



# HOSTING DECISION TREE

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Workflow Automation Delivery Framework

ENTERPRISE EDITION

**Version:** 2.0

**Date:** December 28, 2025

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# Hosting Decision Tree

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**Choose the Right Hosting Model for Every Client**

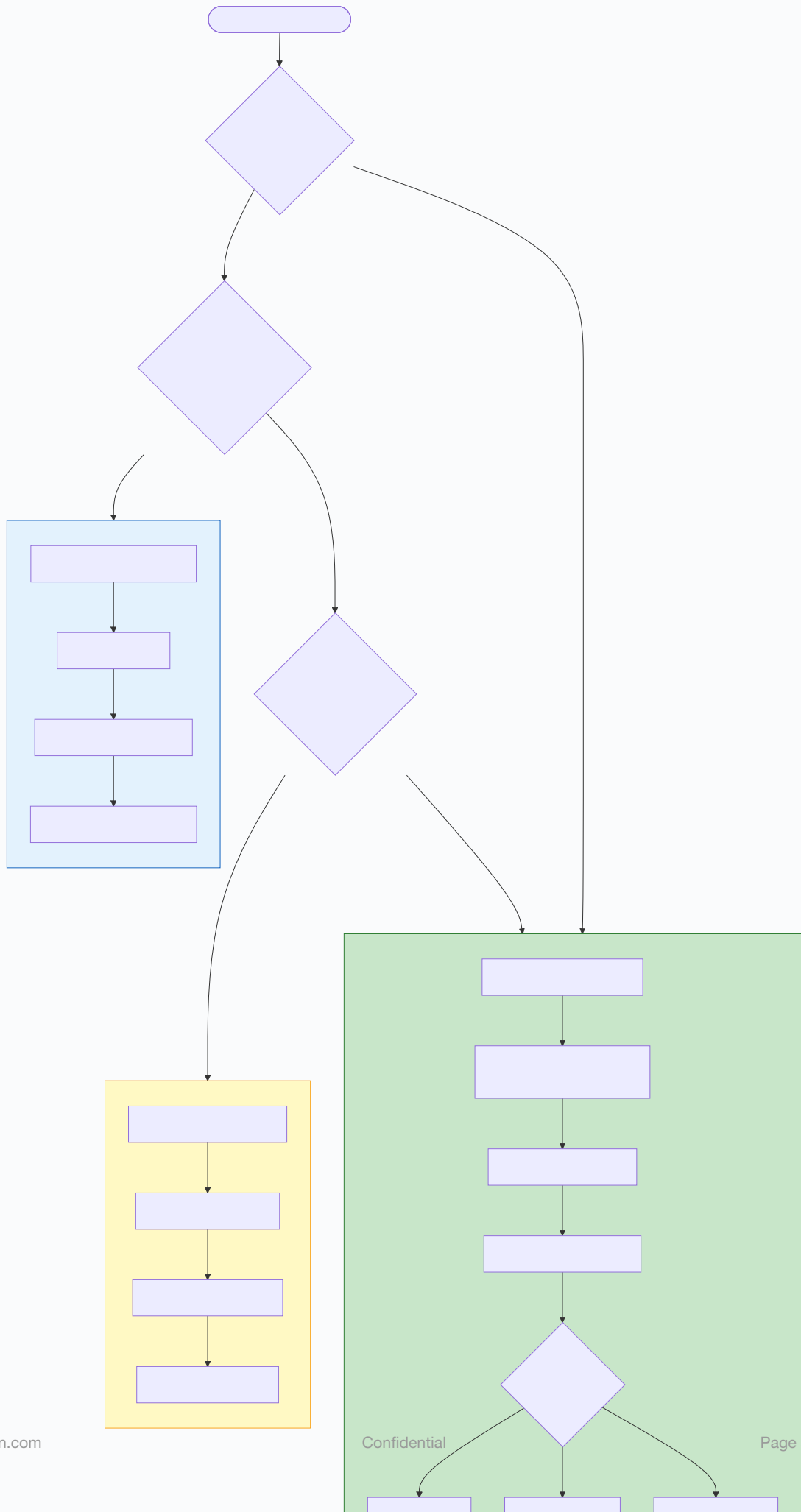
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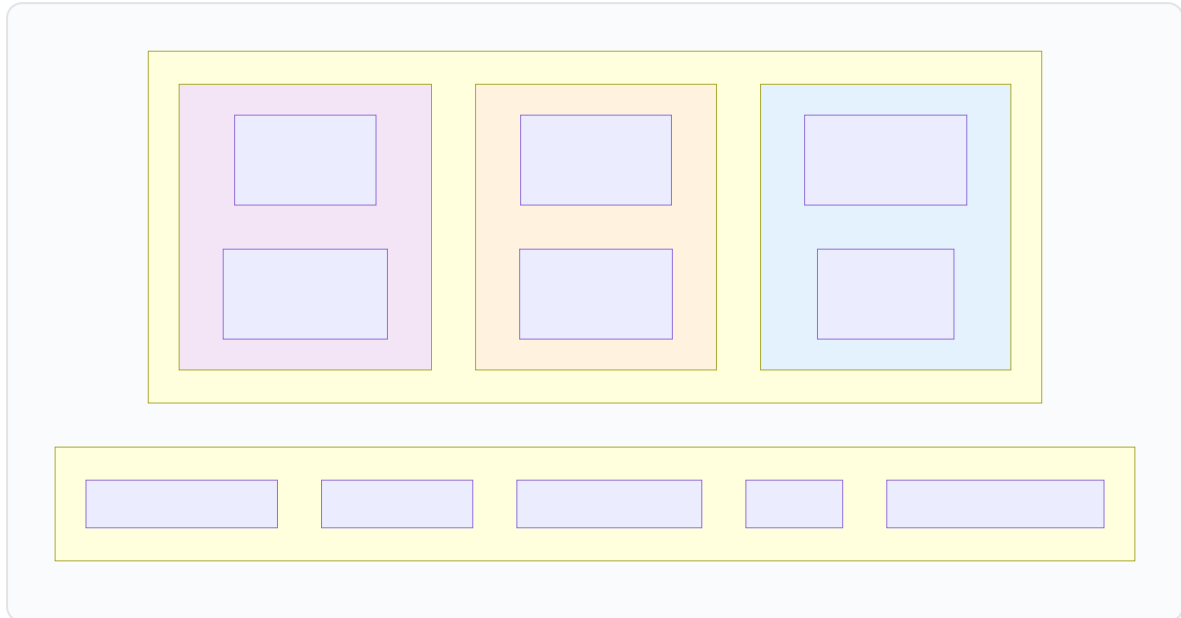
## Primary Decision Flowchart

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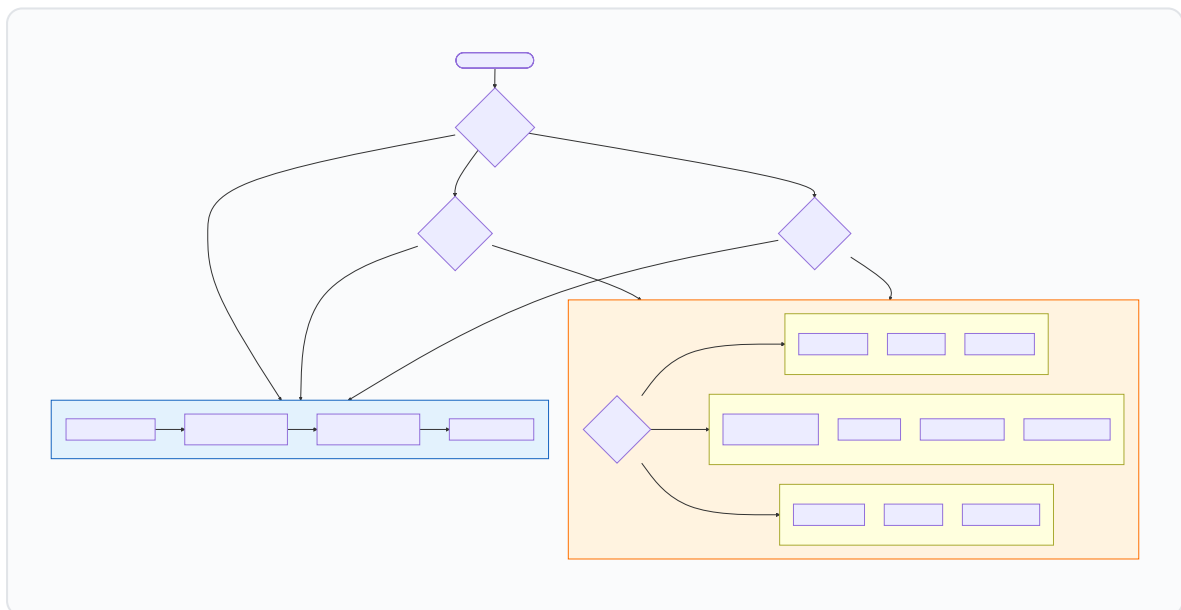
# Hosting Decision Tree



## Detailed Decision Matrix

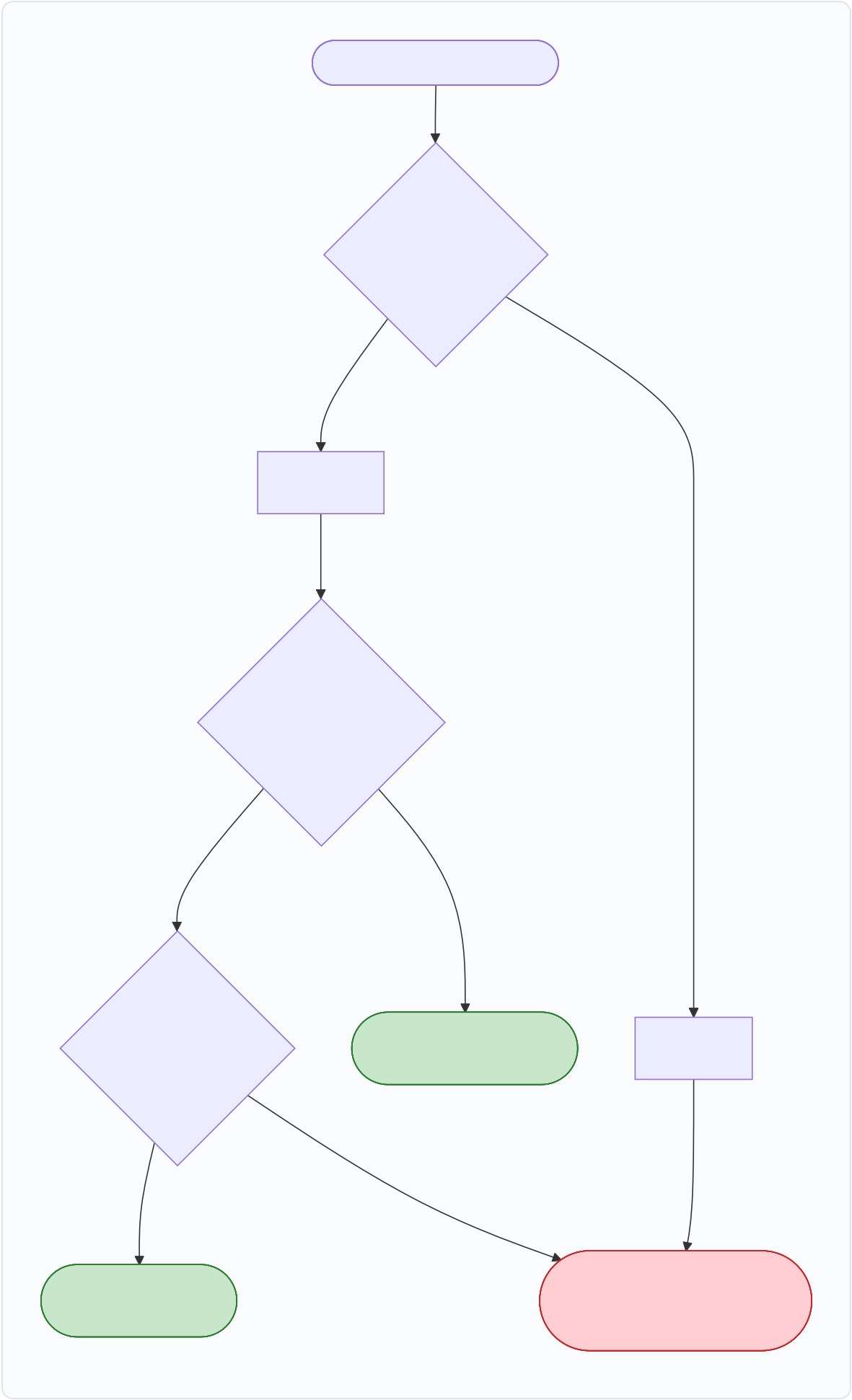


## n8n Cloud vs Self-Hosted Decision



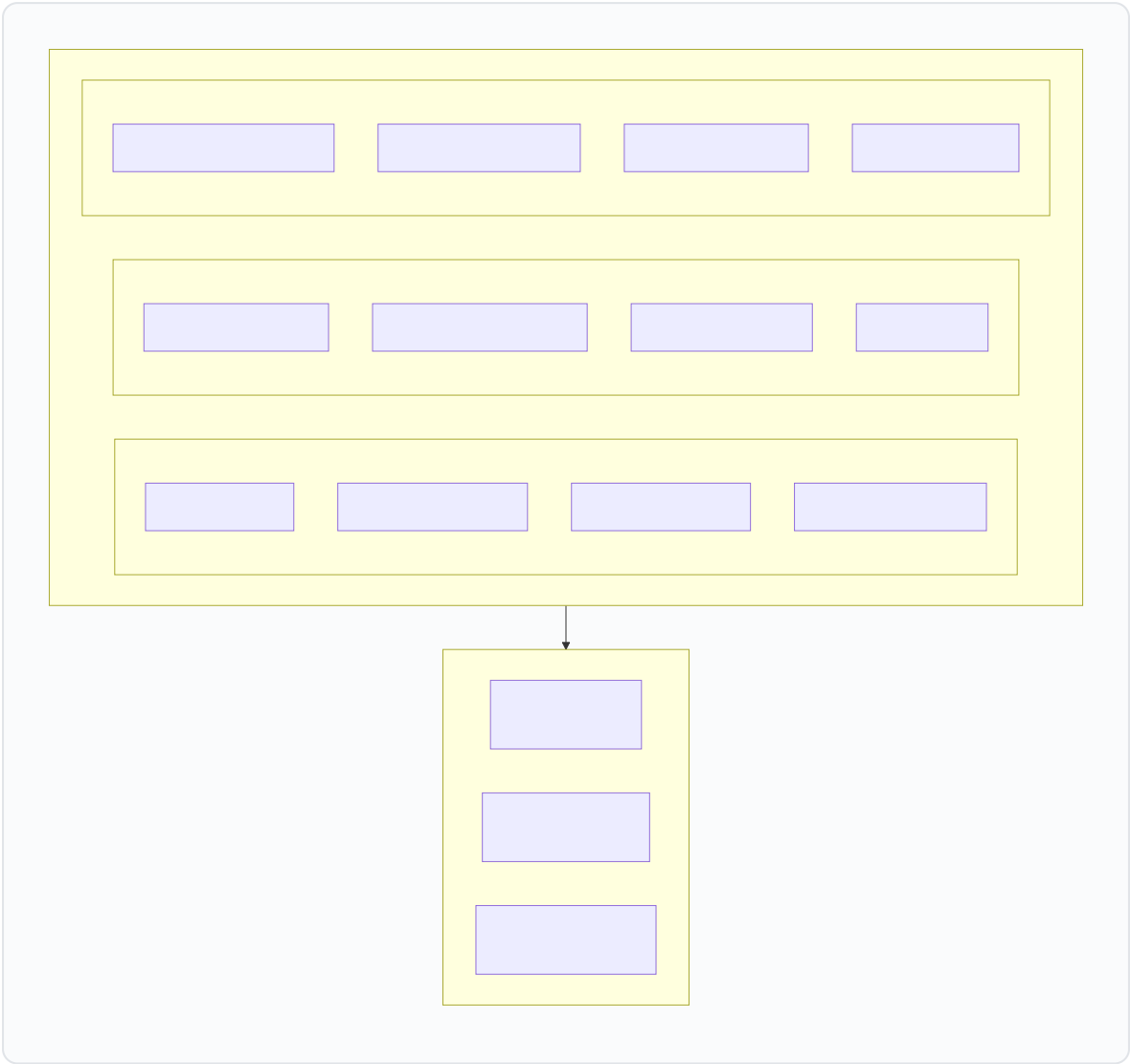
# License Compliance Checker

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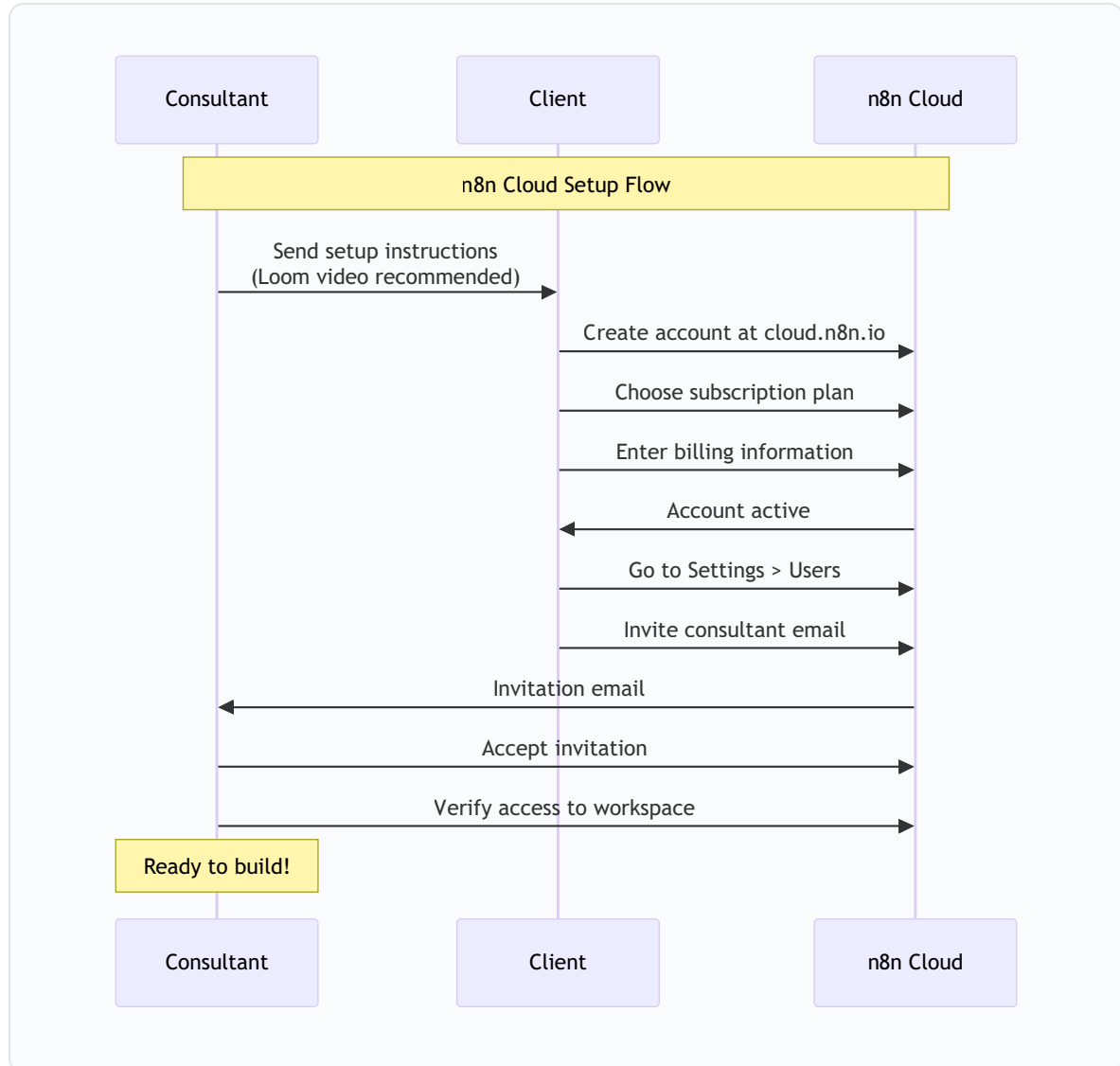


# Client Readiness Assessment

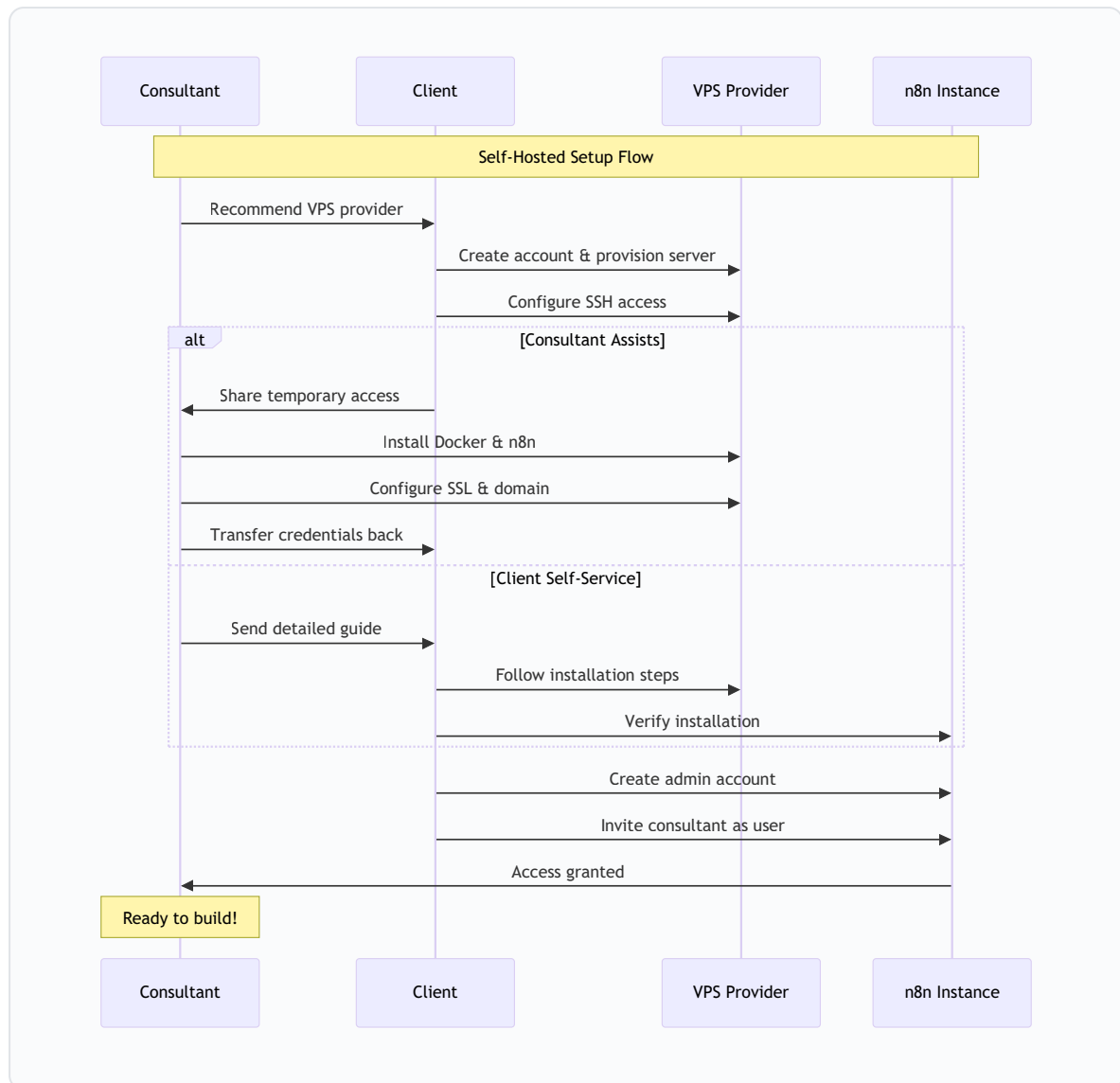


# Hosting Setup Workflows

## For n8n Cloud Setup



## For Self-Hosted Setup

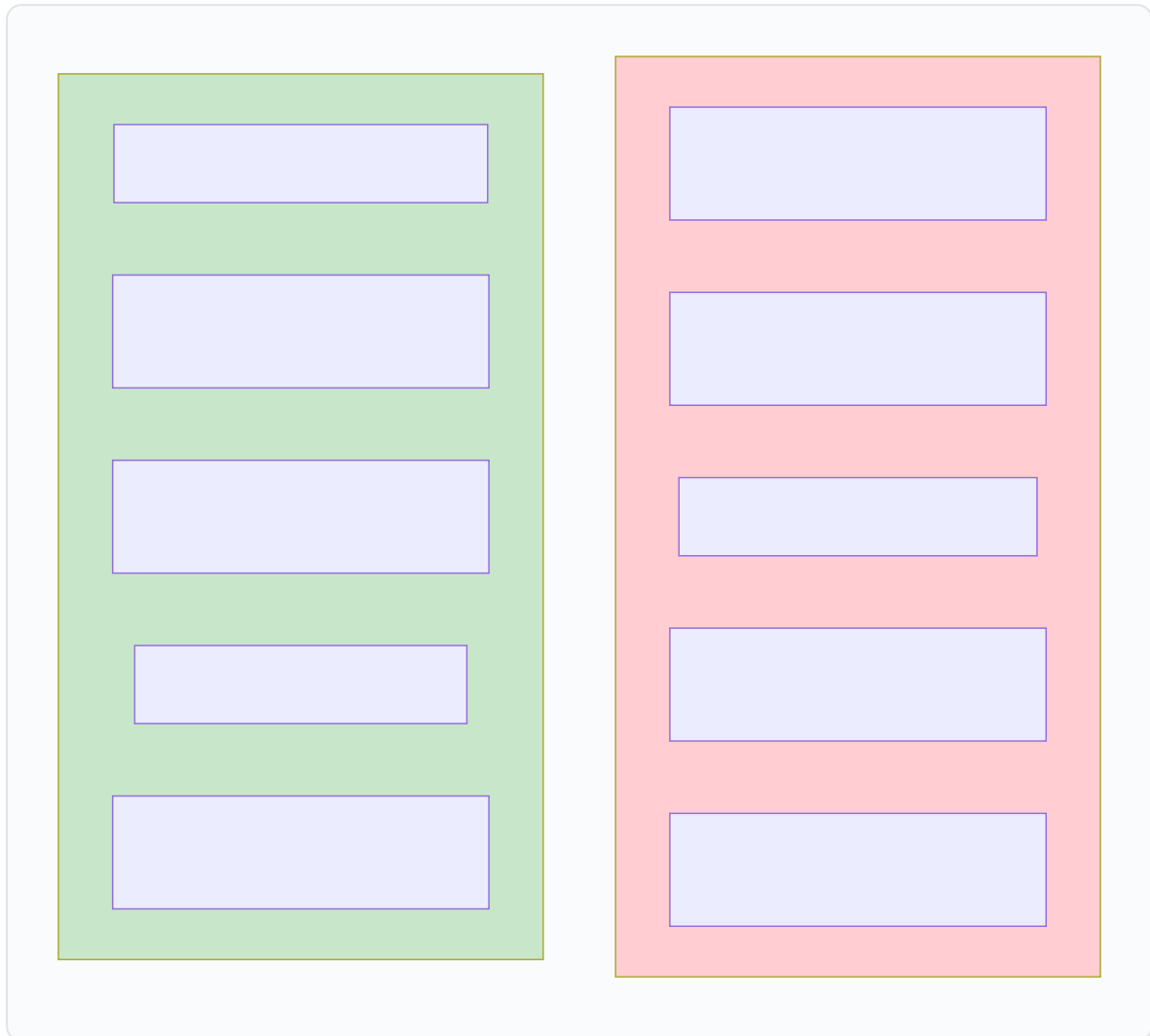


## Quick Reference Table

SCENARIO	RECOMMENDED HOSTING	LICENSING	NOTES
Client wants to see/ manage workflows	Client hosts (Cloud or VPS)	Standard	Most common
Client just wants results delivered	Your internal n8n	Standard	Don't expose n8n
Selling workflow as JSON export	Either	Standard	One-time delivery
Building SaaS/platform	Your hosting	<b>Commercial</b>	Contact n8n sales
Enterprise with compliance needs	Client self-hosted	Standard	On-prem option
Quick prototype/POC	Your internal	Standard	For testing only

## Red Flags to Watch For

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**Next:** See [03-project-lifecycle.md](#) for the complete project delivery flow.

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