**RAYMOND SIERRA**

NY, USA ● raymonds@email.com ● (222) 222-222

**PROFILE SUMMARY**

Experienced and results-oriented account manager with a proven track record of building and maintaining strong client relationships. Skilled in understanding client needs, developing strategic account plans, and exceeding sales targets. Strong communication and negotiation skills with a passion for delivering exceptional customer service.

# EDUCATION

**BA Business Administration** May 20XX

*University of Business Studies*

**RELEVANT COURSEWORK**

Strategic Management | Financial Analysis and Reporting | Operations Management | Marketing Strategy | Organizational Behavior | Business Ethics and Corporate Social Responsibility

# PROFESSIONAL EXPERIENCE

**XYZ Company** –*Senior Account Manager* Jan 20XX – Present

* Supported the marketing team in developing and implementing marketing campaigns for clients.
* Assisted in creating content for social media platforms, email newsletters, and promotional materials.
* Conducted market research and analysis to identify target demographics and consumer preferences.

**ABC Corporation** –*Account Executive* May 20XX – Dec 20XX

* Established 25 online marketing promotions, advertising, and sponsorships.
* Interviewed 15 staff and evaluated operating systems, sales plans, and schedules.
* Coordinated services for events, including facilities, catering, displays, and printing.

**DEF Solutions** –*Sales Representative* Jun 20XX – Jan 20XX

# Identified and pursued new business opportunities in the assigned territory.

# Conducted product demonstrations and presentations to prospects.

# Built and maintained relationships with clients through regular communication and follow-up.

**TECHNICAL SKILLS**

Account Management | Sales Strategy/Development | Client Relationship Management | Contract Negotiation CRM Software | Market Research and Analysis

**PROJECT EXPERIENCE**

**GBH Company** - *Account Expansion Project* Feb 20XX – March 20XX

* Led a cross-functional team in identifying and prioritizing key accounts for expansion efforts.
* Developed customized account expansion strategies tailored to each client's needs and objectives.

# HONORS & AWARDS

**Outstanding Leadership Award** April 20XX

* Recognized for exemplary leadership skills and contributions to the university community.

**A picture containing graphics, logo, font, graphic design

Description automatically generated**

**Dear Job Seeker,**

If you're having difficulty composing your resume, here are some free resources available that can assist you in creating a strong resume that highlights your suitability for the position to potential employers:

* [How to Make a Good Resume](https://www.my-resume-templates.com/how-to-make-a-resume/?utm_source=Word_Doc&utm_medium=Model_CV_Link&utm_campaign=MDC_Downloads)
* [Skills to Put on a Resume](https://www.my-resume-templates.com/skills-to-put-on-a-resume/?utm_source=Word_Doc&utm_medium=Model_CV_Link&utm_campaign=MDC_Downloads)
* [Resume Objective Examples](https://www.my-resume-templates.com/resume-objective-examples/?utm_source=Word_Doc&utm_medium=Model_CV_Link&utm_campaign=MDC_Downloads)

Also, discover other free downloadable and ready-to-fill CV templates in Word format:

* [Basic Resume Templates](https://www.my-resume-templates.com/basic-resume-templates/?utm_source=Word_Doc&utm_medium=Model_CV_Link&utm_campaign=MDC_Downloads)
* [Modern Resume Templates](https://www.my-resume-templates.com/modern-resume-samples/?utm_source=Word_Doc&utm_medium=Model_CV_Link&utm_campaign=MDC_Downloads)
* [Creative Resume Templates](https://www.my-resume-templates.com/creative-cv-templates/?utm_source=Word_Doc&utm_medium=Model_CV_Link&utm_campaign=MDC_Downloads)
* [Professional Resume Templates](https://www.my-resume-templates.com/career-resume-templates/?utm_source=Word_Doc&utm_medium=Model_CV_Link&utm_campaign=MDC_Downloads)
* [Europass CV](https://www.my-resume-templates.com/europass-cv/?utm_source=Word_Doc&utm_medium=Model_CV_Link&utm_campaign=MDC_Downloads)

Best regards,



[www.my-resume-templates.com](https://www.modelos-de-curriculum.com/?utm_source=Word_Doc&utm_medium=Model_CV_Link&utm_campaign=MDC_Downloads)

**COPYRIGHT - PLEASE READ THIS MESSAGE**

©These examples of free resume templates are the property of Azurius S.L. You may   
download and modify them without any problem if they are for personal use.

Do not forget to remove this copyright notice before modifying and printing your CV.

You cannot resell these examples or their derivatives. You cannot make them available on other websites without our consent. For any related questions, please write to us at contact@my-resume-templates.com

Discover more resume templates at [www.my-resume-templates.com](https://www.my-resume-templates.com/)

©AZURIUS - My-resume-templates.com