

# Industry Heterogeneity and Wage Inequality

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# Introduction

- Wage Inequality has risen since the 1980s.
- The distribution of wages inside firms does not follow the same trend as the entire economy.
- [Song, Price, Guvenen, Bloom, and Von Wachter \(2019\)](#), show that a substantial part of the rise in dispersion has occurred between firms instead of within firms.
- At the same time there has been an increase in occupational and educational, segregation of employees.

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- I want to focus on the relationship between the composition of the workforce (Labor Input Ratio)
  - Skilled workers vs Unskilled workers
- and wage inequality between those groups (the Skill Premium).
- I will use the model proposed by [Krusell, Ohanian, Ríos-Rull, and Violante \(2000\)](#) (KORV) to isolate two effects influencing the growth of the skill premium:

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  - the effect of skill-biased technological change. (Capital-skill complementarity hypothesis)

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  - the effect of the relative input of skilled vs. unskilled workers.
  - the effect of skill-biased technological change. (Capital-skill complementarity hypothesis)
- I will analyze these effects have evolved industry level.

# Objectives

This work has two primary objectives:

- Extend the analysis from KORV beyond the original period.
- Evaluate the capital-skill complementarity hypothesis at the industry level.

# Motivation

- In a recent work [Haltiwanger, Hyatt and Spletzer \(2022\)](#), shows that the rise in wage inequality is concentrated in a small number of industries (about 10%).
  - This work analyzes industries at the 4-digit NAICS level.
  - I work with more aggregated data.
- There is a fact that holds at a higher level:
  - High-wage industries are more likely to exhibit larger skill-premium.

## Industry Level Trends

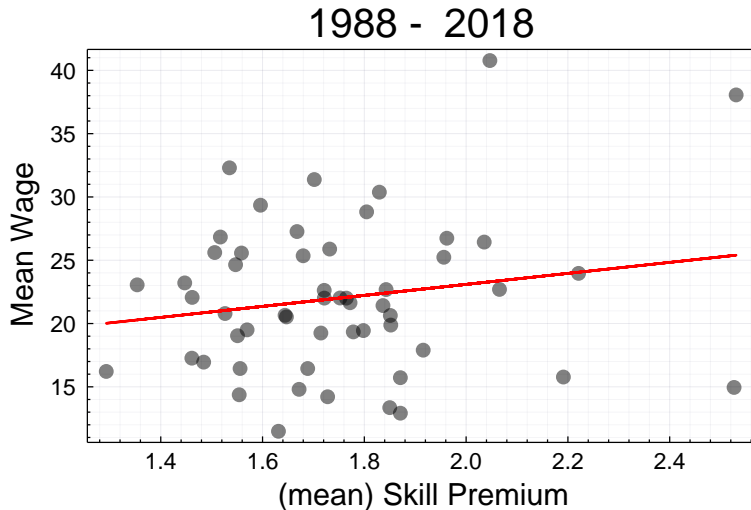


Figure: Relationship between skill premium and mean wage.



# Data

- I constructed data series for wages, labor input, and capital input from 1963 to 2018.
  - The original data from KORV covers the period from 1963 to 1992.
- I followed the methodology of [Ohanian, Orak and Shen \(2021\)](#).
- Re-create the same series for 56 industry groups for the period from 1998 to 2018.

# Capital Data

- I obtained investment series in equipment ( $I_e$ ) and structures ( $I_s$ ) from NIPA.
- Equipment ( $K_e$ ) and structure ( $K_s$ ) capital series were constructed using the perpetual inventory method:

$$K_{i,t+1} = (1 - \delta_{i,t})K_{i,t} + I_{i,t} \quad i \in \{e, s\}$$

- For capital data at the industry level I used the BEA Fixed Assets dataset that groups industries into 76 groups.
- To construct a series of the labor share of output by industry, I used the BEA-BLS Integrated Industry-level Production Accounts (KLEMS),
- KLEMS data consists of 56 industry groups some of which are aggregations of industries on the BEA dataset.

# Labor Data

- Labor input and wages are estimated using the march supplement of the Current Population Survey (CPS).
- Again, I follow the methodology of [Ohanian, Orak and Shen \(2021\)](#) to clean and aggregate the data.
- To obtain labor series I segmented the labor data into the 56 industry groups for which capital data is available and then aggregated the labor data repeating the same procedure as before.
- The classification of a worker being a skilled or an unskilled worker is based on the latest year of education completed.

# Industry Groups

- I used the crosswalk between the KLEMS, BEA, and CPS industry codes provided by [Acemoglu, and Restrepo \(2020\)](#) to map the industry codes.
- KLEMS codes are often the combination of the several BEA and CPS codes:
  - Oil and gas extraction: KLEMS-211, BEA-2110, CPS-42
  - Hospitals and nursing and residential care facilities: KLEMS-622HO, BEA-622h, 6230, CPS-831,832 and 870.
  - The largest KLEMS code (Retail trade) consists of 131 CPS codes.

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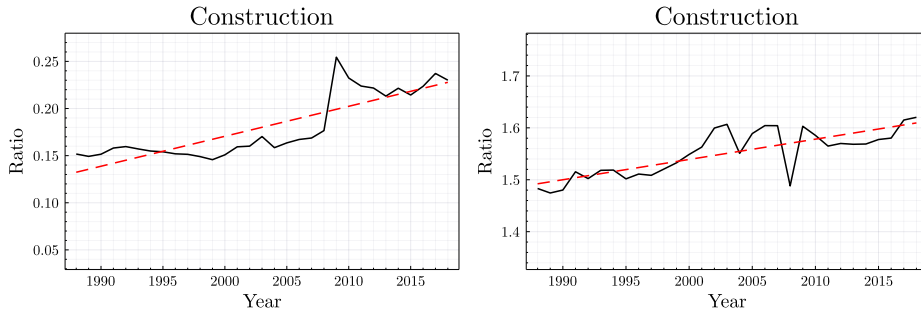


Figure: Trends: Construction

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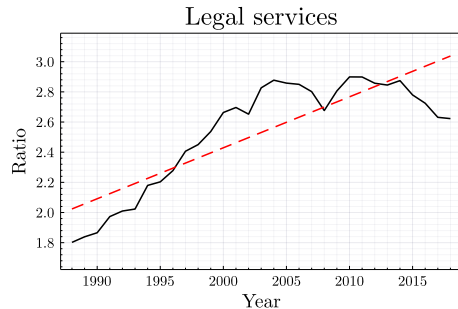
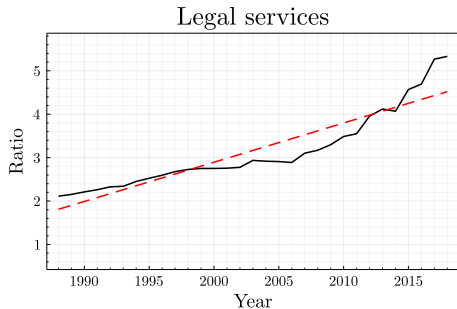


Figure: Trends: Legal Services

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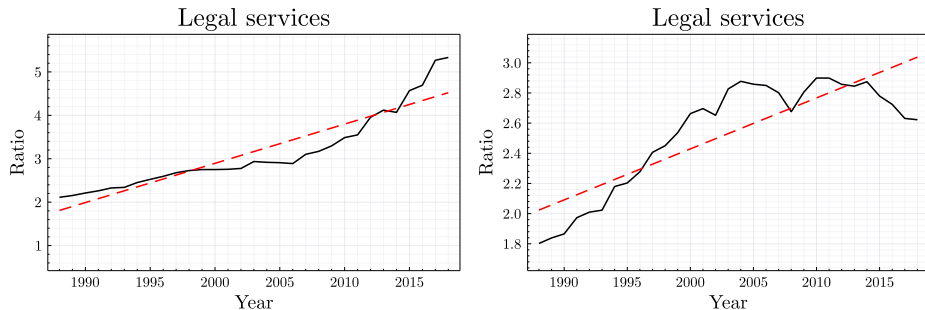
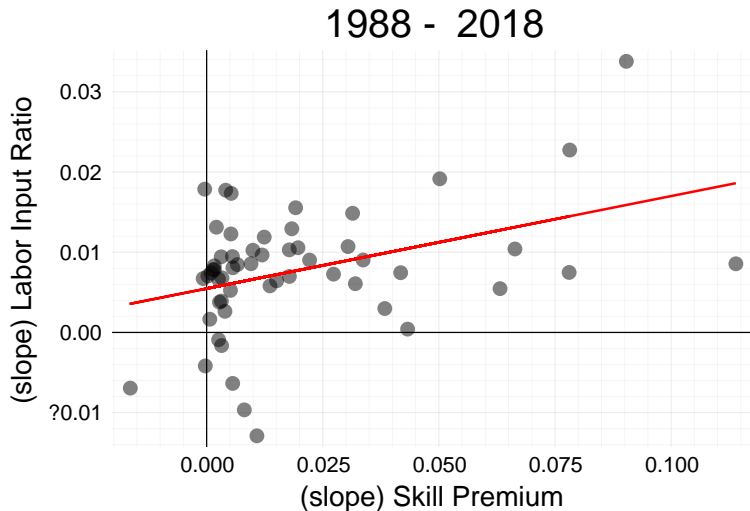


Figure: Trends: Legal Services

- For 49 industries (87.5%) the skill premium increased in the period and the input ratio showed the same pattern for 52 (92.8%) industries.





**Figure:** Relationship between the trends of Labor Input and Skill Premium. 84% of the industries are increasing in both.

- Two types of capital
  - $k_s$ , structures.
    - Buildings.
  - $k_e$ , equipment, with a relative price equal to  $1/q$ 
    - Machines, computers, intellectual property.
- Two types of labor
  - $u$  low-skilled labor.
    - $u = \psi^u h_u$  where  $h_u$  is hours (observed) and  $\psi^u$  is the quality of low-skilled labor (unobserved).
  - $s$  high-skilled labor.
    - $s = \psi^s h_s$  where  $h_s$  is hours (observed) and  $\psi^s$  is the quality of high-skilled labor (unobserved).

- There are three final goods:
  - Consumption  $c$
  - Structure investment  $i_s$
  - Equipment investment  $i_e$ .
- Aggregate production:

$$c_t + i_{e_t} + i_{s_t} = Y_t = A_t G(k_{s_t}, k_{e_t}, u_t, s_t) \quad (1)$$

# Production function

- The production function is:

$$G(k_{s_t}, k_{e_t}, u_t, s_t) = k_{s_t}^\alpha \left( \mu u_t^\sigma + (1 - \mu) (\lambda k_{s_t}^\rho (1 - \lambda) s_t^\rho)^{\frac{\sigma}{\rho}} \right)^{\frac{1-\alpha}{\sigma}} \quad (2)$$

- $\sigma_H = 1 / (1 - \rho)$  is the elasticity between equipment and high-skilled.
- $\sigma_L = 1 / (1 - \sigma)$  is the elasticity between low-skilled and equipment + high-skilled.
- Firms solve the following profit maximization problem

$$\max_{k_{s_t}, k_{e_t}, u_t, s_t} G(k_{s_t}, k_{e_t}, u_t, s_t) - r_{s_t} k_{s_t} - r_{e_t} k_{e_t} - w_{u_t} h_{u_t} - w_{s_t} h_{s_t} \quad (3)$$

# Production Function

- My objective is to use this model to test whether the evolution of the change in the wage premium for skilled labor in different industries can be explained using the capital-skill complementarity hypothesis.
- I can observe,  $w_U, w_{S_t}, k_{S_t}, k_{E_t}, h_{U_t}, h_{S_t}$

## Skill Premium in the Model

- Assuming competitive markets, workers are paid their marginal products per unit, of work:

$$\omega_t = \frac{w_{s_t}}{w_{u_t}} = \frac{G_{h_s}(k_{s_t}, k_{e_t}, u_t, s_t)}{G_{h_u}(k_{s_t}, k_{e_t}, u_t, s_t)}$$

- We can obtain the following (log-linearized) expression for  $\omega_t$ :

$$\ln \omega_t \simeq \lambda \frac{\sigma - \rho}{\rho} \left( \frac{k_{e_t}}{s_t} \right)^\rho + (1 - \sigma) \ln \left( \frac{h_{u_t}}{h_{s_t}} \right) + \sigma \ln \left( \frac{\psi_t^s}{\psi_t^u} \right) \quad (4)$$

- Which in turn can be written in terms of growth rates ( $g_x$ ):

$$\begin{aligned} g_{\omega t} \simeq & (1 - \sigma) (g_{h_{u_t}} - g_{h_{s_t}}) + \sigma (g_{\psi_t^s} - g_{\psi_t^u}) \\ & + (\sigma - \rho) \lambda \left( \frac{k_{e_t}}{s_t} \right)^\rho (g_{k_{e_t}} - g_{h_{s_t}} - g_{\psi_t^s}) \end{aligned} \quad (5)$$

# Skill Premium Decomposition

We have decomposed the skill premium into three parts:

- $(1 - \sigma)(g_{h_{u_t}} - g_{h_{s_t}})$  depends on the difference of the growth rates of skilled and unskilled and labor.
  - If both types of labor are substitutes i.e  $\sigma_u < 0 \implies (1 - \sigma) < 0$
  - If skilled labor grows at a faster rate than unskilled labor, then the skill premium decreases. [Data](#)

# Skill Premium Decomposition

We have decomposed the skill premium into three parts:

- $\sigma(g_{\psi_t^s} - g_{\psi_t^u})$  depends on the growth rate of the productivity of skilled and unskilled and labor.
- I follow KORV in making the following stochastic assumptions about labor productivity:

$$\psi_t^i = \psi_0^i + \epsilon \quad \epsilon \sim N(0, \eta_\omega^2) \quad i \in \{s, u\} \quad (6)$$

- On average  $\sigma(g_{\psi_t^s} - g_{\psi_t^u})$  is constant over time and does not affect the growth rate of the skill premium.



# Skill Premium Decomposition

We have decomposed the skill premium into three parts:

- $(\sigma - \rho)\lambda \left(\frac{k_{e_t}}{s_t}\right)^\rho \left(g_{k_{e_t}} - (g_{h_{s_t}} + g_{\psi_{s_t}})\right)$ . This component depends on two factors:
  1. The growth rate of equipment relative to the growth rates of skilled labor input.
    - Characterize the capital-skill complementarity hypothesis as  $\sigma > \rho$ .
    - If equipment capital grows faster than skilled labor, the skill-premium will increase.
  2. The ratio of capital equipment to skilled labor
    - The effect will get larger (smaller) over time if  $\rho > 0$  ( $\rho < 0$ ).

# Estimation

- I follow the same methodology as KORV to estimate the model parameters.
- To simplify notation :

$$\psi_t = \{\psi_t^u, \psi_t^s\}$$

$$X_t = \{k_{s_t}, k_{e_t}, h_{s_t}, h_{u_t}\}$$

$$\Phi = \{\alpha, \sigma, \rho, \mu, \lambda, \psi_0^u, \psi_0^s, \eta_\omega\}$$

- Any  $\{\mu, \lambda, \psi_0^u, \mu, \lambda, \psi_0^u, \psi_0^s\}$  act as scaling parameters thus, one can be fixed.
- There are 7 parameters to be estimated.

# Estimation

- I follow the same methodology as KORV to estimate the model parameters.
- The parameters are estimated using the following structural equations:

$$A_{t+1} G_{k_s}(X_{t+1}, \psi_{t+1} \mid \Phi) = q_t A_{t+1} G_{k_s}(X_{t+1}, \psi_{t+1} \mid \Phi) + (1 - \delta_e) \left( \frac{q_t}{q_{t+1}} \right) + v_t$$

$$\frac{w_{s_t} h_{s_t} + w_{u_t} h_{u_t}}{Y_t} = lsh(X_t, \psi_t \mid \Phi)$$

$$\frac{w_{s_t} h_{s_t}}{w_{u_t} h_{u_t}} = wbr(X_t, \psi_t \mid \Phi)$$

# Estimation

- I follow the same methodology as KORV to estimate the model parameters.
- The estimation method is a two-stage simulated pseudo-maximum likelihood estimation (SPMLE).
- In the first stage labor input is considered to be endogenous and is instrumented using: both capital series, lagged capital series, lagged prices, and indicators of the business cycle.
- In the second stage:
  - Taking the variance  $\eta_{\omega}$  as given, for each date  $t$ , generate  $S$  realizations of the model.
  - For each date  $t$  calculate the mean and variance of the realizations.
  - Minimize the distance between the first moments of the model and the data, using the second moment as a weighting matrix.

# Results

- First, I will show the results of the replication of the model using updated data.
- Second, I will show the results of applying the model to each industry.

# KORV Replication

|                 | <b>KORV Estimation</b> | <b>Replication</b> | <b>Updated Data</b> | <b>Updated Data</b> |
|-----------------|------------------------|--------------------|---------------------|---------------------|
|                 | 1963 – 1992            | 1963 – 1992        | 1963 – 2018         | 1988 – 2018         |
| $\alpha$        | 0.117                  | 0.113              | 0.118               | 0.08                |
| $\sigma$        | 0.401                  | 0.464              | 0.503               | 0.313               |
| $\rho$          | -0.495                 | -0.56              | -0.343              | -0.154              |
| $\eta_{\omega}$ | 0.043                  | 0.043              | 0.083               | 0.043               |

Table: Parameter estimates KORV model.

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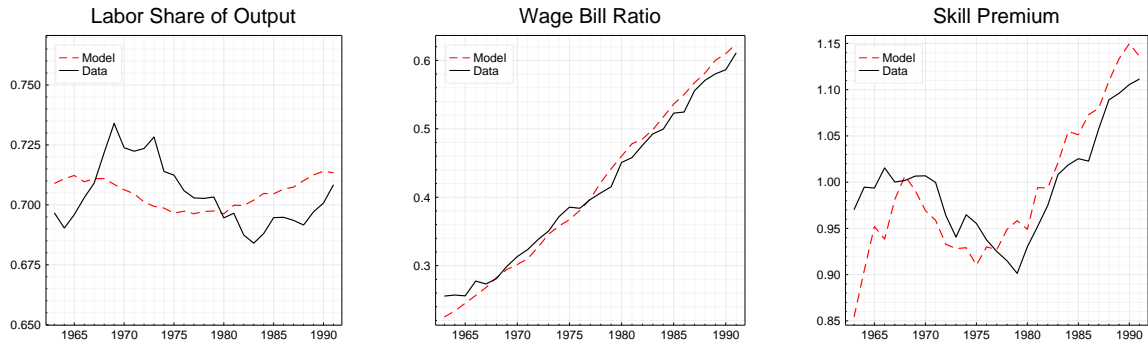


Figure: Fit for the 1963 - 1992 period with KORV Data.

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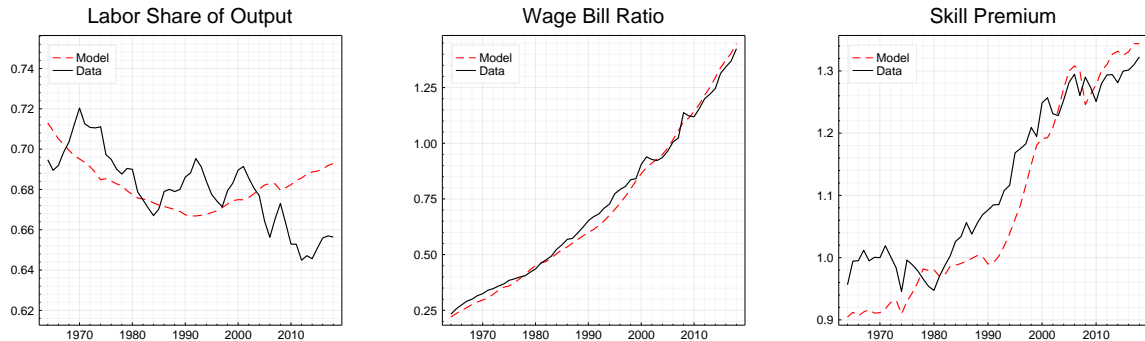


Figure: Fit for the 1963 - 2018 period with Updated Data.



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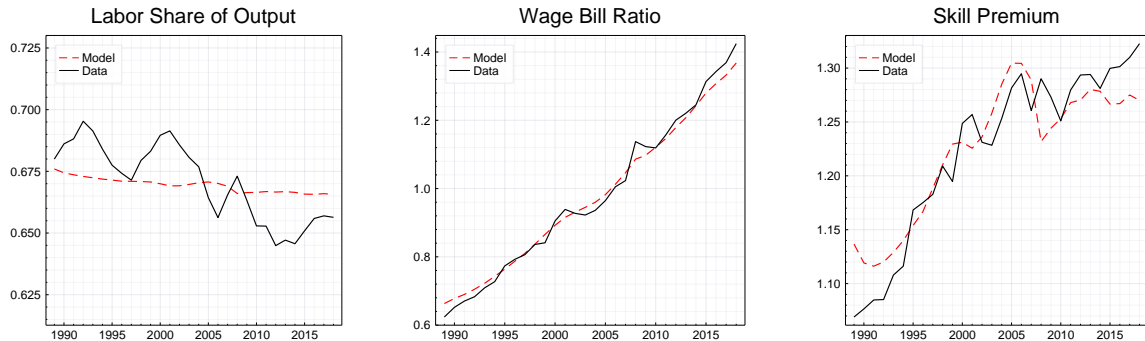


Figure: Fit for the 1988 - 2018 period with Updated Data.

# Caveats

- Convergence is highly sensitive to the initial conditions.
  - Not a problem when estimating KORV.
  - But when estimating the model for each industry, the initial conditions are not well defined.
- Initially I tried to sweep the parameter space to find the best initial conditions, I tried a 10 values for each parameter (total of 700 points), it took me more than a day to run the code.
- I settled on the trying 10 initial conditions.

# Industry Level Results

|                 | <b>Updated Data</b> | <b>Industry Level</b> | <b>Industry Level</b> |
|-----------------|---------------------|-----------------------|-----------------------|
|                 | 1988 – 2018         | (mean)                | (std)                 |
| $\alpha$        | 0.08                | 0.241                 | 0.206                 |
| $\sigma$        | 0.313               | 0.483                 | 0.710                 |
| $\rho$          | -0.154              | -0.289                | 0.816                 |
| $\eta_{\omega}$ | 0.043               | 0.131                 | 0.195                 |

Table: Industry Level Estimates.

## Industry Level Results

- On average the Capital-skill complementarity hypothesis ( $\sigma > \rho$ ) holds at the industry level.
- Specifically, the hypothesis holds for 44 of 56 (78.8%) industries.

## Future Work

- Improve the estimation using an alternative methodology, e.g.
  - Polgreen, and Silos(2008) discuss the sensitivity of KORV to variations in the data and propose a methodology to estimate the parameters that avoid the instabilities that can arise in maximizing a multidimensional function numerically
- Incorporate alternative sources of data. Specifically, Quarterly Workforce Indicators (QWI) published as part of the Longitudinal Employer-Household Dynamics. This will allow me to avoid having to segment the CPS data to estimate the labor input and wage series at the industry level.

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