

In this assignment, you will implement a data warehouse for a fictitious company and formulate queries to address their business needs.

#### **Instructions**

#### Deadline

Make sure to upload **all** your results **before December 30, 2016**!

#### How to hand in your results

Compress your solution folder and upload it on TUWEL. Use the following naming convention:

Please make sure to upload only a single solution per group. Furthermore, make sure to list your group members in the header of your solution document.

#### **Tools**

You will use a set of open source, cross-platform tools to develop a data mart and analyze sales data. Specifically, you will need to set up the following software:

- Java Runtime Environment
- MySQL (or MariaDB)
- MySQL Connector/J
- Pentaho Data Integration
- Pentaho Schema Workbench

The complete software stack is available for Linux, Windows, and MacOS. Compared to more full-fledged commercial BI solutions, the individual elements can be set up fairly quickly on any machine with minimal system requirements and good performance for basic needs. The key consideration in selecting these software products – apart from their Open Source status - was to provide an easy to install environment for basic experimentation in order focus on developing an understanding of concepts rather than learning particular graphical tools. Please refer to the Lab Setup section of this document for installation instructions.

#### Questions

Please post general questions in the TUWEL discussion forum of the course. You can also discuss problems and issues you are facing there. We appreciate if you help out other students tackling general problems or questions (and may take that into account in case you are short a few points for a better grade). For obvious reasons, however, please do not post any solutions there.



Please direct other questions (particularly those that are not of general interest for other students) to this semester's BI tutor, Gerta Sheganaku:

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You can also contact me directly at:

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Please use subject line BI\_2016\_<your subject> to minimize the likelihood of your Email getting lost in my inbox.



#### Introduction

Bikes&More is an online bike and bike accessories reseller operating from the U.S. that ships its products to customers in the US and Canada as well as Great Britain and Australia. The company is aggressively expanding by targeting their customers directly and offering their products on line to reduce distribution cost.

Since its inception in 2000, Bikes&More has used a reliable, but increasingly outdated order transaction processing system, which management intends to upgrade to a new, more powerful system that not only supports daily business processes, but also facilitates strategic analysis of the collected business data. In later development stages, all relevant data will be collected in a central data warehouse which will feed the data into subject-specific analytic applications.

In a pilot project, you have been tasked with developing a data mart that provides management detailed access to sales data in order to analyze key business questions and support decision making.

In this pilot project, you will:

- **1.** Implement a new schema for a transactional database and migrate legacy data to the new system.
- **2.** Implement a star schema and create a data mart for sales analysis.
- **3.** Define and execute an ETL process to extract, transform, and load data from the transactional database into the sales data mart.
- **4.** Create an OLAP cube for multidimensional sales data analysis.
- **5.** Implement a set of queries to inform management about critical business metrics.

#### Preliminaries: Lab Setup [0 points]

- 1. Make sure to have a Java runtime environment properly installed
- 2. Set up MySQL Community (using your package manager of choice or download it from http://dev.mysgl.com/downloads/mysgl/)
- 3. Download and extract Pentaho Data Integration Community Edition from <a href="https://sourceforge.net/projects/pentaho/">https://sourceforge.net/projects/pentaho/</a>
- 4. Download and extract Pentaho Schema Workbench Community Edition from <a href="https://sourceforge.net/projects/mondrian/files/schema%20workbench/">https://sourceforge.net/projects/mondrian/files/schema%20workbench/</a>
- 5. Download the MySQL JDBC driver (MySQL Connector/J) from <a href="http://dev.mysql.com/downloads/connector/j/">http://dev.mysql.com/downloads/connector/J/</a>
- 6. Copy the MySQL JDBC driver to the Pentaho Data integration lib folder (i.e., data-integration/lib) and to the Pentaho Schema Workbench drivers folder (i.e., schema-workbench/drivers).



- 7. You can run the Pentaho tools using the provided shell scripts/batch files, i.e., data-integration/spoon.sh and schema-workbench/workbench.sh, respectively).
- 8. Download the csv data dump of the transactional database (needed in Step 1) from TUWEL.

#### Notes:

- If you are on MacOS or Linux, make sure that your class path does not contain any spaces or Pentaho Schema Workbench will not start (cf. <a href="http://jira.pentaho.com/browse/PSW-95">http://jira.pentaho.com/browse/PSW-95</a>)
- Pentaho Schema Workbench tends to have some (fairly annoying) GUI issues. Using the up and down arrows or saving and reopening the schema usually helps in case the tree hierarchy disappears.
- Pentaho Data Integration is quite powerful and straightforward. The Pentaho Schema Workbench, on the other hand, is not the prettiest piece of software, but it is an open source, cross-platform, lightweight, and self-contained OLAP engine and serves our purposes here.



#### 1. OLTP [5 points]

Business consultants have proposed a redesign of the logical schema of the company's operational database as part of the migration to a new system. The redesign process resulted in the database table layout depicted in Figure 1.

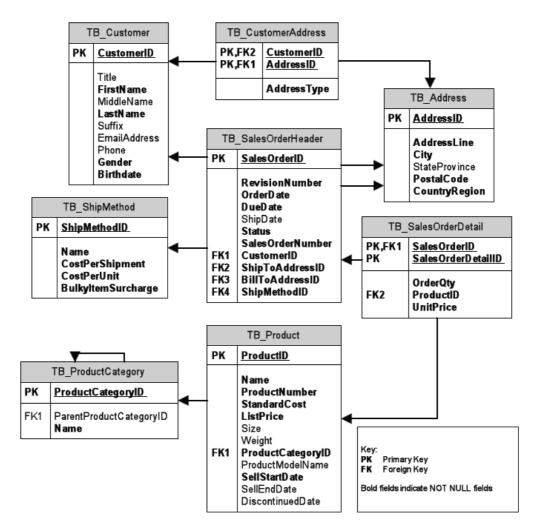


Figure 1 Logical OLTP Schema

### **Task description**

Based on the logical relational data model depicted in Figure 1, your team is tasked with implementing the database (see Appendix: Data Dictionary) as follows:

#### 1. Create OLTP DB:

Name your MySQL transactional database BI\_OLTP\_<groupNo> (where <groupNo> is your group number)

### 2. Table create scripts:

For each table, create an sql script TB\_<table\_name>.sql that creates the table according to the definition specified in Figure 1.



## a. Primary key constraints:

Define the necessary primary keys as table constraints and name them PK\_<table\_name>, where <table\_name> is replaced with the respective name of the table, e.g. for table TB\_Address the primary key is named PK\_Address.

## b. Foreign Key Constraints:

Name the foreign key constraints FK\_<column\_name>, where <column\_name> is the name of the column without the 'ID' suffix that represents the reference — For example, the references between TB\_SalesOrderHeader and for the foreign key relation between TB\_SalesOrderHeader and TB\_Address are represented by the columns BillToAddressID and ShipToAddressID. The corresponding foreign key constraints should be named FK\_BillToAddress and FK\_ShipToAddress, respectively.

Place the scripts in your solution folder under task 1/oltp/TB\_<tableName>.sql.

#### 3. OLTP create job:

Create a Data Integration job in Pentaho Spoon to invoke the table create scripts from step 1 in the appropriate sequence.

#### **Detailed steps:**

- a. Create a Data Integration Repository
  - i. Tools  $\rightarrow$  Repository  $\rightarrow$  Connect..
  - ii. Click the + to add a repository
  - iii. Choose Kettle File repository
- b. Create a Database connection
  - i. Click the e symbol and select Database connection
  - ii. Make sure you have installed the JDBC driver (MySQL connector/J)
  - iii. Set the connection parameters
    - 1. Access: "Native (JDBC)"
    - 2. Host name: "localhost"
    - 3. Database Name: "BI OLTP"
  - iv. Name the connection BI OLTP <groupNo>
- c. Create an integration job and name it "OLTP create". Include it in your solution folder as OLTP create.kjb. (should work automatically if you create a Kettle file repository in your solution folder).
- d. Add the SQL create scripts to the integration job (using execute SQL steps) in an appropriate sequence.
- e. Execute the integration job to create your OLTP database



#### 4. Load data

The data of the legacy transactional database has already been converted to the new schema and dumped into tab-separated files (download them from TUWEL). To load the data into your OLTP database, create a new integration job named OLTP load in Spoon, add the database connection, and use "MySQL bulk" load steps to load the data dumps for table in the appropriate sequence (i.e., ensure that the database is in a consistent state after loading).

**Note:** The tsv files are tab-delimited, i.e., when setting up the MySQL bulk load steps, you need to remove the comma from the delimiter field and click "Insert TAB".

#### **Deliverables**

Put all files created in this task into the task1 folder of your solution.

#### **Resources**

Pentaho Data Integration (Kettle) Tutorial
 <a href="http://wiki.pentaho.com/display/EAI/Pentaho+Data+Integration+(Kettle)+Tutorial">http://wiki.pentaho.com/display/EAI/Pentaho+Data+Integration+(Kettle)+Tutorial</a>



### 2. OLAP [25 points]

Your team has been tasked with the implementation of a sales analysis data mart as the first step towards the development of a comprehensive business intelligence system for the company. To this end, you have conducted extensive requirements elicitation interviews with the responsible managers of the sales, logistics and products departments. Your task now in this step is now to implement the corresponding star schema in a separate database and implement the process that extracts, transforms and loads the data from the transactional database.

In the following, you will find the definition of the required information package that should be implemented in a star schema (Table 1), as well as a specification of the transformations that need to be performed (Table 2).

Time	Customer	Product	Location
<u>Date</u>	CustomerID	<u>ProductID</u>	<u>AddressID</u>
Day Number of Month	Name*	Product Number	Postal Code
Month Number of	Birth Date	Name	City
Calendar Year	Age*	Model Name	State Province
	Gender*	Standard Cost	Country Region
	Email Li		
	Phone	Product Sub Category	
		Product Top Category	
		Sell Start Date	
		Sell End Date	
		Discontinued Date	
		Size	
		Weight	
		Is Bulky Item*	

**FACTS:** <u>Sales Order Number</u>, <u>Sales Order Line Number\*</u>, <u>CustomerID</u>, <u>ProductID</u>, <u>ShipToAddressID</u>, <u>BillToAddressID</u>, Shipment Method\*, Unit Price, Discount\*, Order Quantity, Order Line Total\*, Order Line Profit\*, Tax Amount\*, Order Line Freight Cost\*, Order Status, <u>Order Date</u>, <u>Due Date</u>, <u>Ship Date</u>, Is Late Shipment\*

**Table 1 Information Package: Bikes & More sales.** Underlined items denote the primary keys, italic items denote foreign keys, and items with an asterix (\*) require transformations as specified in Table 2

Attribute Name	Transformation Instruction	
<b>Customer Name</b>	concatenate first, middle, last name and name suffix to form the	
VARCHAR(150)	customer's name in the following format: FirstName [MiddleName.]	
	LastName[, Suffix]. Note that NULL values should be omitted.	
Gender	Convert 'M' to 'Male' and 'F' to 'Female'	
VARCHAR(10)		
Age	Calculate the age from the customer's birth date.	
INTEGER	Use '2016-01-01' as end date.	
Is Bulky Item	true if the Product is a bike, i.e. its top product category is 'Bikes', or if	
(INTEGER: 0 = false	the	



Sales Order Line	the Sales Order Line Number is built by concatenating
Number	'SOL' + SalesOrderID + ' - ' + SalesOrderDetailID
VARCHAR(10	Note that the resulting string must not contain any whitespaces.

Discount	Calculate the discount according to the following formula:		
NUMERIC(10,4)	Discount = OrderQuantity * UnitPrice * DiscountRate		
	cf. Table 3 for the applicable discount rates by Top Product Category.		
Order Line Total	calculate the total payable amount by order line with the formula		
NUMERIC(10,4)	LineTotal = OrderQuantity * UnitPrice – Discount)		
<b>Order Line Profit</b>	calculate the profit per order line with the formula		
NUMERIC(10,4)	Profit = LineTotal – OrderQuntity * StandardCost		
Tax Amount calculate the tax amount of an order line with the formula			
NUMERIC(10,4) $TaxAmount = VAT * LineTotal$			
cf. Table 4 for the applicable country-specific VAT rate values (use t			
country of the shipping address to look up the applicable tax rate)			
Order Line	calculate the freight cost as follows (the BulkyItemSurcharge should be		
Freight Cost	applied only to bulky items):		
NUMERIC(10,4) Freight = OrderQuantity * PerItemCost + BulkyItemSurcharge			
Is Late Shipment	Is Late Shipment		
(INTEGER: 0 = false   true if the Ship Date lies past the Due Date, false otherwise			
<>0 = true)			

**Table 2 OLTP to OLAP Transformations** 

То	p Product Category	Minimum Order Quantity	Discount Rate
1	Bikes		none
2	Components		none
2	Clothing	5	5%
3		10 and above	10%
	Accessories	5	4%
4		10 and above	11%

**Table 3 Discount Rates per Top Product Category** 

Country	VAT Rate
United States	8%
Canada	13%
United Kingdom	17.5%
Australia	10%

Table 4 VAT rates by country/region

Shipment Method	Per Shipment Cost	Per Item Cost	Bulky Item Surcharge
Standard	\$4	\$1	+\$7



Cargo (International)	\$7	\$4	+\$9
Overseas Deluxe	\$30	\$6	+\$10

**Table 5 Freight Cost by Shipment Method** 



## **Task descriptions**

#### 2a) Data Mart creation

In this step, your team will design a star schema and implement the data mart.

- 1. Create a database named BI OLAP <groupNo>.
- 2. Write the SQL scripts that create the necessary fact and dimension tables and place them in a folder named task2/DM/DM .sql.
  - Name the fact table DM\_FactSales
  - Name the dimension tables DM <dimension name>
  - Omit the white space characters for the column names, i.e. 'Is Bulky Item' becomes 'IsBulkyItem
  - Make sure to define all foreign key constraints.
- **3.** Create a data integration job that executes the create scripts in an appropriate sequence.
- **4.** Run your job to create the data mart

#### Notes:

"Date" is a keyword in SQL that you need to escape properly (i.e., `Date` in MySQL;
 "Date" can only be used if Ansi SQL mode is enabled)

#### 2b) ETL

In this step, your team will develop the required ETL processes that extract the data from the operational database, transform the data according to transformation instructions specified in Table 2, and load the data into the data mart's fact and dimension tables.

You will use Pentaho Data Integration's Spoon to define the ETL process. For the actual transformations, you have two options: you can either define the transformations in plain SQL or define the ETL jobs directly in Spoon, using the built-in transformation steps. In either case, you should create a data integration job that loads the data into the data mart in an appropriate sequence to ensure consistency.

- 1. Implement the transformations in plain SQL or as Kettle transformations in spoon. Name the transformations or ETL scripts according to the fact/dimension name. Place the resulting files in task 2/etl in your solution folder.
- **2.** Create a data integration job that executes the sql scripts or transformation in an appropriate sequence and loads all data into the data mart.
- 3. Execute your ETL process to populate the data mart from the transactional database.



Notes: If you implement your SQL process in plain SQL, use INSERT INTO <table\_name> SELECT ... commands.

#### 2c) ROLAP Cube definition

Once the data mart has been populated, you will use Pentaho Schema Workbench to define an OLAP cube, including appropriate hierarchies for rollup and drill down analyses. In the final part of this hands on (task 3), you will then use the created OLAP cube to formulate Multidimensional Expression Query language (MDX) queries that you will report to management.

- Start Pentaho Schema Workbench and establish a connection to your OLAP database (Options → Connection...; make sure the MySQL JDBC driver is placed in the schema workbench drivers folder)
- 2. Create a schema (File → New → Schema) and save it as task2/OLAP/bike\_sales.xml in your solution folder
- **3.** Add a cube and name it bike sales. Add the following measures:
  - a. Profit (column OrderLineProfit)
  - b. Revenue (column OrderLineTotal)
  - c. Quantity (column OrderQuantity)
  - d. Discount
  - e. FreightCost (column OrderLineFreightCost)
  - f. TaxAmount
  - g. IsLateShipment

Choose appropriate aggregators for your measures and "Currency" formatString where appropriate.

#### **4.** Add the Date dimension

- a. Add the dimesion on the top level as a direct subnode of Schema
- b. Make sure to set it up as a time dimension (i.e., choose type TimeDimension).
- c. Add a single hierarchy named Days and set the primaryKey field to Date) and add the DM Time dimension to it.
- d. And the three temporal levels Year, Month, and Day. For each level, choose the respective table (CalendarYear, MonthNumberOf, DayNumberOfMonth) and column and choose the correct levelType (TimeYears, TimeMonths, TimeDays).

#### **5.** Define the Location dimension:

Add Location as a subnode of Schema and add a hierarchy Areas with levels CountryRegion, State, and City. Like in the previous step, set the respective tables, columns and keys.



- **6.** Define the Product dimension:
  - a. Add Product as a subnode of Schema
  - b. Add a hierarchy ProductCategory with levels TopCategory, and SubCategory. Again, set the respective tables, columns and keys.
  - c. Add a second hierarchy Name with a single level Name
- **7.** Define the Customer dimension with the following three single-level hierarchies and set the respective tables, columns and keys:
  - a. Age
  - b. Gender
  - c. Name
- **8.** Add dimension usages to the bike sales cube:
  - Customer (with foreign key CustomerID)
  - Product (with foreign key ProductID)
  - ShippedTo (using Location with foreign key ShipToAddressID)
  - BilledTo (using Location with foreign key BillToAddressID)
  - ShipDate (using Date with foreign key ShipDate)
  - OrderDate (using Date with foreign key OrderDate)

Make sure you set the foreignKey and source fields of each dimension usage.

#### **Notes**

Schema Workbench does not warn you about missing definitions (e.g., table, primary key for dimensions) – if you don't get any values for your MDX query, check if you have set everything correctly.

#### **Deliverables**

Put all files created in this task into the *task2* folder (placing them in the appropriate DM/ETL/OLAP subfolders).

#### **Resources**

- Mondrian Documentation: <a href="http://mondrian.pentaho.com/documentation/index.php">http://mondrian.pentaho.com/documentation/index.php</a>
- Youtube playlist: Pentaho Workbench OLAP Cubes Using Pentaho Schema Workbench http://bit.ly/2gpEcP7



#### 3. Queries [20 points]

A number of users have contacted your team and requested various custom queries, which have been collected and are specified below. Your team is assigned the task to deliver the requested information using either plain SQL or MDX query language. You can choose which language is more appropriate to answer each of the questions, but you should formulate and **hand in at least three MDX queries** executed in Schema workbench.

#### **Task description**

Implement each of the following queries using either plain SQL or MDX targeting the data mart or the OLAP cube, respectively. For each query, example result set tables with sample data are provided. For MDX queries, the (albeit less useful) default result set format is fine. To develop your MDX queries, use File  $\rightarrow$  New  $\rightarrow$  MDX Query in the Schema Workbench.

#### A) Sales

1. What was the profit per country for calendar year 2013 sorted by profit in descending order (use BillToAddress and Order Date, sort by CountryRegion)?

Country Region	Profit
Australia	90000
Europe	85000

2. What was the revenue per top product category for calendar year 2014 (use the *Order Date*, sort by Top *Product Category*)?

Top Product Category	Revenue
Bikes	70000.00
Components	80000.00

3. What is the profit trend by the top product categories over the last available 24 month by month (use the *Bill to Address* and *Order Date*, sort by Year, Month, Top Product Category)?

Year	Month	Top Product Category	Monthly Profit
2013	1	Accessories	3450
2013	1	Bikes	2960
2013	2	Accessories	3120

4. What are the top 5 most profitable customers and their 4 top most frequently purchased products (sort by *Customer Rank*, *Product Rank*)?



Customer Rank	Customer Name	Product Rank	Product Name
1	Joe Short	1	Touring Rear Wheel
1	Joe Short	2	Touring Front Wheel
 2	 Sara North	 1	 Women's Tights, S
•••			

5. What are the top 10 most profitable customers in the first half year of 2014 (use the *Order Date*, sort by *Profit*)?

Customer Name	Profit
Joe Short	2430.00
Sara North	2350.00
Thomas Wayne	2160.00
•••	

## B) Production

1. What are the 3 top selling products of each top product category (sort by Top Product Category, Product Rank)?

Top Product Category	Product Rank	Product Name
Bikes	1	Mountain-100 Silver, 44
Bikes	2	Road-250 Red, 44
 Components	   1	 LL Crank set

## C) Logistics

1. What is the percentage of late shipments compared to total shipments with respect to the shipment method by country/region (use the *Ship to Address*, sort by *Country/Region*, *Shipment Method*)?

Shipment Method	Country Region	% of Late Shipments
Cargo International	Australia	1.8000
Overseas Deluxe	Australia	0.5400
Standard Ground	Canada	1.2900

## D) Accounting

1. What is the total of charged taxes for January through July of 2014 by month?

Month	Tax Payments
1	21000.00
2	19500.00



#### **Deliverables**

Create a file for each query solution named according to the schema <department\_numbering><#>.<query\_type> where <department\_numbering> is either A, B, C, D representing the Sales (A), Production (B), Logistics (C) or Accounting (D) department, respectively, <#> the query number, and <query\_type> the query format (SQL or MDX) chosen to solve the query. E.g. if the second query of the Sales team was solved with a MDX query, the file should be named A2.mdx, on the other hand, if it was solved with SQL, it should be named A2.sql.

**Note**: Do not put any comments in these files!
Instead, create a separate text file named comments.txt.

Put all your files (including your *comments.txt* if present) into a subfolder named *task3*.

#### Resources

- A Brief MDX Tutorial Using Mondrian <a href="http://cobb.typepad.com/files/mdx.pdf">http://cobb.typepad.com/files/mdx.pdf</a>



## **Appendix: Data Dictionary**

## **Introduction/Instructions**

This is a simple set of sample data files comprised of 8 files to be used to perform the lab examples. This data has already been extracted from the company's legacy order transaction systems and is ready to be loaded into the newly installed OLTP system. Each file is briefly described below. Most of the field names are self-explanatory, but in cases additional information is provided.

All source files were created as text flat files using:

- Code page 1252 (ANSI Latin I)
- English Locale (United States)
- Data fields are Tab delimited

File: Address.csv

Fields	Key	Туре	Relates to (File/Field)
AddressID	yes	Integer	CustomerAddress.csv/AddressID
			SalesOrderHeader.csv/ShipToAddressID
			SalesOrderHeader.csv/BillToAddressID
AddressLine		String	
City		String	
StateProvince		String	
CountryRegion		String	
PostalCode		String	

File: Customer.csv

Fields	Key	Туре	Relates to (File/Field)	
<b>CustomerID</b> yes		Integer	CustomerAddress.csv/CustomerID	
			SalesOrderHeader.csv/CustomerID	
Title		String		
FirstName		String		
Title		String		
MiddleName		String		
LastName		String		
Suffix		String		
EmailAddress		String		



Phone	String	
Gender	String	'M' for 'Male', 'F' for 'Female'
Birthdate	Date	
	(YYYY-MM-DD)	

## File: CustomerAddress.csv

Fields	Key	Туре	Relates to (File/Field)
CustomerID	yes	Integer	Customer.csv/CustomerID
AddressID		Integer	Address.csv/AddressID
AddressType		String	

## File: SalesOrderHeader.csv

Fields	Key	Туре	Relates to (File/Field)	
SalesOrderID	yes	Integer	SalesOrderDetail.csv/SalesOrderID	
RevisionNumber		Integer		Incremental number to track changes to the sales order over time.
OrderDate		Timestamp		Dates the sales order was created.
DueDate		Timestamp		Date the order is due to the customer.
ShipDate		Timestamp		Date the order was shipped to the customer.
Status		Integer		Order current status.  1 = In process 2 = Approved 3 = Back ordered 4 = Rejected 5 = Shipped 6 = Canceled
SalesOrderNumber		String		Unique sales order identification number.
CustomerID		Integer	Customer.csv/CustomerID	
ShipToAddressID		Integer	CustomerAddress.csv/AddressID	Customer shipping address.
BillToAddressID		Integer	CustomerAddress.csv/AddressID	Customer billing address.
ShipMethodID		Integer	ShipMethod.csv/ShipMethodID	

## File: SalesOrderDetail.csv

Fields	Key	Туре	Relates to (File/Field)	
SalesOrderID	yes	Integer	SalesOrderHeader.csv/SalesOrderID	
SalesOrderDetailID		Integer		
OrderQty		Integer		Quantity ordered per product.
ProductID		Integer	Product.csv/ProductID	



UnitPrice	Numeric	Selling price of a
		single product.

## File: Product.csv

Fields	Key	Туре	Relates to (File/Field)	
ProductID	yes	Integer	SalesOrderDetail.csv/ProductID	
Name		String		Name of the product.
ProductNumber		String		Unique product identification number.
StandardCost		Numeric		Standard cost of the product.
ListPrice		Numeric		Selling price.
Size		String		Product size.
Weight		Numeric		Product weight.
ProductCategoryID		Integer	ProductCategory.csv/ProductCastegoryID	Product is a member of this product category.
ProductModelNam e		String		Product is a member of this product model.
SellStartDate		Timestamp		Date the product was available for sale.
SellEndDate		Timestamp		Date the product was no longer available for sale.
DiscontinuedDate		Timestamp		Date the product was discontinued.

## File: ProductCategory.csv

Fields	Key	Туре	Relates to (File/Field)	
ProductCategoryID	yes	Integer ProductCategroy.csv/ProductCategoryID		
			Product.csv/ProductCategoryID	
ParentProductCategoryI		Integer		
Name		String		Category description.

## File: ShipMethod.csv

Fields	Key	Туре	Relates to (File/Field)
ShipMethodID	yes	Integer	SalesOrderHeader.csv/ShipMethodID
Name		String	
CostPerShipment		Numeric	
CostPerUnit		Numeric	
BulkyItemSurcharge		Numeric	