Quote Status:ReadyToOrderCustomer Name:KIT CARSON

Author/User Name: Michael McCalpin

Quote Name: 73932 rev4 - Kit Carson - Trial System, C+optics

Contact Name:

Quote Reference Number: 73932

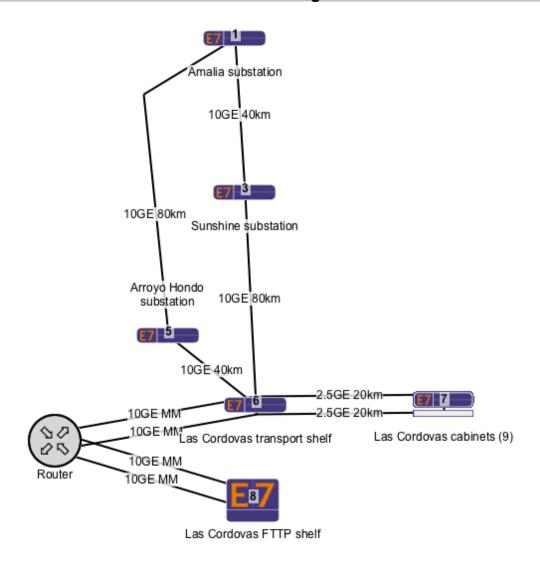
 Date Created:
 9/18/13
 11:55 AM

 Date Modfied:
 9/23/13
 9:22 AM

 Quote Expiration:
 10/24/13
 9:22 AM

Offline Quote ID: N/A

Network Diagram



Quote Status:ReadyToOrderQuote Reference Number:73932

Customer Name: KIT CARSON Date Created: 9/18/13 11:55 AM
Author/User Name: Michael McCalpin Date Modfied: 9/23/13 9:22 AM
Quote Name: 73932 rev4 - Kit Carson - Trial System, C+optics Quote Expiration: 10/24/13 9:22 AM
Contact Name: Offline Quote ID: N/A

| | Amalia substation (Node#1) Equipment List/Prices | | | | | | | |
|--------|--|--|--|---------|------------|----------|----------------|--|
| Line # | Part # | Part Name | Part Description | CLEI | Price | Quantity | Extended Price | |
| 1 | 2.5/1.2 GPON | nterfaces | | | | | | |
| 2 | 100-01782 | SFP GPON/B+ 20Km 1490nm SC/UPC CO G.984.2 | GPON SFP OIM, Class B+, 1490/1310nm Single Fiber Transceiver, C-Temp (CO), C- & E- Series | | \$1,497.50 | 11 | \$16,472.50 | |
| 3 | 700GE ONT Electronics | | | | | | | |
| 4 | 100-03246 + | 711GE ONT MODULE CE | 711GE ONT, 2 POTS, 2 GE | BVM9P00 | \$214.00 | 532 | \$113,848.00 | |
| 5 | Custom | | | | | | | |
| 6 | 999-11111 | SFP GPON/C+ 1490nm SC/UPC | SFP GPON/C+ 1490nm SC/UPC | | \$4,000.00 | 2 | \$8,000.00 | |
| 7 | ONT Enclosur | es and Accessories | | | | | | |
| 8 | 100-01578 | ONTCMN-SFU ENCL-ST | SFU ONT Enclosure with Splice Tray | | \$29.00 | 532 | \$15,428.00 | |
| 9 | PON Units | | | | | | | |
| 10 | 100-03006 < | E7-2 GPON-8 | E7-2 GPON-8 card (8x GPON OIM, 4x GE SFP, 2x 10GE SFP+) | BVL3AXY | \$9,096.75 | 2 | \$18,193.50 | |
| 11 | Product Packa | iges | | | | | | |
| 12 | 000-00372 ^¶ | E7-2 Field Pkg. (CO & RT): Shelf, FTA, Install Kit | E7-2 Field Install Package (CO & ODC/RT): Shelf with Blank Card, FTA, and Field installation Kit | | \$646.75 | 1 | \$646.75 | |
| 13 | UPS Systems | | | | | | | |
| 14 | 100-00695 | ONTCMN-SFU UPS AUD ALM | UPS SFU Indoor 12V 7.2AH 24W, Audible Alarm | | \$46.00 | 532 | \$24,472.00 | |
| 15 | 100-01314 | ONTCMN-16/24 PWR CABLE 1000FT | UPS to ONT Power Cable - Calix Type II 16/24 AWG, 1000FT Spool | | \$330.00 | 11 | \$3,630.00 | |
| 16 | Node #1 Equip | ment Total | | | | | \$200,690.75 | |
| 17 | | | | | | | | |
| 18 | Node #1 Grand | d Total | | | | | \$200,690.75 | |
| 19 | | | | | | | | |

Notes & Optional Equipment and Services

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- 24 All prices are being quoted in US \$ (Dollars).
- [^]This part number is a package that may contain parts that are eligible for extended warranty. Eligible parts have been included in the extended warranty calculations for the applicable extended warranty part numbers.
- 26 This part number is eligible for extended warranty. This line item is included in the extended warranty calculations for extended warranty part number 110-00139.
- 27 *This part number is eligible for extended warranty. This line item is included in the extended warranty calculations for extended warranty part number 110-00135.
- ¹This part number is a package that may contain parts that are eligible for advance exchange. Eligible parts have been included in the advance exchange calculations for the applicable part numbers.

Quote Status:ReadyToOrderQuote Reference Number:73932

Customer Name:KIT CARSONDate Created:9/18/13 11:55 AMAuthor/User Name:Michael McCalpinDate Modfied:9/23/13 9:22 AMQuote Name:73932 rev4 - Kit Carson - Trial System, C+opticsQuote Expiration:10/24/13 9:22 AMContact Name:Offline Quote ID:N/A

| | | Sunshine | substation (Node#3) Equ | uipment L | .ist/Prices | | |
|--------|--------------------|--|--|-----------|-------------|----------|----------------|
| Line # | Part # | Part Name | Part Description | CLEI | Price | Quantity | Extended Price |
| 1 | 10 GE Interface | es | | | | | |
| 2 | 100-01424 | Direct Attach SFP/SFP+ 0.5m 30AWG I 10GSFP+Cu | Direct Attach SFP/SFP+ copper cable, 0.5 m, 30AWG, I-Temp | | \$62.50 | 2 | \$125.00 |
| 3 | 100-01511 | SFP+ 40Km 1550nm LC C 10GBASE-ER | 10GE SFP+, Single Mode dual fiber transceiver, 40Km, 1550nm, LC, C-temp | BVL3AMB | \$1,747.50 | 1 | \$1,747.50 |
| 4 | 100-01971 | SFP+ 80Km 1550nm LC C 10GBASE-ZR | 10GE SFP+, Single Mode dual fiber transceiver, 80Km, 1550nm, LC, C-Temp | BVL3AM4 | \$2,247.50 | 1 | \$2,247.50 |
| 5 | 2.5/1.2 GPON I | nterfaces | | | | | |
| 6 | 100-01782 | | GPON SFP OIM, Class B+, 1490/1310nm Single Fiber Transceiver, C-Temp (CO), C- & E- Series | | \$1,497.50 | 20 | \$29,950.00 |
| 7 | 700GE ONT Ele | ectronics | | | | | |
| 8 | 100-03246 + | 711GE ONT MODULE CE | 711GE ONT, 2 POTS, 2 GE | BVM9P00 | \$214.00 | 1,215 | \$260,010.00 |
| 9 | Custom | | | | | | |
| 10 | 999-11111 | SFP GPON/C+ 1490nm SC/UPC | SFP GPON/C+ 1490nm SC/UPC | | \$4,000.00 | 8 | \$32,000.00 |
| 11 | ONT Enclosure | es and Accessories | | | | | |
| 12 | 100-01578 | ONTCMN-SFU ENCL-ST | SFU ONT Enclosure with Splice Tray | | \$29.00 | 1,215 | \$35,235.00 |
| 13 | PON Units | | | | | | |
| 14 | 100-03006 < | E7-2 GPON-8 | E7-2 GPON-8 card (8x GPON OIM, 4x GE SFP, 2x 10GE SFP+) | BVL3AXY | \$9,096.75 | 4 | \$36,387.00 |
| 15 | Product Packa | ges | | | | | |
| 16 | 000-00372 ^¶ | E7-2 Field Pkg. (CO & RT): Shelf, FTA, Install Kit | E7-2 Field Install Package (CO & ODC/RT): Shelf with Blank Card, FTA, and Field installation Kit | | \$646.75 | 2 | \$1,293.50 |
| 17 | UPS Systems | | | | | | |
| 18 | 100-00695 | ONTCMN-SFU UPS AUD ALM | UPS SFU Indoor 12V 7.2AH 24W, Audible Alarm | | \$46.00 | 1,215 | \$55,890.00 |
| 19 | 100-01314 | ONTCMN-16/24 PWR CABLE 1000FT | UPS to ONT Power Cable - Calix Type II 16/24 AWG, 1000FT Spool | | \$330.00 | 25 | \$8,250.00 |
| 20 | Node #3 Equip | ment Total | | | | | \$463,135.50 |
| 21 | | | | | | | |
| 22 | Node #3 Grand | l Total | | | | | \$463,135.50 |
| 23 | | | | | | | |

Notes & Optional Equipment and Services

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- 28 All prices are being quoted in US \$ (Dollars).
- [^]This part number is a package that may contain parts that are eligible for extended warranty. Eligible parts have been included in the extended warranty calculations for the applicable extended warranty part numbers.
- 30 This part number is eligible for extended warranty. This line item is included in the extended warranty calculations for extended warranty part number 110-00139.
- 31 *This part number is eligible for extended warranty. This line item is included in the extended warranty calculations for extended warranty part number 110-00135.
- 32 ¶This part number is a package that may contain parts that are eligible for advance exchange. Eligible parts have been included in the advance exchange calculations for the applicable part numbers.

Quote Status: ReadyToOrder **Quote Reference Number:** 73932 **Customer Name:** KIT CARSON **Date Created:** 9/18/13 11:55 AM Author/User Name: Michael McCalpin **Date Modfied:** 9/23/13 9:22 AM 73932 rev4 - Kit Carson - Trial System, C+optics **Quote Expiration:** 10/24/13 9:22 AM **Quote Name:**

Offline Quote ID:

N/A

| | Arroyo Hondo substation (Node#5) Equipment List/Prices | | | | | | | | |
|----------|--|--|--|---------|------------|----------|----------------|--|--|
| Line # | Part # | Part Name | Part Description | CLEI | Price | Quantity | Extended Price | | |
| 1 | 10 GE Interfac | es | | | | | | | |
| 2 | 100-01511 | SFP+ 40Km 1550nm LC C 10GBASE-ER | 10GE SFP+, Single Mode dual fiber transceiver, 40Km, 1550nm, LC, C-temp | BVL3AMB | \$1,747.50 | 1 | \$1,747.50 | | |
| 3 | 100-01971 | SFP+ 80Km 1550nm LC C 10GBASE-ZR | 10GE SFP+, Single Mode dual fiber transceiver, 80Km, 1550nm, LC, C-Temp | BVL3AM4 | \$2,247.50 | 1 | \$2,247.50 | | |
| 4 | PON Units | | | | | | | | |
| 5 | 100-03006 < | E7-2 GPON-8 | E7-2 GPON-8 card (8x GPON OIM, 4x GE SFP, 2x 10GE SFP+) | BVL3AXY | \$9,096.75 | 2 | \$18,193.50 | | |
| 6 | Product Packa | ages | | | | | | | |
| 7 | 000-00372 ^¶ | E7-2 Field Pkg. (CO & RT): Shelf, FTA, Install Kit | E7-2 Field Install Package (CO & ODC/RT): Shelf with Blank Card, FTA, and Field installation Kit | | \$646.75 | 1 | \$646.75 | | |
| 8 | Node #5 Equip | oment Total | | | | | \$22,835.25 | | |
| 9 | | | | | | | | | |
| 10 | Node #5 Grand | d Total | | | | | \$22,835.25 | | |
| 11 12 | | | | | | | | | |
| | | | | | | | | | |

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Notes & Optional Equipment and Services

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Contact Name:

- All prices are being quoted in US \$ (Dollars). 16
- ^This part number is a package that may contain parts that are eligible for extended warranty. Eligible parts have been included in the extended warranty calculations for the applicable extended warranty part numbers. 17
- This part number is eligible for extended warranty. This line item is included in the extended warranty calculations for 18 extended warranty part number 110-00139.
- This part number is a package that may contain parts that are eligible for advance exchange. Eligible parts have been 19 included in the advance exchange calculations for the applicable part numbers.

¹⁵ Notes

 Quote Status:
 ReadyToOrder
 Quote Reference Number:
 73932

Customer Name:KIT CARSONDate Created:9/18/13 11:55 AMAuthor/User Name:Michael McCalpinDate Modfied:9/23/13 9:22 AMQuote Name:73932 rev4 - Kit Carson - Trial System, C+opticsQuote Expiration:10/24/13 9:22 AMContact Name:Offline Quote ID:N/A

| | | Las Cordovas | transport shelf (Node#6) | Equipme | ent List/Pr | ices | |
|--------|-------------------------|--|---|---------|-------------|----------|----------------|
| Line # | Part # | Part Name | Part Description | CLEI | Price | Quantity | Extended Price |
| 1 | 10 GE Interfac | es | | | | | |
| 2 | 100-01511 | SFP+ 40Km 1550nm LC C 10GBASE-ER | 10GE SFP+, Single Mode dual fiber transceiver, 40Km, 1550nm, LC, C-temp | BVL3AMB | \$1,747.50 | 1 | \$1,747.50 |
| 3 | 100-01629 | XFP 300m 850nm LC I 10GBASE-SR | 10GE XFP, Multi-Mode dual fiber transceiver, 300m, 850nm, LC, I-Temp | BVL3AMA | \$190.00 | 2 | \$380.00 |
| 4 | 100-01971 | SFP+ 80Km 1550nm LC C 10GBASE-ZR | 10GE SFP+, Single Mode dual fiber transceiver, 80Km, 1550nm, LC, C-Temp | BVL3AM4 | \$2,247.50 | 1 | \$2,247.50 |
| 5 | GE Interfaces | | | | | | |
| 6 | 100-01972 | SFP 2.5G BIDI 20Km 1490nm LC I 2500BASE-BX20-D | 2.5GE BIDI SFP, Single Mode single fiber Downstream transceiver, 20Km, Tx1490nm, LC, I-Temp | BVL3AM5 | \$573.75 | 12 | \$6,885.00 |
| 7 | 100-01973 | SFP 2.5G BIDI 20Km 1310nm LC I 2500BASE-BX20-U | 2.5GE BIDI SFP, Single Mode single fiber Upstream transceiver, 20Km, Tx1310nm, LC, I-Temp | BVL3AM6 | \$573.75 | 12 | \$6,885.00 |
| 8 | PON Units | | | | | | |
| 9 | 100-03656 <§ | E7-2 GPON-4 r2 | E7-2 GPON-4 r2 line card (4x GPON OIM, 8x GE SFP, 2x 10GE XFP, 2x 10GE SFP+) | BVL3AW5 | \$7,796.75 | 2 | \$15,593.50 |
| 10 | Product Packa | iges | | | | | |
| 11 | 000-00372 ^{^¶} | E7-2 Field Pkg. (CO & RT): Shelf, FTA, Install Kit | E7-2 Field Install Package (CO & ODC/RT): Shelf with Blank Card, FTA, and Field installation Kit | | \$646.75 | 1 | \$646.75 |
| 12 | Node #6 Equip | ment Total | | | | | \$34,385.25 |
| 13 | | | | | | | |
| 14 | Node #6 Grand | d Total | | | | | \$34,385.25 |
| 15 | | | | | | | |

Notes & Optional Equipment and Services

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- 20 All prices are being quoted in US \$ (Dollars).
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- 22 This part number is eligible for extended warranty. This line item is included in the extended warranty calculations for extended warranty part number 110-00139.
- 23 §This part number is eligible for Advance Exchange. This line item is included in the Advance Exchange calculations for part number 110-00582
- 24 ¶This part number is a package that may contain parts that are eligible for advance exchange. Eligible parts have been included in the advance exchange calculations for the applicable part numbers.

Quote Status: ReadyToOrder **Quote Reference Number:** 73932 **Customer Name:** KIT CARSON **Date Created:** 9/18/13 11:55 AM Author/User Name: Michael McCalpin **Date Modfied:** 9/23/13 9:22 AM 73932 rev4 - Kit Carson - Trial System, C+optics **Quote Expiration:** 10/24/13 9:22 AM **Quote Name: Contact Name:** Offline Quote ID: N/A

| | - | | as cabinets (9) (Node#7) I | | | | |
|--------|----------------------|--|---|---------|------------|----------|----------------|
| Line # | Part # | Part Name | Part Description | CLEI | Price | Quantity | Extended Price |
| 1 | 2.5/1.2 GPON I | | | | | | |
| 2 | 100-01783 | | GPON SFP OIM, Class B+,1490/1310nm Single Fiber Transceiver, I-Temp (RT), C- & E- Series | | \$1,547.50 | 9 | \$13,927.50 |
| 3 | 700GE ONT EI | ectronics | | | | | |
| 4 | 100-03246 + | 711GE ONT MODULE CE | 711GE ONT, 2 POTS, 2 GE | BVM9P00 | \$214.00 | 396 | \$84,744.00 |
| 5 | Batteries | | | | | | |
| 6 | 100-03367 | ODC-100 60Ah Battery String (Northstar) | ODC-100 60Ah Battery String - Northstar NSB 60 FT | N/A | \$1,608.75 | 9 | \$14,478.75 |
| 7 | Cabinet Packa | ige | | | | | |
| 8 | 000-00658 ^¶ | | ODC-100-EL Local AC Pwr, 1x E7-2 & FTA, 60Ah battery base | N/A | \$6,093.75 | 9 | \$54,843.75 |
| 9 | Fiber/Cable Ma | anagement | | | | | |
| 10 | 100-03333 | 12xLC/APC, 100ft loose tube, LGX | 12 Position Patch and Splice Fiber assembly (LC/APC conn.), 100ft Loose Tube OSP, LGX | | \$400.00 | 9 | \$3,600.00 |
| 11 | GE Interfaces | | | | | | |
| 12 | 100-01973 | SFP 2.5G BIDI 20Km 1310nm LC I 2500BASE-BX20-U | 2.5GE BIDI SFP, Single Mode single fiber Upstream transceiver, 20Km, Tx1310nm, LC, I-Temp | BVL3AM6 | \$573.75 | 18 | \$10,327.50 |
| 13 | Generator Cor | nnectors | | | | | |
| 14 | 100-01185 | ODC-100 GEN CONN 30 | ODC-100 Generator Connector NEMA L14-30R 30amp | | \$236.00 | 9 | \$2,124.00 |
| 15 | Miscellaneous | ; | | | | | |
| 16 | 100-01244 | ODC-100 POUR-IN- PLACE TEMPLATE | ODC-100 Pour-in-Place Template (40Ah, 60Ah and Rmt Pwr.) | | \$236.00 | 36 | \$8,496.00 |
| 17 | ONT Enclosur | es and Accessories | | | | | |
| 18 | 100-01578 | ONTCMN-SFU ENCL-ST | SFU ONT Enclosure with Splice Tray | | \$29.00 | 396 | \$11,484.00 |
| 19 | Optical Splitte | rs and WDM | | | | | |
| 20 | 100-00966 | OEM-CM1x2 SC APC LGX-1S-S | CM 1X2 - SC/APC IN : SC/APC OUT / OEM-CM1X2SCAA | | \$130.00 | 9 | \$1,170.00 |
| 21 | PON Units | | | | | | |
| 22 | 100-03656 <§ | E7-2 GPON-4 r2 | E7-2 GPON-4 r2 line card (4x GPON OIM, 8x GE SFP, 2x 10GE XFP, 2x 10GE SFP+) | BVL3AW5 | \$7,796.75 | 9 | \$70,170.75 |
| 23 | UPS Systems | | • | | | | |
| 24 | 100-00695 | ONTCMN-SFU UPS AUD ALM | UPS SFU Indoor 12V 7.2AH 24W, Audible Alarm | | \$46.00 | 396 | \$18,216.00 |
| 25 | 100-01314 | ONTCMN-16/24 PWR CABLE 1000FT | UPS to ONT Power Cable - Calix Type II 16/24 AWG, 1000FT Spool | | \$330.00 | 8 | \$2,640.00 |
| 26 | Node #7 Equip | ment Total | | | | | \$296,222.25 |
| 27 | | | | | | | |
| 28 | Node #7 Grand | d Total | | | | | \$296,222.25 |
| 29 | | | | | | | |

Notes & Optional Equipment and Services

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33 Notes

34 All prices are being quoted in US \$ (Dollars).

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 Quote Status:
 ReadyToOrder
 Quote Reference Number:
 73932

Customer Name: KIT CARSON Date Created: 9/18/13 11:55 AM
Author/User Name: Michael McCalpin Date Modfied: 9/23/13 9:22 AM
Quote Name: 73932 rev4 - Kit Carson - Trial System, C+optics Quote Expiration: 10/24/13 9:22 AM
Contact Name: Offline Quote ID: N/A

Las Cordovas cabinets (9) (Node#7) Equipment List/Prices

- 36 This part number is eligible for extended warranty. This line item is included in the extended warranty calculations for extended warranty part number 110-00139.
- 37 *This part number is eligible for extended warranty. This line item is included in the extended warranty calculations for extended warranty part number 110-00135.
- 38 §This part number is eligible for Advance Exchange. This line item is included in the Advance Exchange calculations for part number 110-00582
- This part number is a package that may contain parts that are eligible for advance exchange. Eligible parts have been included in the advance exchange calculations for the applicable part numbers.

Contact Name:

Quote Status: ReadyToOrder **Quote Reference Number:** 73932 KIT CARSON **Date Created:** 9/18/13 11:55 AM **Customer Name:** Author/User Name: Michael McCalpin **Date Modfied:** 9/23/13 9:22 AM **Quote Expiration: Quote Name:** 73932 rev4 - Kit Carson - Trial System, C+optics 10/24/13 9:22 AM

Offline Quote ID:

N/A

| " | 5 | | as FTTP shelf (Node#8) E | • | | | |
|--------|-----------------------|----------------------------------|--|---------|------------|----------|----------------|
| Line # | Part # | Part Name | Part Description | CLEI | Price | Quantity | Extended Price |
| 1 | 10 GE Interface | | | | | | |
| 2 | 100-01629 | I 10GBASE-SR | 10GE XFP, Multi-Mode dual fiber transceiver, 300m, 850nm, LC, I-Temp | BVL3AMA | \$190.00 | 2 | \$380.00 |
| 3 | 2.5/1.2 GPON I | nterfaces | | | | | |
| 4 | 100-01782 | | GPON SFP OIM, Class B+, 1490/1310nm Single Fiber Transceiver, C-Temp (CO), C- & E- Series | | \$1,497.50 | 118 | \$176,705.00 |
| 5 | 700GE ONT Electronics | | | | | | |
| 6 | 100-03246 + | 711GE ONT MODULE CE | 711GE ONT, 2 POTS, 2 GE | BVM9P00 | \$214.00 | 6,338 | \$1,356,332.00 |
| 7 | Common Cont | rol Units | | | | | |
| 8 | 100-02092 <§ | E7-20 SCP-10GE | E7-20 Switch Control Processor (4xGE SFP, 1x10GE XFP, 1x10GE SFP+) | BVC1ACF | \$3,896.75 | 2 | \$7,793.50 |
| 9 | Custom | | | | | | |
| 10 | 999-11111 | SFP GPON/C+ 1490nm SC/UPC | SFP GPON/C+ 1490nm SC/UPC | | \$4,000.00 | 27 | \$108,000.00 |
| 11 | ONT Enclosure | es and Accessories | | | | | |
| 12 | 100-01578 | ONTCMN-SFU ENCL-ST | SFU ONT Enclosure with Splice Tray | | \$29.00 | 6,338 | \$183,802.00 |
| 13 | PON Units | | | | | | |
| 14 | 100-03007 <§ | E7-20 GPON-8x | E7-20 GPON-8x card (8x GPON ports) | BVL3AT4 | \$5,846.75 | 19 | \$111,088.25 |
| 15 | Power Rectifie | rs and Modules | | | | | |
| 16 | 100-00573 | CIRCUIT BRK PNL (ADC P451) | Circuit Breaker Panel (ADC Powerworx 451 series) | | \$596.25 | 1 | \$596.25 |
| 17 | Product Packa | ges | | | | | |
| 18 | 000-00529 ^¶ | E7-20 System Pkg | E7-20 System Package (Shelf, Fan Tray, Fiber Management, Installation Kit) | | \$1,940.25 | 1 | \$1,940.25 |
| 19 | Shelf Accesso | ries | | | | | |
| 20 | 100-01790 | E7 Line Card Blank | E7 Line Card Blank (single slot) | | \$16.25 | 1 | \$16.25 |
| 21 | UPS Systems | | | | | | |
| 22 | 100-00695 | ONTCMN-SFU UPS AUD ALM | UPS SFU Indoor 12V 7.2AH 24W, Audible Alarm | | \$46.00 | 6,338 | \$291,548.00 |
| 23 | 100-01314 | ONTCMN-16/24 PWR CABLE 1000FT | UPS to ONT Power Cable - Calix Type II 16/24 AWG, 1000FT Spool | | \$330.00 | 127 | \$41,910.00 |
| 24 | Node #8 Equip | ment Total | | | | | \$2,280,111.50 |
| 25 | | | | | | | |
| 26 | Node #8 Grand | I Total | | | | | \$2,280,111.50 |
| 27 | | | | | | | |

Notes & Optional Equipment and Services

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- 32 All prices are being quoted in US \$ (Dollars).
- [^]This part number is a package that may contain parts that are eligible for extended warranty. Eligible parts have been included in the extended warranty calculations for the applicable extended warranty part numbers.
- 35 +This part number is eligible for extended warranty. This line item is included in the extended warranty calculations for extended warranty part number 110-00135.

 Quote Status:
 ReadyToOrder
 Quote Reference Number:
 73932

Customer Name: KIT CARSON Date Created: 9/18/13 11:55 AM
Author/User Name: Michael McCalpin Date Modfied: 9/23/13 9:22 AM
Quote Name: 73932 rev4 - Kit Carson - Trial System, C+optics Quote Expiration: 10/24/13 9:22 AM
Contact Name: Offline Quote ID: N/A

Las Cordovas FTTP shelf (Node#8) Equipment List/Prices

- 36 §This part number is eligible for Advance Exchange. This line item is included in the Advance Exchange calculations for part number 110-00582
- 37 This part number is a package that may contain parts that are eligible for advance exchange. Eligible parts have been included in the advance exchange calculations for the applicable part numbers.

Quote Status: ReadyToOrder **Quote Reference Number:** 73932 KIT CARSON **Customer Name:** Date Created: 9/18/13 11:55 AM Date Modfied: 9/23/13 9:22 AM Author/User Name: Michael McCalpin **Quote Name:** 73932 rev4 - Kit Carson - Trial System, C+optics **Quote Expiration:** 10/24/13 9:22 AM Offline Quote ID: **Contact Name:** N/A

| | Configuration Summary by Part Category | | | | | | | |
|--------|--|--|--|---------|------------|----------|----------------|--|
| Line # | Part # | Part Name | Part Description | CLEI | Price | Quantity | Extended Price | |
| 1 | 10 GE Interface | es | | | | | | |
| 2 | 100-01424 | Direct Attach SFP/SFP+ 0.5m 30AWG I 10GSFP+Cu | Direct Attach SFP/SFP+ copper cable, 0.5 m, 30AWG, I-Temp | | \$62.50 | 2 | \$125.00 | |
| 3 | 100-01511 | SFP+ 40Km 1550nm LC C 10GBASE-ER | 10GE SFP+, Single Mode dual fiber transceiver, 40Km, 1550nm, LC, C-temp | BVL3AMB | \$1,747.50 | 3 | \$5,242.50 | |
| 4 | 100-01629 | XFP 300m 850nm LC I 10GBASE-SR | 10GE XFP, Multi-Mode dual fiber transceiver, 300m, 850nm, LC, I-Temp | BVL3AMA | \$190.00 | 4 | \$760.00 | |
| 5 | 100-01971 | SFP+ 80Km 1550nm LC C 10GBASE-ZR | 10GE SFP+, Single Mode dual fiber transceiver, 80Km, 1550nm, LC, C-Temp | BVL3AM4 | \$2,247.50 | 3 | \$6,742.50 | |
| 6 | 2.5/1.2 GPON Interfaces | | | | | | | |
| 7 | 100-01782 | | GPON SFP OIM, Class B+, 1490/1310nm Single Fiber Transceiver, C-Temp (CO), C- & E- Series | | \$1,497.50 | 149 | \$223,127.50 | |
| 8 | 100-01783 | | GPON SFP OIM, Class B+,1490/1310nm Single Fiber Transceiver, I-Temp (RT), C- & E- Series | | \$1,547.50 | 9 | \$13,927.50 | |
| 9 | 700GE ONT Ele | ectronics | | | | | | |
| 10 | 100-03246 + | 711GE ONT MODULE CE | 711GE ONT, 2 POTS, 2 GE | BVM9P00 | \$214.00 | 8,481 | \$1,814,934.00 | |
| 11 | Batteries | | | | | | | |
| 12 | 100-03367 | ODC-100 60Ah Battery String (Northstar) | ODC-100 60Ah Battery String - Northstar NSB 60 FT | N/A | \$1,608.75 | 9 | \$14,478.75 | |
| 13 | Cabinet Packa | ge | | | | | | |
| 14 | 000-00658 ^¶ | | ODC-100-EL Local AC Pwr, 1x E7-2 & FTA, 60Ah battery base | N/A | \$6,093.75 | 9 | \$54,843.75 | |
| 15 | Common Cont | rol Units | | | | | | |
| 16 | 100-02092 <§ | E7-20 SCP-10GE | E7-20 Switch Control Processor (4xGE SFP, 1x10GE XFP, 1x10GE SFP+) | BVC1ACF | \$3,896.75 | 2 | \$7,793.50 | |
| 17 | Custom | | | | | | | |
| 18 | 999-11111 | SFP GPON/C+ 1490nm SC/UPC | SFP GPON/C+ 1490nm SC/UPC | | \$4,000.00 | 37 | \$148,000.00 | |
| 19 | Fiber/Cable Ma | nagement | | | | | | |
| 20 | 100-03333 | 12xLC/APC, 100ft loose tube, LGX | 12 Position Patch and Splice Fiber assembly (LC/APC conn.), 100ft Loose Tube OSP, LGX | | \$400.00 | 9 | \$3,600.00 | |
| 21 | GE Interfaces | | | | | | | |
| 22 | 100-01972 | SFP 2.5G BIDI 20Km 1490nm LC I 2500BASE-BX20-D | 2.5GE BIDI SFP, Single Mode single fiber Downstream transceiver, 20Km, Tx1490nm, LC, I-Temp | BVL3AM5 | \$573.75 | 12 | \$6,885.00 | |
| 23 | 100-01973 | SFP 2.5G BIDI 20Km 1310nm LC I 2500BASE-BX20-U | 2.5GE BIDI SFP, Single Mode single fiber Upstream transceiver, 20Km, Tx1310nm, LC, I-Temp | BVL3AM6 | \$573.75 | 30 | \$17,212.50 | |
| 24 | Generator Con | nectors | • | | | | | |
| 25 | 100-01185 | ODC-100 GEN CONN 30 | ODC-100 Generator Connector NEMA L14-30R 30amp | | \$236.00 | 9 | \$2,124.00 | |
| 26 | Miscellaneous | | | | | | | |
| 27 | 100-01244 | ODC-100 POUR-IN- PLACE TEMPLATE | ODC-100 Pour-in-Place Template (40Ah, 60Ah and Rmt Pwr.) | | \$236.00 | 36 | \$8,496.00 | |
| 28 | ONT Enclosure | es and Accessories | | | | | | |

Quote Status:ReadyToOrderQuote Reference Number:73932

Customer Name:KIT CARSONDate Created:9/18/13 11:55 AMAuthor/User Name:Michael McCalpinDate Modfied:9/23/13 9:22 AMQuote Name:73932 rev4 - Kit Carson - Trial System, C+opticsQuote Expiration:10/24/13 9:22 AM

Contact Name: Offline Quote ID: N/A

| | | Cor | nfiguration Summary by F | Part Cateo | iorv | | |
|----|-------------------------|--|--|---------------------------------|------------|-------|----------------|
| 29 | 100-01578 | ONTCMN-SFU ENCL-ST | SFU ONT Enclosure with Splice Tray | Jaij | \$29.00 | 8,481 | \$245,949.00 |
| 30 | Optical Splitte | rs and WDM | | | | | |
| 31 | 100-00966 | OEM-CM1x2 SC APC LGX-1S-S | CM 1X2 - SC/APC IN : SC/APC OUT / OEM-CM1X2SCAA | | \$130.00 | 9 | \$1,170.00 |
| 32 | PON Units | | | | | | |
| 33 | 100-03006 < | E7-2 GPON-8 | E7-2 GPON-8 card (8x GPON OIM, 4x GE SFP, 2x 10GE SFP+) | BVL3AXY | \$9,096.75 | 8 | \$72,774.00 |
| 34 | 100-03007 <§ | E7-20 GPON-8x | E7-20 GPON-8x card (8x GPON ports) | | | 19 | \$111,088.25 |
| 35 | 100-03656 <§ | E7-2 GPON-4 r2 | E7-2 GPON-4 r2 line card (4x GPON OIM, 8x GE SFP, 2x 10GE XFP, 2x 10GE SFP+) | OIM, 8x GE SFP, 2x 10GE XFP, 2x | | 11 | \$85,764.25 |
| 36 | Power Rectifie | ers and Modules | | | | | |
| 37 | 100-00573 | CIRCUIT BRK PNL (ADC P451) | Circuit Breaker Panel (ADC Powerworx 451 series) | | \$596.25 | 1 | \$596.25 |
| 38 | Product Packa | ages | | | | | |
| 39 | 000-00372 ^{^¶} | E7-2 Field Pkg. (CO & RT): Shelf, FTA, Install Kit | E7-2 Field Install Package (CO & ODC/RT): Shelf with Blank Card, FTA, and Field installation Kit | | \$646.75 | 5 | \$3,233.75 |
| 40 | 000-00529 ^¶ | E7-20 System Pkg | E7-20 System Package (Shelf, Fan Tray, Fiber Management, Installation Kit) | | \$1,940.25 | 1 | \$1,940.25 |
| 41 | , | | | | | | |
| 42 | 100-01790 | E7 Line Card Blank | E7 Line Card Blank (single slot) | | \$16.25 | 1 | \$16.25 |
| 43 | UPS Systems | | (3) | | , . | | , |
| 44 | 100-00695 | ONTCMN-SFU UPS AUD ALM | UPS SFU Indoor 12V 7.2AH 24W, Audible Alarm | | \$46.00 | 8,481 | \$390,126.00 |
| 45 | 100-01314 | ONTCMN-16/24 PWR CABLE 1000FT | UPS to ONT Power Cable - Calix Type II 16/24 AWG, 1000FT Spool | | \$330.00 | 171 | \$56,430.00 |
| 46 | Calix Network | Equipment Total | | | | | \$3,297,380.50 |
| 47 | | | | | | | |
| 48 | Spares | | | | | | |
| 49 | 100-01511 | SFP+ 40Km 1550nm LC C 10GBASE-ER | 10GE SFP+, Single Mode dual fiber transceiver, 40Km, 1550nm, LC, Ctemp | BVL3AMB | \$1,747.50 | 1 | \$1,747.50 |
| 50 | 100-01629 | XFP 300m 850nm LC I 10GBASE-SR | 10GE XFP, Multi-Mode dual fiber transceiver, 300m, 850nm, LC, I-Temp | BVL3AMA | \$190.00 | 1 | \$190.00 |
| 51 | 100-01971 | SFP+ 80Km 1550nm LC C 10GBASE-ZR | 10GE SFP+, Single Mode dual fiber transceiver, 80Km, 1550nm, LC, C-Temp | BVL3AM4 | \$2,247.50 | 1 | \$2,247.50 |
| 52 | 100-01782 | SFP GPON/B+ 20Km 1490nm SC/UPC CO G.984.2 | GPON SFP OIM, Class B+, 1490/1310nm Single Fiber Transceiver, C-Temp (CO), C- & E- Series | | \$1,497.50 | 1 | \$1,497.50 |
| 53 | 100-01783 | SFP GPON/B+ 20Km 1490nm SC/UPC RT G.984.2 | GPON SFP OIM, Class B+,1490/1310nm Single Fiber Transceiver, I-Temp (RT), C- & E- Series | | \$1,547.50 | 1 | \$1,547.50 |
| 54 | 100-03246 + | 711GE ONT MODULE CE | 711GE ONT, 2 POTS, 2 GE | BVM9P00 | \$214.00 | 84 | \$17,976.00 |
| 55 | 100-02092 <§ | E7-20 SCP-10GE | E7-20 Switch Control Processor (4xGE SFP, 1x10GE XFP, 1x10GE SFP+) | BVC1ACFL TB | \$3,896.75 | 1 | \$3,896.75 |
| 56 | 999-11111 | SFP GPON/C+ 1490nm SC/UPC | SFP GPON/C+ 1490nm SC/UPC | | \$4,000.00 | 1 | \$4,000.00 |
| 57 | 100-01972 | SFP 2.5G BIDI 20Km 1490nm LC I | 2.5GE BIDI SFP, Single Mode single fiber Downstream transceiver, 20Km, | BVL3AM5 | \$573.75 | 1 | \$573.75 |

Contact Name:

Quote Status: ReadyToOrder **Quote Reference Number:** 73932 KIT CARSON 9/18/13 11:55 AM **Customer Name: Date Created:** Author/User Name: Michael McCalpin Date Modfied: 9/23/13 9:22 AM **Quote Name:** 73932 rev4 - Kit Carson - Trial System, C+optics **Quote Expiration:** 10/24/13 9:22 AM

Offline Quote ID:

N/A

| | Configuration Summary by Part Category | | | | | | | | | |
|----|--|--|---|----------------|------------|----|----------------|--|--|--|
| 58 | 100-01973 | SFP 2.5G BIDI 20Km 1310nm LC I 2500BASE-BX20-U | 2.5GE BIDI SFP, Single Mode single fiber Upstream transceiver, 20Km, Tx1310nm, LC, I-Temp | BVL3AM6 | \$573.75 | 1 | \$573.75 | | | |
| 59 | 100-03006 < | E7-2 GPON-8 | E7-2 GPON-8 card (8x GPON OIM, 4x GE SFP, 2x 10GE SFP+) | BVL3AXY | \$9,096.75 | 1 | \$9,096.75 | | | |
| 60 | 100-03007 <§ | E7-20 GPON-8x | E7-20 GPON-8x card (8x GPON ports) | BVL3AT4 | \$5,846.75 | 1 | \$5,846.75 | | | |
| 61 | 100-03656 <§ | E7-2 GPON-4 r2 | E7-2 GPON-4 r2 line card (4x GPON OIM, 8x GE SFP, 2x 10GE XFP, 2x 10GE SFP+) | BVL3AW5 | \$7,796.75 | 1 | \$7,796.75 | | | |
| 62 | 100-02090 | E7-20 FTA | E7-20 Fan Tray Assembly, 20 Slot Shelf | BVC1ACEL AA | \$568.75 | 1 | \$568.75 | | | |
| 63 | 100-03590 <§ | E7-2 FTA2 | E7-2 Fan Tray Assembly 2 - FTA2 | BVC1AC3 | \$354.25 | 1 | \$354.25 | | | |
| 64 | 100-00695 | ONTCMN-SFU UPS AUD ALM | UPS SFU Indoor 12V 7.2AH 24W, Audible Alarm | | \$46.00 | 84 | \$3,864.00 | | | |
| 65 | Calix Spares 1 | otal | | | | | \$61,777.50 | | | |
| 66 | | | | | | | | | | |
| 67 | Calix Network | Grand Total | | | | | \$3,359,158.00 | | | |
| 68 | | | | | | | | | | |

Notes & Optional Equipment and Services

69 70 71

72 Notes

73 All prices are being quoted in US \$ (Dollars).

74 Unless specifically listed above, the order total shown does not reflect any charges related to shipping, taxes, insurance, customs duties or tariffs, which are the customer's sole responsibility. Unless specifically listed above, the actual freight charges incurred and related taxes will be added to your order at the time of shipping and will be reflected on your invoice. Equipment purchases are subject to our standard terms and conditions of sale, a copy of which can be found at http://www.calix.com/terms_of_sale.html, or (if applicable) the terms and conditions of a previously executed written sales agreement between us.

Calix Warranty Summary

With the exception of Premises Products (e.g Optical Network Terminal equipment), Calix warrants its Products for five (5) years from the date of shipment. The warranty for Premises Products is one (1) year from date of shipment. Certain 3rd party products are not warranted by Calix. For these items we "pass-through" the manufacturer's warranty. For the complete Calix warranty policy please visit the Customer Service Page inside your Calix Customer Center and look for the RMA and Warranty information module. For a list of the 3rd party equipment and applicable warranties, please contact your Calix account manager.

- 75 ^This part number is a package that may contain parts that are eligible for extended warranty. Eligible parts have been included in the extended warranty calculations for the applicable extended warranty part numbers.
- 76 This part number is eligible for extended warranty. This line item is included in the extended warranty calculations for extended warranty part number 110-00139.
- 77 ⁺This part number is eligible for extended warranty. This line item is included in the extended warranty calculations for extended warranty part number 110-00135.
- §This part number is eligible for Advance Exchange. This line item is included in the Advance Exchange calculations for 78 part number 110-00582
- 79 This part number is a package that may contain parts that are eligible for advance exchange. Eligible parts have been included in the advance exchange calculations for the applicable part numbers.

Important Ordering Instructions:

Please include the Calix quote number (found in upper right hand corner) on your PO.

Include contact information (Name, Email & Tel) for the appropriate billing and shipping locations.

Send Purchase Orders to Calix Order Management:

Email: om@calix.com Fax: 707-283-3771

You may check the status of your order at any time on our website. (www.calix.com, click Login)

 Quote Status:
 ReadyToOrder
 Quote Reference Number:
 73932

Customer Name:KIT CARSONDate Created:9/18/13 11:55 AMAuthor/User Name:Michael McCalpinDate Modfied:9/23/13 9:22 AMQuote Name:73932 rev4 - Kit Carson - Trial System, C+opticsQuote Expiration:10/24/13 9:22 AMContact Name:Offline Quote ID:N/A

| | Extended Warranty Summary | | | | | | | | | |
|--------|---------------------------|-------------------------------------|---|----------------|--|--|--|--|--|--|
| Line # | Part # | Part Name | Part Description | Extended Price | | | | | | |
| 1 | 1 Year | | | | | | | | | |
| 2 | 110-00135 | Warranty Ext - 1 yr Upfront 700 ONT | Warranty Extension - 1 yr Upfront Sale 700 ONT (max purchase 4 years) | \$42,405.00 | | | | | | |
| 3 | 4/5 Years | | | | | | | | | |
| 4 | 110-00139 | Warranty Extension - Upfront - 5 yr | Warranty Extension - Upfront - 5 year | \$21,716.25 | | | | | | |
| 5 | Calix Netwo | ork Equipment - Extended Warranty | | | | | | | | |
| 6 | 1 Year | | | | | | | | | |
| 7 | 110-00135 | Warranty Ext - 1 yr Upfront 700 ONT | Warranty Extension - 1 yr Upfront Sale 700 ONT (max purchase 4 years) | \$420.00 | | | | | | |
| 8 | 4/5 Years | | | | | | | | | |
| 9 | 110-00139 | Warranty Extension - Upfront - 5 yr | Warranty Extension - Upfront - 5 year | \$2,076.25 | | | | | | |
| 10 | Calix Netwo | ork Spares - Extended Warranty | | | | | | | | |

12 Notes

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- The Extended Warranty purchase is available at the time of hardware purchase, prior to warranty expiration or after warranty expiration. These prices reflect purchase at the time of hardware purchase. Please contact you Calix account manager for pricing for other purchase times.
- Infrastructure equipment extensions can be purchased in either 1-year increments or one 5-year extension up to 5 years total extension. Infrastructure has a potential maximum warranty period of 10 years with a 5-year standard warranty plus a full 5-year extension. Premise Equipment extensions can be purchased only in 1-year increments up to 4 years total extension. Premise Equipment has a potential maximum warranty period of 5 years with a 1-year standard warranty plus full 4-year extension.
- Any parts that are eligible for extended warranty purchase but are on the Calix Discontinued Parts List are not included in these calculations. Please contact your Calix account manager for pricing for these parts.
- Parts that are under the "Custom" header may be eligible for extended warranty purchase, but are not included in these calculations. Please contact your Calix account manager for pricing for these parts.

 Quote Status:
 ReadyToOrder
 Quote Reference Number:
 73932

Customer Name:KIT CARSONDate Created:9/18/13 11:55 AMAuthor/User Name:Michael McCalpinDate Modfied:9/23/13 9:22 AMQuote Name:73932 rev4 - Kit Carson - Trial System, C+opticsQuote Expiration:10/24/13 9:22 AMContact Name:Offline Quote ID:N/A

| | Advance Exchange Summary | | | | | | | | |
|--------|--------------------------|---|---|------|---------|----------|----------------|--|--|
| Line # | Part # | Part Name | Part Description | CLEI | Price | Quantity | Extended Price | | |
| 1 | 110-00582 | Advance Exchange- Upfront - US & Canada - 1yr | Advance Exchange- Upfront - US & Canada - 1yr | | \$25.00 | 51 | \$1,275.00 | | |

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- 4 Advance Exchange is available for purchase at the time of hardware purchase, or post sale. These prices reflect purchase at the time of hardware purchase. Please contact your Calix account manager for post-sale pricing.
- 5 Advance Exchange may be purchased in one year increments up to 10 years on eligible parts.
- Parts that are under the "Custom" header may be eligible for advance exchange purchase but are not included in these calculations. Please contact your Calix account manager for pricing of these parts.

³ Notes