# MD. Sajjad Islam

# Digital Marketing Manager

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# **Professional Summary**

Digital marketing manager with over 7 years of experience in creating and executing successful marketing strategies to drive business growth. Proven track record of boosting brand awareness and product engagement through targeted campaigns and events. Skilled in using data analysis and market research to identify opportunities and trends, and leading cross-functional teams to execute campaigns on time and within budget. Experienced in managing budgets and using digital marketing tools to improve ROI.

# **Professional Experience**

### Leader of SEM & SMM | Digital Marketing Manager

Nov 2024 - Present

#### ScaleUp Ads Agency (Betopia Group)

- Promoted to Team Leader after three months
- Spearheaded 300+ digital marketing projects
- Led high-performing Social Media Marketing team
- Managed SEM campaigns (Google Ads, YouTube)
- Directed SMM campaigns (Meta, TikTok)
- Optimized campaign performance and ROI

# Marketing Manager & KOL Management

Feb 2022 - Jun 2024

#### SHANGHAI MOONTON TECHNOLOGY CO., LTD (MOONTON Games)

- Trade show and event planning and management
- · Marketing strategy development
- Influencer marketing and management
- Campaign planning and execution
- Market research and analysis
- Content marketing and budget management
- Cross-functional team leadership
- · Digital marketing and social media management
- Customer engagement and creative problem-solving

# Marketing Manager & Moderator

2019 - 2022

#### **BIGO TECHNOLOGY PTE. LTD.**

- Marketing strategy development and implementation
- In-app system management and moderation
- Influencer marketing and campaign planning
- Market research and analysis
- Budget management and cost control
- Cross-functional team leadership

- Digital marketing and social media management
- Customer engagement and copywriting

# **Volunteer Experience**

### Volunteer Marketing Manager

2021

#### Vivo Bangladesh

- Managed team of 10 volunteers
- Created product launch campaign
- Executed multi-channel marketing plan
- Achieved 15% increase in sales
- Collaborated with social media influencers
- Trained and mentored junior volunteers

# Volunteer Marketing Helper

2021

#### **OPPO**

- Created engaging content (blog, videos)
- Built relationships with influencers and media
- Collaborated with social media influencers

# **Skills & Expertise**

### Marketing

**Strategy Development** 

Campaign Planning

**Brand Management** 

**Customer Engagement** 

**Event Planning** Influencer Marketing

#### Analytical

Market Research Data Analysis

**ROI** Optimization

Performance Tracking

Leadership

**Budget Management** 

Team Leadership

**Marketing Automation** 

**CRM Management** 

**Technical** 

Google Ads Google Analytics

Google Tag Manager Looker Studio

WordPress CRM GHL

#### **Education**

# **Higher Secondary School Certificate**

2022

Shaikh Burhanuddin Post Graduate College

Group: Arts and Humanities

#### **Secondary School Certificate**

Shaheed Smrity High School Group: Arts and Humanities

# Certifications

# Project Management

**Project Management Foundations** 

Certificate ID:

d5acaf7faa583301be4410e09bc2ccdc69d36 852067aaa847fdce21b87369fbf

#### Project Management

LinkedIn Learning

Certificate ID:

3162b127a7dcf05bce2f8c4b6069f8456e9b0d

230286a7dbed945f07995fb9fa

### Digital Marketing for Freelancing, Level-4

Government of Bangladesh - National Skills Development Authority (NSDA)

National Skills Certificate

#### Skills Portal Bangladesh

Government of Bangladesh

Certificate ID: TT7blYkRqZ%2F6VtKNPQJLhA%3D%3D