

# Mark Miraglia

[markmiraglia@gmail.com](mailto:markmiraglia@gmail.com)

619-861-2715

[markmiraglia.com](http://markmiraglia.com)

## **PINT, Inc. (Dec. 2013 - Present)**

### **Operations and Human Resource Management**

Financial forecasting/modeling, budgeting, operational and facilities oversight, and all other requirements of Operational Management of a web development agency including: personnel and project management, client and employee relations, and procurement.

Additionally responsible for agency recruitment, training and oversight of new employee integration and development. Ownership of staff project and budget management software applications. Management of applicable Local, State and Federal Labor Law Compliance.

## **Kelly Capital (March 2007 – July 2013)**

### **Underwriting (Feb. 2010 - July 2013)**

Operated beneath the Vice President for Debt Capital Markets. This position covered all phases of debt acquisition in the secondary market. Participated in loan portfolio purchases from initial debt identification through due diligence periods and beyond offering periods to closing.

Daily duties included loan file research, collateral valuation, and general reporting.

### **Human Resources (March 2007 - Feb. 2010)**

Reporting to the Director of Human Resources, this position supported multiple subsidiary corporate entities employing over 600 people in 20 states. Principal responsibilities included recruiting and vetting applicants, ensuring compliance with all applicable state labor laws and collective bargaining agreements, and Human Resources concerns such as: Workers' Comp incidents, benefits eligibility and state unemployment filings.

## **Skills & Certifications**

### **Productivity Applications**

Microsoft 365 & DevOps, G Suite, git/GitHub/GitLab, Airtable, Atlassian, Harvest, Notion, Quickbooks, Teamwork Projects, Trello

### **Technologies & Languages**

HTML, CSS, JavaScript/nodeJS, Python, Ruby, PHP, Visual Basic, Active Directory, SQL & noSQL variants

### **Education**

B.A. - Literatures in English, 2001  
University of California, San Diego

### **Languages**

English (Native Speaker)  
Spanish (Business, Written, Conversational)



/mirgags