MELISSA NATOLI

TECHNICAL SKILLS

Programming Languages: HTML, CSS, JavaScript

Database Management: MySQL, Sequelize, MongoDB, Mongoose

Libraries/Frameworks: jQuery, React.js, Express.js, Bootstrap, Materialize, Tailwinds

Other Technologies: Node.js, Passport.js, Handlebars, Git, Bash, Heroku, IndexedDB

PROFILE

Certified web developer able to build applications from the ground up. Skilled at writing well-designed, testable, and efficient code using current best practices in Web development. Fast learner, hard worker, and team player who is proficient in an array of scripting languages and web tools. Background in management, sales, and customer service with current objective of transitioning into a full-time junior software engineer or web developer position.

CONTACT

Phone:
512-589-5283

LinkedIn:
www.linkedin.com/in/melissa-natoli

Email:
missy_natoli@yahoo.com

Portfolio:
https://misn0147.github.io/react-portfolio/

PROFESSIONAL EXPERIENCE

WEB DEVELOPER
UT AUSTIN CODING BOOTCAMP – AUSTIN, TX
Key Projects:
Bike Sleuth – MERN SPA designed to help users locate lost/stole bicycles
Pour Decisions – Central Texas winery reviewing website using Node.js, Express.js, Handlebars.js, SQL and Sequelize

SALES GROUP LEADER
TOTAL QUALITY LOGISTICS – AUSTIN, TX
MAY 2018–PRESENT

Brokered freight to generate over $2.2M of revenue in 3 years of sales. Solely responsible for closing 30 new accounts. Attracted new clients, cultivated client relationships, managed the transportation of client goods, penetrated assigned accounts, implemented lead generation and sales strategies to close prospective clients.

RV MANAGER
CIRCUIT OF THE AMERICAS – AUSTIN, TX
AUGUST 2017-MARCH 2018
Transitioned onsite RV park from being open for events only to a year-round, profitable operation. Selected and implemented the location's first ever property management system

GENERAL MANAGER
WHITE LODING SERVICES – AUSTIN, TX
JUNE 2013-AUGUST 2017
Managed sales, guest services, and operations in all departments of four different Marriott branded select-service hotels (Courtyard, Residence Inn, Fairfield Inn, and Springhill Suites). Successfully improved one hotel's guest service scores from "red" to "gold" in less than 3 months

EDUCATION

CODING CERTIFICATE
THE UNIVERSITY OF TEXAS - AUSTIN

BACHELOR OF SCIENCE - HOSPITALITY MANAGEMENT
TEXAS TECH UNIVERSITY