

# Matthew Kiedaisch

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## EDUCATION

**The University of Texas at Austin**, Austin, TX

May 2028

*Bachelor of Science in Mathematics*

- Dell Scholar | Pi Kappa Phi | UT Math Club
- Relevant Coursework: Multivariable Calculus, Python, Linear Algebra, Discrete Mathematics

## PROJECTS

- **NHL Playoff Simulation**: Developed an NHL playoff predictor using Python, Elo ratings, and Monte Carlo simulations; cleaned historical data using SQL and tracked simulation outputs with Excel. Built a public-facing Streamlit interface.
- **Portfolio - Ongoing**: Created a personal Streamlit site to showcase projects in analytics and finance, including dashboards and Python-powered models.

## EXPERIENCE

**Vivint Smart Home**, Austin, TX

Jan 2025 – Apr 2025

*Sales Representative*

- Executed over 150 door-to-door client engagements across 3 weeks, converting at an 18% rate during peak cycle. Adapted sales strategy in real time to handle objections and client concerns
- Adapted sales scripts in real time to handle objections and close deals, resulting in a 30% improvement in daily target consistency compared to week one.
- Operated independently in a competitive, fast-paced sales environment while collaborating with team leads to refine outreach strategies and using organized lead tracking to consistently improve personal performance metrics.

**Rawlins' Carpet Cleaning**, Mesquite, TX

Jun 2024 – Aug 2024

*Customer Service Representative*

- Delivered high-quality phone support by managing 20–30 daily customer interactions, resolving service issues and billing concerns with professionalism.
- Scheduled and coordinated technician appointments across multiple routes, improving daily operational flow and customer wait times.

## LEADERSHIP & COMMUNITY INVOLVEMENT

**Pi Kappa Phi**, Austin, TX

Jan 2025 - Present

*Founding Father*

- Supported early chapter operations and coordinated recruitment for UT's Zeta Theta chapter

**Texas Finance Derivatives**, Austin, TX

Aug 2024 - Present

*Member*

- Developed skills in options, futures, and quantitative strategies through team projects and meets

**UT Austin Bodybuilding Club**, Austin, TX

*Member*

Jan 2025 – Present

- Maintained physical fitness discipline and contributed to community motivation

## SKILLS

**Technical /Computer Skills:** Excel (VLOOKUP, Pivot Tables, Dashboards), Python (Pandas, Matplotlib), Streamlit, SQL (basic querying for data cleaning and aggregation tasks), Data Cleaning, Data Visualization, Client Engagement

**Certifications:** Adobe Certified Professional in Digital Video Using Adobe Premiere Pro