MIRIAM SULLIVAN

Website: <https://mjs001.github.io/new-portfolio-site-2023/>

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**Dear Hiring Manager:**

With each previous role I have held, I strived to further the success of my employers while growing my skill set. In my last role, I led the development of a feature that helped Adlumin become a [key vendor for the 2022 MES Matters list](https://www.crn.com/rankings-and-lists/mes2022.htm).

During my time at Specialty Food Association, I partnered with a Senior Solutions Architect and a consulting firm to develop a program that automated membership dues invoice distribution to 2000+ businesses. Before we created the automated process; they mailed the invoices to each business. The small membership team felt overwhelmed. SFA was growing, and the membership team was struggling to mail each letter.

This difficult but rewarding project reduced the membership team’s workload. Completing this project contributed to the retention of critical businesses to sponsor a philanthropic event known as the Winter Fancy Food Show. At the Winter Fancy Food Show of 2022, the Specialty Food Association donated [8,573 pounds of food to help support Las Vegas-based charities](https://www.specialtyfood.com/news/article/winter-fancy-food-show-exhibitors-donate-over-20000-pounds-specialties/).

My background in software engineering has taught me to instill a feeling of shared responsibility in all of my leadership positions and to welcome arduous tasks. I am eager to learn more about the company from your perspective and to speak to you about my background in higher detail to see if we find a mutual fit. Thank you for your time.

Sincerely,

**Miriam Sullivan**