# A model of Sorting bewteen Workers and Firms (now in Space!)

Mitchell Valdes-Bobes



#### Model

- ▶ I adopt the framework from (Lise and Robin 2017).
- Introducing a fixed amount of locations and population distribution of workers should be an equilibrium outcome.
- Workers can "partially" direct their search to each location.
- Productivity depends on the quality of match and aggregate state as in the original paper. I want to introduce a third component which is location productivity.
  - Which in turn depends on the skill distribution of workers in each location.



## Model Setup

#### **Demographics**

- There is a discrete and finite set of locations  $\mathcal{J}=\{1,\dots,|\mathcal{J}|\}$  locations indexed by  $j\in\mathcal{J}$ .
- Continuum of workers indexed by their ability  $x \in \mathcal{X}$ .
  - ▶ The total measure is normalized to 1.
  - Exogenous distribution  $\ell(x)$
  - Endogenous distribution in each location  $\ell^j(x)$
  - **Denote**  $\mu_j$  the total population in location j.

### Demographics

- ▶ Continuum of firms indexed by technology  $y \in \mathcal{Y}$ .
  - Total measure is normalized to 1.
  - Uniformly distributed.

## **Technology**

lackbox There is and exogenous cost of posting v job opportunities in location j is

$$c_i(v) \ge 0$$

assume it is increasing, convex, and independent of the firm



#### Job Search

## Timing of the model

#### The timing is as follows:

- 1. At time (t), distributions of employed and unemployed workers are inherited from t-1.
  - $igwedge u_t^j(x)$  is the measure of type-x Unemployed workers at the location j.
  - $h_t^j(x,y)$  is the measure of type-x workers employed at the firm y at the location j.
  - Note that on each location:

$$u_t^j(x) + \int h_t^j(x, y) dy = \ell^j(x)$$

#### Timing of the model

- 2. Aggregate state changes  $z_{t-1} \rightarrow z_t$ .
- 3. At time (t+) Separations occur:
  - $u_{t+}^j(x)$  is the measure of the type x Unemployed workers in the location j after the shock.
  - $h_{t+}^{j}(x,y)$  is the measure of type x workers that remain



# **Dynamic Programming**

- $igwedge U_t^j(x)$  the value for an unemployed worker of type x at time t at location j.
- ► The value of getting an offer depends on whether the worker is employed or not:
  - ▶  $W_{0,t}^{j'\to j}(x,y)$  is the value of a type-x unemployed worker at location j' who is hired by a firm of type y at a location j.
  - $W_{1,t}^{j'\to j}(x,y,y')$  is the value offered at the time t by type y firm at location j to a type x worker employment at a type y' firm in location j'.
- $J_t^j(x,y)$  is the value of a match between a type x worker and a type y firm at time t in location j.

# Unemployed Worker

Unemployed worker's value function is:

$$\begin{split} U_t^j(x) &= b(x,j,z_t) + \beta \max_{\phi_u^j(x)} \left\{ -c(\phi_u^j(x)) + \right. \\ & \mathbb{E}_t \sum \phi_u^j(x,j') \left[ (1-p_{t+1}^{j'}) U_{t+1}^j(x) \right. \end{split}$$



#### Labor Market Flows

Now we characterize the flows of workers in-to and out-of unemployment at each location:

Let

$$\eta^{j'\to j}(x,y)=\mathbb{1}_{\{S_t^{j'\to j}(x,y)>0\}}$$

and

$$\eta^{j' \rightarrow j}(x,y' \rightarrow y) = \mathbb{1}_{\{S^{j' \rightarrow j}_t(x,y) > S^{j' \rightarrow j'}_t(x,y')\}}$$

#### Labor Market Flows

▶ The law of motion of the unemployment rate is:

$$u_{t+1}^j(x) = \sum_{j' \in \mathcal{J}} \underbrace{\phi_u^{j'}(x,j) u_{t+}^{j'}(x) \left(1 - \int \eta^{j' \to j}(x,y) p^j \frac{v^j(y)}{V^j} dy\right)}_{\text{mass of incoming unemployed workers that are not hired by any firm} \underbrace{\phi_u^{j'}(x,j) u_{t+}^{j'}(x) \left(1 - \int \eta^{j' \to j}(x,y) p^j \frac{v^j(y)}{V^j} dy\right)}_{\text{mass of incoming unemployed workers that are not hired by any firm} \underbrace{\phi_u^{j'}(x,j) u_{t+}^{j'}(x) \left(1 - \int \eta^{j' \to j}(x,y) p^j \frac{v^j(y)}{V^j} dy\right)}_{\text{mass of incoming unemployed workers that are not hired by any firm} \underbrace{\phi_u^{j'}(x,j) u_{t+}^{j'}(x) \left(1 - \int \eta^{j' \to j}(x,y) p^j \frac{v^j(y)}{V^j} dy\right)}_{\text{mass of incoming unemployed workers}}$$

► For ease of exposition we write the mass of employed workers as the sum of the following three terms:



# **Endgogenizing Location Productivity**

- This section focuses on the endogenous determination of location productivity.
- ▶ The key idea is that the productivity of a location depends on the skill distribution of workers in that location.
- Davis and Dingel 2019) in assuming that the productivity of workers in a location j is a result of idea exchange process within each location.

# Worker Productivity

Assume that a type x worker in location j has a  $\Omega(x, \overline{X}^{j})$  where  $\overline{X}^{j}$  is the value of idea exchange in location j. Thus:

$$f(x,y,j,z_t) = f\left(\Omega(x,\overline{X}^j),y,z_t\right)$$

Assume that the value of idea exchange in location j is a function of the distribution of skills in location j:

$$\overline{X}^j = \overline{X}\left(\{\ell^j(x)\}\right)$$



#### References

- Behrens, Kristian, Gilles Duranton, and Frédéric Robert-Nicoud. 2014. "Productive Cities: Sorting, Selection, and Agglomeration." *Journal of Political Economy* 122 (3): 507–53. https://doi.org/10.1086/675534.
- Davis, Donald R., and Jonathan I. Dingel. 2019. "A Spatial Knowledge Economy." *American Economic Review* 109 (1): 153–70. https://doi.org/10.1257/aer.20130249.
- Lise, Jeremy, and Jean-Marc Robin. 2017. "The Macrodynamics of Sorting Between Workers and Firms." *American Economic Review* 107 (4): 1104–35. https://doi.org/10.1257/aer.20131118.
- Postel-Vinay, Fabien, and Jean-Marc Robin. 2002. "Equilibrium Wage Dispersion with Worker and Employer Heterogeneity." *Econometrica* 70 (6): 2295–2350.
  - https://doi.org/10.1111/j.1468-0262.2002.00441.x.

