1. id

<class 'str'>

Nulls: False

Unique values: 32849

Max length: 36

2. firstname

<class 'str'>

Nulls: True

Unique values: 5290

5 most frequent values:

Jennifer: 389

Lisa: 375

John: 319

Karen: 291

David: 287

Max length: 20

3. lastname

<class 'str'>

Nulls: False

Unique values: 17492

5 most frequent values:

Smith: 222

Johnson: 206

Brown: 140

Miller: 126

Jones: 123

Max length: 35

4. postalcode

<class 'str'>

Nulls: True

Unique values: 15650

5 most frequent values:

20817.0: 316

10577.0: 196

10504.0: 177

10036.0: 174

77299.0: 136

Max length: 34

5. city

<class 'str'>

Nulls: True

Unique values: 3566

5 most frequent values:

New York: 1470

Houston: 1072

Dallas: 610

Atlanta: 401

Washington: 379

Max length: 39

6. state

<class 'str'>

Nulls: True

Unique values: 78

5 most frequent values:

TX: 3867

CA: 3433

NY: 2600

PA: 1522

IL: 1424

Max length: 21

7. country

<class 'str'>

Nulls: False

Values: CA, US

8. address1

<class 'str'>

Nulls: True

Unique values: 4192

5 most frequent values:

700 Anderson Hill Road: 183

1 New Orchard Road: 164

6801 Rockledge Drive: 160

80 Strand: 134

10400 Fernwood Road: 126

Max length: 45

9. areaCode

<class 'int'>

Nulls: True

Min: 201

Max: 989

Median: 606.0

Unique values: 306

5 most frequent values:

212: 887

800: 652

972: 543

713: 518

303: 358

10. phone

<class 'str'>

Nulls: True

Unique values: 19733

5 most frequent values:

1.0: 937

212.0: 373

44.0: 257

800-433-2652: 184

301-897-6000: 175

Max length: 123

11. email

<class 'str'>

Nulls: True

Unique values: 29004

5 most frequent values:

jackie.powell@bmhcc.org: 2

dmcneill-waters@graniteschools.org: 2

jflynn@abacuscorporation.com: 2

jill.bowers@richlandhospital.com: 2

jsaville@syndeohro.com: 2

Max length: 139

12. title

<class 'str'>

Nulls: True

Unique values: 11816

5 most frequent values:

Human Resources Manager: 2061

Human Resources Director: 1413

Director Human Resources: 1257

Human Resources Executive: 941

Vice President Human Resources: 741

Max length: 200

13. managementLevel

<class 'str'>

Nulls: True

Unique values: 6

5 most frequent values:

DIRECTOR: 10699

VP: 9456

MANAGER: 7776

UNKNOWN: 3568

C-LEVEL: 1221

Max length: 10

14. companyId

<class 'str'>

Nulls: True

Unique values: 15371

5 most frequent values:

f4946ec8-3e26-4fb7-8e92-2a49495f043f: 197

d1de919d-6430-4366-b4df-c58a67342f57: 185

d297bcd2-dcfa-459a-8be9-178fc39c6760: 184

b7295887-b875-49d2-8683-13d5e16bfeaf: 158

7c1133f6-283a-459f-b41c-39d581cb5677: 134

Max length: 36

15. companyname

<class 'str'>

Nulls: True

Unique values: 15079

5 most frequent values:

PepsiCo: 197

Lockheed Martin-CO-Denver: 185

International Business Machines Corporation (IBM): 184

Marriott International, Inc.: 158

Pearson VUE: 134

Max length: 88

16. company.duns

<class 'int'>

Nulls: True

Min: 1008986

Max: 985572607

Median: 74901380

Standard Deviation: 306608808.04212874

Unique values: 8195

5 most frequent values:

1287762: 197

834951691: 185

1368083: 184

13005702: 159

57156663: 105

17. company.employee

<class 'str'>

Nulls: True

Unique values: 1452

5 most frequent values:

1K - 10K: 2208

10K - 50K: 1490

> 10000: 1402

250 - 1000: 1301

25,000 to less than 100,000: 1151

Max length: 27

18. company.naicsCode

<class 'int'>

Nulls: True

Min: 32411

Max: 928120

Median: 485510

Standard Deviation: 144057.31678874826

Unique values: 838

5 most frequent values:

622110: 780

611310: 427

522110: 399

611110: 372

325412: 362

19. company.revenue

<class 'str'>

Nulls: True

Unique values: 4160

5 most frequent values:

$1 bil and above: 2430

> 1 Billion: 2265

> $1B: 2004

$10 - 50M: 1197

$0 - 1M: 739

Max length: 30

20. lastCallDate

<class 'datetime.date'>

Nulls: True

Min: 2013-01-02

Max: 2016-09-14

Unique values: 841

5 most frequent values:

2014-10-02: 216

2015-10-07: 214

2014-10-06: 179

2015-10-06: 139

2015-09-30: 137

21. lastCallResult

<class 'str'>

Nulls: True

Values: REJECTED, CONTACTED, VERIFIED

Row count: 32849