The CASE Competition Marketing (Copy 01)

Sent

Tue, Dec 05, 2017 8:00 am

The CASE Competition Marketing (copy 01)

Sent 12/5/17 8:00AM

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The CASE Competition Marketing (copy 01) *Overview*

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191 Recipients

List: The CASE Competition 2018 **Delivered:** Tue, Dec 05, 2017 8:00 am

Subject: The CASE Competition - Registration Now Open!

O Orders	\$0 Average ord	.00 der revenue	\$0.00 Total revenue	
Open rate	51.6%	Click rate	14.4%	
List average	50.7%	List average	13.0%	
Industry average ()	0.0%	Industry average ()	0.0%	
97 Opened	27 Clicked	3 Bounced	O Unsubscribed	

Successful deliveries	188 98.4%	Clicks per unique opens	27.8%
Total opens	824	Total clicks	18,600.0
Last opened	12/12/17 6:50PM	Last clicked	12/12/17 9:26PM
Forwarded	0	Abuse reports	0

The CASE Competition Marketing (copy 01) *Opens by location*

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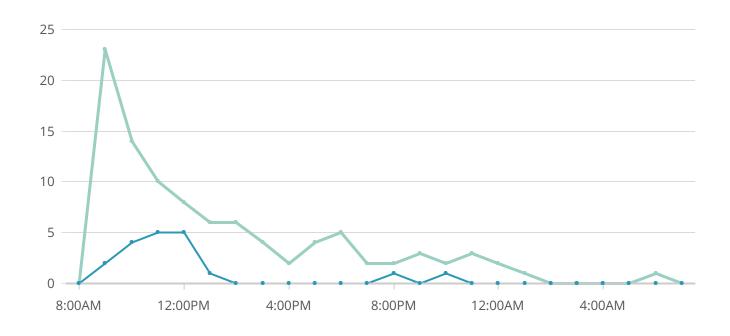
Country	Opens	Percent
	488	62.5%
USA	400	02.370
₩ Hong Kong	259	33.2%
	18	2.3%
China	5	0.6%
Macau	5	0.6%
Canada	2	0.3%
Switzerland	2	0.3%
srael	1	0.1%
I Italy	1	0.1%

The CASE Competition Marketing (copy 01) Subscriber activity

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24-hour performance

Opens Clicks



Top links clicked

https://gallery.mailchimp.com/fe7b7b11462c48dfe1c90ac91/files/af1e08a5-deda-4d4d-93d9-413c56ac71e4/2018_CASE_ Competition_Rules.pdf

147

https://encompass.alum.mit.edu/s/1314/2015/club-class-main.aspx?sid=1314&gid=175&pgid=41170&cid=63115

38

http://www.instagram.com/	1
http://www.facebook.com	0
http://mailchimp.com	0

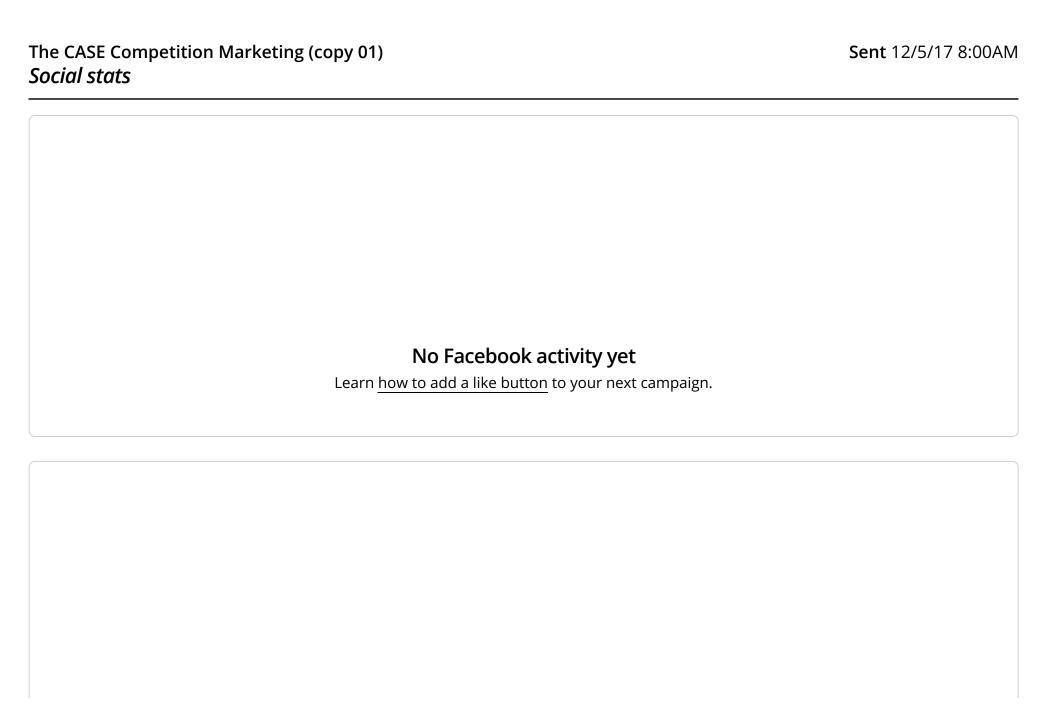
Subscribers with most opens

ael2165@gsb.columbia.edu	69
venisac@ust.hk	316
scottaw@mit.edu	49
msred2018@mit.edu	83
nzhou@gsd.harvard.edu	33

The CASE Competition Marketing (copy 01) *Click performance*

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URL	Total	Unique
https://gallery.mailchimp.com/fe7b7b11462c48dfe1c90ac91/files/af1e08a5	147 (79%)	27 (77%)
https://encompass.alum.mit.edu/s/1314/2015/club-class-main.aspx?sid=131	38 (20%)	7 (20%)
http://www.instagram.com/	1 (1%)	1 (3%)
http://www.facebook.com	0 (0%)	0 (0%)
http://mailchimp.com	0 (0%)	0 (0%)
http://www.twitter.com/	0 (0%)	0 (0%)



No geographic clicks have been registered yet No campaign URL activity to report yet.

The CASE Competition Marketing (copy 01) *Advanced reports*

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Email domain performance

Domain	Email	Bounces	Opens	Clicks	Unsubs
gsb.columbia.edu	24 (13%)	0 (0%)	16 (67%)	3 (13%)	0 (0%)
nyu.edu	22 (12%)	1 (5%)	10 (48%)	1 (5%)	0 (0%)
mit.edu	21 (11%)	0 (0%)	18 (86%)	6 (29%)	0 (0%)
columbia.edu	19 (10%)	0 (0%)	7 (37%)	7 (37%)	0 (0%)
gmail.com	15 (8%)	0 (0%)	7 (47%)	2 (13%)	0 (0%)
Other	90 (47%)	2 (2%)	39 (44%)	8 (9%)	0 (0%)