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## Matthew Hinojos Professional Development Program

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Dear Hiring Manager,

I am so excited that I have the opportunity to apply for a company as great as Niagara Bottling. I am especially interested in the Professional Development Program. I have an engineering background through my education and my professional career, however I have always had a strong entrepreneurial spirit. I am always looking for new things to learn and new ways to make money or creative ways to solve problems. It is this combination of the two that makes me believe that I am a great fit for the program.

I have been a part of a team my whole life, from playing on sports teams, coaching sports teams, and now working having had worked with fellow students and coworkers. I love seeing what it takes to bring a team together to achieve a common goal. I have especially enjoyed leading many of these teams. Through my academic and professional career, I have had the opportunity to lead multiple times, on school projects, running meetings at work and presenting in front of a group. I love presenting in front of a group as it feels like I have the opportunity to lead in real time, I love the thought process and attention to detail it takes to get up in front of people and present. I also try to lead in my personal life as well, I spend a lot of time searching for new concepts and ideas from reading books or through online research. This is something that I get so excited about that I will often times organize my friends together so that I can present and teach these concepts to them as well. Through my time as a systems engineer, I have learned and have been exposed to things I would have never learned in school. I have sat in on many project meetings with my team and clients. I have worked along side project managers seeing not just the design work of a project but the organization that is crucial to making an effective project. I have worked on multiple design teams where we worked together to solve new and interesting problems on a day to day basis.

I enjoy being an engineer, the constant opportunity to solve new and interesting problems is exhilarating. However, I also enjoy interactions and working with people and that sometimes is missing in my work as an engineer. I am excited for a role like this because although I may not be able to use my technical skills as an engineer, I will be able to use my practical skill of problem solving while also working hand in hand with people on a team. I have always been a good engineer, but I have always felt that my ability to connect with people and lead has not been fully utilized. I am honored to be considered for such an amazing role and thank you for your time and consideration.

Sincerely, Matthew Hinojos