

Our Vision Is To

# Gamify Work

C A R E E V E R Z

# Our values

## 1. Super

Microsoft Is The Biggest Company Everyone Loves To Hate. They Bundle More Value Than Anyone Else – Yet Forget That Value, In And Of Itself, Can Be Shallow. What Completes The Human Experience Of A Product Is Emotional Attachment. The Real Question, In Order Of Importance, Is: Do Our Customers, Employees, Users, And Shareholders Love The Work We Do?

## 2. Simple

Humanity Is A Driving Force Behind Complexity. As A Result, Our Environment Grows Ever More Intricate. With Limited Resources, Focus Becomes Everything. We Aim For The Simplest, Most Effective Solutions That Generate Disproportionate Impact. How Can I Achieve The Greatest Output With The Least Input?

## 3. Speedy Delivery

In An Ever Changing Landscape The Question Is Not How To Make Great Decisions, But How Fast Can We Learn From Our Mistakes?

# Choosing a career path is a daunting maze

## Outdated Guidance In Schools

There Is A Huge Gap Between Students' Career Expectations And Actual Market Needs. Current Systems Do Not Provide Realistic, Data-Based Guidance For Future Careers.

## The Mental Burden Of Uncertainty

Choosing A Career Path Is Not Only A Logistical Challenge, But Also A Deeply Emotional One. Nearly Half Of Generation Z Is Constantly Anxious About The Uncertainty Surrounding Their Future.

## The Cost Of Bad Decisions

Nearly One-Third Of Students Drop Out Of Higher Education, Largely Due To Poor Subject Choices.

# Our solution is a web-based AI application that is:

## Data Driven

It provides a realistic insight into the world of work thanks to our database containing nearly 1,000 professions.

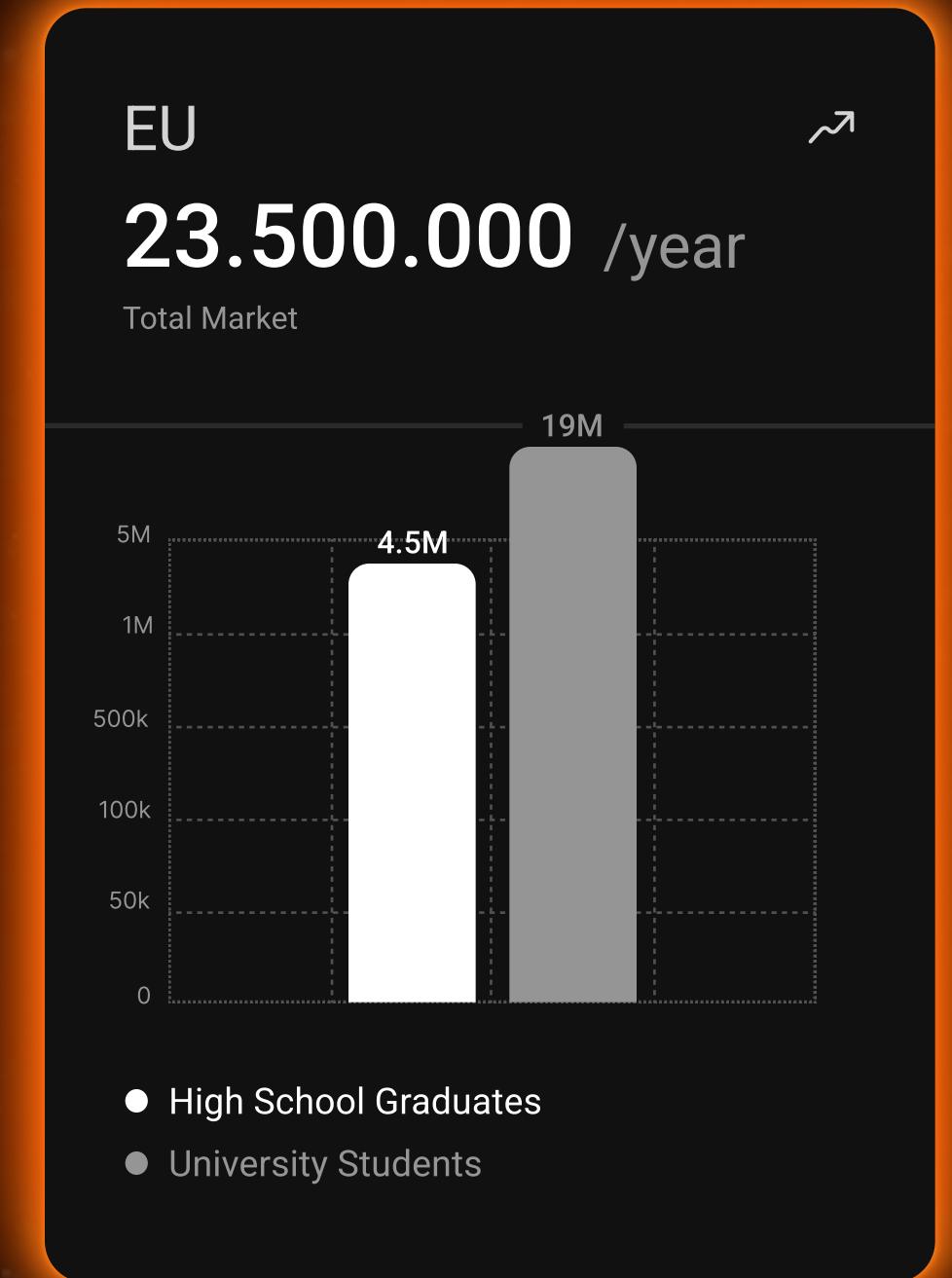
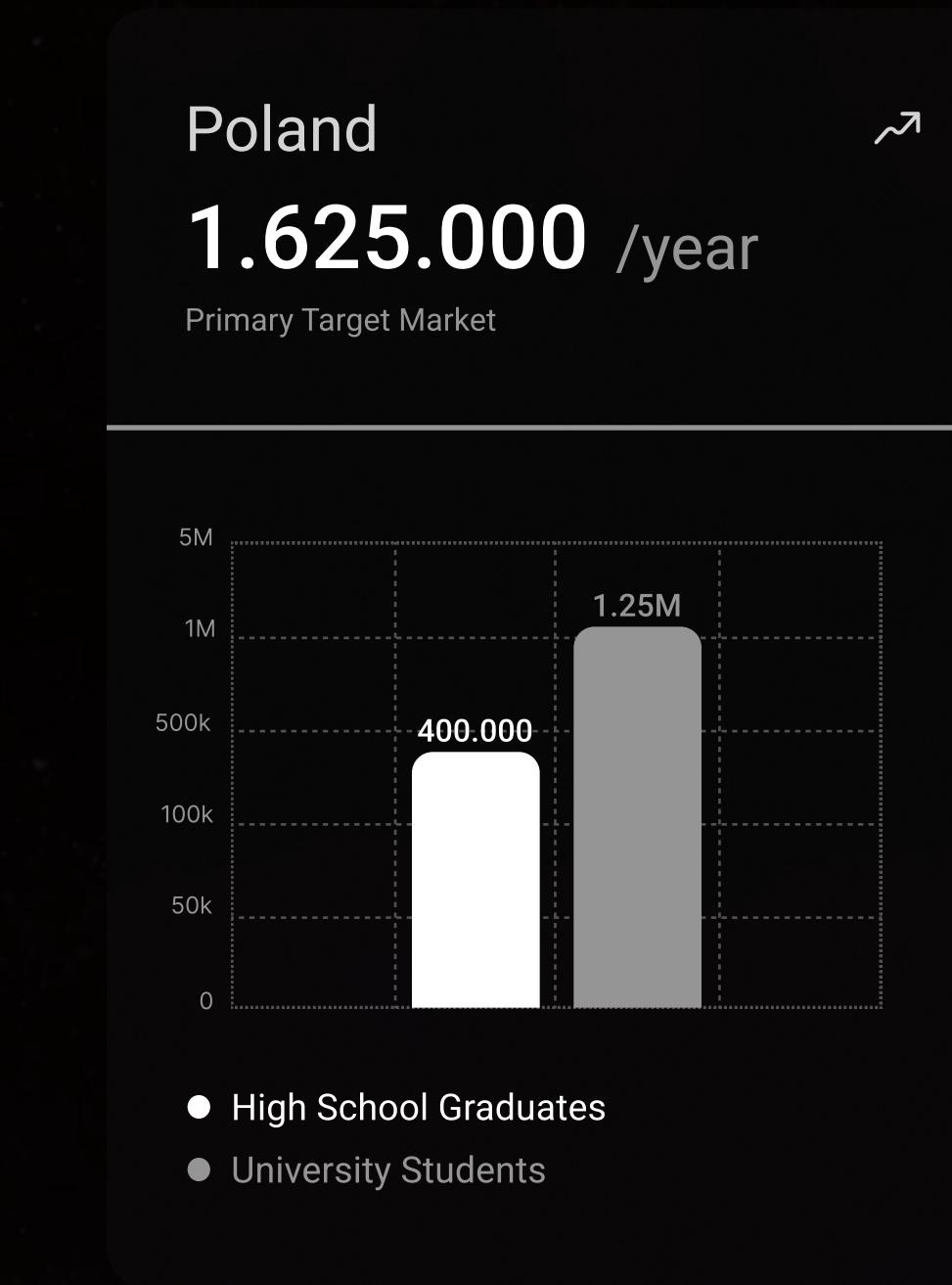
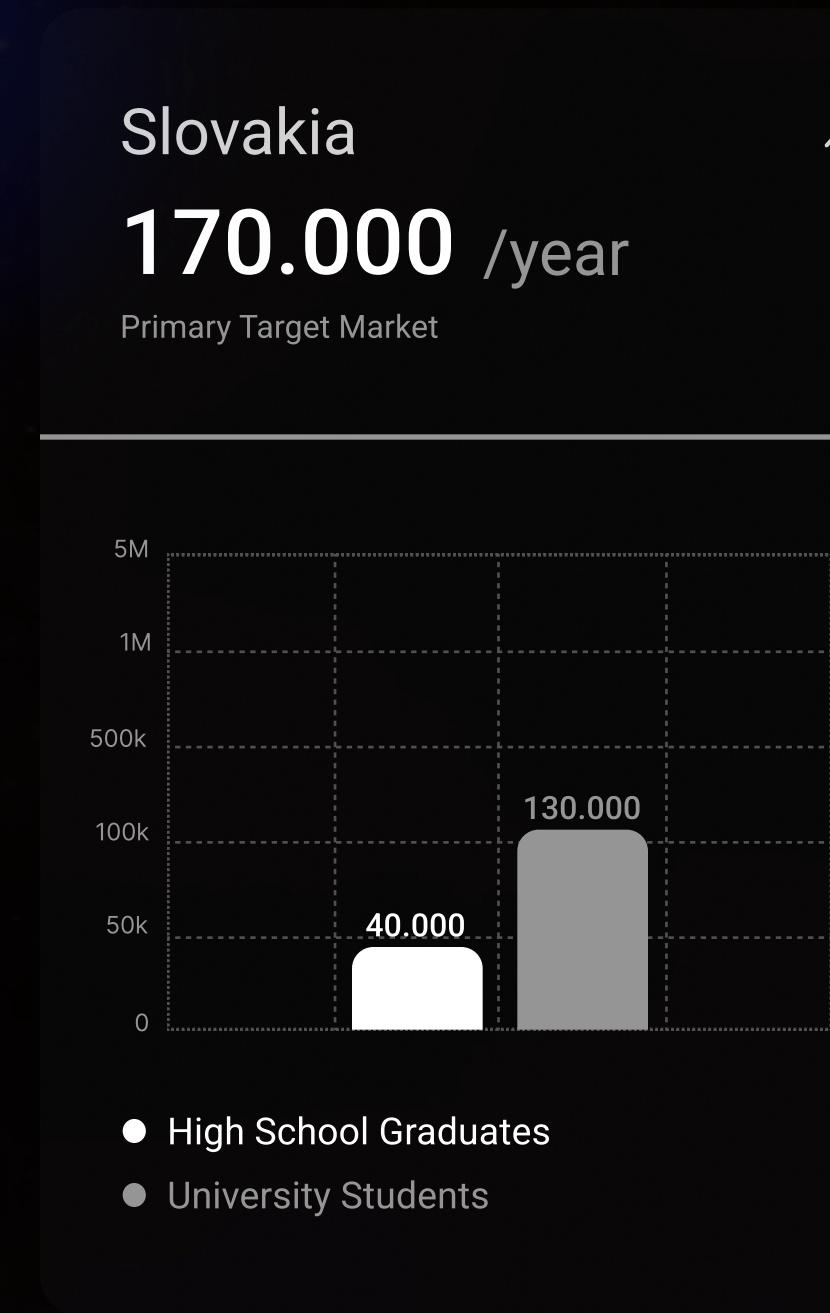
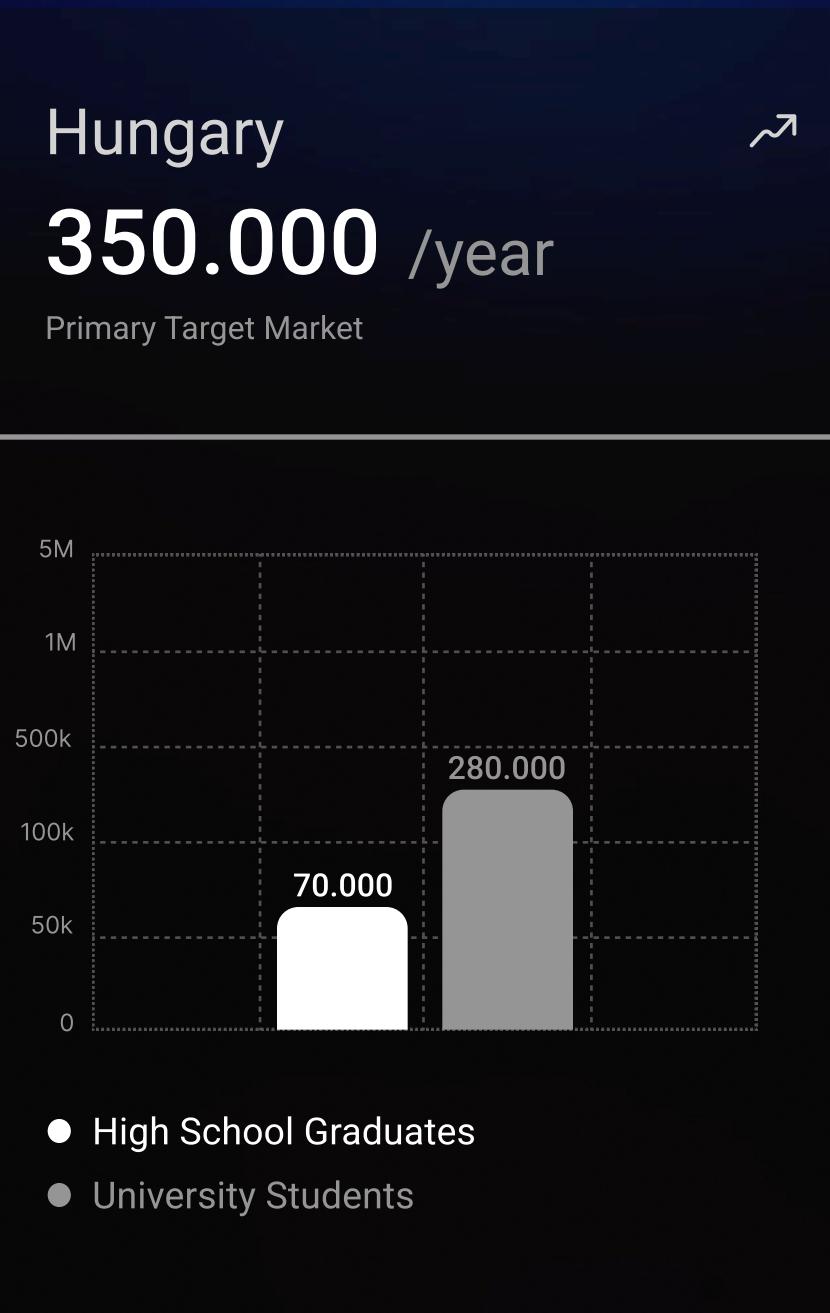
## Gamified

It gamifies the process so that it becomes an experience rather than a burden, turning career choice into an exciting journey of self-discovery.

## Recommendation

Our machine learning algorithm helps users find the right professions for them with personalized recommendations.

# A huge, underserved market



# We build B2B on B2C foundations!

## Freemium | 2025 Q3

- Free Basic Account: Access to a database of ~1,000 professions with detailed descriptions.
- \$29.99 Premium Account: One-time fee for AI-driven personalized career recommendations, based on a comprehensive personality/interest test, generating 10-30 tailored suggestions.

## High School Partnerships | 2025 H2

- License agreements for full student access to CareeVerz Premium.
- Including 'Teacher dashboard' with anonymized, aggregated student data for enhanced guidance.

## University&Corporate Partnerships | 2026 H1-2

- Connecting universities with their future students by integrating degree programs directly into our career paths.
- Opportunities for pre-recruitment and employer branding through sponsoring career paths and creating detailed company profiles.
- Offering anonymized 'Talent Analytics' dashboard providing real-time data on future talent interests.

## Career Portal | 2027

- Fully integrate higher education.
- Mapping career paths for companies.
- Recommending fitting open positions.
- "Powered by CareeVerz" program - white label solutions for companies and professionals.

# The unbeatable advantage of CareeVerz

## Two-Sided Network Effect

More users attract more B2B partners, whose content and opportunities make the platform more valuable, attracting even more users.

## Data Flywheel

More users --> More data --> Better AI --> Better recommendations --> More users

## Champion Team

Our skilled and passionate team is the engine behind our innovation, execution, and ability to adapt quickly, ensuring we deliver a high-quality product and user experience.

# Where are we now?

## Product Ready

CareeVerz Is A 100% Functional, Internally Developed Product, Built Entirely From Our Own Resources.

## Established Entity

Operating As An LLC Since September 2024, Providing A Solid Legal And Operational Foundation.

## Validated Concept

We Have Successfully Completed User Tests, Validating Our Product's Viability And User Acceptance.

## Strategic Blueprint

Our Venture Is Backed By A Detailed, Well-Thought-Out Business And Financial Plan, Guiding Our Growth And Sustainability.

- ☰ ↴  Silent launch: Product validation
- ▶  Back-end 1 ↗ 2 ↘
- ▶  Payment testing
- ▶  Public site
- ▶  Implement google analytics 3 ↘
- ▶  Site is live
- ▶  UI 2 ↘
- ▶  Bugs 9 ↘
- ▶  Translation automation ! 2 ○ 10 ↘
- ▶  Bug fixes 2 ↘
- ▶  Assessment error?
- ▶  Product validation test 11 ↘
- ▶  Extra screens to enforce liking and rating 3 ↘
- ▶  Product validation
- ▶  Send Stripe invoice to premium customers 1 ↘
- ▶  Email HU translations 2 ○

# Act 1: Dominating the Hungarian market

## Immediate Reach

We'll launch **paid digital campaigns** on TikTok, Meta, and Google platforms for rapid user acquisition.

## Building Credibility

We'll become **go-to experts in career guidance** by creating high-quality, informative content and optimizing for SEO.

## Direct Engagement

We'll Build Deeper Trust And Commitment Through **Personal Appearances** (E.G., Eduatio Expo) And **Recommendations** From Credible Influencers.

# The team



**Aron Kovacs**  
CPO



**Mark Tumpek**  
CEO



**Levente Lang**  
CTO



**Daniel Mery**  
Lead Front-End

# What do we achieve with this investment?

## Month 6

- 6,000 registered users
- 3% conversion to premium
- +1 high school license sold

## Month 6-12

- 14,000 new registered users
- 3% conversion to premium
- +1 high school lincence
- +1 higher education partnership

## Month 12-18

- 22,000 new registered users
- 3% conversion to premium
- +2 high school licenses sold
- +1 higher education partnership
- +2 corporate partnerships
- Market entry in Slovakia by the end of the runway

# Thanks



**Contact Me**

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