# **Maria Jose Ramos**

### Finance and Marketing

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### **Experience**

#### **BILLING SPECIALIST**

AEG Fuels Miami, FL – March 2017-Present

- Promptly process and send invoices to over 1,500 customers
- Maintain strong communication with customers
- · Pay vendor invoices in a timely manner

#### JUNIOR DIRECTOR

Roaring Concepts Internship Miami, FL – 2016- 2017

- Oversee 3 project managers to ensure deliverables are ready by deadlines assigned
- Maintain relationships with clients during the services period
- Generate leads and secure prospective clients

#### OFFICE MANAGER

Jaguar Therapeutics
Pinecrest, FL – July 2016 – March 2017

- Successfully organized the grand opening event catered for over 100 people in under a week
- Oversaw daily operations of clinic including the development of new marketing strategies
- Created financial statements for CEO on a monthly basis

#### PORTFOLIO MANAGER

**AEG Fuels** 

Miami, FL – November 2015 – July 2016

- Worked directly with clients and sales representative internationally to maintain client satisfaction
- Consulted with Director of credit on risk of potential clients
- Monitored an international portfolio of over \$10M

### **Education**

#### BA MARKETING AND BA FINANCE

Florida International University Miami, FL – Fall 2018

### **Affiliations**

## AMERICAN MARKETING ASSOCIATION

Florida International University Miami, FL

#### ALPHA KAPPA PSI

Florida International University Xi Sigma- Public Relations and Rituals Committees

#### **MANGOHACKS**

Florida International University Board Member – Marketing, Finance and Logistics Guru

### Skills

### FINANCE AND MARKETING

Microsoft Excel – Accounting – Data Analyzation Quickbooks – Interpersonal Comm. Account Management - CRM Software Data Visualization

#### **PERSONAL**

Spanish – Team Coordination – Public Speaking Time Management