

# Sentiment Analysis with Amazon Customer Reviews



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## Abstract

One of the biggest uses of Natural Language Processing in Machine Learning is sentiment analysis from text. In this paper I attempt to predict customer sentiment using Amazon product reviews and their corresponding ratings. I have experimented with traditional bag of words model, as well as Machine Learning models such as Naïve Bayes, Support Vector Machine etc. By analyzing these texts, I found it possible with high accuracy to predict the customer sentiment from their reviews.

Link to project on Github: <https://github.com/mirtanvirislam/NLP-Sentiment-Analysis>. The file [github.com/mirtanvirislam/NLP-Sentiment-Analysis/blob/master/notebooks/Sentiment%20Analysis%20v3.ipynb](https://github.com/mirtanvirislam/NLP-Sentiment-Analysis/blob/master/notebooks/Sentiment%20Analysis%20v3.ipynb) contains all the machine learning algorithms

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## 1 Introduction

One of the emerging fields of machine learning is Natural Language Processing (NLP). NLP can be used for a variety of cases, such as: document classification, emotion analysis, sentiment analysis. Sentiment Analysis is a method of analyzing text polarity (positive, neutral or negative) from a text, document, sentence or paragraph.

## 2 Background

Amazon is a popular online shopping site, which receives thousands of orders. Their product listings have an option for buyers of the product to rate the product and write a review. This data is a perfect source of data for building a sentiment analysis model. There is a review in text with a corresponding rating on a scale of 1 to 5. With the help of machine learning, the review text as the input and rating as the target, we can build a model that predicts sentiment from reviews.

The dataset used is openly available on Amazon's website as well as Kaggle. Link to the data: <https://www.kaggle.com/bittlingmayer/amazonreviews>. The data comprised of 28332 reviews in total. The data was of some of Amazon's own products for until May 2019.

### 2.1 Sentiment Analysis

Analysis of sentiment is the perception and classification of emotions (positive, negative , and neutral) using text analysis techniques within the data. Interest analysis helps companies to detect customer sentiment in online interactions and feedback against goods, brands or services.

There are many types of sentiment analysis, such as:

- i. Fine-grained Sentiment Analysis
- ii. Emotion detection

- iii. Aspect-based Sentiment Analysis
- iv. Multilingual Sentiment Analysis

The Main ways of conducting sentiment analysis are:

- i. Rule-based system
- ii. Automatic system
- iii. Hybrid system

#### 2.1.1 Rule-based System

Rule based systems do not use any machine learning, instead they use algorithms that simply check certain rules against the text. This approach is not dynamic and can quickly become obsolete, this approach works, but not with remarkable accuracy.

Approaches in Rule-based systems include:

- i. Stemming, tokenization, part-of-speech tagging, parsing
- ii. Lexicons
- iii. Counting no. of positive and negative words

#### 2.1.2 Automatic System

Automatic methods rely not on manually crafted rules but on machine learning techniques. Usually a task of sentiment analysis is modeled as a classification problem, by which a classifier is fed a text and returns a category, e.g. positive, negative, or neutral.

Machine learning algorithms take various variables as input and a metric to test it against. In the case of sentiment analysis, we use review text as input and review rating as the metric.

Approaches in Automatic systems include:

- i. Feature Extraction
- ii. Bag of words/ Bag of n-grams

- iii. Text vectorization
- iv. Naïve Bayes, Linear Regression, Decision Trees, Random Forest Support Vector Machines etc.

### 2.1.3 Hybrid System

Hybrid structures incorporate under one framework the appropriate characteristics of rule-based and adaptive techniques. The tremendous advantage to these programs is that the tests are always more reliable than only Rule based or only Automatic approaches.

## 3 Methodology

In this endeavor to train a model to perform sentiment analysis, I took two approaches:

- i. Rule based sentiment analysis
- ii. Automatic Machine Learning approach

Before the main sentiment analysis part, I analyzed the data and observed it. And found the following:

Dataset size: 28332

Columns in the dataset:

#	Column	Non-Null Count	Dtype
0	id	34660 non-null	object
1	name	27900 non-null	object
2	asins	34658 non-null	object
3	brand	34660 non-null	object
4	categories	34660 non-null	object
5	keys	34660 non-null	object
6	manufacturer	34660 non-null	object
7	reviews.date	34621 non-null	object
8	reviews.dateAdded	24039 non-null	object
9	reviews.dateSeen	34660 non-null	object
10	reviews.didPurchase	1 non-null	object
11	reviews.doRecommend	34066 non-null	object
12	reviews.id	1 non-null	float64
13	reviews.numHelpful	34131 non-null	float64
14	reviews.rating	34627 non-null	float64
15	reviews.sourceURLs	34660 non-null	object



```

16 reviews.text          34659 non-null object
17 reviews.title         34655 non-null object
18 reviews.userCity      0 non-null float64
19 reviews.userProvince  0 non-null float64
20 reviews.username      34658 non-null object

```

```

Total product names : 28332
Total unique product names : 65

```

```

Total product ASINs : 28332
Total unique product ASINs : 65

```

Counting the unique ASINs and product names I found out that there are 65 unique products. Examples of some product names are :

```

product_names : ['AmazonBasics AAA Performance Alkaline Batteries (36 Count)'
'AmazonBasics Nylon CD/DVD Binder (400 Capacity)' 'Amazon Echo ,Ài White'
'Amazon Echo Show - Black' 'Echo Spot Pair Kit (Black)'
'Fire TV Stick Streaming Media Player Pair Kit'
'AmazonBasics AA Performance Alkaline Batteries (48 Count) - Packaging May Vary'
'AmazonBasics Ventilated Adjustable Laptop Stand'
'AmazonBasics Backpack for Laptops up to 17-inches'
'AmazonBasics 11.6-Inch Laptop Sleeve']

```

Distribution of the reviews revealed that most of the reviews were 5 star reviews:

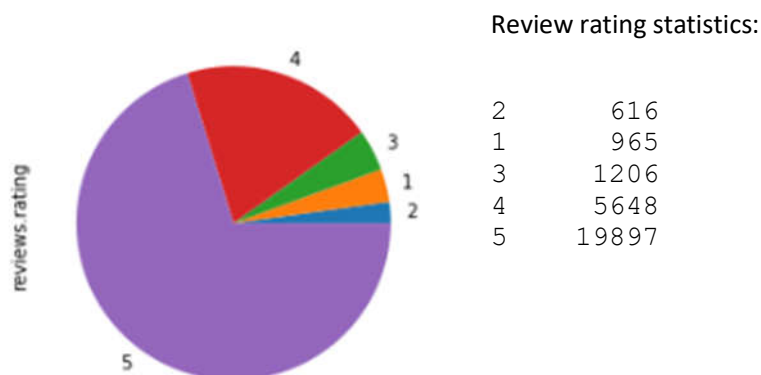


Figure 1: Review rating distribution pie chart

Next, visualizing review rating per ASIN. Bar plot shows no. of reviews. Point plot shows the rating and variance in the rating. Products with many reviews have rating with low variance. Products with few reviews have rating with high variance.

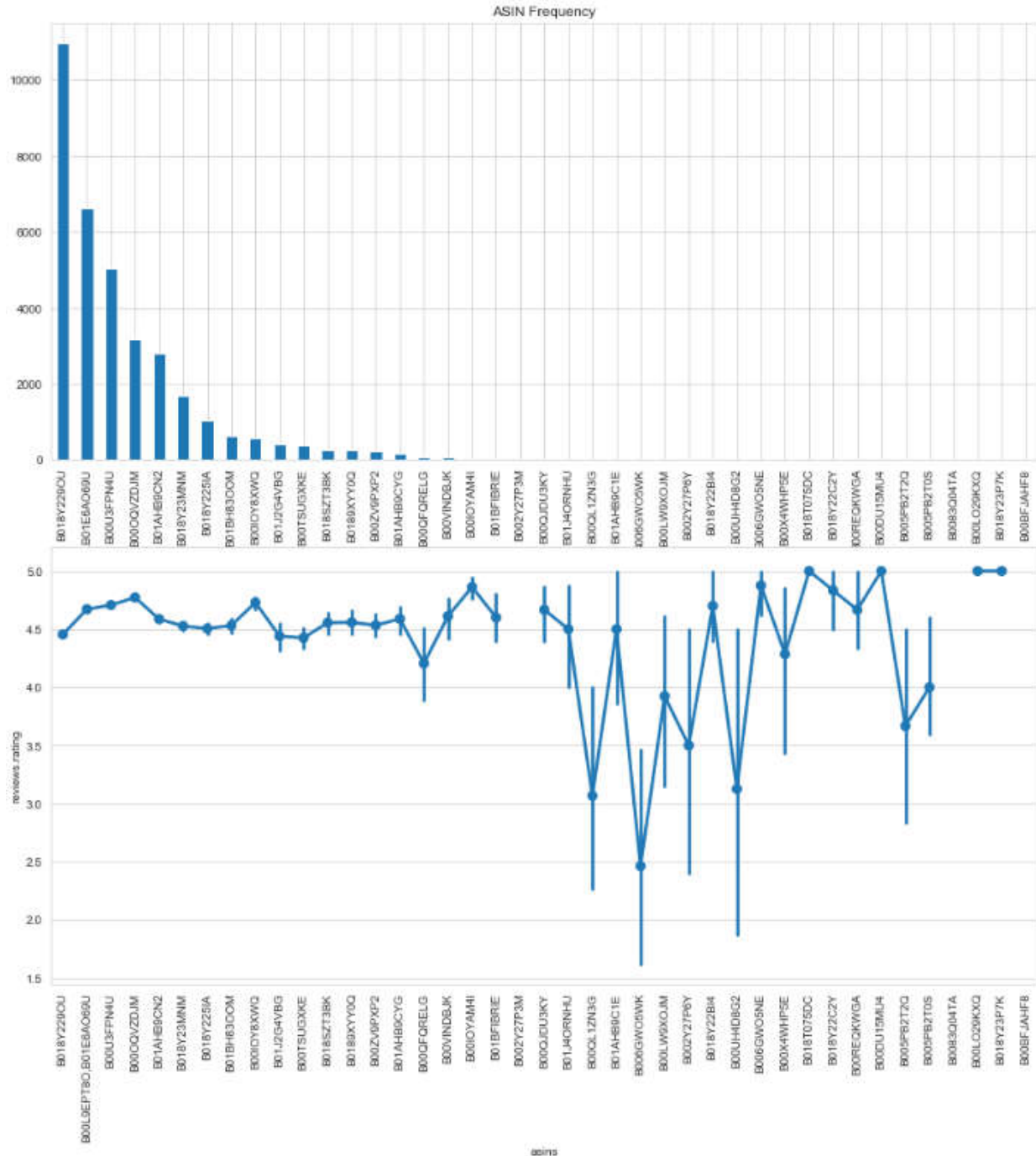


Figure 2: Visualizing review rating per ASIN

Before starting sentiment analysis, I checked for null values and found there to be none.

### Approach 1: Counting positive and negative word frequency

One way of sentiment analysis is counting the no. of positive words in the text (example – good, great, A+, awesome) and counting the no. of negative words in the text (example- worst, bad, awful). Then we can assign positive sentiment if there are more positive words or we can assign negative sentiment if there are more negative words. This can be done by using positive word and negative word dictionaries. This process gave the results:

```
Positive reviews:  0
Negative reviews:  23
Neutral reviews:  28309
```

This result is unsatisfactory. This approach is not a good way of conducting sentiment analysis.

## Approach 2: Sentiment Analysis based on rating

By assigning higher ratings (4, 5) as positive sentiment, rating 3 as neutral sentiment and lower ratings (1, 2) as negative sentiment, we get the results:

```
Sentiment label statistics:
Neutral      1206
Negative     1581
Positive     25545
```

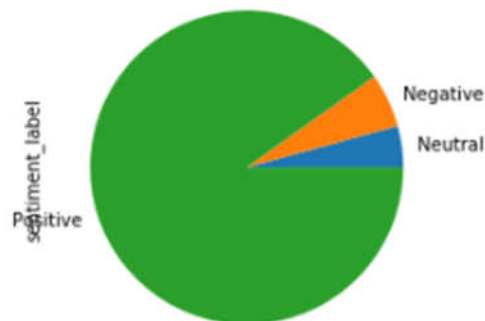


Figure 3: Distribution of positive, neural and negative sentiment in data

Which is a much better representation. Now, we can apply machine learning on the review text to build a sentiment analyzer that can predict sentiment from text.

I divided the dataset into two parts and ensured that the distribution of ratings remained same in both sets:

```
Train data size: (22665, 4)
Test data size: (5667, 4)
```

Next, I used Count vectorizer and TF-IDF and made a bag of words model.

Then, I trained some machine learning models with the data. I made the following models:

Multinomial Naïve Bayes, Linear Regression, SGD Classifier, SVC Classifier, Decision tree and Random forest classifier.

## 4 Results and discussion

The results acquired from different machine learning algorithms are stated below:

**Table 1:**

**Naive Bayes classifier accuracy report:**

	precision	recall	f1-score	support
1	0.80	0.03	0.05	316
0	0.00	0.00	0.00	241
-1	0.90	1.00	0.95	5110
accuracy			0.90	5667
macro avg	0.57	0.34	0.33	5667
weighted avg	0.86	0.90	0.86	5667

**Table 2:**

**Linear Regression accuracy report:**

	precision	recall	f1-score	support
1	0.76	0.54	0.63	316
0	0.61	0.11	0.19	241
-1	0.94	0.99	0.97	5110
accuracy			0.93	5667
macro avg	0.77	0.55	0.60	5667
weighted avg	0.92	0.93	0.91	5667

**Table 3:**

**SGD classifier accuracy report:**

	precision	recall	f1-score	support
1	0.81	0.55	0.65	316
0	0.00	0.00	0.00	241
-1	0.94	1.00	0.97	5110
accuracy			0.93	5667
macro avg	0.58	0.52	0.54	5667
weighted avg	0.89	0.93	0.91	5667

**Table 4:****SVC classifier accuracy report:**

	precision	recall	f1-score	support
1	0.79	0.73	0.76	316
0	0.72	0.30	0.43	241
-1	0.96	0.99	0.98	5110
accuracy			0.95	5667
macro avg	0.82	0.67	0.72	5667
weighted avg	0.94	0.95	0.94	5667

**Table 5:****Decision tree classifier accuracy report:**

	precision	recall	f1-score	support
1	0.69	0.66	0.67	316
0	0.64	0.49	0.55	241
-1	0.96	0.98	0.97	5110
accuracy			0.94	5667
macro avg	0.76	0.71	0.73	5667
weighted avg	0.93	0.94	0.94	5667

**Table 6:****Random forest classifier accuracy report:**

	precision	recall	f1-score	support
1	0.94	0.53	0.68	316
0	0.97	0.43	0.60	241
-1	0.95	1.00	0.97	5110
accuracy			0.95	5667
macro avg	0.95	0.65	0.75	5667
weighted avg	0.95	0.95	0.94	5667

The Random forest classifier gave the best accuracy 95%, which is a satisfactory result and a good sentiment analyzer.

## 5 Conclusions and recommendations

From the experiment results it can be concluded that machine learning algorithms such as Random forest, Decision Tree and SGD are highly effective in learning a sentiment analyzer from Amazon customer reviews. Recurrent Neural Networks have begun to make their way into the field of natural language processing with promising results. For future research, experimenting with building a sentiment analyzer with Recurrent Neural Network is suggested.

## 6 References

This is the last section of the report, prior to any appendices. The references should not be double-spaced, but single-spaced. For a technical report, use the CSE style.

- [1] Wanliang Tan, Xinyu Wang, Xinyu Xu. Sentiment Analysis for Amazon Reviews.
- [2] Mick Zhang. Amazon-Reviews-using-Sentiment-Analysis  
<https://github.com/mick-zhang/Amazon-Reviews-using-Sentiment-Analysis/blob/master/Amazon%20Project%20Github.ipynb>
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