?</p> <p>Financieel risico (deels) weg Zekerheid bieden</p> <p>Agenten betere informatie over rijgedrag Veiligere omgeving</p>	<p>● Customer relationships</p> <p>What relationship does each customer segment expect you to establish and maintain?</p> <p>Geen</p>	<p>● Customer segments</p> <p>For whom are you creating value? What are the customer segments that either pay, receive or decide on your value proposition?</p> <p>Afneemers van agenten Autorijders in Turkije</p>
<p>● Cost structure</p> <p>What are the important costs you make to create & delivery your value proposition?</p> <p>Schadeclaim Uitkering aan agenten Personeelskosten Administratiekosten</p>	<p>● Key resources</p> <p>What are the resources you need to create & deliver your value proposition?</p> <p>Geld Klanten Verschillende polissen Agenten</p> <p>Data</p>		<p>● Channels</p> <p>How does your value proposition reach your customer? Where can your customer buy or use your products or services?</p> <p>Agenten</p>	
<p>● Cost structure</p> <p>What are the important costs you make to create & delivery your value proposition?</p> <p>Schadeclaim Uitkering aan agenten Personeelskosten Administratiekosten</p> <p>Productie Black Box Kosten data anlisten</p>			<p>● Revenue streams</p> <p>How do customers reward you for the value you provide to them? What are the different revenue models?</p> <p>Premies Beleggen</p>	