

Azure IoT Suite

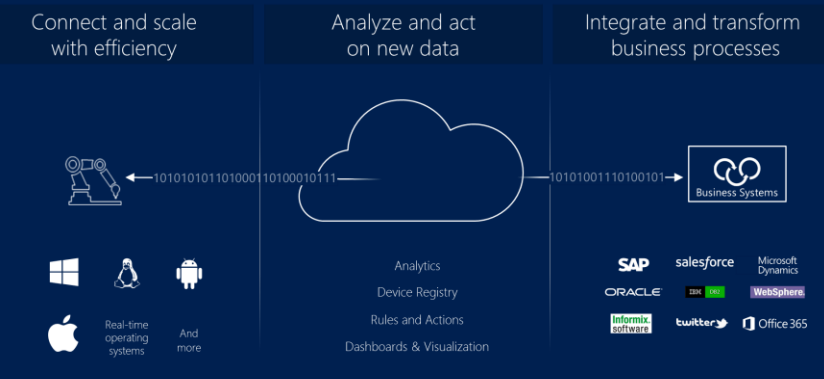
Learn more at <http://www.microsoft.com/en-us/server-cloud/internet-of-things/azure-iot-suite.aspx>
<https://azure.microsoft.com/en-us/services/iot-hub/>

Comprehensive solution - Connect millions of devices and integrate your business systems with new insights to transform your business.

Accelerate time to value - Get started quickly with preconfigured solutions for common IoT scenarios.

Rich partner network - Leverage a worldwide ecosystem of experienced IoT partners to tailor IoT solutions to your needs.

Capture and analyze untapped data to transform your business



- Start quickly with preconfigured solutions
- Get started in minutes
 - Modify existing rules and alerts
 - Add your devices and begin tailor to your needs
-
- Fine-tuned to specific assets and processes
 - Highly visual for your real-time operational data
 - Integrate with back-end systems

Devices and connectivity partners, such as:

System Integrators, such as:

Solution Providers (ISVs) such as:

Preconfigured Solutions

Remote Monitoring Available now

How to approach a remote monitoring project

Imagine if you could monitor thousands of devices located around the world without physically inspecting them

- | | | | | | |
|--|------------------------------|--|---------------------|---------------------------|---------------------------------------|
| 1 | 2 | 3 | 4 | 5 | 6 |
| Establish monitoring objectives and requirements | Profile the devices involved | Determine additional solution components | Categorize the data | Define alerts and actions | Operationalize the solution and scale |

Azure IoT Suite solutions come with pre-built sample scenarios that include:

- Background information on the business need and objectives
- Simulated devices and sample data
- Pre-set rules and alerts, pre-defined dashboards, and more

Predictive Maintenance Coming soon

How to approach a predictive maintenance project

Imagine if you could automatically identify and fix potential problems before they happen

- | | | | | | |
|-----------------------------|------------------------|------------------------|---------------------------|---|---------------------------|
| 1 | 2 | 3 | 4 | 5 | 6 |
| Identify the target outcome | Inventory data sources | Capture & combine data | Model, test and integrate | Validate model in a live operational scenario | Integrate into operations |

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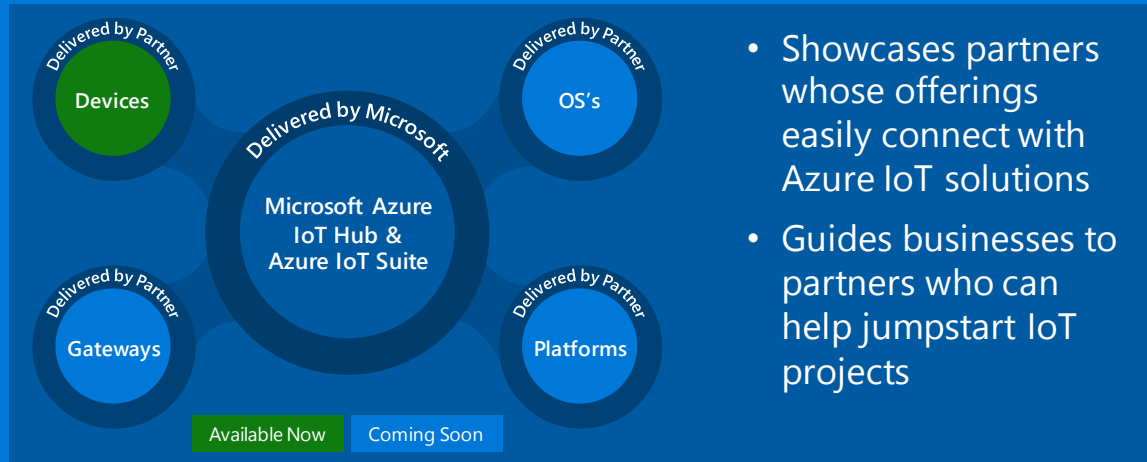
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Pricing

- **Azure IoT Suite** pricing averages roughly \$1.50 per device/month – more pricing details to be available soon
- **Azure IoT Hub** pricing details available at <https://azure.microsoft.com/en-us/pricing/details/iot-hub/>

Microsoft Azure Certified for IoT program

Program overview



Why should partners certify?



Extend your reach to new customers

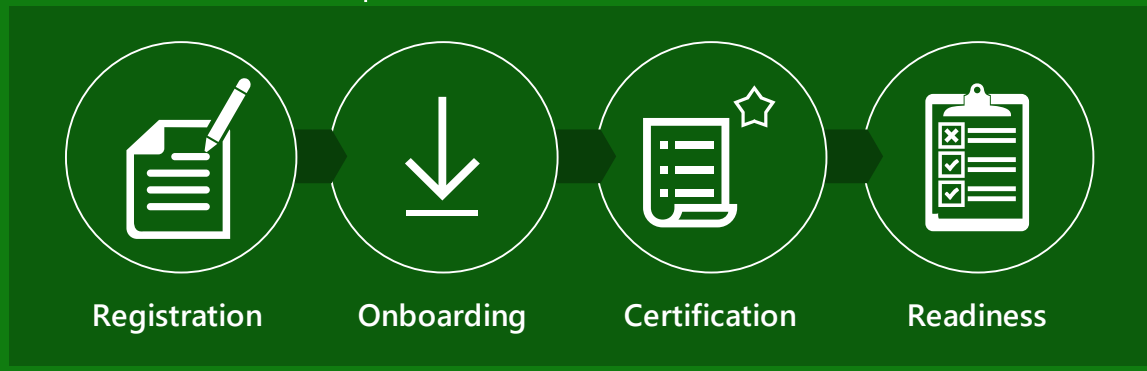


Get certified with ease



Work with a leader in IoT

Certification process



Core partner benefits



PR opportunities



Logo featured on
Microsoft sites



Exclusive Azure
Certified Badge



Learn more at azure.com/certifiedforiot