# E-Commerce Hybrid Recommendation System

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Abstract—Internet is accelerating and changing the way in which day by day errands, for example, online shopping, taking care of utility tabs, observing new films, imparting, and so forth., are accomplished. The move to web based shopping has made it officeholder on makers and retailers to alter for clients' needs while giving a larger number of choices than were conceivable before.E-commerce is an web based exchanging framework that facilitates exchanges for the two merchants and purchasers without having to meet face to face. The pervasiveness of online business has expanded challenge among merchants, consequently the clients of internet business needs to expand their presentation, one of them by utilizing proposal system. This inquire about builds up a half breed suggestion framework for web based business that actualizes Content-based Filtering and Collaborative Filtering methods, which will process the likenesses of item portrayal (Based on Title, Brand and shading). In analyze results, we found the suggestions for the comparable products. In this situation, we examine about regular recommender frameworks procedures that have been utilized and their related exchange offs.

## I. INTRODUCTION

E-Commerce and retail organizations are utilizing the intensity of information and boosting deals by actualizing recommender frameworks on their sites. The utilization instances of these frameworks have been relentlessly expanding inside the most recent years and it's an extraordinary time to jump further into this astounding AI system.

### A. What is a Recommender system?

With the prevalence of Internet and fast improvement of web based business, some outstanding e-commerce sites, for example, Amazon, Flipkart, E-bay and so forth., built up a suggestion framework to give customized data proposal administrations to clients. Internet business proposal framework is utilized by web based business destinations to give merchandise data and exhortation to clients, and mimic the shop deals laborers to help clients effectively finishing the buy procedure. Internet business suggestion framework has been incredibly created both in principle and practice, particularly the examination of the suggested technique is the center of which, so to embrace which prescribed strategy is basic for the adequacy and productivity of the recommendation framework.

## B. Why use Recommender system?

Organizations utilizing recommender frameworks center around expanding deals because of extremely customized offers and an improved client experience. Suggestions ordinarily accelerate looks and make it simpler for clients to get to content they're keen on, and shock them with offers they would have never scanned for. In addition, organizations can pick up and hold clients by conveying messages with connections to new offers that meet the beneficiaries' advantages, or recommendations of movies and TV shows that suit their profiles. The client begins to feel known and comprehended and is bound to purchase extra items or expend progressively content. By comprehending what a client needs, the organization increases upper hand and the risk of losing a client to a contender diminishes. Giving that additional incentive to clients by remembering proposals for frameworks and items is engaging. Moreover, it enables organizations to position in front of their rivals and in the end increment their profit.

### C. Various methods of Recommender system.

Prescribed techniques incorporate information designing, content-based proposal strategies, cooperative sifting suggestion technique, cross breed proposal techniques and information mining. Content-put together sifting strategies are based with respect to a portrayal of the thing and a profile of the client's preferences. These techniques are most appropriate to circumstances where there is known information on a thing (name, area, depiction, and so on.), yet not on the client. Content-based recommenders treat suggestion as a client explicit characterization issue and gain proficiency with a classifier for the client's preferences dependent on item features. At present, the community oriented sifting technique is the best proposal approach.

## II. RELATED WORK

The Implementation of Collaborative Filtering was first performed by (Goldberg, Nichols, Oki, and Terry, 1992). The framework assembled spun around a little network that has a constrained extension. Notwithstanding, this is impossible for a more extensive network where people don't have any acquaintance with one another. Moreover, with different frameworks that utilization the Collaborative strategy as done by Schafer, J.B. et.al. (2007), that utilization the balanced

cosine closeness technique. While the exploration directed by GroupLens investigate framework (Resnick, Iacovou, Suchak, Bergstrom, and Riedl, 1994), (Konstan et al., 1997)] gives collective sifting answers for news and motion picture destinations. While look into identified with Content-based sifting is finished by Robin van Meteren and Maarten van Someren, (2010) who assembled proposal framework utilizing PRES (Personalized Recommender System) which can offer recommendation to client by making dynamic hyperlink for sites that contain assortment of articles about home improvement.Rather than the technique for content-based sifting and communitarian sifting being done independently, an exploration led by Vibhor Kant and Kamal K. Bharadwaj, (2012) and Songjie Gong (2012) consolidates the two strategies. In their examination, the nature of suggestion result is improved by consolidating two techniques and fuzzyfication of the likeness esteem. The aftereffect of the half and half blend gives palatable outcomes. That is the thing that rouse us to direct research by consolidating two strategies, Collaborative Filtering and Content based Filtering methods in our own particular manner.

# III. IMPLEMENTING A RECOMMENDER SYSTEM IN E-COMMERCE

This area portrays the two techniques that underlie the premise of this exploration: Content based filtering and Collaborative filtering.

## A. Content Based Filtering

Content-based filtering methods are based on a description of the item and a profile of the user's preferences. These methods are best suited to situations where there is known data on an item (title,brand,color, etc.), but not on the user. Content-based recommenders treat recommendation as a user-specific classification problem and learn a classifier for the user's likes and dislikes based on product features.

1) Text Based product similarity: Each title is changed over into N dimensional vector. This procedure is finished by Tf-Idf. Each title is considered as an archive and all the archive aggregately called as corpus.Calculate TF(Term Frequency) and IDF(Inverse Document Frequency) for each word in record.

$$TF - IDF = (C(w,d)/T(w,d)) * log(N/dw)$$
 (1)

C(w,d)- Count of specific word in the Corpus T(w,d)- Total include of words in the Corpus N-No of records dw-No of records that the specific word present

2) Text semantics based product similarity: This reveal us semantic likenesses of a word in a corpus by making 300 dimensional vector. Word2vec is one those calculations which tells semantic connection among word in the Corpus. To actualize this we are taking google's word2vec since it is comprised of enormous corpus. This Word2vec really tells us how a word happens in nearness of different words that are available in an archive.

3) Image Based Product Similarity: The main idea here is to recommend products based on the image of the main product. It takes every aspect of image like the boundary, designs or any certain patterns that can be visible on the input image. The algorithm that we took to implement Convolutional Neural Networks is VGG-16.VGG-16 has a total of 16 layers comprising Convolution, Max pooling , Fully connected and softmax layers. The preprocessing before applying VGG-16 here is, Every input image is converted to 224 x 224 x 3 dimension.

## B. Collaborative Filtering

Collaborative filtering makes recommendations based on other people - some people collaborate to come up with recommendations. It works as follows - suppose the task is to recommend a product to user A. Then it will be searched among other users of the site to find one that is similar to the user A in the product she/he enjoys. Collaborative filtering can be user based (user based collaborative filtering) or item based (item based collaborative filtering).

1) Correlation Similarity: In Correlation Similarity, the closeness between two products is determined utilizing a factual strategy called Pearson Correlation. To figure the connection esteem between two products, the rating esteem that doesn't have a couple on a similar client is prohibited from the estimation. For instance, a client set is signified by U, which doles out appraisals to items A and B. At that point the connection estimation of the two things can be communicated

$$r = \frac{\sum_{i=1}^{n} (x_i - \overline{x})(y_i - \overline{y})}{\sqrt{\sum_{i=1}^{n} (x_i - \overline{x})^2 (y_i - \overline{y})^2}}$$
(2)

where

x<sub>i</sub>- denotes the rating of user u on item i.

 $\overline{x}$ - is the average rating of the ith item.

y<sub>i</sub>- denotes the rating of user u on item i.

 $\overline{y}$  - is the average rating of the ith item.

2) Cosine Similarity: In this case, two items are considered as two vectors in user-space dimension m. Similarity between items is calculated by the cosine calculation of angles between two vectors. According to the principle of arithmetic, two vectors are said to be the same if they form an angle of 0  $^{\circ}$  (zero degrees), or the cosine is equal to 1 (one). Formally, similarity between items A and B, denoted by sim(A,B) is given by

$$cos(\boldsymbol{x}, \boldsymbol{y}) = \frac{\boldsymbol{x} \cdot \boldsymbol{y}}{||\boldsymbol{x}|| \cdot ||\boldsymbol{y}||}$$
(3)

#### IV. RECOMMENDATION PROCESS

Actually the main idea here is to recommend products based on all the aspects that play prominent role in suggesting a product. Product details such as title of the product, brand, colour are important in giving us similar results. Image ans user assigned ratings on products are also used in recommending similar products. We found similarity between products by finding euclidean distance between them. For finding euclidean distance, we need to convert our data into vector form. The

whole process is divided into two 1. Content based filtering in which suggestions are made only considering product's data like title, colour and image of the product.

In content based filtering,

- 1. We used TF-IDF and Word2Vec for converting title, colour, brand into vector. TF-IDF mainly focuses on important words that helps in suggestions while Word2Vec tells us the semantics of that text that we are giving. By applying TF-IDF on title, colour and brand, we get about 12k vector and word2vec gives about 300 dimensional vector. We concatenated both this vectors.
- 2. We used convolutional neural networks to tranform image into vector. VGG-16 was used here. Firstly images of products are resized to  $224 \times 224 \times 3$ . Vgg-16 algorithm is applied on this new image data to get vector form. Softmax layer is neglected to get vector. We get a vector of 25k for a image.

Vectos obtained from above are concatenated to get one final vector. This is the vector that is obtained from content based filtering. We calculate euclidean distance between vectors obtained from all the product which is ultimately the similarity between products.

In Collaborative filtering.

Collaborative filtering gives us products based on user's ratings. Here we observe different users behaviour on same product. Based on that we recommend similar products to users. Utility matrix is calculated on all database of user' ratings. This matrix actually tells us what product's ratings are useful in recommending. This matrix is made fit into SVD for dimentional reduction. After dimentional reduction, it is easy for computing correlation coefficient. This coefficient tells us about how products are related based on the ratings.

Using both euclidean distance obtained from content based filtering and correlation coefficient obtained from collaborative filtering, we find cosine similarity by assigning certain weights to specific algorithm based on our requirement and product category.

## V. FUTURE SCOPE

So far we just gotten outcomes dependent on content mining,image and the client ratings that are given to items from the substance that is accessible.

In our future work, we are going to take client audits and do semantic examination utilizing word2vec on the client surveys and characterize items dependent on the outcomes and afterward annexing the outcome with the past substance based methods to get a lot of exact information identified with search inquiry. The following stage of our future work is to embrace a total half and half calculation to perceive how the combination of community oriented and content-based separating strategies can gives us a superior. collaborative filtering includes user-user relation and recommends according to user past history. Recommendation contrasted with the embraced system in this. This expansion of CNN and hybrid filtering makes it the best calculation to deliver recommended items

### VI. CONCLUSION

In this project we utilized various Data Cleaning methods to ensure that our frameworks can perform required tasks fundamental for the undertaking. At that point we utilized joined Content Based systems to get the required results. According to the exploratory outcomes, the technique for highlight extraction dependent on TF-IDF and word2vec combination can be utilized for mining user models. Going for the inadequacies of the present content vector portrayal technique, we embraced the advantages of Word2Vec by consolidating Word2Vec and TF-IDF, and proposed another element extraction calculation in light of the Word2Vec vector. Finding separation between this consolidated tf-idf word2vec vector gives us preferable outcomes over when are utilized alone. We took picture of the items what's more, applied CNN on them to get examples and states of pictures. This CNN dispenses each picture of item with 25k vector and discovers separation between the vectors to get comparability between items. The community oriented sifting is finished utilizing client rating on items. We discover similitude between items utilizing connection between items dependent on evaluations given to them. We are checking each part of an item to prescribe the best closer items to it.

#### VII. ACKNOWLEDGMENT

We have taken endeavors in this project. In any case, it would not have been conceivable without the benevolent help and help of numerous people and associations. We might want to stretch out our earnest gratitude to every one of them. We are profoundly obligated to Dr. Amit Kumar for their direction and consistent supervision just as for giving important data with respect to the task likewise for their help in finishing the undertaking. We might want to offer my thanks towards our companions for their thoughtful co-activity and support which helped us in fulfillment of this project. We might want to offer our extraordinary thanks and gratitude to industry people for giving us such consideration and time. Our thanks and thanks additionally go to our associate in building up the undertaking and individuals who have eagerly helped us out with their capacities.

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