

# MITEN SHAH

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## Summary

**Product Manager** with hands-on experience leading **cross-functional teams**, defining **product strategy**, managing **stakeholder relationships**, and delivering successful **product releases**. Skilled in aligning **business goals** with **customer needs**, driving **user-centric improvements**, and leveraging **data-driven insights** to accelerate **product growth**. Passionate about building impactful products, fostering **collaboration**, and continuously adapting in dynamic environments.

## Experience

### IntelenAI | Gurugram, India | Product Manager

Jan 2025 – Sep 2025

- Led product development for **Intellivisa** (AI-powered visa application software), utilizing tools like **Jira**, **Draw.io**, and **Power BI** to plan **sprints** and deliver data-driven insights that resulted in a **~30%** reduction in form-filling time through **OCR & RPA integration**.
- Directed the full product lifecycle of **EMR - GHMIS**, from requirement gatherings to rollout, ensuring **100% scope completion** for version 2.0, driving **user-centric** improvements via feedback loops with doctors, and securing early adoption by 2 hospitals.
- Automated **Jira** reporting via **Google Apps Script** to enhance non-tech **stakeholder visibility** by **~85%**; managed a **cross-functional team of 10**, utilized **Microsoft Clarity** and **Google Analytics** for behavioral insight, boosting **EMR performance score** from **55** to **81**.

### Comono AS | Remote | Product Manager

Apr 2024 – Nov 2024

- Spearheaded the development and launch of **Prevale**, an end-to-end accounting and compliance ecosystem, by defining the **product roadmap**, detailing **product requirements**, and writing **user stories**, resulting in a **2-week reduction** in go-to-market time.
- Defined the product charter by conducting **user studies**, formulating and testing **hypotheses**, identifying **system gaps**, and streamlining release cycles, leading to improved **stakeholder communication** and **engagement**.
- Managed a **cross-functional team of 5**, including engineers and designers; refined **UI design**, led **scrum meetings**, conducted **user acceptance testing (UAT)**, and maintained project documentation in **Notion**, achieving **~90% alignment** with user feedback.

### H. Samuel | Leeds, UK | Sales & Product Coordinator

Feb 2023 – Sep 2024

- Enhanced the **customer experience** by analyzing **CRM data analytics** and implementing personalized product recommendations, driving a **63% increase in sales** for key brands like **Forever Diamond**.
- Improved **operational efficiency** through updated protocols and **demand forecasting**, leading to a **40% reduction in stock errors** and stronger preparedness for peak sales periods.
- Developed and executed a **strategic sales and product roadmap**, led **training initiatives**, and achieved the highest **customer onboarding rate of 14** new clients in a single month, maintaining a consistent **5/5 KPI rating** across three consecutive periods.

## Education

### University of York | UK

Sep 2022 – Sep 2023

MSc in Engineering Management | Grade: 74/100 (**Distinction**)

### CHARUSAT University | India

Jul 2018 – May 2022

B.Tech. in Computer Engineering | Grade: 9.45/10 (**Distinction**)

## Certifications

- Agile Software Development | ETH Zurich
- Python and Statistics for Financial Analysis | The Hong Kong University of Science and Technology
- Digital Transformation Virtual Experience Program | Boston Consulting Group

## Skills

- Product Management:** Agile Methodology, Product Strategy, Product Requirements, Product Life Cycle Management
- Tools:** Jira, Notion, Figma, Draw.io, Microsoft Office Suite, Google Analytics, Microsoft Clarity, Power BI
- Soft Skills:** Communication, Cross-Functional Leadership, Stakeholder Management, Analytical Thinking, Product Pitch

## Extracurricular

- Awarded the **Greville Bloodworth Scholarship** (£2,500) by the University of York for academic excellence.
- Honored as a **Beta Microsoft Student Ambassador** for 3+ years, mentoring over 100 fellow students.
- Led 4+ projects and represented **Group 21** as **Team Leader** in the MSc EM program.
- Served as the **Wentworth Events and Social Media Chair**, representing 8,000+ college members.