PROGRESS PROGRESS

83.35% 90.49% 99.61%

OBJECTIVE: Orchestrate group-wide digital strategies & activities and create meaningful impact to the Group via digital initiatives (Previous: 90.49% | Current: 99.61%)

Progress per 17 September 2020

Rule of Thumb OKR Quarterly Achievement = 85.87%

Q3 STARTING

TARGET

CURRENT

82.67% 92.38%

107.87%

## **KEY RESULT#1**

Providing digital Product & solutions for CFU and generate revenue of Rp.35.8Bn in Q3 2020

			METRI	C VALUE	VALUE	ACHIEVEMENT
		CONSUMER (Q3 2020)				
98.94%	101.83%	105.80% MV : Achieve Indibox Revenue of Rp.5.8Bn	IDR (Mi	n) 2989.13	5800.00	5963.06
80.81%	81.31%	82.50% MV : Achieve Indihome Gamers Revenue of	Rp. 25 Bn IDR (Mi	n) 6093.00	25000.00	21692.00
58.77%	80.00%	80.31% PV : Achieve Gameqoo Active Users of 3500 u	isers User	0	3500.00	2811.00
		ENTERPRISE (Q3 2020)			_	
42.00%	42.00%	56.00% MV : Achieve MyPertamina Revenue of Rp.5B	n IDR (Mı	n) 0	5000.00	2800.00
104.74%	124.85%	154.35% MV : Achieve MyPertamina Registered Users	of 3.3Mn Registered	Users 2213.89	3300.00	3890.35
70.65%	78.27%	87.02% MV : Achieve Qren UKM Merchant of 5500 me	rchant Mercha	nt 0	5500.00	4,786.00
80.56%	93.02%	108.25% PV : Achieve Bonum Merchant of 7500 Mercha	ant Mercha	nt 2531.00	7500.00	7910.00
71.93%	81.15%	92.78% PV : Achieve MPS Transaction of 5.5 Mn	Thousar	nd 0	5500.00	5,102.78
128.92%	152.23%	179.70% PV : Achieve Sakoo User of 3500 users	User	1840.00	3500.00	4,823.00
96.77%	103.23%	167.74% PV : Achieve Sakoo User Subscribe of 40 user	s User	9.00	40.00	61.00
80.00%	80.00%	80.00% PV : Achieve Pesantren Go to Digital user of	5 pesantren Pesantre	en 0	5.00	4.00
80.00%	90.00%	100.00% PV : Achieve <b>Pesantren Go to Digital</b> Product Development/Improvement Readiness of 50%	%	0	50.00	50.00

97.42%

## **KEY RESULT#2**

Strengthening Innovation & exploration for future business and generate revenue of Rp.31.2Bn in Q3 2020

				METRIC	Q3 STARTING VALUE	TARGET VALUE	CURRENT ACHIEVEMENT
		ENTERPR	ISE (Q3 2020)				
102.78%	102.78%	102.78%	MV : Achieve Pijar Sekolah Revenue of Rp.6.6Bn	IDR (Mn)	145.40	6600.00	6779.40
53.00%	116.40%	184.39%	MV : Achieve Pijar Mahir Revenue of Rp.17.9Bn	IDR(Mn)	6133.00	17900.00	27830.00
82.93%	82.93%	82.93%	MV : Achieve Pijar Corpu Revenue of Rp.5.7Bn	IDR (Mn)	0	5700.00	4726.91
45.00%	50.00%	53.33%	MV : Achieve Arkademy Hired Talent of 60 Talent	Talent	0	60.00	32.00
74.10%	81.60%	89.10%	MV : Achieve UmeetMe Revenue of Rp.1000Mn	IDR (Mn)	0	1000.00	891.00
100.89%	111.84%	119.77%	PV : Achieve UmeetMe addtional Conference Room of 7500	Conference	0	7500.00	8983.00
65.42%	67.83%	73.73%	PV : Achieve ChatAja registered users of 500K	Users ('000)	127.00	500.00	402.00
89.57%	91.30%	94.78%	PV : Agree - Achieve Agree Suite User of 230 farmers	Petani	0	230.00	218.00
73.33%	80.00%	86.67%	PV : Health - Achieve <b>TeleMedika</b> New Hospital Agreement of 3	Agreement	0	3.00	2.60
71.43%	78.57%	86.73%	PD : Health - Achieve Homecare Service Readiness of 100%	%	2.00	100.00	87.00

68.00% 75.00%

75.84%

86.33%



## **KEY RESULT#3**

Collaboration with FU to transform culture & Talent and Virtualizing the Telkom Group Network

				METRIC	Q3 STARTING VALUE	TARGET VALUE	CURRENT ACHIEVEMENT
65.00%	75.00%	85.00%	Achieve New Digital Talent recruit process of 100%	% Progress Talent Recruit	0	100.00	85.00
71.00%	75.00%	90.00%	Develop Enterprise Architecture Model	%	0	100.00	90.00

77.23% 84.36% 90.09%

# **KEY RESULT#4**

O Digitizing / Otomatizing internal process to give the best CX with Cost Optimization of Rp.365Bn and Revenue Lead/Generaton of Rp. 1,18Tn in Q3 2020

				METRIC	Q3 STARTING	TARGET	CURRENT
				METRIC	VALUE	VALUE	ACHIEVEMENT
89.71%	89.71%	91.00%	MyIndihome X: Use case development	Use Case	0	68	61.88
			Consumer Digitization : Program Development				
95.00%	96.00%	98.00%	Develop Survey Micro Demand Mobile of 100%	%	0	100.00	98.00
100.00%	100.00%	100.00%	Develop Mobile Web ODP Normal dan Underspec of 100%	%	0	100.00	100.00
75.00%	90.00%	93.00%	Develop Prototype OCR dan Verifikasi KTP of 100%	%	0	100.00	93.00
79.00%	89.10%	123.30%	Achieve MyTDS stream Rev opportunity of Rp.1Tn	IDR (Bn)	0	1000.00	1233.00
83.56%	87.56%	91.78%	Achieve MyTDS MAU AM of 450	User	0	450.00	413.00
10.00%	15.00%	15.00%	Develop MyDigiBiz Service Blueprint of 100%	%	0	100.00	15.00
75.00%	85.00%	90.00%	Develop MyDigiBiz Platform Enhancement of 100%	%	0	100.00	90.00
75.00%	85.00%	90.00%	Develop MyDigiBiz Supporting of 100%	%	0	100.00	90.00
92.22%	107.22%	107.22%	Achieve MyCarrier A2P Revenue of Rp.180Bn	IDR (Bn)	0	540.00	579.00
75.00%	83.33%	91.67%	Build 12 MyCarrier Use Case	Use Case	0	12.00	11.00

83.35% 90.49% 99.61%

OBJECTIVE: Orchestrate group-wide digital strategies & activities and create meaningful impact to the Group via digital initiatives (Previous: 90.49% | Current: 99.61%)

Progress per 17 September 2020

Rule of Thumb OKR Quarterly Achievement = 85.87%

115.19% 112.99% 114.39%

#### KEY RESULT#5

Building Telkom National Digital Platform or mediation for customer & internal use with revenue of Rp.574Bn and internal productivity & efficiency of Rp.300Bn in Q3 2020

				METRIC	Q3 STARTING VALUE	TARGET VALUE	CURRENT ACHIEVEMENT
				WETRIC	VALUE	VALUE	ACHIEVEIVIENT
71.00%	71.00%	71.00%	MV: Achieve Big Data Revenue of Rp.90Bn	IDR (Bn)	0	90.00	63.90
73.69%	73.69%	73.69%	MV: Telkomsel Big Data Revenue of Rp.60Bn	IDR (Bn)	0	60.00	44.21
65.62%	65.62%	65.62%	MV: Enterprise & Metranet Big Data Revenue of Rp.30Bn	IDR (Bn)	0	30.00	19.69
205.67%	205.67%	205.67%	MV : Achieve Cloud Revenue of Rp.30Bn	IDR (Bn)	0	30.00	61.70
87.57%	87.57%	87.57%	MV: Achieve IoT Revenue of Rp.454Bn	IDR (Bn)	0	454.00	397.55
114.88%	114.88%	114.88%	MV: Telkomsel IoT Revenue of Rp.110.5Bn	IDR (Bn)	0	110.50	126.94
78.54%	78.54%	78.54%	MV: Enterprise & PINS IoT Revenue of Rp.344.2Bn	IDR (Bn)	0	344.20	270.34
5.40%	5.40%	5.40%	MV: Telkom IoT Revenue of Rp.5Bn	IDR (Bn)	0	5.00	0.27
75.00%	82.00%	86.00%	PD : Develop Cybersecurity Solution Model	%	0	100.00	86.00
125.72%	125.72%	125.72%	Achieve Big Data Internal Productivity & Efficiency of Rp.300Bn in Q3 2020	IDR (Bn)	0	300.00	377.17
59.79%	59.79%	59.79%	Internal Productivity & Efficiency from Churn Prediction of Rp.8.4Bn	IDR (Bn)	0	8.40	5.02
161.81%	161.81%	161.81%	Internal Productivity & Efficiency from Smart Collection of Rp.288Bn	IDR (Bn)	0	288.00	466.0110
79.97%	80.00%	80.00%	Internal Productivity & Efficiency from Inrate for TVV of Rp.3.6Bn	IDR (Bn)	0	3.60	2.88

				METRIC	Q3 STARTING VALUE	TARGET VALUE	CURRENT ACHIEVEMENT
103.65%	113.17%	96.30%	MV : Achieve Indihome Study LIS of 900K	Thousand	628.40	900.00	889.95
72.37%	75.70%	80.84%	PV : Achieve Game Publishing Download User of 1000000	Download	549465.00	1000000.00	913686.00
41.38%	#VALUE!	N/A	PV : Achieve Bisnis.Blanja Revenue of Rp. 5400Mn	IDR (Mn)	3556.00	5400.00	N/A
123.12%	139.22%	147.01%	PV : Achieve ITDP Room for Sale of 1650 Room	Room	1265.00	1650.00	1831.00
59.00%	69.00%	71.00%	PV : Achieve Truck Marketplace Transaction of 300	Transaction	0	300.00	213.00
190.91%	236.36%	259.09%	PV : Achieve <b>Port Collaboration Portal</b> Readiness of 40% Transaction	%	18.00	40.00	75.00
16.16%	20.20%	35.35%	PV : Achieve Order B2B Transaction of 300	Transaction	3.00	300.00	108.00
100.00%	100.00%	100.00%	PV : Achieve Sales Force Management Partners of 3	Mitra	0	2.00	2.00
0.00%	0.00%	0.00%	PV : Achieve Fulfillment Readiness of 20%	%	0	20.00	0.00
79.50%	81.25%	87.75%	PV : Kick Off Pilotting 2 Smart Village Readiness of 100%	%	60.00	100.00	95.10
66.67%	66.67%	66.67%	MV : Achieve NetMonk Cost Saving/Efficiency of Rp.12Bn	IDR (Bn)	0	6.00	4.00
71.30%	94.35%	103.48%	MV : Achieve OCA Revenue of 2.3Bn	IDR (Bn)	0	2.30	2.38
5.48%	5.48%	5.48%	MV : Achieve SmartEye Revenue of Rp. 5Bn	IDR (Bn)	0.15	5.00	0.41
24.63%	24.63%	24.75%	MV : Achieve SprintThink Revenue of Rp. 4Bn	IDR (Bn)	0	4.00	0.99

IHZ  Stynation														Per 23 Jul Progress 4% 0%	Per 31 Jul Progress 4% 0%	Per 6 Aug Progress 52% 71%	Progress 39% 71%	Per 20 Aug Progress 53% 75%	Per 27 Aug Progress 62% 82%	Per 3 Sep Progress 71% 90%	Per 10 Sep Progress 72% 90%	Progress 73% 91%
Key Result 1 Upfridmen X: Use case development Describe Develop and conduct Inditioning Distriction program	METRIC Use Case	STARTING VALUE	TRACET VALUE	Per 23 Jul 0	Per 31 Jul 0	Per 6 Aug ck	Per 13 Aug 68	Per 20 Aug Sc	Per 27 Aug 56	Per 31 Aug Sit	Per à Sep 6s	Per 10 Sep 6s	Per 17 Sep 63	0.00%	0.00% 7%	70.59%	70.59%	75.00%	82.35%	89.71%	89.71%	91,00%
Aligned for	METRIC Program	STARTING VALUE	788GET WALLE 2.00 100.00 100.00	Per 23 Jul 1.00	Per 31 tul 1.00	Per 6 Aug 1.00	Per 13 Aug 1.00	9er 20 Aug 1.00 93.75 47.50	Per 27 Aug 1.00 95.00	Per31Aug 1.00 95.00 90.00	Per 3 Sep 2.00 95.00	Per 10 Sep 2.00 96.00	Per 17 Sep 2.00 98.00	50.00%	50,00%	50,00%	50,00%	50.00% 93.75%	50.00% 95.00%	100.00%	100.00%	100.00%
Devote Models Web CDP Normal dan Underspac Devote Prototypes CDR dan Verifisasi K17P Timeframe Timeframe	N N	0	100.00					47.50 20.00	80.00 65.00	90.00 70.00	100.00 75.00	100.00 90.00	2.00 98.00 100.00 98.00	0.00% 0.00% Progress	0.00% 0.00% Progress	0.00% 0.00% Progress	0.00% 0.00% Progress	47.50% 20.00% Progress	80.00% 65.00% Progress	100.00% 75.00% Progress	100.00% 90.00% Progress	100.00% 93.00% Progress
EWD Digentia National wide My Digitals, MyTOS, and My Carrier implementation impact Migrati to MyCydlas, MyTOS, MyCarrier and Enterprise/SEEWindowski dystration residents & report														9%	34% 34%	36% 36%	36% 36%	48% 48%	57% 57%	70% 70%	79% 79%	87% 87%
Soy Result 1 Actives MyTDS stream Rev opportunity of Rp. 17 n in Q3 2020 Key Result 2 Actives MyTDS SMAJ Ast of 450 in Q3 2020 Key Result 3 Owelph MyDBTS device Blooping of 900% in Q3 2020	MATRIC SDR (Str) User % %	O O	1000.00 450.00 100.00	0.00 158.00	0.00 158.00	20.80 185.00	9er 13 Aug 290.66 220.00 5.00	90166 29066 315.00 5.00	9er 27 Aug 514.00 364.00 10.00	790.00 870.00 10.00	790.00 276.00 10.00	891.00 891.00 15.00	1288.00 418.00 25.00	0.00% 35.11%	0.00% 35.11%	2.08%	29.07% 48.89% 5.00% 25.00%	29.07% 70.00% 5.00% 60.00%	51.40% 80.89% 10.00% 65.00%	79.00% 83.56% 10.00% 75.00%	89.10% 87.56% 15.00% 85.00%	123.30% 91.78% 15.00% 90.00%
Key Result 4 Develop NyCoglist Platform Enhancement of 109% in C3 2020 Key Result 5 Develop NyCoglist Supporting of 100% in C3 2020 Key Result 6 Develop NyCoglist Supporting of 100% in C3 2020 Key Result 7 Build 12 MyCarrier User Care in C3 2020 Key Result 7 Build 12 MyCarrier User Care in C3 2020	% % IDR (Bir) Use Case	0 0	100.00 100.00 540.00	0.00	666.00 2.00	441.00 2.00	25.00 30.00 666.00 6.00	60.00 83.00 666.00	65.00 50.00 646.00 7.00	75.00 75.00 698.00 8.00	75.00 75.00 698.00 9.00	85.00 85.00 579.00	90.00 90.00 579.00 11.00	0.00%	82.22% 16.67%	82.22% 16.67%	30.00% 82.22% 33.33%	40,00% 82,22% 50,00%	50.00% 82.22% 58.33%	75.00% 75.00% 92.22% 75.00%	85.00% 85.00% 107.22% 83.33%	90.00% 107.22% 91.67%
HIL Streetween Consumer Digital Service Market Validation														Progress 22% 29%	Progress 55% 40%	Progress 62% 61%	Progress 55%	Progress 53% 65%	Progress 64% 66%	74% 90%	Progress 86% 92%	Progress 87% 94%
Aligned to: Level 1 Up Key Result  Very Result 1  Advisers Indian (Mr.) Revenue of Rp. 5 Ellin in CO 2000  Key Result 2  Advisers Indian Cannes (Mr.) Revenue of Rp. 5 Ellin in CO 2000  Advisers Indian Cannes (Mr.) Revenue of Rp. 25 Ellin in CO 2000	METRIC IDR (Mir) IDR (Mir)	STARTING VALUE 2889.13 6093.00	TRAGET WALLE \$800.00 25000.00	Per 23 Jul 3187 51	Per 31 Jul 3790.98	Per 6 Aug 461779	Per 13 Aug 485055	Per 20 Aug 485927	Per 27 Aug clistics	Per 31 Aug e864 68	Per 3 Sep 5770.16	Per 10 Sep 5853 29	Per 17 Sep 5961.06 21692.00	7.06% 51.07%	28.53%	57.94% 64.21%	66.22% 64.30%	66.53% 64.31%	66.72% 65.72%	98.94%	101.83%	105.80% 82.50%
Consumer Digital Service Oustomer, Product and Business Model Validation  Aligned to: Least 1 Op Key Result	MITTEL	STARTING VALUE	TRAGET VALUE	Per 23 Jul	Per 31 Jul	Per 6 Aue	Per 13 Aus	Per 20 Aus	Per 27 Aug	Per 31 Aur	Per à Seo	Per 10 Sep	Per 17 Sep	16%	70%	64%	45%	41%	61%	59%	80%	80%
Tony Result 1 Achieve Gamegoo (NY) Advise Users of 3500 users in CQ 3000  Key Result Achieve Indihene Study (MY) LIS of SOOK in CQ 2000  Tameframe	User Thousand	628.40	3500.00 900.00	545.00 784.98	2636:00 772:09	2229:00 797:62	1581.00 829.25	1427:00 855.67	2136:00 883:45	2040.00 896.69	2057.00 908.91	2800.00 935.77	2811.00 888.95	15.57% 39.22%	52.91% Progress	63.69% 62.30%	45.17% 73.95%	40.77% 83.68%	61.03% 93.91%	58.77% 103.65%	80.00% 113.17% Promess	80.31% 96.30%
FIN Q3 2000  Diportion ChiefronisonSMB-Wholesale Dipital Service Customer, Product and Business Model Validation  Rigned to: Level 1 Up Key Result	1													4% 4%	9% 9%	15%	24% 24%	59% 59%	67% 67%	76% 76%	86% 86%	99% 99%
Fory Smitch 1 Achieve Storoum (SMA) Users of 7000 users in CO 2000 fory Smitch 2 Achieve Storoum (SMA) Mechanic of X merchanic in CO 2000 fory Smitch 2 Achieve Company (SMA) Mechanic of X merchanic in CO 2000 fory Smitch 2 Achieve Come (SMA) USA Mechanic of 2000 mechanic in CO 2000	METRIC User Mexchant Mexchant	25 kt 00 25 kt 00 0 0	7600.00 7600.00 5600.00	Per 23 Jul 3266:00 1588:00	Per 31 Jul 8795.00 2002.00	Per 6 Aug 6199:00 2256:00	Per 13 Aug 6908.00	9er 20 Aug 5539:00 5539:00 8503:00	9er 27 Aug 5962 00 5962 00 3668 00	Per 31 Aug 6568.00 6568.00 3668.00	Per 3 Sep 65 lst.00 65 lst.00 3886.00	Per 10 Sep 7153.00 7153.00 6005.00	Per 17 Sep 79 10:00 79 10:00 6786:00	14.79% -50.94% 28.78%	25.44% -50.94% 36.40%	33.57% -50.94% 41.02%	47.84% -50.94% 48.76%	60.54% 60.54% 56.42%	69.05% 69.05% 63.05%	80.56% 80.56% 70.65%	93.02% 93.02% 78.27%	108.25% 108.25% 87.02%
Key Result 4	Thousand	0	5500.00	1,801.09	1,369.35	2,065.08	2,724.01	3,253.56	3,584.38	3,905.93	3,956.08	4,463.18	5,102.78	24.21% Progress	24.90% Progress	37.55% Progress	Progress	57.34% Progress	65.17% Progress	71.93% Progress	Progress	92.78% Progress
Cityutha Enterprise/SMB/Wholesale Digital Service Customer, Product and Business Model Validation Vigned In: Level 1 Up Key Result Ney Basult 1 Actives Edeb (IMM) User of 350 users in Q3 2020	METRIC	STARTING VALUE	TARGET VALUE	Per 23 Jul	Per 31 Jul	Per 6 Aug	Per 13 Aug	Per 20 Aug	Per 27 Aug	Per 31 Aug	Per 3 Sep	Per 10 Sep	Per 17 Sep	28%	33%	39%	56%	66%	83%	102%	112%	142%
Activent Salato (BMY) User of 3500 was in Cl2 2000   New Planut 1	User User Pecantren %	9.00 9.00 0	8500.00 63.00 5.00 50.00	2294.00 15.00 2.00 0.00	2615.00 17.00 2.00 0.00	2539:00 20.00 2.00 2.00	2757.00 25.00 8.00 15.00	28.00 28.00 20.00	3670.00 33.00 3.00 25.00	2928.00 25.00 3.00 25.00	39.00 4.00 60.00	41.00 41.00 4.00 41.00	6828.00 61.00 6.00 50.00	23.73% 19.35% 40.00% 0.00%	25.81% 40.00% 0.00%	42.11% 35.48% 40.00% 20.00%	51,61% 51,61% 60,00% 30,00%	77.11% 61.29% 60.00% 40.00%	77.42% 60.00% 50.00%	96.77% 80.00% 80.00%	152.23% 103.23% 80.00% 90.00%	179.70% 167.74% 80.00% 100.00%
ENT Q3 2020  Coperns Enterprise/SME/Wholesale Digital Service Market Validation														Progress 0%	Progress 0% 0%	Progress 42% 42%	Progress 42% 42%	Progress 42% 42%	Progress 42% 42%	Progress 42% 42%	Progress 42% 42%	Progress 56% 56%
Aligned to: Level 1 Lp Key Result  Nay Result 1 Actions My Pertamina (MV) Revenue of Rp 58h in C3 2000  Actions My Pertamina (MV) Registered Users of 3.30h in C3 2000  Actions My Pertamina (MV) Registered Users of 3.30h in C3 2000	METRIC IDR (Mix) Registered Users	STARTING VALUE 0 2211.89	TARGET VALUE 5000.00 2000.00 6.00	Per 23 Jul 0.00	Per 31 Jul 0.00	Per 6 Aug 2100:00	Per 13 Aug 2100:00	Per 20 Aug 2100:00	Per 27 Aug 2500.00 3290	Per 21 Aug 2100:00 3285:91	Per 3 Sep 2000.00 3315.43	Per 10 Sep 2100:00 3568.81	Per 17 Sep 2800 00 3890 35	0.00%	0.00%	42.00%	42.00%	42.00%	42,00% 98,16%	42.00% 104.74%	42.00% 124.85%	56.00% 154.35%
Actives Netherin (Mr) Cost Savegitticarcy of Ry 128s is C3 2020  EDU  Timefrane  Q3 2020	DR (Mr)	0	6.00	0.00	0.00	0.00	0.00	0.00	4.00	4.00	4.00	4.00	4.00	0.00% Progress	0.00% Progress	0.00% Progress	0.00% Progress	0.00% Progress	66.67% Progress	66.67% Progress	66.67% Progress 75%	66.67% Progress
Objective Consumer Digital Service Market Validation Aligned to: Level 1 Up Key Result	MITTEC	STARTING VALUE	TARGET VALUE	Per 23 Jul	Per 31 Jul	Per G Aug	Per 13 Aug	Per 20 Aug	Per 27 Aug	Per 31 Aug	Per 3 Sep	Per 10 Sep	Per 17 Sep	22%	23%	29%	47%	47%	47%	80%	101%	123%
Very Result 1 Achieve Piper Selection (INV) Revenue of Rp.3.35th in Ci.3.2020 Achieve Piper Matrix (MIV) Revenue of Rp.3.35th in Ci.3.2020 Achieve Piper Corpu (MIV) Revenue of Rp.4.75th in Ci.3.2020	IDR (Mir) IDR (Mir)	145.40 6188.00 0.00	6600.00 17900.00 5700.00	145.60 6504.00 3656.08	145.40 6570.00 3656.08	145.60 6620.00 4726.91	8962.60 6770.00 4726.91	3652.60 6880.00 6726.91	3062.00 6990.00 6726.91	3662.60 11160.00 6726.91	6779.00 12970.00 6726.91	6779.00 19880.00 6726.91	6779.00 27990.00 6726.91	3.15% 64.14%	0.00% 3.71% 64.14%	0.00% 4.14% 82.93%	51.39% 5.41% 82.93%	51.39% 6.35% 82.93%	51.39% 7.28% 82.93%	102.78% 53.00% 82.93%	102.78% 116.40% 82.93%	102.78% 184.39% 82.93%
Consumer Digital Service Customer, Product and Business Model Validation	METRIC Talent	STARTING VALUE	TRAGET VALUE	Per 23 Jul 7.00	Per 31 Jul 10.00	Per 6 Aug 1k.00	Per 13 Aug 15.00	9er 20 Aug 16.00	Per 27 Aug 23.00	Per 31 Aug 34.00	Per 3 Sep 27.00	Per 10 Sep 30.00	Per 17 Sep 82.00	11.67%	16.67%	21,67%	25% 25.00%	25.67%	38%	45.00%	50%	53%
AGR 23 2000														Progress 7%	Progress 9%	Progress 17%	Progress 17%	Progress 62%	Progress 74%	Progress 90%	Progress 91%	Progress 95%
Aligned to: Level 1 Up Key Result				for 33 tol	Per 31 Jul	Per 6 Aue	Per 13 Aug	Per 20 Aug	Per 27 Aus	Per 31 Aug	Per 3 Seq	Per 10 Sep	Per 17 Sep									
Key Result 1 Actions Agree Suite (PV) User of 230 farmers in Q3 2020	Pitani	STARTING VALUE 0.00	ZHOOD ZHOOD	17.00	20.00	60.00	60.00	142.00	170.00	170.00	206.00	215.00	218.00	7.39%	8.70%	17.39%	17.39%	61.74%	73.91%	89.57%	91,30%	94.78%
For y Secult 1	METRIC Pritani	0.00	290.00	17.00	20.00	63.00	63.00	142.00	170.00	19200	206.00	232.00	21800	7.39% Progress 11% 11%	8.70% Progress 13% 13%	17.39% Progress 15% 15%	17.39% Progress 48% 48%	61.74% Progress 56% 56%	73.91% Progress 63% 63%	89.57% Progress 71% 71%	91.30% Progress 79% 79%	94.78% Progress 87% 87%
Timeframe	MITTOC	STARTING VALUE  STARTING VALUE  2.00  0.00	TARGET WALLS	17.00 17.00 Feer 23 Juli 13.00 0.00	Per 31 Jul	Fer 6 Aug	90.00 Per 13 Aug 90.00 0.42	Per 20 Aug	9ec 27 Aug 64.00 1.90	Per 21 Aug	Per 3 Sep	215:00 Per 10 Sep 79:00 2:40	Per 17 Sep	7.39% Progress 1194 1196 11.22% 0.00%	8,70% Progress 13% 13% 13.27% 0.00%	17.39% Progress 15% 15%	17.39% Progress 4.8% 4.8% 47.96%	61.74% Progress 56% 56% 56.12% 56.12%	73,91% Progress 63% 63% 63%	89.57% Progress 71% 71% 71.43% 73.33%	91.30% Progress 79% 79% 78.57% 80.00%	94.78% Progress 87% 87% 86.73%
HLT Street Stree	MITTOC	STARTING VALUE	TARGET WALLS	Per 23 sul	Per 31 Jul	Fer 6 Aug	Per 13 Aug	Per 20 Aug	Per 27 Aug	Per 21 Aug	Per 3 Sep	Per 10 Sep	Per 17 Sep	Progress 11% 11%	Progress 13% 13%	Progress 15% 15%	Progress. 48% 48%	61.74% Progress 56% 56% 56.12% 56.07% Progress 61% 61%	Progress. 63% 63%	71% 71% 71% 71% 71.43% 73.33% Progress 80% 80%	91.30% Progress 79% 79% 78.57% 80.00% Progress 87%	94.78% Progress 87% 87% 87% 8.7% Progress 94% 94% 94%
HLT Transportation for the form of the first transportation for the first	MSTRC  MSTRC	STARTING VALUE 2.00 0.00	TRAGET VALUE  100.00  2.00  TRAGET VALUE	Per 23 Juli 11.00 0.00	Per 25 Juli 15.00 0.00	Per G Aug 17:00 0:30	Per 53 Aug 61.00 6.62 Per 53 Aug	Per 20 Aug 57:00 1:30	Per 27 Aug 64.00 1.90	Per 21 Aug 20.00 2.00 2.00 Per 21 Aug	Per 3 Sep 72.00 2.30 Per 3 Sep	Per 10 Sep 79.00 2.40 Per 10 Sep	Per 17 Sep #7.00 2.60	Progress 11% 11% 11% 11.22% 0.00% Progress 25% 25%	Progress 13% 13% 13% 13.27% 0.00% Progress 33% 33% 45.23%	Progress 15% 15%	Progress. 48% 48%	01.74% Progress 56% 56% 56.12% 56.12% Progress 61% 61%	Progress 63% 63% 63.27% 63.25% Progress 72% 72% 92.77%	Progress 80% 80%	91.30% Progress 79% 79% 78.57% 80.00% Progress 87% 811.84%	94.78% Progress 87% 87% 86.67% Progress 94% 94% 119,77% 89,10%
HLT Engineer St. Common St. Commo	MSTRIC N Agreement	STARTING VALUE	TRAGET VALUE 100.00 2.00	Per 23 aul	Per 21 Juli 25.00 0.00	Per & Aug 17.00 0.30	Per 13 Aug 49.00 0.62	Per 20 Aug \$7.00 1.30	9er 27 Aug 61.00 1.90	Per 21 Aug 20.00 2.00	Per 3 Sep 72.00 2.30	Per 10 Sep 79.00 2.40	Per 17 Sep 87.00 2.60	Progress 1196 1136 1136 11.22% 0.00% Progress 25% 25%	Progress 13% 13% 13% 13.27% 0.00% Progress 33% 33%	Progress 15% 15% 15% 15% Progress 40% 40%	Progress 48% 48% 48% 47.96% 14.00% Progress 51% 51%	Progress 61% 61%	Progress 63% 63% 63.27% 63.23% Progress 72% 72%	Progress 80% 80%	91.30% Progress 79% 79% 79% 80.00% Progress 87% 81.50% 111.56% 81.00%	Progress 94% 94%
HLT Section Common Se	MSTRC  MSTRC	STARTING VALUE  2.00  0.00  STARTING VALUE  0	TRAGET VALUE  100.00  2.00  TRAGET VALUE	Per 23 Juli 11.00 0.00	Per 25 Juli 15.00 0.00	Per G Aug 17:00 0:30	Per 53 Aug 61.00 6.62 Per 53 Aug	Per 20 Aug 57:00 1:30	Per 27 Aug 64.00 1.90	Per 21 Aug 20.00 2.00 2.00 Per 21 Aug	Per 3 Sep 72.00 2.30 Per 3 Sep 7667.00 745.00	Per 10 Sep 79.00 2.40 Per 10 Sep 8282.00 816.00	Per 17 Sep #7.00 2.60	Progress 1195 1196 11-25% 0.00% Progress 25% 25% 35.21% 22.50% 14.75%	Progress 13% 13% 13% 13% 13.27% 0.00% Progress 3.33% 3.35% 45.23% 34.10% 19.57%	Progress 15% 15% 15% 15% Progress 40% 40%	Progress 48% 48% 47.00% 14.00% Progress 51% 68.63% 47.10% 33.34%	Progress 61% 61% 77.27% 53.60%	Progress 63% 63% 63% 63.35%  Progress 72% 72% 93.77% 60.10%	Progress 80% 80% 100.89% 74.10%	Progress 87% 87% 111.84% 81.60%	94% 94% 94%
HLT  Discrete MM/Movies in Signal Service Continues Revised and Movies International Processing Signal Service Continues Revised and Movies International Revised International	METEC 15 Agreement 15 Agreement 20 METEC Conference 20 Disk (50) Date (50) D	\$7ARTING VALUE 2.00 0.00 \$7ARTING VALUE 0 0 1177.00 0 \$7ARTING VALUE	TARGET VALLE	Per 23 Jul 11:00 0:00 Per 23 Jul 19:66:00 221:00 0:15	Fer 25 Jul 51.00 0.00 Fer 25 Jul 399:20 341.00 200:00 0.45	Per G Aug 17:00 0:30 Per G Aug EST0:00 00:00 211:00 0:45	Per 53 Aug 61.00 6.62 Per 53 Aug	Per 20 Aug 1720 130 Per 20 Aug 194:00 197:00 0.35	Per 27 Aug 64.00 1.90 Per 27 Aug 791.00 640.00 957.00 1.65	Per 31 Aug 70.00 2.00 Per 31 Aug 7951.00 666.00 1.65	Per 3 Sep 72.00 2.30 2.30 Per 3 Sep 755.00 110.00 114.00 114.00 144.00 145.00	Per 10 Sep 74 20 2 - 40 Per 10 Sep 83 88 20 81 50 98 20 2 17 Per 10 Sep	Per 17 Sep 87.00 2.60 Per 17 Sep 888.00 891.00 602.00 2.38	Progress 13% 13% 13% 14% 15% 0.00%  Progress 25% 25% 15.22%  Progress 15% 15%	Progress 13% 13% 13% 13.27% 0.00% Progress 33% 33% 45.23% 45.23% Progress 24.10% 19.57% 19.57% 20%	Progress 15% 15% 15% 15% 15.31% 0.67% 40% 40% 55.33% 42.00% 24.40% 19.53% Progress 25%	Progress 48% 48% 47.05% 14.00% 151% 51% 6E.03% 47.10% 33.34% 22.03% 30% 30%	Progress 61% 61% 77.27% 53.65% 32.61% Progress 35%	Progress 63% 63% 63% 63.7% 63.27% 63.25% 72% 72% 72% 93.77% 60.10% 61.60% 61.60% 64.5%	Progress 80% 80% 100.89% 74.10% 65.42% 71.30% Progress 65% 65%	Progress 87% 87% 111.84% 81.65% 67.83% 94.33% Progress 75% 75%	Progress 94% 94% 119.7% 89.10% 73.73% 103.48% Progress 85% 85%
HUT  Comparison Self-Monitorina (Agrical Secretar Comparison Agrical Secretar Comparis	MATTER  MATTER  Conference  IS Pagemented  MATTER  Conference  IS Play I  MATTER  MATT	STARTING VALUE  STARTING VALUE	TARGET VALLE  TODO  LOO  LOO  TARGET VALLE	Per 23 Jul 11:00 0:00 0:00 0:00 0:00 0:00 0:00 0:	Per 21 Jul 11:00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	Per G.Aug. 17:00 0.30 Fer G.Aug. 610:00 0.45 Fer G.Aug. 710:00 0.45 Fer G.Aug. 710:00 Fer G.Aug. 710:00 Fer G.Aug. 710:00	Per 13 Aug 81:00 6:02 Per 13 Aug 10:00 6:31 Per 13 Aug 20:00	Per 20 Aug. \$7.00 1.30 1.30 1.30 1.30 1.30 1.30 1.30 1	Per 27 Aug 64.00 1.90 Per 27 Aug 81.00 Per 27 Aug 90-27 Aug	Per 21 Aug 7000 2:00 2:00 Per 21 Aug Per 21 Aug Per 21 Aug	Per 3 Sep 72.00 72.00 73.00 75.00 75.00 75.00 81.00 81.00 81.00	Per 10 Sep. 74.00 7.40 7.40 7.40 7.40 7.40 7.40 7.	Per 17 Sep  8100  240  Per 17 Sep  888100  80100  238  Per 17 Sep  8100  Per 17 Sep	Progress 13% 13% 13% 14% 15% 0.00%  Progress 25% 25% 15.22%  Progress 15% 15%	Progress 13% 13% 13% 13.27% 0.00% Progress 33% 33% 45.23% 45.23% Progress 24.10% 19.57% 19.57% 20%	Progress 15% 15% 15% 15% 15.31% 0.67% 40% 40% 55.33% 42.00% 24.40% 19.53% Progress 25%	Progress 48% 48% 47.05% 14.00% 151% 51% 6E.03% 47.10% 33.34% 22.03% 30% 30%	Progress 61% 61% 77.27% 53.65% 32.61% Progress 35%	Progress 63% 63% 63% 63.7% 63.27% 63.25% 72% 72% 72% 93.77% 60.10% 61.60% 61.60% 64.5%	Progress 80% 80% 100.89% 74.10% 65.42% 71.30% Progress 65% 65%	Progress 87% 87% 111.84% 81.65% 67.83% 94.33% Progress 75% 75%	Progress 94% 94% 119.7% 89.10% 73.73% 103.48% Progress 85% 85%
Part	MATTER  MATTER  Conference  IS Pagemented  MATTER  Conference  IS Play I  MATTER  MATT	STARTING VALUE  STARTING VALUE	TARGET VALLE  TODO  LOO  LOO  TARGET VALLE	Per 23 Jul 11:00 0:00 0:00 0:00 0:00 0:00 0:00 0:	Per 21 Jul 11:00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	Per G.Aug. 17:00 0.30 Fer G.Aug. 610:00 0.45 Fer G.Aug. 710:00 0.45 Fer G.Aug. 710:00 Fer G.Aug. 710:00 Fer G.Aug. 710:00	Per 13 Aug 81:00 0:42 Per 13 Aug 51:00 27:00 0:75	Per 20 Aug. \$7.00 1.30 1.30 1.30 1.30 1.30 1.30 1.30 1	Per 27 Aug 64.00 1.90 Per 27 Aug 81.00 Per 27 Aug 90-27 Aug	Per 21 Aug 7000 2:00 2:00 Per 21 Aug Fer 21 Aug Fer 21 Aug	Per 3 Sep 72.00 72.00 73.00 75.00 75.00 75.00 81.00 81.00 81.00	Per 10 Sep. 74.00 7.40 7.40 7.40 7.40 7.40 7.40 7.	Per 17 Sep  8100  240  Per 17 Sep  888100  80100  238  Per 17 Sep  8100  Per 17 Sep	Progress 13% 13% 13% 14% 15% 0.00%  Progress 25% 25% 15.22%  Progress 15% 15%	Progress 13% 13% 13% 13.27% 0.00% Progress 33% 33% 45.23% 45.23% Progress 24.10% 19.57% 19.57% 20%	Progress 15% 15% 15% 15% 15.31% 0.67% 40% 40% 55.33% 42.00% 24.40% 19.53% Progress 25%	Progress 48% 48% 47.05% 14.00% 151% 51% 6E.03% 47.10% 33.34% 22.03% 30% 30%	Progress 61% 61% 77.27% 53.65% 32.61% Progress 35%	Progress 63% 63% 63% 63.7% 63.27% 63.25% 72% 72% 72% 93.77% 60.10% 61.60% 61.60% 64.5%	Progress 80% 80% 100.89% 74.10% 65.42% 71.30% Progress 65% 65%	Progress 87% 87% 111.84% 81.65% 67.83% 94.33% Progress 75% 75%	Progress 94% 94% 119.7% 89.10% 73.73% 103.48% Progress 85% 85%
HALT  Discrete Statistical Signal State Container Federal Processing Statistics  Discrete Statistics Statistics  Discrete Statistics  D	MATTEC  MATTEC	STARTING VALUE  2.00 0.00 0.00  STARTING VALUE  0.00  STARTING VALUE  0.00  STARTING VALUE  0.00  STARTING VALUE  STARTING VALUE  STARTING VALUE  STARTING VALUE  STARTING VALUE	TARGET WALLS  TODO  100  100  TARGET WALLS	Per 23 Jul. 11:00 6:00 Per 23 Jul. 12:00 6:35 Per 23 Jul. 12:00 Per 23 Jul. 12:00	Per 23 Jul. 15.00 6.00 Per 23 Jul. 2000 6.65 Per 23 Jul. 2000 6.65 Per 23 Jul. 2000	Per E Aug. 21:00 6:30 Per E Aug. 21:00 6:50 Per E Aug. 21:00 Per E Aug. 21:00	Per 13 Aug et 00 0 cd 154700 27500 6.75 Per 13 Aug 83.00	Per 20 Aug 17:00 1.30 Per 20 Aug 23:00 0.35 Per 20 Aug 31:00 Per 20 Aug 50:00	Per 27 Aug. 64.00 1.90 Per 27 Aug. 64.00 1.61 Per 27 Aug. 64.00 Per 27 Aug. 64.00 Per 27 Aug. 64.00	Per 21 Aug No 200 240 Per 21 Aug SEL00 165 Per 21 Aug SEL00 Per 21 Aug SEL00 Per 21 Aug SEL00	Per 3 Sep 72:00 2:30 75:00 75:00 75:00 75:00 15:00 16:00 16:00 16:00 16:00 16:00 17:00 17:00	Per 10 Sep. 79.00   2.40   Per 10 Sep. 888.00   888.00   888.00   888.00   2.17   Per 10 Sep. 79.00   Per	Per 17 Sep 8100 240 Per 17 Sep 8100 238 Per 17 Sep 8100	Progress 196 197 197 197 197 197 197 197 197 197 197	Progress 13% 13% 13% 13% 13% 13% 13% 13,27% 10,00% 20% 23% 23% 24,10% 19,27% 19,27% 19,27% 19,27% 19,27% 20% 20% 20% 20% 20% 20,00% 25,00% 25,00% 25,00% 25,00% 27,00% 27,00% 27,00% 27,00%	Progress 15% 15% 15% 15% 15% 15.31% 6.67% 40% 40% 40% 19.31% 19.27% 19.27% 25% 25% 25% 25% 25% 25% 27.00% Progress 33% 33% 33% 33% 33% 33% 33% 33% 33% 3	Program A 45% 445% 445% 445% 445% 445% 445% 445	Progress 67% 67% 67% 53.00% 53.02% 53.02% 53.03% 35% 35% 50% 50% 50% 97009888 174%	Progress 63% 63% 63% 63% 637% 627% 627% 627% 627% 627% 627% 627% 62	Progress 80% 80% 100.89% 74.10% 05.42% 77.30% Progress 65% 65% 71.50% Progress 21% 71.00% Progress 21% 71.00%	Progress 97% 97% 111,64% 81,00% 97,33% 94,33% 75% 75% 75% 75% 75% 75% 75% 75% 75% 75	Progress 9-416 9-416 119-779 119-779 189-709 19-109-79 19-109-79 185-00% Progress 9-906 9-
Part	MATTEC  MATTEC	STARTING VALUE  2.00 0.00 0.00  STARTING VALUE  0.00  STARTING VALUE  0.00  STARTING VALUE  0.00  STARTING VALUE  STARTING VALUE  STARTING VALUE  STARTING VALUE  STARTING VALUE	TARGET WALLS  TODO  100  100  TARGET WALLS	Per 23 Jul. 11:00 6:00 Per 23 Jul. 12:00 6:35 Per 23 Jul. 12:00 Per 23 Jul. 12:00	Per 23 Jul. 15.00 6.00 Per 23 Jul. 2000 6.65 Per 23 Jul. 2000 6.65 Per 23 Jul. 2000	Per E Aug. 21:00 6:30 Per E Aug. 21:00 6:50 Per E Aug. 21:00 Per E Aug. 21:00	Per 13 Aug 81:00 6:02 Per 13 Aug 10:00 6:31 Per 13 Aug 20:00	Per 20 Aug 17:00 1.30 Per 20 Aug 23:00 0.35 Per 20 Aug 31:00 Per 20 Aug 50:00	Per 27 Aug. 64.00 1.90 Per 27 Aug. 64.00 1.61 Per 27 Aug. 64.00 Per 27 Aug. 64.00 Per 27 Aug. 64.00	Per 21 Aug No 20 240 240 240 240 240 240 240 240 240	Per 3 Sep 72:00 2:30 75:00 75:00 75:00 75:00 15:00 16:00 16:00 16:00 16:00 16:00 17:00 17:00	Per 10 Sep. 79.00   2.40   Per 10 Sep. 888.00   888.00   888.00   888.00   2.17   Per 10 Sep. 79.00   Per	Per 17 Sep 8100 240 Per 17 Sep 8100 238 Per 17 Sep 8100	Program 115, 115, 115, 115, 115, 115, 115, 115	Progress 13% 13% 13% 13.27% 0.00% Progress 33% 33% 45.23% 45.23% Progress 24.10% 19.57% 19.57% 20%	Progress 15% 15% 15% 15% 15.31% 0.67% 40% 40% 55.33% 42.00% 24.40% 19.53% Progress 25%	700 person   48%   48%   48%   48%   47.00%   147.00%   147.00%   59%   59%   59%   59%   59%   59%   59%   59%   59%   147.00%   59%   147.00%	Progress 61% 61% 77.27% 53.65% 32.61% Progress 35%	Progress 63% 63% 63% 63.7% 62.27% 62.32% 72% 72% 72% 72% 63.10% 63.6% 63.6% 63.6% 65% 65%	Progress 80% 80% 100.89% 74.10% 55.42% 77.20% Progress 65% 65% 71% 71% 71% 72% 206% 206% 206.67%	Progress 67% 67% 67% 111,66% 111,66% 11,66% 125% 725% 725% 725% 725% 725% 726% 726% 726% 726% 726% 727%	Progress 94% 94% 94% 94% 115,776 85 (10, 496) 85 (10, 496
Part	Matter  N Ageneral  Gallery  G	STARTING VALUE  2.00 0.00 0.00  STARTING VALUE  0.00  STARTING VALUE  0.00  STARTING VALUE  0.00  STARTING VALUE  STARTING VALUE  STARTING VALUE  STARTING VALUE  STARTING VALUE	Model Value	Per 23 July 6 Pe	Per 33 July 6 0 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Per E Aug. 21:00 6:30 Per E Aug. 21:00 6:50 Per E Aug. 21:00 Per E Aug. 21:00	Per 13 Aug et 00 0 cd 154700 27500 6.75 Per 13 Aug 83.00	THE 2D Mag. 1500 THE 2D	96:27 Aug 150 150 1627 Aug 15120 151	Per 31 Aug 200 Per 31 Aug 100 Per 31	Per 3 Sep 72:00 2:30 75:00 75:00 75:00 75:00 15:00 16:	Per 10 Sep. 79.00   2.40   Per 10 Sep. 888.00   888.00   888.00   888.00   2.17   Per 10 Sep. 79.00   Per	Per 17 Sep 8100 240 Per 17 Sep 8100 238 Per 17 Sep 8100	Program 115. 115. 115. 116. 117. 118. 118. 118. 118. 118. 118. 118	Progress 13% 13% 13% 13% 13% 13% 13% 13,27% 10,00% 20% 23% 23% 24,10% 19,27% 19,27% 19,27% 19,27% 19,27% 20% 20% 20% 20% 20% 20,00% 25,00% 25,00% 25,00% 25,00% 27,00% 27,00% 27,00% 27,00%	Progress 15% 15% 15% 15% 15% 15.31% 6.67% 40% 40% 40% 19.31% 19.27% 19.27% 25% 25% 25% 25% 25% 25% 27.00% Progress 33% 33% 33% 33% 33% 33% 33% 33% 33% 3	Program A 45% 445% 445% 445% 445% 445% 445% 445	Progress 67% 67% 67% 67% 77.27% 53.02% 53.02% 32.61% 77.27% 35% 35% 35% 35% 50% 50% 50% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02%	Progress 63% 63% 63% 63% 637% 627% 627% 627% 627% 627% 627% 627% 62	Progress 80% 80% 100.89% 74.10% 05.42% 77.30% Progress 65% 65% 71.50% Progress 21% 71.00% Progress 21% 71.00%	Progress 97% 97% 111,64% 81,00% 97,33% 94,33% 75% 75% 75% 75% 75% 75% 75% 75% 75% 75	Programs 9-64 9-64 9-64 9-64 9-65 9-65 9-65 9-65 9-65 9-65 9-65 9-65
Post	Marine  General Genera	STARTING VALUE  2.00 0.00 0.00  STARTING VALUE  0.00  STARTING VALUE  0.00  STARTING VALUE  0.00  STARTING VALUE  STARTING VALUE  STARTING VALUE  STARTING VALUE  STARTING VALUE	1800 1800 1800 1800 1800 1800 1800 1800	Net 23 Mar.	Per 21 M2 6 00 6 00 7 Per 21 M2 7 Per 21 M	Per Ling   G   100   G   20   G   20	Per 13 Aug. 4 410	The 20 Aug. 1 150	96-27 Aug 1-60 1-70 1-70 1-70 1-70 1-70 1-70 1-70 1-7	Per 31 Aug   200	Per 10s   70   70   70   70   70   70   70	Per Silves 2-0 2-0 Per Silves 1-0 Pe	Per 17 Say  Per 17 Say  Per 17 Say  Res 17	Program 115 115 115 115 115 115 117 115 117 117	Fragers 130, 1327%	Progress 15% 15% 15% 15% 15% 15.31% 6.67% 40% 40% 40% 19.31% 19.27% 19.27% 25% 25% 25% 25% 25% 25% 27.00% Progress 33% 33% 33% 33% 33% 33% 33% 33% 33% 3	700 person   48%   48%   48%   48%   47.00%   147.00%   147.00%   59%   59%   59%   59%   59%   59%   59%   59%   59%   147.00%   59%   147.00%	Progress 67% 67% 67% 67% 77.27% 53.02% 53.02% 32.61% 77.27% 35% 35% 35% 35% 50% 50% 50% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02% 97.02%	Progress 6 55 55 55 55 55 55 55 55 55 55 55 55 5	Progress 50% 65% 65% 65% 65% 65% 65% 65% 65% 65% 65	Progress 67% 67% 67% 111,66% 111,66% 11,66% 125% 725% 725% 725% 725% 725% 726% 726% 726% 726% 726% 727%	Progress 94% 94% 94% 94% 115,776 85 (10, 496) 85 (10, 496
Part	MATTER  Agreement  Agr	STARTING VALUE  2.00 0.00 0.00  STARTING VALUE  0.00  STARTING VALUE  0.00  STARTING VALUE  0.00  STARTING VALUE  STARTING VALUE  STARTING VALUE  STARTING VALUE  STARTING VALUE	1000 1000 1000 1000 1000 1000 1000 100	Per 23 Ltd.  The 24 Ltd.  The 2	Per 13 Mil.  Mer 1	Text   Eng   Corp.	Per 13 Aug  - Pe	The 20 July 10 Per 20	70-27 Aug. 100 100 100 100 100 100 100 100 100 10	700 31 Aug 2000 2000 7000 7000 7000 1000 1000 1000	Per 3 Sep.  First 3 Sep.  Firs	Per 10 log   Per 1	Per17ag  Ne17fag  Ne1	Tragence 115 20% 15 20%	Program 139, 139, 131, 132, 132, 133, 132, 133, 133, 133	Program 196, 196 195,	Progress 44% 45% 45% 45% 45% 45% 45% 45% 45% 45%	Progress 69% 50% 50% 50% 50% 50% 50% 50% 50% 50% 50	Progress 5-00 Pr	Progress 500 (10 20 20 20 20 20 20 20 20 20 20 20 20 20	Program 275	Progress 9-65 9-65 9-65 9-65 9-65 9-65 9-65 9-65
HALT  Discrete ASSINOWhelesia (Spille Service Continues Product and Service ASSINOWhelesia) (Spille Service Continues Product and Service ASSINOWhelesia) (Spille Service Continues Product and Service ASSINOWhelesia) (Spille Service Continues Product and Service ASSINOWHESIA) (Spille Service Continues Prod	MATERIAL STATES OF THE STATES	STARTING VALUE  2.00 0.00 0.00  STARTING VALUE  0.00  STARTING VALUE  0.00  STARTING VALUE  0.00  STARTING VALUE  STARTING VALUE  STARTING VALUE  STARTING VALUE  STARTING VALUE	1000   1000	Per 23 Mar.  100  100  100  100  100  100  100  1	Per 33 List 6.00 6.00 6.00 6.00 6.00 6.00 6.00 6.0	Per E-Sug	Per 13 July 14 July 15	The 20 July 11 ST 12 ST	2017 Aug. 4457 4457 139 50127 Aug. 45527 Aug	70x 21 Aug 2 20 2 20 2 20 2 20 2 20 2 20 2 20 2 2	Per 3 Sep.  200  200  200  200  200  200  200  2	Part Disp. 2-00 2-00 2-00 2-00 2-00 2-00 2-00 2-0	Per 17 Sap 2 all 2	Tragent 196	Topics 1346,	Transmission of the Control of the C	Program Adv. 1 2000 1 2	Program of the Control of the Contro	Program	Progress   Progress	Program 175 August 175	Toppers   Section   Sect
Part	Martine	2014/900 (State 1)  2014/9	MARIET WARE   100   10	No. 23 kill   Col. 25 kill   Col.	No. 21 Ad   Cont.	Part Ling	Ame   12 Aug   Ame   13 Aug   Ame	Per 20 July 100 July 20 July 2	96-27 Aug. 109 20-27 Aug. 200-27 Aug. 200-	No.11 Aug	Per 1 Sep.  Per 2 Sep.  Per 2 Sep.  Per 3 Sep.  Per 4 Sep.  Per 3 Sep.  Per 4 Sep.  Per 5	Per 15 fep.  Per 1	Per 17 Say  Ten 17	Transmit Title 11 12 12 12 12 12 12 12 12 12 12 12 12	Topics 125, 127 (1997) 127, 127, 127, 127, 127, 127, 127, 127,	Program  100  100  100  100  100  100  100  1	### APP   ### AP	Progress 615 - 615	Program   Column	Progress 60% 60% 60% 60% 60% 60% 60% 60% 60% 60%	Tragent (17 August 17 Augu	Togeth   T
HALT  Discrete ASSINOWhelesia (Spille Service Continues Product and Service ASSINOWhelesia) (Spille Service Continues Product and Service ASSINOWhelesia) (Spille Service Continues Product and Service ASSINOWhelesia) (Spille Service Continues Product and Service ASSINOWHESIA) (Spille Service Continues Prod	MATTER  Agreement  Agreement  Conference	200   200	Marie Vanid   1800	The STAR	No. 23 Add   No.	Per S Aug	Ame   12 Aug   Ame   13 Aug   Ame	Jac 20 Aug.  3 100  3 1	Min 27 Aug	No. 51 Aug.   10.00	Per 150g  Total 15	Per Si Seg.  Per S	Per 17 Say  And 17	Tragent 196	Topics 1346,	Transmission of the Control of the C	Program Adv. 1 2000 1 2	Program of the Control of the Contro	Program	Progress   Progress	Program 175 August 175	Toppers   Section   Sect
Part	Marine   M	Commission Continue	VARIAT	Mar 53 M2   Mar 53 M3   Mar	Mor 83 AG	Ten   Lang   L	Note 12 Aug	Mar 25 Mag.  10 10 10 10 10 10 10 10 10 10 10 10 10 1	No.27 Aug. 100 No.27	Mod 11 Aug.	Per 150g  Total 15	Per Si Seg.  Per S	Per 17 Say  And 17	Tragent 114 20% 115 20	Topics 1346,	Transmission of the Control of the C	Program Adv. 1 2000 1 2	Program of the Control of the Contro	Program	Progress   Progress	Program 175 August 175	Toppers   Section   Sect
Part	Marine   M	Commission Continue	VARIAT	Mar 53 M2   Mar 53 M3   Mar	Mor 83 AG	Ten   Lang   L	Per 13 Aug	Mar 25 Mag.  10 10 10 10 10 10 10 10 10 10 10 10 10 1	No.27 Aug. 100 No.27	Mod 11 Aug.	Per 150g  Total 15	Per Silver  Annual Si	Per 17 Sep  - Sep  - Per 17 Sep  - Se	Transaction	Topics 1346,	Temporary   Temp	### (### ) ### (### )	Program	Program	Program	Program 175 August 175	Toppers   Section   Sect
Part	Marine   M	### MAN AND AND AND AND AND AND AND AND AND A	Marie Conf.	The 23 AM	Proc 15 Apr	Per S Aug	Per 12 Aug.	Proc 20 Aug.  100  100  100  100  100  100  100  1	Mar   2 Aug	No. 51 Aug.	Part   Mary	Per Silver  The Si	Per 17 leg.  Per 1	Transaction	The color	Temporary   Temp	### (### ) ### (### )	Program	Companies   Comp	Program	Transcent Control of the Control of Control	Toppers   Section   Sect
Part	MATTER  MATTER	COMPANION COLUMN   P	VARIAT	10 m	Apr   12 A	Per S. Aug.	No 13 Aug	March 20 Aug   Marc	No.27 Aug.  No.27	No. 51.546	Apr   Cap	Per Silver  And Silver  Per Silver  And Silver  Per Silver  And Si	### 17542 ### 17542 ### 17542 ### 17542 ### 17542 ### 17543 ### 17	Transaction	Transport   Tran	Temporary   Temp	Process	Programs	Companies   Comp	Program	Transcent Control of the Control of Control	Toppers   Section   Sect
Part	MATTER  APPENDENCE  APPENDENCE	OUR MICHAEL AND	Sect 1 cold	The STATE	Apr   12 at	Per S. Aug.	No 12 Aug	Page 20 Aug	No.27 Aug.   Sec. 27 Aug.   Sec. 2	Next   Sept	Apr 1   Sep	Annables  Per Biles  Annables  Annab	Part 17   Part	Transmitter 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	The color	Transmiss   Tran	### (### (### (### (### (### (### (###	Program   Prog	Transport   Tran	Program	Transport	Toppers   Section   Sect

																		60%	64%	99%	125%	153%	1659
	Aligned to: Level 1 Up Key Result																						-
		METRIC	STARTING VALUE	TARGET VALUE	Per 23 Jul	Per 31 Jul	Per 6 Aug	Per 13 Aug	Per 20 Aug	Per 27 Aug	Per 31 Aug	Per 3 Sep	Per 10 Sep	Per 17 Sep									
Cey Result	Achieve Truck Marketplace (PV) Transaction of 300 in Q3 2020	Transaction	0	300.00	111.00	197.00	155.00	155.00	155.00	156.00	157.00	177.00	207.00	213.00	37.00%	45.67%	51.67%	51.67%	51.67%	52.00%	59.00%	69.00%	71
Cey Result	Achieve Port Collaboration Portal (PV) Readiness of 40% Transaction in Q3 2020	%	18.00	63.00	21.00	24.00	90.00	33.00	35.00	50.00		60.00	70.00	75.00	13.64%	27.27%	54.55%	65.13%	77.27%	145.45%	190.91%	236.36%	25
LGD	Q1 2020																	35%	36%	36%	39%	40%	
Objective															2%	18%	35%	35%	36%	36%	39%	40%	
	Aligned to: Level 1 Up Key Result																						$\overline{}$
		METRIC	STARTING VALUE	TARGET VALUE	Per 23 Jul	Per 35 Jul	Per 6 Aug	Per 13 Aug	Per 20 Aug	Per 27 Aug	Per 31 Aug	Per 3 Sep	Per 10 Sep	Per 17 Sep									$\equiv$
Cey Result	Achieve Order 828 (PV) Transaction of 300 in Q3 2020	Transaction	3.00	300.00	18.00	19.00	19.00	22.00	24.00	31.00	46.00	51.00	63.00	108.00	5.05%	5.39%	5.39%	6.40%	7.07%	9.43%	16.16%	20.20%	- 3
Cey Result	Achieve Sales Force Management (PV) Partners of 3 in Q3 2020	Miss	0	2.00	0.00	1.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	0.00%	50.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	10
Cey Result	Achieve Fulfillment (PV) Readiness of 20% in Q3 2020	%	0	20.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
SMC	Q1 2020																	63%	68%	75%	80%	81%	8
Objective															47%	50%	53%	63%	68%	75%	80%	81%	
	Aliened to: Level 1 Up Key Result																						T
		MSTRIC	STARTING VALUE	TARGET WALLE	Per 23 Jul	Per 31 Jul	Per GAug	Per 13 Aug	Per 20 Aug	Per 27 Aug	Per 31 Aug	Per 3 Sep	Per 10 Sep	Per 17 Sep									

КРІ	UNIT	Target Q2 2020 [1]	Target Apr 2020	Target May 2020	Target Jun 2020	Per 17 Mar P	Mar 2020 er 24 Mar P REAL	Per 31 Mar REAL	Per 7 Apr   REAL	Apr 20 Per 14 Apr F REAL	Per 21 Apr F	Per 28 Apr F	er 8 May P	May 2020 er 14 May F REAL	Per 28 May I	Per 4 Jun P		Jun 2020 Per 18 Jun I REAL	Per 25 Jun REAL	Per 30 Jun REAL	Jul 2020 Per 9 Jul REAL	
CONSUMER PRODUK PRIORITAS																						
IndiBOX [2] a. # LIS	Thousand	18.00	10.79	13.80	18.00	5.78	6.18	6.76		9.58	9.81	10.50	10.88	11.23	11.63	12.07	12.48	12.88	13.30	13.71	14.02	
b. # Revenue Gamegoo [3]	IDR (Mn)	1900.00	1331.81	1763.29	1900.00	420.77	428.44	429.50		522.52	533.44	1047.65	1610.58		1766.41	1771.09	2260.00	2260.00	2260.00	2989.13	2989.13	
a. # Subscribed User b. # Revenue	User IDR (Mn)	3000.00 295.00	800.00 79.65	1800.00 168.15	3000.00 295.00	175.00 13.94	180.00 14.53	184.00 14.58	281.00	762.00 6.35	1168.00 6.55	1526.00 6.65	1721.00 14.00	2320.00 25.64	2826.00 34.87	3428.00 41.16	4014.00 66.65	4293.00 85.20	4330.00 85.31	4511.00 43.95	5323.00 237.00	
Indihome Gamers [4]						13.94	14.55	14.30														
# Revenue Indihome Study [5]	IDR (Mn)	8860.00	2728.43	5629.52	8860.00					2072.78	2081.46	2988.00	5990.00	5995.00	6006.00	6008.00	9050.00	9067.00	9090.00	6093.00	12239.00	
a. # LIS	Thousand	466.00	285.57	321.98	466.00 2647.88	174.53 1606.96	195.69 1669.62	227.08 1683.53		279.39	285.91	348.75	412.81	439.97 3545.30	484.76	513.50 3864.58	543.49	579.32 4884.94	605.38	628.40		
b. # Revenue Game Publishing	IDR (Mn)	7100.00	2108.81	2357.37	2047.88	1606.96	1009.02	1683.53		2142.78	2174.19	2204.17	2803.76	3545.30	3733.79	3864.58	4678.56	4884.94	4976.73	4994.39	5343.91	
# Download User (Lokapala, Arena Master 2,	Download	627281.00	204967.00	414033.00	627281.00	254852.00	257676.00	261561.00		271045.00	281966.00	283852.00	292261.00	298303.00	383289.00	440411.00	174141.00	500457.00	522318.00	549465.00	609083.00	
Three Kingdom) PRODUK STRATEGIS																						
ChatAja (PV) [6]																						
# Registered User PROGRAM STRATEGIS	Thousand	500.00	100.00	250.00	500.00	62.00	65.00	69.00	85.00	92.00	95.00	92.00	98.00	97.00	100.00	103.00	105.00	108.00	115.00	127.00	130.00	
MyIndihome X [7] # Application (R1 Release Pilot)	%	100.00	33.33	66 67	100.00				15.00	25.00	33.00	35.00	45.00	67.00	81.00	91.00	97.00	97.00	97.00	97.00	07.00	
Consumer Digitization [8]																						
# Use Case	Use Case	3.00	1.00	2.00	3.00				0.00	1.00	1.00	1.00	1.00	2.00	2.00	3.00	3.00	3.00	3.00	3.00	3.00	
ENTERPRISE & WIBS PRODUK PRIORITAS																						
Sakoo (BMV) [9] # User	User	1000.00	350.00	700.00	1000.00	227 00	241.00	258.00	284.00	205.00	372 00	420.00	507.00	837.00	1315.00	1431 00	1528.00	1647 00	4704.00	4040.00	4050.00	
# User BONUM (BMV) [10]	User	1000.00	350.00	/00.00	1000.00	227.00	241.00	258.00	284.00	305.00	3/2.00		567.00	837.00		1431.00	1528.00	1647.00	1724.00	1840.00	1956.00	
# User QREN (MV) [11]	User	1000.00	350.00	700.00	1000.00	#N/A	#N/A	#N/A		199.00	264.00	308.00	438.00	719.00	987.00	1376.00	1908.00	2112.00	2362.00	2531.00	2737.00	
a. # Merchant	Thousand	40.00	37.93	38.78	40.00	37.02	37.32	37.58	37.74	37.94	38.17	38.32	39.14	39.15	39.17	39.33	39.82	40.50	40.99	41.27	41.83	
b. # Transaction c. # GMV	Thousand IDR (Bn)	150.00 7.30	147.50 4.96	148.50 5.71	150.00 7.30	116.25 4.07	132.93 4.46	146.79 4.72	147.52 5.23	148.26 5.78	163.08 6.44	172.87 6.84	188.42 7.72	197.22 8.32	232.72 10.08	251.34 10.73	271.44 11.37	290.45 12.13	309.86 12.91	317.01 13.06	329.69 14.02	
MPG (Merchant Payment	(201)	1.55	4.55	2.7.																.5.50	2	
a. # SOF	SOF	11.00	10.00	10.00	11.00			10.00	10.00	10.00	11.00	11.00	11.00	11.00	11.00	11.00	11.00	11.00	11.00	12.00		
b. # Use Case Pesantren Go Digital (Prod.	Use Case	4.00	2.00	2.00	4.00			2.00	2.00	2.00	2.00	2.00	2.00	2.00	3.00	3.00	4.00	4.00	4.00	4.00	4.00	
Dev) [13]	64	46		70.00	400					40	00.77	40.77		00.55	70	20.77	00.77	400	400	400 -	405 -	
Stage PV Bisnis.Blanja/ B2B Commerce	%	100.00	35.00	70.00	100.00					10.00	20.00	40.00	50.00	60.00	70.00	80.00	90.00	100.00	100.00	100.00	100.00	
(BMV) a. # Revenue	IDR (Mn)	5400.00	2151.00	3626.00	5400.00				0.00	0.00	0.00	1862.00	1862.00	1862.00	2886.00	2886.00	2891.00	3556.00	3556.00	3556.00	3654.00	
b. # Corporate Customer	Client	32.00	24.00	25.00	32.00				31.00	31.00	31.00	35.00	35.00	35.00	38.00	38.00	38.00	38.00	38.00	38.00		
SmartEye (MV) a. # Potential Leads	LoP	70.00	20.00	25.00	30.00					15.00	30.00	38.00	5.00	7.00	14.00	13.00	20.00	23.00	9.00	3.00	8.00	
b. # Revenue	IDR (Bn)	5.00	1.00	1.00	1.00					0.00	0.00	0.35	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
NetMonk (MV) a. # Metric Data (Dashboard									E 00	44.00	44.00	45.00	0.00	6.00		400	0.00	E 00				_
Umeetme) b. # Revenue (external)	Data IDR (Bn)	24.00 0.70	14.00 0.15	6.00 0.15	4.00 0.40				5.00	11.00	11.00	15.00 0.18 [14]	6.00 0.00	0.00	6.00 0.00	4.00 0.00	6.00 0.40	5.00 0.40	6.00 0.40	6.00 0.40	6.00 0.40	-111
OCA (MV)	` '																					
a. # Revenue b. # New Registration User via	IDR (Bn)	2.30	1.00	0.60	0.70				0.82	0.82	0.82	1.20	0.20	0.40	0.70	0.20	0.20	0.50	0.61	0.65		
DTP	Subscribers	500.00	150.00	150.00	200.00				11.00	11.00	80.00	167.00	24.00	82.00	144.00	61.00	111.00	189.00	192.00	211.00	80.00	
c. # Internal Project from Telkom Group	Projects	5.00	1.00	3.00	1.00				3.00	3.00	3.00	3.00	1.00	2.00	3.00	1.00	1.00	1.00	1.00	1.00	1.00	
MyPertamina (MV) a. # Fitur / Integrasi / Program	Fitur / Program	200	1.00	2.00	2 00					2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00		
b. # User	User (Thousand)	1750.00	1690.00	1720.00	1750.00					1700.00	1740.00	1817.00	1854.00	1928.00	1989.00	2013.00	2032.00	2064.00	2088.00	2139.00		
PRODUK STRATEGIS TITAN Stay (Hoomee)																						
# Room RFS	Room	4071.00	3771.00	3921.00	4071.00					3621.00	1994.00	1994.00	1994.00	1994.00	1054.00	1200.00	1239.00	1239.00	1239.00	1265.00	1362.00	<b></b>
UmeetMe (Prod.Dev) [15] a. # Revenue	IDR (Mn)	600.00	200.00	200.00	200.00			329.90	329.86	329.86	329.86	329.00	80.00	304.00	336.60	100.00	150.00	200.00	336.00	310.00	75.00	
b. # Conferences PROGRAM STRATEGIS	Conference	9000.00	3000.00	3000.00	3000.00			282.00	1233.00	2517.00	3676.00	4660.00	5795.00	6449.00	7479.00	8184.00	8772.00	9303.00	9795.00	10032.00	829.00	
MyTDS [16]																						
a. # Use Case b. # User (MyTDS Internal)	Use Case Segment DES	13.00 8.00	0.00 6.00	4.00 7.00	13.00 8.00	5.00	8.00	9.00	0.00 5.00	0.00 5.00	0.00 5.00	0.00 6.00	0.00 6.00	2.00 7.00	4.00 7.00	7.00 8.00	8.00 8.00	12.00 8.00	13.00 8.00	13.00 8.00	13.00 8.00	
c. # User (MyTDS Partnership) d. # User (MyTDS Customer)	Segment EBIS	18.00 2.00	0.00 0.00	0.00	18.00 2.00				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	18.00 0.00	18.00 1.00	18.00 2.00	18.00 2.00	
e. # User (MyTDS Partner)	Customer Partner	15.00	12.00	13.00	15.00				12.00	12.00	12.00	12.00	12.00	13.00	13.00	14.00	14.00	14.00	15.00	15.00	15.00	
f. # MAU - User EOS MyDigiBiz [17]	%	55.00	55.00	57.00	55.00				64.00	61.00	61.00	64.00	61.00	60.00	63.00	75.00	70.00	66.00	75.00	75.00	75.00	
a. # Bundling Digital Product	%	15.00	5.00	10.00	15.00					0.00	0.00	5.00	6.00	6.00	10.00	10.00	10.00	13.00	15.00	15.00		
b. # Added Main Feature c. # Digital Product on Website	Feature Digital Product	3.00 10.00	1.00 3.00	2.00 7.00	3.00 10.00					0.00	0.00	1.00 5.00	1.00 6.00	1.00 6.00	2.00 7.00	2.00 8.00	2.00 9.00	3.00 10.00	3.00 10.00	3.00 10.00	3.00 10.00	
MyCarrier [18]						****	49.111	#N/A														
# Use Case	Use Case	12.00	3.00	7.00	12.00	#N/A	#N/A	#N/A	2.00	2.00	2.00	3.00	4.00	5.00	7.00	8.00	9.00	10.00	12.00	12.00	12.00	
PRODUK PRIORITAS																						
Logee Transport - Truck MarketPlace (PV) [19]																						
a. # Application (MVP)	%	100.00	100.00	100.00	100.00					98.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	
b. # Transaction c. # Revenue	Transaction IDR (Mn)	300.00 7500.00	50.00 1250.00	50.00 1250.00	200.00 5000.00					0.00	0.00	18.00 47.00	26.00 0.00	28.00 0.00	102.00 280.00	4.00 9.19	9.00 18.21	56.00 112.00	105.00 228.00	125.00 318.00	50.00 127.00	
Logee Transport - Port Collab Portal (Prod.Dev)	ļy		221.50																		20	
# Application (MVP)	%	40.00	5.00	10.00	40.00					1.00	1.00	5.00	6.00	6.00	10.00	10.00	12.00	14.00	16.00	18.00	20.00	
Logee Distribution - Order B28																						
a. # Application (MVP)	%	100.00	100.00	100.00	100.00					92.00	92.00	93.00	94.00	94.00	95.00	97.00	98.00	98.00	100.00	100.00		
b. # Transaction c. # Revenue	Transaction IDR (Mn)	300.00 10500.00	50.00 1750.00	50.00 1750.00	200.00 7000.00					0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3.00 2.73	3.00 2.73	2.00 155.00	
Logee Distribution - Sales	7																					
# Application (MVP)	%	100.00	5.00	25.00	100.00					2.00	3.00	10.00	25.00	40.00	80.00	90.00	95.00	97.00	98.00	100.00	100.00	
Telemedicine (CV) [21] # Product Validation	%	90.00	30.00	60.00	90.00					5.00	30.00	40.00	75.00	75.00	80.00	83.00	86.00	90.00	100.00	102.00	103.00	
PRODUK STRATEGIS	-	30.00	30.00	55.00	55.00																. 23.00	
Pijar Mahir (MV) [22] a. # User	Thousand	90.00	3.00	50.00	90.00					15.11	29.38	54.57	65.00	85.17	90.22	94.14	96.80	98.75	99.97	100.63	102.22	
b. # Revenue	IDR (Bn)	81.80	2.10	30.00	81.40					0.00	0.30	1.19	1.94	3.21	4.95	5.47	5.76	5.99	6.01	6.13	6.27	
Digischool / Pijar Sekolah (MV [23]																						
a. # School b. # Revenue	School IDR (Mn)	405.00 145.40	135.00 145.40	305.00 145.40	405.00 145.40	145.40				131.00 145.40	199.00 145.40	247.00 145.40	269.00 145.40	288.00 145.40	323.00 145.40	333.00 145.40	564.00 145.40	586.00 145.40	984.00 145.40	984.00 145.40	984.00 145.40	
Arkademy (MV)						.40.40																
a. # Revenue SprintThink (MV)	IDR (Bn)	6.00	2.00	2.00	2.00					0.00	0.00	0.02	0.00	0.02	0.17	0.02	0.00	0.02	0.06	0.11	0.18	
a. # Revenue	IDR (Bn)	0.50	0.16	0.16	0.18					0.00	0.00	0.00	0.02 [24]	0.02 [25]	0.02	0.32 [26]	0.33	0.33	0.47 [27]	0.47	0.47	
b. # CV Respondents (E- learning)	Respondents	100.00	100.00	100.00	100.00					0.00	0.00	321.00	321.00	321.00	321.00	321.00	385.00	385.00	462.00	462.00		
c. # Deal of CIL project PROGRAM STRATEGIS	Deal	1.00	0.00	0.00	1.00					0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Smart City Navigator																						
# Launching bulan Juni	%	100.00	30.00	65.00	100.00				5.00	10.00	20.00	30.00	35.00	45.00	55.00	62.00	68.00	80.00	84.00	89.00	93.00	
Smart Village # Smart Villages	Smart Village	2.00	0.00	0.00	2.00				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
HORIZONTAL ECOSYSTEM																						
PRODUK PRIORITAS																						
Big Box [28] a. # Feature Development	Feature	2.00	0.00	1.00	1.00			1.00	0.00	0.00	NA	0.00	0.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	0.00	
b. # Bigbox on cloud (B Cloud)	%	50.00	10.00	20.00	20.00			50.00	0.00	0.00	NA	10.00	10.00	20.00	20.00	10.00	10.00	20.00	20.00	20.00		
	Solution/use-case	8.00	2.00	3.00	3.00			0.00	0.00	1.00	NA	2.00	1.00	2.00	3.00	1.00	1.00	3.00	3.00	3.00	0.00	
<ul> <li>c. # Big Data Solution to Externa Market</li> </ul>		10.00	2.00	4.00	4.00 0.41			6.90	0.00	0.00	NA NA	2.60	0.17	1.98	8.38 0.57	0.50 0.27	2.66	3.09	8.24 0.69	11.19	0.50	
Market d. # BigBox Monetizing	IDR (Bn)	4.4-						0.68	U.U4	0.04	NA.	0.67	0.00	บ.ชช	U.5/	0.27	U.08	U.bb	0.69			
Market d. # BigBox Monetizing e. # API Monetizing	IDR (Bn) IDR (Bn)	1.10	0.34	0.34																		
Market d. # BigBox Monetizing		99.90	99.00	99.90	99.90			99.00 10000.00	99.00	99.00	99.00	99.00 3746.00	54.83	100.00	98.70 4365.00	100.00 4513.00	100.00 4680.00	100.00	100.00 43425.00	98.70	100.00	

			T					Mar 2020			Apr 2				May 2020				Jun 2020			Jul 2020			
No	KPI	UNIT	Target Q2 2020 [1]	Target Apr 2020	Target May 2020	Target Jun 2020	Per 17 Mar	Per 24 Mar	Per 31 Mar	Per 7 Apr	Per 14 Apr	Per 21 Apr	Per 28 Apr	Per 8 May	Per 14 May	Per 28 May	Per 4 Jun	Per 11 Jun	Per 18 Jun	Per 25 Jun	Per 30 Jun	Per 9 Jul			
			2020 [1]	Apr 2020	may 2020	Juli 2020	REAL	REAL	REAL	REAL	REAL	REAL	REAL	REAL	REAL	REAL	REAL	REAL	REAL	REAL	REAL	REAL			
	CONSUMER																								
	PRODUK PRIORITAS																								
	d. # Lora Availability	%	99.90	99.74	99.74	99.90			99.74	99.74	99.74	99.74	100.00	100.00	99.90	84.27	99.90	99.90	99.90	99.90	84.27	100.00			
	e. # IoT Monetizing	IDR (Bn)	4.00	4.00	0.00	0.00			0.00	0.00	0.00	4.99	4.99	4.99	4.99	4.99	4.99	4.99	4.99	4.99	4.99	4.99			
	Cloud Service & Partnership (MV) [30]																								
	a. # Playcourt Availability	%	99.90	99.90	99.90	99.90				99.90	99.90	99.90	99.98	99.99	99.93	99.98	99.98	99.99	99.99	99.99	99.99	99.99			
	b. # Cloud Partnership Launch	%	100.00	50.18	81.65	100.00				22.42	24.57	30.57	48.50	58.05	62.55	71.72	65.36	65.36	66.53	66.53	69.69	71.28			
	PROGRAM INNOVATION																								
1	Support Tribe Ecosystem & Covid-19 Initiatives [31]																							OL	
	a. # Indigo startup prioritized	Startup	22.00	5.00	11.00	22.00				0.00	1.00	2.00	2.00	3.00	3.00	3.00	9.00	12.00	12.00	27.00	32.00	34.00	المستحدين		
	b. # Amoeba prioritized	Produk	5.00	5.00	0.00	0.00						5.00	5.00	0.00	0.00	0.00	0.00		0.00	0.00	0.00				2
	c. # Security assessment for Pedulifindungi.id (versioning)	Testing	11.00	8.00	3.00	0.00				1.00	15.00	30.00	8.00	0.00	2.00	3.00	2.00	0.00	2.00	0.00	1.00				3
	d. # Pendampingan Technology Expert Umeetme (product/versioning)	%	100.00	100.00	100.00	100.00				25.00	50.00	70.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	102.50	102.50				
	CFU & Subsidiaries Product Support [32]																							OL	
	# STEL for CFUE and CFU CONS	STEL	3.00	1.00	2.00	1.00						NA	1.00		0.00	2.00	NA	NA	NA	NA	1.00				2
3	Prototype Product [33]																								
	# Prototype Blockchain	%	100.00	20.00	30.00	40.00					18	25.00	20.00	30.00	40.00	50.00	60.00	75.00	85.00	100.00	100.00				
	PROGRAM ORGANIZATION, CUI	LTURE & TALE!	NT																					YTD	OL Y
	Digital Talent Readiness [34]																								
	a. # Leading Supply Talent	Talent	100.00	40.00		100.00				0.00	5.00	18.00	42.00	54.00	62.00	76.00	82.00	94.00		117.00	126.00				62
	b. # DiLo Talent Pro	Talent	50.00	0.00		50.00				0.00	0.00	0.00	0.00	0.00	0.00	0.00		0.00		24.00	24.00	24.00			
	c. # Amoeba for Digital Talent	Talent	100.00	0.00	30.00	70.00				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		50.00	112.00	112.00				

No XFP [25] UNIT Regist CD Sumbar Data PRINCER [27] Weekly Progress Che	Top   Top   10 pt	Blak of Thumb Act, Morthly Jug 2020 55 57%. Cal-off Date 17 Sep 2020 Last date of prior quarter 30 Jan 2020 Blak of Thumb Act, C3 2020 55 57%. Last date of prior month 31 Aug 2020 Last date of care quarter 30 Sep 2020 Last date of care quarter 30 Sep 2020
CONSUMER A PRODUCK 1 IndEDX MRI		Last case of cut: morn 33 Sep 2440
A LUE	Mail   939   220   171   Mail   Mail   155   152   348   Mail	
Lappoprate   # Hours of Confant   Hour   480 [51]		
# Revenue (YTD) IDR (Me) bolon in professional professional professional Committee (YTD) IDR (Me) bolon in professional COMMITTEE (YTD) IDR (Me)	85.30 287.60 248.00 251.00 331.23 437.62 448.00 452.00 538.00 558.41 557.75 678.00 678.00 (Figure achievement For 17 Sign below incorput. States manipulars and also 670 pales in berhalt >>>	de mentendelsek II (follofisch II) sich in der Aufstell (follomisstere III) (III) (III) (III) (III) (III) (III)
# 32 Day Pay Time Moute 50:00 3 Indihama Gamara DS  # Revenue IDR (Me) 25000.00 Ib https://deathboard.tablesco.or.iclind.4.549		de manipus militarde II Bull Colon (In Bull Colon (
4 Inditions Study [37] s 4.11% Thousand 600.00.198 Consume Registers Dashboard		A CONTRACTOR OF THE CONTRACTOR
n. 4 LIS Consumer Dustrians Dustrian	100.00 100.00 750.00 0.00 0.00 600.00 600.00 600.00 600.00 600.00 600.00 600.00 600.00 600.00 600.00 Farget achievement Per 17 Sep tercapal. Terima ksaib :	
6 Game Ecosystem (Code Atma)	8000000 3000000 0000000 544450 0000000 544450 7000400 820000 8200000 8200000 820000 820000 820000 820000 820000 820000 820000 820000 820000 820000 820000 820000 820000 820000 820000 820000 8200000 820000 820000 820000 820000 820000 820000 820000 820000 8200000 820000 82000000 8200000 82000000 82000000 8200000000	de ambandament (1000 chair a Chair a de Albanda (1000 chair a
# New Users (CS) User 580000000 feebase - event first, open # Retention DT: 50% D1 (last 5 % 20.00) feebase - election D7	2005.00 5001.00 6104.00 610877 68409 7404.00 (larget achievament Per 17 Sep below teropol. Sistem empirica analisis den Off spata init bental +00 acquired in the control of the Control o	de montematica de la Bullia-Bullia Collus (al p. de Maria de California del particolo Educado S de montematica de la Publicida De Collus (al p. de Maria de California de SECO Educado S de montematica de la Publicida De Collus (al p. de Maria de California de SECO Educado S
F Planeton CD2: 255 OT (par 5   5,   10.00   fesbase - relation CD3	3 5 43 4 59 55% Temple advancement Per 17 Sign below temples and sea of CF pasts bit banks to one of the control of the CF pasts bit banks to one of the control of the con	de consistencia del 1 Mail Colonia de La Mail Anti-Charle Colonia (Marco 1000) Eleccordo
	2000 5000 7000 1770 0000 1950 1950 1950 2700 7950 2700 2710 3000 3710 3000 4710 1950 4710 1950 1950 1950 1950 1950 1950 1950 19	da um hamada mikil Tahili Sahili Albah da hakkili da Kabamini da ba Sasa Cilianan Si
Big (Mall Code Code Code Code Code Code Code Code		
# Application (R1 Bilanes Plot) % 100.00 (R5) continued to the control of the con	33.33 66.66 50.00 87.00	
Consumer Digitization : Program Program 2.00 (88) continued 1.88C C 10x log 118C (610x 2000) 1.80C (61	0:00 0:00 1:00 1:00 1:00 1:00 1:00 1:00	
- '- 'S Survey More Demand	47:50 80:00 90:00 100:00 100:00 100:00 100:00 17:00 Triggs achievement Per 17 Sep tercope. Terina leash: )	
- % Prolitings COTR dan Verificate KTP EAYTERPRISE & WIGS	20:00 60:00 70:00 75:00 90:00 \$10:00 Fraget advisorment For 17 Sep temper Lands (	
A PRODOCK 1 Sakoo (MAN) (MS)  A Uhar Pagalar  Uhar  500.00 (PT  Uhar illuserulins-dealboard sakoo didanbbaard  4 GTUrr Dahochba  Uhar  4 GTUrr Dahochba  Uhar  1000.00 (PT  Uhar illuserulins-dealboard sakoo didanbbaard  1000.00 (PT  Uhar illuserulins-dealboard sakoo didanbbaard sakoo dida	2000 2000 2000 2000 2000 2000 2000 200	
2 BONUM (BMN) [72] a. # User User 7500.00 [73 orazbonum.id	\$200 \$200 \$100 \$100 \$100 \$100 \$100 \$100	
b. # GTV DR (Abr. 1990.00 pt )  # Montant Merchant 7000.00    GREW (MV) (FD)	2531.00 5558.00 5962.00 6786.00 6534.00 7953.00 Target achievement For 17 Septemper, Terma kessh :	
Outs (Mys)   Oth (m)   180   (Salam Dos)	150   150	
A 301 Monate	600 9/02 000 000 000 000 000 000 000 000 000	
4 1905 (Morchand Payment   System (Fyl) (Fig    x # Chin Class		
A Flux Class Dire Case S	480 480 480 480 480 480 480 480 480 480	
9   Tomandrion   Document   State   Document   Docume		
# Pleasehen Pleasehen 5.00 (75) (Stalan Diss) # Pleasehen Go Digital Product Development Improvement % 50.00 (79)  1. 10 (Stalan Diss) 1. 10 (Stal	0:00 25:00 50:00 0:00 0:00 0:00 0:00 0:0	A CONTRACTOR OF THE PROPERTY O
	0.00 1.00 1.00 0.00 0.00 1.00 1.00 1.00	the manufacture of the Official Part As
e. # Spirit Design & Dev Spirit Design & Dev 13.00 (Statum Dist)  f. # Response Time Hour 1.00 (SS) (Statum Dist)	200 400 7.00 1.00 1.00 200 200 200 200 300 3.00 3.00 3.00 3	
Let   Comman		decontraction of Emilion Section And America (Conference Section Sec
b. # Revenue DR (Br) 5.00 (States Diss)		de manuscial de l'Artific de la Port de la Maria de la Colombia de
### A Cot samp Efficiency CPR (En) 6-00 (Staten Diss)  ### A Prevenue (schrend) CPR (En) 0-04 (Staten Diss)  #### CPR (Staten Diss)  #### DO COT (Staten Diss)  #### DO COT (Staten Diss)  #### DO COT (Staten Diss)  ##### DO COT (Staten Diss)  ##################################		
b. # New Registration Uter via Subscribers 500.00	150.00 150.00 200.00 271.00 80.00 121.00 138.00 4.00 21.00 51.00 87.00 128.00 4.00 20.00 138.00 128.00 128.00 128.00 138.00 128.	
C - 6 Internal Project from Talkom Projects 5.00 Cong.  8 PRODOUS STRATEGES 1 Usestate (PV) (Pd) x - 6 Promona CPR, (bb) 1000 00 (pt) x - 6 Promona CPR, (bb) 1000 00 (pt)		
b. # Conference Room Added Conference 7500.00 (86	1933   1933   1933   1935   1936	
C PROGRAM STRATEOIS  1 MyTOS (37)  # 6/30mm Revenue (DR (Br) 1000.00 (86 (Slaten Diss)	800 10000 100000 600 600 000 2080 2088 5000 5000 10000 8000 12300 Tarrel anhancement the 17-fan harmest Tarrels hash-1	
A - Sharen Diversion DRI (Bir.) 1000.00 (Bit (States Dive)	100.00 200.00 400.00 0.00 100.00 100.00 100.00 200.00 310.00 300.00 300.00 300.00 300.00 100.00 100.00 100.00 100.00 100.00 300.00 300.00 300.00 300.00 100.	
a. % Service Biseprint MyClightz: % 100.00 (States Dire) b. % Enhancement MyClightz: % 100.00 (States Dire) Platform	20.00 100.00 5.00 10.00	de matematica del 1900 (Color Color de M. 1900 (Color Color de 1900 (Color de 190
	5:00 5:00 5:00 5:00 5:00 5:00 5:00 5:00	de menimentale MI (All Color) (Color) a de Marie Color (Color)
3 MyCarrier (22) a. # A2P Revenue per Quarter IDR (Br) 540.00 (23) (Sinken Diss)	420.00 480.00 540.00 0.00 0.00 444.00 444.00 444.00 444.00 444.00 480.00 572.00 572.00 [signt achievement For 17 day purceys. Terms kealth.]	de manimum del del did distribution de l'Art College de La de Marie de College de l'Art College de La de Marie de College de L'ART COLLEGE d'Amendad de l'Art College de L'ART COLLEGE d'Amendad de l'Art College de L'ART COLLEGE d'Amendad de l'Art College de L'ART COLLEGE d'Art College de L'ART COLLEGE d'Art College d'Art College de L'ART COLLEGE d'Art
VERTICAL ECOSYSTEM  A. PROCOUK.  1. Agree Sule [PV] [PS]		
A. F Percashase   Percashase   T   (States Dist)		
h % Homerone Senine	15:00 45:00 45:00 2:00 3:00 10:00 13:00 15:00 17:00 49:00 57:00 64:00 70:00 72:00 72:00 87:00 E7:00 E7:00 Error and increased For IT Sep temperatures (For IT Sep temperatures)	
Logee Transport - Port Collab	100.00   1	Annahmederski i Anthologiski Albistoliski Albistoliski Albistoliski (1807-1804) (1808-1800) (1809-1800
Portal (Prod Dire) # Application (MPP) 5. 40:00 (Status Dire) # Logical Distribution - Order 828 (P) (P)		
is 4 Transaction Transaction 200.00 (States Disk) b. 9 Review Disk DR (Mr) 0.00 (States Disk) c. Logue Distribution - State Force Management (PV)	100 500 3000 100 200 100 100 100 200 100 100 200 100 1	A CONTRACTOR OF THE CONTRACTOR
Py   Py   Py   Py   Py   Py   Py   Py	000 100 200 000 000 000 100 200 200 200	
# PODGE (CANADA COM)		
P   Particul 1997(19)	7.50 1000 11000 1200 613 627 649 630 637 642 677 648 699 1114 127 1283 127 1283 larget actionment for 17 day incorp. Form stath 1 9500 11000 12000 10000 12000 10000 12000 10000 12000 10000 12000 100	
2	78   346   358   78   78   78   78   70   70   70   7	de concentration (1. Del Scholic Scholic Addition Collection (1. Del Scholic S
# Harmonia DR (Abr.) 2000.00 (11 dashboard nox 4 Adademy (1910) (		de antique de la constitución de
5 SpiretThink (MV)  A Phranciss (SpiretThink alles)  A PP Phranciss (SpiretThink alles)	500 130 200 600 600 600 600 600 600 600 600 60	**************************************
E. FV   Nationation   Departments   1000   (Slades Dals)	200 300 400 500 500 500 500 500 500 500 100 100 1	
	8500 95.00 105.00 45.00 75.00 75.00 75.00 85.00 81.00 85.00 87.00 95.00	
HORADOWIAL ECONYSTEM  A PRODUK  1 Opial Infrastructure - Cloud  [15]		
A of Povenne Children	10	
March   Marc	133   133   133   135	Annual Control of Cont
- Telecom (Ethics Assistable) 5.00 (States Diss) 5.00 (States Diss) 5.8 A features Assistabley 5. 95.00 (States Diss) 5.00 (States Diss) 6.4 Loss Caleurey Doppment Caleurey 300.00 (States Diss) 5. 88 (pilots (191))	10000 10000 10000 1000 1000 200 2000 20	
A 6 Support Percopasion Reviews - Telebraryies & Material DDR (Bin) 90.00 (116) (States Driv) - Telebraryies & Material DDR (Bin) 60.00 (States Disi) DDR (DDR (Bin) 30.00 (States Disi)	200 200 200 200 120 120 120 120 120 120	de automotivante i politicalità (Chicle Valle Michiel Chicle Chic
- Computer Sensor and Sec. (60) 2000 (Minimal Sensor)  8 In Brimma Productivity & CDR (80) 20000  Efficiency - Chart Prevention CDR (80) 286.00  - Smart Collection CDR (80) 286.00  - Smart Collection CDR (80) 286.00  - Smart Collection CDR (80) 286.00	10000 10000 10000 10346 H839 H839 H839 H839 11400 11400 11400 11400 11414 11414 11414 11414 11414 11614 11616 1161	Annual Control of the
- Inste for TVV IDR (Bn) 3.60 4 Cybersecurity (120)		
1 Enterprise Architecture 1 Readiness (122)		OL.
\$ Support System Standard Sandard Methods \$ 100.00 [122] Dath Matter Rise WITE 2000-2004 (ICC) Dath FU Dis Strategy 2000-2004 Virtualization and PCC 2 Digital Track Read-less [124]		OL .
# Digital Tallers gress Tallert Recruitmen 100:00 (Stallan Dila)	25 00 60 00 100 00 00 500 100 1500 1500 20 00 2500 25	de annicement and ALL Public

No KPI  CONSUMER A PRODUK	UNIT	Target Q3 2020 [127]	3 Septer Analysis	mber 2020 OFI	10 Septe Analysis	mber 2020 OFI	17 Septe Analysis	oFI OFI	
1 IndiBOX									
a.#LIS b.#Revenue	Thousand IDR (Mn)	22.00 5800.00							
c. # New Content Partner d. # New Cities Added for CDN	Content Partner	2							
Deployment # Hours of Content	Cities	3 480							
2 Gamegoo	riou	400							
a. # Active User	User	3500.00	. Aplikasi gameQoo belum preinstalled t. Digital campaign belum berjalan makaimal	Preinstalled skan dilakukan pada bulan sept 20 oleh tim TVV     Sudah melakukan request ke TVV melalui Direktorat Consumer terkait Digital Campaign			Pada bulan Agustus banyak user mengalami masalah koneksi, dimana penurunan koneksi menyebabkan game lag bahkan sampai mengalami session terminated, sehingga penurunan user terjadi di bulan Agustus	memanifazikan channel promosi, internal, useeh com, soomed useehv dan niskom, DPG useehv     placement ads of myl44     permasangan numing loot yang internal of UseeTV	
b. # New Game Titles # Subscribed User	Game Titles # Subscribed User	10.00							
# Revenue (YTD)	IDR (Mn)							- Sedang dilakukan testing jaringan bersama Witel Treg 2,3,4 dan 5,	
# 30 Day Play Time	Minute	90.00					Koneksi yang kurang stabil menyebabkan berkurangnya minat orang untu- hermain	<ul> <li>Sedang dilakukan testing jaringan bersama Witel Treg 2.3,4 dan 5, berdasantan haali sering tersebut akan dilakukan perbaikan rauting jaringan yang akan disulukan sisih DSS</li> <li>Painu dilakukan validasi irabih dalam kepada pelanggan terkait penyebab/balana valida bersama yang menuan</li> </ul>	
3 Indihome Gamers [128]									
# Revenue 4 Indihome Study [129]	IDR (Mn)	25000.00					stigma negatif "games" masih besar bagi orang tua	- akan dilakukan bunding menjadi pakat edutainment -placement ada di myl-H - pemadangan running test ya intensif	
a. # LIS b. # Video Learning Content	Thousand Content	900.00 750.00							
c. # Exercise Package # Revenue	Package IDR (Mn)	20.00							
5 Game Publishing	IDR (MII)								
# Download User (Lokapala, Arena Master 2)	Download	1000000.00			heavy marketing dihentikan sementara terkait perbaikan bug     Arena Master 2 masih pre register sampai W2 september	mempercepat bug fixing deadline tanggal 11 september     Annea Master 2 live open beta di W2 September, diharapkan dapat menambah jumlah download user	Arena Master 2 mash pre register sampai W2 september     Heavy marketing baru jalan minggu ini.	Arena Master 2 live open beta di tanggal 17 September, diharapkan dapat     Output dari heavy marketing dapat terlihat minggu dapan.	menambah jumlah download
6 Game Ecosystem (Code Atma) # ARPU (Q3)	IDR	3000.00							
# New Users (Q3) # Retention D7: 50% D1 (last 5	User %	580000.00			- budget marketing mash belum tersedia	- percepatan ba KPI	budget marketing masih belum tersedia     benchark reterrion 07 11 % surish harusi kita terset kan 50% dari d1	- percepatan ba KPI	
weeks) # Retention D28: 25% D1 (last 5		20.00					benchark retention D7 11 % audah bagus kita target kan 50% dari d1 untuk memperkuat analisa untuk austainable gameplay      benchark retention D36 4% audah banus kita terset kan 35% dari d1	- penambahan liveops selap minggu - penambahan liveops selap minopu	
weeks) 7 UseeTV GO	%	10.00					- benchark retention DSB 4% audah bagus kita target kan 25% dari d1 untuk memperkuat analisa untuk austainable gameplay	- penambahan liveops setap minggu	
# MAU	User (Thousand)	245.00							
B PRODUK STRATEGIS 1 ChatAja (BMV) [130]									
# Registered User	Users ('000)	500.00	ialah satu vendor GTM yaitu <u>Kuron id</u> result yang ditangelikan tidak sesua		Salah salu vendor GTM yallu Kuzos id result woon-filmmakkan kirch	Tetap melanjurkan aktivitas GTM dan diperbantukan placement ads dengan internal sim Chat-Aja dan Metranet mundur menjadi per 11 September 2020	Salah salu vendor GTM yaibu Kuzon id result woon dhamafran 64-4	Tetap melanjulkan aktivitas GTM dan diperbantukan placement ads dengan internal fim ChatAja dan Metranet, dan Aluna (vendor yang si membantu aktivitas GTM)	
C PROGRAM STRATEGIS			tengan kesepakatan yang direncahakan pada awal kentuk. Dari total DOS, target KPI hanya 20% pencapalan yang tersalisasi pada GTM ini.	Tetap melanjutkan aktivitas GTM dan diperbantukan piacement ade dengan internal fire ChatAja dan Metranet per 9 September 2020	dengan kesepakatan yang direncanakan pada awal korbak. Dari sibal 100% target KPI hanya 20% pencapaian yang tersalisasi pada GTM ini.	dan untuk vendor yang membantu skitivitas GTM-diperbaharui menjadi Aluna	dengan kecepakatan yang disencarakan pada awal korbak. Dari telah 100% terget KPI hanya 20% pencapalan yang tersalisasi pada GTM ini.	Ditargetkan sampai dengan akhir bulan september bisa achieve 500K	
1 Mylndihome X (PV) [131]									
MyIndihome X: Use case development # Application (R1 Release Pilot)	Use Case %	68.00 100.00							
2 Consumer Digitization [132]									
Consumer Digitization : Program Development	Program	2.00							
- % Survey Micro Demand Mobile	%	100.00							
- % Mobile Web ODP Normal dan Underspec	%	100.00							
- % Prototype OCR dan Verifikasi KTP	%	100.00							
Cost Efficiency Planning Automation	IDR (Bn)	270.00							
Data Validation (DaVa) RPA/Churn Prevention	IDR (Bn) IDR (Bn)	50.00 45.00							
ENTERPRISE & WIBS									
A PRODUK 1 Sakoo (BMV) [133]									
a. # User Register b. # GTV	User IDR (Mn)	3500.00 6000.00							
c # User Subscribe 2 BONUM (BMV) [134]	User	#N/A							
a. # User b. # GTV	User	7500.00 7500.00							
# Merchant	IDR (Mn) Merchant	#N/A							
3 QREN (MV) [135] a. # GMV	IDR (Bn)	19.00							
b. # UKM Merchant # Merchant	Merchant Thousand	5500.00 45.00							
# Transaction	Thousand	460.00							
4 MPS (Merchant Payment System) (PV) [136] a. # Use Case	Use Case	5.00							
b. # Merchant c. # API	Merchant API	11.00 5.00							
d.#SOF e.# New Partner	SOF Partner	13.00							
f.#GTV	IDR (Bn)	350.00							
g#Transaction 5 Pesantren Go Digital (BMV) [137]	Thousand	5500.00							
# Pesantren	Pesantren	5.00					Sudah ada calon satu pesantren yang sudah menerima bantuan dari telikon, pesantren di Kalimantan Barat, namun belum dilakukan aponashin	Melakukan approacing kepada satu pesantren di Kalimantan Barat	
# Pesantren Go Digital Product Development/Improvement	%						appraising	teleschian approacing kepada sinu pelantren di Kalentaran sairat	
6 MyPertamina (MV)			Catarlambatan nambuatan R.A. Pananiban untuk mananari sansina bulan :	Tens maldisition knowlessi dennan Tim CFU (DFS) runa mambantu	Terrianal 3 WO (MO remosa solore WO remosa IIAT stanion rise WO re-	Konnfinesi intensif dannan nin DES; mbis mambanb; matandami sanara	Terrienal S WO WO nemore solven WO nemore (UET sterrien rise WO on	Kanistan nannamhannan seksi sehib nakannan antamrisa hamifat reniart.	
a. # Revenue	IDR (Mn)	5000.00	Katerlambatan pembuatan BA Penaghan untuk managed service bulan : lumis di Aguatha 2000 Sabutuhan svidannos yang diminta oleh TI Pertemina terkait dengan list seme developer untuk task-task yang telah diselesaikan.	Terus melakukan koordinasi dengan Ten CPU (DES) guna membantu menyipikan evidence yang dibuthihan untuk tempana BA Penaghan. Malengapai Era mendendepur untuk tek aksay nga hidi nalasalakan, sarta menyapitan diduran pendukang laimya (malif Dok UAT), Untuk Penaghan ka Penaghan ka Penaghan Kandirian masuk di Breah DES, Tibb ENT support melangkapi evidence yg dibuthihan.	Terdapat 3 WO (WO proses rekon, WO proses UAT staging dan WO on development sential siktr 4,7M), yang secara pekarjaan sudah diperuh namun belum dilakan pembustan BA Penagihan, salah satunya karena adanya permintaan av	cepat evidence tambahan yang dibutuhkan oleh bagian IT Pertamina (antara lain dokumen UAT dan lat developer untuk sub taak yang dikeriakan)	Terdapat 3 WO (WO proses rekon, WO proses UAT staging dan WO on development senilai sikr 4,7MB, yang secara pakerjaan sudah diperahi sish Tribe Enterprise Diplatasion namun balum dilakukan pembuatan BA Penaghan oleh Tim CFÜ ka patanggamya.	Kegiatan pengembangan solusi umbuk palanggan enterprise bersifat project- based, penaghan dilakukan olah CFU dan bergantung pada kecepatan dalam mengroses penaghan tarsebut. Tribe Enterprise Diplatision talah melakukan upaya mempercepat proses penaghan dangan membantu	
				Penaghan ke Pertamina masuk di Ranah DES, Tribe ENT support melengkapi evidence ygi dibutuhkan.				menylapkan evidence-evidence yang dibutuhkan.	
b.#User	User (Thousand)	3300.00							
U. # OSB	Osei (Illousallu)	3300.00							
d. # New Module / Program integration	Module	2.00							
e. # Sprint Design & Dev f. # Response Time	Sprint Design & Dev Hour	13.00 1.00							
7 Bisnis.Blanja/ B2B Commerce (BMV)		1.00							
a. # Revenue b. # Corporate Customer	IDR (Mn) Client	5400.00 32.00							
8 SmartEye (MV) a. # Potential Leads	LoP	70.00							
b. # Revenue	IDR (Bn)	5.00							
9 NetMonk (MV)			eda support ke DSA terkait pronikninn haharar						
a. # Cost saving/Efficiency	IDR (Bn)		ida support ke DSA terkait monitoring beberapa aplikasi sepersi peduli indungi, gameqooe, sudah ada NDE tetapi bim ada valuasi						
b. # Revenue (external) c. #Capability (support Internal)	IDR (Bn) use case	0.64 5.00							
10 OCA (MV) a. # Revenue	IDR (Bn)	2.30							
b. # New Registration User via DTP	Subscribers	500.00							
c. # Internal Project from Telkom Group B PRODUK STRATEGIS	Projects	5.00							
1 UmeetMe (PV) [138]									
a. # Revenue b. # Conference Room Added	IDR (Mn) Conference	1000.00 7500.00							
2 TITAN Stay (Hoomee) # Room RFS	Room	1650.00							
C PROGRAM STRATEGIS	1400111	,030.00							
MyTDS [139]     a. # Stream Revenue     Opportunity	IDR (Bn)	1000.00							
b. # Monthly Active User (MAU) AM		400.00							
	User	450.00							
c. # Weekly Active User (WAU) AM	User								
2 MyDigiBiz [140]									
<ul> <li>a. % Service Blueprint MyDigibiz.</li> <li>b. % Enhancement Mydigibiz.</li> </ul>	%	100.00		Mash tahapan pengadaan, proses e-auction	Masih tahapan pengadaan, negosiasi harga			Raru akan dilakukan kick off pada minggu depan (negosiasi harga : done)	
Platform c. % Development Supporting Mydigibiz	%	100.00							
% BMV	%	100.00		Merunggu hasil service biseprint				Menunggu haail service blueprint	
# UMKM User # Revenue	User IDR (Mn)	10000.00		Menunggu hasil service biusprint Menunggu hasil service biusprint Wash dalam bhap awal sosialisasi ke para Alil dan TREG	Menunggu hasil service blueprint Mash dalan tahap awal sosialisasi ke para AM dan TKSG			Menunggu haali service busprint Menunggu haali service blueprint Mash dalan tahap asal sosialisasi ke para AM dan TREG	
3 MyCarrier [141] a. # A2P Revenue per Quarter	IDR (Bn)	540.00		-					
a. # AZP Revenue per Quarter b. # Build	Use Case	12.00							
VERTICAL ECOSYSTEM A PRODUK									
A PRODUK  1 Agree Suite (PV)									

	UNIT	Target Q3 2020 [127]	Analysis	OFI	Analysis Agree fokus saat ini ke 3 calon user innovator:	OFI	Analysis Agree fokus seat ini ke 3 calon user innovator :	OFI
			Agree fokus saat ini ke 3 calon user innovator : (1) Pilot Project di RNI (Pabrik Gula Cirebon) ufi komoditas tebu, (2) Pilot Project di Agro Investama, dan (3) Pilot Project di Mittra (2) Pilot Project di Mittra		Agree fokus saat ini ke 3 calon user innovator: (1) Pilot Project di RNI (Pabrik Gula Cirebon) ufi komoditas tebu, (2) Pilot Project di Agro Investama, dan (3) Pilot Project di Mitra		Agree fokus saat ini ke 3 calon user innovator : (1) Pilot Project di RNI (Pabrik Gula Cirebon) ufi komoditas tebu, (2) Pilot Project di Agro Investama, dan (3) Pilot Project di Mitra	
			(2) Pilot Project di Agro Investama, dan (3) Pilot Project di Mitra Tani Parahiyangan (MTP). Sudah dilakukan pertemuan dengan Bank BJB, saat ini sedang	"- Untuk MTP relatif tidak ada issue, dan tinggal mengawal proses on boarding dan partnershin	Tani Parahiyangan (MTP). Sudah dilakukan pertemuan dengan Bank BJB, saat ini sertann	Untuk MTP relatif tidak ada issue, dan tinggal mengawal proses on boarding dan partnership     Case RNI (PG RW I dan PG RW II) MoU sudah disubmit,	Tani Parahiyangan (MTP). Sudah dilakukan pertemuan dengan Bank BJB, saat ini sedang	- Untuk MTP relatif tidak ada issue, dan tinggal mengawal proses
			ousen unakukan pertemuan dengan Bank BJB, saat ini sedang merampungkan bisnis model.	Case RNI (Pabrik Gula Cirebon), intens dilakukan diskusi dan pengawaian terkait pembuatan McU. Tim Agree melakukan	(2) Pilor Project of Agro Investama, dan (3) Pilor Project of Min- Sudah dilakukan peterusuan dengan Bawa Bull, saal ini sedang Dengan MTP, draft dokumen Molf sedang di review oleh pilak MTP mencapai kesepakatan BBB partentrih patau BBB Contract (Molf Montrad/PKS) adh jamak memerikalan walatu culaup	on boarding dan partnership  Case RNI (PG RW I dan PG RW II) MoU sudah disubmit,	merampungkan bisnis model. Dengan MTP, draft dokumen MoU sedang di review oleh cihak	on boarding dan partnership.  - Case RNI (PG RW I dan PG RW II) MoU sudah disubmit,
a. # Perusahaan	Perusahaan	7.00	merampungkan bisnis model. Dengan MTP, draft dokumen MoU sedang di raview oleh pihak MTP	kunjungan langsung ke PG Rajawali dan PG Candi Baru untuk pembahasan MoU hingga kesepakatan, sosialisasi hasil	MTP	signing. Tim Agree melakukan kunjungan langsung ke PG Ralawali I sosialisasi hasil poneranan data kurida -	MTP	signing. Tim Agree melakukan kunjungan langsung ke PG Ralawali I onsialisasi basil penersenan data budan -
u. w reiusailääli	reiusanaan	7.00	mencapai kesepakatan B2B partnership atau B2B Contract	penerapan data budidaya, dan diskusi dengan tim teknis terkait implementasi aplikasi	mencapai kesepakatan B2B partnership atau B2B Contract (MoUKontrak(PKS) sdh jamak memerlukan waktu cukup	dengan tim teknis terkait implementasi aplikas  Jerkait nermodalan sudah dilakukan neciniskan dengan tim	mencapai kesepakatan B2B partnership atau B2B Contract (MoU(Kontrak/PKS) sdh jamak memerlukan waktu cukup	dengan tim teknis terkait implementasi aplikasi  Jarkait nermodalan, surlah dilakukan neriasikan dengan tim
			panjang untuk menyelesaikan funnel (marketing/sales) dari sekian kandidat sampe fokus pada tarpet vn nalinn noscible. Al-	-Terkait permodalan, sudah dilakukan penjajakan dengan Bank Sinarmas Cirebon, dan penjulolow up lebih lanjut. Untuk BJB sudah dilakukan diskusi dan sedang merampungkan	panjang untuk menyelesaikan funnel (marketingisales) dari sekian kandidat sampe fokus pada target yg paling possible utk	Sinarmas Cirebon, dan perlu follow up lebih lanjut - Untuk BJB sudah dilakukan diskusi dan sedana merampungkan	panjang untuk menyelesaikan funnel (marketingisales) dari sekian kandidat sampe fokus pada target yg paling possible utk	Sinarmas Cirebon, dan perlu follow up lebih lanjut.  - Untuk BJB sudah dilakukan diskusi dan sertana merama-serkan
			menjadi user innovator (kastamer dim product validation stage). Posisi saat ini : BNI (draf MoU submit) & BJB (Procesal Svihmit)	- Untuk BJB sudah dilakukan diskusi dan sedang merampungkan bisnis model "	menjaci user innovator (kastamer dim product validation stage). Posisi saat ini : BNI (MoU submited, sedangan review masing2	bisnis model	menyacı user innovator (kastamer dim product validation stage). Posisi saat ini : BNI (MoU submitted, sedangan review masing2	bisnis model
			mencapai kesepakatan B2B patnership atsu B2B Contract (MUKOntrak/PKS) sich jamak menerkakan walku cakup panjang untak mengelasakan tuncal mankelapitakeli pasa salka handidat sampe likisu pada target ya paling possible urk menjadi user incusion fikadamen dim postar valadishi satapy. Pesidi saat ini :BNI (straf MoU sahami) & BIB (Proposal Submit), SIL (PKS), AULDutahram (MOU), MTG raft bul sabanit, Ris (MU), PG CBN / PGRWI / PGCB (Draf MoU)		PENNY & BUB (Proposal Submit), SIL (PKS), AAI/Dutafarm (MoU), MTP (draf MoU submit), RNI (MoU), PG CBN / PGRW1 / PGCB		prises, a 858 (Proposar Submit), SIL (PKS), AAI/Dutafarm (MoU), MTP (draf MoU submit), RNI (MoU), PG CBN / PGRW1 / PGCB	
					(Mou submitted, sedang review masing2 pihak) Masih terus dilakukan perbaikan dalam aplikasi Agree untuk		(Mou submitted, sedang review masing2 pihak) Masih terus dilakukan perbaikan dalam aplikasi Agree untuk	
			Masih terus dilakukan perbalkan dalam apiksai Agree untuk merusdahkan akusisi peteri haru. Diperikan perubahan ILXI berutama pada cada peteri alam meng-haban dalam berutama pada cada peteri alam meng-haban dalam berutama dalam peteri adalam seri peteri adalam seri peteri adalam seri peteri adalam seri peteri dengan tendah ada kepada peteri adalam seri peteri dengan tendah ada kepada peteri adalam seri peteri dengan tendah ada kepada peteri adalam seri peteri dengan tendah merusgilakan untuk menambah jerisi senditas seri dengan peteri		memudahkan akuisisi petani baru. Dipertukan perubahan UX terutama pada saat petani akan meng-onboard data petaninya	- Unak UTF infall fill dat is taus, dan longs in resignant in produce of the Control of the Cont	memudahkan akuisisi petani baru. Dipertukan perubahan UX terutama pada saat petani akan meng-onboard data petaninya	- Usak IV. Pro liver (as re) and the same, do to regard recogner of process of the country of the partnership.  Cast RN PC RV (as rC) RV RV RV RV RV RV and the clauser.  And the property of the country of the clauser of the clauser.  And the property of the clauser of the clauser of the clauser.  And the property of the clauser of the
			terutama pada saat petani akan meng-onboard data petaninya sesual dengan feedback yang diberikan user. Literasi teknoloni		tarutama pada saat petani akan meng-oriboard data petaninya sesuai dengan feedback yang diberikan user. Literasi teknologi user masih kurang dalam menggunakan aplikasi Agree, masih ada karaguan untuk menginput data petani dengan koncollas	Memberikan fasilitas dan insentif ke Field Assistance Agro Investama untuk alkulsisi petani mitra baru Menindaklanjuti feedback dari petani Agro Investama.	terutama pada saat petari aikan meng-orbbard data petaninya sesuai dengan feedback yang diberikan user. Libensi teknologi user masih kurang dalam menggunakan apikasi Agree, masih ada koraguan untuk menginput data petani dengan kornoditas	
			user masih kurang dalam menggunakan aplikasi Agree, masih nda kurang untuk menggunakan aplikasi Agree, masih	Memberikan fasilitas dan insentif ke Field Assistance Agro		Menindaklanjud feedback dari petani Agro Investama		Investama untuk akuisisi petani mitra banu. Menindaktanjuti feedback dari petani Agro Investama. Rossam hunding despan Karty As I IV di aplikasi Agro.
			baru yang belum terdaftar di aplikasi. Padahal secara fungsional aniliasi sudah memunikinian untuk menambah ianis komoditas	Investama untuk akuisisi petani mitra baru. Menindaklanjuti feedback dari petani Agro Investama	aplikasi sudah memungkinkan untuk menambah jenis komoditas baru tapi user masih ragu untuk menginputkan.	Program bunding dengan Kartu As. UX di aplikasi Agree dilakukan perubahan agar user yang menggunakan tidak takut untuk mengonboard data petani. Perlu dilakukan sosialisasi	aptikasi sudah memungkinkan untuk menambah jenis komoditas baru tapi user masih ragu untuk menginputkan.	Program bundling dengan Kartu As LIX di aplikasi Agrae dilalukan perubahan agar user yang menggunakan tidak takut untuk mengenbeard data petani. Peru dilalukan sesilahasi berkelanjutan untuk mengenalkan aplikasi Agree
b. # Petani	Petani	300.00	baru tapi user masih ragu untuk menginputkan.	Program bunding dengan Kartu As. UX di aplikasi Agree dilakukan perubahan agar user yang menggunakan tidak takut untuk mengonboard data petani. Perlu dilakukan sosialisasi	utk sehoard patasi Tous malaksi selikasi sonsasuita, selain	berkelanjutan untuk mengenalkan aplikasi Agree	uff- pehoand patasi Zoua malaksi aplikani assassuita, selain	berkelanjutan untuk mengenalkan aplikasi Agree
			utk onboard petani2nya melalui aplikasi agreesuite, selain Offizier do para FA nua msh dalam tahan helaiar itim Armee	untuk mengonboard data petani. Perlu dilakukan sosialisasi berkelanjutan untuk mengenalkan aplikasi Agree	Ottaker dig para FA-nya rish dalam tahap belajar (tim Agree monitoring dan memberikan pendampingan online), juga mereka harus visit ke para petani2nya, shg hal ini jig menjadikan	Untuk RNI (PG RW I dan PG RW II) tim langsung tunun ke langgang untuk memantau langsung nangsi ontogon petani dan	Offtaker dig para FA-nya msh dalam tahap belajar (tim Agree monitoring dan memberikan pandampingan online), juga meraka harus visit ke para petani2nya, shg hal ini jig menjadikan	Untuk RNI (PG RW I dan PG RW II) tim langsung turun ke langgang untuk memeritau langsung nenses ontogan netani dan
			Ottaker dig para FA-nya msh dalam tahap belajar (tim Agree monitoring dan memberikan pendampingan online), juga mereka hansu vidi ke para petanizinya, shi pali ni jig menjadikan kecepatan onboarding mitralpetanizinya bim sesuai dengan		harus visit ke para petani2nya, shg hal ini jg menjadikan kecepatan oriboarding mitralpetani2nya bim sesuai dengan rencana.	Untuk RNI (PG RW I dan PG RW II) tim langsung turun ke lapangan untuk memantau langsung proses onboard petani dan bekerja sama dengan SRW Petugas lapangan masing-masing PG agar aktif menggunakan aplikasi Agree	harus visit ke para petani2nya, shg hal ini jg menjadikan kecepatan onboarding mitralpetani2nya bim sesuai dengan rencana.	Untuk RNI (PG RW I dan PG RW II) tim langsung turun ke lapangan untuk memantau langsung proses onboard petari dan bekerja sama dengan SKW / Petugas lapangan masing-masing PG agar aktif menggunakan aplikasi Agree
			kecepatan onboarding mitralpetani2nya bim sesuai dengan rencana.				rencana.  Jumlah petani terdiri dari ny2 (1) + Ali (105) + mbb (92) + sii (19)	
					Jumlah petani terdiri dari RW2 (1) + All (90) + SIL (19) + MBB (99) + MTP (1) = 210		Jumlah petani terdiri dari rw2 (1) + All (105) + mbb (92) + sil (19) + mtp (1) = 218	
eHealth [142] a. # New Hospital Agreement	Agreement	3.00						
b. % Homecare Service	%	100.00						
Readiness Logee Transport - Truck								
Logee Transport - Truck MarketPlace (PV) [143]								
	_			perlu dilakukan JPS untuk meningkatkan transaksi GP1. Transaksi			PSBS tahap-2 membatasi visit ke user dan calon user CO & Trucker	Intensive mengawai transaksi dari AVI Trans Intensive mengawai Trucker untuk download splikasi: PT Sigap Berdikasi Ulama, PT Surya Mapas Sejahtera Penambahan di unit turck dari PT Polindo
a. # Transaction	Transaction	300.00	Transaksi di GPI belum makaimal,	perlu dilakukan "PS untuk meningkatkan transakai GPI, Transakai di AVI adh berjalan dengan baik. Perlu ditingkatkan pengawalan transakai. Mengajak user CO dan Trucker utk PKS			Possis tamap-2 membasasi visit ke user dan calon user CD & Trucker	Berdikat Utama, PT Surya Mapan Sejahtera Penambahan 6 unit truck dari PT Polindo
b. # Revenue	IDR (Mn)	0.00	Transaksi di GPI belum makaimal,	perlu dilakukan JPS untuk meningkatkan transaksi GPI. Transaksi di AVI sidh berjalan dengan balk. Perlu ditingkatkan pengawalan transaksi. Mengajak user CO dan Trucker utk PKS			PSSS tahap-2 membatasi visit ke user dan calon user CO & Trucker	Intensive mengawai transaksi dari AVI Trans Intensive mengawai Trucker untuk download aplikasi: PT Sigap Berdikari Utama, PT Surya Mapan Sejahtera
Logee Transport - Port Colleb				- Congress of the Congress of				Penambahan 6 unit truck dari PT Polindo
Logee Transport - Port Collab Portal (Prod.Dev)								
# Application (MVP)	%	40.00						
(PV) [144]			Address and describe	Red distances -		Total distribution and the second sec		
			Aplikasi sudah digunakan secara lancer oleh customer, dan terus dilakukan kolabonasi lerkati erhance fikurimenu. Customer sebeluhnya sudah nerasakan marahari deri spilikasi Logee Order ini dan sudah membuat planning agar depat digunakan secara masif santagai tagais rataksip secarahasi untuk meterbalah san perpadak matagai tagais rataksip secarahasi untuk meterbalah san perpadak customer, kemangkinas CEO basa berbeda pempadikhisi dengan CEO bara berbeda pempadikhisi dengan CEO bara berbeda pempadikhisi dengan	renu daskukan segera perlemuan dengan CEO baru untuk menyamakan visi terkait kerjasama ini dengan menyampaikan hal- hal positif / benefit yang sudah dinasakan oleh customer seria me-	Aplikasi sudah digunakan secara lancar oleh customer, dan terus dilakukan kolebonasi terkait derhance fisirimen. Customer abelbuhya sudah mensakan merahda deri aplikasi Lopee Order iri dan sudah membuat planning agar dapat digunakon secara masi sabagai bagain shanleji persuahanan untuk merinjedutan penjadan. Naman secaran ini di hadi disaersahan adanya penganhan CEO di Mananda dapat dapat digunakon secara sahaja bagain sebagai penganhan CEO di dingunakon dapat dap	Peru dissukan segera perlemuan dengan CEO baru untuk menyamakan visi terkait kerjasama ini dengan menyampakan hal- hal positif / benefit yang sudah dirasakan oleh customer serta me-	Aplikasi sudah digunakan secara lancar oleh customer, dan terus dilakukan kolabonasi tekala terhance filarimeru. Customer sebeluhnya sudah merasakan mantiat deri aplikasi Logea Order Iri dan sudah membuat planning agar dapat digunakan secara masil sabagai bagain satasig persusahan untuk meringkatan perjuakan Naman mecana ini dihadi dibarenskan adanya pengentan CCO di CCO lama sirikali seriasaman pemendahan Lopea Order dingan CCO lama sirikali seriasaman pemendahan Lopea Order.	Peru quasukan segera perlemuan dengan CEO baru untuk menyamakan visi terkait kerjasama ini dengan menyampaikan hal- hal positif / benefit yang sudah dirasakan oleh customer seria me-
	Transaction	300.00	dan sudah membuat planning agar dapat digunakan secara masif sebagai bagian strategi perusahaan untuk meningkalkan penjualan. Namun secaras ini di hold dikesen	remind kembali terkalii visi besar untuk bersama-sama merealisasikan Provider Bahan Bangunan Nasional	dan sudah membuat planning agar dapat digunakan secara masif sebagai bagian atrategi perusahaan untuk meningkatkan penjualan. Manun secara ini dubuk dikasa	remind kembali terkalii visi besar untuk bersama-sama merealisasikan Provider Bahan Banguran Nasional	dan sudah membuat planning agar dapat digunakan secara masif sebagai bagian strategi perusahaan untuk meningkatkan penjualan. Naman represa jai di-hold dikesan-hold meningkatkan penjualan.	remind kembali terkaiti visi besar untuk bersama-sama merealisasikan Provider Bahan Bangunan Nasional
a. # Transaction			customer, kemungkinan CEO baru berbeda perspektifiviai dengan CEO lama terkait kerjasama pemanfaatan Logee Order.		Namun rencans ini di-hold dikarenakan adanya pergantian CEO di customer, kemungkinan CEO baru berbeda perspektifvisi dengan CEO lama terkait kerjasama pemantsatan Logee Order.		Namin rencana ini di-hold dikarenakan adanya pergantian CEO di cualomer, kemungkinan CEO baru berbeda perapektif visi dengan CEO lama terkait kerjasama pemantaatan Logee Order.	
b. # Revenue	IDR (Mn)	0.00						
Logee Distribution - Sales Force Management (PV)								
# Partners	Mitra	2.00						
Logee Distribution - Fulfillment (Prod.Dev)								
# Application (MVP)	%	20.00	Squad Fulfillment belum terbentuk	Mengajukan kembali kebutuhan Squad ini, minimal PO bisa segera diadakan. Jika memang belum tersedia, apakah dimungkinkan LGD untuk rekrut sendiri	Squad Fulfillment belum terbentuk	Mengajukan kembali kebutuhan Squad ini, minimal PO bisa segera diadakan. Jika memang belum tersedia, apakah dimungkinkan LGD untuk rekrut sendiri	Squad Fulfillment belum terbentuk	Mengajukan kembali kebutuhan Squad ini, minimal PO bisa segera dadakan. Jika memang belum tersedia, apakah dimungkinkan LGD untuk rekrut sendiri
PRODUK STRATEGIS								
Pijar Mahir (MV) [145] a. # MAU	User (Thousand)	119.33						
	(		Dalam proses penyesuaian aspek legal Pijar Mahir sebagai Digital Districts Districts DMN Districts males	Pijar Mahir terus berusaha comply dengan aturan Permenko-11 dan memenuhi persyaratan yang dajukan PMO				
b. # Revenue	IDR (Bn)	17.90	Dalam proses penyesuaian sepek legal Pijar Mahir sebagai Digital Platform Frakerja, PMD Frakerja metakukan hold sementara metode pembagaran Kartal Prakerja serutuk pelatihan Pijar Mahir dan olbuka secara bertahaj untuk kurasa dari lembaga yang sudah memeruhi persyaratan sesarai Somrekri 11	- Pijar Mahir terus berusaha comply dengan aturan Piermenko-11 dan meremuhi persyaratan yang dispikan Pikito - delam aturan persenalah pergamban Pikito - delamin aturan dendemen PIKT Stelam PIKIT balah ditandatangani per-hasi ini delah 1 elakon dan dalam proses persendiangaran delam persenalah				
# Registered User	Thousand	90.00	sesuai Permenko 11	serta persiapan marketing untuk gelombang 7 Prakerja				
Pijar Sekolah (MV) [146]								
a. # Paying School b. # Revenue	School IDR (Mn)	1923.00 6600.00						
# Registered School	School	0000.00						
Pijar Corpu (PV)								, malakakan nanarihan dan bilinasin ka AM untak nambasanan , menast
# Revenue	IDR (Mn)	5700.00					Pembayaran dari customer yang terhambat	<ul> <li>melakukan penagihan dan foliosup ke AM untuk pembayaran - prospect dan pendekatan ke-calon customer : Bank Jatim, PT. PAL, PT BA, Pelindo 1, Pelindo 3, RNI, Finance Academy, Bank DKI</li> </ul>
Arkademy (MV) a. # Online Class	Online Class	9.00						
b. # Talent Hired Monthly	Talent	60.00						
	ident	60.00	Tetap melaksanakan camp online	Freeze hiring di perusahaan	Freeze hiring di perusahaan	Tetap melaksanakan camp online	Freeze hiring di perusahaan	Tetap melaksanakan camp online
SprintThink (MV)	IDD (D.)		Citerrukanal bahwa musim belanja perhal inovasi akan mulai naik di september ini, dilihat dari beberapa penambahan lead project, namun	BF0 sudah masuk progress pengadaan dengan deal revenue disisi telkom 1.5 M termanuk nalak	project IPC dengan nilai skitar 200 juta sudah deal dan menunggu delivery.		Beberapa project sudah deal seperti IPC 200 juta dan SPK BRI untuk	
a. # Revenue b. # PV Respondents (E-	IDR (Bn)		neywowe eli, canat can beberapa penambahan lead project, namun memang masih perlu waktu untuk convert to deal	unv suumi intatux progress pengadaan dengan deal revenue disisi telkom 1.5 M termasuk pajak	para corporate mulai melakukan aktifitas inovasi.	BRI sudah deal 1.5 milar ruplah dan akan kick off menunggu SPK dari BRI	Beberapa project sudah deal seperti IPC 200 juta dan SPK BRI untuk project 1.5 M sudah diterima. Namun belum dapat diakui sebagai revenue karena belum delivered	тын орунчылау unsuk ecisborasi cengan Telkom Corpu untuk inisiasi digital academy
learning)	Respondents	100.00						
c. # Deal of CIL project PROGRAM STRATEGIS	Deal	1.00						
Smart City Navigator								
# Ready to Launching	%							
Smart Village		100.00				ekskalasi percepatan amandemen kontrak dan pelaksanaan UAT ke menalemen	Kontrak dan amandemen sudah selesai dan secara administrasi UAT dapat dilakukan. Pihak mitra terlambat menyampakan diwa IIAT	
Smart Village			Administrasi menunggu TTD Kontrak dan amandemen (No SPK sudah tersedia). Dokumen UAT sedang disirkulir ke mitra. Infrastruktur d	Monitoring administrasi amandemen kontrak, penyediaan dokumen UAT mitra, dan pensiapan peluncuran	dan pelaksanaan UAT. Rarena dari sisi infrastruktur dan aslikasi ==*sh.			Petaksanaan UAT akan dilakukan 21-26 September dengan fokus pendataan aset dan uji fungsi yang sifatnya umum untuk meniamin riwwo.
Smart Village # Smart Villages (Kick Off Piloting 2 Desa Q3)	%		Administrasi menunggu TTD Kortrak dan amandemen (No SPK sudah tersadia). Cokumen UAT sedang disikutir ke mitra. Infrastruktur dan Agilikasi sudah isap, Marum ada request dari Desa terkait pemindahan CCTV dan Speaker di Kemuning.	Monitoring administrasi amandemen kontrak, penyediaan-dokumen UAT mitra, dan pensiapan peluncuran	Progress SMV sixes sarget tergentung percepates amandemen kontrak dan pelaksamaan UAT. Rarena dali sisi simastrukkur dan apilkasi sudah siap. Milaupun ada permasalahan lebih kepada dinamika di lapangan (permintaan relokasi, vandalame, longsor, dli).		sehingga finalisasi dokumen tidak dapat dilakukan sebelum pelaksanaan UAT. Secara infrastruktur sudah siap. Hanya saja permintaan pemindahan CCTV+Speaker dish Desa membeun konsekuanai N	Pelaksanaan UHT sikan dilaksikan 21-20 September dengan fokus pendataan send dan uji funggi yang sitampa umuru untuk menjamin demo selama peluncuran berjalan dengan balik. Mengapa cukup uji fungsi higi lawi, kanena secara sirhaduktur dan aplikasi sudah digaransi managed senica selama 1 tahun pilotin.
Smart Village # Smart Villages (Kick Off Piloting 2 Desa Q3)			Administration insuranges ITD Kinchek dan semanderen (No SPV sudah terseda), Dokumen UN redeng disturbul ke mitra, Vistandurian dan Apilkasi sudah siag. Namun ada request dari Desa terkaif perindahan CCTV dan Speaker di Kemuning.	Monitoring administrati arranderen kontrak, penyedaan dokumen UAT mitra, dan persiapan peluncuran	dan pelaksanan UKT. Param dari sel interatrikan dan dan dari sel interatrikan dan gilikasi sedah dan pelaksanan UKT. Param dari sel interatrikan dan gilikasi sedah silap. Kiduspun nela permasahkan lebih kepada dramika di lapangan (permiritaan nelokasi, vandalama, longsor, di).		sehingga finalisasi dokumen tidak dapat dilakidan sebalum pelaksanaan UAXT, Secara hitansikatu sudah seja. Hanya salaj pemindaan pemindahan CCTV-Speaker dieh Desa membawa konsekuensi biaya dan waldu.	Palaksanaan UAT aikan dilakukan 21-06 September dengan fakus pendataan aset dan uji hungai yang alatanya sumun untuk menjamin demo salama pakuncana benjahan dengan taki. Mengana cukup jih fangi high level, karena secara infrantuktur dan aplikasi sudah digaranis managad service salama 1 tahun piloting.
Smart Village # Smart Villages (Kick Off Piloting 2 Desa Q3) HORIZONTAL ECOSYSTEM			Asministration immunogo TTD forests dan amandemen (bis SPV sudah ternadis), Columno Mit andering diskuller sinds in their shifted states of Apitham suidh day, Namon and request dali Cleas teckall perinciplian CCVV dan Gyester di Remandig.	Monitoring administrat a mandemen kontrak, penyediaan dokumen UKT 1971s, dan persilipan peluncusan.	den pielekenana (UKT: Rommi den die linteriekke den gilkele ladde den pielekenana (UKT: Rommi den die linteriekke den gilkele ladde den pielekenana (UKT: Rommi den die linterieke den gilkele ladde geemottean relickae, vandaleme, longer, dil)		enhinga finiliani dokumen tidiri, dapat dilakukan sehilun palaksanana UAT. Gecara inkenskut rusubi haji, hayan salip semiraksanan pemindahan CCTV-6pasiker dish Desa membawa konsekuenal biaya dan waliku.	Pidakanana IVF akin dilaskan 21-36 September dangan basa senan dan dan dan dan dan dan dan dan dan
Smart Village # Smart Villages (Kick Off Piloting 2 Desa Q3)  HORIZONTAL ECOSYSTEM PRODUK			Affeitilitätis reinungs TTD Körnişk dan antendas indendemen (his SPK sudah terseland), Columne Till sedang distilutir in selandi pilotaksi sudah kapi, Karun suda repusit dari Desa bintaksi perincialasi Apitas sudah kapi, Karun suda repusit dari Desa bintah perincialasi CCTV dan Spaseer di Romunia;	Morbitoria graminiama i arrandomen korthak, penyediasa diskureen UAT 1973a, den persilajasa jalutususa.	den piedesanes ULT. Porme der die infrahendur den piedes aucht den piedesanes ULT. Porme der die infrahendur den piedes aucht den piedes der den der den der den den der den der den der den der der joernottesen reldkes, verdelleren, lorgour, dit.		sellingigs finalised disturmen folio deper dissilution sebeluiro piniksonana UMT. Seccari disturbuta subah isaja, Hegus aga perentifizian All Sellini CCTY Afguillere dish Dess membasa komalitura di Daya dan sebeluiro.	Pelasanses (MT dans diseases 12 MS deplember dragen bits of the control of the c
Smart Village # Smart Villages (Kick Off Piloting 2 Desa Q3)  HORIZONTAL ECOSYSTEM PRODUK				Monthury advantation amendment londers, percyclaes ddeuren UAT mes, car ywnogen pelandas	den presissamen IAT. Pormad der der effendende den grünes aucht den presissamen IAT. Pormad der der effendende den grünes aucht den gegen gelein zu den gegen gegen der den der der der der den der		seltings finalised disturen fold dept disk-ken selektin piskkaraan VIII. Scara inflashio audi disp. Heps approximan viii. Scara inflashio audi disp. Heps approximan periodian control and selekting a	Publicanizari UT dani dilaskan 21 (30 Kepherlani dingan bilan dani dani dani dani dani dani dani dani
Smart Village # Smart Villages (Kick Off Piloting 2 Desa (3)  HORIZONTAL ECOSYSTEM PRODUK Digital Infrastructure - Cloud [147] a. # Revenue b. # Playcount Availability	% IDR (Bn) %	30.00 99.00		Michard production amendment funds, propulate distance UAT cons, see punique planteria.	Components (LLT, Found on the Entherstand on spices seeing components (LLT, Found on the Entherstand on spices seeing guerrorises relation, vanishings, larger, di); described to specify guerrorises relation, vanishings, larger, di);		wilegage from de deurm tick diguid diskulan sekelung plantament programment deur deur deur deur deur deur deur deur	Protessing of the design of th
# Smart Village (Kck Off Piloting 2 Dess 0.3)  HORZONTAL ECOSYSTEM PRODUK Digital Infrastructure - Cloud [147] a. # Revenue b. # Playcout Availability c. # Cloud Partnership Launch bot (BMT) (BMT)	% IDR (Bn)	100.00		Microring shower an architecture licitize, purpulsas dilutere liciti (inc. da) percent plantación (inc.	Companisses ULI, Kowing and American de agreement of a companisses of a companisment		wileyage from dischere fook digit dilisakan sekelery pelelencean periodi di periodi di periodi di periodi dilisakan sekelery pelelencean periodi del CCTV-ripulari alsi Gesa mentilasa i tomakarani baya dan sekele.	Professional of III and Relative 27-100 September report bear more professional or the Committee of III and II
Smart Village  # Smart Village (Kck Off Piloting 2 Dess Q3)  HORIZONTAL EGGSYSTEM PRODUK  Digital Infrastructure - Cloud [147]  a. # Revenue b. # Playcout Availability c. # Cloud Pathership Launch  IoT (BMV) [148]  a. # Revenue	%  IDR (Bn)  %  IDR (Bn)	30.00 99.00 80.00		Monthly photodes a revolution turner, purpolates followers UKT mis photodes of advisored turner UKT mis photodes of advisored turners utilized to the photodes of advisored turners utilized turn	Configuration (LTV Kinning and American Configuration Configuration (Configuration Configuration Config		millinger fractione delicent filos depart delicados indices produces a produce delicado deli	Produces to the Control of the Contr
# Smart Village (Kck Off Piloting 2 Dess 0.3)  HORZONTAL ECOSYSTEM PRODUK Digital Infrastructure - Cloud [147] a. # Revenue b. # Playcout Availability c. # Cloud Partnership Launch bot (BMT) (BMT)	% IDR (Bn) % %	30.00 99.00 80.00 454.00 110.50		Marine produce for the second	Configuration of the "Kindle and Membrane" on control collection of the Configuration of the		und agent der	Performance of the state of the
Smart Village I Sck Off Pictory 2 Deat O.)  NORZONTAL ECOSYSTEM FROUM  PRODUM  NORZONTAL ECOSYSTEM FROUM  LAT PRODUM  LAT PROD	%  IDR (Bn) % % % IDR (Bn) IDR (Bn)	30.00 99.00 80.00 454.00 110.50	Alabel COVID, pendapatan sekal of Appata menind field sproses Hell in lawns amet P.U li GT	Marine de la companya	Georgianese (1917 - Kentler auch er met eine Australia eine eine eine eine eine eine eine ei		ulting frames deven the age of thicks where present of the control	Performance of the program of the design of the program of the pro
Smart Village  # Smart Village (Kck Off Piloting 2 Dess Q3)  HORIZONTAL EGGSYSTEM PRODUK  Digital Infrastructure - Cloud [147]  a. # Revenue b. # Playcout Availability c. # Cloud Pathership Launch  IoT (BMV) [148]  a. # Revenue	%  IDR (Bn)  %  IDR (Bn)	30.00 99.00 80.00 454.00 344.20	Akbat COVID, pendapatan adual ad Agustus megal daka berbusi. Hali ini keres amati PJU (lot megal daka berbusi. Hali ini keres amati PJU (lot megal daka berbusi adua berbusi ada berbusi ada berbusi ada berbusi ada berbusi	Marine de la companya	Configuration of the Windows and American concentration of the Configuration of the Configura		ulang hatasa dikan tini ang milaka dikan satisasa dikan d	Produces on the Control and Publishment of publishment of publishment of the Control and Publ
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Smart Village I Sck Off Pictory 2 Deat O.)  NORZONTAL ECOSYSTEM FROUM  PRODUM  NORZONTAL ECOSYSTEM FROUM  LAT PRODUM  LAT PROD	%  IDR (Bn) % % % IDR (Bn) IDR (Bn)	30.00 99.00 80.00 454.00 344.20	Albed COVID, pendigation solute of Agustes mergind fields tercopis. Fall in laterna smart PUI (of PRSS & BUD Ent) didely sample shirt shum 200 Linchest sideo Digital Reviews adular 17th Agustu		растиров нама, неволять округ бу		ulang hatasa tikun tini ang milakin talah sa menangal ulang hatasa tikun tini ang milakin talah sa menangal pengangan talah sa menangan terbagian sa COV-Yega dari sa Chai sa melalah sa menangan terbagian sa COV-Yega dari sa Chai sa melalah sa menangan terbagian sa COV-Yega dari sa Chai sa melalah sa menangan terbagian sa menangan	Professional of the effect of the control of the description of the control of th
Smart Village # Smart Village (Kok Off Piloting 2 Desa O3) HOROZOYALE COSYSTEM PRODUK Digital Infrastructure - Cloud [147] a. # Revenue b. # Pilotyout Availability c. # Coud Perhership Launch kornel # Review   Pilotyout   Telkomsel - Enterprise & PINS	% IDR (Bn) % % IDR (Bn) IDR (Bn) IDR (Bn) IDR (Bn)	30.00 99.00 80.00 454.00 344.20	Akbat COVID, pendapatan adual se Agastus megipal tidak tercapai. Hali ris kerea samat PJU (IoT (sushber sidas Diplat) Revenus adual VID Agastus dan oulook VID September). Akina penen COOT I per pand a see them, mais baseling also diplated penen colook VID September). Akina penen COOT I per pand a see them. The seed of the colook VID September (September). Akina penen COOT I per pand a see them. The seed of the colook VID September (September). Akina penen COOT I penen seed a seed on the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988) and the seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988) and the seed of the colook VID September (September 1988) and the seed of the colook VID September (September 1988) and the seed of the colook VID September (September 1988) and the seed of the colook VID September (September 1988) and the seed of the colook VID September (September 1988) and the seed of the colook VID September (September 1988) and the co	1. Implementar an casa Yan hanging half dig acid with Distingle.  The process that is a few Constitute Fix Maria an execution as 1.  The process that is process to the constitute of the consti	Abbat pendence COVC-15 pang tapat di asari bitos, maka berabbat pandence COVC-15 pang tapat di asari bitos, maka berabbat pandence covcentra di asari batan, maka berabbat pandence covcentra di asari batan, pandence covcentra di asari batan di pendence panan.		ulang haran dikan tini ng milaku silam samuni ulang haran dikan tini ng milaku silam samuni ulang haran dikan tini ng milaku silam samuni ng milaku CCY silam na Cha sambana tanahan tanahan tang na milaku CCY silam na Cha sambana tanahan tanahan tang na	Produces in the first departs in the desired case in the case in t
Smart Village I Sck Off Pictory 2 Deat O.)  NORZONTAL ECOSYSTEM FROUM  PRODUM  NORZONTAL ECOSYSTEM FROUM  LAT PRODUM  LAT PROD	%  IDR (Bn) % % % IDR (Bn) IDR (Bn)	30.00 99.00 80.00 454.00 344.20	Akbat COVID, pendapatan adual se Agastus megipal tidak tercapai. Hali ris kerea samat PJU (IoT (sushber sidas Diplat) Revenus adual VID Agastus dan oulook VID September). Akina penen COOT I per pand a see them, mais baseling also diplated penen colook VID September). Akina penen COOT I per pand a see them. The seed of the colook VID September (September). Akina penen COOT I per pand a see them. The seed of the colook VID September (September). Akina penen COOT I penen seed a seed on the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988) and the seed of the colook VID September (September 1988). The seed of the colook VID September (September 1988) and the seed of the colook VID September (September 1988) and the seed of the colook VID September (September 1988) and the seed of the colook VID September (September 1988) and the seed of the colook VID September (September 1988) and the seed of the colook VID September (September 1988) and the seed of the colook VID September (September 1988) and the co	1. Implementar an casa Yan hanging half dig acid with Distingle.  The process that is a few Constitute Fix Maria an execution as 1.  The process that is process to the constitute of the consti	Abbat pendence COVC-15 pang tapat di asari bitos, maka berabbat pandence COVC-15 pang tapat di asari bitos, maka berabbat pandence covcentra di asari batan, maka berabbat pandence covcentra di asari batan, pandence covcentra di asari batan di pendence panan.		ulang haran dikan tida ay mikan salam sala	Professional of the entire of the desire of the second of
Smart Village # Smart Village (Kok Off Piloting 2 Desa O3) HOROZOYALE COSYSTEM PRODUK Digital Infrastructure - Cloud [147] a. # Revenue b. # Pilotyout Availability c. # Coud Perhership Launch kornel # Review   Pilotyout   Telkomsel - Enterprise & PINS	% IDR (Bn) % % IDR (Bn) IDR (Bn) IDR (Bn) IDR (Bn)	30.00 99.00 80.00 110.50 344.20	Akbut COVID, pendapatan ackali sid Agustus PROS 8 BUD Ent) didelay sampa akhir lafun, 2007 PROS 8 BUD Ent) didelay sampa akhir lafun, 2007 (sunber sidea Digila Revenue ackali YID Agustus dan culcko YID Segretarine) sam, sam akhir lafun, 2007 (sunber sidea Digila Revenue ackali YID Agustus dan culcko YID Segretarine) sam, sam akhir lafun, 2007 (sunber sidea Digila Revenue ackali YID Agustus dan sidea (sunberna) sam akhir lafun, 2007 (sunber sidea Digila Revenue ackali YID Agustus dan sidea (sunberna) sam asi Sedi ai plantanine) (sunberna) sama sam asi Sedi ai plantanine) (sunberna) sama sama sama sama sama sama sama sa	Limphonton an come "in harping had" sig got very ploting i. 2 Program to his join for Come there i Nike dis consention on the control of the	Abbit gardenin COSC 19 prog trigol d and thus, mak breaking per Abbit gardenin COSC 19 prog trigol d and thus, mak breaking per Abbit gardenin COSC 19 prog trigol d and thus, mak breaking per Abbit gardenin common to the second per		ulang haran sikan ini mga milaka sikan sikan masa da	Professional of the end of the control of the description of the control of the c
Smart Village # Smart Village (FOK Off Photog 2 Dees 03) Photog 2 Dees 03) Digital Infrastructure - Cloud Digital Infrastructure - Cloud A # Revenue A	IDR (Bn) % % % IDR (Bn) IDR (Bn) IDR (Bn) IDR (Bn)	30.00 99.00 80.00 454.00 344.20	Albot COVID, pendapatan actual of Agustus mergind faith serceps. Hall in latered armst PAU (67 countries) and the serceps. Hall in latered armst PAU (67 countries) and the serceps. Hall in latered armst PAU (67 countries) and the countries of t	Limphonton an come "in harping had" sig got very ploting i. 2 Program to his join for Come there i Nike dis consention on the control of the	Abbat pendence COVC-15 pang tapat di asari bitos, maka berabbat pandence COVC-15 pang tapat di asari bitos, maka berabbat pandence covcentra di asari batan, maka berabbat pandence covcentra di asari batan, pandence covcentra di asari batan di pendence panan.		ulang haran dikan tini ang minin dikan dikan semenangan dikan CCT-Spatia da Cus sembabah semalan beradawa ber	Produces in the first death of his death of the second of
Smart Village # Smart Village (Kok Off Piloting 2 Desa O3) HOROZOYALE COSYSTEM PRODUK Digital Infrastructure - Cloud [147] a. # Revenue b. # Pilotyout Availability c. # Coud Perhership Launch kornel # Review   Pilotyout   Telkomsel - Enterprise & PINS	% IDR (Bn) % % IDR (Bn) IDR (Bn) IDR (Bn) IDR (Bn)	30.00 99.00 80.00 454.00 344.20 5.00	ARbat COVID, pendapatan actual of Agustus menjad tidak tercapai. Fall ini kerena smart PJU (ini PPG & BUD Citr) diselept sempa abir ini kun 200 m PPG & BUD Citr) diselept sempa abir ini kun 200 m PPG & BUD Citr) diselept sempa abir ini kun 200 m PPG & BUD Citr (Ini PPG & BUD Citr) abir ini kun 200 m PPG PPG PPG PPG PPG PPG PPG PPG PPG P	In Trigination on come "In Indignig India" sig set seep Spilategi.  The grant and light and "Colorat Bear Political and concentral come.  The grant and proper on two quarter play princine Laboratory and Advanged and one come go Indiana.  The coloration is possible of an assess go Indiana.  The coloration is possible of the coloration in the colora	Abbar perinteres COVC-13 prog topic di assel plan, mila berdiche produce COVC-13 prog topic di assel plan, mila berdiche produce COVC-13 prog topic di assel plan, mila berdiche produce con consumerat chia baba. (Cel 13 (Shubard) CovC-13 (Shubard)	1. Topinended on ones "to happy his" day pick are Duktopl. Start Sun 21/20/20 processor even artifact. Start Start 21/20/20 processor even artifact. Start Start 21/20/20/20/20/20/20/20/20/20/20/20/20/20/	ulang haran sikan tahun sing milaki dalah saman saman ulang haran sikan tahun sing milaki dalah saman saman saman sikan sikan saman saman saman saman penganan sikan saman saman saman saman saman saman saman penganan saman	Professional of a first death of his description of part hands.  Professional of the second of the s
Smart Village # Smart Village (FOK Off Photog 2 Dees 03) Photog 2 Dees 03) Digital Infrastructure - Cloud Digital Infrastructure - Cloud A # Revenue A	56  IDR (Bn) 56 57 IDR (Bn) IDR (Bn) IDR (Bn)	30.00 99.00 80.00 454.00 344.20 5.00	ARbat COVID, pendapatan actual of Agustus menjad tidak tercapai. Fall ini kerena smart PJU (ini PPG & BUD Citr) diselept sempa abir ini kun 200 m PPG & BUD Citr) diselept sempa abir ini kun 200 m PPG & BUD Citr) diselept sempa abir ini kun 200 m PPG & BUD Citr (Ini PPG & BUD Citr) abir ini kun 200 m PPG PPG PPG PPG PPG PPG PPG PPG PPG P	In Trigination on come "In Indignig India" sig set seep Spilategi.  The grant and light and "Colorat Bear Political and concentral come.  The grant and proper on two quarter play princine Laboratory and Advanged and one come go Indiana.  The coloration is possible of an assess go Indiana.  The coloration is possible of the coloration in the colora	Abbar perinteres COVC-13 prog topic di assel plan, mila berdiche produce COVC-13 prog topic di assel plan, mila berdiche produce COVC-13 prog topic di assel plan, mila berdiche produce con consumerat chia baba. (Cel 13 (Shubard) CovC-13 (Shubard)	1. Topinended on ones "to happy his" day pick are Duktopl. Start Sun 21/20/20 processor even artifact. Start Start 21/20/20 processor even artifact. Start Start 21/20/20/20/20/20/20/20/20/20/20/20/20/20/	ulang haran sikan ini ng minin sikan sikan samunin dalah s	Producers of the desired and t
Smart Village # Smart Village (FOK Off Photog 2 Dees 03) Photog 2 Dees 03) Digital Infrastructure - Cloud Digital Infrastructure - Cloud A # Revenue A	56  IDR (Bn) 56 57 IDR (Bn) IDR (Bn) IDR (Bn)	30.00 93.00 93.00 454.00 110.53 344.20 5.00	Albed COVID, pendapatan ackasi ad Agastias menjadi sidak tercapai. Hali ni karena smart P.U (ioT PRS & BUD Ent) didakiny sampia akhir tihan 2020 ruputura balban ligak Remana schlad Yillah Alban pendapat shak tihan 2020 ruputura balban ligak Remana schlad Yillah Alban pendapat shak Remana schlad Yillah Alban pendapat shak tihan	Tribunction or come to through but sig said see Distract. Cond. Done 17.0 of purpose means unbiase means the condition of the condition o	Abbat provinces COVC-15 yang signif di and thins, make berahlar parketes COVC-15 yang signif di and thins, make berahlar parketes provinces are provinced by the covcer of	Inspire and on one "In happy ha" dip pake are plusted.  That is not 70) at perspective means similar  and the part of the	urlang history the common and the co	Production of the desired production of the
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Smart Village # Smart Villages (KCK off Ploting 2 Desa 0.3) HORIZONTAL E COSYSTEM PRODUK Digital Infrastructure - Cloud [47] E Cost	IDR (Bri) % % % IDR (Bri) IDR (Bri) IDR (Bri) IDR (Bri)	30.00 99.00 110.50 344.20 5.00 99.90	ARbad COVID, pendapatan actual of Agustus menjad tidak tercapai. Fall ini kerena amat PJU (ini PPG & BUD (ini) diselegi sempa abin' silan 2003 PPG & BUD (ini) diselegi sempa abin' silan 2003 PPG & BUD (ini) diselegi sempa abin' silan 2003 PPG & BUD (ini) diselegi sempa abin' silan penance (ini) diselegi silan penance (	Limpunsta on come "in harpy half" of god war pilotogi.  The ground half of the Come than "child and mercellar out The ground half of the Come than "child and mercellar out The come of the ground half of the child and the come of the c	Abbur personner COVC-13 prog toped d and three, make benduler printer COVC-13 prog toped d and three, make benduler printer COVC-13 prog toped d and three, make benduler printer COVC-13 prog toped d and three covcers control of the covcers of the	1. Indiplement on one The Indipp Self- dig self-wis Change, land class (Change), and the Change Self- dig self-wise (Change). The greater was the disk of the Change Self- dig	ulang haran sikan tini ang milaki sikan sa masawa ulang haran sikan tini ang milaki sikan sa masawa ng milaki sikan sikan sikan sa milaki sikan sa masawa ng milaki sikan sikan sikan sa masawa sikan sa masawa ng milaki sikan sikan sikan sa masawa sikan sa masawa sa masawa ng milaki sikan sa masawa sa masaw	Production of the desired and
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Smart Village # Smart Villages (KCK off Ploting 2 Desa Q3) HORIZONTAL E COSYSTEM PRODUK Digital Infrastructure - Cloud [41] # Common Production - Cloud # Common Production - Cloud # Common Production - Cloud # Common Production - Common Production - Tellages - PNS  - Tellages & PNS  - Tellages - PNS	UDR (Brs) % % IDR (Brs) % IDR (Brs) IDR (Brs) IDR (Brs) IDR (Brs) IDR (Brs) IDR (Brs)	30.00 30.00 99.00 80.00 454.00 344.20 5.00	ARbat COVID, pendapatan adual of Agustus meejad tidak tercapa. Hall ris kerea semant PJU (IOT (surber sides Digital Tevenus adual of Agustus and Country of the Country of	Limplament on come "in harpy lain" sig cut are plaint; I require this is in "full confirmed that all memorials come in the come of the co	Abbar personne COVCH 59 prog laged d and film, make law shall be shallowed by the control of the country of the	1. Indiplement on one The Indipp Self- dig self-wis Change, land class (Change), and the Change Self- dig self-wise (Change). The greater was the disk of the Change Self- dig	ulang haran sikan ini ma minin sikan	Production of the Control of the Con
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Smart Village # Smart Villages (CCA Off Piolog 2 Deas 03) Ploting 2 Deas 03) PRODUK **PRODUK** **Digital Infrastructure - Cloud **PRODUK** **Digital Infrastructure - Cloud **Producture - Coloud **Producture - Teckomsed - Enterprise & PNS  - Teckomsed - Enterprise & PNS  - Teckomsed - Enterprise & PNS  - Extra Galleway Deployment  Big Data [145]  a # Support Precapation  Big Data [145]  Big Data [145]  Big Data [146]  Big Data [146]  Big Data [146]  Big Data [147]  Big Data [147]  Big Data [148]	IDR (Bn)  Sh  IDR (Bn)  IDR (Bn)  IDR (Bn)  IDR (Bn)  IDR (Bn)  IDR (Bn)	300000 9000 34420 34420 5000 9000 9000 9000 9000 9000 9000	Albbat COVID, pendapatan schall sid Agustus PARS & BUD Ent) didelay sampa shiri falun, 20 ciri PARS & BUD Ent) didelay sampa shiri falun, 20 ciri PARS & BUD Ent) didelay sampa shiri falun, 20 ciri Cusuber sidea Digisla Revenue actual YID Agustus dan cudok YID Segislam sampa shiri falun, 20 ciri Cusuber sidea Digisla Revenue actual YID Agustus dan cudok YID Segislam sampa sidea shiri da bulunda sampa	I implemente un come "in laugre bol" sig qui aven piòlosico.  Toma come del qui affectivo them chi al a merestien un la come del que affectivo them chi al a merestien un la come del que affectivo del que affectivo que a montre fina parti delarga mentraci fina facilità que del montre fina facilità per del montre fina facilità per del montre fina facilità indernal, rapid feet ferraga installata, deb.	Abbut pandomic COVC-15 prog topic di austi bina, mila bereibh prioritori.  1. Autorization netigement laik bina, (pl. 1975)basil  2. Autorization netigement laik bina, (pl. 1975)basil  2. Autorization netigement laik bina, (pl. 1975)basil  2. La 1975,basil  2. La	1. Inspiremental son como "Ton harping hain" deg quick sen pluting. Tassel School 20 jul processor common school	ulang harane di ana tina di ang minina di ana manana di ang minina di an	Production of the Control of the Con
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Smart Village # Smart Village # Smart Village # CRX Off Picting 2 Deas 0.3) # DROUGH # CRYSTEM PRODUCH Digital Infrastructure - Cloud # Digital	IDR (Bn)	30,000 99,000 454,000 110,500 99,900 344,200 99,90 90,000	Albest COVID, perdapatan actual of Agustus mergal fatak tercapa. Hall in lawres arrant PJU (in Teacher and Country of the Coun	I improvede or come "In harvey ball" og och en pilotogi.  Theywork blig der ThC from their (In Mar de messette en in Theywork harvey bei in regent fry privat diese, priv duterprivate from the state of the section of	Allof garden's COVD-17 grs, larged d, and lifes, and a heritake paid automation of the complete of the complet	1. September on ones "ten kerges halt" dig ock ver Chilopel. 2. Programme Sold op the Care I thee FAR shid at ensemble one SA Processor proper desirate plant and sons selected and select		
Smart Village  # Smart Village # Smart Village # Smart Village # Cock off   Piloting 2 Dees 03  Digital Infrastructure - Cloud Digital Infrastructure - Cloud Digital Infrastructure - Cloud  ## Smart Village # Smart Village	IDR (Bn)	30,000 99,000 454,000 110,500 99,900 344,200 99,90 90,000	Albest COVID, perdapatan actual of Agustus mergal fatak tercapa. Hall in lawres arrant PJU (in Teacher and Country of the Coun	I implemente est enne "Im hange hai" og est van plukeut.  2 ingevande blit pår for foret blan i for severabe est 3 ingevande hat pår for foret blan i for severabe est 3 ingevande present engevande present delenge skilderper  1 ingevande present engevande present delenge skilderper  1 ingevande present engevande present delenge skilderper  1 indestalle skilder blande skilder pår engevande presenter  1 indestalle skilder blande skilder pår engevande presenter  1 indestalle skilder blande skilder pår engevande presenter  1 indestalle skilder blande skilder pår engelse skilder  1 indestalle skilder blande skilder pår engelse presenter  1 indestalle skilder skilder skilder blande skilder pår  1 indestalle skilder skilder skilder blande skilder pår  1 indestalle skilder skilder skilder skilder blande skilder blande skilder.  1 indestalle skilder skilder skilder blande skilder blande skilder blande skilder.  2 indestalle skilder skilder skilder blande skilder blande skilder.  3 indestalle skilder skilder blande skilder blande skilder blande skilder.  3 indestalle skilder blande skilder blande skilder blande skilder.  3 indestalle skilder blande skilder blande skilder blande skilder.  3 indestalle skilder blande skilder blande skilder blande skilder.  3 indestalle skilder blande skilder blande skilder blande skilder.  3 indestalle skilder blande skilder blande skilder blande skilder.  3 indestalle skilder blande skilder blande skilder blande skilder.  3 indestalle skilder blande skilder blande skilder blande skilder.  4 indestalle skilder blande skilder blande skilder blande skilder blande skilder blande skilder.  5 indestalle skilder blande skilder b	Palled gradean COVID-10 yes larged of and thin, and a basished palled state of the control of th	1. Engineering on care 1 has heaping hain' alg quick are Dutaged, thour I (a) an averaged in terms and belief to a resultant one can his limited hair for the care of the car		
Smart Village  # Smart Village (# Smart Village)	IDR (Bn)  IDR (Bn)  S  IDR (Bn)	30,00 00 00 00 00 00 00 00 00 00 00 00 00	Albest COVID, perdapatan actual of Agustus mergal fatak tercapa. Hall in lawres arrant PJU (in Teacher and Country of the Coun	I implemente est enne "Im hange hai" og est van plukeut.  2 ingevande blit pår for foret blan i for severabe est 3 ingevande hat pår for foret blan i for severabe est 3 ingevande present engevande present delenge skilderper  1 ingevande present engevande present delenge skilderper  1 ingevande present engevande present delenge skilderper  1 indestalle skilder blande skilder pår engevande presenter  1 indestalle skilder blande skilder pår engevande presenter  1 indestalle skilder blande skilder pår engevande presenter  1 indestalle skilder blande skilder pår engelse skilder  1 indestalle skilder blande skilder pår engelse presenter  1 indestalle skilder skilder skilder blande skilder pår  1 indestalle skilder skilder skilder blande skilder pår  1 indestalle skilder skilder skilder skilder blande skilder blande skilder.  1 indestalle skilder skilder skilder blande skilder blande skilder blande skilder.  2 indestalle skilder skilder skilder blande skilder blande skilder.  3 indestalle skilder skilder blande skilder blande skilder blande skilder.  3 indestalle skilder blande skilder blande skilder blande skilder.  3 indestalle skilder blande skilder blande skilder blande skilder.  3 indestalle skilder blande skilder blande skilder blande skilder.  3 indestalle skilder blande skilder blande skilder blande skilder.  3 indestalle skilder blande skilder blande skilder blande skilder.  3 indestalle skilder blande skilder blande skilder blande skilder.  3 indestalle skilder blande skilder blande skilder blande skilder.  4 indestalle skilder blande skilder blande skilder blande skilder blande skilder blande skilder.  5 indestalle skilder blande skilder b	Palled gradean COVID-10 yes larged of and thin, and a basished palled state of the control of th	1. Engineering on care 1 has heaping hain' alg quick are Dutaged, thour I (a) an averaged in terms and belief to a resultant one can his limited hair for the care of the car		
Smart Village  # Smart Village # Smart Village # Smart Village # Cox Off Pictory 2 Deas 0.3)  **MORZONTAL ECOSYSTEM PRODOUGH **Digital Infrastructure - Cloud **Digit	IDR (Bn)	30,000 99,000 454,000 110,500 99,900 344,200 99,90 90,000	Albest COVID, perdapatan actual of Agustus mergal fatak tercapa. Hall in lawres arrant PJU (in Teacher and Country of the Coun	I implemente est enne "Im hange hai" og est van plukeut.  2 ingevande blit pår for foret blan i for severabe est 3 ingevande hat pår for foret blan i for severabe est 3 ingevande present engevande present delenge skilderper  1 ingevande present engevande present delenge skilderper  1 ingevande present engevande present delenge skilderper  1 indestalle skilder blande skilder pår engevande presenter  1 indestalle skilder blande skilder pår engevande presenter  1 indestalle skilder blande skilder pår engevande presenter  1 indestalle skilder blande skilder pår engelse skilder  1 indestalle skilder blande skilder pår engelse presenter  1 indestalle skilder skilder skilder blande skilder pår  1 indestalle skilder skilder skilder blande skilder pår  1 indestalle skilder skilder skilder skilder blande skilder blande skilder.  1 indestalle skilder skilder skilder blande skilder blande skilder blande skilder.  2 indestalle skilder skilder skilder blande skilder blande skilder.  3 indestalle skilder skilder blande skilder blande skilder blande skilder.  3 indestalle skilder blande skilder blande skilder blande skilder.  3 indestalle skilder blande skilder blande skilder blande skilder.  3 indestalle skilder blande skilder blande skilder blande skilder.  3 indestalle skilder blande skilder blande skilder blande skilder.  3 indestalle skilder blande skilder blande skilder blande skilder.  3 indestalle skilder blande skilder blande skilder blande skilder.  3 indestalle skilder blande skilder blande skilder blande skilder.  4 indestalle skilder blande skilder blande skilder blande skilder blande skilder blande skilder.  5 indestalle skilder blande skilder b	Albert products (COS) -19 prog large of a seed than, made in minking performance (COS) -19 prog large of a seed than, made in minking performance in the programme of the comment of the c	1. Engineering on care 1 has heaping hain' alg quick are Dutaged, thour I (a) an averaged in terms and belief to a resultant one can his limited hair for the care of the car		
Smart Village  # Smart Village	IDR (Bn)  IDR (Bn)  S  IDR (Bn)  IDR	30,00 00 00 00 00 00 00 00 00 00 00 00 00	Albest COVID, perdapatan actual of Agustus mergal fatak tercapa. Hall in lawres arrant PJU (in Teacher and Country of the Coun	I implemente est enne "Im hange hai" og est viss pådesje.  3. Regente blig til på for foret blar i år seneste est  3. Regente present regente fra present skille sit år enneste en  3. Regente present regente fra present skille sit år enneste en  5. Regente present en stage skille pådesje skille s	Palled gradean COVID-10 yes larged of and thin, and a basished palled state of the control of th	1. Topinsender on cases "You heaping hain" all gook with Dutter, though John and proceed more collaboration of the collection of the coll		files have a believe to the state of the sta

Tribe/Unit	ProductiProgram	Metric	Unit	Per 7 Apr P	Per 14 Apr	Per 21 Apr F W3 Apr V	er 28 Apr F	Per 8 May F	Per 14 May I	er 28 May I V4 May V	Per 4 Jun P	er 11 Jun i	Per 18 Jun F	Per 25 Jun F N4 Jun V	Per 30 Jun 1	Per9 Jul P	Per 16 Jul Po V2 Jul W	er 23 Jul P V3 Jul W	er 31 Jul F	er 6 Aug F	er 13 Aug I	Per 20 Aug F W3 Aug V	Per 27 Aug P	Per 31 Aug P W5 Aug V	er 3 Sep P	Per 10 Sep F	Per 17 Sep W3 Sep	
CXP-EDU	Pijar Mahir (MV)	# MAU	User (Thousand)	WIADE V													72.22	59.58	48.33	37.85	47.93	461.22	815.72	1083.72	1217.72	1554.66	1732.51	
CXP-EDU CXP-EDU	Pijar Mahir (MV) Pijar Mahir (MV)	# Revenue # Registered User	IDR (Bn) Thousand		0.00	0.30	1.19	1.94	3.21	4.95	5.47	5.76	5.99	6.01	6.13	6.27	6.40 102.96	6.50 103.50	6.57	6.62 104.43	6.77	6.88 241.95	6.99 347.12	11.16 406.95	12.37 439.25	19.83 529.92	27.83 598.50	
CXP-EDU	Pijar Sekolah (MV)	# Paying School	School													17.00	17.00	17.00	17.00	17.00	1923.00	1923.00	1923.00	1923.00	1923.00	1923.00	1923.00	
CXP-EDU CXP-EDU	Pijar Sekolah (MV) Pijar Sekolah (MV)	# Revenue # Registered School	IDR (Mn) School		145.40	145.40	145.40 247.00	145.40 269.00	145.40 288.00	145.40 323.00	145.40 333.00	145.40 564.00	145.40 586.00	145.40 984.00	145.40 984.00	145.40 984.00	145.40 984.00	145.40 984.00	145.40 987.00	145.40 987.00	3462.40 2590.00	3462.40 18192.00	3462.40 18192.00	3462.40 18192.00	6779.40 18192.00	6779.40 18192.00	6779.40	
CXP-EDU	Pijar Corpu (PV)	# Revenue	IDR (Mn)													2630	2630	3656.08	3656.08	4726.91	4726.91	4726.91	4726.91	4726.91	4726.91	4726.91	4726.91	
CXP-EDU CXP-EDU	Arkademy (MV) Arkademy (MV)	# Online Class # Talent Hired Monthly	Online Class Talent													2	4	6 7	10	13	9	9	9 23	9 24	9 27	30	9 32	
CXP-IHL	IndiBOX	#LIS	Thousand		9.58	9.81	10.50	10.88	11.23	11.63	12.07	12.48	12.88	13.30	13.71	14.02	14.58	15.05	15.52	15.84	16.11	16.27	16.48	16.62	16.83	17.25	16.5	
CXP-IHL CXP-IHL	IndiBOX IndiBOX	# Revenue  # New Content Partner  # New Cities Added for CDN Deployment	IDR (Mn) Content Partner Cities		522.52	533.44	1047.65	1610.58		1766.41	1771.09	2260.00	2260.00	2260.00	2989.13	2989.13	3183.97	3187.51	3790.98	4617.79	4850.55 1	4859.07	4864.68	4864.68 2	5770.16 2	5851.39 2	5963.06 4	
CXP-IHL CXP-IHI	IndiBOX IndiBOX	# New Cities Added for CDN Deployment # Hours of Content	Cises														0	0	0	1	- 1	- 1	1 500	1 507	1 507	1 551	2 593	
CXP-IHL	Indihome Study	#LIS	Thousand		279.39	285.91	348.75	412.81	439.97	484.76	513.50	543.49	579.32	605.38	628.40	666.36	697.3	734.93	772.09	797.62	829.25	855.67	883.45	896.69	909.91	935.77	889.95	
CXP-IHL CXP-IHL	Indihome Study Indihome Study	# Video Learning Content # Exercise Package	Content Package														0	600 10	600 10	600 10	600 10	600 10	600	600 13	600 13	600 13	600 21	
CXP-IHL	Indihome Study	# Revenue	IDR (Mn)		2142.78	2174.19	2204.17	2803.76	3545.30	3733.79	3864.58	4678.56	4884.94	4976.73	4994.39	5343.91	5743.78	5894.57	5935.68	6179.63	6858.78	6993.54	7068.06	7068.06	7196.55	7422.54	8048.24	
CXP-IHZ CXP-IHZ	MyIndihome X (PV) MyIndihome X (PV)	MyIndihome X: Use case development # Application (R1 Release Pilot)	Use Case	15.00	25.00	33.00	35.00	45.00	67.00	91.00	91.00	97.00	97.00	97.00	97.00	97	0	97	0	48 97	48 97	51	56 97	58	61	61	62 97	
CXP-IHZ	Consumer Digitization : Program	1 % Survey Micro Demand Mobile	%	15.00	23.00	33.00	33.00	40.00	07.00	01.00	31.00	37.00	37.00	31.00	31.00							93.75	95	95	95	96	98	
CXP-IHZ CXP-IHZ		m % Mobile Web ODP Normal dan Underspec m % Prototype OCR dan Verifikasi KTP	%																			47.5 20	80 65	90 70	100 75	100 90	100 93	
DXP-AGR	Agree Suite (PV)	# Perusahaan	Perusahaan													1.5	1.8	2.02	2.54	2.61	2.86	3.06	3.14	3.24	3.87	5	5	
DXP-AGR DXP-CMR	Agree Suite (PV) Bisnis Blanja/ B2B Commerce	# Petani E# Revenue	Petani IDR (Mn)	0.00	0.00	0.00	1862.00	1862.00	1862.00	2886.00	2886.00	2891.00	3556.00	3556.00	3556.00	3654	12 4124	17 4124	20 4285	40 4319	40 4319	142 4319	170 4319	170 4319	206 4319	210	218	
DXP-CMR	Bisnis Blanja/ B2B Commerce		Client	31.00	31.00	31.00	35.00	35.00	35.00	38.00	38.00	38.00	38.00	38.00	38.00	38	39	39	40	40	40	40	40	40	40			
DXP-COM DXP-COM	ChatAja (BMV) OCA (MV)	# Registered User # Revenue	Users (1000) IDR (Bn)	85.00 0.82	92.00 0.82	95.00 0.82	92.00 1.20	98.00	97.00 0.40	100.00	103.00	105.00	108.00	115.00	127.00 0.65	130	155	182 0.35	0.45	218 0.45	0.75	327 0.75	357 1.45	1.45	1.64	380 2.17	402 2.38	
DXP-COM DXP-COM	OCA (MV) OCA (MV)	# New Registration User via DTP # Internal Project from Telkom Group	Subscribers Projects	11.00	11.00 2.00	80.00 2.00	167.00 2.00	24.00 2.00	82.00 2.00	144.00	61.00 2.00	111.00	189.00 2.00	192.00	211.00 2.00	80	121	138	142	159	189	225	266	285	308	383	419	
DXP-COM	UmeetMe (PV)	# Revenue	IDR (Mn)	329.86	329.86	329.86	329.00	80.00	304.00	336.60	100.00	150.00	200.00	336.00	310.00	75	150	225	341	406	471	536	601	666	741	816	891	
DXP-COM DXP-ENT	UmeetMe (PV) MyPertamina (MV)	# Conference Room Added # Revenue	Conference IDR (Mn)	1233.00	2517.00	3676.00	4660.00	5795.00	6449.00	7479.00	8184.00	8772.00	9303.00	9795.00	10032.00	829	1750	2866	3392	4150 2100	5147 2100	5795 2100	7033 2100	7455	7567	8388 2100	8983 2800	
DXP-ENT	MyPertamina (MV)	# User	User (Thousand)		1700.00	1740.00	1817.00	1854.00	1928.00	1989.00	2013.00	2032.00	2064.00	2088.00	2139.00	0	U	0	2400.34	2100	2100	2100	2100	3285.91	3351.43	3569.91	3890.35	
DXP-ENT DXP-ENT	MyPertamina (MV) MyPertamina (MV)	# New Module / Program integration # Sprint Design & Dev	Module Sprint Design & D	by.												0	1 2	1 2	1 2	1 2	1 .	1 .	1	1 0	1 9	2	2	
DXP-ENT	MyPertamina (MV)	# Response Time	Hour													2	2	2	2	2	2	2	2	1	1	1	1	
DXP-ENT DXP-ENT	NetMonk (MV) NetMonk (MV)	# Cost saving/Efficiency # Revenue (external)	IDR (Bn) IDR (Bn)	0.00	0.08	0.08	0.18	0.00	0.00	0.00	0.00	0.40	0.40	0.40	0.40	0	0	0	0	0	0	0	0.45	0.45	0.45	0.45	4 0.45	
DXP-ENT	NetMonk (MV)	#Capability (support Internal)	use case	0.00											0.40	1	1	2	3	3	3	3	5	5	5	6	6	
DXP-ENT DXP-ENT	SprintThink (MV) SprintThink (MV)	# Revenue # PV Respondents (E-learning)	IDR (Bn) Respondents		0.00	0.00	0.00	0.02	0.02	0.02 321.00	0.32	0.33	0.33 385.00	0.47 462.00	0.47 462.00	0	0	0.24	0.24	0.28 25	0.28	0.28	0.99	0.99 75	0.99 75	0.99	0.99 75	
DXP-ENT	SprintThink (MV)	# Deal of CIL project	Deal		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0	0	0	0	1	- 1	- 1	- 1	- 1	- 1	- 1	- 1	
DXP-EWD DXP-EWD	MyTDS MyTDS	# Stream Revenue Opportunity # Monthly Active User (MAU) AM	IDR (Bn) User														0	158	158	20.8 185	290.66 220	290.66 315	514 364	790 370	790 376	891 394	1233 413	
DXP-EWD	MyTDS	# Weekly Active User (WAU) AM	User																						393	420	441	
DXP-EWD DXP-EWD	MyCarrier MyCarrier	# A2P Revenue per Quarter # Build	IDR (Bn) Use Case														0.00	0.00	444.00 2.00	444.00 2.00	444.00	444.00 6.00	444.00 7.00	498.00 8.00	498.00 9.00	579.00 10.00	579.00 11.00	
DXP-FIN DXP-FIN	BONUM (BMV)	# User	User IDR (Mn)		199.00	264.00	308.00	438.00	719.00	987.00	1376.00	1908.00	2112.00	2362.00	2531.00	2737.00 3678.00	3032.00 4985.00	3266.00 5173.00	3795.00 6114.00	4199.00 6286.00	4908.00	5539.00 7134.00	5962.00 7759.00	6168.00 7928.00	6534.00 8134.00	7153.00 8476.00	7910.00 8756.00	
DXP-FIN DXP-FIN	BONUM (BMV) BONUM (BMV)	# GTV # Merchant	IDR (Mn) Merchant													3678.00	4985.00	5173.00	6114.00	6286.00	6692.00	7134.00 5539.00	7759.00 5962.00	7928.00 6168.00	8134.00 6534.00	8476.00 7153.00	7910.00	
DXP-FIN	QREN (MV)	# GMV	IDR (Bn)	5.23	5.78	6.44	6.84	7.72	8.32	10.08	10.73	11.37	12.13	12.91	13.06	14.02	14.59	15.91	16.05	17.28	17.53	17.96	18.43	18.68	18.84	19.02	19.36	
DXP-FIN DXP-FIN	QREN (MV) QREN (MV)	# UKM Merchant # Merchant	Merchant Thousand	37.74	37.94	38.17	38.32	39.14	39.15	39.17	39.33	39.82	40.50	40.99	41.27	556.00 41.83	1201.00 42.47	1583.00 42.82	2002.00	2256.00 43.48	2682.00 43.91	3103.00 44.33	3468.00 44.64	3663.00 44.83	3886.00 44.94	4305.00 45.20	4786.00 45384.00	
DXP-FIN	QREN (MV)	# Transaction	Thousand	147.52	148.26	163.08	172.87	188.42	197.22	232.72	251.34	271.44	290.45	309.86	317.01	329.69	341.09	361.56	376.02	394.82	410.38	420.47	432.69	439.55	443.65	449.52	457.14	
DXP-FIN DXP-FIN	MPS (Merchant Payment Syste MPS (Merchant Payment Syste	r # Merchant	Use Case Merchant	2.00	2.00	2.00	2.00	2.00	2.00	3.00	3.00	4.00	4.00	4.00	4.00	4.00 8.00	4.00 8.00	4.00 8.00	9.00	4.00 9.00	4.00 9.00	4.00 9.00	4.00	4.00 10.00	10.00	5.00 10.00	5.00 11.00	
DXP-FIN DXP-FIN	MPS (Merchant Payment Syste MPS (Merchant Payment Syste		API SOF	10.00	10.00	11.00	11.00	11.00	11.00	11.00	11.00	11.00	11.00	11.00	12.00	5.00 12.00	5.00 12.00	5.00 12.00	5.00 12.00	5.00 12.00	5.00 12.00	5.00 12.00	5.00 12.00	5.00 12.00	5.00 12.00	5.00 12.00	5.00 12.00	
DXP-FIN	MPS (Merchant Payment Syste		Partner	10.00	10.00	11.00	11.00	11.00	11.00	11.00	11.00	11.00	11.00	11.00	12.00	0.00	0.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	2.00	2.00	
DXP-FIN DXP-FIN	MPS (Merchant Payment Syste MPS (Merchant Payment Syste		IDR (Bn) Thousand													51.42 449.44	96.29 897.03	138.96 1,331.39	142.86	207.38	256.58 2,724.01	286.32 3,153.56	312.79 3,584.38	330.56 3,905.93	336.17 3,956.08	363.92 4,463.18	395.99 5,102.78	
DXP-GME	Gamegoo	# Active User	User													442.44	419.00	545.00	2436.00	2229.00	1581.00	1427.00	2136.00	2040.00	2057.00	2800.00	2811.00	
DXP-GME DXP-GME	Gamegoo Gamegoo	# New Game Titles # Subscribed User	Game Titles User	281.00	762.00	1168.00	1526.00	1721.00	2320.00	2826.00	3428.00	4014.00	4293.00	4330.00	4511.00	5323.00	5648.00	4 5827.00	6036.00	4	4	4	7	7	7	7	7	
DXP-GME	Gamegoo	# Revenue (YTD)	IDR (Mn)	201.00	6.35	6.55	6.65	14.00	25.64	34.87	41.16	66.65	85.20	85.31	43.95	237.00	248.00	251.00	331.23	437.62	446.00	452.00	526.00	526.41	527.75	678.00	678.00	
DXP-GME DXP-GME	Gamegoo Indihome Gamers	# 30 Day Play Time # Revenue	Minute IDR (Mn)		2072.78	2081.46	2988.00	5990.00	5995.00	6006.00	6008.00	9050.00	9067.00	9090.00	6093.00	12239.00							74.00	110.00	106.00	96.00	49.00	
DXP-GME	Game Publishing	# Download User (Lokapala, Arena Master 2)	Download		271045.00	281966.00	202052.00		209202.00	202200.00				E22219.00			646749.00	736004.00	00 000000	927926 nn	927926 nn	960172.00	955949 00		975536.00	890526.00	013000 00	
DXP-GME	Game Ecosystem (Code Atma)	# ARPU (Q3)	IDR		271040.00	201200.00	103032.00	131101.00	230303.00	503405.00	440411.00	174141.00	300437.00	322310.00	545405.00	003000.00	040740.00	120034.00	001000	03702030	037020.00	721.00	2340.00	1182.10	2218.00	2366.00	2376.80	
DXP-GME DXP-GME	Game Ecosystem (Code Atma)	# New Users (Q3) # Retention D7: 50% D1 (last 5 weeks)	User %																			32385.00	52501.00	61048.00	61877	68439 12.6	71474.00	
DXP-GME	Game Ecosystem (Code Atma)	# Detection D39: 35% D1 (last 5 weeks)	%																			3	5	4.9	4	5.9	5.50	
DXP-HLT DXP-HLT	eHealth eHealth	# New Hospital Agreement % Homecare Service Readiness	Agreement %													0.00 3.00	0.00 10.00	0.00 13.00	0.00 15.00	0.20 17.00	0.42 49.00	1.70 57.00	1.90 64.00	2.00 70.00	2.20 72.00	2.40 79.00	2.60 87.00	
DXP-SMB	Sakoo (BMV)	# User Register	User	284.00	305.00	372.00	420.00	567.00	837.00	1315.00	1431.00	1528.00	1647.00	1724.00	1840.00	1956.00	2076.00	2234.00	2415.00	2539.00	2757.00	3120.00	3670.00	3928.00	3980.00	4367.00	4823.00	
DXP-SMB DXP-SMB	Sakoo (BMV) Sakoo (BMV)	# GTV # User Subscribe	IDR (Mn) User													3223.46 11.00	3404.87 14.00	3507.92 15.00	3713.19 17.00	3833.26 20.00	5556.08 25.00	5811.29 28.00	5935.95 33.00	6120.37 35.00	6158.58 39.00	6833.78 41.00	7033.78 61.00	
DXP-SMB	Pesantren Go Digital (BMV) Pesantren Go Digital (BMV)	# Pesantren # Pesantren Go Digital Product Development/Improvement	Pesantren o.													2.00	2.00 0.00	2.00	2.00	2.00	3.00 15.00	3.00	3.00 25.00	3.00 35.00	4.00	4.00	4.00 50.00	
DXP-SMB	MyDigiBiz	% Service Blueprint MyDigibiz.	%													0.00	0.00	0.00	0.00	10.00	5.00	5.00	10.00	10.00	10.00	15.00	15.00	
DXP-SMB DXP-SMB	MyDigBiz MyDigBiz	% Enhancement Mydigibiz Platform % Development Supporting Mydigibiz	%																		25.00 30.00	60.00 40.00	65.00 50.00	75.00 75.00	75.00 75.00	85.00 85.00	90.00	
DXP-TNT	TITAN Stay (Hoomee)	# Room RFS	Room		3621.00	1994.00	1994.00	1994.00	1994.00	1054.00	1200.00	1239.00	1239.00	1239.00	1265.00	1362.00	1432.00	1487.00	1518.00	1561.00	1603.00	1671.00	1736.00	1736.00	1739.00	1801.00	1831.00	
DXP-VDO PEN-BAC	UseeTV GO Cybersecurity	# MAU % Solution Model for 1 Customer	User (Thousand)														20	30	47	60	62	60	70	79	75	242 82	243 86	
PEN-IDG	Digital Infrastructure - Cloud	# Revenue	IDR (Bn)													14.10	14.10	14.10	14.10	38.00	38.00	38.00	38.00	38.00	9.60	9.60	9.60	
PEN-IDG PEN-IDG	Digital Infrastructure - Cloud Digital Infrastructure - Cloud	# Playcourt Availability # Cloud Partnership Launch	%	99.90 22.42	99.90 24.57	99.90 30.57	99.98 48.50	99.99 58.05	99.93 62.55	99.98 71.72	99.98 65.36	99.99 65.36	99.99 66.53	99.99 66.53	99.99 69.69	99.99 71.28	99.99 72.86	99.99 73.65	99.99 74.45	99.99 75.24	99.90 75.24	99.99 75.71	99.99 78.57	99.90 79.04	99.99 82.67	99.99 84.25	99.90 86.25	
PEN-IOT	loT (BMV)	# Revenue	IDR (Bn)													242.97	242.97	242.97	242.97	224.67	224.67	224.67	224.67	224.67	397.55	397.55	397.55	
PEN-IOT PEN-IOT	loT (BMV) loT (BMV)	- Telkomsel - Enterprise & PINS	IDR (Bn) IDR (Bn)													45.20 197.50	45.20 197.50	45.20 197.50	45.20 197.50	87.30 137.10	87.30 137.10	87.30 137.10	87.30 137.10	87.30 137.10	126.94 270.34	126.94 270.34	126.94 270.34	
PEN-IOT	loT (BMV)	- Telkom	IDR (Bn)	0.00	0.00	4.99	4.99	4.99	4.99	4.99	4.99	4.99	4.99	4.99	4.99	0.27	0.27	0.27	0.27	0.27	0.27	0.27	0.27	0.27	0.27	0.27	0.27	
PEN-IOT PEN-IOT	loT (BMV) loT (BMV)	# Antares Availability # Lora Gateway Deployment	% Gateway	99.00	99.00	99.00	99.00 83.00	54.83 0.00	100.00	98.70	100.00	100.00	100.00	100.00	98.70	98.70	98.70 3.00	98.70 21.00	98.00 25.00	98.00 31.00	98.00 35.00	98.00 39.00	98.00 62.00	98.00 64.00	98.00 73.00	98.00	98.00	
PEN-LGD	Lones Distribution - Order R2B	# Transaction	Transaction	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3.00	3.00	2.00	6.00	18.00	19.00	19.00	22.00	24.00	31.00	46.00	51.00	63.00	108.00	
PEN-LGD PEN-LGD	Logee Distribution - Order B2B Logee Distribution - Sales Force	(# Revenue e # Partners	IDR (Mn) Mitra		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2.73	2.73	155.00	170.00	227.00 0.00	235.00	235.00 2.00	473.00 2.00	551.00 2.00	800.00 2.00	1143.00 2.00	1280.00 2.00	1584.00 2.00	2153.00 2.00	
PEN-LGD	Logee Distribution - Fulfillment	(F# Application (MVP)	%													0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
PEN-LGT PEN-LGT	Logee Transport - Truck Marke Logee Transport - Truck Marke	## Transaction	Transaction IDR (Mn)													50.00 127.00	87.00 213.00	111.00 276.70	137.00 346.20	18.00 47.30	18.00 47.30	18.00 47.30	19.00 49.10	20.00 50.90	20.00 31.40	50.00 81.40	56.00 89.70	
PEN-LGT PEN-SMC	Logee Transport - Port Collab F	P(# Application (MVP)	%		1.00	1.00	5.00	6.00	6.00	10.00	10.00	12.00	14.00	16.00	18.00	20.00	21.00	21.00	24.00	30.00	33.00	35.00	50.00		60.00	70.00	75.00	
PEN-SMC PEN-SMC	Smart City Navigator Smart Village	# Ready to Launching # Smart Villages (Kick Off Piloting 2 Desa Q3)	%	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	93.00 70.00	96.00 75.00	98.00 78.80	98.00 80.00	98.00 81.00	99.00 85.00	100.00 87.00	100.00	90.00	91.80	92.50	95.10	
PEN-SPL	SmartEye (MV)	# Potential Leads	LoP		15.00	30.00	38.00	5.00	7.00	14.00	13.00	20.00	23.00	9.00	3.00	10.00	10.00	10.00	39.00	50.00	57.00	67.00	74.00	78.00	88.00	92.00	107.00	
PEN-SPL PEN-SPL	SmartEye (MV) Big Data	# Revenue # Support Pencapaian Revenue	IDR (Bn) IDR (Bn)		0.00	0.00	0.35	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.28 18.20	0.29 18.20	0.29 18.20	0.29 18.20	0.29 33.30	0.29 33.30	0.41 33.30	0.41 33.30	0.41 33.30	0.41 63.90	0.41 63.90	0.41 63.90	
PEN-SPL PEN-SPL	Big Data	- Telkomsel	IDR (Bn)	0.04						4		40.00		01.15		10.50	10.50	10.50	10.50	22.50	22.50	22.50	22.50	22.50	44.21 19.69	44.21	44.21	
PEN-SPL PEN-SPL	Big Data Big Data	- Enterprise & Metranet # Internal Productivity & Efficiency	IDR (Bn) IDR (Bn)	0.04	0.04		3.27	3.44	5.93	12.22	12.99	15.56	15.98	21.15	24.10	148.89	148.89	148.89	148.89	262.89	262.89	262.89	262.89	263.03	377.17	377.17	19.69 377.17	
		- Churn Prevention	IDR (Bn)													1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	5.02	5.02	5.02	
PEN-SPL	Big Data																											
	Big Data Big Data Big Data	- Smart Collection - Inrate for TVV	IDR (Bn) IDR (Bn)													146.01 0.00	146.01	146.01 0.00	146.01	300.77 1.47	300.77 1.47	300.77 1.47	300.77 1.47	306.01 1.47	466.01 2.88	466.01 2.88	466.01 2.88	

No	КРІ	UNIT	TARGET Q3 2020	Prev. Month	Target Monthly	Wee		Sep 2020 OUTL		MOM	% Q3 2020
	CONSUMER					REAL	ACH.	AMOUNT	ACH.		
A 1	PRODUK PRIORITAS IndiBOX										
_	a. # LIS b. # Revenue	Thousand IDR (Mn)	22.00 5800.00	16.62 4864.68	22.00	16.50 5963.06	75.01% NA	22.00 5963.06	100.00% NA	32.35% 22.58%	75.01% 102.81%
	c. # New Content Partner	Content Partner	2	2	2	4	200.00%	4.00	200.00%	100.00%	200.00%
	d. # New Cities Added for CDN Deployment	Cities	3	1	1	2	200.00%	2.00	200.00%	200.00%	100.00%
	Gameqoo a. # Active User	User	3500	2040	3500	2811	80.31%	3500	100.00%	NA	80.31%
3	b. # New Game Titles Indihome Gamers	Game Titles	10	7	10	7.00	70.00%	10	100.00%	42.86%	70.00%
DXP	# Revenue	IDR (Mn)	25000.00	18576.00	25000.00	21692.00	86.77%	25000.00	100.00%	34.58%	86.77%
4	Indihome Study a. # LIS	Thousand	900	897	900	889.95	98.88%	900.00	100.00%	0.37%	98.88%
	b. # Video Learning Content c. # Exercise Package	Content Package	750 20	600 13	750 20	600 21	80.00% 105.00%	750.00 21	100.00% 105.00%	25.00% 61.54%	80.00% 105.00%
В	PRODUK STRATEGIS	1 ackage	20		20	21	103.0076		103.0076	01.0470	103.00 /6
	ChatAja (BMV) # Registered User	Thousand	500	366.00	750.00	402.00	53.60%	750	100.00%	104.92%	80.40%
C 1	PROGRAM STRATEGIS MyIndihome X (PV)										
	MyIndihome X: Use case development	# Features	68	58	68	62	91.00%	68	100.00%	17.24%	91.00%
2	Consumer Digitization Consumer Digitization : Program			<b>—</b>		0.00				400.000	400 000
	Development	Use Case	400.00	1		2.00	NA NA	2	NA NA	100.00%	100.00%
	- % Survey Micro Demand Mobile - % Mobile Web ODP Normal dan	IDR (Bn)	100.00	95 90		98.00	NA NA	98	NA NA	3.16% 11.11%	98.00%
	Underspec - % Prototype OCR dan Verifikasi										
	KTP CONTRACT VOLUME	IDR (Bn)	100.00	70		93.00	NA	93	NA	32.86%	93.00%
No	KPI	UNIT	TARGET	Prev.	Target	Wee	u 2	Sep 2020 OUTL	OOK		% Q3 2020
NU		UNII	Q3 2020	Month	Monthly	REAL	ACH.	AMOUNT	ACH.	MOM	/6 Q3 2020
A	ENTERPRISE & WIBS PRODUK PRIORITAS										
1	Sakoo (BMV)	Haar	2500	2020.00	3500.00	1022.00	127 000	/000	127 000	22 200	137.80%
DXP DXP	a. # User Register b. # GTV	User IDR (Mn)	3500 6000	3928.00 6120.37	3500.00 6000.00	4823.00 7033.78	137.80% 117.23%	4823 7034	137.80% 117.23%	22.79% 14.92%	137.80% 117.23%
	BONUM (BMV) a. # User	User	7500	6168.00	7500.00	7910.00	105.47%	7910	105.47%	28.24%	105.47%
DXP	b. # GTV	IDR (Mn)	7500.00	7928.00	7500.00	8756.00	116.75%	8756.00	116.75%	10.44%	116.75%
3 DXP	QREN (MV) a. # GMV	IDR (Bn)	19.00	18.68	19.00	19.36	101.90%	19	101.90%	3.63%	101.90%
	b. # UKM Merchant	Merchant	5500	3663.00	5500.00	4786.00	87.02%	5500	100.00%	50.15%	87.02%
4	MPS (Merchant Payment System) (PV)										
ЖР	a. # Use Case b. # Merchant	Use Case Merchant	5 11	10	5 11	5 11	100.00% 100.00%	5 11	100.00% 100.00%	25.00% 10.00%	100.00%
	c.#API	API	5	5	5	5	100.00%	5	100.00%	0.00%	100.00%
	d. # SOF e. # New Partner	SOF Partner	13	12	13	12	92.31% 100.00%	13	100.00% 100.00%	8.33% 100.00%	92.31% 100.00%
	f. # GTV g.# Transaction	IDR (Bn) Thousand	350.00 5500	331 3906	350.00 5500	396 5103	113.14% 92.78%	396 5500	113.14% 100.00%	19.79% 40.81%	113.14% 92.78%
	Pesantren Go Digital (BMV)										
ЖР	# Pesantren # Pesantren Go Digital Product	Pesantren	5	3.00	5.00	4.00	80.00%	5	100.00%	66.67%	80.00%
6	Development/Improvement	%	50	35.00	50.00	50.00	100.00%	50	100.00%	42.86%	100.00%
	MyPertamina (MV) a. # Revenue	IDR (Mn)	5000.00	2100.00	5000.00	2800.00	56.00%	5000	100.00%	138.10%	56.00%
	b. # User d. # New Module / Program integration	User (Thousand) Module	3300.00	3285.91 1.00	3300.00 1.00	3890.35 2.00	117.89% 200.00%	3890	117.89% 200.00%	18.40% 200.00%	117.89% 100.00%
	e. # Sprint Design & Dev	Sprint Design & Dev	13	3.00	7.00	13.00	185.71%	13	185.71%	433.33%	138.46%
В	f. # Response Time PRODUK STRATEGIS	Hour	1.00	1.00	1.00	1.00	100.00%	1	100.00%	100.00%	400.00%
1 IXP	UmeetMe (PV) a. # Revenue	IDR (Mn)	1000.00	666.00	333.33	891.00	267.30%	891	267.30%	33.78%	89.10%
	b. # Conference Room Added	Conference	7500	7455.00	2500.00	8983.00	359.32%	8983	359.32%	20.50%	119.77%
1 1	PROGRAM STRATEGIS MyTDS										
DXP	a. # Stream Revenue Opportunity b. # Monthly Active User (MAU) AM	IDR (Bn) User	1000 450	790.00 370.00	1000.00 450.00	1233.00 413.00	123.30% 91.78%	1233 450	123.30% 100.00%	56.08% 21.62%	123.30% 91.78%
	c. # Weekly Active User (WAU) AM	User	400	370.00	361.00	441.00	122.16%	441	122.16%	NA	NA
2 XP	MyDigiBiz a. % Service Blueprint MyDigibiz.	%	100	10.00	100.00						
	b. % Enhancement Mydigibiz Platform	%	100	75.00		15.00	15.00%				15.00%
					100.00	90.00 90.00	90.00%				15.00% 90.00%
	c. % Development Supporting Mydigibiz % BMV	%	100 100	75.00 10.00	100.00 100.00	90.00 90.00 10.00	90.00% 90.00% 10.00%	100	100.00%	900.00%	90.00%
	c. % Development Supporting Mydigibiz % BMV # UMKM User	% % User	100 100 10000	75.00 10.00 886.00	100.00 100.00 10000.00	90.00 90.00	90.00% 90.00% 10.00% 8.86%	10000	100.00%	900.00% 1028.67% NA	90.00% 10.00% 8.86%
	c. % Development Supporting Mydigibiz % BMV # UMKM User # Revenue MyCarrier	% W User IDR (Mn)	100 100 10000 10000	75.00 10.00 886.00 0.00	100.00 100.00 10000.00 1000.00	90.00 90.00 10.00 886.00 0.00	90.00% 90.00% 10.00% 8.86% 0.00%	10000	100.00% 100.00%	1028.67% NA	90.00% 10.00% 8.86% 0.00%
OXP	c. % Development Supporting Mydigibiz % BMV # UMKM User # Revenue	% % User	100 100 10000	75.00 10.00 886.00	100.00 100.00 10000.00	90.00 90.00 10.00 886.00	90.00% 90.00% 10.00% 8.86%	10000	100.00%	1028.67%	90.00% 10.00% 8.86%
KΡ	c. % Development Supporting Mydigibiz % BMV # UMKM User # Revenue MyCarrier a. # A2P Revenue per Quarter	% % User IDR (Mn)	100 100 10000 10000 540	75.00 10.00 886.00 0.00 498.00 8.00	100.00 100.00 10000.00 1000.00 540.00	90.00 90.00 10.00 886.00 0.00	90.00% 90.00% 10.00% 8.86% 0.00%	10000 1000 579	100.00% 100.00% 107.22%	1028.67% NA 16.27% 50.00%	90.00% 10.00% 8.86% 0.00% 107.22% 91.67%
IXP	c. % Development Supporting Mydigibiz % BMV # UMKM User # Revenue MyCarrier a. # A2P Revenue per Quarter	% % User IDR (Mn)	100 100 10000 10000 540	75.00 10.00 886.00 0.00 498.00	100.00 100.00 10000.00 1000.00 540.00	90.00 90.00 10.00 886.00 0.00 579.00 11.00	90.00% 90.00% 10.00% 8.86% 0.00% 107.22% 91.67%	10000 1000 579 12 Sep 2020	100.00% 100.00% 107.22% 100.00%	1028.67% NA 16.27% 50.00%	90.00% 10.00% 8.86% 0.00% 107.22%
No	c. % Development Supporting Mydigibiz % BBM/ # UMKM User # Revenue MyG-arrier a. # A2P Revenue per Quarter b. # Build  KPI VERTICAL ECOSYSTEM	% % User IDR (Mn)  IDR (Bn) Use Case	100 1000 10000 10000 540 12	75.00 10.00 886.00 0.00 498.00 8.00	100.00 100.00 10000.00 1000.00 540.00 12.00	90.00 90.00 10.00 886.00 0.00 579.00 11.00	90.00% 90.00% 10.00% 8.86% 0.00% 107.22% 91.67%	10000 1000 579 12 Sep 2020	100.00% 100.00% 107.22% 100.00%	1028.67% NA 16.27% 50.00%	90.00% 10.00% 8.86% 0.00% 107.22% 91.67%
)XP	c. 'S Development Supporting Mydigibiz' \$BMV	% % User IDR (Mn)  IDR (Bn) Use Case	100 1000 10000 10000 540 12	75.00 10.00 886.00 0.00 498.00 8.00	100.00 100.00 10000.00 1000.00 540.00 12.00	90.00 90.00 10.00 886.00 0.00 579.00 11.00	90.00% 90.00% 10.00% 8.86% 0.00% 107.22% 91.67%	10000 1000 579 12 Sep 2020	100.00% 100.00% 107.22% 100.00%	1028.67% NA 16.27% 50.00%	90.00% 10.00% 8.86% 0.00% 107.22% 91.67%
No A 1	c. % Development Supporting Mydigibiz % BMV  \$1.0MM User # Revenue	% % User IDR (Mn) IDR (Bn) Use Case UNIT	100 1000 10000 10000 540 12 TARGET Q3 2020	75.00 10.00 886.00 0.00 498.00 8.00 Prev. Month	100.00 100.00 10000.00 10000.00 540.00 12.00 Target Monthly	90.00 90.00 10.00 886.00 0.00 579.00 11.00 Wee REAL	90.00% 90.00% 10.00% 8.86% 0.00% 107.22% 91.67%	10000 1000 579 12 Sep 2020 OUTL AMOUNT	100.00% 100.00% 107.22% 100.00%	1028.67% NA 16.27% 50.00% MOM	90.00% 10.00% 8.86% 0.00% 107.22% 91.67% % Q3 2020
No A 1	c. % Development Supporting Mydigibiz \$BBMV \$UMKN User \$ Newtown \$	% User IDR (Mn) IDR (Bn) Use Case	100 1000 10000 10000 540 12 TARGET Q3 2020	75.00 10.00 886.00 0.00 498.00 8.00 Prev. Month	100.00 100.00 10000.00 10000.00 540.00 12.00	90.00 90.00 10.00 886.00 0.00 579.00 11.00	90.00% 90.00% 10.00% 8.86% 0.00% 107.22% 91.67%	10000 1000 579 12 Sep 2020 OUTL AMOUNT	100.00% 100.00% 100.00% 107.22% 100.00% 00K ACH.	1028.67% NA 16.27% 50.00% MOM 116.05% 76.47%	90.00% 10.00% 8.86% 0.00% 107.22% 91.67% % Q3 2020
No A 1 DXP	c. % Development Supporting Mydigibiz % BMV F MSMM User # Flevenue # MyCerrier a. # AZP Revenue per Quarter b. # Bould KPI    KPI VERTICAL ECOSYSTEM PRODUK PRIORITAS Agree Sultir (PV) a. # Perushaban b. # P	% % User IDR (Mn)  IDR (Bn) Use Case  UNIT  Perusahaan Petani  Agreement	100 1000 10000 10000 540 12 TARGET Q3 2020 7 230	75.00 10.00 886.00 0.00 498.00 8.00 Prev. Month	100.00 100.00 1000.00 1000.00 540.00 12.00 Target Monthly 7.00 300.00	90.00 90.00 10.00 886.00 0.00 579.00 11.00 Wee REAL	90.00% 90.00% 10.00% 8.86% 91.67% 107.22% 91.67% 14.43% 72.67%	10000 1000 579 12 Sep 2020 OUTL AMOUNT 7 300	100.00% 100.00% 107.22% 100.00% 100.00% ACH.	1028.67% NA 16.27% 50.00% MOM 116.05% 76.47%	90.00% 10.00% 8.86% 0.00% 107.22% 91.67% % Q3 2020 71.43% 94.78%
No A 1 1 xxp	c. % Development Supporting Mydigibiz % BMV  # LMMM User  # LMMM User  # Revenue  MyCerrier  a. # AZP Revenue per Quarter  b. # Build  KPI  VERTICAL ECOSYSTEM  PRODUK PRIORITAS  Agree Sultie (PV)  a. # Perusahaen  b. # Pedan  ethealth  b. % Homocare Service Readiness  PRODUK STREAMS	% % User IDR (Mn)  IDR (Bn) Use Case  UNIT  Perusahaan Petani	100 1000 10000 10000 540 12 TARGET Q3 2020	75.00 10.00 886.00 0.00 498.00 8.00 Prev. Month	100.00 100.00 1000.00 1000.00 1000.00 540.00 12.00 Target Monthly	90.00 90.00 10.00 886.00 0.00 579.00 11.00 Wee REAL	90.00% 90.00% 10.00% 8.86% 0.00% 107.22% 91.67%	10000 1000 579 12 Sep 2020 OUTL AMOUNT 7	100.00% 100.00% 100.00% 107.22% 100.00% 00K ACH.	1028.67% NA 16.27% 50.00% MOM 116.05% 76.47%	90.00% 10.00% 8.86% 0.00% 107.22% 91.67% % Q3.2020 71.43% 94.78%
No A 1 DXP 2 DXP	c. % Development Supporting Mydigibiz # BMN/ # UMKM User # Newmous # Newmous By Same Province  KPI  VERTICAL ECOSYSTEM PRODUK PRIORITAS Agree Suite (PV) a. # Pennachana b. # Pedana # New Hospital Agreement b. % Homecare Service Readness PRODUK STRATEGIS PRODUK STRATEGIS PRODUK STRATEGIS PRODUK STRATEGIS PROJECT STRAT	% % % User UDR (Mn) Use Case UNIT  Perusahaan Petani Agreement %	100 1000 10000 10000 540 12 TARGET Q3 2020 7 230	75.00 10.00 886.00 0.00 498.00 8.00 Prev. Month	100.00 100.00 1000.00 1000.00 540.00 12.00 Target Monthly 7.00 300.00	90.00 90.00 10.00 886.00 0.00 11.00 Wee REAL 5.00 218 2.60 87.00	90.00% 90.00% 10.00% 8.86% 91.67% 107.22% 91.67% 14.43% 72.67%	10000 1000 579 12 Sep 2020 OUTL AMOUNT 7 300 3	100.00% 100.00% 107.22% 100.00% OOK ACH. 100.00% 100.00% 130.00%	1028.67% NA 16.27% 50.00% MOM 116.05% 76.47%	90.00% 10.00% 8.86% 0.00% 107.22% 91.67% % Q3 2020 71.43% 94.78% 86.67% 87.00%
No A 1 1 2 XXP	c. % Development Supporting Mydigibiz   \$BMV	% % User IDR (Mn)  IDR (Bn) Use Case  UNIT  Perusahaan Petani  Agreement	100 1000 10000 10000 540 122 TARGET Q3 2020 77 230 3 100.00	75.00 10.00 886.00 0.00 498.00 8.00 Prev. Month 3.24 170.00	100.00 100.00 10000.00 1000.00 540.00 12.00 Target Monthly 7.00 300.00 40.00	90.00 90.00 10.00 886.00 0.00 579.00 11.00 Wee REAL	90.00% 90.00% 10.00% 8.86% 0.00% 107.22% 91.67% 8k-3 ACH. 71.43% 72.67%	10000 1000 579 12 Sep 2020 OUTL AMOUNT 7 300	100.00% 100.00% 107.22% 100.00% 100.00% ACH.	1028.67% NA 16.27% 50.00% MOM 116.05% 76.47% 30.00% 24.29%	90.00% 10.00% 8.86% 0.00% 107.22% 91.67% % Q3 2020 71.43% 94.78%
No A 1 1 2 2	c. % Development Supporting Mydigibiz % BMV 2 MMM Ubar 3 Memory 1	% Sy User IDR (Mn) IDR (Mn) IDR (Bn) Use Case UNIT  Perusahaan Petani Agreement % User (Thousand) IDR (Bn) School	100 1000 1000 1000 540 12 TARGET Q3 2020 7 230 3 100.00	75.00 10.00 886.00 0.00 498.00 8.00  Prev. Month  2.00 70.00 1084 11.16	100.00 100.00 1000.00 1000.00 1000.00 12.00  Target Monthly  7.00 300.00 40.00 17.90	90.00 90.00 10.00 886.00 0.00 579.00 11.00 Wee REAL 2.60 87.00 1732.51 27.83	90.00% 90.00% 10.00% 8.86% 0.00% 107.22% 91.67% 94.3 ACH. 71.43% 72.67% 130.00% 217.50%	10000 1000 579 12 Sep 2020 OUTL AMOUNT 7 300 33 87	100.00% 100.00% 107.22% 100.00% 100.00% ACH. 100.00% 130.00% 217.50%	1028.67% NA 16.27% 50.00%  MOM  116.05% 76.47% 30.00% 24.29% 59.87% 149.37%	90.00% 10.00% 8.86% 0.00% 107.22% 91.67% % Q3 2020 71.43% 94.78% 86.67% 87.00%
No  A 1 2 2	c. 's Development Supporting Mydighiz' \$BMV	% Subserving the second of the	100 1000 1000 1000 1000 540 12 TARGET Q3 2020 7 230 3 100.00	75.00 10.00 886.00 0.00 498.00 8.00  Prev. Month 3.24 170.00 2.00 70.00	100.00 100.00 1000.00 1000.00 540.00 12.00 Target Monthly 7.00 300.00 40.00 17.90	90.00 90.00 10.00 886.00 0.00 579.00 11.00 Wee REAL 5.00 218 2.60 87.00	90.00% 90.00% 10.00% 3.86% 0.00% 107.22% 91.67% 171.43% 72.67% 130.00% 217.50%	10000 1000 579 12 Sep 2020 OUTI AMOUNT 7 300 3 87	100.00% 100.00% 107.22% 100.00% OOK ACH. 100.00% 130.00% 217.50%	1028.67% NA 16.27% 50.00%  MOM 116.05% 76.47% 30.00% 24.29% 59.87% 149.37%	90.00% 10.00% 8.86% 8.86% 91.67% % Q3 2020 71.43% 94.78% 86.67% 87.00%
No A 1 1 2 2 3	c. % Development Supporting Mydigibiz % BMV  # UMMM User  # Revenue  # Revenue  # Revenue  # Revenue  KPI  VERTICAL ECOSYSTEM  PRODUK PRIORITAS  Agree Suite (PV)  a. # Perusahaan  b. # Petasi  # Petasi  # Petasi  # Petasi  # Potasi  # P	% Sy User IDR (Mn) IDR (Mn) IDR (Bn) Use Case UNIT  Perusahaan Petani Agreement % User (Thousand) IDR (Bn) School	100 1000 1000 1000 540 12 TARGET Q3 2020 7 230 3 100.00	75.00 10.00 886.00 0.00 498.00 8.00  Prev. Month  2.00 70.00 1084 11.16	100.00 100.00 1000.00 1000.00 1000.00 12.00  Target Monthly  7.00 300.00 40.00 17.90	90.00 90.00 10.00 886.00 0.00 579.00 11.00 Wee REAL 2.60 87.00 1732.51 27.83	90.00% 90.00% 10.00% 8.86% 0.00% 107.22% 91.67% 94.3 ACH. 71.43% 72.67% 130.00% 217.50%	10000 1000 579 12 Sep 2020 OUTL AMOUNT 7 300 33 87	100.00% 100.00% 107.22% 100.00% ACH. 100.00% 100.00% 130.00% 217.50% 1732.51% 155.47%	1028.67% NA 16.27% 50.00%  MOM  116.05% 76.47% 30.00% 24.29% 59.87% 149.37%	90.00% 10.00% 8.86% 0.00% 107.22% 91.67% % Q3 2020 71.43% 94.78% 86.67% 87.00%
No A 1 1 2 2 3	c. % Development Supporting Mydigibiz % BMV  # LMMM User  # Flowmus  KPI  KPI  KPI  KPI  VERTICAL ECOSYSTEM  PRODUK PRIORITAS  Agres Suite (PV)  a. # AVP  # Revenue	% User IDR (Mn) IDR (Mn) IDR (Bn) Use Case UNIT Use Case UNIT USE Case UNIT USE CASE UNIT Section 1 (Mn) IDR (Mn) IDR (Mn) IDR (Mn) IDR (Mn) IDR (Mn)	100 1000 10000 10000 540 12 TARGET Q3 2020 7 7 230 3 100.00 17.90 1923 6600.00	75.00 10.00 886.00 0.00 498.00 8.00  Prev. Month  170.00 2.00 70.00 1084 11.16 1923.00 3462.40 4726.91	100.00 100.00 1000.00 1000.00 540.00 12.00  Target Monthly  7.00 300.00 40.00 17.90 303.00	90.00 90.00 10.00 886.00 0.00 579.00 11.00 Wee REAL 2.60 87.00 1732.51 27.83 6779.40	90.00% 90.00% 10.00% 8.86% 0.00% 107.22% 91.67% 143% 72.67% 130.00% 217.50% 155.47% 100.05% 223.52%	10000 1000 579 12 Sep 2020 OUTL AMOUNT 7 3000 3 87 1733 27.83 1923 6779	100.00% 100.00% 107.22% 100.00% 100.00% 100.00% 100.00% 130.00% 217.50% 1732.51% 506.05% 223.52% 135.05%	1028.67% NA 16.27% 50.00% MOM 116.05% 76.47% 30.00% 24.29% 149.37% 149.37% 0.00% 95.80%	90.00% 10.00% 8.86% 0.00% 107.22% 91.67% % Q3 2020 71.43% 94.78% 86.67% 87.00% 1451.86% 100.00% 102.72% 82.93%
No A 1 1 2 2 3 4	c. % Development Supporting Mydigibiz % BMV  # UMMM User  # TWMM User  # Revenue  MyCarrier  a. # AZP Revenue per Quarter  b. # Build  KPI  VERTICAL ECOSYSTEM  PRODUK PRIORITAS  Agree Sulte (PV)  a. # Perushaan  b. # Petenshaan  b. # Betenshaan  b. # Revenue  Pijar Sekolah (MV)  a. # Betenshaan  b. # Revenue  Pijar Corpu (PV)  b. # Betenshaan	% User IDR (Mn) IDR (Bn) IDR (Bn) Use Case Unit IDR (Bn) Use Case Unit IDR (Bn) Use Case Unit IDR (Bn) IDR (Bn) IDR (Bn) School IDR (Mn)	100 1000 1000 10000 10000 540 12  TARGET Q3 2020  7 230 3 100.00 119 17.90 1923 6600.00 5700	75.00 10.00 886.00 0.00 498.00 8.00  Prev. Month  2.00 70.00  1084 11.16 1923.00 3462.40 4726.91	100.00 1000.00 1000.00 1000.00 540.00 12.00  Target Monthly  7.00 300.00 40.00 17.90 380 3033.00 3500.00	90.000 90.000 886.000 0.00 579.00 11.00 Week REAL 2.60 87.00 1732.51 1732.51 27.83 6779.40	90.00% 90.00% 10.00% 8.86% 0.00% 107.22% 91.67% 14.33% 72.67% 130.00% 217.50% 1732.51% 155.47% 506.05% 223.52%	10000 1000 579 12 Sep 2020 OUTIL AMOUNT 7 300 3 87 1733 27.83 6779 4727	100.00% 100.00% 107.22% 100.00% ACH. 100.00% 100.00% 130.00% 217.50% 1732.51% 155.47% 506.05% 223.52%	1028.67% NA 16.27% 50.00%  MOM  116.05% 76.47% 30.00% 24.29% 149.37% 0.00% 95.80%	90.00% 10.00% 8.86% 0.00% 107.22% 91.67% % Q3.2020 71.43% 94.78% 86.67% 87.00% 1451.86% 100.00% 102.72%
No A 1 1 2 2 3	c. % Development Supporting Mydigibiz % BMV 2 MMM Uber 2 MMM Uber 3 Eveneure 4 Revenue MyCarrier 6. 8 APP Revenue per Quarter 7. 8 Build  KPI  VERTICAL ECOSYSTEM PRODUK PRIORITAS Agree Suite (PV) 8. 8 Penushaan 9. 9 Penushaan 9. 8 Penushaan 9. 9	% % % User IDR (Mn) Online Class	100 1000 1000 1000 1000 1000 540 12  TARGET Q3 2020  77 230 3 100.00 1199 17.90 1923 6600.00 5700	75.00 10.00 886.00 0.00 498.00 8.00  Prev. Month  2.00 70.00  1084 11.16 1923.00 3462.40 4726.91	100.00 100.00 100.00 100.00 100.00 100.00 1100.00 1100.00 1100.00 1100.00 112.0	90.00 90.00 88.00 579.00 11.00 \$579.00 11.00 \$5.00 218 87.00 1732.51 27.83 6779.40 4726.91	90.00% 90.00% 10.00% 8.86% 0.00% 107.22% 91.67% 177.25% 130.00% 130.05% 130.05% 130.05% 173.251% 155.47% 155.47% 450.05% 450.05%	10000 1000 1000 579 12 Sep 2020 OUTI AMOUNT 7 300 33 87 1733 27.83 1923 6779 4727	100.00% 100.00% 107.22% 100.00% 100.00% ACH. 100.00% 130.00% 217.50% 1732.51% 155.47% 506.05% 223.52% 450.00%	1028.67% NA 16.27% 50.00%  MOM  116.05% 76.47% 30.00% 24.29% 59.87% 149.37% 0.00% 95.80% 0.00%	90.09% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% % 93.2020 71.43% % 94.78% 86.67% 87.00% 1451.86% 100.00% 102.72% 100.00% 100.00%
No A 1 1 2 2 3 4	c. 's Development Supporting Mydigibiz' \$MSMV  # UMMM User  # TWMM User  # Revenue  MyCarrier  a. # APP Revenue per Quarter  b. # Build  KPI  VERTICAL ECOSYSTEM  PRODUK PRIORITAS  Agree Suite (PV)  a. # PONISHAMA  b. # Potentia  # Potentia  a. # New Hospila Agreement  b. # Homeare Service Readiness  PRODUK STRATEGIS  PRODUK STRATEGIS  PROPUR MAINT OF THE ARROWN  a. # MAU  b. # Revenue  Plar Sebolah (MV)  a. # Paying School  b. # Revenue  Pjar Gebolah (MV)  a. # Paying School  b. # Revenue  Pjar Gebora (PV)  # Pewerue  Araademing (MV)  a. # Araademing (MV)  b. # Tevenue  Pjar Gebora (MV)  Ferentia (PV)  # Pewerue  # Powerue  # Powe	% % % User IDR (Mn) Online Class	100 1000 1000 1000 1000 1000 540 12  TARGET Q3 2020  77 230 3 100.00 1199 17.90 1923 6600.00 5700	75.00 10.00 886.00 0.00 498.00 8.00  Prev. Month  2.00 70.00  1084 11.16 1923.00 3462.40 4726.91	100.00 100.00 100.00 100.00 100.00 100.00 1100.00 1100.00 1100.00 1100.00 112.0	90.00 90.00 88.00 579.00 11.00 \$579.00 11.00 \$5.00 218 87.00 1732.51 27.83 6779.40 4726.91	90.00% 90.00% 10.00% 8.86% 0.00% 107.22% 91.67% 177.25% 130.00% 130.05% 130.05% 130.05% 173.251% 155.47% 155.47% 450.05% 450.05%	10000 1000 1000 579 12 Sep 2020 OUTI AMOUNT 7 300 33 87 1733 27.83 1923 6779 4727	100.00% 100.00% 107.22% 100.00% 100.00% ACH. 100.00% 130.00% 217.50% 1732.51% 155.47% 506.05% 223.52% 450.00%	1028.67% NA 16.27% 50.00%  MOM  116.05% 76.47% 30.00% 24.29% 59.87% 149.37% 0.00% 95.80% 0.00%	90.09% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% % 93.2020 71.43% % 94.78% 86.67% 87.00% 1451.86% 100.00% 102.72% 100.00% 100.00%
No A 1 1 2 2 3 3 4	c. 'S Development Supporting Mydigibiz' \$BMV	% 5% User IDR (Mn) IDR (Bn) IDR (Mn) ID	100 00 100 100 100 100 100 100 100 100	75.00 0 10 0 10 0 10 0 10 0 10 0 10 0 10	100,000 100,00	90.00 90.00 110.00 90.00	9.00% 9.00%	10000 1000 1000 1000 1000 1000 1000 10	100.00% 100.00% 107.22% 107.22% 100.00% ACH 100.00% 100.00% 130.00% 130.00% 1732.51% 155.47% 155.47% 150.00% 150.00%	1028.67% NA 16.27% SO.00% 10.00% 110.05% SO.00% 110.05% SO.00% 10.00% 110.05% SO.00% 10.00% 149.37% 0.00% 0.00% 133.33% NA	9.0.0% 10.00% 8.85% 0.00% 107.22% 91.67% % 03.2020 71.43% 86.67% 155.47% 100.00% 100.00%
No A 1 1 2 2 3 4	c. 's Development Supporting Mydigibiz' \$BMV	% User IDR (Mn) IDR (Bn) IDR (Bn) Use Case UNIT  Perusahaan Petani Agreement % User (Thousand) IDR (Bn) IDR (Bn) IDR (Mn) IDR (Mn) IDR (Mn)	1000 1000 1000 540 7 77 233 3 1000 1199 1799 6600.00	75.00 10.00 886.00 0.00 498.00 8.00  Prev. Month  2.00 70.00  1084 11.16 1923.00 3462.40 4726.91	100,000 1000000 10000000 1000000 1000000 1000000	90.00 90.00 88.00 579.00 11.00 \$579.00 11.00 \$5.00 218 87.00 1732.51 27.83 6779.40 4726.91	90.09%, 90.00%	1000001 100000 10000 100	100.00% 100.00% 107.22% 107.22% 100.00% 100.00% 100.00% 100.00% 130.00% 130.00% 130.00% 130.00%	1028.67% NA 16.27% 50.00% MOM 116.05% 76.47% 30.00% 24.29% 59.87% 149.37% 0.00% 0.00% 133.33%	90.00% 10.00% 0.00% 0.00% 107.22% 91.67% % Q3 2020 71.43% 94.78% 86.67% 87.00% 1100.00% 1100.00%
No	c. % Development Supporting Mydigibiz % BMV  \$ BMNV  \$ UMMM User  \$ TWMM User  \$ Tevenue  MyCarrier  a. # AZP Revenue per Quarter  b. \$ Bellow  KPI  KPI  KPI  KPI  KPI  KPI  KPI  KP	% State of the sta	100 100 100 100 100 100 100 100 100 100	75.00 0 10.0	100,000 100,00	90.00 90.00 10.00	90.09% 99.09% 99.09% 99.09% 99.09% 99.09% 99.09% 99.09% 99.09% 99.09% 99.09% 99.51% 99.51% 99.51% 99.51% 99.51% 99.51% 99.51%	10000 1000 1000 1000 1000 1000 1000 10	100.00% 100.00% 100.00% 107.22% 107.00% ACH. 100.00% 100.00% 100.00% 100.00% 130.00% 1732.51% 155.47% 155.47% 155.47% 160.00% 100.00%	1028.67%, NA. 16.27%, NA. 16.27%, SOLOTH, SOLO	9.0.0% 10.09% 8.85% 0.09% 107.22% 91.57% 4.03.2020 71.45% 94.78% 86.87% 87.00% 110.00% 110.00% 100.00% 100.00% 100.00% 100.00%
No	c. 'S Development Supporting Mydigibiz' \$BMV	% 5% User IDR (Mn) IDR (Bn) IDR (Mn) ID	100.00 100001 100001 100001 100001 100001 100001 100001 100001 100001 100001 100001 100001 1000001	75.00 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	100,000 100,00	90.00 90.00 110.00 90.00	90.09% 99.09% 99.09% 99.09% 99.09% 99.09% 99.09% 99.09% 99.09% 99.09% 99.09% 99.51% 99.51% 99.51% 99.51% 99.51% 99.51% 99.51%	10000 1000 1000 1000 1000 1000 1000 10	100.00% 100.00% 100.00% 107.22% 100.00% ACH 100.00% 100.00% 130.00% 130.00% 130.00% 130.00% 155.47% 155.47% 150.00%	1028.67% NA 16.27% SO.00% 10.00% 110.05% SO.00% 110.05% SO.00% 10.00% 110.05% SO.00% 10.00% 149.37% 0.00% 0.00% 133.33% NA	9.0.0% 10.00% 8.85% 0.00% 107.22% 91.67% % 03.2020 71.43% 86.67% 155.47% 100.00% 100.00%

 Rule of Thumb Ach. Q3 2020
 55.67%
 Cut-off Date
 17 Sep 2020
 Last date of prior quarter 30 Jun 2020

 Rule of Thumb Ach. Q3 2020
 85.87%
 Last date of prior month 31 Aug 2020
 Last date of curr. quarter 30 Sep 2020

 Last date of curr. month 30 Sep 2020
 Last date of curr. quarter 30 Sep 2020

								Sep 2020				ı
No	KPI	UNIT	TARGET Q3 2020	Prev. Month	Target Monthly	Wee	k-3	OUTL	.00K	MOM	% Q3 2020	ı
			Q3 2020	MOITH	monuny	REAL	ACH.	AMOUNT	ACH.	MOM		ı
	a. # Revenue	IDR (Bn)	30.00	38.00	10.00	9.60	96.00%	10	100.00%	26.32%	205.67%	1
	b. # Playcourt Availability	%	99.00	99.90	99.00	99.90	100.91%	100	100.91%	0.00%	100.91%	1
	c. # Cloud Partnership Launch	%	80.00	79.04	80.00	86.25	107.81%	86	107.81%	9.12%	107.81%	1
2	IoT (BMV)											1
	a. # Revenue	IDR (Bn)	454.00	-18.30	153.23	172.88	112.82%	173	112.82%	-944.70%	87.57%	ŀ
	b. # Antares Availability	%	99.90	98.00	99.90	98.00	98.10%	100	100.00%	1.94%	98.10%	1
	c. # Lora Gateway Deployment	Gateway	300	39.00	100.00	66.00	66.00%	100	100.00%	256.41%	43.33%	
3	Big Data											1
	a. # Support Pencapaian Revenue	IDR (Bn)	90.00	15.10	30.00	30.60	101.99%	31	101.99%	202.64%	71.00%	ı
	b. # Internal Productivity & Efficiency	IDR (Bn)	300.00	114.14	100.00	114.14	114.14%	114	114.14%	100.00%	125.72%	ŀ
4	Cybersecurity											1
	% Solution Model for 1 Customer	%	100.00	72.00	100.00	86.00	86.00%	100.00	100.00%	38.89%	86.00%	1
								Sep 2020				_

								Sep 2020				
No	KPI	UNIT	TARGET Q3 2020	Prev. Month	Target Monthly	Wee	k-3	OUTL	.00K	MOM	% Q3 2020	
			Q3 2020	month	inontany	REAL	ACH.	AMOUNT ACH.		mom		
	PROGRAM VIRTUALIZATION, ORGAN	IZATION, CULTU	RE & TALEN	IT .								
1	Enterprise Architecture Readiness											
	% Support System Standardization of Network Virtualization and PoC	%	100	67.00	100.00	90.00	90.00%	100	100.00%	49.25%	90.00%	
2	Digital Talent Readiness											
	# Digital Talent	Talent	100	55.00	100.00	85.00	85.00%	100	100.00%	81.82%	160.00%	

CONSU	JMER				_						
IndiBOX											
	s of Content	Hour	480	507.00	480.00	593.00	123.54%	593	123,54%	16.96%	123,54%
Gamego									120101110	10.0011	
	nue (YTD)	IDR (Mn)		526 41		678.00	NA.	678	NA.	28.80%	N/A
	ay Play Time	Minute	90	110.00		49.00	54.44%				54,44%
	ne Study	Millioto				10.00	•				
# Reven		IDR (Mn)		7068.06	7725.25	8048.24	104.18%	8048	104.18%	13.87%	N.A
	Publishina	IDIX (MII)		7000.00	1125.25	0040.24	104.1078	0040	104.1070	10.01 /0	110
	load User										
	ala. Arena Master 2)	Download	1000000		1000000.00	913686.00	91.37%	1000000	100.00%	NA	91.37%
	Ecosystem (Code Atma)										
# ARPU		IDR	3000	1182.10		2376.80	79,23%	2377	NA.	201.07%	79,23%
	Users (Q3)	User	580000	61048.00		71474.00	12.32%	71474	NA NA	117.08%	12.32%
	ntion D7: 50% D1 (last 5 weeks)	%	20	10.10		10.90	54.50%	11	NA NA	107.92%	54.50%
	ntion D28: 25% D1 (last 5										
weeks)	100f1 D26: 25% D1 (last 5	%	10	4.90		5.50	55.00%	6	NA	112.24%	55.00%
UseeTV	400										
# MAU	V GO	User (Thousand)	245		245.00	243.00	99,18%	245	100.00%	NA.	99,18%
	home X (PV)	Cool (Housellu)	240		240.00	240.00	33.1376	240	100.0076	NA	33.107
	cation (R1 Release Pilot)	%	100	97.00	100.00	97.00	97.00%	100	100.00%	3.09%	97.00%
I# whbiic	Sation (IXI Nelease Fillor)	/0	100	31.00	100.00	31.00	31.00%	100	100.00%	3.03%	31.00%
ENT <u>e</u> R	PRISE & WIBS			_		_				_	
QREN (											
# Merch		Thousand	45	44.83	45.00	45384 00	100853.33%	45384	100853.33%	101129.019	100853.339
# Transa		Thousand	460	439.55	460.00	457.14	99.38%	460	100.00%	4.65%	99,38%
	Blanja/ B2B Commerce (BMV)	IIIousaiiu	400	100.00	100.00	407.11	00.0070	100	100.0070	4.0070	00.007
a. # Rev		IDR (Mn)	5400	4319 00		NA.	NA.	NA.	NA.	NA.	N/A
	rporate Customer	Client	32	40.00		NA.	NA.	NA.	NA NA	NA.	NA NA
SmartE		CHEIL	JZ	40.00		IVA	INA	INA	NA	IVA	IN/-
	tential Leads	LoP	70	78.00	25.00	107.00	428.00%	107	428.00%	37.18%	152.86%
b. # Rev		IDR (Bn)	5	0.41	23.00	0.41	20.55%	2	100.00%	386.62%	8.22%
NetMon		IDIX (BII)		0.41	2.00	0.41	20.55%		100.00%	300.02 /0	0.22/
		IDD (D.)	6	4.00	2.00	4.00	200.00%	4	200.00%	0.00%	66.67%
	st saving/Efficiency	IDR (Bn)		0.45	0.26	4.00 0.45				0.00%	
	venue (external)	IDR (Bn)	0.64				173.83%	0			69.53%
	pability (support Internal)	use case	5	5.00	2.00	6.00	300.00%	6	300.00%	20.00%	120.00%
OCA (M											
a. # Rev		IDR (Bn)	2.3	1.00	0.80	0.93	116.25%	1	116.25%	93.00%	103.48%
	w Registration User via DTP	Subscribers	500	147.00		134.00	67.00%	200	100.00%	136.05%	83.80%
	ernal Project from Telkom Group	Projects	5	2.00	2.00	2.00	100.00%	2	100.00%	100.00%	80.00%
	Stay (Hoomee)										
# Room	1 RFS	Room	1650	1736.00	1650.00	1831.00	110.97%	1831	110.97%	5.47%	110.97%
VEDTIO	ALL EGGGVOTEN										
	CAL ECOSYSTEM										
(PV)	Transport - Truck MarketPlace										
		T	300	20.00	100.00	56.00	56.00%	100	100.00%	500.00%	71.00%
a. # Irai	ansaction	Transaction IDR (Mn)	300	50.90	0.00	89.70	56.00% NA	90	100.00% NA	76.23%	/1.00% NA
		IDK (Mn)	0	50.90	0.00	09.70	INA.	90	NA.	10.25%	N.A
Logee T (Prod.D	Transport - Port Collab Portal										
	cation (MVP)	%	40		40.00	75.00	187.50%	75	187.50%	NA.	187.50%
	Distribution - Order B2B (PV)	/0	40		40.00	10.00	101.30%	/5	101.30%	NA.	101.30%
	nsaction - Order B2B (PV)	Transactio-	300	46.00	300.00	108.00	36.00%	300	100.00%	552.17%	36.00%
		Transaction			1000.00		215.30%				36.00% NA
b. # Rev		IDR (Mn)	0	1143.00	1000.00	2153.00	215.30%	2153	215.30%	88.36%	NA NA
	Distribution - Sales Force										
	ement (PV)	Miles		2.00	200	2.00	100.000	2	100.000/	0.00%	100 000
# Partne		Mitra	2	2.00	2.00	2.00	100.00%	2	100.00%	0.00%	100.00%
	Distribution - Fulfillment										
(Prod.D		6/		0.00	20.00	0.00	0.00%		100.00%		0.000
	cation (MVP)	%	20	0.00	20.00	0.00	0.00%	20	100.00%	NA	0.00%
	ahir (MV)										
	stered User	Thousand	90	406.95	120.00	598.50	498.75%	599	498.75%	47.07%	665.00%
	ekolah (MV)										
	stered School	School		18192.00	900.00		0.00%	900	100.00%	-95.05%	N/A
	Think (MV)										
a. # Re		IDR (Bn)	4	0.99		0.99	49.50%	2	100.00%	203.05%	55.38%
b #PV	Respondents (E-learning)	Respondents	100	75.00	40.00	75.00	187.50%	75	187.50%	100.00%	175.00%
	al of CIL project	Deal	1	1.00	1.00	1.00	100.00%	1	100.00%	100.00%	200.00%

 Rule of Thumb Ach. Q3 2020
 56.67%
 Cut-off Date
 17 Sep. 2020
 Last date of prior quarter 30 Jun 2020

 Rule of Thumb Ach. Q3 2020
 85.67%
 Last date of prior month 31 Aug 2020
 Last date of curr. quarter 30 Sep 2020

 Last date of curr. month 30 Sep 2020
 Last date of curr. month 30 Sep 2020

UNIT TARGET Prev. Target Week-3 OUTLOOK MOM % Q3 2020

 Rule of Thumb Ach. Q3 2020
 56.67%
 Cut-off Date
 17 Sep. 2020
 Last date of prior quarter 30 Jun 2020

 Rule of Thumb Ach. Q3 2020
 85.67%
 Last date of prior month 31 Aug 2020
 Last date of curr. quarter 30 Sep 2020

 Last date of curr. month 30 Sep 2020
 Last date of curr. month 30 Sep 2020

- [1] Berdasarkan hasil Sprint Meeting TW II 2020
- [2] Komitmen Sprint Meeting TW II 2020
- [3] Komitmen Sprint Meeting TW II 2020
- [4] Komitmen Sprint Meeting TW II 2020
- [5] Komitmen Sprint Meeting TW II 2020
- [6] Komitmen Sprint Meeting TW II 2020
- [7] Komitmen Sprint Meeting TW II 2020
- [8] Komitmen Sprint Meeting TW II 2020
- [9] Komitmen Sprint Meeting TW II 2020
- [10] Komitmen Sprint Meeting TW II 2020
- [11] Komitmen Sprint Meeting TW II 2020
- [12] Komitmen Sprint Meeting TW II 2020
- [13] Komitmen Sprint Meeting TW II 2020
- [14] Proyek Infokom 95 juta proyek infokom samarinda 80 juta
- [15] Komitmen Sprint Meeting TW II 2020
- [16] Komitmen Sprint Meeting TW II 2020
- [17] Komitmen Sprint Meeting TW II 2020
- [18] Komitmen Sprint Meeting TW II 2020
- [19] Komitmen Sprint Meeting TW II 2020
- [20] Komitmen Sprint Meeting TW II 2020
- [21] Komitmen Sprint Meeting TW II 2020
- [22] Komitmen Sprint Meeting TW II 2020
- [23] Komitmen Sprint Meeting TW II 2020
- [24] Managed Servive Innovation Award Taspen: 15 juta

Sudah kontrak untuk Capability Building di BRI 2 project, untuk Suspim Kepala cabang dan ToT sebesar ~ 120 juta

- [25] 6 juta untuk mengisi Innovation Class Angkasa Pura 2
- [26] Termin 3 Elnusa seluruh deliverables sudah selesai, proses invoicing ke Elnusa (via Metranet dan

Telkom) namun menurut hemat kami sudah bisa diakui sebagai revenue

[27] ToT BRI - sudah dideliver, BAST on progress 132.3 jt

MyDigibiz 9,09jt

- [28] Komitmen Sprint Meeting TW II 2020
- [29] Komitmen Sprint Meeting TW II 2020
- [30] Komitmen Sprint Meeting TW II 2020
- [31] Komitmen Sprint Meeting TW II 2020
- [32] Komitmen Sprint Meeting TW II 2020
- [33] Komitmen Sprint Meeting TW II 2020
- [34] Komitmen Sprint Meeting TW II 2020
- [35] KPI diambil dari Key Result yang dihasilkan saat Sprint Meeting TW III 2020
- [36] Berdasarkan hasil Sprint Meeting TW III 2020

[37] Mohon sebutkan dari mana Anda memperoleh data ini, misal:

- Google Analytics
- Firebase
- Database XYZ
- Spreadsheet operasional ABC
- dsb.

Ini dapat membantu kami dalam melihat mana data yang ke depannya bisa diotomasi dalam prosess feeding datanya. Terima kasih.

[38] Expected Monthly Ach.: 74.19%

[39] Expected Monthly Ach.: 100%

[40] Expected Monthly Ach.: 19.35%

[41] Expected Monthly Ach.: 41.94%

[42] Expected Monthly Ach.: 64.52%

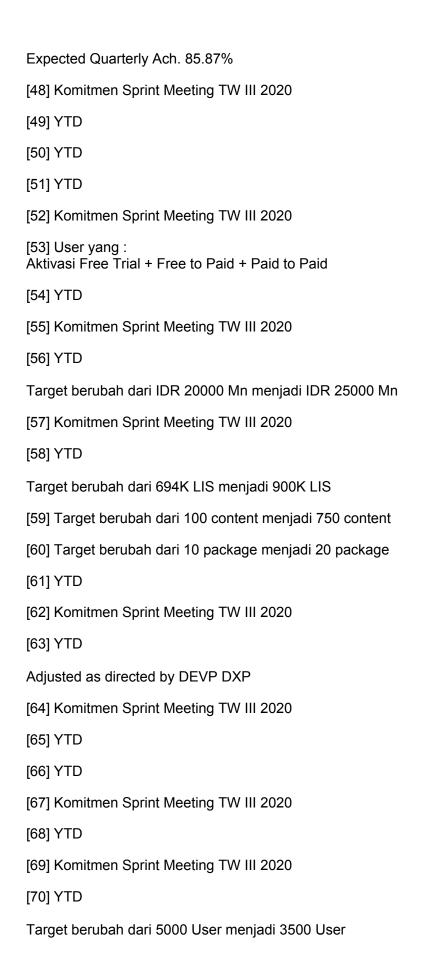
[43] Expected Monthly Ach.: 87.1% Expected Quarterly Ach.: 63.04%

[44] Expected Monthly Ach.: 100% Expected Quarterly Ach.: 67.39%

[45] Expected Monthly Ach.: 10% Expected Quarterly Ach. 70.65%

[46] Expected Monthly Ach.: 33.33% Expected Quarterly Ach. 78.26%

[47] Expected Monthly Ach.: 56.67%



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[71] YTD
Target berubah dari IDR 5000 Mn menjadi IDR 6000 Mn
[72] Komitmen Sprint Meeting TW III 2020
[73] YTD
Target berubah dari 5000 User menjadi 7500 User
[74] YTD
Target berubah dari 5000 User menjadi 7500 User
[75] Komitmen Sprint Meeting TW III 2020
[76] Komitmen Sprint Meeting TW III 2020
[77] Komitmen Sprint Meeting TW III 2020
[78] YTD
[79] YTD
[80] Komitmen Sprint Meeting TW III 2020
[81] YTD
Target berubah dari IDR 4000 Mn menjadi IDR 5000 Mn
[82] YTD
[83] YTD
Target berubah dari 2 Jam menjadi 1 Jam
[84] Komitmen Sprint Meeting TW III 2020
[85] Target berubah dari IDR 500 Mnmenjadi IDR 1000 Mn
[86] Target berubah dari 4000 Conferences menjadi 7500 Conference
[87] Komitmen Sprint Meeting TW III 2020
[88] YTD
[89] User AM yg melakukan activity di dalam app MyTDS (aktivitas apapun, dr mulai cek notif, dll)
[90] YTD
[91] Komitmen Sprint Meeting TW III 2020
[92] Komitmen Sprint Meeting TW III 2020
[93] YTD
[94] YTD
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[95] Komitmen Sprint Meeting TW III 2020

[96] Target berubah dari 300 menjadi 230 petani.

### Alasan:

- 1. proses adm medium enterprise panjang,
- 2. literasi teknologi rendah

[97] Komitmen Sprint Meeting TW III 2020

[98] YTD

[99] YTD

[100] Komitmen Sprint Meeting TW III 2020

[101] YTD

Target berubah dari 100K User menjadi 119.33K User

[102] YTD

Target berubah dari IDR 25.21 Bn User menjadi IDR 17.9 Bn

[103] Komitmen Sprint Meeting TW III 2020

[104] YTD

Target berubah dari 500 Sekolah menjadi 1923 Sekolah

[105] YTD

Target berubah dari IDR 3300 Mn menjadi IDR 6600 Mn

[106] Komitmen Sprint Meeting TW III 2020

[107] YTD

Target berubah dari IDR 3500 Mn menjadi IDR 5700 Mn

[108] Komitmen Sprint Meeting TW III 2020

[109] YTD

Target berubah dari 6 Class menjadi 9 Class

[110] BRI BLDP, ToT, DTVV

[111] ptpn sebanyak 2 batch total 42 juta

[112] ptpn sebanyak 2 batch total 42 juta

[113] Indosat termin 1 semua sudah terdeliver, sekarang proses pengajuan dokumen untuk BAST 700 juta, dan Telkom AMC 5 juta

[114] Kemensetneg

- [115] Komitmen Sprint Meeting TW III 2020
- [116] adjusted based on agreement with pak KBA dan pak Dhinta
- [117] Komitmen Sprint Meeting TW III 2020
- [118] Komitmen Sprint Meeting TW III 2020
- [119] Target berubah dari IDR 50 Bn menjadi IDR 90 Mn
- [120] Komitmen Sprint Meeting TW III 2020
- [121] YTD
- [122] Komitmen Sprint Meeting TW III 2020
- [123] YTD
- [124] Komitmen Sprint Meeting TW III 2020
- [125] Diganti sesuai arahan Dir DB saat PRM per 21 Sept 2020
- [126] Dikembalikan ke 51 berhubung target 227 hanya mencakup talent 3D
- [127] Berdasarkan hasil Sprint Meeting TW III 2020
- [128] Komitmen Sprint Meeting TW II 2020
- [129] Komitmen Sprint Meeting TW II 2020
- [130] Komitmen Sprint Meeting TW II 2020
- [131] Komitmen Sprint Meeting TW II 2020
- [132] Komitmen Sprint Meeting TW II 2020
- [133] Komitmen Sprint Meeting TW II 2020
- [134] Komitmen Sprint Meeting TW II 2020
- [135] Komitmen Sprint Meeting TW II 2020
- [136] Komitmen Sprint Meeting TW II 2020
- [137] Komitmen Sprint Meeting TW II 2020
- [138] Komitmen Sprint Meeting TW II 2020
- [139] Komitmen Sprint Meeting TW III 2020
- [140] Komitmen Sprint Meeting TW II 2020
- [141] Komitmen Sprint Meeting TW II 2020
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- [144] Komitmen Sprint Meeting TW II 2020
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- [147] Komitmen Sprint Meeting TW II 2020
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- [149] Komitmen Sprint Meeting TW II 2020
- [150] Komitmen Sprint Meeting TW II 2020
- [151] Komitmen Sprint Meeting TW II 2020
- [152] Komitmen Sprint Meeting TW II 2020