

MARK J. LINDSKOG

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SUMMARY

Coding Bootcamp graduate with experience in solo and team roles in web development projects. Developed strong communication and multitasking skills due to previous positions held in sales and marketing.

TECHNICAL SKILLS

Languages: Javascript ES6+, CSS3, HTML5, SQL, NoSQL

Applications: GitHub, MongoDB, MySQL, Heroku

Tools: Express, Node, Query, Handlebars, React, Bootstrap, Foundation, MUI

PROJECTS

Scriber | <https://github.com/mjlindskog/scriber> | <https://powerful-shore-38656.herokuapp.com/>

Summary: App for writers and note takers with text to speech functionality

Role: Front end author, text-to-speech implementer

Tools: Express, Node, JavaScript, MUI, React, Apollo GraphQL

EXPERIENCE

NuGrowth Solutions, Columbus, OH | February 2020 - May 2021

DEDICATED TACTIC GROUP CAMPAIGN REPRESENTATIVE

- Representative for multiple accounts in the market daily, tripling number of impressions in the market
- Create interest and generate pipeline development within a 90-day client cycle for each account

INSIDE SALES EXECUTIVE

- Contact to closure representative for UCaaS/Webinar platform provider (Onstream Media)
- Create over 250 impressions into the market each week through phone and email
- Product expert responsible for qualifying prospects and running through demonstrations
- Achieved multiple Performance Excellence Awards on monthly basis

The Pipeline: Strategies, Boulder, CO | August 2019 - February 2020

PARTNER IN DEVELOPMENT

- Coordinate content and scheduling for social media, including quarterly, special event, and email campaigns.
- Research content and develop territory for two digital publications - Harvest & Plume and The Cannabis Session.
- Create relationships with rising entrepreneurs

CERTIFICATIONS

Project Management Institute | Disciplined Agile and Scrum Master | 2022

Ohio State University | Coding Web Development Certificate | 2021

EDUCATION

Ohio University - Athens, OH | Bachelor of Arts - History | 2015 - 2019