

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 10-K**

☒ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2022

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-11916

**WIRELESS TELECOM GROUP, INC.**

(Exact name of registrant as specified in its charter)

New Jersey

(State or other jurisdiction of  
incorporation or organization)

22-2582295

(I.R.S. Employer  
Identification No.)

25 Eastmans Road,  
Parsippany, New Jersey

(Address of principal executive offices)

07054

(Zip Code)

(Registrant's Telephone Number, Including Area Code) 973-386-9696

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Trading Symbol</u>	<u>Name of each exchange on which registered</u>
Common Stock, par value \$.01 per share	WTT	NYSE American

Securities registered pursuant to Section 12(g) of the Act:

none  
(Title of Class)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes ☐ No ☒

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes ☒ No ☐

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§ 229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ☒

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act. (check one):

Large accelerated filer ☐

Accelerated filer ☐

Non-accelerated filer ☐

Smaller reporting company ☒

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standard provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15

U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report. ☐

If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements. ☐

Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive-based compensation received by any of the registrant's executive officers during the relevant recovery period pursuant to § 240.10D-1(b). ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes ☐ No ☒

The aggregate market value of the registrants' Common Stock, \$.01 par value, held by non-affiliates and computed by reference to the closing price as reported by NYSE American on June 30, 2022: \$23,925,676. As of March 6, 2023, there were 21,371,047 shares of the Company's common stock (\$.01 par value) outstanding.

#### **DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the Registrant's Proxy Statement relating to the 2022 Annual Meeting of Stockholders (the "2023 Proxy Statement") are incorporated by reference into Part III of this Annual Report on Form 10-K.

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## PART I

### Item 1. Business

#### Overview

Wireless Telecom Group, Inc., a New Jersey corporation, together with its subsidiaries ( “we”, “us”, “our” or the “Company” ), is pursuing strategic alternatives to accelerate the realization of value for our shareholders. On January 1, 2022, the Company was comprised of Wireless Telecom Group, Inc., doing business as, and operating under the trade name NoiseCom, Inc., and its wholly owned subsidiaries including Boonton Electronics Corporation, Microlab/FXR LLC, Wireless Telecommunications Group Ltd., CommAgility Limited and Holzworth Instrumentation, Inc. (NoiseCom, Inc., Boonton Electronics Corporation, Microlab/FXR LLC, CommAgility Limited Ltd., and Holzworth Instrumentation, Inc. are hereinafter referred to as “Noisecom”, “Boonton”, “Microlab”, “CommAgility” and “Holzworth”, respectively). Our product groups were organized as follows: Radio Frequency Components ( “RFC” ) was comprised of our Microlab brand; Radio, Baseband, Software ( “RBS” ) was comprised of our CommAgility brand; and Test and Measurement ( “T&M” ) was comprised of our Boonton, Noisecom and Holzworth brands.

As more fully described under Divestitures below, on March 1, 2022, the Company completed the sale of Microlab to RF Industries, Ltd and on December 30, 2022 completed the sale of CommAgility to E-Space Acquisitions, LLC. Subsequent to the divestitures of Microlab and CommAgility, the Company is comprised of the T&M business, which is made up of our Boonton, Noisecom and Holzworth brands. The T&M business provides radio frequency ( “RF” ) and microwave test equipment and low phase noise RF synthesizers to equipment manufacturers, aerospace and defense companies, military and government agencies, satellite communication companies, semiconductor companies and other global technology companies.

In accordance with applicable accounting guidance, the results of Microlab and CommAgility are presented as discontinued operations in the Consolidated Statements of Operations and Comprehensive Income/(Loss) and, as such, have been excluded from continuing operations. Further, the Company reclassified the assets and liabilities of Microlab and CommAgility as assets and liabilities of discontinued operations in the Consolidated Balance Sheet as of December 31, 2021. The Consolidated Statements of Cash Flows are presented on a consolidated basis for both continuing operations and discontinued operations. Our consolidated financial statements from continuing operations include the accounts of Noisecom, Boonton and Holzworth.

#### **Divestiture of Microlab and CommAgility**

On December 16, 2021, the Company and its wholly owned subsidiary Microlab entered into a Membership Interest Purchase Agreement (the “Microlab Purchase Agreement”) with RF Industries, Ltd., a Nevada corporation (the “Buyer” or “RF Industries”) whereby the Buyer agreed to purchase 100% of the membership interests in Microlab for a purchase price of \$24,250,000, subject to certain adjustments as set forth in the Microlab Purchase Agreement. The board of directors of each of the Company and the Buyer unanimously approved the Purchase Agreement and the transactions contemplated thereby (collectively, the “Microlab Transaction”). On February 25, 2022, the shareholders of the Company approved the Microlab Transaction at a Special Meeting of Shareholders held virtually via live webcast and on March 1, 2022, the Transaction closed.

At closing the Company received approximately \$22.8 million in proceeds net of indemnification and purchase price adjustment holdbacks of \$150,000 and \$100,000, respectively, and direct expenses of approximately \$1.1 million including fees to our advisors. In July 2022, the Company received \$225,000 in final purchase price adjustment primarily related to the working capital adjustment and, on March 1, 2023, the Company received the indemnification holdback amount of \$150,000. In total, the Company received net proceeds of approximately \$23.1 million related to the Microlab Transaction. In 2022, the Company used \$4.2 million of the Microlab Transaction proceeds to repay in full our outstanding term loan with Muzinich BDC and approximately \$600,000 was used to repay in full our outstanding revolver balance related to the Bank of America credit agreement. The Company terminated both the Muzinich term loan and Bank of America credit facility as of the Microlab Transaction date. Additionally, concurrent with the closing, the Company entered into a sublease with RF Industries, Ltd for approximately one-half of the square footage of our corporate headquarters in Parsippany, NJ.

On December 4, 2022, the Company, and its wholly owned subsidiary, Wireless Telecommunications Group, Ltd, a company organized under the laws of England and Wales ( “Holdings” ), which owns 100% of the outstanding securities of CommAgility, entered into a Securities Purchase Agreement (the “CommAgility Purchase Agreement”) with E-Space Acquisitions LLC, a Delaware limited liability company ( “Buyer” or “E-Space” ), and eSpace Inc., a Delaware corporation, as guarantor. The CommAgility Purchase Agreement provided for the purchase by the Buyer of 100% of the issued and outstanding equity interests of Holdings (the “Securities”) from the Company. The board of directors or other governing body of each of the Company and the Buyer unanimously approved the CommAgility Purchase Agreement and the transactions contemplated thereby (collectively, the “CommAgility Transaction”). Under the terms of the CommAgility Purchase Agreement, the purchase price for the Securities was estimated to be approximately \$14.5 million, inclusive of \$13.8 million in cash consideration and a \$750,000 note payable, under which the note was subject to agreed-upon reductions of \$650,000.

The CommAgility Transaction closed on December 30, 2022 and the Company received net proceeds of \$12.2 million which is comprised of the cash consideration of \$13.8 million less direct expenses of approximately \$1.6 million. The note payable of \$750,000 has been offset by agreed-upon reductions of \$650,000 for a net balance due of approximately \$100,000 which is due one year from the date of the CommAgility Transaction closing or upon a change in control as defined in the CommAgility Purchase Agreement. The note receivable balance of \$100,000 has been further offset by the 2023 UK transaction taxes of approximately \$69,000 and the expected net proceeds of the note is approximately \$31,000.

The CommAgility Transaction and Microlab Transaction resulted in net proceeds of approximately \$35.3 million in 2022. As of December 31, 2022, subsequent to both the CommAgility Transaction and Microlab Transaction the Company had a cash balance of \$20.7 million with no debt or earnout liabilities. The Company continues to explore strategic alternatives for the remaining T&M business. We do not expect to comment further or update the market with any additional information on the process unless and until its Board of Directors has approved a specific transaction or otherwise deems disclosure appropriate or necessary. There can be no assurance that the evaluation of strategic alternatives will result in any strategic alternative transaction, or any assurance as to its outcome or timing.

The Consolidated Financial Statements and Management's Discussion and Analysis of Financial Condition and Results of Operations presented in this Annual Report on Form 10-K for the fiscal year ended 2022 exclude the results of Microlab and CommAgility for all periods presented. The results of Microlab and CommAgility have been recorded as discontinued operations in accordance with the applicable accounting guidance. Further, the assets and liabilities of Microlab and CommAgility have been reclassified as assets and liabilities of discontinued operations in the Consolidated Balance Sheet as of December 31, 2021.

## **Customers**

Our customers include aerospace and defense companies, military and government agencies, satellite communication companies, semiconductor manufacturers, and other global technology companies. For the years ended December 31, 2022 and December 31, 2021, one customer accounted for 15% and 13% of total consolidated revenues, respectively.

## **Products**

Our products include RF power meters, sensors and analyzers, RF synthesizers, noise generators and components and phased noise analyzers. Our services include calibration, repair and maintenance. Our customers use our products in the testing of satellite communication systems, radar systems, semiconductor manufacturing and for quantum computing.

## **Market**

Since the Company's incorporation in the State of New Jersey in 1985, it has been primarily engaged in supplying noise source components and instruments and electronic testing and measurement instruments. In February 2020, we acquired Holzworth which specializes in supplying RF synthesizers and phase noise analyzers to global aerospace and defense companies, the semiconductor industry and for quantum computing. Approximately 65% and 63% of the Company's consolidated revenues in fiscal years 2022 and 2021, respectively, were derived from commercial customers. The remaining consolidated revenues (approximately 35% and 37% in 2022 and 2021, respectively) were comprised of revenues from the United States government (particularly the armed forces) and prime defense contractors.

## **Brands and Products**

### **Boonton**

Boonton is a leader in high performance RF and microwave test equipment for radar, avionics, electronic warfare, electromagnetic interference compatibility, and satellite and wireless communications applications due to our product quality and measurement speed and accuracy. Used across the semiconductor, military, aerospace, and commercial communications industries, Boonton products enable a wide range of power measurements and signal analysis for RF product design, production, maintenance and testing.

Boonton designs and produces electronic test and measurement equipment including power meters, power sensors, voltmeters, and audio and modulation analyzers. These products measure and analyze the performance of RF and microwave systems used by the military and commercial sectors. Boonton products are also used to test terrestrial and satellite communications, radar and telemetry. Certain power meter products are designed for measuring signals based on wideband modulation formats, allowing a variety of measurements to be made, including maximum power, peak power, average power and minimum power.

## **Noisecom**

Noisecom is a leader in RF and microwave noise sources for signal jamming, system impairment, reference level comparison and calibration, receiver robustness testing, and jitter injection due to our product quality and product design flexibility. Noisecom designs and produces noise generation instruments, calibrated noise sources, noise modules and diodes. Noisecom products are used to provide wide band interference and test signals for sophisticated commercial communication and defense applications, and as a stable reference standard for advanced systems found in radar applications and satellite communications. Noise source products:

- simulate challenging signaling conditions in data and radio frequency transmission systems, such as jitter testing for high speed data lines used in modern computer architecture;
- send signals for noise measurement to allow wireless receivers and transmitters to be optimized;
- are used for jamming radio frequency signals, blocking or disturbing enemy radar and other communications and insulating and protecting friendly communications; and
- comprise components in radar systems as part of built-in test equipment to continuously monitor the radar receiver and in-satellite communications where the use of back-up receivers is becoming more common.

Electronic noise generation devices from Noisecom come in a variety of product types including noise diodes, built-in-test modules ( "BITE" ), calibrated noise sources, jitter sources, cryogenic noise standards and programmable instruments. Calibrated noise sources are available from audio to millimeter wavelengths in coaxial or waveguide modules. Programmable instruments are highly configurable and able to generate precise carrier-to-noise, signal-to-noise and broadband white noise levels. Noisecom products are customizable to meet the unique needs of challenging applications and can be designed for high power, high crest factor, and specific filtering.

## **Holzworth**

Holzworth designs and manufactures specialty phase noise analyzers and RF synthesizers used by aerospace and defense companies, government labs, the semiconductor industry, network equipment providers and for quantum computing sold to global technology companies. Holzworth products are used in, among other things, research and automated test environments and for quantum computing. Holzworth RF synthesizers are optimized for ultra-low phase noise performance, spectral purity and fast switching speeds and their phase noise analyzers are of the same innovative design philosophy, optimized for measurement speed, z540 traceable accuracy and high reliability while measuring to noise floors at the theoretical limit.

## **Marketing and Sales**

The Company' s products are sold globally through our in-house sales force, industry-specific manufacturers' representatives and through a network of authorized distributors. The Company promotes the sale of its products through its website, product literature, published articles, technical conference presentations, direct mailings, trade advertisements and trade show exhibitions.

The Company' s relationships with its manufacturers' representatives and distributors are governed by written contracts that either run for one-year renewable periods terminable by either party on 30 to 60 days prior notice or have indefinite lives terminable by either party on 30 to 60 days prior notice. The contracts generally provide for territorial and product representation.

## **Competition**

We compete against many companies which utilize similar technology, some of which are larger and have substantially greater resources and expertise in financial, technical and marketing areas than us. Some of these companies include Keysight Technologies, Inc., Rohde & Schwarz GmbH & Co. KG and Anritsu Corporation.

The Company believes its competitive strengths include:

- long-standing relationships with a core group of diverse customers in the satellite, military, aerospace, semiconductor and quantum computing industries
- agility in providing highly customized and configured solutions to the customer's technical specifications
- an embedded base of products and instruments which leads to recurring purchases of our products
- extensive knowhow and IP related to high frequency noise generation, high performance RF power measurement and low phase noise performance

### **Backlog**

The Company's consolidated backlog of firm orders to be shipped in the next twelve months was approximately \$6.6 million at December 31, 2022, compared to approximately \$5.3 million at December 31, 2021. The increase in backlog is due to higher order flow in the second half of fiscal 2022 as compared to the prior year. Management anticipates that the majority of the backlog orders at December 31, 2022 will be filled during the current year. The stated backlog is not necessarily indicative of Company revenues for any future period nor is a backlog any assurance that the Company will realize a profit from the orders.

### **Inventory, Supplies and Manufacturing**

The Company purchases electronic components, diodes, aluminum housings and printed wiring assemblies from domestic suppliers. The Company's procurement policy requires maintaining adequate levels of raw materials inventory to minimize the Company's production lead times with third-party suppliers and to improve the Company's capacity to expedite fulfillment of customer orders. During 2022 and 2021, the Company experienced component shortages and longer lead times from suppliers. Although there was no material impact to our consolidated financial statements in 2022 or 2021 as a result of supply chain disruptions, continued component shortages or extended lead times in the future may have an adverse impact on the Company's operations. Two suppliers accounting for approximately 33% and 37% of consolidated inventory purchases for the year ended December 31, 2022 and 2021, respectively.

The Company is not party to any long-term contracts regarding the deliveries of its supplies and components. We generally purchase such items pursuant to written purchase orders of both the individual and blanket variety. Blanket purchase orders usually cover the purchase of a larger amount of items at fixed prices for delivery and payment on specific dates.

For Boonton and Noisecom products, the Company develops, designs, manufactures, assembles, calibrates and tests the products at our facility in Parsippany, New Jersey. Testing of Boonton and Noisecom products is generally accomplished at the end of the manufacturing process and is performed in-house, as are all quality control processes.

Holzworth products are designed, developed, assembled and tested in our facility in Boulder, Colorado.

### **Warranty and Service**

The Company typically provides one to three year warranties on all of its products covering both parts and labor. The Company, at its option, repairs or replaces products that are defective during the warranty period if the proper preventive maintenance procedures have been followed by its customers.

In cases of defective products the customer typically returns them to the Company's facility. The Company's service personnel typically repair the defective items and ship them back to the customer. Generally, all servicing is done at the Company's facility, and the Company charges its customers a fee for those service items that are not covered by warranty. If the defective product cannot be repaired, the Company typically replaces the product free of charge but unrepairable products are an infrequent occurrence.

### **Product Liability Coverage**

The testing of electronic communications equipment and the accurate transmission of information entail a risk of product liability to the Company. Product liability claims could be asserted against the Company by end-users of any of the Company's products. The Company maintains product liability insurance coverage. No claims have been asserted for product liability due to a defective or malfunctioning device in the past five years.

## ***Intellectual Property***

We believe that our intellectual property, including its methodologies, is critical to our success and competitive position. We rely primarily on trade secrets, as well as confidentiality agreements to establish and protect our proprietary rights. All employees are subject to the Company's policies to ensure that all of the Company's intellectual property and business information are maintained in confidence. Key employees have signed non-disclosure and non-competition agreements.

## ***Regulation***

### ***Environmental***

The Company's operations are subject to various federal, state and local environmental laws, ordinances and regulations that limit discharges into the environment, establish standards for the handling, generation, use, emission, release, discharge, treatment, storage and disposal of, or exposure to, hazardous materials, substances and wastes, and require cleanup of contaminated soil and groundwater.

As a result of the Microlab divestiture, the Company filed a General Information Notice with the New Jersey Department of Environmental Protection ("NJDEP") for our corporate headquarters in Parsippany, N.J. in accordance with the New Jersey Industrial Site Recovery Act ("ISRA"). Additionally, the Company engaged a Licensed Site Remediation Professional ("LSRP") to perform a Preliminary Assessment ("PA") and Site Investigation ("SI") in accordance with the provisions of ISRA. In accordance with ISRA, in February 2022, the Company posted a \$100,000 letter of credit with the NJDEP. The PA identified several areas requiring further environmental investigation which were addressed as part of the SI report.

In December 2022, the Company received the SI report from the LSRP. The SI report identified several areas requiring additional investigation most notably elevated concentrations of hazardous substances in the groundwater that were above state and federal limits. The SI report also stated that the groundwater contamination predates our occupancy at our headquarters. We engaged our LSRP to perform additional testing in the first quarter of 2023 to further refine the Company's understanding of the contamination. As a result of the testing performed in the first quarter of 2023, it is suspected that the groundwater contamination originated from an offsite source. Further testing is being conducted to validate the findings.

As the Company believes that hazardous substances in soil and groundwater at our Parsippany headquarters predate our occupancy and/or were caused by unrelated third parties, we believe that others, and not the Company, should be responsible for the cost of remediation. However, we cannot guarantee that we will be successful in absolving the Company of the remediation liability. Based on our reasonable position that we did not cause the contamination we do not think our potential liability would be material.

In fiscal 2022 the Company incurred approximately \$140,000 in expenses related to testing and assessments associated with ISRA which are recorded as general and administrative expenses in the Consolidated Statements of Operations and Comprehensive Income. As of December 31, 2022, the Company has not accrued a liability related to the estimated remediation expenses due to the fact that the Company does not believe it should be ultimately responsible for the remediation.

### ***Workplace Safety***

The Company's operations are also governed by laws and regulations relating to workplace safety and worker health. The Company believes it is in material compliance with these laws and regulations and does not believe that future compliance with such laws and regulations will have a material adverse effect on its results of operations or financial condition.

### ***ITAR and Export Controls***

Certain of the Company's products may be subject to International Traffic in Arms Regulation, or ITAR. ITAR requires export licenses from the U.S. Department of State for products shipped outside the U.S. that have military or strategic applications. Because some of the Company's products could have military or strategic applications, it must ensure its compliance with ITAR.

In addition, the Company is subject to the Export Administration Regulations, or EAR, which regulates the export of certain "dual use" items and technologies and, in some instances, requires a license from the U.S. Department of Commerce in connection with sales of the Company's products.

The Company believes it is in material compliance with all such export regulations.



## *FAR and DFARS*

Certain of the Company's contracts with the U.S. Government are subject to Federal Acquisition Regulations ( "FAR" ) regarding government procurement. Further, certain of the Company's contracts are subject to the IT security requirements of Defense Federal Acquisition Regulation Supplement ( "DFARS" ) for controlled unclassified information.

The Company believes it is in material compliance with applicable requirements of FAR and DFARS.

## *Cybersecurity Maturity Model Certification*

The Cybersecurity Maturity Model Certification ( "CMMC" ) framework is designed to protect Federal Contract Information ( "FCI" ) and Controlled Unclassified Information ( "CUI" ) that is handled, stored and/or processed by Defense Industrial Base contractors and is being implemented to further protect the mission of the U.S. Department of Defense ( "DOD" ). CMMC applies to all DOD contractors and anyone in the defense contract supply chain. Certain of our contracts with the defense subcontractors or direct with the U.S Government may require compliance with CMMC. The original timeline for implementation of CMMC was based on a five-year phased rollout schedule. The Company is in the process of completing self-assessments to comply with CMMC.

## **Human Capital**

The Company is not subject to collective bargaining agreements and considers its relationship with its employees to be good. Subsequent to the Microlab and CommAgility divestitures, on March 1, 2023, the Company has 68 total full-time employees.

## **Investor Information**

The Company is subject to the disclosure requirements of the Securities Exchange Act of 1934, as amended ( "Exchange Act" ). Therefore, the Company files periodic reports, proxy statements and other information with the Securities and Exchange Commission ( "SEC" ). The SEC maintains an Internet site (<http://www.sec.gov>) that contains reports, proxy and information statements and other information regarding issuers that file electronically.

You can access financial and other information, including copies of our recent SEC filings, at the Company's Investor Relations page on its website. The address of the website is [www.wirelesstelecomgroup.com](http://www.wirelesstelecomgroup.com). The Company makes available, free of charge, copies of its annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act as soon as reasonably practicable after filing such material electronically or otherwise furnishing it to the SEC.

## **Item 1A. Risk Factors**

### ***Global Economic and Supply-Chain Risks***

**Adverse global economic conditions and the related impact on our supply chain and the markets where we do business could adversely affect our results of operations.**

The uncertain state of the global economy (including the current conflict between Russia and Ukraine and related economic and other retaliatory measures taken by the United States, European Union and others) continues to impact businesses around the world. The conflict between Russia and Ukraine has led to and is expected to continue to lead to disruption, instability and volatility in global markets and industries. Our business has been and may continue to be negatively impacted by such conflict. The U.S. government and other governments in jurisdictions in which we operate have imposed severe sanctions and export controls against Russia and Russian interests and threatened additional sanctions and controls. Deteriorating economic conditions or financial uncertainty in any of the markets in which we sell our products could reduce business confidence and adversely impact spending patterns, and thereby could adversely affect our sales and results of operations. In challenging and uncertain economic environments such as the current one, we cannot predict whether or when such circumstances may improve or worsen, or what impact, if any, such circumstances could have on our business, financial condition and results of operations, or on the price of our common stock.

Our operations are dependent on the ability of suppliers to deliver quality components, devices and printed wiring assemblies in time to meet critical manufacturing and distribution schedules. If we experience any constrained supply of component parts due to global economic uncertainties, such constraints, if persistent, could adversely affect operating results until alternate sourcing can be developed. There could be an increased risk of supplier constraints in periods where we are increasing production volume to meet customer demands. Volatility in the prices of these component parts, an inability to secure enough components at reasonable prices to build new products in a timely manner in the quantities and configurations demanded or, conversely, a temporary oversupply of these parts, could adversely affect our future operating results.

### **Rising inflation may negatively impact our profit margins**

Recent inflationary pressures have increased the cost of energy and raw materials and may adversely affect our results of operations. If inflation continues to rise and further impact the cost of energy and raw materials, we may not be able to offset cost increases to our products through price adjustments without negatively impacting consumer demand, which could adversely affect our sales and results of operations.

### ***Strategic Risks***

**Our operating results and financial condition could be harmed if the markets into which we sell our products decline or do not grow as anticipated.**

Visibility into our markets is limited. Our quarterly sales and operating results are highly dependent on the volume and timing of technology-related spending and orders received during the fiscal quarter, which are difficult to forecast and may be cancelled by our customers. In addition, our revenues and earnings forecasts for future fiscal quarters are often based on the expected seasonality or cyclicity of our markets. However, due to the uncertainties and volatile economic environment created by increased geopolitical tensions, including the war between Russia and Ukraine, the impact of inflation, the potential for future recession, and continued supply chain challenges, the markets we serve may experience increased volatility and may not experience the seasonality or cyclicity that we expect. Any decline in our customers' markets would likely result in a reduction in demand for our products and services. If our customers' markets decline, we may not be able to collect on outstanding amounts due to us. Such declines could harm our financial position, results of operations, cash flows and stock price, and could limit our profitability. In such an environment, pricing pressures could intensify. Since a significant portion of our operating expenses is relatively fixed in nature due to sales, R&D and manufacturing costs, if we were unable to respond quickly enough, these pricing pressures could further reduce our operating margins.

### **The cyclicity of our end-user markets could harm our financial results.**

Many of the end markets we serve have historically been cyclical and have experienced periodic downturns. The factors leading to and the severity and length of a downturn are very difficult to predict and there can be no assurance that we will appropriately anticipate changes in the underlying end markets we serve or that any increased levels of business activity will continue as a trend into the future. If we fail to anticipate changes in the end markets we serve, our business, results of operations and financial condition could be materially adversely affected.

**Our industry is highly competitive and if we are not able to successfully compete, we could lose market share and our revenues could decline.**

We operate in industries characterized by aggressive competition, rapid technological change and evolving technology standards. Current and prospective customers for our products evaluate our capabilities against the merits of our direct competitors. We compete primarily on the basis of technology and performance.

We also compete on price. Our competitors may introduce products that are competitively priced, have increased performance or functionality or incorporate technological advances that we have not yet developed or implemented.

To remain competitive, we must continue to develop, market and sell new and enhanced products at competitive prices, which will require significant research and development expenditures. If we do not develop new and enhanced products or if we are not able to invest adequately in our research and development activities, our business, financial condition and results of operations could be negatively impacted.

Many of our competitors are substantially larger than we are, and have greater financial, technical, marketing and other resources than we have. Many of these large enterprises are in a better position to withstand any significant reduction in capital spending by customers in our markets. They often have broader product lines and market focus and may not be as susceptible to downturns in a single market. These competitors may also be able to bundle their products together to meet the needs of a particular customer and may be capable of delivering more complete solutions than we are able to provide. To the extent large enterprises that currently do not compete directly with us choose to enter our markets by acquisition or otherwise, competition would likely intensify.

**We are exposed to risks associated with acquisitions and investments which could cause us to incur unanticipated costs and liabilities and harm our business and results of operations.**

On February 7, 2020, we acquired Holzworth Instrumentation, Inc., a company based in Boulder, Colorado. Additionally, in the future we may make acquisitions of, or significant investments in, businesses with complementary products, services and/or technologies. The Holzworth acquisition and future acquisitions and investments involve numerous risks, including, but not limited to:

- difficulties and increased costs in connection with integration of the personnel, operations, technologies and products of acquired businesses;
- diversion of management's attention from other operational matters;
- the potential loss of key employees of acquired businesses;
- lack of synergy, or the inability to realize expected synergies, resulting from the acquisition;
- implementation or remediation of controls, procedures and policies of the acquired company;
- failure to commercialize purchased technology;
- liability for activities of the acquired company prior to the acquisition, including violations of law, commercial disputes, escheat and tax and other known and unknown liabilities; and
- the impairment of acquired intangible assets and goodwill that could result in significant charges to operating results in future periods.

If we are unable to address these difficulties and challenges or other problems encountered in connection with any future acquisition or investment, we might not realize the anticipated benefits of that acquisition or investment and we could incur unanticipated costs, liabilities or otherwise suffer harm to our business generally. The difficulties and challenges of successful integration of any acquired company are increased when the integration involves companies with operations or material vendors outside the United States.

To the extent that we pay the consideration for any future acquisitions or investments in cash or any potential cash earn outs, it has reduced and may in the future reduce the amount of cash available to us for other purposes. Such payments also may increase our cash flow and liquidity risk. Future acquisitions or investments could also result in dilutive issuances of our equity securities or the incurrence of debt, contingent liabilities, amortization expenses or impairment charges against goodwill or intangible assets on our balance sheet, any of which could have a material adverse effect on our business, results of operations and financial condition.

**Operational Risks**

**Failure to renegotiate the terms of our current lease for our corporate headquarters or find another location suitable for our operations could adversely impact our results of operations.**

Our lease for our corporate headquarters and N.J operations in Parsippany expires on March 31, 2023. We are in negotiations with the landlord for an extension and are also exploring other locations to lease. Should we not come to terms with the landlord on an extension by the lease termination date we could incur charges above fair value for rent for industrial and office property which could have an adverse impact our results of operations.

**The loss of key personnel could adversely affect our ability to remain competitive; our development of new and upgraded products could be adversely impacted by our inability to hire or retain personnel with appropriate technical abilities.**

We believe that the continued service of our executive officers will be important to our future growth and competitiveness. However, other than the employment agreements we entered into with our named executive officers, Timothy Whelan, Mike Kandell, and Dan Monopoli, we currently do not have any other employment agreements with our management team. We cannot provide assurance that any key members of our management team will remain employed by us.

We believe our pay levels are competitive within the regions in which we operate. However, global labor shortages, inflationary pressure on wages, and increased global attrition have intensified competition for talent in most fields in which we operate, and it may become more difficult to retain key employees. If we fail to retain key personnel and are unable to hire highly qualified replacements, we may not be able to meet key objectives, such as launching effective product innovations and meeting financial goals, and maintain or expand our business.

Furthermore, our ability to research and develop new technologies and products, or upgraded versions of existing products, will depend, in part, on our ability to hire personnel with knowledge and skills that our current personnel do not have. If we are unable to hire or retain such qualified personnel, our revenues could be negatively impacted, and our business could suffer.

**Our future research and development projects might not be successful.**

The successful development of new products can be affected by many factors. Products that appear to be promising at their early phases of research and development may fail to be commercialized for various reasons. There is no assurance that any of our future research and development projects will be successful or completed within the anticipated timeframe or budget or that we will receive the necessary approvals from relevant authorities, customers, or prospective customers, for the production of these newly developed products, or that these newly developed products will achieve commercial success. Even if such products can be successfully commercialized, they may not achieve the level of market acceptance that we expect.

**If our products do not perform as promised, we could experience increased costs, lower margins and harm to our reputation.**

The failure of our products to perform as promised could result in increased costs, lower margins and harm to our reputation. We may not be able to anticipate all of the possible performance or reliability problems that could arise with our existing or new products, which could result in significant product liability or warranty claims. In addition, any defects found in our products could result in a loss of revenues or market share, failure to achieve market acceptance, injury to our reputation, indemnification claims, litigation, increased insurance costs and increased service costs, any of which could discourage customers from purchasing our products and materially harm our business.

**Our business and operations could suffer in the event of security breaches.**

Attempts by others to gain unauthorized access to information technology systems are becoming more sophisticated and are sometimes successful. These attempts, which might be related to industrial or other espionage, include covertly introducing malware to our computers and networks and impersonating authorized users, among others. We seek to detect and investigate all security incidents and to prevent their recurrence, but in some cases, we might be unaware of an incident or its magnitude and effects. The theft, unauthorized use or publication of our intellectual property and/or confidential business information could harm our competitive position, reduce the value of our investment in research and development and other strategic initiatives or otherwise adversely affect our business. To the extent that any security breach results in inappropriate disclosure of our customers' or licensees' confidential information, we may incur liability as a result. In addition, we might be required to devote significant additional resources to the security of our information technology systems.

**We rely on our information technology systems to manage numerous aspects of our business and a disruption of these systems could adversely affect our business.**

Our information technology, or IT, systems are an integral part of our business. We depend on our IT systems for scheduling, sales order entry, purchasing, materials management, accounting, and production functions. Our IT systems also allow us to ship products to our customers on a timely basis, maintain cost-effective operations and provide a high level of customer service. Some of our systems are not fully redundant, and our disaster recovery planning does not account for all eventualities. A serious disruption to our IT systems could significantly limit our ability to manage and operate our business efficiently, which in turn could have a material adverse effect on our business, results of operations and financial condition.

**We rely on manufacturers' representatives to sell our products to key large accounts and the loss of a key manufacturer's representative could have a material impact on our revenues**

Our products are sold through a small in-house direct sales force as well as a network of industry specific manufacturers' representatives that have established relationships with our largest customers. Our arrangements with our manufacturers' representatives generally can be canceled by either party with advance written notice. The loss of a manufacturer's representative could result in a material decline in revenues.

***Financial Risks***

**We incur significant costs as a result of operating as a public company, and our management devotes substantial time to compliance initiatives.**

We have incurred and will continue to incur significant legal, accounting and other expenses as a public company, including costs resulting from public company reporting obligations under the Exchange Act and regulations regarding corporate governance practices. The listing requirements of the NYSE American require that we satisfy certain corporate governance requirements relating to director independence, distributing annual and interim reports, stockholder meetings, stockholder approvals and voting, and soliciting proxies. Our management and other personnel will need to devote a substantial amount of time to ensuring compliance with all of these requirements.

**Our results of operations could be affected by changes in tax-related matters.**

A number of factors could cause our tax rate to increase, including a change in the jurisdictions in which our profits are earned and taxed; a change in the mix of profits from those jurisdictions; changes in available tax credits; changes in applicable tax rates; changes in accounting principles. We have deferred tax assets on our balance sheet. Changes in applicable tax laws and regulations or in our business performance could affect our ability to realize those deferred tax assets, which could also affect our results of operations.

**Our stock price is volatile and the trading volume in our common stock is less than that of other larger companies in the test and measurement industry.**

The market price of our common stock has experienced significant volatility and may continue to be subject to rapid swings in the future. From January 1, 2015 to February 17, 2023, the trading prices of our stock have ranged from \$0.71 to \$4.07 per share. There are several factors which could affect the price of our common stock unrelated to our financial performance, including announcements of technological innovations for new commercial products by us or our competitors, developments concerning propriety rights, new or revised governmental regulation or general conditions in the market or for our products, and the entrance of additional competitors into our markets.

Although our common stock is listed for trading on the NYSE American, the trading volume in our common stock is less than that of other, larger companies in the test and measurement industry. Traditionally, the trading volume of our common stock has been limited. For example, for the 90 trading days ending on February 17, 2023, the average daily trading volume was approximately 22,000 shares per day and ranged from between 900 shares per day and approximately 109,000 shares per day. Furthermore, we only have 21,438,571 shares of common stock outstanding as of the date of this report. A public trading market having the desired characteristics of depth, liquidity and orderliness depends on the presence in the marketplace of willing buyers and sellers of our common stock at any given time. Because of our limited trading volume, holders of our common stock may not be able to sell quickly any significant number of shares, and any attempted sales of a large number of our shares will likely have a material adverse impact on the price of our common stock.

**If securities or industry analysts do not publish research or reports about our business or if they issue an adverse or misleading opinion regarding our stock, our stock price and trading volume could decline.**

The trading market for our common stock might be influenced by the research and reports that industry or securities analysts publish about us or our business. If any analysts issue an adverse or misleading opinion regarding us, our business model, products or stock performance, our stock price could decline.

### ***Legal and Regulatory Risks***

**We could be subject to significant costs related to environmental contamination from past operations, and environmental contamination caused by ongoing operations could subject us to substantial liabilities in the future.**

The Company's operations are subject to various federal, state, local, and foreign environmental laws, ordinances and regulations that limit discharges into the environment, establish standards for the handling, generation, use, emission, release, discharge, treatment, storage and disposal of, or exposure to, hazardous materials, substances and waste, and require cleanup of contaminated soil and groundwater.

In connection with the Microlab divestiture the Company engaged an LSRP to perform a preliminary environmental assessment and site investigation in accordance with ISRA. The site investigation detected hazardous substances in the groundwater at our headquarter in Parsippany NJ. The Company believes the contamination predates our occupancy and, accordingly, remediation should not be the responsibility of the Company. However, we cannot guarantee that we will be successful in absolving the Company of the remediation liability. Based on our reasonable position that we did not cause the contamination we do not think our potential liability would be material.

**The testing and use of electronic communications equipment and the accurate transmission of information entail a risk of product liability claims being asserted by customers and third parties.**

Claims may be asserted against us by end-users of any of our products for liability due to a defective or malfunctioning device made by us, and we could be subject to corresponding litigation should one or more of our products fail to perform or meet certain minimum requirements. Such a claim and corresponding litigation could result in substantial costs, diversion of resources and management attention, termination of customer contracts and harm to our reputation.

**We are subject to laws and regulations governing government contracts, and failure to address and comply with these laws and regulations could harm our business by leading to a reduction in revenue associated with these customers and subjecting us to civil and criminal penalties.**

We have agreements relating to the sale of our products to U.S. government entities and, as a result, we are subject to various statutes and regulations that apply to companies doing business with the U.S. government. The laws governing government contracts differ from the laws governing private contracts. For example, many government contracts contain pricing terms and conditions that are not applicable to private contracts. We are also subject to investigation for compliance with the regulations governing government contracts. A failure to comply with these regulations might result in suspension of these contracts, or civil and criminal penalties.

**Certain of our products and our business are subject to ITAR, Export Administration Regulations, Foreign Corrupt Practices Act and other U.S. and foreign government laws, regulations, policies and practices, and our failure to comply with such regulations could adversely affect our business, results of operations and financial condition.**

Our international revenues, for which we also use foreign representatives and consultants, are subject to U.S. laws, regulations and policies, including the ITAR and the U.S. Foreign Corrupt Practices Act, or the FCPA, and other export laws and regulations, as well as foreign government laws, regulations and procurement policies and practices which may differ from the U.S. government regulations in this regard.

Compliance with the directives of the U.S. Department of State may result in substantial legal and other expenses and the diversion of management time. In the event that a determination is made that we or any entity we have acquired has violated the ITAR with respect to any matters, we may be subject to substantial monetary penalties that we are unable to quantify at this time, and/or suspension or revocation of our export privileges and criminal sanctions, which may have a material adverse effect on our business, results of operations and financial condition.

We can give no assurance that under either the ITAR or the EAR we will continue to be successful in obtaining the necessary licenses and authorizations or that certain revenues will not be prevented or delayed due to compliance issues related to the ITAR or the EAR.

We are also subject to, and must comply with, the FCPA and similar world-wide anti-corruption laws, including the U.K. Bribery Act of 2010. These acts generally prohibit both us and our third party intermediaries from making improper payments to foreign officials for the purpose of acquiring or retaining business or otherwise obtaining favorable treatment. We are required as well to maintain adequate record-keeping and internal accounting practices to fully and accurately reflect our transactions. We operate in many parts of the world that have experienced government corruption. In certain circumstances, the FCPA and our programs and policies may conflict with local customs and practices. If we or any of our local intermediaries have failed to comply with the requirements of the FCPA, governmental authorities in the United States could seek to impose severe criminal and civil penalties. The assertion of violations of the FCPA or other anti-corruption laws could disrupt our business and have a material adverse effect on our results of operations and financial condition.

**We are subject to various other governmental regulations, compliance with which could cause us to incur significant expenses, and if we fail to maintain satisfactory compliance with certain regulations, we could be forced to recall products and cease their distribution, and we could be subject to civil or criminal penalties.**

Our business is subject to various other significant international, federal, state and local regulations, including but not limited to health and safety, packaging, product content and labor regulations. These regulations are complex, change frequently and have tended to become more stringent over time. We may be required to incur significant expenses to comply with these regulations or to remedy violations of these regulations. Any failure by us to comply with applicable government regulations could also result in cessation of our operations or portions of our operations, product recalls or impositions of fines and restrictions on our ability to carry on or expand our operations.

**Third parties could claim that we are infringing on their intellectual property rights which could result in substantial costs, diversion of significant managerial resources and significant harm to our reputation.**

The industries in which our company operates are characterized by the existence of a large number of patents and frequent litigation based on allegations of patent infringement. From time to time, third parties may assert patent, copyright, trademark and other intellectual property rights to technologies in various jurisdictions that are important to our business. Defending claims, including claims without merit, requires allocation of resources, including personnel and capital, which could adversely impact our results of operations. A successful claim of infringement against us could result in our being required to pay significant damages, enter into costly license agreements, or stop the sale of certain products, which could adversely affect our net revenues, gross margins and expenses and harm our future prospects.

**We use specialized technologies and know-how to design, develop and manufacture our products. Our inability to protect our intellectual property could hurt our competitive position, harm our reputation and adversely affect our results of operations.**

We believe that our intellectual property, including its methodologies, is critical to our success and competitive position. We rely primarily on trade secret laws, as well as confidentiality agreements to establish and protect our proprietary rights. If we are unable to protect our intellectual property against unauthorized use by third parties, our reputation among existing and potential customers could be damaged and our competitive position adversely affected.

Attempts may be made to copy aspects of our products or to obtain and use information that we regard as proprietary. Accordingly, we may not be able to prevent misappropriation of our technology or deter others from developing similar technology. Our strategies to deter misappropriation could be undermined if:

- the proprietary nature or protection of our methodologies is not recognized in the United States or foreign countries;
- third parties misappropriate our proprietary methodologies and such misappropriation is not detected; and
- competitors create applications similar to ours but which do not technically infringe on our legally protected rights.

If these risks materialize, we could be required to spend significant amounts to defend our rights and to divert critical managerial resources. In addition, our proprietary methodologies could decline in value or our rights to them could become unenforceable. If any of the foregoing were to occur, our business could be materially adversely affected.

**Environmental and other disasters, such as flooding, large earthquakes, hurricanes, volcanic eruptions or nuclear or other disasters, or a combination thereof, may negatively impact our business.**

Although we manufacture our products in New Jersey and Colorado, we ship our products globally. Environmental and other disasters could cause disruption to our supply chain or impede our ability to ship product to certain regions of the world. There can be no assurance that environmental and/or other such natural disasters will not have an adverse impact on our business in the future.

## **New Jersey corporate law may delay or prevent a transaction that stockholders would view as favorable.**

We are subject to the New Jersey Shareholders' Protection Act (the "Act"), which could delay or prevent a change of control of us. In general, the Act prevents a shareholder owning 10% or more of a New Jersey public corporation's outstanding voting stock from engaging in business combinations with that corporation for five years following the date the shareholder acquired 10% or more of the corporation's outstanding voting stock, unless board approval is obtained prior to the time that the shareholder reaches the 10% threshold.

## **Failure to maintain effective internal controls in accordance with Sarbanes-Oxley could have a material adverse effect on our business and common stock price.**

As a public company with SEC reporting obligations, we are required to document and test our internal control procedures to satisfy the requirements of Section 404(a) of Sarbanes-Oxley, which require annual assessments by management of the effectiveness of our internal control over financial reporting. As a smaller reporting company, we are exempt from the auditor attestation requirement of Section 404(b) of Sarbanes-Oxley.

During the course of our assessment, we may identify deficiencies that we are unable to remediate in a timely manner. Testing and maintaining our internal control over financial reporting may also divert management's attention from other matters that are important to the operation of our business. We may not be able to conclude on an ongoing basis that we have effective internal control over financial reporting in accordance with Section 404(a) of Sarbanes-Oxley. If we conclude that our internal control over financial reporting is not effective, we cannot be certain as to the timing of completion of our evaluation, testing and remediation actions or its effect on our operations. Moreover, any material weaknesses or significant deficiencies in our internal control over financial reporting may impede our ability to file timely and accurate reports with the SEC. Any of the above could cause investors to lose confidence in our reported financial information or our common stock listing on the NYSE American exchange to be suspended or terminated, which could have a negative effect on the trading price of our common stock.

## **The Company is subject to compliance with the policies and procedures of the NYSE American Exchange with respect to continued listing on the stock exchange and our failure to maintain our listing would make trades in our securities difficult for shareholders.**

In considering whether a security warrants continued trading and/or listing on the NYSE American Exchange, many factors are taken into account, such as the degree of investor interest in the company, its prospects for growth, the reputation of its management, the degree of commercial acceptance of its products, and whether its securities have suitable characteristics for auction market trading. Thus, any developments which substantially reduce the size of a company, the nature and scope of its operations, the value or amount of its securities available for the market, or the number of holders of its securities, might occasion a review of continued listing by the Exchange. Moreover, events such as the sale, destruction, loss or abandonment of a substantial portion of a company's business, the inability to continue its business, steps towards liquidation, or repurchase or redemption of its securities, may also give rise to such a review. The loss of our listing on the Exchange could have a material adverse effect on our shareholders' ability to sell our shares or for others to purchase our shares. This could have an adverse effect on the market price of our stock.

## ***International Risks***

### **The success of our ability to grow revenues and develop relationships in Europe and Asia may be limited by risks related to conducting business in European and Asian markets.**

Part of our strategy is to increase revenues and build our relationships in European and Asian markets. Risks inherent in marketing, selling and developing relationships in European and Asian markets include those associated with:

- economic conditions in European and Asian markets, including the impact of recessions in European and Asian economies and fluctuations in the relative values of the U.S. dollar, the Euro and Asian currencies;
- taxes and fees imposed by European and Asian governments that may increase the cost of products and services;
- greater difficulty in accounts receivable collection and longer collection periods;
- seasonal reductions in business activities in some parts of the world;
- laws and regulations imposed by individual countries and by the European Union, particularly with respect to intellectual property, license requirements and environmental requirements; and
- political and economic instability, terrorism and war.



In addition, European and Asian intellectual property laws are different than and might not protect our proprietary rights to the same extent as do U.S. intellectual property laws, and we will have to ensure that our intellectual property is adequately protected in foreign jurisdictions and in the United States. If we do not adequately protect our intellectual property rights, competitors could use our proprietary technologies in non-protected jurisdictions and put us at a competitive disadvantage.

## Forward-Looking Statements

The statements contained in this Annual Report on Form 10-K that are not historical facts, including, without limitation, the statements under “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. Such forward-looking statements may be identified by, among other things, the use of forward-looking terminology such as “believes,” “expects,” “intends,” “plans,” “may,” “will,” “should,” “anticipates” or “continues” or the negative thereof or other variations thereon or comparable terminology, or by discussions of strategy that involves risks and uncertainties. These statements are based on the Company’s current expectations of future events and are subject to a number of risks and uncertainties that may cause the Company’s actual results to differ materially from those described in the forward-looking statements. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated or projected. The Company assumes no obligation to update any forward-looking statements as a result of new information or future events or developments.

## Item 1B. Unresolved Staff Comments

None.

## Item 2. Properties

We currently lease our corporate headquarters located in Hanover Township, Parsippany, New Jersey which also serves as a manufacturing plant for our Noisecom and Boonton brands. We also lease office and manufacturing space in Boulder, Colorado for our Holzworth brand. The table below shows a summary of the square footage of these locations as of December 31, 2022:

	Leased
Parsippany NJ (corporate headquarters)	45,700
Boulder, CO	6,647

The Company believes its properties are suitable and adequate for its current purposes. The Parsippany NJ lease expires on March 31, 2023. We are currently in negotiations with our landlord for a possible extension and are exploring other possible lease locations.

Effective with the Microlab divestiture on March 1, 2022, the Company entered into a sublease with RF Industries, Ltd for approximately one-half of the square footage of our corporate headquarters in Parsippany, NJ. The sublease expires on March 30, 2023. The Company and RF Industries are discussing a possible extension of the sublease.

## Item 3. Legal Proceedings

None

## Item 4. Mine Safety Disclosures

Not applicable.

## PART II

### **Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities**

The common stock of the Company is traded on the NYSE American under the name Wireless Telecom Group, Inc. (Symbol: WTT). On March 6, 2023, the Company had 352 stockholders of record. These stockholders of record do not include beneficial owners whose shares are held in "nominee" or "street name".

#### **Recent Sales of Unregistered Securities**

None in the fourth quarter of fiscal year 2022.

#### **Issuer Purchases of Equity Securities**

In the fourth quarter of fiscal year 2022 the Company repurchased 38,868 shares of common stock from employees to cover income tax withholding obligations for vested restricted common shares.

#### **Equity Compensation Plan Information**

Set forth below is certain aggregated information with respect to the Company's equity compensation plans.

<b>Plan category</b>	<b>Number of securities to be issued upon exercise of outstanding options, warrants and rights</b>	<b>Weighted-average exercise price of outstanding options, warrants and rights</b>	<b>Number of securities remaining available for future issuance under equity compensation plan (excluding securities reflected in the previous columns)</b>
Equity compensation plans approved by security holders	2,551,167	\$ 1.65	378,125
Equity compensation plans not approved by security holders	-	-	-
<b>Total</b>	<b>2,551,167</b>	<b>\$ 1.65</b>	<b>378,125</b>

### **Item 6. [Reserved]**

## **Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

### **Overview**

In 2021, the Company was comprised of five brands - Microlab, Boonton, Noisecom, CommAgility and Holzworth organized as three product groups. Our product groups were organized as follows: Radio Frequency Components ( "RFC" ) was comprised of our Microlab brand; Radio, Baseband, Software ( "RBS" ) was comprised of our CommAgility brand; and Test and Measurement ( "T&M" ) was comprised of our Boonton, Noisecom and Holzworth brands.

On March 1, 2022, we sold Microlab to RF Industries, Ltd and on December 30, 2022 we sold CommAgility to E-Space Acquisitions, LLC. Subsequent to the divestitures of Microlab and CommAgility the Company is comprised of the T&M business which is made up of our Boonton, Noisecom and Holzworth brands. The T&M business provides RF and microwave test equipment and low phase noise RF synthesizers to equipment manufacturers, aerospace and defense companies, military and government agencies, satellite communication companies, semiconductor companies and other global technology companies.

The Consolidated Financial Statements and Management's Discussion and Analysis of Financial Condition and Results of Operations presented in this Annual Report on Form 10-K for the fiscal year ended 2022 exclude the results of Microlab and CommAgility for all periods presented. The results of Microlab and CommAgility have been recorded as discontinued operations in accordance with the applicable accounting guidance. Further, the assets and liabilities of Microlab and CommAgility have been reclassified as assets and liabilities of discontinued operations in the Consolidated Balance Sheet as of December 31, 2021.

### **Key 2022 Developments and Financial Results**

In 2022, the Company disclosed that we were pursuing strategic alternatives in order to maximize value for our shareholders. During the year we completed two divestitures for total proceeds of approximately \$35.3 million and repaid all outstanding debt and earnout obligations. As of December 31, 2022, we have approximately \$20.7 million in cash. The remaining T&M business generated 57.4% gross margins in fiscal 2022 and ended the year with a backlog of \$6.6 million, which was an increase of \$1.1 million from the prior year. T&M revenue declined 1.4% from the prior year due primarily to general economic and global uncertainties which delayed capital expenditure decisions by our customers for our products. T&M second half bookings in 2022 increased from the first half of the year signaling a recovery in spend by our customers resulting in the higher backlog.

The Company continues to explore strategic alternatives for the remaining T&M business. We do not expect to comment further or update the market with any additional information on the process unless and until its Board of Directors has approved a specific transaction or otherwise deems disclosure appropriate or necessary. There can be no assurance that the evaluation of strategic alternatives will result in any strategic alternative transaction, or any assurance as to its outcome or timing.

The financial information presented herein includes: (i) Consolidated Balance Sheets as of December 31, 2022 and 2021; (ii) Consolidated Statements of Operations and Comprehensive Income/(Loss) for the years ended December 31, 2022 and 2021; (iii) Consolidated Statement of Changes in Shareholders' Equity for the years ended December 31, 2022 and 2021; and (iv) Consolidated Statements of Cash Flows for the years ended December 31, 2021 and 2020.

### **Critical Accounting Policies**

Management's discussion and analysis of the financial condition and results of operations are based upon the consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America, or U.S. GAAP. The preparation of these financial statements requires the Company to make estimates and judgments that affect the reported amount of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements and the reported amount of revenues and expenses for each period. The following represents a summary of the Company's critical accounting policies, defined as those policies that the Company believes are: (a) the most important to the portrayal of our financial condition and results of operations, and (b) that require management's most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effects of matters that are inherently uncertain. Estimates and assumptions are made by management to assess the overall likelihood that an accounting estimate or assumption may require adjustment. It is reasonably possible that these estimates may ultimately differ materially from actual results. See Note 1 in the Notes to the Consolidated Financial Statements included elsewhere in this Form 10-K for a description of all of our significant accounting policies.

## **Discontinued Operations**

In accordance with Accounting Standards Codification ( "ASC" ) 205-20 *Discontinued Operations*, the results of Microlab and CommAgility are presented as discontinued operations in the Consolidated Statements of Operations and Comprehensive Income/(Loss) and, as such, have been excluded from continuing operations. Further, the Company reclassified the assets and liabilities of Microlab and CommAgility as assets and liabilities of discontinued operations in the Consolidated Balance Sheet as of December 31, 2021. The Consolidated Statements of Cash Flows are presented on a consolidated basis for both continuing operations and discontinued operations.

The Company evaluated the Microlab and CommAgility divestitures in accordance with ASC 205-20 and determined that both transactions represented a strategic shift, as defined, in the operations of the Company. Microlab and CommAgility were major discrete lines of business focused on RF passive conditioning and LTE software development, respectively. The remaining T&M business is focused on RF test equipment and phase noise analysis.

In accordance with ASC 205-20 no expenses that are expected to continue in the ongoing entity after divestiture are reported within continuing operations.

## **Revenue Recognition**

Accounting Standards Update ( "ASU" ) 2014-09, *Revenue from Contracts with Customers (Topic 606)*, ( "Topic 606" ) requires the Company to identify the performance obligations in our revenue arrangements - that is, those promised goods and services (or bundles of promised goods or services) that are distinct - and allocate the transaction price of the revenue arrangement to those performance obligations on the basis of estimated standalone selling prices ( "SSP" s ).

Sales of our T&M products generally consist of one performance obligation which is satisfied upon shipment to the customer. When contract terms require transfer of control upon delivery at a customer' s location, revenue is recognized on the date of delivery.

Services arrangements involving repairs and calibrations of the Company' s products are generally considered a single performance obligation and revenue is recognized as the services are rendered.

## **Leases**

We lease office space and certain equipment under non-cancelable lease agreements. We apply ASU No. 2016-02, *Leases (Topic 842)* to our lease arrangements. In accordance with Topic 842, we assess all arrangements that convey the right to control the use of property, plant and equipment, at inception, to determine if it is, or contains, a lease based on the unique facts and circumstances present in that arrangement. For those leases identified, we determine the lease classification, recognition, and measurement at the lease commencement date. For arrangements that contain a lease we: (i) identify lease and non-lease components; (ii) determine the consideration in the contract; (iii) determine whether the lease is an operating or financing lease; and (iv) recognize lease Right of Use ( "ROU" ) assets and corresponding lease liabilities. Lease liabilities are recorded based on the present value of lease payments over the expected lease term. The corresponding ROU asset is measured from the initial lease liability, adjusted by (i) accrued or prepaid rents; (ii) remaining unamortized initial direct costs and lease incentives; and (iii) any impairments of the ROU asset. The interest rate implicit in our lease contracts is typically not readily determinable and as such, we use our incremental borrowing rate based on the information available at the lease commencement date, which represents an internally developed rate that would be incurred to borrow, on a collateralized basis, over a similar term, an amount equal to the lease payments in a similar economic environment.

## **Business Combinations**

The Company uses the acquisition method of accounting for business combinations which requires the tangible and intangible assets acquired and liabilities assumed to be recorded at their respective fair market value as of the acquisition date. Goodwill represents the excess of the consideration transferred over the fair value of the net assets acquired. The fair values of the assets acquired and liabilities assumed are determined based upon the Company's valuation and involves making significant estimates and assumptions based on facts and circumstances that existed as of the acquisition date. The Company uses a measurement period following the acquisition date to gather information that existed as of the acquisition date that is needed to determine the fair value of the assets acquired and liabilities assumed. The measurement period ends once all information is obtained, but no later than one year from the acquisition date.

## **Valuation of Goodwill**

Goodwill represents the excess of the aggregate purchase price over the fair value of the net assets acquired in a purchase business combination. Goodwill is evaluated for impairment annually, or more frequently if events occur or circumstances change that would indicate that goodwill might be impaired, by first performing a qualitative evaluation of events and circumstances impacting the reporting unit to determine the likelihood of goodwill impairment. Based on that qualitative evaluation, if we determine it is more likely than not that the fair value of a reporting unit exceeds its carrying amount, no further evaluation is necessary. Otherwise, we perform a quantitative impairment test.

The Company has one reporting unit with goodwill which is Holzworth. The Company's qualitative assessment of Holzworth goodwill in the fourth quarter of 2022 indicated no impairment.

## **Intangible and Long-lived Assets**

Intangible assets include acquired technology, customer relationships and tradenames. Intangible assets with finite lives are amortized using the straight-line method over the estimated economic lives of the assets, which range from ten to fourteen years. Long-lived assets, including intangible assets with finite lives, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of such assets may not be recoverable. Determination of recoverability is based on an estimate of undiscounted future cash flows resulting from the use of the asset and its eventual disposition. Measurement of an impairment loss for long-lived assets that management expects to hold and use is based on the estimated fair value of the asset. Long-lived assets to be disposed of are reported at the lower of carrying amount or estimated fair value less costs to sell. The estimated useful lives of intangible and long-lived assets are based on many factors including assumptions regarding the effects of obsolescence, demand, competition and other economic factors, expectations regarding the future use of the asset, and our historical experience with similar assets. The assumptions used to determine the estimated useful lives could change due to numerous factors including product demand, market conditions, technological developments, economic conditions and competition.

## **Income taxes**

The Company records deferred taxes in accordance with ASC 740, *Accounting for Income Taxes*. ASC 740 requires recognition of deferred tax assets and liabilities for temporary differences between tax basis of assets and liabilities and the amounts at which they are carried in the financial statements, based upon the enacted rates in effect for the year in which the differences are expected to reverse. The Company establishes a valuation allowance when necessary to reduce deferred tax assets to the amount expected to be realized. The Company periodically assesses the value of its deferred tax assets and determines the necessity for a valuation allowance.

Realization of the Company's deferred tax assets is dependent upon the Company generating sufficient taxable income in the appropriate tax jurisdictions in future years to obtain benefit from the reversal of net deductible temporary differences and from utilization of net operating losses. The amount of deferred tax assets considered realizable is subject to adjustment in future periods if estimates of future taxable income are changed.

## **Uncertain tax positions**

Under ASC 740, the Company must recognize and disclose uncertain tax positions only if it is more-likely-than-not that the tax position will be sustained on examination by the taxing authority, based on the technical merits of the position. The amounts recognized in the financial statements attributable to such position, if any, are recorded if there is a greater than 50% likelihood of being realized upon the ultimate resolution of the position.

The Company has analyzed its filing positions in all of the jurisdictions where it is required to file income tax returns. As of December 31, 2022 and 2021, the Company has identified its federal tax return, the state tax returns in New Jersey, California and Colorado as “major” tax jurisdictions, as defined in ASC 740, in which it is required to file income tax returns. Based on the evaluations noted above, the Company has concluded that there are no significant uncertain tax positions requiring recognition or disclosure in its consolidated financial statements.

Based on a review of tax positions for all open years and contingencies as set out in the Company’s Notes to the consolidated financial statements, no significant reserves for uncertain income tax positions have been recorded pursuant to ASC 740 during the years ended December 31, 2022 and 2021, and the Company does not anticipate that it is reasonably possible that any material increase or decrease in its unrecognized tax benefits will occur within the next twelve months.

### ***Stock-based compensation***

The Company follows the provisions of ASC 718, *Compensation - Stock Compensation* which requires that compensation expense be recognized based on the fair value of equity awards on the date of grant. The fair value of restricted share awards and restricted stock unit awards is determined using the market value of our common stock on the date of the grant. The fair value of stock options at the date of grant is estimated using the Black-Scholes option pricing model. When stock options are granted, the Company takes into consideration guidance under ASC 718 and SEC Staff Accounting Bulletin No. 107 (SAB 107) when determining assumptions. The expected option life is derived from assumed exercise rates based upon historical exercise patterns and represents the period of time that options granted are expected to be outstanding. The expected volatility is based upon historical volatility of our shares using daily price observations over an observation period that approximates the expected life of the options. The risk-free rate is based on the U.S. Treasury yield curve rate in effect at the time of grant for periods similar to the expected option life. The Company accounts for forfeitures for all equity awards when they occur.

Management estimates are necessary in determining compensation expense for stock options with performance-based vesting criteria. Compensation expense for this type of stock-based award is recognized over the period from the date the performance conditions are determined to be probable of occurring through the date the applicable conditions are expected to be met. If the performance conditions are not considered probable of being achieved, no expense is recognized until such time as the performance conditions are considered probable of being met, if ever. Management evaluates whether performance conditions are probable of occurring on a quarterly basis.

### ***Inventories and Inventory Valuation***

Inventories are stated at the lower of cost (average cost) or net realizable value. The Company reviews inventory for excess and obsolescence based on best estimates of future demand, product lifecycle status and product development plans.

### ***Allowances for doubtful accounts***

The Company maintains allowances for doubtful accounts for estimated losses resulting from the inability of its customers to make required payments. A key consideration in estimating the allowance for doubtful accounts has been, and will continue to be, our customer’s payment history and aging of our accounts receivable balance.

### ***Warranties***

The Company generally offers standard warranties against product defects. We estimate future warranty costs to be incurred based on historical warranty claims experience including estimates of material and labor costs over the warranty period.

**Comparison of the results of operations for the year ended December 31, 2022 with the year ended December 31, 2021**

Consolidated net revenue decreased from \$22.7 million in fiscal year 2021 to \$22.4 million in fiscal year 2022 or 1.4% due primarily to general negative economic and global uncertainties which caused delays in capital expenditure decisions by our customers resulting in lower sales of our products.

Consolidated gross profit decreased 1% from the prior year period due to lower revenues. Consolidated gross profit margin of 57% was consistent with the prior year.

***Operating Expenses (in thousands)***

	Twelve months ended December 31					
	Operating Expenses		% of Revenue		Change	
	2022	2021	2022	2021	Amount	Pct.
Research and development	\$ 1,791	\$ 1,718	8.0%	7.6%	\$ 73	4.2%
Sales and marketing	4,046	4,003	18.1%	17.7%	43	1.1%
General and administrative	9,638	9,076	43.0%	40.0%	562	6.2%
Loss on change in fair value of contingent consideration	-	386	0.0%	1.7%	(386)	-100.0%
Total operating expenses	<u>\$ 15,475</u>	<u>\$ 15,183</u>	<u>69.2%</u>	<u>67.0%</u>	<u>292</u>	<u>1.9%</u>

Consolidated research and development expenses increased nominally from the prior year period due primarily to an increase in headcount expenses of approximately \$100,000 and an increase in depreciation expense of approximately \$20,000 only partially offset by a decrease in third-party research and development expenses of approximately \$50,000.

Sales and marketing expenses were flat with the prior year period. External commissions expense increased approximately \$190,000 from the prior year due a larger mix of commissionable sales. Higher external commissions expense was offset by a decrease in headcount related expenses due to lower sales headcount of approximately \$113,000 and a decrease in third-party marketing spend of approximately \$40,000.

General and administrative expenses increased \$562,000 from the prior year due primarily to an increase in non-cash stock compensation expense of \$700,000 due to restricted share awards to employees in fiscal year 2022 and an increase in non-recurring expenses of \$200,000 associated with our strategic alternatives process. These increases were offset by various administrative expense reductions of approximately \$300,000 in the following areas: third party legal and accounting expenses, investor relations, market research and consulting expenses and banking fees.

The loss on change in contingent consideration in 2021 relates to an adjustment to the Holzworth earnout liability. The Holzworth earnout liability was fully paid as of December 31, 2022.

***(Loss)/Gain on Extinguishment of Debt***

In 2022, the Company recorded a loss on extinguishment of the Muzinich term loan of \$792,000 primarily related to the write off of deferred financing fees. In 2021, the Company recorded a \$2.0 million gain on extinguishment of the Payroll Protection Program loan after we received notice that our loan was fully forgiven.

***Other income/expense***

Other income increased \$304,000 from the prior year due primarily to sublease income related to the sublease of approximately 50% of our Parsippany, NJ location to RF Industries.

### **Interest Expense**

Interest expense decreased \$1.1 million due primarily to the termination of the Muzinich term loan on March 1, 2022 concurrent with the Microlab divestiture.

### **Tax**

Tax benefit increased \$177,000 from the prior year due to a higher taxable loss from the prior year.

### **Net (Loss) from Continuing Operations**

Net loss from continuing operations increased \$1.8 million due to lower gross profit caused by lower revenues, higher operating expenses due primarily to stock based compensation expense and expenses related to our strategic alternatives process and the loss on extinguishment of our debt. This was only partially offset by lower interest expense as compared to the prior year and a higher tax benefit.

### **Net Income from Discontinued Operations, net of tax**

Net income from discontinued operations, net of tax in fiscal 2021 represents the net income of Microlab of \$3.4 million and net loss of CommAgility of \$(1.2) million.

Net income from discontinued operations, net of tax in fiscal 2022, represents the results of Microlab and CommAgility during the period of ownership in 2022 as well as the gain recognized on sale of each business. Microlab's net income during 2022 was \$158,000 and CommAgility's net loss was \$3.2 million. The Company recognized a gain on sale of Microlab of \$16.5 million and a gain on sale of CommAgility of \$6.3 million. The combined net income from discontinued operations was offset by a tax provision related to discontinued operations of \$2.7 million.

### **Liquidity and Capital Resources**

On December 16, 2021, the Company and its wholly owned subsidiary Microlab entered into the Microlab Purchase Agreement with RF Industries, whereby RF Industries agreed to purchase 100% of the membership interests in Microlab for a purchase price of \$24,250,000, subject to certain adjustments as set forth in the Microlab Purchase Agreement. The board of directors of each of the Company and RF Industries unanimously approved the Microlab Transaction. On February 25, 2022, the shareholders of the Company approved the Microlab Transaction at a Special Meeting of Shareholders held virtually via live webcast and on March 1, 2022, the Microlab Transaction closed.

At closing the Company received approximately \$22.8 million in proceeds net of indemnification and purchase price adjustment holdbacks of \$150,000 and \$100,000, respectively, and direct expenses of approximately \$1.1 million including fees to our advisors. In July 2022, the Company received \$225,000 in final purchase price adjustments primarily related to the working capital adjustment and on March 1, 2023 the Company received the indemnification holdback amount of \$150,000. In total the Company received net proceeds of approximately \$23.1 million related to the Microlab Transaction. In March 2022 the Company used \$4.2 million of the Microlab Transaction proceeds to repay in full our outstanding term loan with Muzinich BDC and approximately \$600,000 was used to repay in full our outstanding revolver balance related to the Bank of America credit agreement. The Company terminated both the Muzinich term loan and Bank of America credit facility as of the Microlab Transaction date.

On May 30, 2022, the Company repaid the previously outstanding Coronavirus Business Interruption Loan Agreement ( "CIBLS Loan" ) with Lloyds Bank PLC ( "Lloyds" ) in the amount of £250,000.

On December 4, 2022, the Company, and Holdings entered into the CommAgility Purchase Agreement with E-Space, and eSpace Inc., a Delaware corporation, as guarantor. The CommAgility Purchase Agreement provided for the purchase by the Buyer of 100% of the Securities from the Company. The board of directors or other governing body of each of the Company and the Buyer has unanimously approved the CommAgility Transaction. Under the terms of the CommAgility Purchase Agreement, the purchase price for the Securities was estimated to be approximately \$14.5 million, inclusive of \$13.8 million in cash consideration and a \$750,000 note payable, subject to agreed-upon reductions of \$650,000.



The CommAgility Transaction closed on December 30, 2022 and the Company received net proceeds of \$12.2 million which is comprised of the cash consideration of \$13.8 million less direct expenses of approximately \$1.6 million. The note payable of \$750,000 has been offset by agreed-upon reductions of \$650,000 for a net balance of approximately \$100,000 which is due one year from the transaction close or upon a change in control as defined in the CommAgility Purchase Agreement. The note receivable balance of \$100,000 has been further offset by the 2023 UK transaction taxes of approximately \$69,000 and the expected net proceeds of the note is approximately \$31,000.

The CommAgility Transaction and Microlab Transaction resulted in the net proceeds of approximately \$35.3 million in 2022. As of December 31, 2022, the Company has a cash balance of \$20.7 million with no debt or earnout liabilities. We expect our cash balance and cash generated by operations will be sufficient to meet our liquidity needs for the next twelve months. Our ability to meet our cash requirements will depend on our ability to generate cash in the future, which is subject to general economic, financial, competitive, legislative, regulatory and other factors that are beyond our control.

The Microlab Transaction will be treated as a sale of the assets and liabilities of Microlab to RF Industries for U.S. federal and applicable state income tax purposes and will result in a net taxable gain. The CommAgility Transaction will be treated as a sale of stock for U.S. federal and applicable state income tax purposes and will result in a net taxable loss. We will utilize approximately \$9.8 million of our federal net operating loss carryforwards and approximately \$8.0 million of our New Jersey state net operating loss carryforwards to offset the net taxable gain generated from the 2022 divestitures. As of December 31, 2022, after utilization of the net operating loss carryforwards, the Company has \$5.2 million in U.S. federal net operating loss carryforwards and \$33.3 million in New Jersey state net operating loss carryforwards.

The Company currently is pursuing possible strategic opportunities, including potential divestitures, acquisitions, mergers, or other activities, which may require significant use of the Company's capital resources. The Company may incur costs as a result of such activities and such activities may affect the Company's liquidity in future periods.

### **Sources and Uses of Cash**

As of December 31, 2022, the Company's consolidated cash balance was \$20.7 million as compared to \$4.5 million as of the prior year.

Our primary sources of cash were net proceeds of the Microlab Transaction and CommAgility Transaction which generated an aggregate amount of \$35.3 million. Our primary uses of cash were the repayment of the Muzinich term loan of \$4.4 million, acquisition of treasury stock of \$2.5 million and final payment of contingent consideration and deferred purchase price related to the Holzworth acquisition \$3.2 million, of which \$1.4 million is classified within financing activities on the consolidated cash flow statement, \$250,000 is classified within investing activities and \$1.6 million is classified within operating activities. Additionally, working capital increased approximately \$5.6 million due to higher accounts receivable related to timing of shipments at the end of the year, higher inventory balances to mitigate long lead times caused by supply chain disruption and estimated U.S. federal and state tax payments made during the year.

#### *Operating Activities*

Cash used by operating activities was \$9.7 million in fiscal year 2022 as compared to cash provided by operating activities of \$4.6 million in fiscal year 2021. The cash usage in fiscal year 2022 was due primarily to an increase in working capital due to higher accounts receivable caused by timing of shipments at the end of the year, higher inventory balances caused by higher levels of safety stock to mitigate long lead times, estimated U.S. federal and state tax payments made in fiscal year 2022 of approximately \$900,000 and the Holzworth earnout payment of \$1.6 million which is classified in operating activities.

#### *Investing Activities*

Cash provided by investing activities was \$34.3 million in fiscal year 2022 due primarily to net cash proceeds of \$35.3 million from the Microlab Transaction and CommAgility Transaction.

#### *Financing Activities*

Cash used by financing activities increased from \$4.2 million in the prior year to \$8.2 million in fiscal year 2022 due primarily to repurchases of our common stock of \$2.5 million and final payment of the Holzworth earnout liability of \$1.4 million.

### *Holzworth Deferred Purchase Price and Earnout*

As of December 31, 2022 the Company had paid the final earnout and deferred purchase price liabilities related to the Holzworth acquisition. There are no remaining purchase price liabilities.

On August 27, 2018, the Company filed a shelf registration statement on Form S-3 which was declared effective on September 17, 2018. On July 21, 2021, the Company entered into an At Market Issuance Sales Agreement (the "Sales Agreement") with B. Riley Securities, Inc. (the "Agent") to issue and sell through the Agent, shares of the Company's common stock, par value \$0.01 per share, having an aggregate offering price of up to \$12,000,000 (the "Shares"), as described in Note 5 - Equity. From July 21, 2021 through August 6, 2021, the Agent sold 254,701 shares of the company's common stock for net proceeds of \$739,000 after deducting sales commissions paid to the Agent in accordance with the terms of the Sales Agreement and \$560,000 after deducting direct legal and accounting fees associated with the offering. The shelf registration statement expired on September 17, 2021 and was not renewed by the Company.

Purchase obligations consist of inventory that arises in the normal course of business operations. Future obligations and commitments as of December 31, 2022 consisted of the following:

Table of Contractual Obligations  
Payments by year (in thousands)

	Total	2023	2024	2025	2026	Thereafter
Facility leases	\$ 666	\$ 276	\$ 158	\$ 163	\$ 69	\$ -
Operating and equipment leases	97	29	29	29	10	-
Purchase obligations	4,535	4,535	-	-	-	-
	<u>\$ 5,298</u>	<u>\$ 4,840</u>	<u>\$ 187</u>	<u>\$ 192</u>	<u>\$ 79</u>	<u>\$ -</u>

### **Off-Balance Sheet Arrangements**

Other than contractual obligations incurred in the normal course of business, the Company does not have any off-balance sheet arrangements.

### **Recent Accounting Pronouncements Affecting the Company**

A discussion of recent accounting pronouncements is included in Note 1 to the Consolidated Financial Statements.

### **Item 7A. Quantitative and Qualitative Disclosures About Market Risk**

Not applicable.

### **Item 8. Financial Statements and Supplementary Data**

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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**  
**Wireless Telecom Group, Inc.**

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**To the Board of Directors and Shareholders**  
**Wireless Telecom Group, Inc.**  
**Parsippany, NJ**

**Opinion on the Consolidated Financial Statements**

We have audited the accompanying consolidated balance sheets of Wireless Telecom Group, Inc. and subsidiaries (the "Company") as of December 31, 2022 and 2021, the related consolidated statements of operations, comprehensive income (loss), changes in shareholders' equity and cash flows for each of the two years in the period ended December 31, 2022, and the related notes (collectively referred to as the "consolidated financial statements"). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2022 and 2021, and the results of its operations and its cash flows for each of the two years in the period ended December 31, 2022, in conformity with accounting principles generally accepted in the United States of America.

**Basis for Opinion**

These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's consolidated financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audits, we are required to obtain an understanding of internal control over financial reporting, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion.

Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.

**Critical Audit Matter**

The critical audit matter communicated below is a matter arising from the current period audit of the consolidated financial statements that were communicated or required to be communicated to the audit committee and that (1) relate to accounts or disclosures that are material to the consolidated financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of a critical audit matter does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

***Discontinued operations - Refer to Note 2 to the financial statements***

During the first quarter of 2022, the Company completed the divestiture of the Radio Frequency Components ("RFC") Business and recorded a gain from divestiture, net of expenses of \$16.5 million. During the fourth quarter of 2022, the Company completed the divestiture of the Radio, Baseband and Software ("RBS") Business and recorded a gain of divestiture, net of expenses of \$6.3 million. At the time, management determined that each of the proposed sales met the criteria for the RFC and RBS Businesses to have balances on the December 31, 2021 balance sheet classified as held for sale and the results of operations as discontinued operations for all periods presented in accordance with Accounting Standards Codification 205-20 *Discontinued Operations* ("ASC 205-20"). The gains recorded on the sales of these businesses resulted in significant tax consequences across multiple jurisdictions.

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**  
**Wireless Telecom Group, Inc.**

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We identified discontinued operations as a critical audit matter because of (1) the level of operational and financial integration between the RFC Business and the continuing operations of the Company; (2) the segregations of certain assets and liabilities of the RFC Business before the divestiture and the identification of the results of operations thereon; (3) the complexity of the calculation of the gains and resulting income tax expense for the RFC and RBS Businesses. These matters required significant audit effort to assess, and a high degree of auditor judgement, including the need to involve our income tax specialists, when performing audit procedures to evaluate the income tax expense from discontinued operations.

Our audit procedures related to management' s determination of the gain on sale and resulting income tax expense included the following, among others:

- Evaluated the reasonableness of the RFC and RBS Businesses net asset balances from the prior period, results of continuing and discontinued operations and management' s adjustments made to these balances
- Evaluated management' s calculations of the gains on sales of the businesses including the completeness and accuracy of amounts included in such calculations and the mathematical accuracy of the calculations
- Examined the sale contracts and management' s evaluation of the distinct assets and liabilities (or disposal groups) promised to the counterparties as well as consideration transferred to the Company
- With the assistance of our income tax specialists, evaluated:
  - The reasonableness of the methods, assumptions, and judgments used by management to determine the income tax expense
  - How such expense was allocated between continuing and discontinued operations
  - The tax treatment of the gain under U.S. Federal and various State jurisdictions and in the United Kingdom
  - The mathematical accuracy and presentation of the income tax expense and related income tax liabilities
- Assesses the presentation and disclosures related to discontinued operations to ensure proper application of ASC 205-20.

*/s/ PKF O'Connor Davies, LLP*

New York, New York  
March 23, 2023

We have served as the Company' s auditor since 2006.

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**CONSOLIDATED BALANCE SHEETS****Wireless Telecom Group, Inc.**

(In thousands, except number of shares and par value)

	December 31 2022	December 31 2021
<b>CURRENT ASSETS</b>		
Cash & cash equivalents	\$ 20,707	\$ 4,472
Accounts receivable – net of reserves of \$100 and \$91, respectively	4,762	2,044
Inventories – net of reserves of \$499 and \$468, respectively	5,087	4,439
Prepaid expenses and other current assets	1,685	394
Current assets of discontinued operations	–	9,176
<b>TOTAL CURRENT ASSETS</b>	<b>32,241</b>	<b>20,525</b>
<b>PROPERTY PLANT AND EQUIPMENT - NET</b>	<b>467</b>	<b>469</b>
<b>OTHER ASSETS</b>		
Goodwill	6,000	6,000
Acquired intangible assets, net	2,588	3,161
Deferred income taxes, net	2,913	2,407
Right of use assets	579	1,146
Other assets	185	284
Non current assets of discontinued operations	–	10,359
<b>TOTAL OTHER ASSETS</b>	<b>12,265</b>	<b>23,357</b>
<b>TOTAL ASSETS</b>	<b>\$ 44,973</b>	<b>\$ 44,351</b>
<b>CURRENT LIABILITIES</b>		
Short term debt	\$ –	\$ 84
Accounts payable	480	644
Short term leases	251	585
Accrued expenses and other current liabilities	2,693	5,836
Deferred revenue	123	24
Current liabilities of discontinued operations	–	4,296
<b>TOTAL CURRENT LIABILITIES</b>	<b>3,547</b>	<b>11,469</b>
<b>LONG TERM LIABILITIES</b>		
Long term debt	–	3,300
Long term leases	364	615
Other long term liabilities	24	52
Non current liabilities of discontinued operations	–	295
<b>TOTAL LONG TERM LIABILITIES</b>	<b>388</b>	<b>4,262</b>
<b>COMMITMENTS AND CONTINGENCIES</b>		
<b>SHAREHOLDERS' EQUITY</b>		
Preferred stock, \$.01 par value, 2,000,000 shares authorized, none issued	–	–
Common stock, \$.01 par value, 75,000,000 shares authorized, 36,440,636 and 35,915,636 shares issued, 21,438,571 and 22,666,074 shares outstanding	365	359
Additional paid in capital	52,764	51,555
Retained earnings	15,143	554
Treasury stock at cost, 15,002,065 and 13,249,562 shares	(27,234)	(24,619)
Accumulated other comprehensive income	–	771
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>41,038</b>	<b>28,620</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>\$ 44,973</b>	<b>\$ 44,351</b>

The accompanying notes are an integral part of these consolidated financial statements.

**CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME/(LOSS)****Wireless Telecom Group, Inc.****(In thousands, except per share amounts)**

	<b>Twelve Months Ended December 31</b>	
	<b>2022</b>	<b>2021</b>
<b>Net revenues</b>	<b>\$ 22,367</b>	<b>\$ 22,676</b>
Cost of revenues	9,534	9,711
<b>Gross profit</b>	<b>12,833</b>	<b>12,965</b>
Operating expenses		
Research and development	1,791	1,718
Sales and marketing	4,046	4,003
General and administrative	9,638	9,076
Loss on change in fair value of contingent consideration	-	386
Total operating expenses	15,475	15,183
Operating (loss)	(2,642)	(2,218)
(Loss)/gain on extinguishment of debt	(792)	2,045
Other income/(expense)	374	70
Interest income/(expense)	(130)	(1,143)
<b>(Loss) before taxes</b>	<b>(3,190)</b>	<b>(1,246)</b>
Tax provision/(benefit)	(731)	(554)
<b>Net income/(loss) from continuing operations</b>	<b>\$ (2,459)</b>	<b>\$ (692)</b>
Net income from discontinued operations, net of taxes	17,048	2,192
<b>Net income/(loss)</b>	<b>\$ 14,589</b>	<b>\$ 1,500</b>
Other comprehensive income/(loss):		
Foreign currency translation adjustments	(771)	(70)
<b>Comprehensive income/(loss)</b>	<b>\$ 13,818</b>	<b>\$ 1,430</b>
Income/(loss) per share from continuing operations:		
Basic	\$ (0.11)	\$ (0.03)
Diluted	\$ (0.11)	\$ (0.03)
Income per share from discontinued operations:		
Basic	\$ 0.79	\$ 0.10
Diluted	\$ 0.76	\$ 0.09
Income/(loss) per share:		
Basic	\$ 0.68	\$ 0.07
Diluted	\$ 0.65	\$ 0.06
Weighted average shares outstanding:		
Basic	21,702	22,050
Diluted	22,540	24,297

In periods with a net loss, the basic loss per share equals the diluted loss per share as all common stock equivalents are excluded from the per share calculation because they are anti-dilutive.

The accompanying notes are an integral part of these consolidated financial statements.

**CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY**
**Wireless Telecom Group, Inc.**
**(In thousands, except share amounts)**

	<b>Common Stock Issued</b>	<b>Common Stock Amount</b>	<b>Additional Paid In Capital</b>	<b>Retained Earnings/(Deficit)</b>	<b>Treasury Stock</b>	<b>Accumulated Other Comprehensive Income</b>	<b>Total Shareholders' Equity</b>
<b>Balances at December 31, 2020</b>	<b>34,488,904</b>	<b>\$ 349</b>	<b>\$ 50,163</b>	<b>\$ (946)</b>	<b>\$(24,556)</b>	<b>\$ 841</b>	<b>\$ 25,851</b>
Net loss	-	-	-	1,500	-	-	1,500
Issuance of shares in connection with stock options exercised	140,000	1	207	-	-	-	208
Issuance of restricted stock	478,517	5	(5)	-	-	-	-
Issuance of shares in connection with Holzworth acquisition	143,514	1	314	-	-	-	315
Shares withheld for employee taxes	-	-	-	-	(63)	-	(63)
Share-based compensation expense	-	-	316	-	-	-	316
ATM Shares Sold	264,701	3	560	-	-	-	563
Cumulative translation adjustment	-	-	-	-	-	(70)	(70)
<b>Balances at December 31, 2021</b>	<b>35,915,636</b>	<b>\$ 359</b>	<b>\$ 51,555</b>	<b>\$ 554</b>	<b>\$(24,619)</b>	<b>\$ 771</b>	<b>\$ 28,620</b>
Net income	-	-	-	14,589	-	-	14,589
Issuance of shares in connection with stock options exercised	140,000	2	196	-	-	-	198
Issuance of restricted stock	520,000	5	(5)	-	-	-	-
Restricted stock forfeitures	(135,000)	(1)	-	-	-	-	(1)
Shares withheld for employee taxes	-	-	-	-	(90)	-	(90)
Share repurchase	-	-	-	-	(2,525)	-	(2,525)
Share-based compensation expense	-	-	1,018	-	-	-	1,018
Cumulative translation adjustment	-	-	-	-	-	(771)	(771)
<b>Balances at December 31, 2022</b>	<b>36,440,636</b>	<b>\$ 365</b>	<b>\$ 52,764</b>	<b>\$ 15,143</b>	<b>\$(27,234)</b>	<b>\$ -</b>	<b>\$ 41,038</b>

The accompanying notes are an integral part of these consolidated financial statements.



**CONSOLIDATED STATEMENTS OF CASH FLOWS****Wireless Telecom Group, Inc.****(In thousands)**

	<b>For the Twelve Months Ended December 31</b>	
	<b>2022</b>	<b>2021</b>
<b>CASH FLOWS (USED)/PROVIDED BY OPERATING ACTIVITIES</b>		
Net income	\$ 14,589	\$ 1,500
Adjustments to reconcile net income to net cash (used)/ provided by operating activities:		
Depreciation and amortization	1,397	2,152
Loss/(Gain) on extinguishment of debt	792	(2,045)
(Gain) on sale of Microlab and CommAgility	(22,834)	-
Goodwill and intangibles impairment	-	258
Amortization of debt issuance fees	55	335
Share-based compensation expense	1,018	316
Deferred rent	(30)	(30)
Deferred income taxes	2,666	(26)
Provision for doubtful accounts	9	78
Inventory reserves	62	141
Changes in assets and liabilities:		
Accounts receivable	(3,060)	150
Inventories	(845)	(427)
Prepaid expenses and other assets	(1,042)	976
Accounts payable	(193)	770
Deferred Revenue	(160)	(515)
Accrued expenses and other liabilities	(2,078)	925
Net cash (used)/provided by operating activities	<u>(9,654)</u>	<u>4,558</u>
<b>CASH FLOWS PROVIDED/(USED) BY INVESTING ACTIVITIES</b>		
Capital expenditures	(722)	(524)
Acquisition of business, net of cash acquired	(250)	(200)
Divestiture of Microlab, net	23,069	-
Divestiture of CommAgility, net	12,205	-
Net cash provided/(used) by investing activities	<u>34,302</u>	<u>(724)</u>
<b>CASH FLOWS (USED) BY FINANCING ACTIVITIES</b>		
Term loan borrowings	-	345
Term loan repayments	(4,415)	(4,212)
Acquisition of treasury stock	(2,525)	-
Payment of contingent consideration	(1,388)	(1,052)
Proceeds from exercise of stock options	197	208
Tax withholding payments for vested equity awards	(90)	(63)
ATM Shares Sold	-	563
Net cash (used) by financing activities	<u>(8,221)</u>	<u>(4,211)</u>
Effect of exchange rate changes on cash and cash equivalents	(192)	(61)
<b>NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>16,235</b>	<b>(438)</b>
Cash and cash equivalents, at beginning of year	<u>4,472</u>	<u>4,910</u>
<b>CASH AND CASH EQUIVALENTS, AT END OF YEAR</b>	<b>\$ <u>20,707</u></b>	<b>\$ <u>4,472</u></b>
<b>SUPPLEMENTAL INFORMATION:</b>		
Cash paid during the period for interest	\$ 122	\$ 810
Cash paid during the period for income taxes	\$ 988	\$ 187

The accompanying notes are an integral part of these consolidated financial statements.

## **NOTE 1 - DESCRIPTION OF COMPANY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:**

### ***Organization and Basis of Presentation***

Wireless Telecom Group, Inc., a New Jersey corporation, together with its subsidiaries ( “we” , “us” , “our” or the “Company” ), is pursuing strategic alternatives to accelerate the realization of value for our shareholders. On January 1, 2022, the Company was comprised of Wireless Telecom Group, Inc., doing business as, and operating under the trade name NoiseCom, Inc., and its wholly owned subsidiaries including Boonton Electronics Corporation, Microlab/FXR, Wireless Telecommunications Group Ltd., CommAgility Limited and Holzworth Instrumentation, Inc. (NoiseCom, Inc., Boonton Electronics Corporation, Microlab/FXR LLC, CommAgility Limited Ltd., and Holzworth Instrumentation, Inc. are hereinafter referred to as “Noisecom” , “Boonton” , “Microlab” , “CommAgility” and “Holzworth” , respectively). Our product groups were organized as follows: Radio Frequency Components ( “RFC” ) was comprised of our Microlab brand; Radio, Baseband, Software ( “RBS” ) was comprised of our CommAgility brand; and Test and Measurement ( “T&M” ) was comprised of our Boonton, Noisecom and Holzworth brands.

As more fully described in Note 2 below, on March 1, 2022, the Company completed the sale of Microlab to RF Industries, Ltd and on December 30, 2022 completed the sale of CommAgility to E-Space Acquisitions, LLC. Subsequent to the divestitures of Microlab and CommAgility, the Company is comprised of the T&M business which is made up of our Boonton, Noisecom and Holzworth brands. The T&M business provides radio frequency ( “RF” ) and microwave test equipment and low phase noise RF synthesizers to equipment manufacturers, aerospace and defense companies, military and government agencies, satellite communication companies, semiconductor companies and other global technology companies.

In accordance with applicable accounting guidance, the results of Microlab and CommAgility are presented as discontinued operations in the Consolidated Statements of Operations and Comprehensive Income/(Loss) and, as such, have been excluded from continuing operations. Further, the Company reclassified the assets and liabilities of Microlab and CommAgility as assets and liabilities of discontinued operations in the Consolidated Balance Sheet as of December 31, 2021. The Consolidated Statements of Cash Flows are presented on a consolidated basis for both continuing operations and discontinued operations. Our consolidated financial statements from continuing operations include the accounts of Noisecom, Boonton and Holzworth.

The accompanying consolidated financial statements have been prepared using accounting principles generally accepted in the United States ( “U.S. GAAP” ). All intercompany transactions and balances have been eliminated in consolidation.

### ***Use of Estimates***

The accompanying financial statements have been prepared in accordance with U.S. GAAP, which requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period. We base our assumptions, judgements and estimates on historical experience and various other factors that we believe to be reasonable under the circumstances. Accordingly, actual results could differ from those estimates. The most significant estimates and assumptions include management’ s analysis in support of inventory valuation, accounts receivable valuation, valuation of deferred tax assets, returns reserves, warranty accruals, goodwill and intangible assets, estimated fair values of stock options and vesting periods of performance-based stock options and restricted stock. At least quarterly, we evaluate our assumptions, judgements and estimates, and make changes as deemed necessary.

### **Concentrations of Credit Risk, Purchases and Fair Value**

Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of cash and cash equivalents and trade accounts receivable.

Credit evaluations are performed on customers requiring credit over a certain amount. Credit risk is mitigated to a lesser extent through collateral such as letters of credit, bank guarantees or payment terms like cash in advance.

For the years ended December 31, 2022 and December 31, 2021, one customer accounted for 15% and 13% of total consolidated revenues, respectively. At December 31, 2022, one customer accounted for 17% of consolidated gross accounts receivable. At December 31, 2021, one customer accounted for 11% of gross accounts receivable.

For the year ended December 31, 2022, two suppliers accounted for approximately 33% of total consolidated inventory purchases. For the year ended December 31, 2021, two suppliers accounted for approximately 37% of total consolidated inventory purchases.

### **Cash and Cash Equivalents**

Cash and cash equivalents represent deposits in banks and highly liquid investments purchased with maturities of three months or less at the date of purchase.

### **Accounts Receivable and Allowance for Doubtful Accounts**

Trade accounts receivable are stated at the amount owed by the customer, net of allowances for doubtful accounts. Estimated allowances for doubtful accounts are reviewed periodically taking into account the customer's recent payment history, the customer's current financial statements and other information regarding the customer's credit worthiness. Account balances are charged off against the allowance when it is determined the receivable will not be recovered.

### **Inventories**

Inventories are stated at the lower of cost or net realizable value. Inventory cost is determined on an average cost basis. Net realizable value is based upon an estimated average selling price reduced by estimated costs of completion, disposal and transportation. Reductions in inventory valuation are included in cost of revenues in the accompanying Consolidated Statements of Operations and Comprehensive Income/Loss. Finished goods and work-in-process include material, labor and overhead expenses.

The Company reviews inventory for excess and obsolescence based on best estimates of future demand, product lifecycle status and product development plans. The Company uses historical information along with these future estimates to reduce the inventory cost basis. Subsequent changes in facts and circumstances do not result in the restoration or increase in that newly established cost basis.

Inventory carrying value is net of inventory reserves of approximately \$499,000 as of December 31, 2022 and \$468,000 as of December 31, 2021.

Inventories consist of (in thousands):

	December 31, 2022	December 31, 2021
Raw materials	\$ 3,450	\$ 2,684
Work-in-process	553	492
Finished goods	1,084	1,263
	<u>\$ 5,087</u>	<u>\$ 4,439</u>

### **Prepaid Expenses and Other Current Assets**

Prepaid expenses and other current assets generally consist of prepaid U.S. federal and state taxes, prepaid insurance, prepaid maintenance agreements and the short-term portion of debt issuance costs. Prepaid U.S. federal and state taxes included in prepaid and other current assets was \$866,000 as of December 31, 2022.

### **Property, Plant and Equipment**

Property, plant and equipment are reflected at cost, less accumulated depreciation. Upon application of acquisition accounting, property, plant and equipment are measured at estimated fair value as of the acquisition date to establish a new historical cost basis.

Depreciation and amortization are provided on a straight-line basis over the estimated useful lives of the assets. The estimated useful lives for the property, plant and equipment are:

Machinery and computer equipment/software	3-8 years
Furniture and fixtures	5-7 years

Leasehold improvements are amortized over the shorter of the remaining term of the lease or the estimated economic life of the improvement. Repairs and maintenance are charged to operations as incurred; renewals and betterments are capitalized.

### **Business Combinations**

The Company uses the acquisition method of accounting for business combinations which requires the tangible and intangible assets acquired and liabilities assumed to be recorded at their respective fair market value as of the acquisition date. Goodwill represents the excess of the consideration transferred over the fair value of the net assets acquired. The fair values of the assets acquired and liabilities assumed are determined based upon the Company's valuation and involves making significant estimates and assumptions based on facts and circumstances that existed as of the acquisition date. The Company uses a measurement period following the acquisition date to gather information that existed as of the acquisition date that is needed to determine the fair value of the assets acquired and liabilities assumed. The measurement period ends once all information is obtained, but no later than one year from the acquisition date.

### **Goodwill**

Goodwill represents the excess of the aggregate purchase price over the fair value of the net assets acquired in a purchase business combination. Goodwill is evaluated for impairment annually, or more frequently if events occur or circumstances change that would indicate that goodwill might be impaired, by first performing a qualitative evaluation of events and circumstances impacting the reporting unit to determine the likelihood of goodwill impairment. Based on that qualitative evaluation, if the Company determines it is more likely than not that the fair value of a reporting unit exceeds its carrying amount, no further evaluation is necessary. Otherwise, we perform a quantitative impairment test.

The Company has one reporting unit with goodwill which is Holzworth. The Company's qualitative assessment of Holzworth goodwill in the fourth quarter of 2022 indicated no impairment.

### **Intangible and Long-lived Assets**

Intangible assets include acquired technology, customer relationships and tradenames. Intangible assets with finite lives are amortized using the straight-line method over the estimated economic lives of the assets, which range from ten to fourteen years. Long-lived assets, including intangible assets with finite lives, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of such assets may not be recoverable. Determination of recoverability is based on an estimate of undiscounted future cash flows resulting from the use of the asset and its eventual disposition. Measurement of an impairment loss for long-lived assets that management expects to hold and use is based on the estimated fair value of the asset. Long-lived assets to be disposed of are reported at the lower of carrying amount or estimated fair value less costs to sell. The estimated useful lives of intangible and long-lived assets are based on many factors including assumptions regarding the effects of obsolescence, demand, competition and other economic factors, expectations regarding the future use of the asset, and our historical experience with similar assets. The assumptions used to determine the estimated useful lives could change due to numerous factors including product demand, market conditions, technological developments, economic conditions and competition.

## **Fair Value of Financial Instruments**

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants at the reporting date. The accounting guidance establishes a three-tiered hierarchy, which prioritizes the inputs used in the valuation methodologies in measuring fair value:

Level 1 – Quoted prices in active markets for identical assets or liabilities.

Level 2 – Inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 – Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The categorization of a financial instrument within the valuation hierarchy is based on the lowest level of input that is significant to the fair value measurement.

The carrying amounts of the Company's financial instruments, including cash, accounts receivable, accounts payable and accrued liabilities, approximate fair value due to their relatively short maturities. In fiscal 2021, the Company's term loan and revolving credit facility yielded interest at a variable interest rate plus an applicable margin and, therefore, carrying amount approximated fair value.

## **Contingent Consideration**

A portion of the Holzworth purchase consideration was contingent upon certain financial targets ("Holzworth earnout") and required the Company to estimate the fair value of the earnout using estimated gross revenues and Adjusted EBITDA and scenarios for earnout periods. The liability was adjusted in 2021 and a loss on change in fair value of contingent consideration was recorded in the Consolidated Statement of Operations and Comprehensive Income/(Loss). The estimate of this contingent consideration was considered a Level 3 fair value measurement.

As of December 31, 2022, all Holzworth contingent consideration had been paid.

## **Foreign Currency Translation**

Assets and liabilities of non-U.S. subsidiaries that operate in a local currency environment, where the local currency is the functional currency, are translated from foreign currencies into U.S. dollars at period-end exchange rates while income and expenses are translated at the weighted average spot rate for the periods presented. Translation gains or losses related to net assets located outside the U.S. are shown as a component of accumulated other comprehensive income in the Consolidated Statements of Changes in Shareholders' Equity.

Aggregate foreign currency gains and losses, such as those resulting from the settlement of receivables or payables in a currency other than the subsidiary's functional currency, are recorded in the Consolidated Statements of Operations and Comprehensive Income/(Loss) (included in other income/expense). Foreign currency transaction gains were \$52,000 and \$40,000 in fiscal 2022 and 2021, respectively.

## **Other Comprehensive Income/(Loss)**

Other comprehensive income/(loss) is recorded directly to a separate section of shareholders' equity in accumulated other comprehensive income and includes unrealized gains and losses excluded from net income/(loss). These unrealized gains and losses consist of changes in foreign currency translation.

## **Research and Development Costs**

Research and development (R&D) costs are charged to operations when incurred. R&D costs include salaries and benefits, depreciation expense on equipment used for R&D purposes and third-party material and consulting costs, if clearly related to an R&D activity. The amounts charged to operations for R&D costs for the year ended December 31, 2022 and 2021 were \$1.8 million and \$1.7 million, respectively.

## **Advertising Costs**

Advertising expenses are charged to operations during the year in which they are incurred and were \$268,000 and \$279,000 for the years ended December 31, 2022 and 2021, respectively.

## **Stock-Based Compensation**

The Company follows the provisions of Accounting Standards Codification ( "ASC" ) 718, "Compensation - Stock Compensation" which requires that compensation expense be recognized, based on the fair value of the equity awards on the date of grant. The fair value of restricted share awards and restricted stock unit awards is determined using the market value of our common stock on the date of the grant. The fair value of stock options at the date of grant are estimated using the Black-Scholes option pricing model. When performance-based stock options are granted, the Company takes into consideration guidance under ASC 718 and SEC Staff Accounting Bulletin No. 107 (SAB 107) when determining assumptions. The expected option life is derived from assumed exercise rates based upon historical exercise patterns and represents the period of time that options granted are expected to be outstanding. The expected volatility is based upon historical volatility of our shares using daily price observations over an observation period that approximates the expected life of the options. The risk-free rate is based on the U.S. Treasury yield curve rate in effect at the time of grant for periods similar to the expected option life. The Company accounts for forfeitures for all equity awards when they occur.

Management estimates are necessary in determining compensation expense for stock options with performance-based vesting criteria. Compensation expense for this type of stock-based award is recognized over the period from the date the performance conditions are determined to be probable of occurring through the implicit service period, which is the date the applicable conditions are expected to be met. If the performance conditions are not considered probable of being achieved, no expense is recognized until such time as the performance conditions are considered probable of being met, if ever. If the award is forfeited because the performance condition is not satisfied, previously recognized compensation cost is reversed. Management evaluates performance conditions on a quarterly basis.

In the fourth quarter of 2021, management deemed the revenue performance targets related to certain performance option grants dated April 7, 2020 and August 4, 2020 as not probable of being met. This was primarily due to the pending divestiture of Microlab and its related revenues. Accordingly, the Company reversed \$217,000 of stock compensation expense previously recognized related to these grants.

## **Income Taxes**

The Company records deferred taxes in accordance with ASC 740, "Accounting for Income Taxes". This ASC requires recognition of deferred tax assets and liabilities for temporary differences between tax basis of assets and liabilities and the amounts at which they are carried in the financial statements, based upon the enacted rates in effect for the year in which the differences are expected to reverse. The Company establishes a valuation allowance when necessary to reduce deferred tax assets to the amount expected to be realized.

The Company periodically assesses the value of its deferred tax asset, a majority of which has been generated by a history of net operating losses and determines the necessity for a valuation allowance. The Company evaluates which portion, if any, will more likely than not be realized by offsetting future taxable income, taking into consideration any limitations that may exist on its use of its net operating loss carry-forwards.

Under ASC 740, the Company must recognize and disclose uncertain tax positions only if it is more-likely-than-not the tax position will be sustained on examination by the taxing authority, based on the technical merits of the position. The amounts recognized in the financial statements attributable to such position, if any, are recorded if there is a greater than 50% likelihood of being realized upon the ultimate resolution of the position. Based on the evaluations noted above, the Company has concluded that there are no significant uncertain tax positions requiring recognition or disclosure in its consolidated financial statements.

## Earnings/(Loss) Per Common Share

Basic earnings/(loss) per share is calculated by dividing net income/(loss) available to common shareholders by the weighted average number of shares of common stock outstanding during the period. Diluted earnings/(loss) per share is calculated by dividing net income/(loss) available to common shareholders by the weighted average number of common shares outstanding for the period and, when dilutive, potential shares from stock options using the treasury stock method, the weighted average number of unvested restricted shares, the weighted-average number of restricted stock units and the weighted average number of warrants to purchase common stock outstanding for the period. Shares from stock options and warrants are included in the diluted earnings per share calculation only when exercise prices are lower than the average market value of the common shares for the period presented. In periods with a net loss, the basic loss per share equals the diluted loss per share as all common stock equivalents are excluded from the per share calculation because they are anti-dilutive. In accordance with ASC 260, "Earnings Per Share", the following table reconciles basic shares outstanding to fully diluted shares outstanding.

	For the Years Ended December 31,	
	2022	2021
Weighted average common shares outstanding	21,701,831	22,049,636
Potentially dilutive equity awards	838,055	2,247,470
Weighted average common shares outstanding, assuming dilution	22,539,886	24,297,106

The weighted average number of options and warrants to purchase common stock not included in diluted loss per share because the effects are anti-dilutive, or the performance condition was not met in 2022, was 1,785,548.

The weighted average number of options and warrants to purchase common stock not included in diluted loss per share because the effects are anti-dilutive, or the performance condition was not met in 2021, was 1,205,000. The estimated number of shares issuable under the terms of the Holzworth earnout, if the balance of the earnout was paid in shares of common stock at December 31, 2021 was 1,340,637.

## Recent Accounting Pronouncements Adopted in 2022

There were no material accounting pronouncement adoptions by the Company in fiscal year 2022.

## Recent Accounting Pronouncements Not Yet Adopted

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments - Credit Losses (Topic 326)*. ASU 2016-13 changes the impairment model for most financial assets and will require the use of an "expected loss" model for instruments measured as amortized cost. This pronouncement is effective for smaller reporting companies for fiscal years, and for interim periods within those fiscal years, beginning after December 15, 2022. The Company plans to adopt the standard effective January 1, 2023. The adoption of this standard did not have a material impact on our consolidated financial statements.

## NOTE 2 - DISCONTINUED OPERATIONS

### Microlab

On December 16, 2021, the Company and its wholly owned subsidiary Microlab entered into a Membership Interest Purchase Agreement (the "Microlab Purchase Agreement") with RF Industries, Ltd., a Nevada corporation (the "Buyer") whereby the Buyer agreed to purchase 100% of the membership interests in Microlab for a purchase price of \$24,250,000, subject to certain adjustments as set forth in the Microlab Purchase Agreement. The board of directors of each of the Company and the Buyer unanimously approved the Microlab Purchase Agreement and the transactions contemplated thereby (collectively, the "Microlab Transaction"). On February 25, 2022, the shareholders of the Company approved the transaction at a Special Meeting of Shareholders held virtually via live webcast and on March 1, 2022, the Microlab Transaction closed.

At closing the Company received approximately \$22.8 million in proceeds net of indemnification and purchase price adjustment holdbacks of \$150,000 and \$100,000, respectively, and direct expenses of approximately \$1.1 million including fees to our advisors. In July 2022, the Company received \$225,000 in final purchase price adjustment primarily related to the working capital adjustment and on March 1, 2023 the Company received the indemnification holdback amount of \$150,000. In total, the Company received net proceeds of approximately \$23.1 million related to the Microlab Transaction. In 2022 the Company used \$4.2 million of the Microlab Transaction proceeds to repay in full our outstanding term loan with Muzinich BDC and approximately \$600,000 was used to repay in full our outstanding revolver balance related to the Bank of America credit agreement (see Note 4). The Company terminated both the Muzinich term loan and Bank of America credit facility as of the Microlab Transaction date. Additionally, concurrent with the closing, the Company entered into a sublease with RF Industries, Ltd for approximately one-half of the square footage of our corporate headquarters in Parsippany, NJ.

The Transaction was treated as a sale of the assets and liabilities of Microlab to RF Industries, Ltd. for U.S. federal and applicable state income tax purposes.

In accordance with ASC 205-20 *Discontinued Operations*, the results of Microlab are presented as discontinued operations in the Consolidated Statements of Operations and Comprehensive Income/(Loss) and, as such, have been excluded from continuing operations. Further, the Company reclassified the assets and liabilities of Microlab as assets and liabilities of discontinued operations in the Consolidated Balance Sheet as of December 31, 2021.

The following table summarizes the significant items included in income from discontinued operations for Microlab, net of tax in the Consolidated Statement of Operations and Comprehensive Income/(Loss) for the twelve months ended December 31, 2022 and 2021 (in thousands):

	Twelve months ended	
	December 31, 2022	December 31, 2021
Net revenues	\$ 2,477	\$ 17,756
Cost of revenues	1,626	10,259
Gross profit	851	7,497
Operating expenses	693	3,317
Gain on divestiture, net of expenses	16,490	-
Income from Discontinued Operations before income taxes	16,648	4,180
Income tax expense	3,643	791
Income from Discontinued Operations, net of income taxes	\$ 13,005	\$ 3,389

The following table summarizes the carrying value of the significant classes of assets and liabilities of Microlab classified as discontinued operations as of December 31, 2021:

<b>Current Assets</b>	
Accounts receivable, net	\$ 2,883
Inventories, net	3,986
Total current assets	6,869
Property, plant and equipment, net	479
Goodwill	1,351
Deferred tax asset	3,173
Other non current assets	165
Total non current assets	5,168
Total assets	\$ 12,037
<b>Current liabilities</b>	
Accounts payable	\$ 783
Accrued expenses and other current liabilities	1,182
Total current liabilities	\$ 1,965



On December 4, 2022, the Company, and its wholly owned subsidiary, Wireless Telecommunications Group, LTD, a company organized under the laws of England and Wales ( "Holdings" ), which owns 100% of the outstanding securities of CommAgility, entered into a Securities Purchase Agreement (the "CommAgility Purchase Agreement" ) with E-Space Acquisitions LLC, a Delaware limited liability company ( "Buyer" ), and eSpace Inc., a Delaware corporation, as guarantor. The CommAgility Purchase Agreement provided for the purchase by the Buyer of 100% of the issued and outstanding equity interests of Holdings (the "Securities" ) from the Company. The board of directors or other governing body of each of the Company and the Buyer has unanimously approved the CommAgility Purchase Agreement and the transactions contemplated thereby (collectively, the "CommAgility Transaction" ). Under the terms of the CommAgility Purchase Agreement, the purchase price for the Securities was estimated to be approximately \$14.5 million, inclusive of \$13.8 million in cash consideration and a \$750,000 note payable, subject to agreed-upon reductions of \$650,000.

The CommAgility Transaction closed on December 30, 2022 and the Company received net proceeds of \$12.2 million which is comprised of the cash consideration of \$13.8 million less direct expenses of approximately \$1.6 million. The note payable of \$750,000 has been offset by agreed-upon reductions of \$650,000 for a net balance of approximately \$100,000 which is due one year from the transaction close or upon a change in control as defined in the CommAgility Purchase Agreement. The note receivable balance of \$100,000 has been further offset by the 2023 UK transaction taxes of approximately \$69,000 and the expected net proceeds of the note is approximately \$31,000.

In accordance with ASC 205-20 *Discontinued Operations*, the results of CommAgility are presented as discontinued operations in the Consolidated Statements of Operations and, as such, have been excluded from continuing operations. Further, the Company reclassified the assets and liabilities of CommAgility as assets and liabilities of discontinued operations in the Consolidated Balance Sheet as of December 31, 2021.

The following table summarizes the significant items included in income from discontinued operation for CommAgility, net of tax in the Consolidated Statement of Operations for the twelve months ended December 31, 2022 and 2021 (in thousands):

	Twelve months ended	
	December 31, 2022	December 31, 2021
Net revenues	\$ 5,009	\$ 8,813
Cost of revenues	2,174	4,187
Gross profit	2,835	4,626
Operating expenses	5,874	6,734
Other expense	162	
Gain on divestiture, net of expenses	6,344	-
Income from Discontinued Operations before income taxes	3,143	(2,108)
Income tax (benefit)	(900)	(911)
Income from Discontinued Operations, net of income taxes	\$ 4,043	\$ (1,197)

The following table summarizes the carrying value of the significant classes of assets and liabilities of CommAgility classified as discontinued operations as of December 31, 2021:

<b>Current Assets</b>	
Accounts receivable, net	\$ 364
Inventories, net	648
Prepaid expenses and other current assets	1,295
<b>Total current assets</b>	<b>2,307</b>
<b>Property, plant and equipment, net</b>	
Goodwill and intangible assets, net	4,108
Other intangible assets	500
<b>Total non current assets</b>	<b>5,191</b>
<b>Total assets</b>	<b>\$ 7,497</b>
<b>Current liabilities</b>	
Accounts payable	\$ 883
Accrued expenses and other current liabilities	794
Short term debt	42
Deferred revenue	384
Deferred income taxes	228
<b>Total current liabilities</b>	<b>\$ 2,331</b>
<b>Long term liabilities</b>	
Long term debt	295
<b>Total non current liabilities</b>	<b>\$ 295</b>

The cash flows related to discontinued operations have not been segregated and are included in the consolidated statements of cash flows for all periods presented. Microlab depreciation expense for the two months ended March 1, 2022 was not material. Microlab depreciation expense for the twelve months ended December 31, 2021 and included in the consolidated statement of cash flows was \$254,000. CommAgility depreciation expense for the twelve months ended December 31, 2022 and 2021 and included in the consolidated statement of cash flows was \$360,000 and \$984,000, respectively. Microlab capital expenditures were not material in the two months ended March 1, 2022 and were \$97,000 for the twelve months ended December 31, 2021. CommAgility capital expenditures were \$488,000 in fiscal 2022 and were \$238,000 for the twelve months ended December 31, 2021.

### NOTE 3 - ACQUISITION OF HOLZWORTH

On February 7, 2020, the Company completed the acquisition of all of the outstanding shares of Holzworth.

The acquisition has been accounted for under the acquisition method of accounting in accordance with ASC 805, *Business Combinations*. Accounting for acquisitions requires us to recognize separately from goodwill, the assets acquired and the liabilities assumed at their acquisition date fair values. Goodwill as of the acquisition date is measured as the excess of consideration transferred over the acquisition date fair values of the assets acquired and the liabilities assumed.

The total purchase price for Holzworth was \$13.5 million of which \$12.7 million was paid in cash. The cash portion of the purchase price was comprised of cash at close, deferred purchase price, holdbacks net of working capital settlement and the cash portion of earnout. Additionally, \$773,000 of the purchase price was paid in shares of the Company's common stock. The total number of shares of the Company's common stock issued as purchase price was 487,890. There are no additional earnout payments due for the Holzworth acquisition.

## NOTE 4 - DEBT

### *Termination of Muzinich Term Loan Facility and Bank of America N.A. Credit Facility*

On March 1, 2022, the Company repaid in full and terminated that certain Credit Agreement dated February 7, 2020, among the Company, its subsidiaries and Muzinich BDC, Inc., as amended on May 4, 2020, February 25, 2021, May 27, 2021, and September 28, 2021 (the "Term Loan Facility"). The Company repaid the outstanding principal balance of \$4.1 million and accrued interest thereon. Additionally, on March 1, 2022, the Company terminated that certain Loan and Security Agreement dated as of February 16, 2017 among the Company, its subsidiaries and Bank of America, as amended on June 30, 2017, January 23, 2019, February 27, 2019, November 8, 2019, February 7, 2020, May 1, 2020, February 25, 2021 and September 28, 2021 (the "Credit Facility"), which included an asset based revolving loan ("revolver") which was subject to a borrowing base calculation. The outstanding balance of the revolver at March 1, 2022 was approximately \$600,000. The repayment of the Term Loan Facility and Revolver were funded by the proceeds of the Microlab divestiture.

The Company accounted for the termination of the Term Loan Facility and Credit Facility as an extinguishment of debt in accordance with ASC 470 *Debt*. The Company recognized a loss on extinguishment of debt of \$792,000 which was primarily comprised of unamortized debt issuance costs.

### *CIBLS Loan*

On May 27, 2021, CommAgility entered into the Coronavirus Business Interruption Loan Agreement ("CIBLS Loan") with Lloyds Bank PLC ("Lloyds"). Under the terms of the CIBLS Loan CommAgility could draw up to a maximum of £250,000 for purposes of supporting daily business cash flow. The CIBLS Loan was repayable in 48 consecutive equal monthly installments beginning in month 13 after the initial loan drawdown (12 month principal repayment holiday). Interest was payable monthly at the official bank rate of the Bank of England plus an interest margin of 2.35% per annum. Interest payments began in month 13 after the initial loan drawdown. The first twelve months of interest payments were paid by the U.K. government. The CIBLS Loan was secured by the assets of CommAgility.

On July 1, 2021, CommAgility executed a draw down of the maximum amount of £250,000. On May 30, 2022, CommAgility repaid the CIBLS Loan in full.

As of December 31, 2022, the Company has no outstanding debt obligations.

### *Issuance of Stock Warrants*

Pursuant to the Term Loan Facility, the Company issued a Warrant, dated February 7, 2020 (the "Warrant"), to Muzinich. Under the Warrant, Muzinich has the right to purchase 266,167 shares of common stock of the Company at an exercise price of \$1.3923 per share (an aggregate value of approximately \$370,588), based on a 90-day volume weighted average price for shares of stock of the Company (the "Warrant Stock"). The Warrant is exercisable for an indefinite period from the date of the Warrant and may be exercised on a cashless basis. The number of shares of common stock deliverable upon exercise of the Warrant is subject to adjustment for subdivision or consolidation of shares and other standard dilutive events. Additionally, the exercise price may be adjusted based on a formula in the event of a common stock offering by the Company at an offering price below fair market value, as defined, and below exercise price. In connection with the issuance of the Warrant, the Company granted Muzinich one demand registration right and piggyback registration rights with respect to the Warrant Stock, subject to certain exceptions.

If the Additional Acquisition (as defined in *Term Loan Facility* above) is consummated, the Company has agreed to issue to Muzinich at the closing of the Additional Acquisition an additional Warrant for the right to purchase 367,564 shares of common stock of the Company at an exercise price of \$1.3923 per share (an aggregate value of approximately \$511,765), based upon a 90-day volume weighted average price for shares of stock of the Company as of February 7, 2020 (the "Additional Warrant"). The Additional Warrant will contain the same terms and conditions as the Warrant, except that Muzinich will have only one demand registration right, subject to certain exceptions, with respect to shares of common stock of the Company issued under the Warrant and the Additional Warrant. No further acquisitions were undertaken under the Term Loan Facility and as such no additional warrants will be issued.

The stock warrants issued to Muzinich are classified as equity. The fair value of the warrants, as calculated using the Black Scholes model as of the issuance date, was approximately \$150,000 and was recorded as a reduction to the carrying value of the debt. The significant inputs included in the Black Scholes calculation were a risk-free rate of 1.41%, volatility of 48.7% and the stock price on date of grant of \$1.34.

## NOTE 5 - EQUITY

On May 4, 2022, the Board of Directors of the Company authorized up to \$4 million for a share repurchase program for the Company's outstanding stock. The share repurchase program expired on December 31, 2022. During 2022, the Company repurchased 1,683,160 shares of common stock for \$2.5 million inclusive of commissions. These shares have been recorded as treasury stock on the Consolidated Balance Sheet.

On July 21, 2021, the Company entered into a Sales Agreement with B. Riley Securities, Inc. (the "Agent"), to issue and sell through the Agent, shares of the Company's common stock, having an aggregate offering price of up to \$12,000,000. The Agent was not required to sell any specific number of shares. Shares sold under the Sales Agreement were issued and sold pursuant to the Company's previously filed registration statement on Form S-3 (File No. 333-227051) filed with the Securities and Exchange Commission (the "Commission") on August 27, 2018 and declared effective on September 17, 2018. A prospectus supplement relating to the offering of the Shares was filed with the Commission on July 21, 2021.

From July 21, 2021 through August 6, 2021 the Agent sold 264,701 shares of the Company's common stock for net proceeds of \$739,000, after deducting sales commissions paid to the Agent in accordance with the terms of the Sales Agreement and \$563,000 after deducting legal and other expenses.

The registration statement pursuant to which the shares were sold expired on September 17, 2021 and was not renewed.

## NOTE 6 - LEASES

The Company's lease agreements consist of building leases for its operating locations and office equipment leases for printers and copiers with lease terms that range from less than 12 months to 8 years. At inception, the Company determines if an arrangement contains a lease and whether that lease meets the classification criteria of a finance or operating lease. The Company's leases for office equipment such as printers and copiers contain lease and non-lease components (i.e. maintenance). The Company accounts for lease and non-lease components of office equipment as a single lease component.

All of the Company's leases are operating leases and are presented as right of use lease asset, short term lease liability and long term lease liability on the Consolidated Balance Sheets as of December 31, 2022 and 2021. These assets and liabilities are recognized at the commencement date based on the present value of remaining lease payments over the lease term using the Company's incremental borrowing rate. Short-term leases, which have an initial term of 12 months or less, are not recorded on the balance sheet.

Lease expense is recognized on a straight-line basis over the lease term and is included in cost of revenues and general and administrative expenses on the Consolidated Statement of Operations and Comprehensive Income/(Loss).

Cash paid for amounts included in the present value of operating lease liabilities was \$637,000 and \$618,000 during the twelve months ended December 31, 2022 and 2021, respectively, and is included in operating cash flows.

Operating lease costs were \$988,000 and \$934,000 during the twelve months ended December 31, 2022 and 2021, respectively. In 2022, the Company recognized \$304,000 in sublease income in connection with our sublease with Microlab which is recorded in other income on the consolidated statement of operations and comprehensive income/(loss).

The following table presents information about the amount and timing of cash flows arising from the Company's operating leases as of December 31, 2022.

(in thousands)	December 31, 2022
<b>Maturity of Lease Liabilities</b>	
2023	\$ 276
2024	158
2025	163
2026	69
Total undiscounted operating lease payments	666
Less: imputed interest	(51)
<b>Present Value of operating lease liabilities</b>	<b>\$ 615</b>
<b>Balance sheet classification</b>	
Current lease liabilities	\$ 251
Long-term lease liabilities	364
<b>Total operating lease liabilities</b>	<b>\$ 615</b>
<b>Other information</b>	
Weighted-average remaining lease term (months)	34
Weighted-average discount rate for operating leases	5.88%

## NOTE 7 - REVENUE

Revenue is recognized upon transfer of control of promised products or services to customers in an amount that reflects the consideration to which the Company expects to be entitled in exchange for promised goods or services. The Company's performance obligations are satisfied at a point in time.

### Nature of Products and Services

#### Hardware

The Company generally has one performance obligation in its arrangements involving the sales of our T&M products. When the terms of a contract include the transfer of multiple products, each distinct product is identified as a separate performance obligation. Generally, satisfaction occurs when control of the promised goods is transferred to the customer in exchange for consideration in an amount for which we expect to be entitled. Generally, control is transferred when legal title of the asset moves from the Company to the customer. We sell our products to a customer based on a purchase order, and the shipping terms per each individual order are primarily used to satisfy the single performance obligation. However, in order to determine control has transferred to the customer, the Company also considers:

- when the Company has a present right to payment for the asset
- when the Company has transferred physical possession of the asset to the customer
- when the customer has the significant risks and rewards of ownership of the asset
- when the customer has accepted the asset

#### Services

Arrangements involving calibration and repair services of the Company's products are generally considered a single performance obligation and are recognized as the services are rendered.

### Shipping and Handling

Shipping and handling activities performed after the customer obtains control are accounted for as fulfillment activities and recognized as cost of revenues.

### Disaggregated Revenue

We disaggregate our revenue from contracts with customers by product family and geographic location as we believe it best depicts how the nature, timing and uncertainty of our revenue and cash flows are affected by economic factors. See details in the tables below (in thousands).

	<b>Twelve Months Ended December 31, 2022</b>	<b>Twelve Months Ended December 31, 2021</b>
<b>Total net revenues by revenue type</b>		
Noise generators and components	13,785	13,744
Power meters and analyzers	6,775	7,154
Services	1,807	1,778
<b>Total net revenue</b>	<b>\$ 22,367</b>	<b>\$ 22,676</b>
<b>Total net revenues by geographic areas</b>		
Americas	\$ 16,177	\$ 16,354
EMEA	2,828	2,508
APAC	3,362	3,814
<b>Total net revenue</b>	<b>\$ 22,367</b>	<b>\$ 22,676</b>

Net revenues are attributable to a geographic area based on the destination of the product shipment.

The majority of shipments in the Americas are to customers located within the United States. For the years ended December 31, 2022 and 2021, sales in the United States amounted to \$15.9 million and \$15.1 million, respectively.

For the year ended December 31, 2022, shipments to the EMEA region were largely concentrated in Germany and Israel. Shipments to Germany and Israel in 2022 amounted to \$971,000 and \$625,000, respectively. For the year ended December 31, 2021 shipments to the EMEA region were largely concentrated in Germany and the U.K. Shipments to Germany and the U.K. in 2021 amounted to \$846,000 and \$473,000, respectively.

The largest concentration of shipments in the APAC region were to China and Hong Kong, where shipments amounted to \$840,000 and \$492,000 for the year ended December 31, 2022, respectively, and \$944,000 and \$737,000 for the year ended December 31, 2021, respectively.

**NOTE 8 - GOODWILL AND INTANGIBLE ASSETS**

Goodwill consists of \$6.0 million related to the Holzworth acquisition.

Intangible assets consist of the following (in thousands):

	<b>December 31, 2022</b>		
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Customer relationships	\$ 2,310	\$ (1,123)	\$ 1,187
Proprietary technology	1,550	(452)	1,098
Holzworth tradename	400	(97)	303
Total	<u>\$ 4,260</u>	<u>\$ (1,672)</u>	<u>\$ 2,588</u>

	<b>December 31, 2021</b>		
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Customer relationships	\$ 2,310	\$ (738)	\$ 1,572
Proprietary technology	1,550	(297)	1,253
Holzworth tradename	400	(64)	336
Total	<u>\$ 4,258</u>	<u>\$ (1,099)</u>	<u>\$ 3,161</u>

Amortization of acquired intangible assets was \$573,000 for each of the twelve months periods ended December 31, 2022 and 2021. Amortization of proprietary technology is included in costs of revenues in the Consolidated Statements of Operations and Comprehensive Income/(Loss). Amortization of all other acquired intangible assets is included in general and administrative expenses.

The estimated future amortization expense related to intangible assets is as follows as of December 31, 2022 (in thousands):

2023	\$ 573
2024	573
2025	573
2026	220
2027	188
Thereafter	461
Total	<u>\$ 2,588</u>

**NOTE 9 - PROPERTY, PLANT AND EQUIPMENT**

Property, plant and equipment, consist of the following as of December 31 (in thousands):

	<b>2022</b>	<b>2021</b>
Machinery & computer equipment/software	\$ 5,153	\$ 4,957
Furniture & fixtures	419	413
Leasehold improvements	1,348	1,165
Gross property, plant and equipment	6,920	6,535
Less: Accumulated depreciation	6,453	6,066
Net property, plant and equipment	\$ 467	\$ 469

Depreciation expense of \$400,000 and \$340,000 was recorded for the years ended December 31, 2022 and 2021, respectively.

**NOTE 10 - OTHER ASSETS**

Other assets consist of the following as of December 31 (in thousands):

	<b>2022</b>	<b>2021</b>
Product demo assets	\$ 139	\$ 188
Security deposit	13	63
Other	33	33
Total	\$ 185	\$ 284

Product demo assets are net of accumulated amortization expense of \$502,000 and \$397,000 as of December 31, 2022 and 2021, respectively. Amortization expense related to demo assets was \$17,000 and \$84,000 in 2022 and 2021, respectively.

**NOTE 11 - ACCRUED EXPENSES AND OTHER CURRENT LIABILITIES**

Accrued expenses and other current liabilities consist of the following as of December 31 (in thousands):

	<b>2022</b>	<b>2021</b>
Holzworth earnout (Year 1 and Year 2)	\$ -	\$ 2,942
Goods received not invoiced	148	281
Payroll and related benefits	193	427
Accrued bonus	625	485
Accrued commissions	461	439
Accrued professional fees	795	456
Sales and use tax	180	177
Holzworth deferred purchase price	-	250
Warranty reserve	76	61
Other	215	318
Total	\$ 2,693	\$ 5,836



## NOTE 12 - ACCOUNTING FOR STOCK BASED COMPENSATION

The Company follows the provisions of ASC 718 *Compensation-Stock Compensation*. The Company's results for the years ended December 31, 2022 and December 31, 2021 include stock based compensation expense totaling \$1,018,000 and \$474,000, respectively. Such amounts have been included in the Consolidated Statement of Operations and Comprehensive Income/(Loss) within general and administrative expenses.

### Incentive Compensation Plan

In 2012, the Company's Board of Directors and shareholders approved the 2012 Incentive Compensation Plan (the "Initial 2012 Plan"), which provides for the grant of equity, including restricted stock awards, restricted stock units, non-qualified stock options and incentive stock options in compliance with the Internal Revenue Code of 1986, as amended, to employees, officers, directors, consultants and advisors of the Company who are expected to contribute to the Company's future growth and success. When originally approved, the Initial 2012 Plan provided for the grant of awards relating to 2 million shares of common stock, plus those shares subject to awards previously issued under the Company's 2000 Stock Option Plan that expire, are canceled or are terminated after adoption of the Initial 2012 Plan without having been exercised in full and would have been available for subsequent grants under the 2000 Stock Option Plan. In June 2014, the Company's shareholders approved the Amended and Restated 2012 Incentive Compensation Plan (the "2012 Plan") allowing for an additional 1.6 million shares of the Company's common stock to be available for future grants under the 2012 Plan. The 2012 Plan provides that if awards are forfeited, expire or otherwise terminate without issuance of the shares underlying the awards, or if the award does not result in issuance of all or part of the shares underlying the award, the unissued shares are again available for awards under the 2012 Plan. As of December 31, 2021, there are no shares available for issuance under the 2012 Plan.

In the second quarter of 2021, the Company's Board of Directors and shareholders approved the 2021 Long Term Incentive Plan (the "2021 Incentive Plan"), which provides for the grant of equity-based and cash incentives, including stock awards, stock unit awards, performance unit awards, non-qualified stock options, incentive stock options and cash awards, including dividend equivalent rights to employees, officers, directors or other service providers of the Company who are expected to contribute to the Company's future growth and success. The 2021 Incentive Plan provides for the grant of awards relating to 1.5 million shares of common stock. As of December 31, 2022, there are 378,125 shares available for grant under the 2021 Incentive Plan.

All service-based (time vesting) options granted have ten-year terms from the date of grant and typically vest annually and become fully exercisable after a maximum of five years. However, vesting conditions are determined on a grant by grant basis. Performance-based options granted have ten-year terms and vest and become fully exercisable when determinable performance targets are achieved. Performance targets are approved by the Company's compensation committee of the Board of Directors. Under the 2012 Plan and 2021 Incentive Plan, options may be granted to purchase shares of the Company's common stock exercisable only at prices equal to or above the fair market value on the date of the grant.

The following summarizes the components of stock-based compensation expense for the years ending December 31 (in thousands):

	2022	2021
Service based restricted stock awards	\$ 815	\$ 154
Service based restricted stock units	254	240
Performance based stock options	-	(89)
Service based stock options	(51)	11
	<u>\$ 1,018</u>	<u>\$ 316</u>

During the twelve months ended December 31, 2022 the Company reversed \$52,000 in share-based compensation expense related to unvested stock options that were forfeited and \$144,000 in share-based compensation related to unvested restricted stock awards that were forfeited for employees exiting the Company.

As of December 31, 2022, there were no unrecognized compensation costs related to unvested stock options, \$205,000 of unrecognized compensation costs related to unvested restricted stock awards which are expected to be recognized over 1 year and \$66,000 of unrecognized compensation costs related to unvested restricted stock units which are expected to be recognized over 7 months.

As of December 31, 2021, \$2,000 of unrecognized compensation costs related to unvested stock options is expected to be recognized over a remaining weighted average period of 1.0 years, \$451,000 of unrecognized compensation costs related to unvested restricted shares is expected to be recognized over a remaining weighted average period of 1.8 years and \$253,000 of unrecognized compensation costs related to unvested restricted stock units is expected to be recognized over 6 months.

In the fourth quarter 2021, management deemed the revenue performance targets related to certain performance option grants dated April 7, 2020 and August 4, 2020 as not probable of being met. This was primarily due to the pending divestiture of Microlab and its related revenues. Accordingly, the Company reversed \$217,000 of stock compensation expense previously recognized related to these grants.

### Restricted Common Stock Awards

A summary of the status of the Company's non-vested restricted common stock, as granted under the Company's approved equity compensation plans, as of December 31, 2022 and 2021, and changes during the twelve months ended December 31, 2022 and 2021, are presented below:

	2022		2021	
	Number of Shares	Weighted Average Grant Date Fair Value	Number of Shares	Weighted Average Grant Date Fair Value
<b>Non-vested Restricted Shares</b>				
<b>Non-vested as of January 1</b>	357,336	\$ 1.84	200,670	\$ 1.52
Granted	370,000	\$ 1.95	255,000	\$ 1.98
Vested and issued	(167,086)	\$ 1.85	(98,334)	\$ 1.61
Forfeited	(163,750)	\$ 1.70	-	-
<b>Non-vested as of December 31</b>	<b>396,500</b>	<b>\$ 2.00</b>	<b>357,336</b>	<b>\$ 1.84</b>

On January 6, 2022, the Compensation Committee of the Board of Directors approved the grant of restricted common stock awards to named executive officers Tim Whelan, Mike Kandell, Dan Monopoli and Alfred Rodriguez of 125,000, 75,000, 50,000 and 50,000 shares, respectively, which vest in equal annual installments over two years. If an executive's service with the Company terminates before the restricted awards are fully vested, then the shares that are not then fully vested are forfeited and immediately returned to the Company. The grant date value per share was \$2.11.

On June 16, 2022 and July 5, 2022, two employees were granted restricted stock in the amounts of 20,000 and 50,000, respectively. Both grants had a vesting term of two years and grant date per share value of \$1.28 and \$1.26, respectively. Both grants were forfeited prior to vesting as both employees exited the Company. The shares are included in grants and forfeitures in the table above and the compensation cost was reversed.

In the fourth quarter 2021, the Company granted 23 employees restricted common stock awards that vest over 2 years subject to continued employment through each vesting date. If an employee's service with the Company terminates before the restricted awards are fully vested, then the shares that are not then fully vested are forfeited and immediately returned to the Company.

The following table summarizes the restricted common stock awards granted during the years ended December 31, 2022 and 2021 under the Company's approved equity compensation plans:

	Number of Shares	Fair Market Value per Granted Share	Vesting
<b>2022</b>			
1/7/22 - Service grant - Employee	300,000	\$ 2.11	Annual vesting through January 2024
6/16/22 - Service grant - Employee	20,000	\$ 1.28	Annual vesting through June 2024
7/8/22 - Service grant - Employee	50,000	\$ 1.26	Annual vesting through July 2024
<b>2021</b>			
10/12/21 - Service grant - Employee	55,000	\$ 2.03	Annual vesting through October 2023
10/18/21 - Service grant - Employee	105,000	\$ 1.96	Annual vesting through October 2023
10/28/21 - Service grant - Employee	75,000	\$ 2.12	Annual vesting through October 2023
12/6/21 - Service grant - Employee	20,000	\$ 1.76	Annual vesting through December 2023

#### Restricted Stock Units:

In fiscal 2022 and fiscal 2021, the Company granted Restricted Stock Units ( "RSU" ) to each of our board members. Each RSU represents the Company's obligation to issue one share of the Company's common stock subject to the RSU award agreement and the 2021 Incentive Plan and 2012 Plan, respectively. The RSUs vest on the day before the first anniversary of the grant date or, if earlier, the effective date of a separation of service due to death or disability, provided the board member has rendered continuous service to the Company as a member of the board of directors from grant date to vesting date. Once vested, the RSU will be settled by delivery of shares to the board member no later than 30 days following: 1) the third anniversary of the grant date, 2) separation from service following, or coincident with, a vesting date, or 3) a change in control.

A summary of the status of the Company's non-vested restricted stock units, as granted under the Company's approved equity compensation plans, as of December 31, 2022 and 2021, and changes during the twelve months ended December 31, 2022 and 2021, are presented below:

	2022		2021	
	Number of Shares	Weighted Average Grant Date Fair Value	Number of Shares	Weighted Average Grant Date Fair Value
<b>Non-vested Restricted Stock Units</b>				
<b>Non-vested as of January 1</b>	150,000	\$ 2.70	161,507	\$ 1.21
Granted	125,000	\$ 1.53	154,400	\$ 2.68
Vested and issued	(150,000)	\$ 2.70	(165,907)	\$ 1.23
Forfeited	-	-	-	-
<b>Non-vested as of December 31</b>	<b>125,000</b>	<b>\$ 1.53</b>	<b>150,000</b>	<b>\$ 2.70</b>

The following table summarizes the restricted common stock units granted during the years ended December 31, 2022 and 2021 under the Company's approved equity compensation plans:

	Number of Shares	Fair Market Value per Granted Share	Vesting
<b>2022</b>			
8/8/2022 - Service grant - Board of Directors	125,000	\$ 1.53	August 8, 2023
<b>2021</b>			
4/1/2021 - Service grant - Board of Directors	4,400	\$ 1.85	Annual board meeting - June 2021
8/2/2021 - Service grant - Board of Directors	150,000	\$ 2.70	August 2, 2022

### Performance-Based Stock Option Awards

On August 4, 2020 the Company granted 150,000 performance-based stock options to our Chief Revenue Officer under the 2012 Plan.

On April 7, 2020 the Company granted 970,000 performance-based stock options to various employees under the 2012 Plan.

The performance options granted on both August 4 and April 7, 2020 vest when the Company achieves consolidated revenue targets as outlined in the schedule below:

- Consolidated annualized gross revenues \$55.0 million - 25% vesting
- Consolidated annualized gross revenues \$61.5 million - 50% vesting
- Consolidated annualized gross revenues \$69.0 million - 75% vesting
- Consolidated annualized gross revenues \$77.5 million - 100% vesting

Consolidated annualized gross revenues include revenue from Holzworth from acquisition date (February 7, 2020) forward, but do not include any additional acquisitions from February 7, 2020 forward. Consolidated annualized gross revenues is calculated on a calendar year basis (i.e. twelve months ended December 31).

In accordance with ASC 718, compensation expense is recognized over the period from the date the performance conditions are determined to be probable of occurring through the implicit service period, which is the date the applicable conditions are expected to be met. If the performance conditions are not considered probable of being achieved, no expense is recognized until such time as the performance conditions are considered probable of being met, if ever. If the award is forfeited because the performance condition is not satisfied, previously recognized compensation cost is reversed. Management evaluates performance conditions on a quarterly basis. Prior to the fourth quarter of 2021, the estimated implicit service period is April 2020 thru December 2025 for the April performance-based options and August 2020 thru December 2025 for the August performance-based options. In the fourth quarter of 2021 we deemed the performance conditions related to these grants not probable of being met due to the pending Microlab divestiture and the resulting reduction of consolidated revenue in the future. Accordingly, \$217,000 of stock compensation expense was reversed in the fourth quarter of 2021.

A summary of performance-based stock option activity, and related information for the years ended December 31, 2022 and December 31, 2021 follows:

	2022		2021	
	<b>Options</b>	<b>Weighted Average Exercise Price</b>	<b>Options</b>	<b>Weighted Average Exercise Price</b>
<b>Outstanding as of January 1</b>	1,205,000	\$ 1.52	1,205,000	\$ 1.52
Granted	-	-	-	-
Exercised	-	-	-	-
Forfeited	(425,000)	\$ 1.52	-	-
Expired	-	-	-	-
<b>Outstanding as of December 31</b>	<b>780,000</b>	<b>\$ 1.46</b>	<b>1,205,000</b>	<b>\$ 1.52</b>
<b>Exercisable at December 31</b>	-	-	-	-

No performance-based stock options were granted in 2022 or 2021.

As of December 31, 2022, none of the performance-based stock options outstanding were exercisable as the performance conditions were not met. The aggregate intrinsic value of performance-based stock options outstanding that were “in the money” (exercise price was lower than market price) as of December 31, 2021 was \$257,000 and the weighted average remaining life was 7 years.

As of December 31, 2021, none of the performance-based stock options outstanding were exercisable as the performance conditions were not met. The aggregate intrinsic value of performance-based stock options outstanding that were “in the money” (exercise price was lower than market price) as of December 31, 2021 was \$862,000 and the weighted average remaining life was 7.9 years.

The range of exercise prices of outstanding performance-based options at December 31, 2022 is \$1.12 to \$1.83 with a weighted average exercise price of \$1.46 per share.

### Service-Based Stock Option Awards

A summary of service-based stock option activity and related information for the years ended December 31, 2022 and 2021 follows:

	2022		2021	
	<b>Options</b>	<b>Weighted Average Exercise Price</b>	<b>Options</b>	<b>Weighted Average Exercise Price</b>
<b>Outstanding as of January 1</b>	1,785,000	\$ 1.52	1,925,000	\$ 1.52
Granted	-	-	-	-
Exercised	(140,000)	\$ 1.41	(140,000)	\$ 0.83
Forfeited	(140,000)	\$ 1.62	-	-
Expired	-	-	-	-
<b>Outstanding as of December 31</b>	<b>1,505,000</b>	<b>\$ 1.53</b>	<b>1,785,000</b>	<b>\$ 1.52</b>
<b>Exercisable at December 31</b>	<b>1,505,000</b>	<b>\$ 1.53</b>	<b>1,785,000</b>	<b>\$ 1.53</b>

No service-based stock options were granted in 2022 or 2021.

The aggregate intrinsic value of exercisable and non-exercisable service-based stock options outstanding that were “in the money” (exercise price was lower than the market price) as of December 31, 2021 was \$408,000 and the weighted average remaining contractual life was 4.0 years.

The aggregate intrinsic value of exercisable and non-exercisable service-based stock options outstanding that were “in the money” (exercise price was lower than the market price) as of December 31, 2021 was \$1.2 million and the weighted average remaining contractual life was 5.0 years.

The range of exercise prices of outstanding service-based options at December 31, 2021 is \$1.30 to \$1.92 with a weighted average exercise price of \$1.53 per share.

#### NOTE 13 - SEGMENT AND RELATED INFORMATION

As a result of the Microlab and CommAgility divestitures and the reclassification of their results of operations to discontinued operations in accordance with ASC 205-20, the Company's results from continuing operations are considered one segment.

#### NOTE 14 - RETIREMENT PLAN

The Company has a 401(k) profit sharing plan covering all eligible U.S. employees. Company contributions to the plan for the years ended December 31, 2022 and 2021 amounted to \$187,000 and \$88,000, respectively.

#### NOTE 15 - INCOME TAXES

The components of income tax (benefit) related to net income/(loss) from operations are as follows (in thousands):

	Years Ended December 31,	
	2022	2021
<b>Current:</b>		
Federal	\$ (301)	\$ (619)
State	(24)	108
<b>Deferred:</b>		
Federal	(430)	(35)
State	24	(8)
<b>Total</b>	<u>\$ (731)</u>	<u>\$ (554)</u>

The following is a reconciliation of the maximum statutory federal tax rate to the Company's effective tax relative to operations:

	Years Ended December 31,	
	2022	2021
	% of Pre Tax Earnings	% of Pre Tax Earnings
Statutory federal income tax rate	(21.0)%	(21.0)%
State income tax net of federal tax benefit	0.9	7.0
Change in valuation allowance	(0.9)	-
Gain on extinguishment of PPP Loan	-	(34.5)
Permanent differences	(0.2)	3.7
Other	(1.7)	0.3
Total	(22.9)%	(44.5)%

In 2022, there were no material differences between the statutory rate and the effective tax rate. In 2021, the difference between the statutory and effective tax rate is due primarily to the gain on extinguishment of the Payroll Protection Program loan.

The components of deferred income taxes are as follows (in thousands):

	Years Ended December 31,	
	2022	2021
<b>Deferred tax assets:</b>		
Net operating loss carryforwards	\$ 3,921	\$ 3,830
Inventory	328	363
Research and development credit	1,010	648
Stock compensation	423	280
Lease liability	163	357
Goodwill and intangible assets	306	388
Other	150	185
Gross deferred tax assets	6,301	6,051
Less valuation allowance	(3,166)	(3,153)
Total deferred tax asset	\$ 3,135	\$ 2,898
<b>Deferred tax liabilities:</b>		
Fixed assets	(99)	(144)
Right of use asset	(123)	(347)
Total deferred tax liability	\$ (222)	\$ (491)
Net deferred tax asset	\$ 2,913	\$ 2,407

The Company recognized a net taxable gain in connection with the Microlab and CommAgility divestitures which resulted in utilization of a portion of our federal and NJ state net operating loss carryforwards.

The Company has domestic federal and state net operating loss carryforwards as of December 31, 2022 of approximately \$5.2 million and \$33.3 million, respectively, which begin to expire in 2029. \$689,000 of the federal net operating loss carryforward have no expiration.

Realization of the Company's deferred tax assets is dependent upon the Company generating sufficient taxable income on a federal and N.J. basis in future years to obtain benefit from the reversal of net deductible temporary differences and from utilization of net operating losses. The Company's valuation allowances of approximately \$3.2 million as of December 31, 2022 and 2021, are associated with the Company's state net operating loss carryforward and a state research and development credit. The amount of deferred tax assets considered realizable is subject to adjustment in future periods if estimates of future taxable income are changed. As of December 31, 2022, management believes that it is more likely than not that the Company will fully realize the benefits of its deferred tax assets associated with its domestic federal net operating loss carryforward.

The Company does not have any material unrecognized tax positions and does not anticipate a significant increase or decrease in unrecognized tax positions within the next twelve months.

## NOTE 16 - COMMITMENTS AND CONTINGENCIES

### ***Warranties***

The Company typically provides one to three year warranties on all of its products covering both parts and labor. The Company, at its option, repairs or replaces products that are defective during the warranty period if the proper preventive maintenance procedures have been followed by its customers.

### ***Risks and Uncertainties***

#### **Environmental risks**

As a result of the Microlab divestiture, the Company filed a General Information Notice with the New Jersey Department of Environmental Protection ( "NJDEP" ) for our corporate headquarters in Parsippany, N.J. in accordance with the New Jersey Industrial Site Recovery Act ( "ISRA" ). Additionally, the Company engaged a Licensed Site Remediation Professional ( "LSRP" ) to perform a Preliminary Assessment ( "PA" ) and Site Investigation ( "SI" ) in accordance with the provisions of ISRA. In accordance with ISRA, in February 2022, the Company posted a \$100,000 letter of credit with the NJDEP. The PA identified several areas requiring further environmental investigation which were addressed as part of the SI report.

In December 2022, the Company received an SI report from the LSRP. The SI report identified several areas requiring additional investigation most notably elevated concentrations of hazardous substances in the groundwater that were above state and federal limits. The SI report also stated that it appears the groundwater contamination predates our occupancy at our headquarters. We engaged our LSRP to perform additional testing in the first quarter of 2023 to further refine the Company' s understanding of the contamination. As a result of the testing performed in the first quarter of 2023, it is suspected that the groundwater contamination originated from an offsite source. Further testing is being conducted to validate the findings.

As the Company believes that hazardous substances in soil and groundwater at our Parsippany headquarters predate our occupancy and/or were caused by unrelated third parties, we believe that others, and not the Company, should be responsible for the cost of remediation. However, we cannot guarantee that we will be successful in absolving the Company of the remediation liability. Based on our reasonable position that we did not cause the contamination we do not think our potential liability would be material.

In fiscal 2022 the Company incurred approximately \$140,000 in expenses related to testing and assessments associated with ISRA which are recorded as general and administrative expenses in the Consolidated Statements of Operations and Comprehensive Income. As of December 31, 2022, the Company has not accrued a liability related to the estimated remediation expenses due to the fact that the Company does not believe it should be ultimately responsible for the remediation.

#### **General operating risks**

Recent inflationary pressures have increased the cost of energy and raw materials and may adversely affect our results of operations. If inflation continues to rise and further impact the cost of energy and raw materials, we may not be able to offset cost increases to our products through price adjustments without negatively impacting consumer demand, which could adversely affect our sales and results of operations.

Proprietary information and know-how are important to the Company' s commercial success. There can be no assurance that others will not either develop independently the same or similar information or obtain and use proprietary information of the Company. Certain key employees have signed confidentiality and non-compete agreements regarding the Company' s proprietary information.

The Company believes that its products do not infringe the proprietary rights of third parties. There can be no assurance, however, that third parties will not assert infringement claims in the future.

The Company' s deferred tax asset is recorded at tax rates expected to be in existence when those assets are utilized. Should the tax rates change materially in the future the amount of deferred tax asset could be materially impacted.



## **Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**

None.

### **Item 9A. Controls and Procedures**

#### **(a) Evaluation of Disclosure Controls and Procedures**

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, as of the end of the period covered by this report, we conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Act of 1934. Our disclosure controls and procedures are designed to provide reasonable assurance that the information required to be included in our SEC reports is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, relating to Wireless Telecom Group, Inc. Based on this evaluation, our principal executive officer and principal financial officer concluded that, as of the period covered by this report, our disclosure controls and procedures are effective.

#### **(b) Management's Report on Internal Control over Financial Reporting**

The management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting. The Company's internal control over financial reporting is a process designed under the supervision of the Company's principal executive officer and principal financial officer to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company's financial statements for external purposes in accordance with U.S. GAAP. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurances with respect to financial statement preparation and presentation. Additionally, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

As of December 31, 2022, management assessed the effectiveness of the Company's internal control over financial reporting based on the criteria for effective internal control over financial reporting established in "Internal Control — Integrated Framework," issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework). Based on the assessment, management determined that the Company maintained effective internal control over financial reporting as of December 31, 2022.

This annual report does not include an attestation report of the Company's independent registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by the Company's independent registered public accounting firm pursuant to the Dodd-Frank Wall Street and Consumer Protection Act, which exempts non-accelerated filers and smaller reporting companies from the auditor attestation requirement of Section 404 (b) of the Sarbanes-Oxley Act.

#### **(c) Changes in Internal Controls over Financial Reporting**

There have been no changes in our internal control over financial reporting that occurred during the last fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

### **Item 9B. Other Information**

None.

### **Item 9C. Disclosure Regarding Foreign Jurisdictions that Prevent Inspections**

Not applicable.

## **PART III**

### **Item 10. Directors, Executive Officers and Corporate Governance**

The information required under this item is set forth under “Director Nominees and Executive Officers of the Company”, “Code of Business Conduct and Ethics” and “Corporate Governance Guidelines and Committees of the Board of Directors” in the 2023 Proxy Statement and is incorporated herein by reference.

### **Item 11. Executive Compensation**

The information required under this item is set forth under “Executive Compensation”, “Compensation for the Named Executive Officers in 2022 and 2021”, “Director Compensation for 2022” and “Certain Relationships and Related Transactions” in the 2023 Proxy Statement and is incorporated herein by reference.

### **Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

The information about our equity compensation plans is set forth under “Equity Compensation Plan Information” in Item 5 of this annual report on Form 10-K and is incorporated herein by reference.

The information about security ownership of certain beneficial owners and management is set forth under “Security Ownership of Certain Beneficial Owners” in the 2023 Proxy Statement and is incorporated herein by reference.

### **Item 13. Certain Relationships and Related Transactions, and Director Independence**

The information required under this item is set forth under “Certain Relationships and Related Transactions” and “Corporate Governance Guidelines and Committees of the Board of Directors” in the 2023 Proxy Statement and is incorporated herein by reference.

### **Item 14. Principal Accountant Fees and Services**

The information required under this item is set forth under “Fees Paid to Principal Accountants” and “Policy on Audit Committee Pre-Approval of Audit and Permissible Non-Audit Services of Independent Auditors” in the 2023 Proxy Statement and is incorporated herein by reference.

## PART IV

### Item 15. Exhibits and Financial Statement Schedules

(a)	(1)	<a href="#"><u>Report of Independent Registered Public Accounting Firm</u></a>	27
		<a href="#"><u>Consolidated Balance Sheets as of December 31, 2022 and 2021</u></a>	29
		<a href="#"><u>Consolidated Statements of Operations and Comprehensive Loss for the Two Years ended December 31, 2022</u></a>	30
		<a href="#"><u>Consolidated Statements of Changes in Shareholders' Equity for the Two Years ended December 31, 2022</u></a>	31
		<a href="#"><u>Consolidated Statements of Cash Flows for the Two Years ended December 31, 2022</u></a>	32
		<a href="#"><u>Notes to Consolidated Financial Statements</u></a>	33
(2)		All other schedules have been omitted because the required information is included in the financial statements or notes thereto or because they are not required.	
(3)		Exhibits	
	3.1	<a href="#"><u>Restated Certificate of Incorporation of Wireless Telecom Group, Inc. (incorporated herein by reference to Exhibit 3.1 to Wireless Telecom Group Inc.' s Annual Report on Form 10-K/A filed on April 22, 2005, Commission File No. 1-11916)</u></a>	
	3.2	<a href="#"><u>Amended and Restated By-laws (incorporated herein by reference to Exhibit 3.1 to Wireless Telecom Group, Inc.' s Current Report on Form 8-K, filed on July 1, 2016, Commission File No. 001-11916)</u></a>	
	4.1	<a href="#"><u>Description of securities</u></a>	
	10.1	<a href="#"><u>Securities Purchase Agreement dated as of December 4, 2022 by and among Wireless Telecom Group, Inc., Wireless Telecommunications Group, LTD, E-Space Acquisitions LLC and eSpace Inc., as guarantor (incorporated by reference to Exhibit 10.1 to our Form 8-K filed with SEC on December 5, 2022, Commission File No. 001-11916)</u></a>	
	10.2	<a href="#"><u>Membership Interest Purchase Agreement dated as of December 16, 2021 by and among RF Industries Ltd., Wireless Telecom Group, Inc. and Microlab/FXR LLC (incorporated by reference to Exhibit 10.1 to our Form 8-K filed with the SEC on December 20, 2021, Commission File No. 001-11916)</u></a>	
	10.3*	<a href="#"><u>Amended and Restated Executive Employment Agreement by and between Wireless Telecom Group, Inc. and Timothy Whelan dated January 31, 2022 (incorporated by reference to Exhibit 10.43 to our Current Report on Form 10-K filed with the SEC on March 17, 2022, Commission File No. 001-11916)</u></a>	
	10.4 *	<a href="#"><u>Amended Employment Letter Agreement, dated January 31, 2022, between Wireless Telecom Group, Inc. and Michael Kandell (incorporated by reference to Exhibit 10.44 to our Current Report on Form 10-K filed with the SEC on March 17, 2022, Commission File No. 001-11916)</u></a>	
	10.5*	<a href="#"><u>Amended Employment Letter Agreement, dated January 31, 2022, between Wireless Telecom Group, Inc. and Daniel Monopoli (incorporated by reference to Exhibit 10.45 to our Current Report on Form 10-K filed with the SEC on March 17, 2022, Commission File No. 001-11916)</u></a>	
	10.6*	<a href="#"><u>Amended Employment Letter Agreement, dated January 31, 2022, between Wireless Telecom Group, Inc. and Alfred Rodriguez (incorporated by reference to Exhibit 10.46 to our Current Report on Form 10-K filed with the SEC on March 17, 2022, Commission File No. 001-11916)</u></a>	
	10.7	<a href="#"><u>Sublease Agreement dated as of December 16, 2021, by and between Boonton Electronics Corp. and RF Industries Ltd. (incorporated by reference to Exhibit 10.6 to our Current Report on Form 10-Q filed with the SEC on May 11, 2022, Commission File No. 001-11916)</u></a>	
	10.8*	<a href="#"><u>2012 Incentive Compensation Plan of Wireless Telecom Group, Inc. (incorporated herein by reference to Annex A to the Definitive Proxy Statement of Wireless Telecom Group, Inc., filed with the SEC on April 30, 2012)</u></a>	
	10.9*	<a href="#"><u>Form of Restricted Stock Award Agreement under 2012 Incentive Compensation Plan (incorporated herein by reference Exhibit 10.11 to Wireless Telecom Group, Inc.' s Annual Report on Form 10-K, filed on April 1, 2013, Commission file No. 1-11916)</u></a>	
	10.10*	<a href="#"><u>Form of Stock Option Agreement under the Wireless Telecom Group Inc.' s 2012 Incentive Compensation Plan (incorporated herein by reference to Exhibit 10.1 to Wireless Telecom Group Inc.' s Quarterly Report on Form 10-Q, filed on November 14, 2013, Commission File No. 1-11916)</u></a>	

- 10.11\* [Amended and Restated 2012 Incentive Compensation Plan of Wireless Telecom Group, Inc. \(incorporated herein by reference to Appendix A to Wireless Telecom Group Inc.' s Definitive Proxy Statement on Schedule 14A, filed with the SEC on April 30, 2014\)](#)
- 10.12 [Fifth Amendment to Lease Agreement, dated May 1, 2015 and retroactively effective as of April 1, 2015, by and between Icon Keystone NJP III Owner Pool 4 NJ, LLC and Boonton Electronics Corporation \(incorporated herein by reference to Exhibit 10.1 to Wireless Telecom Group Inc.' s Current Report on Form 8-K, filed on May 12, 2015, Commission File No. 001-11916\)](#)
- 10.13\* [Executive Employment Agreement, dated June 30, 2016, between Wireless Telecom Group, Inc. and Timothy Whelan \(incorporated herein by reference to Exhibit 10.1 to Wireless Telecom Group Inc.' s Current Report on Form 8-K, filed on July 7, 2016, Commission File No. 001-11916\)](#)
- 10.14\* [Employment Letter Agreement, dated December 1, 2016, between Wireless Telecom Group, Inc. and Michael Kandell \(incorporated herein by reference to Exhibit 10.12 to Wireless Telecom Group, Inc.' s Annual Report on Form 10-K, filed on March 20, 2017, Commission File No. 001-11916\)](#)
- 10.15 [Settlement Agreement and Site Release, dated December 16, 2016, by and among Wireless Telecom Group, Inc., Boonton Electronics Corp., WTT Acquisition Corp., Century Indemnity Company, as successor to Insurance Company of North America and Federal Insurance Company \(incorporated herein by reference to Exhibit 10.1 to Wireless Telecom Group Inc.' s Current Report on Form 8-K, filed on December 22, 2016, Commission File No. 001-11916\)](#)
- 10.16 [Share Purchase Agreement, dated February 17, 2017, by and among Wireless Telecom Group, Inc., Wireless Telecommunications, Ltd., Edward De Salis Young, Paul Moakes, Simon Pack and Martin Hollinshead \(incorporated herein by reference to Exhibit 10.1 to Wireless Telecom Group Inc.' s Current Report on Form 8-K, filed on February 21, 2017, Commission File No. 001-11916\)](#)
- 10.17 [Registration Rights Agreement, dated February 17, 2017, by and among Wireless Telecom Group, Inc., Edward De Salis Young, Paul Moakes, Simon Pack and Martin Hollinshead \(incorporated herein by reference to Exhibit 10.2 to Wireless Telecom Group Inc.' s Current Report on Form 8-K, filed on February 21, 2017, Commission File No. 001-11916\)](#)
- 10.18 [Lock Up Agreement, dated February 17, 2017, by and among Wireless Telecom Group, Inc., Edward De Salis Young, Paul Moakes, Simon Pack and Martin Hollinshead \(incorporated herein by reference to Exhibit 10.3 to Wireless Telecom Group Inc.' s Current Report on Form 8-K, filed on February 21, 2017, Commission File No. 001-11916\)](#)

- 10.19 [Voting Agreement, dated February 17, 2017, by and among Wireless Telecom Group, Inc., Edward De Salis Young, Paul Moakes, Simon Pack and Martin Hollinshead \(incorporated herein by reference to Exhibit 10.4 to Wireless Telecom Group Inc.' s Current Report on Form 8-K, filed on February 21, 2017, Commission File No. 001-11916\)](#)
- 10.20\* [Amendment to Executive Employment Agreement by and between Wireless Telecom Group, Inc. and Timothy Whelan dated June 9, 2017 \(incorporated herein by reference to Exhibit 10.8 to Wireless Telecom Group, Inc.' s Quarterly Report on Form 10-Q filed on August 9, 2017, Commission File No. 001-11916\)](#)
- 10.21\* [Form of non-employee director Restricted Stock Unit grant agreement \(incorporated herein by reference to Exhibit 10.1 to Wireless Telecom Group, Inc.' s Quarterly Report on Form 10-Q filed August 9, 2018, Commission File No. 001-11916\)](#)
- 10.22\* [Form of Stock Option Agreement under the Wireless Telecom Group Inc.' s 2012 Incentive Compensation Plan for grants after February 11, 2019 \(incorporated herein by reference to Exhibit 10.26 to Wireless Telecom Group, Inc.' s Annual Report on Form 10-K, filed on March 19, 2020, Commission File No. 001-11916\)](#)
- 10.23\* [Form of Restricted Stock Award Agreement under the Wireless Telecom Group Inc.' s 2012 Incentive Compensation Plan for grants after February 11, 2019 \(incorporated herein by reference to Exhibit 10.27 to Wireless Telecom Group, Inc.' s Annual Report on Form 10-K, filed on March 19, 2020, Commission File No. 001-11916\)](#)
- 10.24 [Share Purchase Agreement, dated as of November 13, 2019, among Wireless Telecom Group Inc., Holzworth Instrumentation Inc., Jason Breitbarth, Joe Koebel and Leyla Bly, and Jason Breitbarth as the designated representative of Sellers \(incorporated herein by reference to Exhibit 10.1 to Wireless Telecom Group Inc.' s Current Report on Form 8-K, filed on November 18, 2019, Commission File No. 001-11916\)](#)
- 10.25 [Form of Lock-up and Voting Agreement \(incorporated herein by reference to Exhibit 99.1 to Wireless Telecom Group Inc.' s Current Report on Form 8-K, filed on November 18, 2019, Commission File No. 001-11916\)](#)
- 10.26 [First Amendment to Share Purchase Agreement, dated January 31, 2020, by and among Wireless Telecom Group, Inc. and Holzworth Instrumentation Inc., Jason Breitbarth, Joe Koebel and Leyla Bly \( "Sellers" \), and Jason Breitbarth as the designated representative of Sellers \(incorporated herein by reference to Exhibit 10.2 to Wireless Telecom Group Inc.' s Current Report on Form 8-K, filed on February 4, 2020, Commission File No. 001-11916\)](#)
- 10.27 [Warrant dated February 7, 2020, by Wireless Telecom Group, Inc. in favor of Muzinich BDC, Inc. \(incorporated herein by reference to Exhibit 10.1 to Wireless Telecom Group Inc.' s Current Report on Form 8-K, filed on February 13, 2020, Commission File No. 001-11916\)](#)
- 10.28 [Second Amendment to Share Purchase Agreement, dated February 19, 2021, by and among Wireless Telecom Group, Inc. and Holzworth Instrumentation Inc., Jason Breitbarth, Joe Koebel and Leyla Bly \( "Sellers" \), and Jason Breitbarth as the designated representative of Sellers \(incorporated herein by reference to Exhibit 10.33 to Wireless Telecom Group, Inc.' s Annual Report on Form 10-K, filed on March 19, 2021, Commission File No. 001-11916\)](#)
- 10.29\* [Wireless Telecom Group, Inc. 2021 Long-Term Incentive Plan \(incorporated herein by reference to Exhibit 10.1 to Wireless Telecom Group, Inc.' s Quarterly Report on Form 10-Q filed on August 11, 2021, Commission File No. 001-11916\)](#)

- 10.30\* [Form of Restricted Stock Award Agreement under Wireless Telecom Group, Inc. 2021 Long-Term Incentive Plan \(incorporated herein by reference to Exhibit 10.2 to Wireless Telecom Group, Inc.' s Quarterly Report on Form 10-Q filed on August 11, 2021, Commission File No. 001-11916\)](#)
- 10.31\* [Form of Stock Option Award Agreement under Wireless Telecom Group, Inc. 2021 Long-Term Incentive Plan \(incorporated herein by reference to Exhibit 10.3 to Wireless Telecom Group, Inc.' s Quarterly Report on Form 10-Q filed on August 11, 2021, Commission File No. 001-11916\)](#)
- 10.32\* [Form of Non-Employee Director Restricted Stock Unit Award Agreement under Wireless Telecom Group, Inc. 2021 Long-Term Incentive Plan \(incorporated herein by reference to Exhibit 10.4 to Wireless Telecom Group, Inc.' s Quarterly Report on Form 10-Q filed on August 11, 2021, Commission File No. 001-11916\)](#)
- 21.1 [List of subsidiaries](#)
- 23.1 [Consent of Independent Registered Public Accounting Firm \(PKF O' Connor Davies, LLP\)](#)
- 31.1 [Certification pursuant to section 302 of the Sarbanes-Oxley Act of 2002](#)
- 31.2 [Certification pursuant to section 302 of the Sarbanes-Oxley Act of 2002](#)
- 32.1 [Certification pursuant to 18 U.S.C. section 1350](#)
- 32.2 [Certification pursuant to 18 U.S.C. section 1350](#)
- 100.1 The following financial statements from Wireless Telecom Group, Inc.' s Annual Report on Form 10-K for the year ended December 31, 2022, filed on March , 2023, formatted in Inline Extensible Business Reporting Language (XBRL): (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Operations and Comprehensive Loss, (iii) Consolidated Statements of Cash Flows, (iv) Consolidated Statement of Changes in Shareholders' Equity, and (v) the Notes to the Consolidated Financial Statements. As provided in Rule 406T of Regulation S-T, this information is furnished and not filed for purposes of Securities 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934

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\* Denotes a management contract or compensatory plan or arrangement.

S I G N A T U R E S

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

WIRELESS TELECOM GROUP, INC.

Date: March 23, 2023

By: /s/ Timothy Whelan

Timothy Whelan  
Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

<u>Name</u>	<u>Title</u>	<u>Date</u>
<u>/s/ Scott Gibson</u> Scott Gibson	Chairman of the Board	March 23, 2023
<u>/s/ Timothy Whelan</u> Timothy Whelan	Chief Executive Officer	March 23, 2023
<u>/s/ Michael Kandell</u> Michael Kandell	Chief Financial Officer	March 23, 2023
<u>/s/ Michael Millegan</u> Michael Millegan	Director	March 23, 2023
<u>/s/ Allan D.L. Weinstein</u> Allan D.L. Weinstein	Director	March 23, 2023
<u>/s/ Jennifer Fritzsche</u> Jennifer Fritzsche	Director	March 23, 2023
<u>/s/ Alan Bazaar</u> Alan Bazaar	Director	March 23, 2023