Matthew Kiedaisch

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EDUCATION

The University of Texas at Austin, Austin, TX

May 2028

Bachelor of Science in Mathematics

- Dell Scholar | Pi Kappa Phi | UT Math Club
- Relevant Coursework: Multivariable Calculus, Python, Linear Algebra, Discrete Mathematics

PROJECTS

- NHL Playoff Simulation: Developed an NHL playoff predictor using Python, Elo ratings, and a Monte Carlo simulation to simulate bracket outcomes with a public-facing Streamlit interface.
- <u>Portfolio</u> **Ongoing:** Created a personal Streamlit site to showcase projects in analytics and finance, including dashboards and Python-powered models.

EXPERIENCE

Vivint Smart Home, Austin, TX

Jan 2025 – Apr 2025

Sales Representative

- Executed over 150 door-to-door client engagements across 3 weeks, converting at an 18% rate during peak cycle. Adapted sales strategy in real time to handle objections and client concerns
- Adapted sales scripts in real time to handle objections and close deals, resulting in a 30% improvement in daily target consistency compared to week one.
- Operated independently in a competitive, fast-paced sales environment while collaborating with team leads to refine outreach strategies and using organized lead tracking to consistently improve personal performance metrics.

Rawlins' Carpet Cleaning, Mesquite, TX

Jun 2024 - Aug 2024

Customer Service Representative

- Delivered high-quality phone support by managing 20–30 daily customer interactions, resolving service issues and billing concerns with professionalism.
- Scheduled and coordinated technician appointments across multiple routes, improving daily operational flow and customer wait times.

LEADERSHIP & COMMUNITY INVOLVEMENT

Pi Kappa Phi, Austin, TX

Jan 2025 - Present

Founding Father

Supported early chapter operations and coordinated recruitment for UT's Zeta Theta chapter
UT Math Club, Austin, TX
Aug 2024 - Present
Member

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Participated in problem-solving seminars and academic meetups for technical growth

UT Austin Bodybuilding Club, Austin, TX

Member Jan 2025 – Present

Maintained physical fitness discipline and contributed to community motivation

SKILLS

Technical /Computer Skills: : Intermediate Python, Intermediate Excel, Mathematical Modeling, Data Analysis **Languages:** Conversational Spanish

Certifications: Adobe Certified Professional in Digital Video Using Adobe Premiere Pro