



LENDING CLUB CASE STUDY SUB

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Lending Club Case

Background:

Lending Club is the largest online loan market
loans, business loans and financing of medical
of credit loss is lending loans to 'risky' appli



Problem Statement:

Lending Club wants to identify the risky loans that can be reduced thereby cutting down the amount of loss.

Our aim is to find the driving factors behind the loan status.

Problem Solving Methodology

Data Understanding:

1. Loan Data Set contains the complete loan data for all loans issued through Lending Club.
2. Data Dictionary describes the meaning of each variable used in Loan Data Set.
1. We dropped the columns having more than 60% missing values, where null values were not influencing our target variable i.e **loan status**.
2. We are assuming here that the columns representing customer behaviour (e.g. credit score) are relevant w.r.t our analysis.



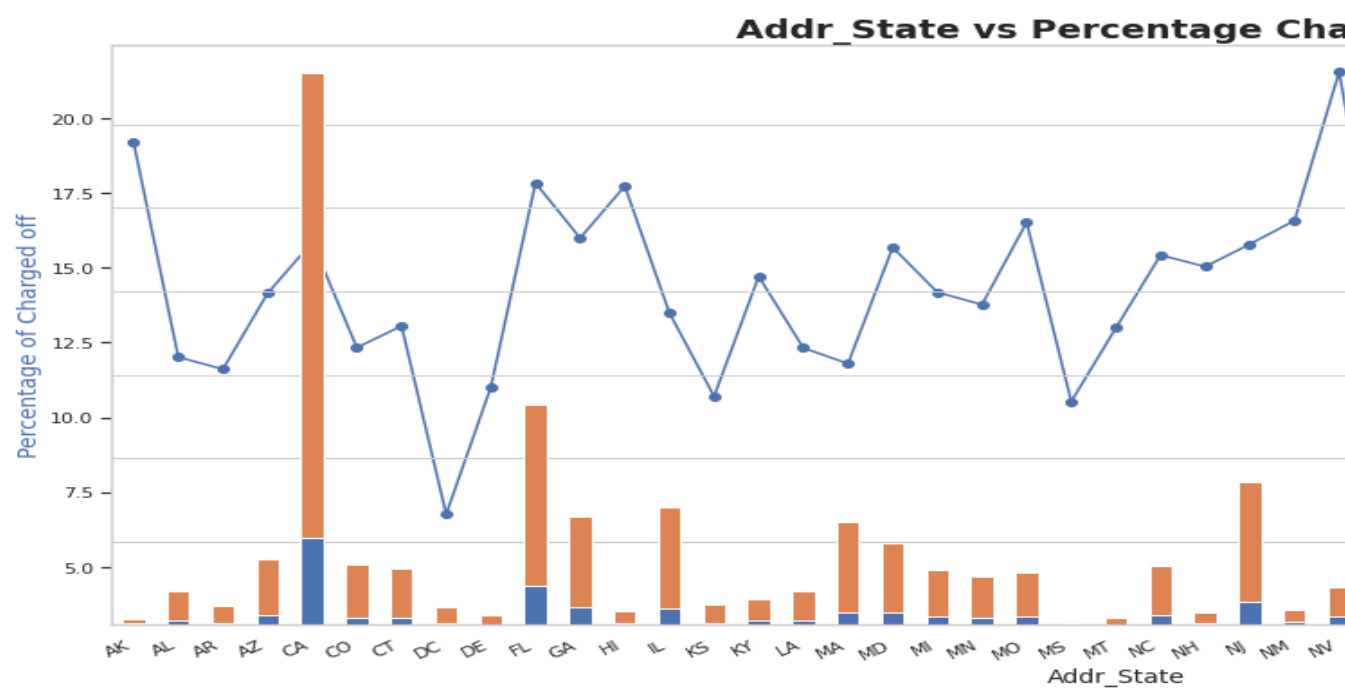
3. We have removed all data where loan status is "Current" as this is not rele

Percentage of Charged Off:

The main motive of this use case is to find what parameters are impacting Loan complete the loan term or default. So, we will be using a new term **Percentage**

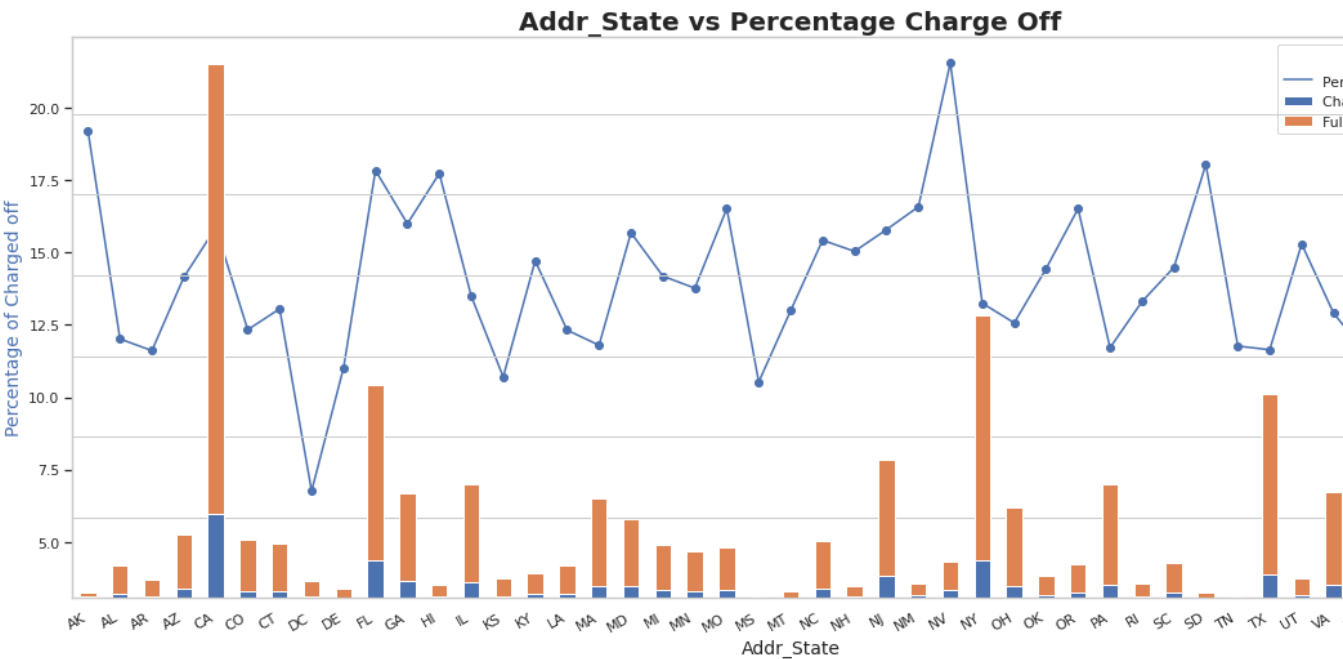
Percentage of Charged Off = (Number of Applicants Char

We will calculate this percentage w.r.t each column in bivariate analysis & wil these columns.





- 1.Maximum no. of loans are applied by people from CA.
- 2.Maximum no. of loans are charged off for people of NV.

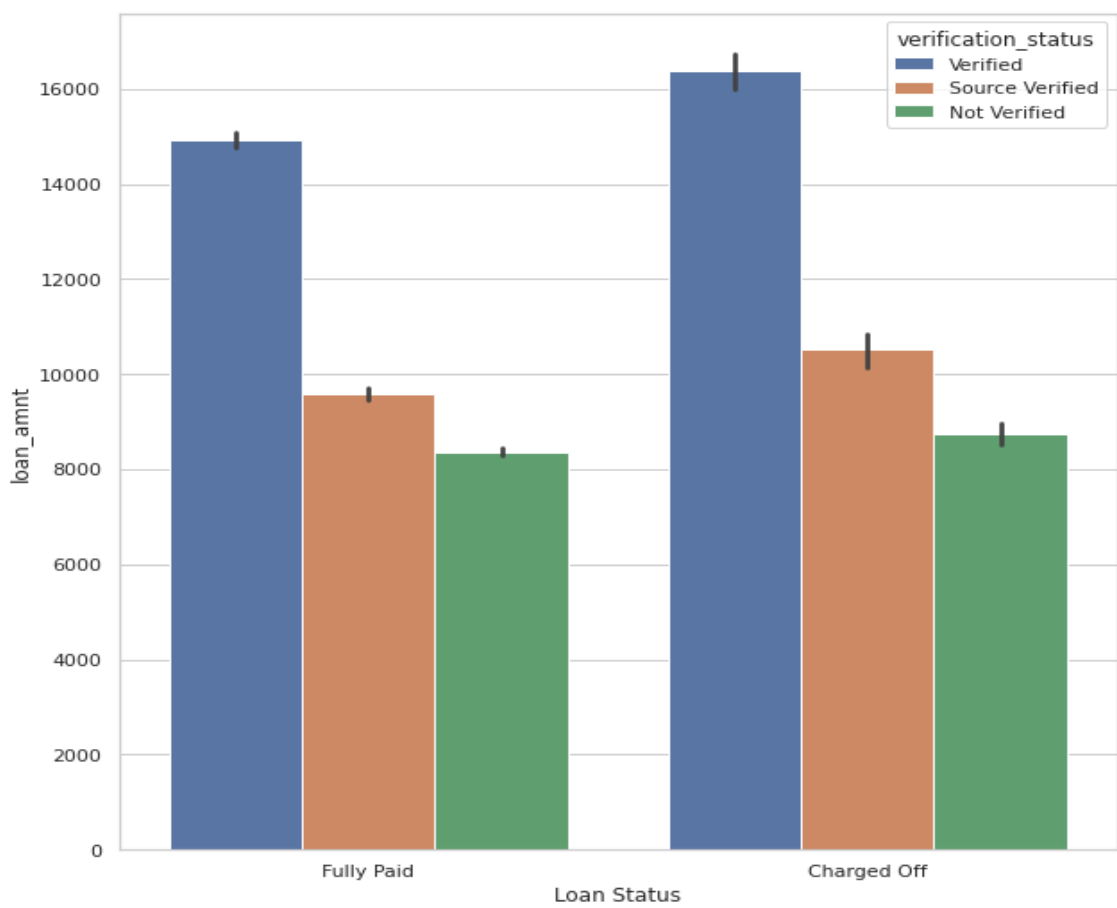


Loan Analysis



Verification Status & Home Owners

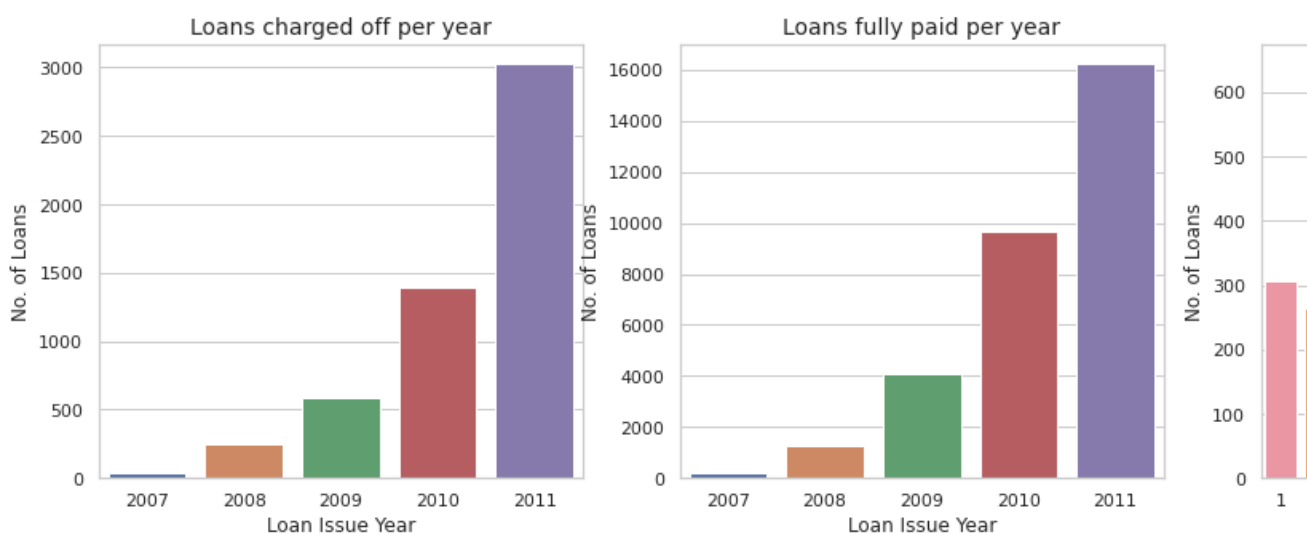
1. Max no. of loans are charged off where verification status is V
2. Max no. of loans are charged off for people who are living on





Year & Month Wise trend

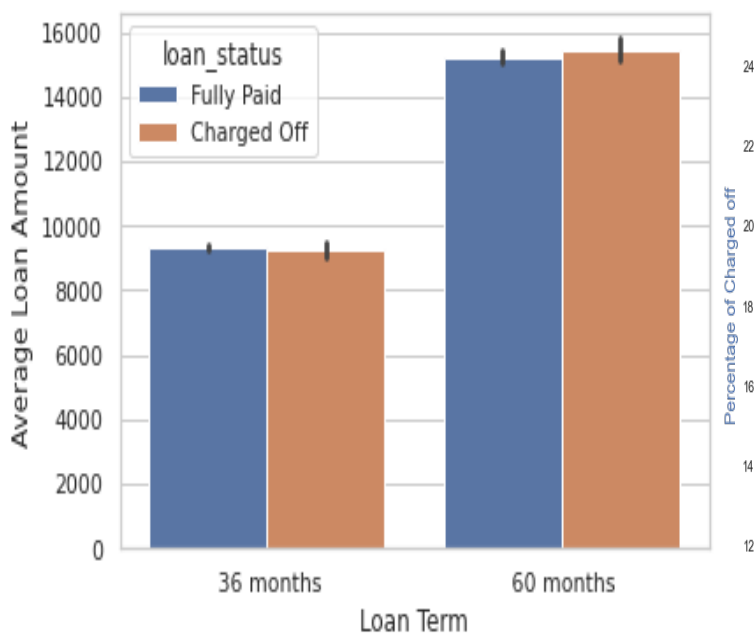
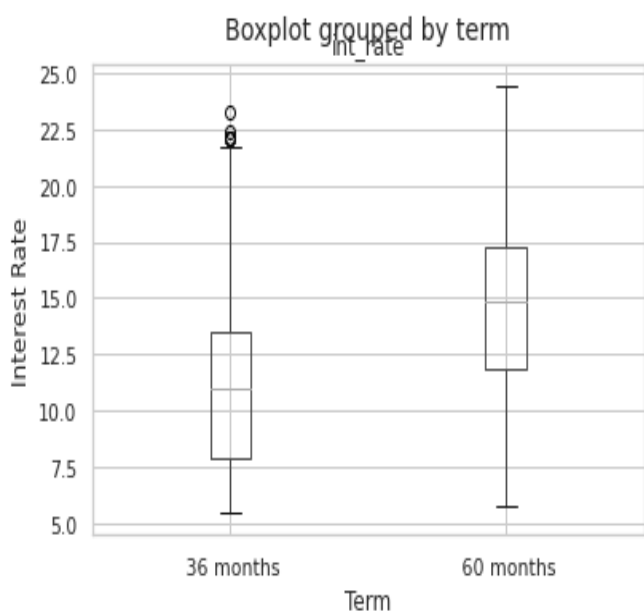
1. No. of loans, fully paid and charged off are increasing year-wise. This is a very positive trend for Lending Club as the requirement of loans is increasing. This shows that the demand for loans is increasing.
2. The month-wise trend shows that most of the loans are fully paid towards the end of the year. Applicants apply more loans towards the end of the year.





Loan Term Analy

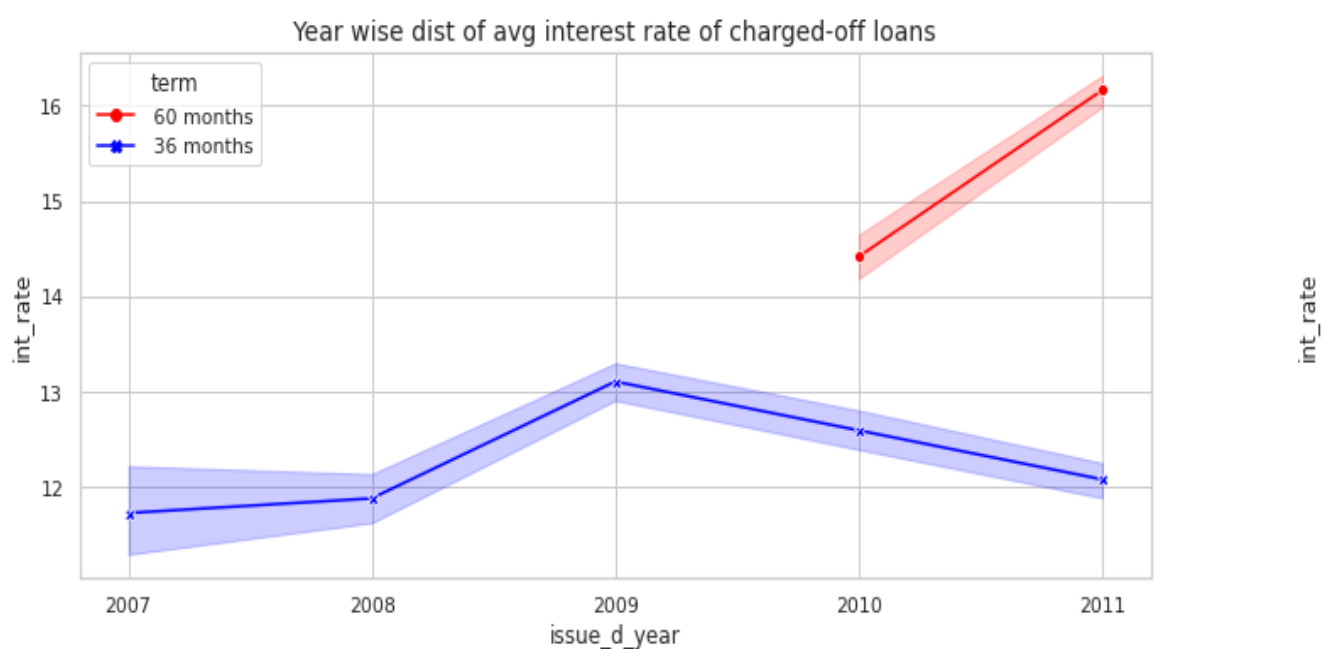
1. The interest rates are higher for 60 month term.
2. The average loan amount is similar for both the terms for both
3. The average loan amount is higher for the 60 month term.





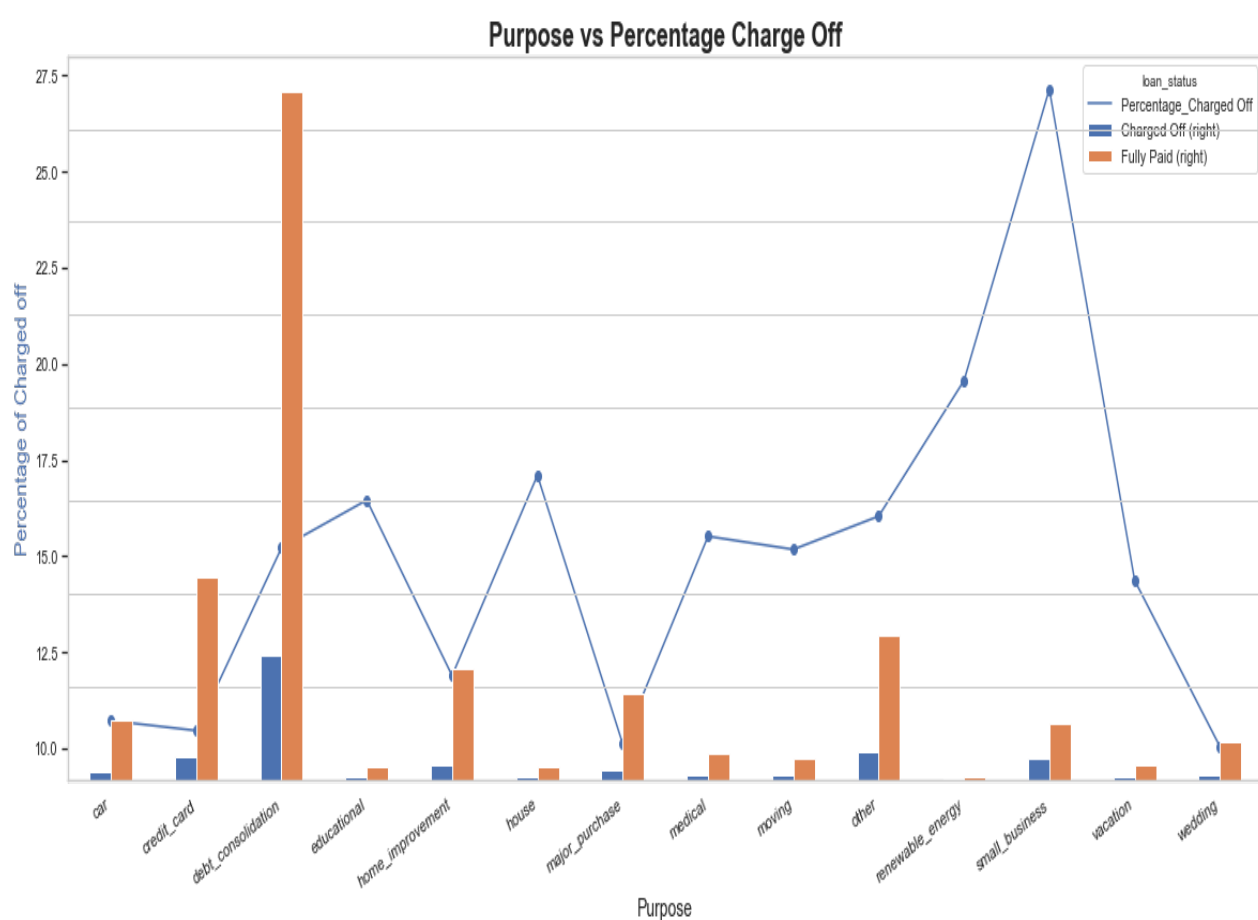
Loan Term Analysis

1. Average Interest Rate is increasing for charged off and fully paid loans of 60 months term in 2010, Average Interest Rate decreased significantly for 36 months term in 2010.
2. 60 month term was introduced in 2010.
3. Average interest rate is higher for 60 month term.





Charged off Percentage as per



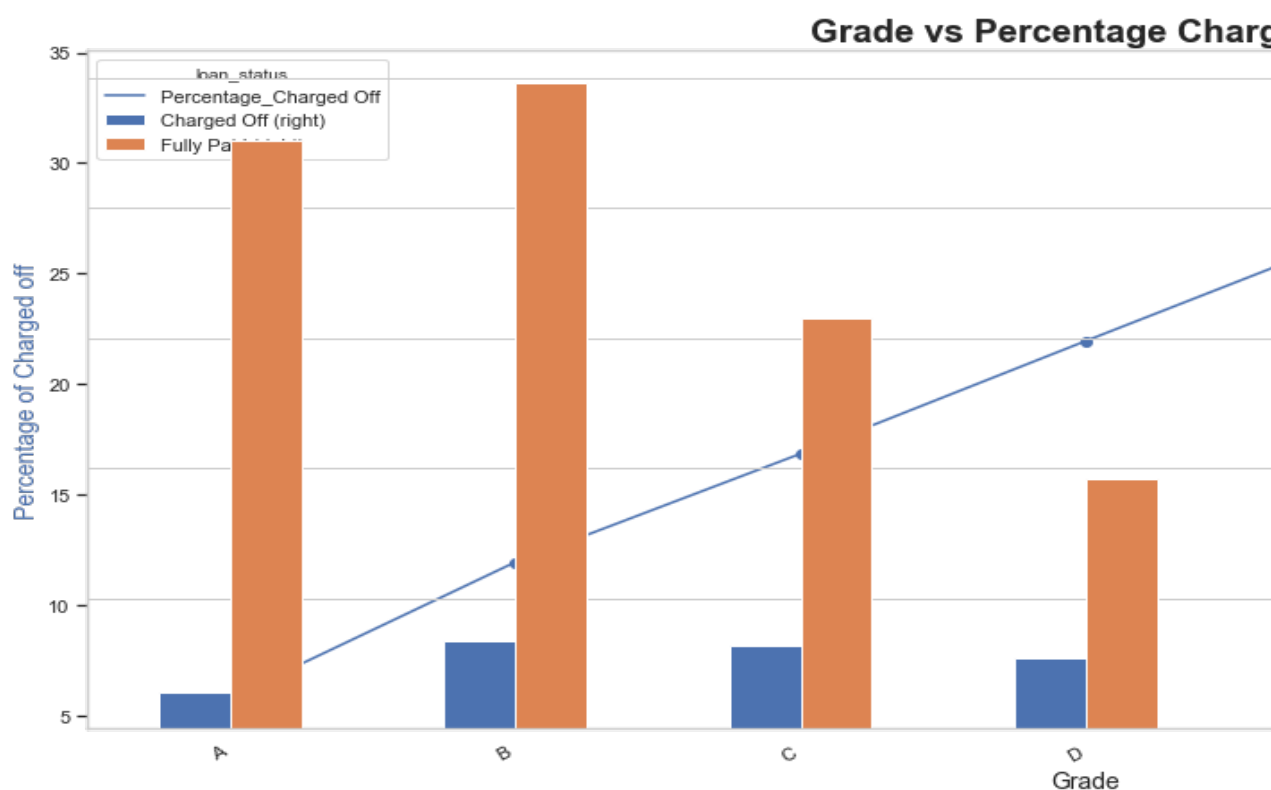


Interest Rate is higher for charged off loans across all purposes.



Charged off Percentage as

1. Grade **A and B** loans are **safe**. Within these the sub-grade loan applicants.

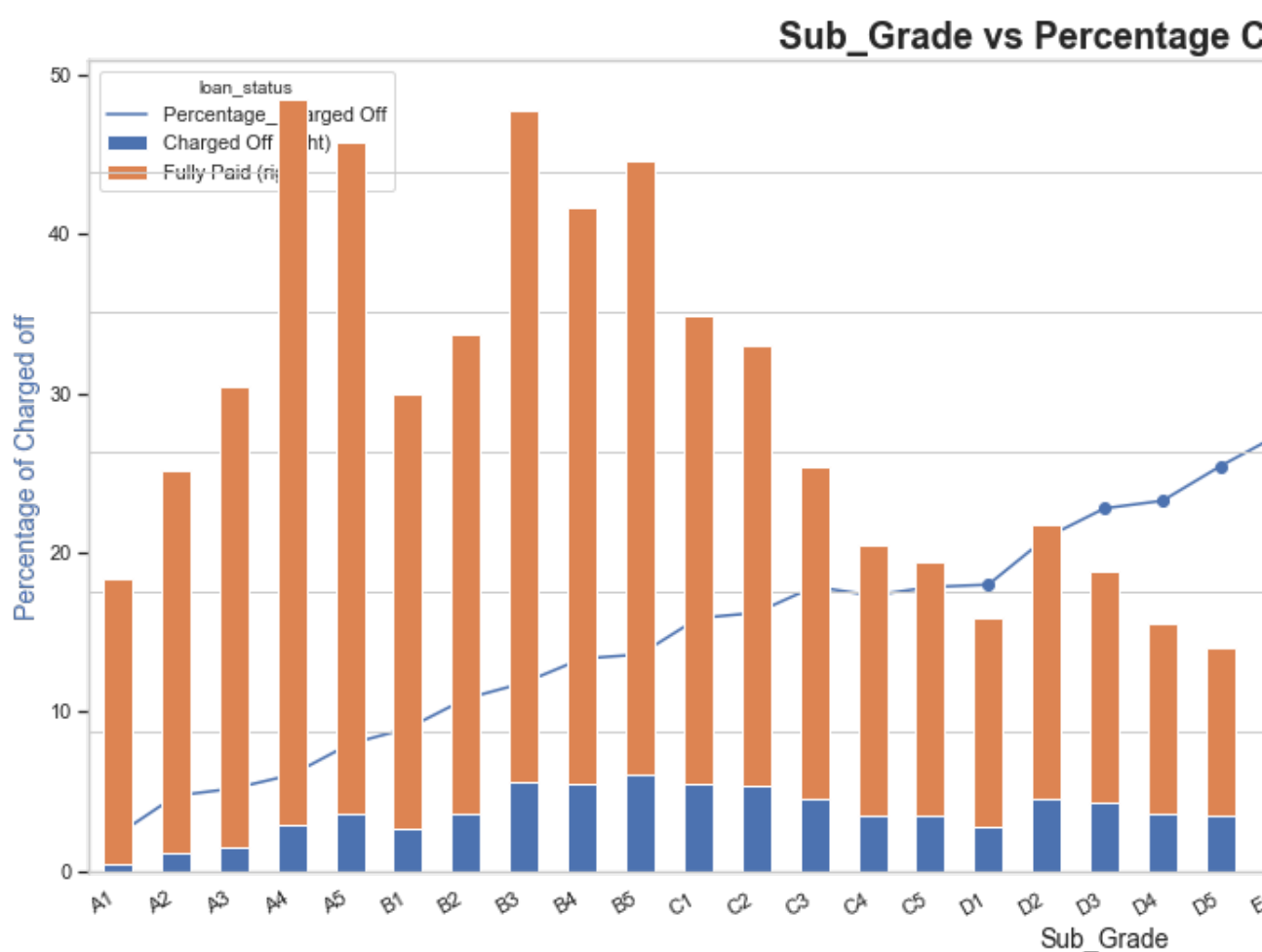




2. Grade **E, F, G** loans are less safe as compared to others



Charged off Percentage as p

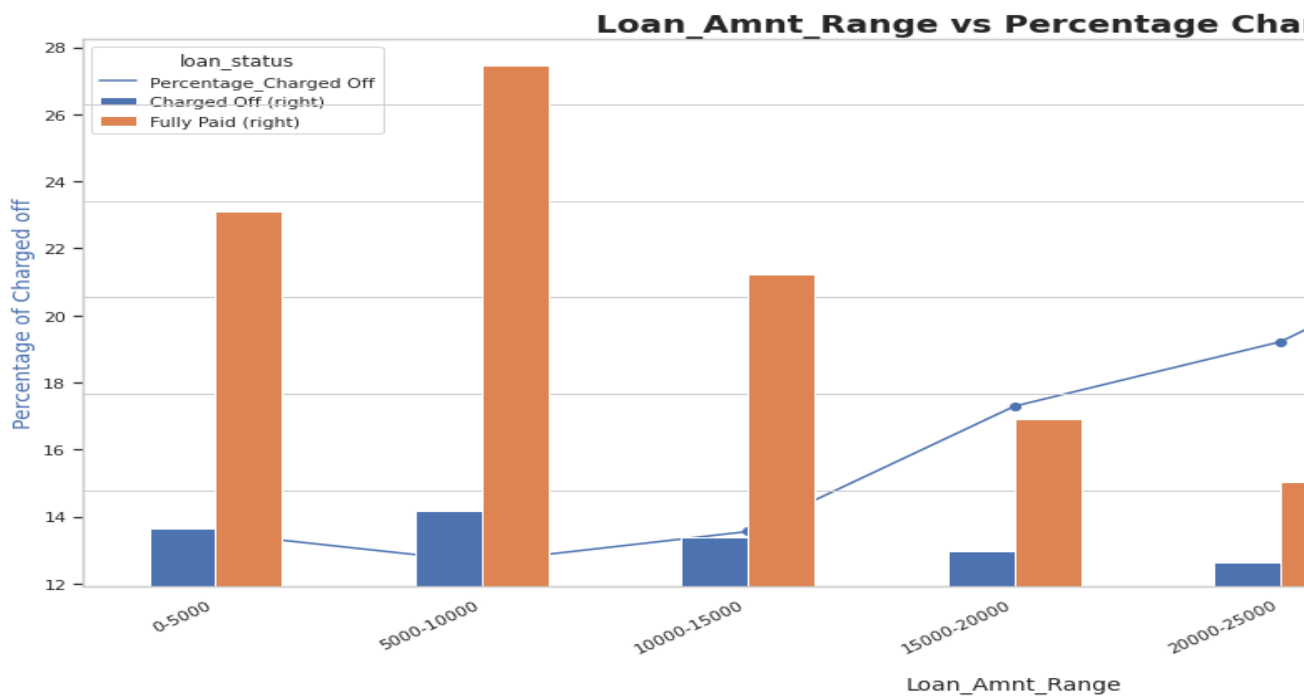




Charged off Percentage as per

As the **loan amount** increases, The probability of loan being charged off increases. The loan amount is **30,000+**

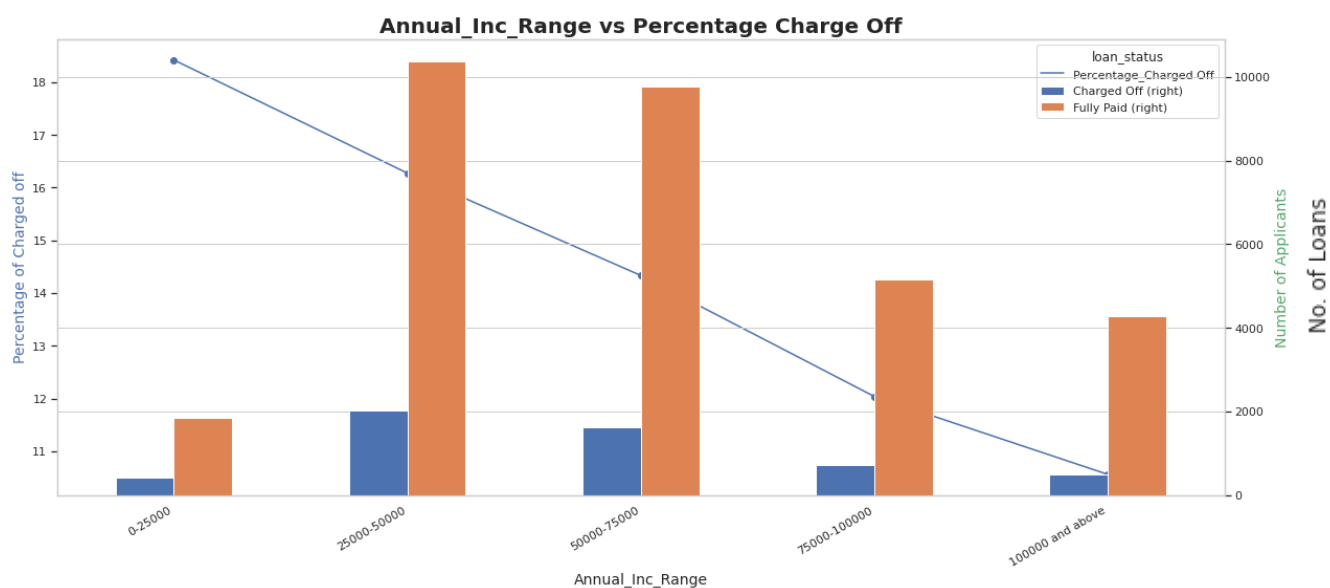
The maximum no. of loans, **12410** are applied where the loan amount is **30,000+**





Charged off Percentage as per Annual Income

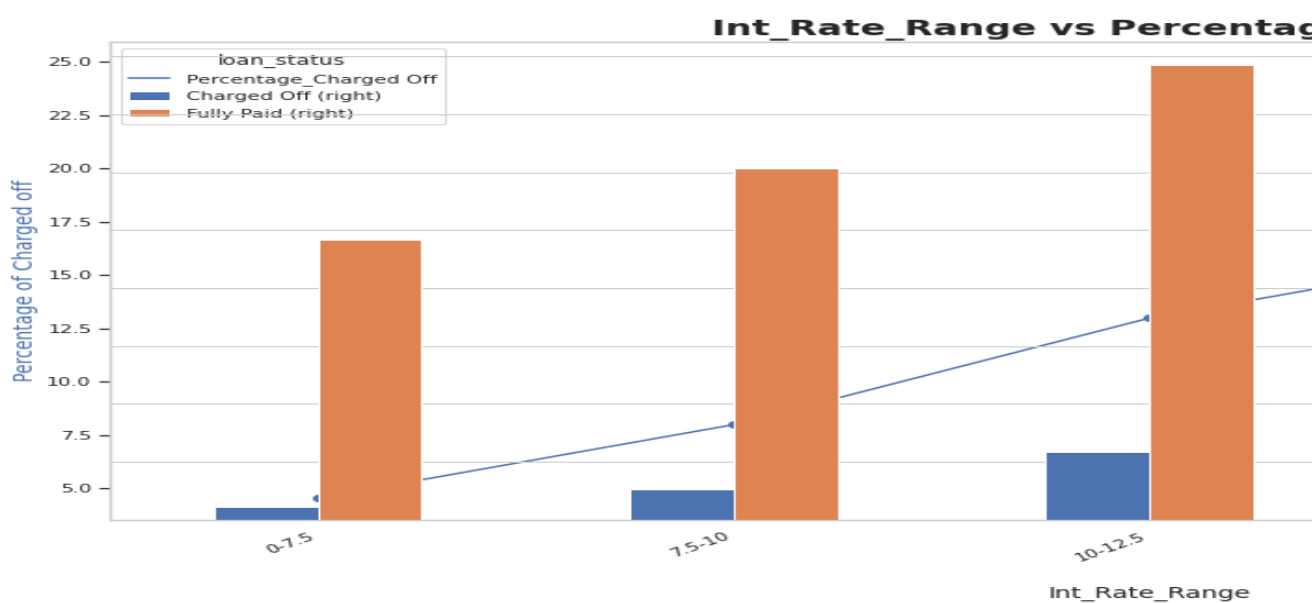
- 1.As the Annual Income is increasing, The % of loan getting charged off is decreasing. Maximum where annual income is more than 100000 and minimum where annual income is 0-25000.
- 2.Maximum loans are applied by applicants whose annual income is 25000-50000.
- 3.Max no. of loans are charged off for people having 10+ years of experience.





Charged off Percentage as per L

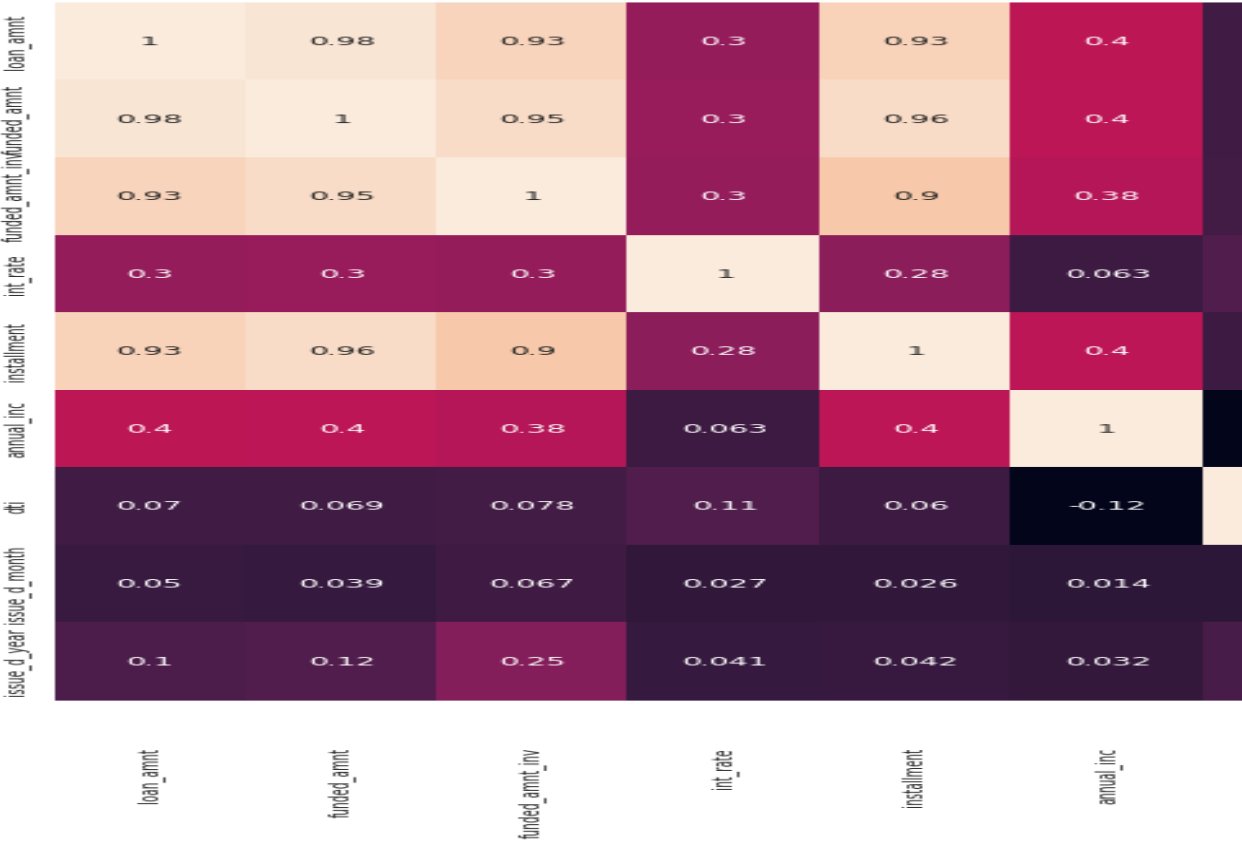
- 1.As the Interest Rate is increasing, The % of loan getting charged off is increasing for interest rate below 7.5.
- 2.Maximum loans are applied by applicants where the interest rate is below 7.5.





Correlation Heat-M

- 1. Loan Amount, Funded Amount, Funded Amount invested a
- 2. Annual Income is negatively correlated with DTI.





Recommendations to Le

Loan Acceptance

1. For Weddings, Major Purchases, Car and Credit Card purposes.
2. Loan amount ranging between 5,000 USD and 10,000 USD.
3. Annual Income of applicants more than 1,00,000 USD.
4. Calculated interest rate for loan less than 7.5%.
5. Grade A & B.
6. Loan applicant is owning a house.
7. Loans for 36 months term.

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than
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