

«stakeholder» Rescue workers	«need» Support in dangerous situations	«solution» Making the robots applicable for situations which are too dangerous for the rescue workers
«stakeholder» The victim	«need» Medical help and rescue	«solution» As quick and gentle rescue as possible
«stakeholder» Family of the victim	«need» Want to know their relatives to be safe	«solution» Send the victim the best possible rescue
«stakeholder» Finance manager	«need» High added value at an affordable cost	«solution» A system with a good price-performance ratio

«stakeholder»
The own employer

«need»
A sellable product with a high sales
rate and a high profit margin

«solution»
Building a system with high
security to avoid compensation
and to establish a purchase
incentive, also feasible with a high
profit margin

«stakeholder»
TÜV

«need»
Safety for involved rescue
workers, the victim and third
persons

«solution»
Comply with guidelines, establish a
safe system and get a TÜV
certification

«stakeholder»
Customer

«need»
Well equipped auxiliary workers

«solution»
Good quality with a good
maintenance and customer care

Stakeholder List

- + A sellable product with a high sales rate and a high profit margin
- + A system with a good price-performance ratio
- + As quick and gentle rescue as possible
- + Building a system with high security to avoid compensation and to establish a purchase incentive, also feasible with a high profit margin
- + Comply with guidelines, establish a safe system and get a TÜV certification
- + Customer
- + Finance manager
- + Good quality with a good maintenance and customer care
- + High added value at an affordable cost
- + Making the robots applicable for situations which are too dangerous for the rescue workers
- + Medical help and rescue
- + Need2
- + Safety for involved rescue workers, the victim and third persons
- + Send the victim the best possible rescue
- + Support in dangerous situations
- + The own employer
- + TÜV
- + Want to know their relatives to be safe
- + Well equipped auxiliary workers
- + Rescue workers
- + The victim
- + Family of the victim

(from Stakeholder List, Map, or Personas)

This BABOK Requirements diagram contains a package element that has been configured to show the stakeholders that are contained in the package. The Stakeholders can be viewed in a number of other ways including the Specification View and List View.

[View Specification Manager](#)