MELISSA NATOLI

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Software engineer specializing in React / Next.js with TypeScript + Tailwind CSS

EXPERIENCE

Software Engineer - Frontend/UI   2022-Present
Hilton - via Dev10 contract   Remote from Buda, TX
- Migrated property pages and components from a standalone app into a monorepo
- Partnered with the experimentation team to conduct quantitative testing which caused increases in click-through and conversion in both reservations and property apps

Logistics Account Executive/Sales Group Leader   2018-2021
Total Quality Logistics   Austin, TX
- Brokered freight to generate over $2.2M of revenue in 3 years of sales
- Closed more than 30 new accounts
- First female member of Austin branch's prestigious "Longhorn Club" for outstanding trainee metrics

RV Manager   2017-2018
Circuit of the Americas   Austin, TX
- Transitioned onsite RV park from being open for events only to a year-round, profitable operation
- Selected and implemented the location's first-ever property management system to streamline sales process and reach a wider customer base

General Manager   2013-2017
White Lodging Services   Austin, TX
- Managed sales, guest services, and operations in all departments of four different Marriott-branded select-service hotels
- Improved one property's guest service scores from "red" to "gold" in less than 3 months

EDUCATION

Full Stack Java Bootcamp: Genesis10 – Dev10 program
A paid, three-month training program focusing on technical programming skills related to Java, followed by a one-year contract-to-hire position with Hilton.

Full Stack Web Developer Certificate: University of Texas, Austin, TX
A 24-week intensive program focused on gaining technical programming skills in HTML, CSS, JavaScript, jQuery, Bootstrap, Node.js, MySQL, MongoDB, Express.js, Handelbars.js & React.

Bachelor of Science in Hospitality Management: Texas Tech University, Lubbock, TX