

BRAND STRATEGY



## BRAND COMPONENTS



VALUES

Believes that people can

achieve more and enjoy life more when they work together

Offers a unique experience to build teamwork skills



### PROMISE

Unique experience & night to remember

Customers will leave with smiles and pounding hearts

Intoxicating thrills that foster teamwork



### TARGET MARKET

Work teams for team building

Friends for late night activity

Date night, guys or girls night



### ATTRACTING NEW CUSTOMERS



Offer corporate discounts for companies & teams

Offer date night and girls/guys night specials

Offer special occasion discounts (birthday, bachelor party)



Reward customers for 2nd visit with free merch or discounted tickets

Loyalty punch card 4 visits = 2 free tickets

Refer 3 friends & receive a free ticket



Customers take photos with Hot Box selfie frame & photo props

Aesthetic selfie wall for group photos (Hot Box logo on wall)

Encourage customers to use Hot Box hashtags on social media

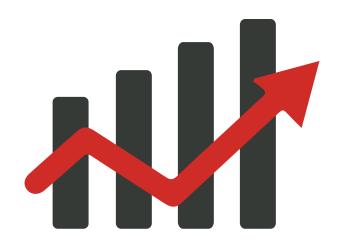




To offer a unique experience with intoxicating thrills and team-building opportunities.



### BRAND OBJECTIVES



Increase number of new customers



Develop a loyalty program to reward customers for visting multiple times a year

## TARGET MARKET

#### Persona Profile



### REBECCA CAMPBELL



Female, 28



Social, creative, multi-tasker, leader



\$70-80k



Wants: New, exciting options for date night & ladies night



Senior art director



**Needs:** Great, memorable customer experience



Urban



Challenges: Must be enticed to come back again





### LOGO DESIGN



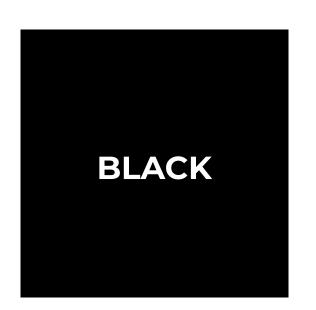








# COLOR SCHEME



PANTONE BLACK 6 C
RGB 0 0 0
CMYK 0 0 0 100
HEX 000000



PANTONE 316 C
RGB 5 69 77
CMYK 93 57 56 41
HEX 05454D



PANTONE 447 C
RGB 54 58 55
CMYK 70 60 63 54
HEX 363A37



PANTONE 711 C
RGB 207 44 39
CMYK 16 95 96 6
HEX CF2C27



PANTONE 187 C
RGB 166 18 34
CMYK 24 100 95 21
HEX A61222



HEADERS Cairo Grotesque

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789 BODY Montserrat

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789



# IMAGERY STYLE



Dark, eerie, gritty images with low-lighting Images that are full-color and match the color scheme Clues, mystery, true-crime theme