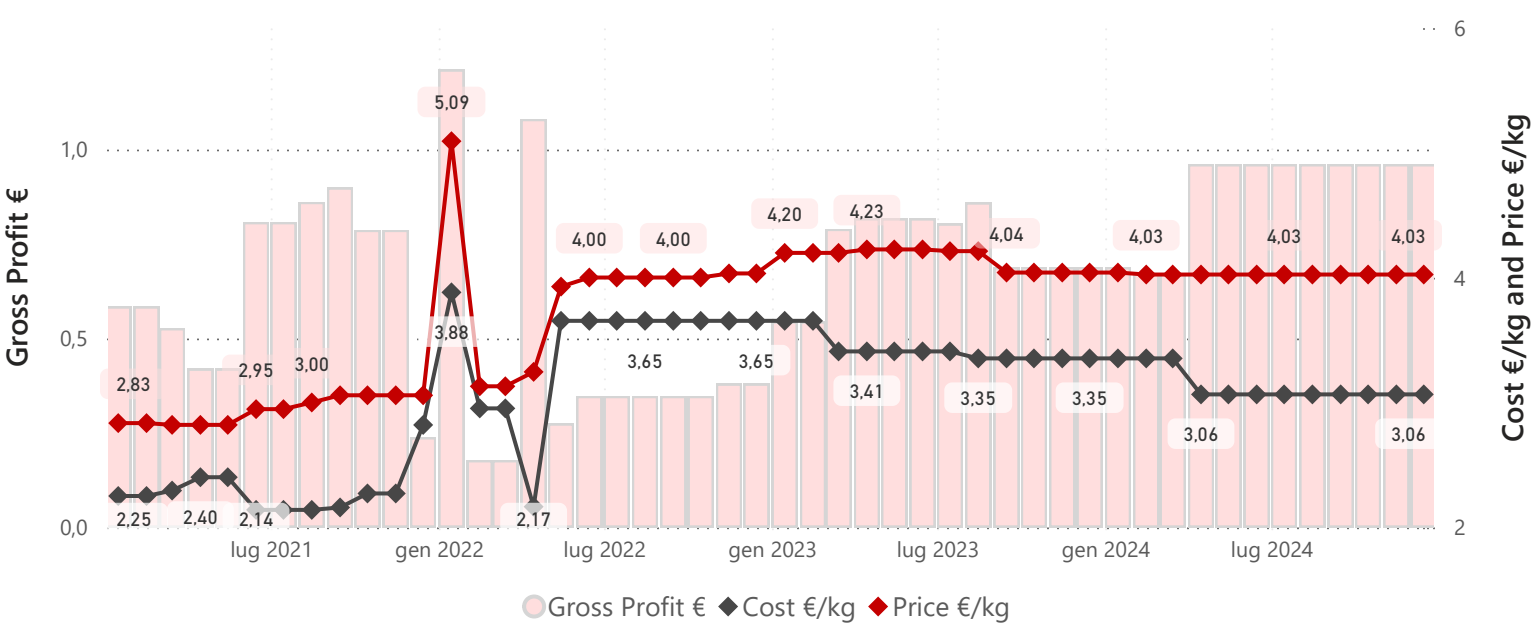


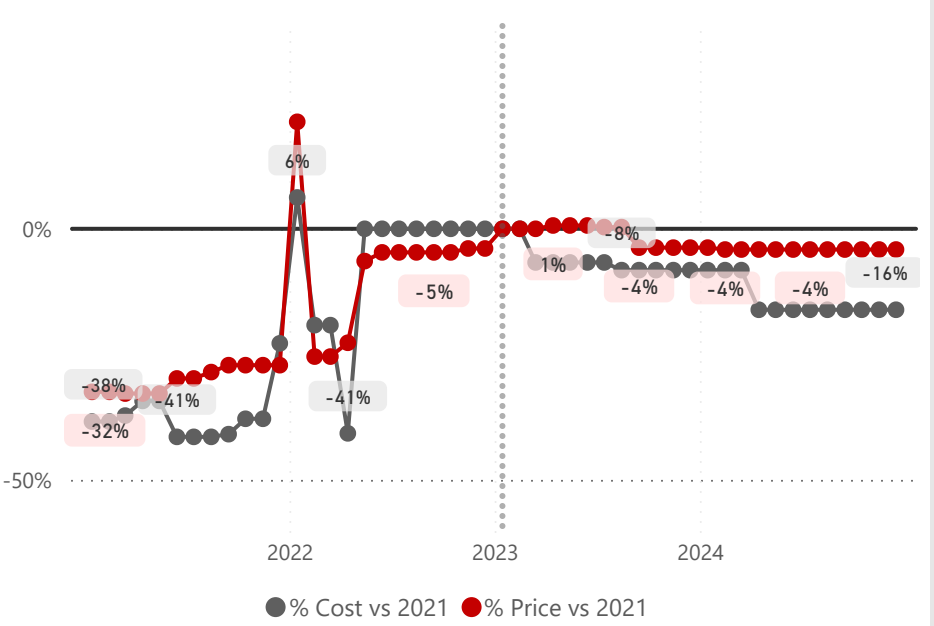
Year		2021			2022			2023			2024	
PurchaseLocalCode	GP%	Cost €/kg	Sale €/kg	GP%	Cost €/kg	Sale €/kg	GP%	Cost €/kg	Sale €/kg	GP%	Cost €/kg	Sale €/kg
ACQUISTO 011	3%	1,870	1,921	9%	2,887	2,863	6%	2,835	3,010	11%	2,576	2,866
ACQUISTO 012	4%	1,986	2,071	8%	2,788	2,760	6%	2,764	2,923	17%	2,376	2,783
ACQUISTO 013	28%	2,066	2,651	19%	3,500	3,831	24%	3,359	4,149	31%	3,024	3,951
ACQUISTO 014	46%	5,287	7,734	32%	6,280	8,309	53%	6,351	9,695	62%	5,993	9,695
ACQUISTO 200	2%	2,004	2,047	-12%	2,772	2,435	-0%	2,775	2,771	1%	2,636	2,670

Sales				Purchase			
Purchasing Budget 2024				Information			
PurchaseLocalCode	€/000	Tons	Cost €/kg				
ACQUISTO 011	91,2	32,7	2,53	SUPPLIER 000			
ACQUISTO 014	79,7	12,8	5,98	Vendor			
ACQUISTO 013	65,6	20,1	2,98	ACQUISTO 011			
ACQUISTO 200	35,7	13,1	2,55	PurchaseLocalCode			
ACQUISTO 012	32,9	12,3	2,54	Plug-in			
Total	305,2	91,0	3,35	Macro Family			
				SUPPLIER 000			
				Vendor			
				ACQUISTO 012			
				PurchaseLocalCode			
				Device			

Time trend €/kg - Cost vs Price

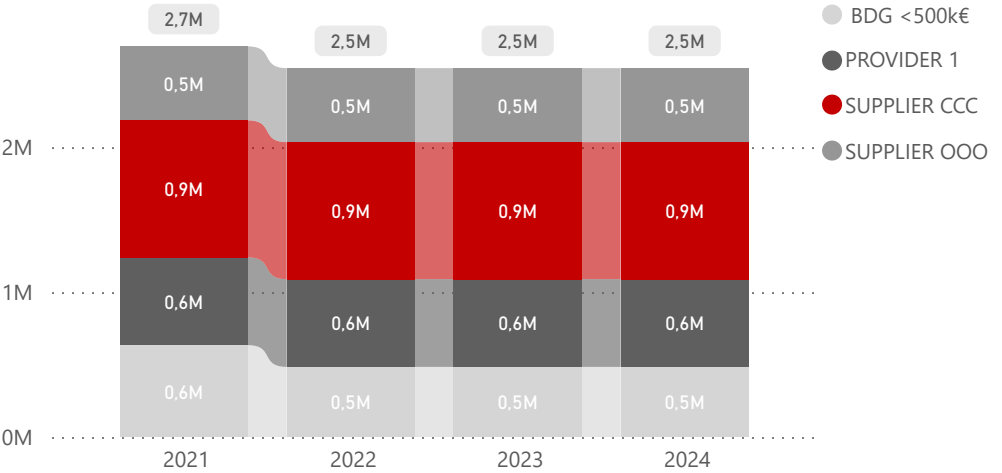


Time trend - Δ% Price vs Cost vs Year Reference

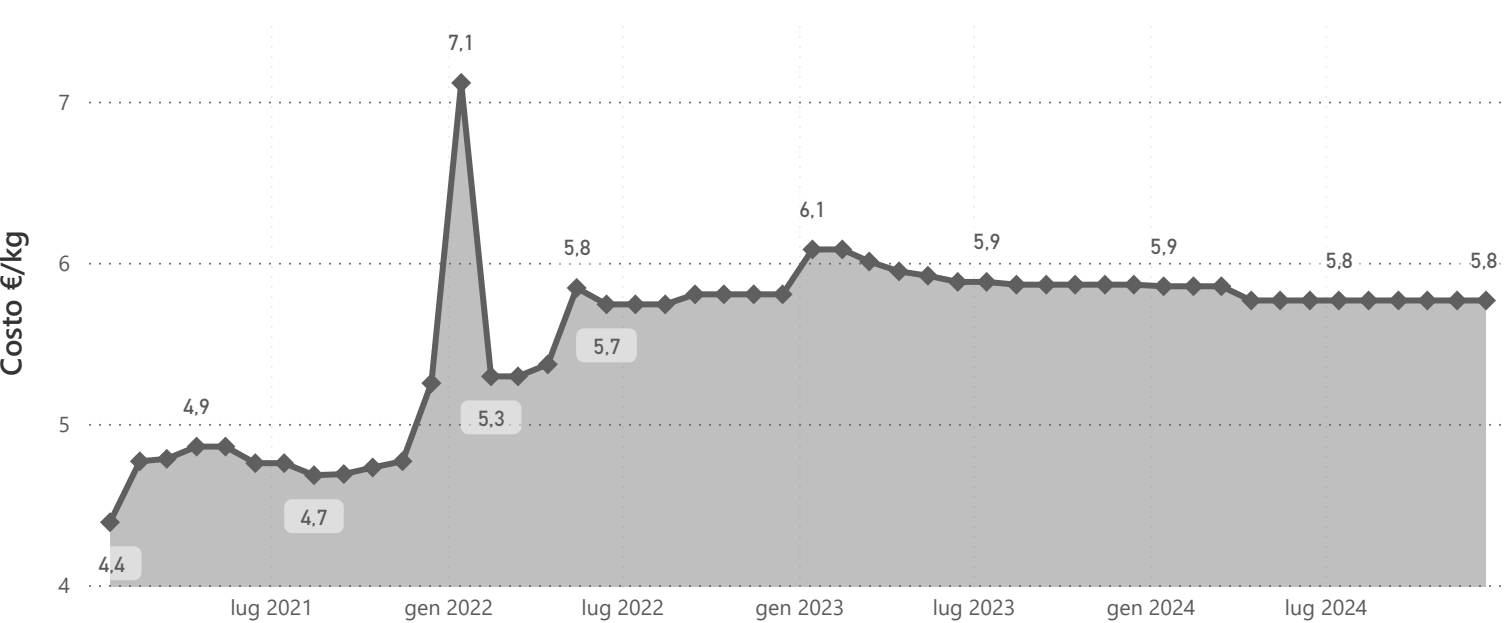


Year	2021		2022		2023		2024	
Vendor Name	€/kg	Δ%	€/kg	Δ%	€/kg	Δ%	€/kg	Δ%
SUPPLIER OOO	1,55	2%	2,16	42%	2,31	52%	2,11	39%
SUPPLIER CCC	9,94	4%	11,38	19%	12,01	25%	11,90	24%
KIT FURNISH	0,59	0%						
PROVIDER 1	3,47		7,87		8,51		8,42	
SUPPLIER SPA	2,07	-61%	3,48	-35%	4,28	-20%	4,20	-22%

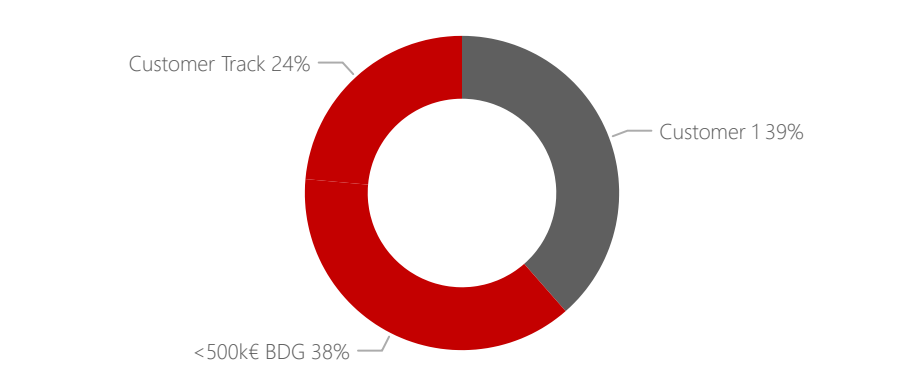
BDG € by Supplier (top >500k€)



TOP 40 IG Time trend - Costo €/kg



BDG € by Customer Industrial group



Item Local Code	BDG €	BDG Acq	PCS	KG
PRODOTTO 204	362,0K	0,3K	6.174K	39,5K
PRODOTTO 306	321,6K	0,3K	1.053K	15,3K
PRODOTTO 115	263,5K	0,2K	353K	19,1K
PRODOTTO 202	261,8K	0,2K	858K	12,6K
PRODOTTO 119	193.5K		103K	29.0K

Vendor Name	GP%	BDG €	BDG KG	Cost €/kg	Price €/kg
SUPPLIER CCC	22,8%	945.442	67.406	11,9	14,6
PROVIDER 1	34,9%	605.339	55.657	8,4	11,4
SUPPLIER OOO	61,0%	510.368	135.096	2,1	3,4
SUPPLIER SPA	31,3%	208.363	39.432	4,2	5,5

Click to filter

Customer Name	GP%	BDG €	BDG KG	Cost €/kg	Price €/kg
Customer 1	26,4%	1.081.861	97.151	9,0	11,4
Customer Track	34,9%	605.339	55.657	8,4	11,4
SPA Company	57,6%	308.522	96.726	1,8	2,8
FFF	52,2%	195.710	22.968	5,9	8,9
Customer 3	0,0%	103.120	53.514		0,5
Customer 4	18,4%	43.544	11.984	3,1	3,6
Customer 2	1,3%	34.536	13.105	2,6	2,7

Click to filter

Vendor Name	SUPPLIER CCC			
PurchaseLocalCode	GP%	BDG KG	Cost €/kg	Price €/kg
ACQUISTO 204	21,1%	39.514	7,9	9,6
ACQUISTO 306	23,8%	15.303	17,6	21,8
ACQUISTO 202	23,8%	12.590	17,5	21,6

Vendor Name	SUPPLIER CCC			
ItemLocalCode	GP%	BDG KG	Cost €/kg	Price €/kg
PRODOTTO 204	21,1%	39.514	7,9	9,6
PRODOTTO 306	23,8%	15.303	17,6	21,8
PRODOTTO 202	23,8%	12.590	17,5	21,6

Vendor Name

SUPPLIER 000

Customer Group

All

Customer

All

Year			2021		2022		2023		2024			
ItemLocalCode	GP%	Cost	Price	GP%	Cost	Price	GP%	Cost	Price	GP%	Cost	Price
		€/kg	€/kg		€/kg	€/kg		€/kg	€/kg		€/kg	€/kg
PRODOTTO 200	2%	2,0	2,0	-12%	2,8	2,4	-0%	2,8	2,8	1%	2,6	2,7
PRODOTTO 012	4%	2,0	2,1	8%	2,6	2,8	6%	2,8	2,9	17%	2,4	2,8
PRODOTTO 011	3%	1,9	1,9	9%	2,6	2,9	6%	2,8	3,0	11%	2,6	2,9
PRODOTTO 013	28%	2,1	2,7	19%	3,2	3,8	24%	3,4	4,1	31%	3,0	4,0
PRODOTTO 014	46%	5,3	7,7	32%	6,3	8,3	53%	6,4	9,7	62%	6,0	9,7

Time trend - Costo €/kg

