

PROFILE

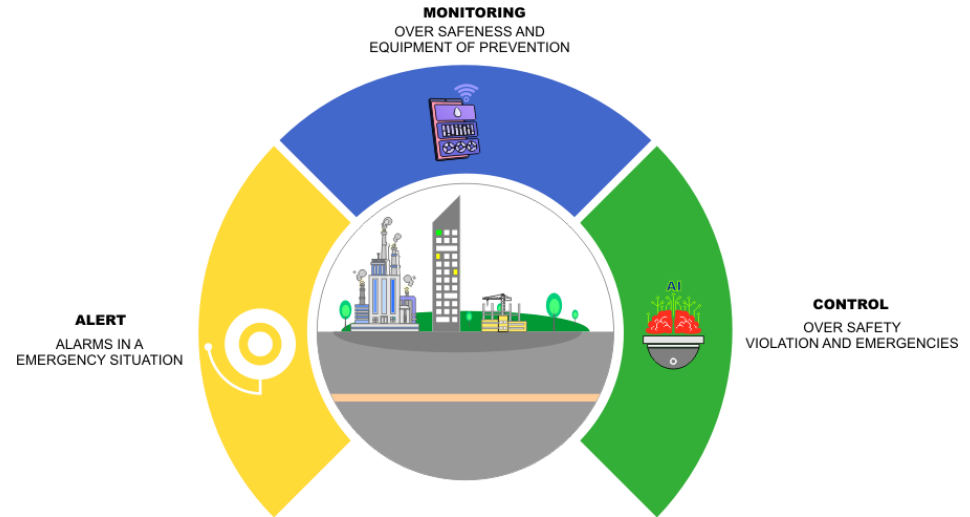


SiFe Engineering

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Embedding Sustainability

1. Introductions & Resources
2. Capability & experience
3. Project understanding
4. Approach
5. Programme, challenges & risk
6. Take over approach
7. Procurement
8. Sustainability
9. Digital Innovation
10. Value add and lessons learnt
11. Why SiFe?
12. Q&A



INTRODUCTIONS & RESOURCES

INTRODUCTIONS

MANAGEMENT & PROJECT DELIVERY TEAM



22+ Years
of experience in
Product, Techno-
Commercial &
Marketing Management

Abu Amin Khan

CEO



21+ Years
of experience in
Product Design &
Execution
Management

Akhthar Ali Khan

CTO

21+ Years
of experience in
Project
Management

Saravanan

Project Manager
(Automation)



21+ Years
of experience in
Procurement &
Accounts
Management

Mohamed Imran

Accounts Manager



7+ Years
of experience in
Product Design &
Production

Santhoskumar

Senior Engineer
Hardware



13+ Years
of experience in
Research and
Development
Execution

Karthikeyan

Senior Engineer
R&D

SIFE- OUR PURPOSE



TO CONTRIBUTE AND CREATE A MORE PROSPEROUS AND
SUSTAINABLE FUTURE

WE DELIVER INNOVATIVE AND CHALLENGING PRODUCT

Applying our values with respect and honesty through our commitment to teamwork and a high degree of responsibility to our customers in everything what we promise to deliver.



1: Solar Plant, Bihar 2: AI based Detection.

OUR PRESENCE (Pan India)



Chennai Delhi Mumbai
Bengaluru Kolkata



SiFe APPROACH

OUR APPROACH

Establish Plan, Agree and Implement



NEED



Stage-1

- Understanding the customer needs
- Review the customer Needs with teams

EVALUATION



Stage-2

- Complete Site Survey
- Project Proposal submission
- Fix meeting to Agreed on the project proposal

PROPOSAL



Stage-3

- Final Proposal with Techno-Commercial
- PO Status Summary

KICK OFF



Stage-4

- Design review meetings
- Draft detailed Project Execution Plan
- Confirm status of approvals
- Set meeting schedules
- Develop Project Procurement strategy
- Develop Master Programme
- Establish Commercial position & Management approach

EXECUTION



Stage-5

- Execution of Site
- Commissioning
- Bill Submission



Product Supply

- Spec Verification
- Off the shelf Supply
- After sales Service support
- Next day supply subject to availability

Product + Accessories Supply

- Spec and Compatibility Verification
- Accessories Procurement
- Product Supply
- After Sales Service support
- 1 week Timeline of supply subject availability

Customized Requirement

- Understand the Needs
- Evaluation
- Techno-Commercial Proposal Submission
- PO Status
- Design and Development
- Product Supply
- Min 4 weeks Timeline subject to complexity

-
- Meet with Key Client Stakeholders & agree communications
 - Develop the baseline for implementation
 - Understand the priority work packages
 - procurement of materials.
 - Risk and Complexity analysis
 - Scope of work clarity
 - Right product at right location
 - Customize project mutual agreement
 - System Integrator approach for implementation

OUR APPROACH – DESIGN & DIGITAL

-
- Be the source to the client in **work clarity** required for the project
 - Monitor the **design development progress** reference to the objectives, timelines, requirements of the Client, relevant codes of practice and the requirements and approvals
 - Monitor the design development through a Agile approach
 - Responsible for scheduling, chairing and conducting regular pre-construction phase **design progress / co-ordination meetings** and preparing & distributing Minutes of Meeting
 - Review the design information made available for comprehensiveness, constructability and any **value engineering** suggestions aiming to achieve minimal hindrances and efficient delivery at site
 - Review, **monitor** and inform the Client of **deliverables**
 - **Monitoring the commercial timelines.**

PROCUREMENT

Procurement of remaining packages is critical. A long-term plan to cost-effectively acquire the necessary supplies from a list of efficient vendors who will deliver quality goods on time, abiding by the purchasing terms.

Procurement Strategy Approach

- Supplier engagement plan.
- Capability development plan.
- Contract management planning strategy.
- Procurement activity plan.



TAKE OVER APPROACH

TAKE OVER APPROACH

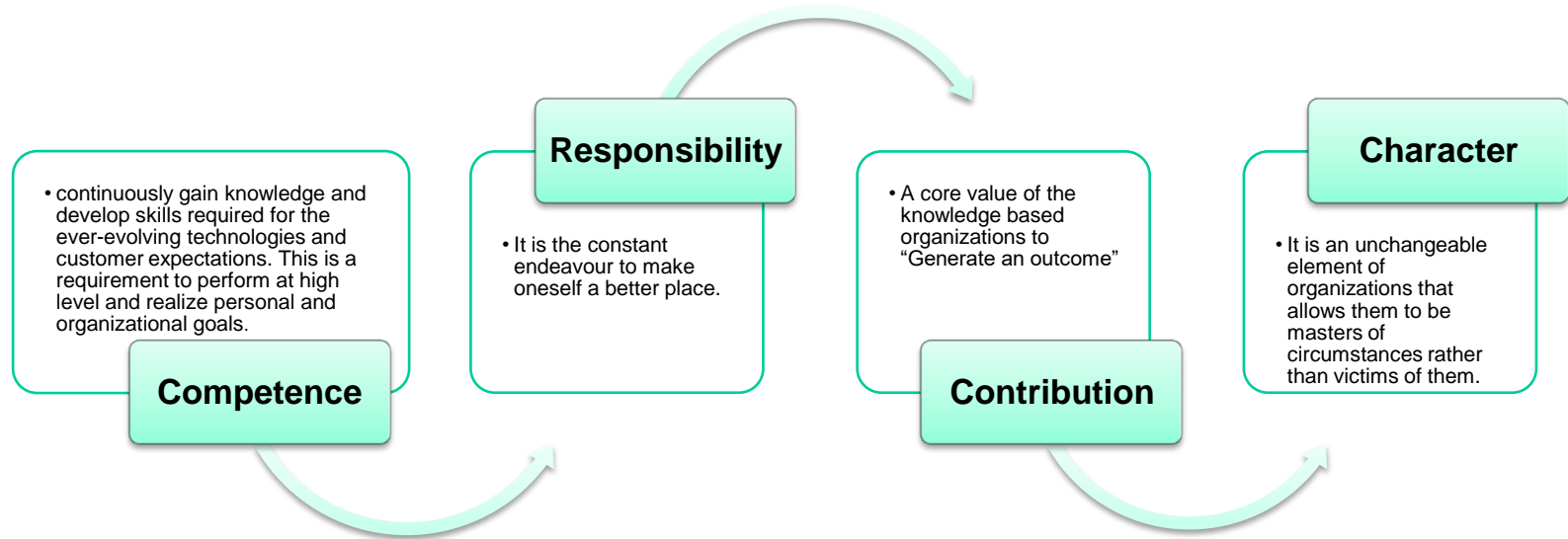


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- Kick-off meeting with client
 - Plan handover activities and communication
 - Schedule regular meetings and update the progress
 - Explore “Friendly” approach
 - Map timeline and key milestones,
 - Schedule training on understanding product
 - Establish handover checklist
 - Report against progress and address any issues
 - Close out

Work Values

Values is about performance and making people feel good about how they contribute to the whole.

SiFe Engineering was built on a solid foundation of Values and Beliefs. Our Values are the cornerstone of our culture. They shape everything we do with our colleagues, customers, and partners alike.



PRODUCTS

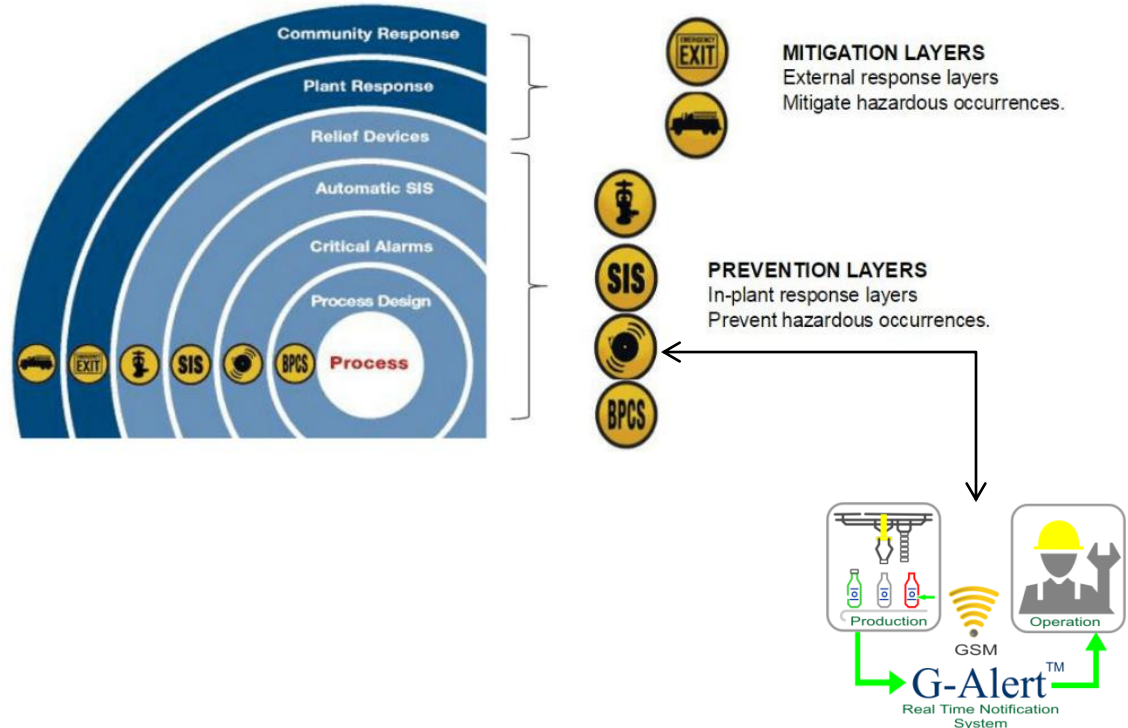


G-Alert™

Future of Alert Solution

G-Alert provides a simple yet effective solution to all of your safety equipment notification needs. Once triggered the G-Alert automatically makes call & sends a text message to phone numbers stored in it, providing a fast and reliable warning, ensuring total peace of mind.

Get informed about your Alarm system, Machines, Sensors, etc. through SMS. Most of the automatic machines, alarm systems and other electronic system/machines have an NO/NC relay which provides volt free alarm signal during certain periods (During Emergency, Machine Fault etc).



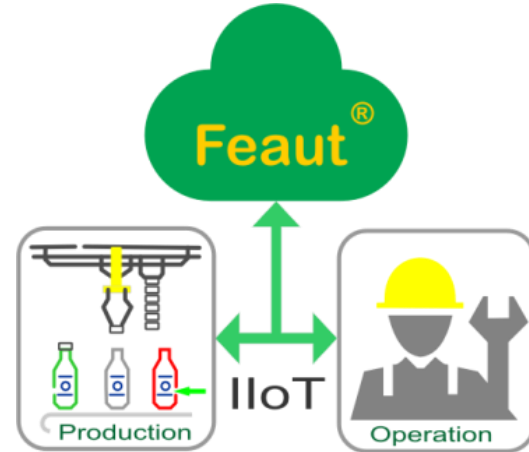
FEAUT[®]

Future Enabled Automation

New phase in the Industrial Revolution that focuses heavily on interconnectivity, automation, machine learning, and real-time data. Smart manufacturing, marries physical production and operations with smart digital technology, and Real-time data to create a more holistic and better connected ecosystem for companies that focus on manufacturing and supply chain management. While every company and organization operating today is different, they all face a common challenge—the need for connectedness and access to real-time insights across processes, partners, products, and people.

That's where Feaut comes into play.

Feaut isn't just about investing in new technology and tools to improve manufacturing efficiency—it's about transforming the way your entire business operates and grows.



CLIENTE





DAIMLER



WHY SIFE?

WHY SIFE

Our highly technical enabled background and multidisciplinary professionals offer qualitative solutions for a quantitative production environment. Enabling a more sustainable and efficient future automation.

Expertise

- Industrial Automation
- Remote Monitoring System
- Building Management System
- OEM and System Integration

Exceptional Skills

- Internet Of Things (IOT)
- In-house Product Development
- Excellent Customer Service
- Great Management Lifecycle

Quality

- SiFe is committed to a distinctive world-class quality & aims to exceed customer satisfactions.
- Continual improvement in the quality of our processes, products, and services is fundamental to customer satisfaction.



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