William Minozzi December 2, 2019

CONTACT Department of Political Science

Information 2066 Derby Hall

154 N. Oval Mall

The Ohio State University minozzi.1@osu.edu Columbus, OH 43201 williamminozzi.com

ACADEMIC The Ohio State University
Positions Associate Professor

Associate Professor 2014 –

Assistant Professor 2007 – 2014

Princeton University

Post-doctoral Research Fellow 2006 – 2007

EDUCATION Stanford University GSB

PhD, Political Economics 2001 – 2006

Northwestern University

BA, Mathematical Methods in the Social Sciences & Applied Math 1997 - 2001

**Publications** 

Kennedy, Ryan, Anand E. Sokhey, Claire Abernathy, Kevin M. Esterling, Kevin M. Esterling, David M.J. Lazer, Amy Lee, William Minozzi, and Michael A. Neblo. "Demographics and (Equal?) Voice: Assessing Participation in Online Deliberative Sessions." Accepted by *Political Studies*.

Minozzi, William and Jonathan Woon. "Direct Response and the Strategy Method in an Experimental Cheap Talk Game." Forthcoming in *Journal of Behavioral and Experimental Economics*.

Minozzi, William, Hyunjin Song, David M.J. Lazer, Michael A. Neblo, and Katherine Ognyanova. "The Incidental Pundit: Who Talks Politics with Whom, and Why?" Forthcoming in *American Journal of Political Science*.

Abernathy, Claire, Kevin M. Esterling, Justin Freeborn, Ryan Kennedy, William Minozzi, Michael A. Neblo, and Jonathan A. Solis. "Constituent Communication through Telephone Town Halls: A Field Experiment Involving Members of Congress." 2019. *Legislative Studies Quarterly*. 44(4): 617–646.

Minozzi, William and Jonathan Woon. "The Limited Value of a Second Opinion: Competition and Exaggeration in Experimental Cheap Talk Games." 2019. *Games and Economic Behavior*. 117(September): 144–162.

Hershberger, Ethan, William Minozzi, and Craig Volden. 2018. "Party Calls and Reelection in the U.S. Senate." *Journal of Politics*. 80(4): 1394–9.

Neblo, Michael A., William Minozzi, Kevin M. Esterling, Jon Green, Jonathon Kingzette, and David M.J. Lazer. 2017. "The need for a translational science of democracy." *Science*. 355(6328): 914–5.

Minozzi, William, and Jonathan Woon. 2016. "Competition, Preference Uncertainty, and Jamming."  $Games\ and\ Economic\ Behavior.\ 96 (March):\ 97-114.$ 

Minozzi, William, Michael A. Neblo, Kevin M. Esterling, and David M. J. Lazer. 2015. "Field experiment evidence of substantive, attributional, and behavioral persuasion by Members of Congress in online town halls." *Proceedings of the National Academy of Sciences*. 112(13): 3937–42.

Minozzi, William. 2014. "Conditions for Dialogue and Dominance in Political Campaigns." *Political Communication*. 31(1): 73–93.

Minozzi, William, and Jonathan Woon. 2013. "Lying Aversion, Lobbying, and Context in a Strategic Communication Experiment." *Journal of Theoretical Politics*. 25(3): 309–37.

Minozzi, William, and Craig Volden. 2013. "Who Heeds the Call of the Party in Congress?" *Journal of Politics*. 75(3): 787–802.

Minozzi, William. 2013. "Endogenous Beliefs in Models of Politics." American Journal of Political Science. 57(3): 566-81.

Keele, Luke, and William Minozzi. 2013. "How Much is Minnesota Like Wisconsin?" Political Analysis. 21(2): 193-216.

Minozzi, William. 2011. "A Jamming Theory of Politics." Journal of Politics. 73(2): 301-15.

Canes-Wrone, Brandice, William Minozzi and Jessica Bonney Reveley. 2011. "Issue Accountability and the Mass Public." *Legislative Studies Quarterly*. 36(1): 5–35.

#### **Courses**

The American Presidency (undergrad.), 2007-'08, '11-'13, '16-'19

Causal Inference (grad.), 2015-'19 Legislative Politics (grad.), 2011, '16, '18

Media & Politics (undergrad.), 2009-'10, '12, '15, '17 Maximum Likelihood Estimation, (grad.) 2011, '13-'14

Legislative Politics (undergrad. honors), 2013 Game Theory (undergrad. honors), 2013 Advanced Game Theory (grad.), 2008-'11 Business & Government (undergrad.), 2007

#### РнD

Dissertation Committees

Jon Green (chair), current
Jonathon Kingzette (member), current
Andrew Podob (member), current
Greg Smith (co-chair), current
Matt Tarpey (member), current
Linnea Turco (member), current
Adam Lauretig (co-chair), 2019
Austin Knuppe (member), 2019
Anna Meyerrose (member), 2019
William Massengill (co-chair), 2019
Andrew Rosenberg (member), 2019

Sergio Díaz Sierra (co-chair), 2017

Nick Felts (member), 2017 Jess Goode (member), 2016 Vittorio Mérola (member), 2016 Eunbin Chung (member), 2015 Jason Morgan (member), 2015 Kathleen Powers (member), 2015 Joshua Wu (member), 2015 Matt Hitt (member), 2014 Daniel Lempert (member), 2013 Chris Kypriotis (member), 2012 Quintin Beazer (member), 2011

# Journal & Press Service

Editorial board: Legislative Studies Quarterly. Referee: American Journal of Political Science, American Political Science Review, American Politics Research, British Journal of Political Science, CRC Press, Economics & Politics, Foreign Policy Analysis, Games and Economic Behavior, The Good Society, Journal of Politics, Journal of Theoretical Politics, Legislative Studies Quarterly, Management Science, Oxford University Press, Party Politics, Political Analysis, Political Behavior, Political Communication, Political Research Quarterly, Political Science Research & Methods, Princeton University Press, Public Choice, Quarterly Journal of Political Science, Science, State Politics and Policy Quarterly.

## College &

University Research Committee, 2019-

University Service

University Senate, 2018-

Faculty contributor, Institute for Democratic Engagement & Accountability, 2018-

Committee on Academic Misconduct, 2018-2019. College of Arts and Sciences Senate, 2016-18.

Behavioral Decision Making Steering Committee, 2012-14. Public Policy Minor Oversight Committee, 2010-13. Behavioral Decision Making Oversight Committee, 2010-12.

### DEPARTMENT SERVICE

American politics field coordinator, 2014-15, '17-.

Executive committee, 2014-15, '17-. Financial aid committee, 2007-11, '17-. Search committees, 2014-18, '19-20.

 $Admissions\ and\ recruitment\ committee,\ 2011-12,\ '14-15,\ '16-19.$ 

Diversity committee, 2017-19.

Undergraduate studies committee, 2012-17. Graduate studies committee, 2011-12.

# SELECTED CONFERENCE PARTICIPATION

"The Substantial, Yet Conditional, Value-Added of Public Deliberation." Paper presented at the Annual Meeting of the Midwest Political Science Association (MPSA). April 2019.

"Time Scales of Social Influence: Evidence from American College Students." Paper presented at MPSA. April 2019.

"Incomplete Counterfactual Cognition in Cheap Talk Experiments." Paper presented at the Annual Meeting of the American Political Science Association (APSA). September 2018.

"Leadership Personality, Crisis Bargaining, and War." Paper presented at APSA. September 2018.

"Incomplete Counterfactual Cognition in Cheap Talk Experiments." Paper presented at the Reunion and Celebration of Political Economics at Stanford GSB. June 2018.

"Telephone Town Halls, Deliberation, and Constituent Attitudes in the U.S." Paper presented at MPSA. April 2018.

"Behavioral Models" Discussant at APSA. September 2017.

"Class, Constituency Considerations, and Legislative Politics" Chair at APSA. September 2017.

"Telephone Town Halls as Discursive Representation" Paper presented at APSA. September 2017.

"Cross Cutting Pressures and the Emergence of Political Identity in 2016." Paper presented at APSA. September 2017.

"Athletic Democracy." Paper presented at APSA. September 2017.

"Athletic Democracy." Paper presented at MPSA. April 2017.

"The Incidental Pundit." Paper presented at APSA. September 2016.

"Socializing Statecraft." Paper presented at the Congress & History Conference (C&H), University of Oklahoma. June 2016.

"Social Influence in the U.S. House of Representatives, 1801-1861." Paper presented at C&H, Vanderbilt University. May 2015.

"Anarchy in the Lab." Paper presented at MPSA. April 2015.

"Information and Communication." Chair & discussant at MPSA. April 2015.

"Revisiting Familiarity and Contempt: A Field Experiment on Constituent Attitudes toward Members of Congress." Paper presented at the Annual Meeting of the Southern Political Science Association (SPSA). January 2015.

Discussant, Duke Behavioral Models Conference. October 2014.

"Do Leaders Persuade?" Paper presented at APSA. September 2014.

"The Social Control of Political Participation." Paper presented at MPSA. April 2014.

"An Inferentialist Theory of Political Behavior." Paper presented at MPSA. April 2014.

"Money in Politics." Chair at SPSA. January 2014.

"Deliberation as Interactive Reasoning." Paper presented at the Pittsburgh Behavioral Models Conference. October 2013.

"Competition, Preference Uncertainty, and Jamming." Paper presented at the Pittsburgh Behavioral Models Conference. October 2013.

"The Relationship between a 'Don't Know' Response and Constituent Attitudes toward Members of Congress: A Randomized Experiment." Paper presented at APSA. September 2013.

"Thrasymachus' Blush." Paper presented at APSA. September 2013.

"Deliberation as Interactive Reasoning." Paper presented at the Strategic Uses of Language of Language Workshop, University of British Columbia. June 2013

"Logos, Ethos, and Pathos: Mechanisms of Persuasion in a Deliberative Field Experiment." Paper presented at MPSA. April 2012.

"Deliberation as Interactive Reasoning." Paper presented at SPSA. January 2012.

"Who am I? Why Am I Here?" Paper presented at SPSA. January 2012.

"International Flavor." Discussant at SPSA. January 2012.

"Competition, Preference Uncertainty, and Jamming." Paper presented at the Government Expertise: Information and Political Institutions, Vanderbilt University. October 2011.

"Competition, Preference Uncertainty, and Jamming." Paper presented at APSA. September 2011.

"Formal Models of Legislative Politics." Chair at APSA. September 2011.

 $\hbox{``Competition, Preference Uncertainty, and Jamming.'' Paper presented at MPSA. March 2011.}$ 

"Diffusion and Learning Across Political Campaigns." Paper presented at SPSA. January 2011.

"Causal Inference in Congress: Do Promotions to Better Committees Affect Party Support?" Paper presented at SPSA. January 2011.

"Competition, Preference Uncertainty, and Jamming: A Strategic Communication Experiment." Paper presented at SPSA. January 2011.

"Diffusion and Learning Across Political Campaigns." Paper presented at APSA. September 2010.

"Conditional Issue Convergence and District-Level Salience." Paper presented at MPSA. April 2010.

"A Theory of Deliberation as Interactive Reasoning." Paper presented at MPSA. April 2010.

 $\hbox{``Methodological Innovation in the Study of Congress and Representation.'' Discussant at MPSA. April 2010.}$ 

"Responsiveness to Party Pressure Among Members of Congress." Paper presented at SPSA. January 2010.

"Partisanship and Bipartisanship in the U.S. Congress." Discussant at APSA. September 2009.

Participant at the Modeling Legal Rules Conference, Emory University. August 2009.

"Anticipation, Optimism, and War." Paper presented at MPSA. April 2009.