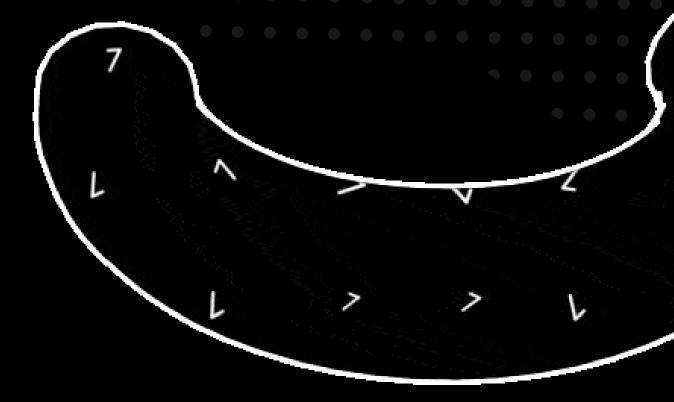


Jer Cao

orices

Prepared by Iryna Bazaka

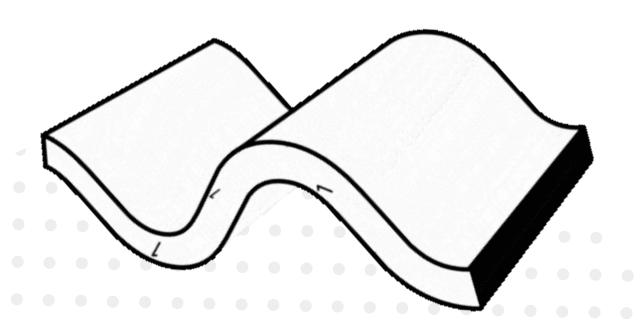




Agenda

- Business Understanding
- Key Insights
- Test Hypothesis
- Data Modeling
- Conclusion
- Proposal

Business Understanding

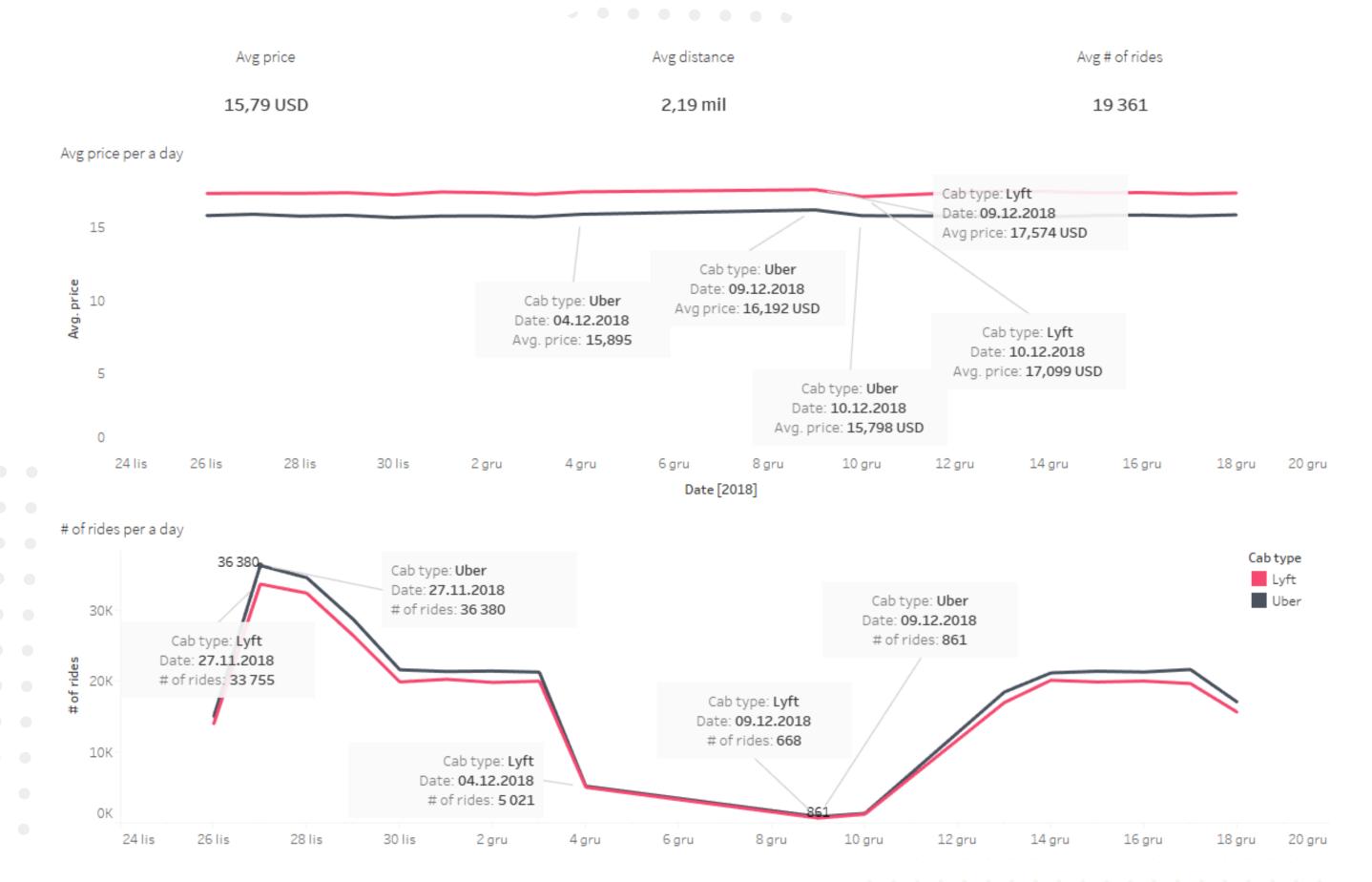




Analyze the prices of ride-sharing apps

Identify key factors which are driving the demand

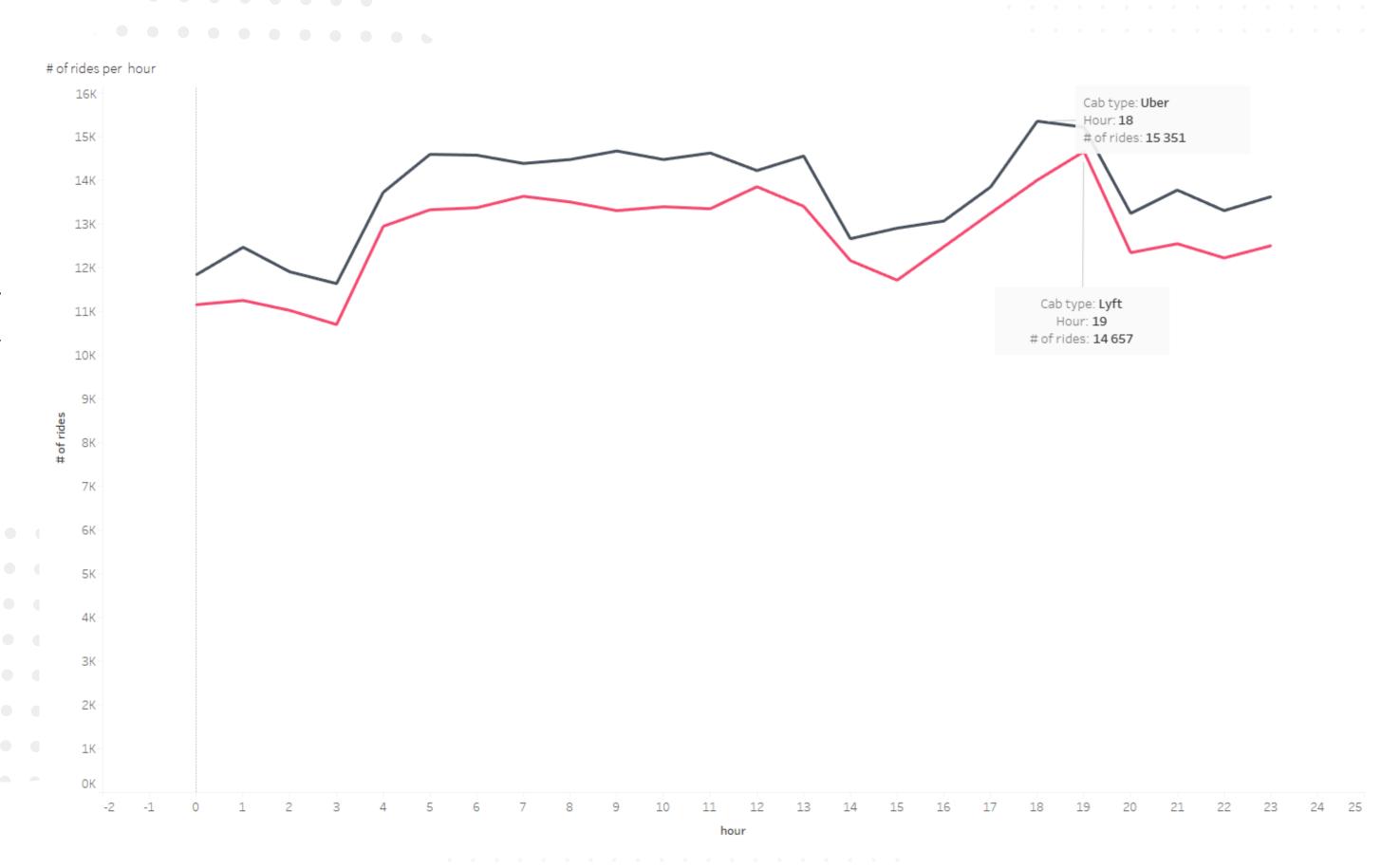
Maximise profits based on price policy and demand



- Prices are not constant. They increased above the average in the period from the 3th of December till the 9th of December
- There is a drop in demand from the 3th of December till 9th of December

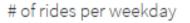
People use more often ride-sharing apps between:

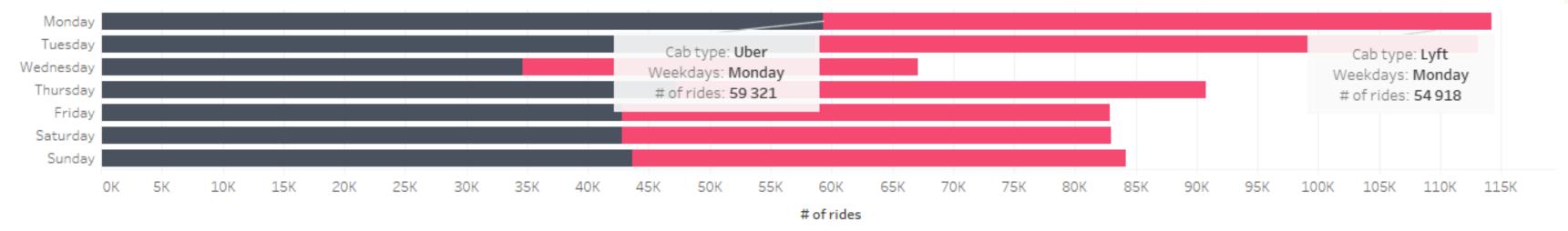
- 4 am and 5 am,
- 7 am and 9 am,
- 5 pm and 7 pm



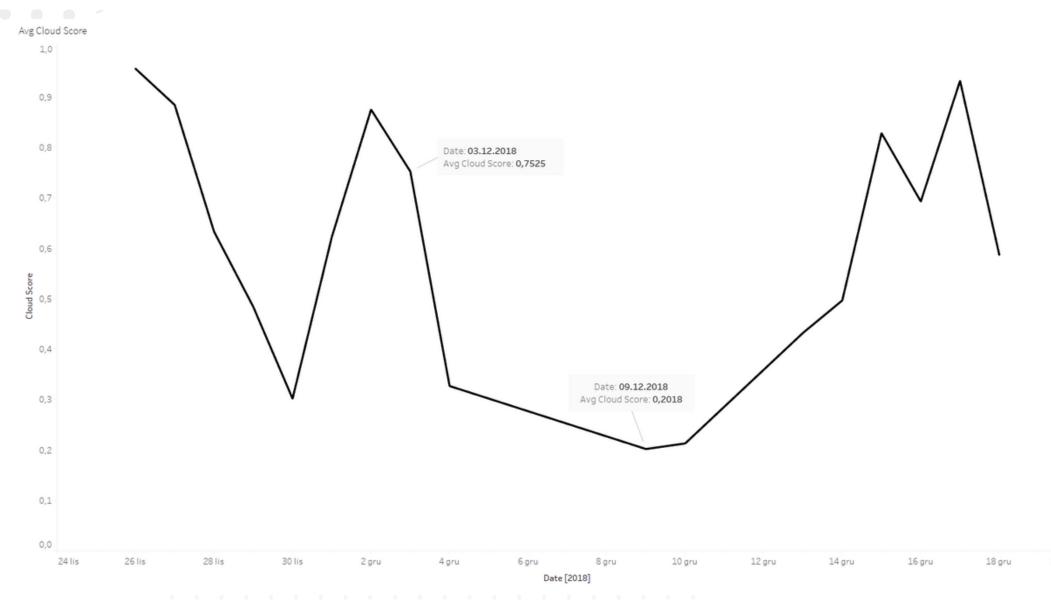
4

Mondays have higher demand than other days of the week



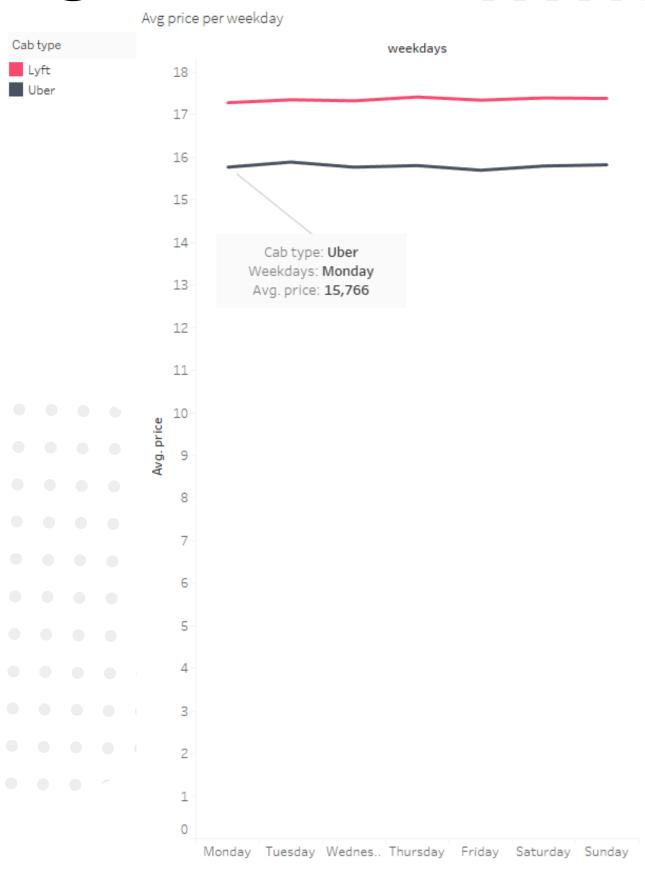


There were sunny days between 3th od December till 9th od December



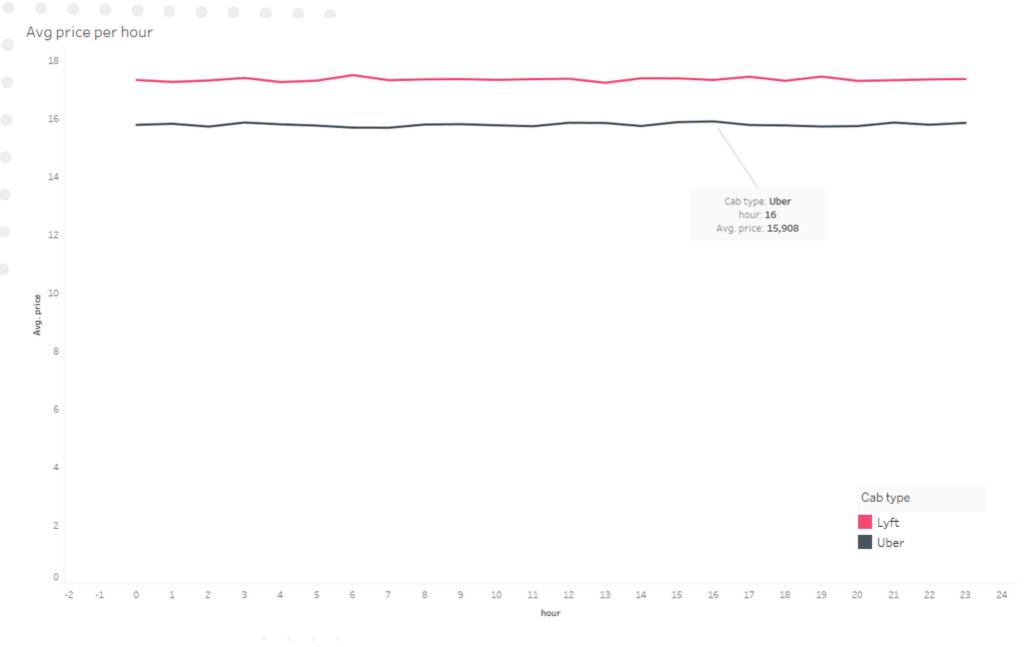


Avg price differs for a weekday



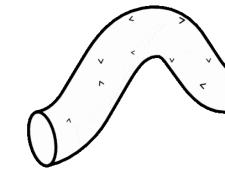


Avg price doesn't differ a lot for each hour





Hypothesis



Prices are not stable

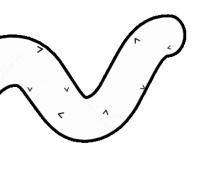
2

A sunny day influences the prices

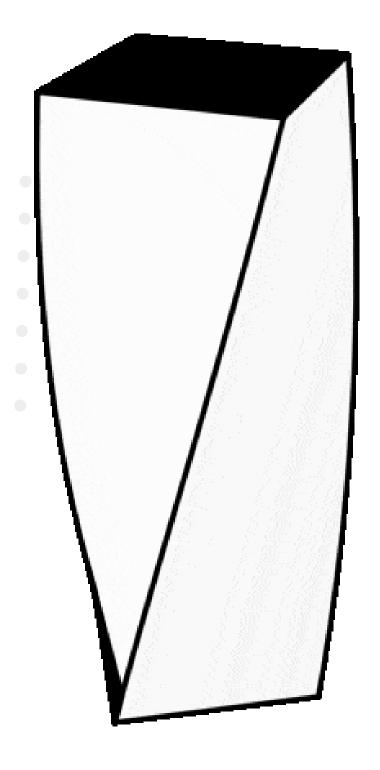
3

Day of the week influences the prices





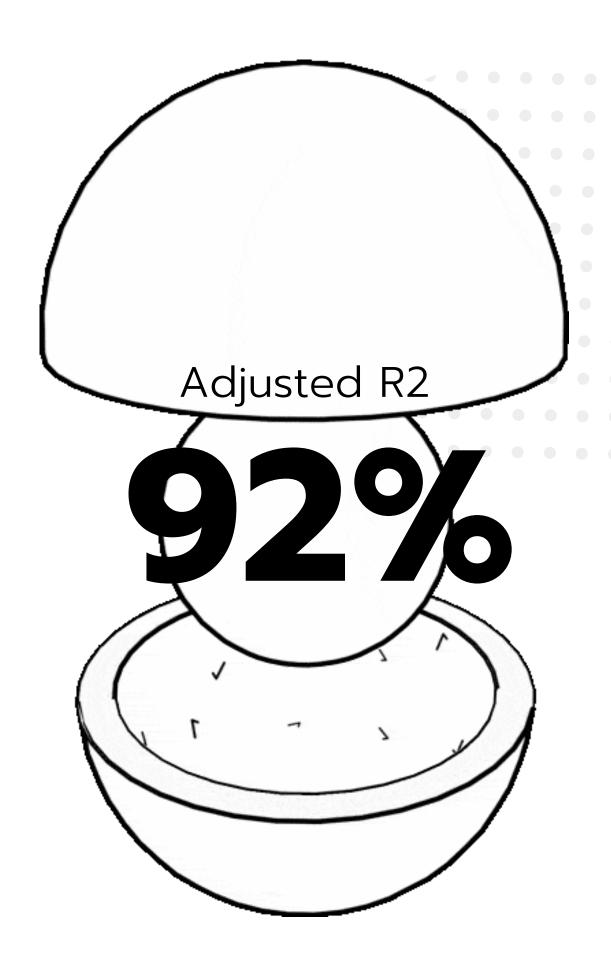




Data Modeling

To test the hypothesis Linear Regression is used.





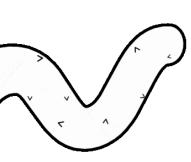
Conclusion

- 1 92 % of changes in the prices are explained by the model
- Hypothesis 1, that prices are not stable is true.
 - Hypothesis 2, that a sunny day influences prices is true.
 - Sunday influences price per a day
 - Intercept, destination, distance, source, sunny day, Sunday and kind of Uber's car are key factors that influence the prices



Proposal

- Offer higher prices for cloudy days and lower prices for sunny days
- Create special offer on Sunday (suggest kind of car for a kind of destination)







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Source

https://www.kaggle.com/ravi72munde/uber-lyft-cab-prices#cab_rides.csv