



SOP: TECHNICAL LEAD

Workflow Automation Delivery Framework

ENTERPRISE EDITION

Version: 2.0

Date: December 28, 2025

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SOP: Technical Lead

Standard Operating Procedure for Architecture, Oversight & Quality

Role Overview

Title: Technical Lead / Solutions Architect

Reports To: Agency Owner / Technical Director

Receives From: Project Manager

Coordinates With: Developer(s)

Interfaces With: Client (for technical discussions)

Primary Objective:

Design technical solutions, oversee development quality, and ensure successful delivery.

Daily Workflow

Morning Routine (30 min)

- Review developer progress
- Check for blockers/questions
- Review QA queue
- Check production alerts
- Prioritize technical decisions

Core Activities

1. ARCHITECTURE & DESIGN (2-3 hours)
 - Design new solutions
 - Technical discovery
 - Integration research
 - Proof of concepts
 2. OVERSIGHT & REVIEW (2-3 hours)
 - Code/workflow review
 - Developer support
 - Problem solving
 - Quality assurance
 3. CLIENT TECHNICAL (1 hour)
 - Technical calls
 - Complex explanations
 - Credential guidance
 4. DOCUMENTATION & PLANNING (1 hour)
 - Technical documentation
 - Architecture records
 - Best practices
-

Technical Discovery

Pre-Build Analysis

FOR EACH NEW PROJECT:

1. REQUIREMENTS REVIEW

- Read scope of work thoroughly
- Identify all integrations needed
- List data flows
- Note complexity factors
- Identify risks

2. INTEGRATION RESEARCH

For each integration:

- API documentation reviewed
- Authentication method understood
- Rate limits noted
- Capabilities/limitations documented
- n8n node exists/needs custom

3. ARCHITECTURE DESIGN

- Workflow structure mapped
- Data flow diagrammed
- Error handling planned
- Logging strategy defined
- AI components designed

4. EFFORT ESTIMATION

- Hours by component
- Risk factors added
- Buffer included
- Timeline realistic

Architecture Documentation

```
# [Project Name] - Technical Architecture
```

```
## Overview
```

```
[Brief description of the solution]
```

```
## Workflow Structure
```

```
### Workflow 1: [Name]
```

Trigger Processing AI Output

```
Components:
- Trigger: [Type, source]
- Processing: [Logic description]
- AI: [Model, purpose]
- Output: [Actions taken]

### Workflow 2: [Name]
[Same structure]

## Integrations

| Service | Purpose | Node | Auth Type |
|-----|-----|-----|-----|
| [Service] | [Purpose] | [Node name] | [OAuth/API Key] |

## Data Flow
```

[Source] [Processing] [Destination]

↓

[Logging/Monitoring]


```
## Error Handling Strategy
- Retry logic: [Details]
- Fallback behavior: [Details]
- Notification: [Method]
- Logging: [Where]

## AI Components

### [AI Component Name]
- Model: [GPT-4, Claude, etc.]
- Purpose: [What it does]
- Prompt strategy: [Brief description]
- Expected output: [Format]
- Guardrails: [Safety measures]

## Security Considerations
- [Security item 1]
- [Security item 2]

## Known Limitations
- [Limitation 1]
- [Limitation 2]

## Risks & Mitigations
| Risk | Likelihood | Impact | Mitigation |
|-----|-----|-----|-----|
| [Risk] | [H/M/L] | [H/M/L] | [Action] |
```

Developer Assignment

Task Breakdown

PROJECT TASK BREAKDOWN:

Project: [Name]
Developer: [Assigned]
Start: [Date]
Target: [Date]

TASKS:

1. Environment Setup
- n8n access configured
- Credentials connected
- Test data available
Est: [X hours]

2. Workflow 1: [Name]
- Build trigger
- Core logic
- Output actions
- Error handling
Est: [X hours]

3. Workflow 2: [Name]
[Same breakdown]
Est: [X hours]

4. AI Components
- Prompt development
- Testing/tuning
- Guardrails
Est: [X hours]

5. Integration & Testing
- End-to-end testing
- Edge case testing
- Documentation
Est: [X hours]

TOTAL ESTIMATE: [X hours]
BUFFER (20%): [X hours]

Developer Briefing

BRIEFING CHECKLIST:

- Share architecture document
- Walk through requirements
- Explain key decisions
- Highlight risks/complexities
- Answer questions
- Confirm understanding
- Set first checkpoint

Quality Assurance

Code Review Checklist

WORKFLOW REVIEW:

STRUCTURE:

- Workflow well-organized
- Logical node ordering
- No orphan nodes
- Subworkflows used appropriately

NAMING:

- All nodes clearly named
- Naming convention followed
- Sticky notes explain logic

ERROR HANDLING:

- Try/catch patterns used
- Fallback logic present
- Graceful degradation
- Error notifications configured

SECURITY:

- No hardcoded credentials
- Credentials by reference only
- Input validation present
- Output sanitization (if needed)

PERFORMANCE:

- No unnecessary loops
- Efficient data handling
- Rate limits respected
- Timeouts configured

AI (If Applicable):

- Prompts well-structured
- Guardrails in place
- Output parsing robust
- Fallback for failures

DOCUMENTATION:

- Workflow description complete
- Complex logic explained
- Edge cases noted

QA Testing Oversight

QA SIGN-OFF REQUIREMENTS:

Developer testing complete
Test log reviewed
Edge cases covered
Error handling verified
AI quality acceptable
Performance acceptable
Security review passed
Documentation complete

APPROVAL:

Approved for client QA

or

Revisions required: [List]

Technical Support for Developers

Daily Sync

QUICK DAILY SYNC (15 min):

- What did you complete?
- What are you working on?
- Any blockers?
- Need any decisions?

Unblocking Issues

WHEN DEVELOPER IS STUCK:

1. UNDERSTAND
"Walk me through what you've tried..."
2. DIAGNOSE
Review the issue together
Check logs/executions
Identify root cause
3. GUIDE
Explain solution approach
Point to resources
Don't just do it for them (usually)
4. VERIFY
Have them implement
Review the fix
Confirm understanding
5. DOCUMENT
Note the issue/solution
Add to knowledge base if recurring

Client Technical Interactions

Technical Calls

WHEN TO JOIN CLIENT CALLS:

Complex technical discussions
Architecture explanations
Troubleshooting sessions
Handover technical portion
Security-related topics
When PM needs support

Explaining Technical Concepts

COMMUNICATION GUIDELINES:

1. KNOW YOUR AUDIENCE
 - Technical vs non-technical
 - Adjust language accordingly
 2. USE ANALOGIES
 - "It's like a digital assistant..."
 - "Think of it as an automated worker..."
 3. FOCUS ON OUTCOMES
 - What it does for them
 - Not how it works internally
 4. VISUAL AIDS
 - Diagrams
 - Flow charts
 - Screen shares
 5. CHECK UNDERSTANDING
 - "Does that make sense?"
 - "Any questions on that part?"
-

Production Oversight

Monitoring Alerts

ALERT RESPONSE:

CRITICAL (Error rate spike, system down):

1. Acknowledge alert
2. Investigate immediately
3. Disable if causing issues
4. Notify PM and client
5. Fix and restore
6. Post-mortem

HIGH (Significant errors):

1. Review within 2 hours
2. Assess impact
3. Plan fix
4. Implement
5. Verify

MEDIUM (Elevated errors):

1. Review within 24 hours
2. Add to task list
3. Schedule fix

LOW (Minor issues):

1. Log for review
2. Batch with other work

Production Changes

CHANGE MANAGEMENT:

BEFORE PRODUCTION CHANGES:

- Test in staging/backup first
- Document the change
- Have rollback plan
- Schedule appropriate time
- Notify relevant parties

AFTER CHANGES:

- Monitor closely
- Verify expected behavior
- Document completion

Knowledge Management

Technical Best Practices

MAINTAIN:

- Best practices document
- Common patterns library
- Troubleshooting guide
- Integration cheat sheets
- Prompt template library
- Security guidelines

Team Learning

KNOWLEDGE SHARING:

- Weekly tech sync
- Problem-solving sessions
- New tool/technique demos
- Post-mortem reviews
- Documentation updates

Metrics

Technical Metrics

TRACK MONTHLY:

Quality:

- Bugs found in production
- Rework rate
- QA rejection rate

Performance:

- Average estimation accuracy
- Delivery on-time rate
- Client satisfaction

Team:

- Developer utilization
- Skill development
- Knowledge sharing

Best Practices

DO:

- Document architecture decisions
- Review all work before client delivery
- Stay current on n8n updates
- Build reusable components
- Share knowledge with team
- Consider security in every design
- Plan for failure/edge cases
- Mentor developers

DON'T:

- Skip code review
- Approve without testing
- Let technical debt accumulate
- Make production changes without testing
- Ignore security concerns
- Overcomplicate solutions
- Skip documentation
- Hoard knowledge

Next: See `06-sop-developer.md` for Developer procedures.

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