

# Miranda Wozmak

## Professional Profile

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Junior Full Stack Developer well rounded in all levels of sales, marketing and business, seeking entry-level position.

## Skills

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### Technical

JavaScript • jQuery • CSS • React.js  
MySQL • MongoDB • Node.js • Firebase  
Nutritional Education

### Personal

Verbal and written communication •  
Problem Solving • Flexibility • Empathy  
Equanimity • Organization •  
Attention to detail • Time Management

## Education

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### Certificate: Full Stack Web Development

University of New Hampshire – June 2019

### BS in Nutrition Sciences

University of New Hampshire - 2014

- Obesity and nutrition research
- Nutritional biochemistry of macronutrients and micronutrients
- Clinical nutrition
- Biostatistics

## Contact Information

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## Experience

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### Full Stack Web Development Certificate

UNH

11/2018-6/2019

- Learned the skills necessary to begin my career in software engineering, including proficiency in front-end and back-end development

### Sales Manager

Become Fitness

11/2018-5/2019

- Oversaw sales outreach and brand establishment during acquisition of Crunch Fitness location

### Membership Services Director

Seacoast Sports Clubs

06/2017-11/2018

- Streamlined front desk communication and processes, while hiring and training 5 new front desk employees.
- Kick started online presence through creating website content and email marketing campaigns.
- Reversed a \$2,000 monthly loss due to inefficient communication and organization.
- Successfully organized a merge with a local fitness studio, raising a location's monthly revenue by 2%.
- Grew monthly revenue by 15% to the highest it has ever been.
- Coordinated implementation of new client documents and pricing across multiple locations.

### Nutrition Assessment Technician

Orriant

6/2013-6/2015

- Blood pressure test, basic lipid panels and body composition tests using bioelectrical impedance
- As part of the first East Coast team, I influenced training policies and procedures for future employees.

### Office Administrator

Allied Government Solutions

3/2011-6/2013

- Managed remote office for a staffing agency start-up.
- Directed candidate screening efforts and phone interviews.
- Researched business development opportunities.