AtliQ Hardwares



FILTERS

region All market All division All customer All FY year 2019

P&L BY FISCAL YEARS

All values in USD

Note:-21 vs 20 is not part of pivot table

Quarters

	Q 1				Q2						Q 4		Grand To	
Metrics	Sep		Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net Sales		6.46M	8.04M	10.74M	11.44M	6.52M	6.08M	6.41M	6.32M	6.49M	6.18M	6.48M	6.31M	87.48M
Total COGS		3.82M	4.66M	6.28M	6.70M	3.86M	3.53M	3.75M	3.71M	3.84M	3.59M	3.79M	3.70M	51.24M
Gross Margii	r	2.64M	3.37M	4.45M	4.73M	2.67M	2.55M	2.66M	2.62M	2.65M	2.60M	2.69M	2.61M	36.24M
GM%		40.87%	41.97%	41.49%	41.39%	40.87%	41.94%	41.45%	41.39%	40.79%	42.00%	41.48%	41.39%	41.43%

region All market All division All customer All

FY year

P&L BY FISCAL YEARS

All values in USD

Note:-21 vs 20 is not part of pivot table

2020 Quarters

Q1				Q2				Q3			Q4			Grand To						
	Metrics	Sep		Oct	Nov		Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug					
	Net Sales		17.10M	20.63M	28	.69M	29.90M	17.13M	15.93M	2.11M	7.76M	9.93M	14.88M	16.08M	16.54M	196.69M				
	Total COGS		10.64M	12.83M	18	.07M	18.89M	10.67M	9.92M	1.34M	4.83M	6.21M	9.34M	10.18M	10.45M	123.37M				
	Gross Margir	r	6.46M	7.79M	10	.63M	11.01M	6.47M	6.01M	0.77M	2.93M	3.72M	5.55M	5.90M	6.08M	73.32M				
	GM%		37.77%	37.78%	37	.04%	36.81%	37.75%	37.74%	36.68%	37.73%	37.49%	37.27%	36.68%	36.79%	37.28%				

region All market All division All customer All

FY year

P&L BY FISCAL YEARS

All values in USD

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2021 Quarters

Q1					Q2			Q3				Q4		Grand To	
Metrics	Sep		Oct	Nov		Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net Sales		44.82M	54.59M	7	74.34M	78.06M	44.79M	41.82M	43.95M	43.54M	44.40M	41.47M	44.05M	43.05M	598.88M
Total COGS		28.39M	34.65M	4	47.36M	49.76M	28.36M	26.54M	27.97M	27.72M	28.13M	26.35M	28.03M	27.44M	380.71M
Gross Margii	r	16.43M	19.94M	2	26.98M	28.30M	16.43M	15.28M	15.98M	15.82M	16.27M	15.11M	16.02M	15.61M	218.16M
GM%		36.65%	36.52%	3	36.29%	36.26%	36.68%	36.53%	36.37%	36.33%	36.63%	36.45%	36.37%	36.26%	36.43%

NET SALES COMPARISON

21 VS 20	162.06%	164.68%	159.10%	161.05%	161.40%	162.49%	1981.59%	461.21%	347.02%	178.64%	173.93%	160.31%	204.48%
20 VS 10	166 75%	170.02%	162 17%	163 3/1%	165 89%	167 57%	1991 88%	473.80%	353 10%	182 29%	175 28%	162 52%	208 59%

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