



Problem

Big Mountain Resort invested \$1,540,000 in a new chair lift which has increased their operating costs. How to maintain 9.2% profit ratio?

Current price ticket: \$81.00



Cutting cost?

Increase fare price?

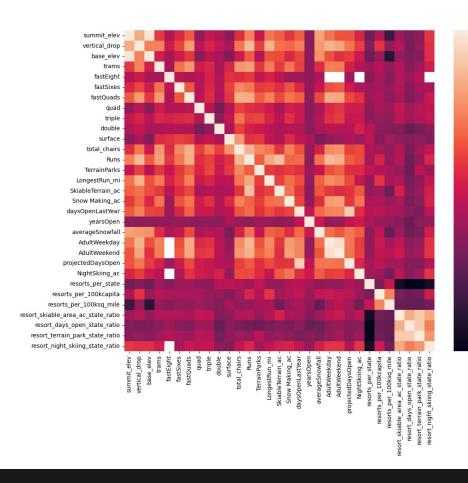
Takeaways

Strong Correlation To Fare Price

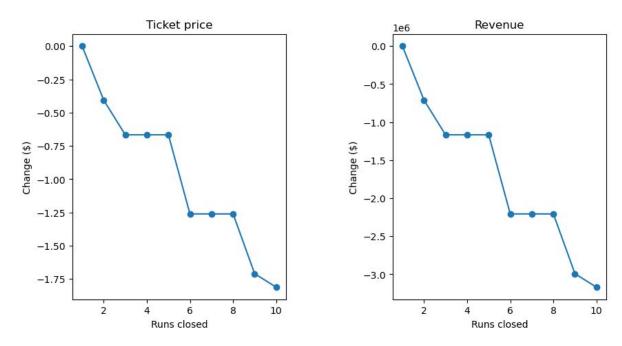
- fastQuads
- Vertical_drop
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Random Forest Regression Model Price: \$95.87

 Big Mountain Resort possesses adequate facilities to validate this expenditure

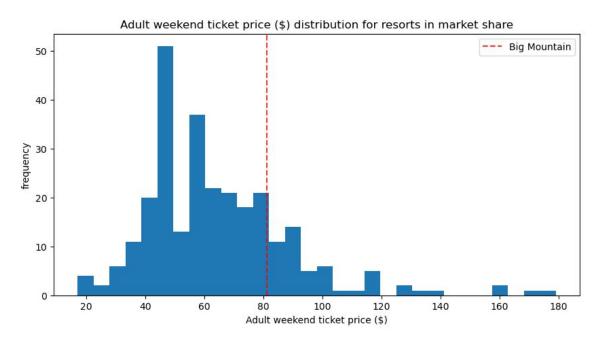


Analysis



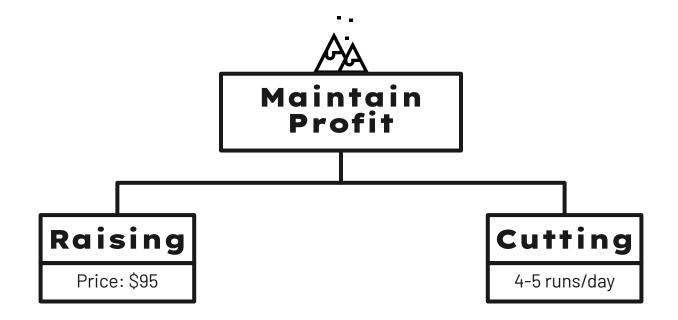
• The resort has the flexibility to close up to 5 runs per day with minimal impact on revenue

Analysis



• Increasing the price to \$95.87 would maintain our position within the same range in this distribution.

Recommendations



Conclusion

Big Mountain Resort is a luxurious destination that boasts numerous notable facilities and attractions. By consistently providing top-notch amenities, such as the newly installed chair lift, you can substantiate a price increase for your customers. There is ample opportunity to enhance revenue and offset the extra operational expenses. Implementing any of these suggestions will ensure the long-term sustainability of Big Mountain Resort for years to come.



Thanks

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