# Mitchell Li

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#### **Education**

#### **University of Waterloo**

Sep. 2018 – Apr. 2023 (Expected)

Candidate for Bachelor of Mathematics in Business Administration, Honours Co-op

- Business Major GPA: 3.72/4.0; President's Scholarship of Distinction Recipient (Awarded to 95%+ entrance average)
- Coursework: Financial Accounting (A+), Computer Science I (A), Business Organization and Functional Areas (A)

#### **Experience**

### Analyst, Loyalty Program – Loblaw Companies Limited

Jan. 2020 – Apr. 2020

Incoming Fall 2020 Co-op

# **Project Management Intern** – Northbridge Financial Corporation

Jan. 2020 – Apr. 2020

- Directed action items for a business implementation project involving a cross functional team of 20 for the deployment of updated technologies to frontline users, impacting 300+ employees across Canada
- Analyzed the competitive landscape of the insurance industry to deliver a presentation to senior management, recommending new initiatives in response to emerging technologies
- Reported monthly analysis of 1000+ company-wide project resource allocations to senior leadership through use of Index-Match, Pivot Tables, and VBA Macros

### **Accounting Administrator –** Arrow Workforce Solutions

Apr. 2019 - Aug. 2019

- Managed data entry and verification of timesheet data for over 1,500+ employees on a weekly basis, specifically tasked with the firm's largest clients (Fortune 500 Companies)
- Led development and implementation of new timesheet format to streamline existing data entry operations using Excel, expediting the process by 20% while minimizing error margins

#### **Activities**

# Junior Logistics Director – Global Engineering Week

Apr. 2019 – Present

- Impacted over 10,000+ students across Canada through contributions to the ideation of themes and growth strategies for Global Engineering Week: Hack the Globe 2020
- Facilitated the hackathon's sponsorship outreach process, generating \$7600 in total sponsorships from companies including the Boston Consulting Group (BCG), IBM, and the Bill & Melinda Gates Foundation

# Vice-President of Marketing – UW Management Consulting Club

Sep. 2019 – Present

- Led a team of 4 on a rebranding project aimed to unify and revamp the club's branding scheme and marketing strategy, resulting in a 62% increase in engagement on Instagram, Facebook, and LinkedIn
- Launched marketing campaigns in collaboration with firms like Bain & Co., Capital One, and KPMG
- Spearheaded outreach to establish the UWMCC Executive Alumni Network; reaching 200+ members from 5+ countries around the world in less than a month after inception

### Research Executive - Waterloo Business Review

Sep. 2019 – Apr. 2020

• Co-led 2 articles for the publication on innovations in the healthcare and technology space by spearheading collaboration with local start-up incubators and organizations

### Awards

#### **Fidelity Investments Case Competition** – Fidelity Investments

Dec. 2019

 Ideated a new service to incentivize millennial investing within 24 hours and pitched idea with implementation strategy to Fidelity executives; placed 4<sup>th</sup> out of 22 competing teams

# Microsoft Surface Case Competition – Microsoft

Feb. 2019

 Worked in a team of 4 to create an integrated marketing campaign targeting post-secondary students for the Microsoft Surface product line; placed 5<sup>th</sup> out of 60 competing teams

### **Starbucks Canada Live Consulting Case Competition** – Course: BU111

Nov. 2018

 Analyzed industry and customer trends to recommend a strategic partner for Starbucks Canada to facilitate growth of Starbucks Rewards; received top 5% grade of class (Grade: A)

**Additional Awards:** UW Management Consulting Club Case Competition: Top 20 Finalist (2019, 2020), Queen's University – QLEAD Conference McKinsey Case Challenge: Top 15 Semi-Finalist (2017), Duke of Edinburg's International Award Foundation: Bronze Award Recipient (2016).

#### **Skills**

Excel, Python, HTML, CSS, Racket/Scheme, R, Visio, Asana

# Interests

Food Photography (2 restaurant collaborations), Filmmaking (15 000+ views to date)