

# 1 Figures

Figure 1: Bargaining Index and Perceived Bargaining Power

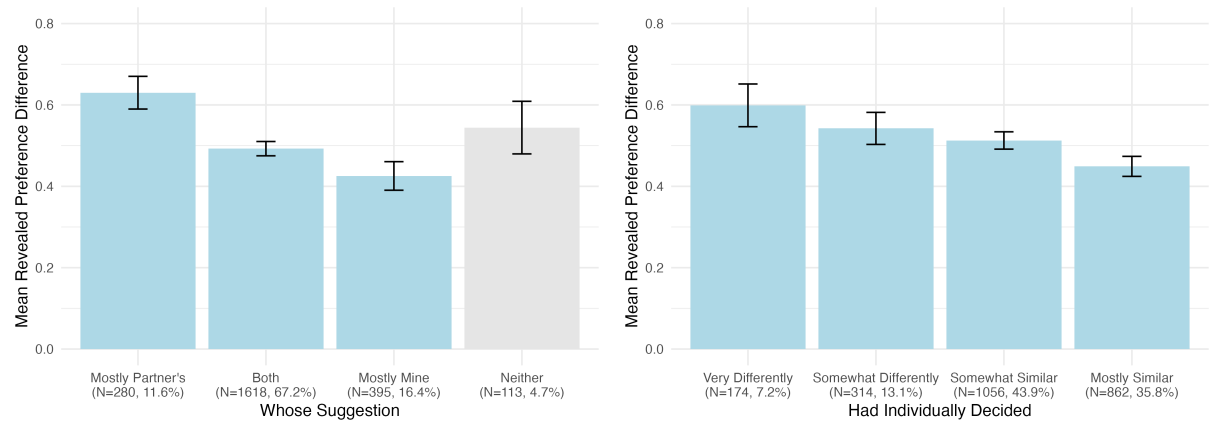
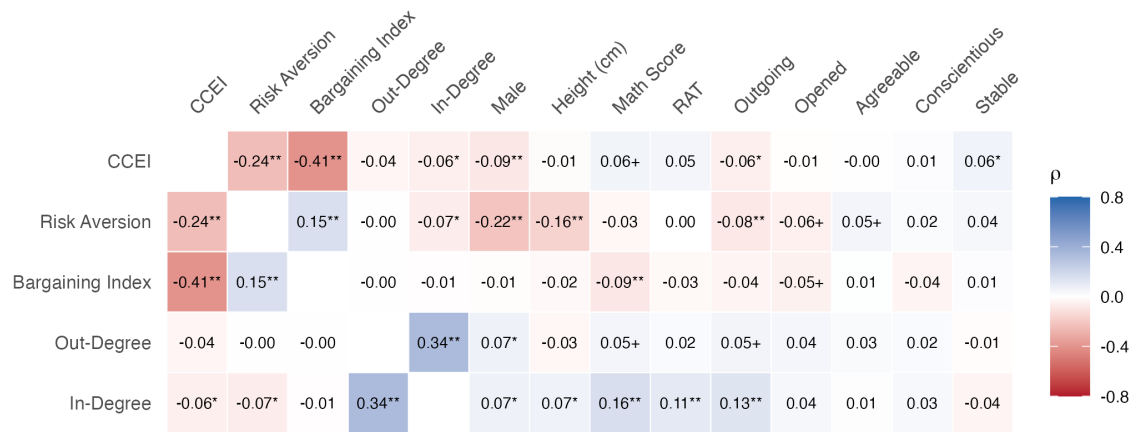


Figure 2: Correlation Across Measures



## 2 Tables

Table 1: Summary Statistics and Balance Test

Outcome Variable	(1) Mean	(2) SD	(3) Baseline-Endline Correlation
<i>Panel A: Individual-Level Measures from the Experiment</i>			
CCEI	0.900	0.133	0.195**
Risk Attitude	0.322	0.134	0.392**
Bargaining Power Index	0.500	0.354	0.155**
N	1304		
<i>Panel B: Individual-Level Other Characteristics</i>			
Male	0.608	0.488	
Height	163.536	7.750	
<i>Friendship Network:</i>			
Out-Degree	4.630	2.535	0.557**
In-Degree	4.623	2.692	0.688**
N	1304		
Math Score	2.657	1.515	0.523**
RAT Score	3.584	2.448	0.426**
<i>Big 5 Personality:</i>			
Outgoing	3.570	1.006	
Opened	3.568	0.865	
Agreeable	2.848	0.744	
Conscientious	3.386	0.859	
Stable	2.500	0.810	
N	1286		
<i>Panel C: Group-Level Measures from the Experiment</i>			
CCEI	0.912	0.141	0.243**
Risk Attitude	0.297	0.142	0.395**
N	652		
<i>Panel D: Group-Level Friendship</i>			
Friendship: One-sided	0.178	0.383	0.221**
Friendship: Mutual	0.130	0.337	0.554**
N	652		

*Notes:* This table presents summary statistics at baseline. In-degree is the number of classmates who nominated the student as a friend. Out-degree is the number of classmates the student nominated as friends. The correlation column shows the correlation between baseline and endline values for variables we measured both in the baseline and the endline experiment. +  $p < 0.1$ , \*  $p < 0.05$ , \*\*  $p < 0.01$ .

	(1)	(2)	(3)	(4)	(5)
Survey Characteristics	No	Yes	Yes	Yes	Yes
Risk Attitude	No	No	Yes	Yes	Yes
Individual FE	No	No	No	No	Yes
High CCEI	-0.447** (0.016)	-0.438** (0.016)	-0.426** (0.018)	-0.396** (0.025)	-0.403** (0.022)
Math Score		-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)	-0.001 (0.001)
Diff in Math		-0.013* (0.005)	-0.013* (0.005)	-0.013* (0.005)	0.002 (0.007)
Risk Attitude			0.001 (0.001)	0.001 (0.001)	-0.001 (0.001)
Diff in RA			0.333** (0.057)	0.332** (0.057)	0.277** (0.083)
High CCEI*Post				-0.062+ (0.035)	
N	2228	2228	2228	2228	2228
R-squared	0.382	0.394	0.420	0.422	0.738

	(1)	(2)	(3)	(4)	(5)
Survey Characteristics	No	Yes	Yes	Yes	Yes
Risk Attitude	No	No	Yes	Yes	Yes
Individual FE	No	No	No	No	Yes
High CCEI	-0.116** (0.025)	-0.101** (0.024)	-0.092** (0.025)	-0.052 (0.033)	-0.090* (0.037)
Math Score		0.181 (0.159)	0.204 (0.159)	0.204 (0.159)	0.319 (0.244)
Diff in Math		-0.098 (0.079)	-0.110 (0.079)	-0.110 (0.079)	-0.161 (0.124)
Risk Attitude			3.607 (2.211)	3.607 (2.212)	6.397+ (3.237)
Diff in RA			-1.424 (1.107)	-1.426 (1.106)	-2.871+ (1.609)
High CCEI*Post				-0.083+ (0.048)	
N	2216	2216	2216	2216	2204
R-squared	0.059	0.065	0.073	0.073	0.509

	(1)	(2)	(3)	(4)	(5)
Survey Characteristics	No	Yes	Yes	Yes	Yes
Risk Attitude	No	No	Yes	Yes	Yes
Group FE	No	No	No	No	Yes
Max CCEI	0.345** (0.081)	0.335** (0.079)	0.309** (0.075)	0.295** (0.090)	0.222* (0.109)
Diff in CCEI	-0.230** (0.045)	-0.226** (0.045)	-0.198** (0.040)	-0.241** (0.053)	-0.145** (0.045)
Max Math Score		0.006 (0.004)	0.005 (0.004)	0.005 (0.004)	0.006 (0.006)
Diff Math Score		-0.001 (0.003)	-0.001 (0.003)	-0.001 (0.003)	0.003 (0.005)
Diff Gender		-0.017 (0.015)	-0.018 (0.014)	-0.018 (0.014)	0.000 (.)
Friend		-0.006 (0.011)	-0.007 (0.011)	-0.006 (0.011)	-0.010 (0.015)
Max RA			-0.204** (0.047)	-0.205** (0.047)	-0.136* (0.064)
Diff in RA			0.106** (0.037)	0.105** (0.037)	0.065 (0.043)
Max CCEI*Endline				0.027 (0.182)	
Diff in CCEI*Endline				0.080 (0.072)	
N	1304	1304	1304	1304	1304
R-squared	0.167	0.189	0.204	0.206	0.641

# A Appendix Figures

Figure A1: Bargaining Index and Perceived Bargaining Power By Within-Pair Risk Attitude Difference

