# Week 3 Lecture - Multiple Linear Regression

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# This lecture introduces basic concepts and presents examples of various regression techniques.

- Multiple linear regression
- Non-linear regression
  - Interaction Terms of X Variables
  - Polynomial Regressions
  - Transformations of the response and explanatory variables
- A collection of helpful R functions for regression analysis



# Multiple Linear Regression

In multiple linear regression, the expected value of  $Y_i$  given  $X_{1i}, X_{2i}, ..., X_{pi}$  is:

$$E(Y_i) = \alpha + \beta_1 X_{1i} + \beta_2 X_{2i} + \dots + \beta_p X_{pi}$$

for i = 1, 2, 3, ..., n

 $Y_i$  has a **normal distribution** with **standard deviation**  $\sigma$ . It is the random component of the model, which has a normal distribution.

The response variable is Y, and Xs are continuous explanatory variables. The parameters are  $\alpha, \beta_1, \beta_2, ..., \beta_p$ :

- The *intercept* is  $\alpha$ : The value of Y when  $X_1 = X_2 = ... = X_p = 0$
- We interpret  $\beta_j$  as the average effect on Y of a one unit increase in  $X_j$ , holding all other predictors fixed.

# Multiple Linear Regression...

Here the *estimated model* is:

The expected value of Y given X is

(OR) 
$$E(\hat{Y}) = \hat{\alpha} + \hat{\beta}_1 X_1 + \hat{\beta}_2 X_2 + \dots + \hat{\beta}_p X_p$$
$$\hat{Y} = \hat{\alpha} + \hat{\beta}_1 X_1 + \hat{\beta}_2 X_2 + \dots + \hat{\beta}_p X_p$$

In the advertising example, the estimated model becomes

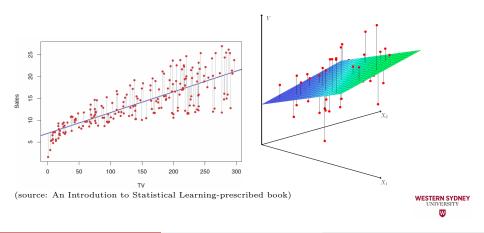
$$E(\hat{Sales}) = \hat{\alpha} + \hat{\beta}_1 TV + \hat{\beta}_2 Radio + \hat{\beta}_3 Newspaper$$

(OR) 
$$Sa\hat{l}es = \hat{\alpha} + \hat{\beta}_1 TV + \hat{\beta}_2 Radio + \hat{\beta}_3 Newspaper$$



## Parameter Estimation

Recall the parameter estimation in simple linear regression. Here also parameters are estimated by minimizing the sum of squared residuals.



# Import the Data Set "Advertising"

```
Advertising <- read.csv("Advertising.csv")
attach(Advertising)
names(Advertising)
```

```
## [1] "TV" "Radio" "Newspaper" "Sales"
```

#### head(Advertising)

```
TV Radio Newspaper Sales
##
    230.1 37.8
                    69.2 22.1
## 1
## 2 44.5 39.3
                    45.1 10.4
## 3 17.2 45.9
                    69.3 9.3
## 4 151.5 41.3
                    58.5 18.5
## 5 180.8 10.8
                    58.4 12.9
## 6
    8.7 48.9
                    75.0 7.2
```



# Multiple Linear Regression

#### R code

```
model=lm(Sales-TV+Radio+Newspaper)
summary(model)
```

```
## Call:
## lm(formula = Sales ~ TV + Radio + Newspaper)
##
## Residuals:
      Min
               10 Median
                                     Max
## -8.8277 -0.8908 0.2418 1.1893 2.8292
##
## Coefficients:
               Estimate Std. Error t value Pr(>|t|)
##
                         0.311908 9.422 <2e-16 ***
## (Intercept) 2.938889
## TV
               0.045765
                         0.001395 32.809 <2e-16 ***
## Radio
             0.188530 0.008611 21.893 <2e-16 ***
## Newspaper -0.001037
                         0.005871 -0.177
                                           0.86
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 1.686 on 196 degrees of freedom
## Multiple R-squared: 0.8972, Adjusted R-squared: 0.8956
## F-statistic: 570.3 on 3 and 196 DF, p-value: < 2.2e-16
```



# Degree of scatter

- Residual standard error: 1.686 on 196 degrees of freedom
- Multiple R-squared: 0.8972
- Adjusted R-squared: 0.8956
- F-statistic: 570.3 on 3 and 196 DF
- p-value:  $< 2.2e-16 (2.2 \times 10^{-16})$

Linear relationship between Sales and TV, and Sales and Radio are significant

Linear relationship between Sales and Newspaper are  $\bf NOT$  significant.

\*Why?



# ANOVA Table and critical value of F:

anova(model)

## [1] 2.650677



#### Better model

```
modelB=lm(Sales~TV+Radio)
summary(modelB)
##
## Call:
## lm(formula = Sales ~ TV + Radio)
##
## Residuals:
##
      Min
          10 Median
                              30
                                    Max
## -8.7977 -0.8752 0.2422 1.1708 2.8328
##
## Coefficients:
              Estimate Std. Error t value Pr(>|t|)
##
## (Intercept) 2.92110 0.29449 9.919 <2e-16 ***
## TV
              0.04575 0.00139 32.909 <2e-16 ***
              0.18799 0.00804 23.382 <2e-16 ***
## Radio
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 1.681 on 197 degrees of freedom
## Multiple R-squared: 0.8972, Adjusted R-squared: 0.8962
## F-statistic: 859.6 on 2 and 197 DF, p-value: < 2.2e-16
```

# 95% confidence intervals for the estimated parameters

```
confint(modelB)
```

```
## 2.5 % 97.5 %
## (Intercept) 2.34034299 3.50185683
## TV 0.04301292 0.04849671
## Radio 0.17213877 0.20384969
```



# ANOVA Table and critical value of F:

```
anova(modelB)
```

## Analysis of Variance Table



Recall, in simple linear regression, we checked the hypotheses  $\beta_1 = 0$  vs  $\beta_1 \neq 0$  to determine whether there is a significant relationship between the response and the predictor.

In multiple linear regression, by using F - statistic, we can the test the following;

$$H_0: \beta_1 = \beta_2 = \dots = \beta_p = 0$$

 $H_1$ : at least one  $\beta_i \neq 0$ 

(p is the number of predictors)

## [1] 3.041753



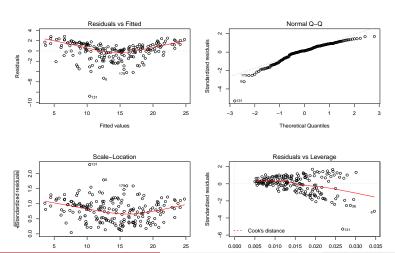
# Accepted Model

$$E(\hat{Sales}) = 2.92110 + 0.04575TV + 0.18799Radio$$
 (OR) 
$$\hat{Sales} = 2.92110 + 0.04575TV + 0.18799Radio$$



# Assumption checking

```
par(mfrow=c(2,2))
plot(modelB)
```





## Variable selection

- The direct approach is to compute the least squares fit for all possible subsets and then choose between them based on some criterion.
- However we often cannot examine all possible methods. There are  $2^p$  of them; p= number of predictors.
- Commonly used approches;
  - Forward Selection
  - Backward Selection
  - Mixed (Stepwise) selection



## Foward Selection

- Begin with the **null model** (model with an intercept, no predictors)
- Fit p simple linear regressions and add to the null model the variable that results in the lowest residial/error sum of squares
- Add to that model the variable that results in the lowest residial/error sum of squares amongst all two-varible models
- Continue until some stopping rule is satisfied (when all remaining variables have p-value above some threshold)



## Foward Selection ctd...

#### Step1:

	Model	Residual Sum of Squares
fit1	lm(Sales~TV)	2102.5
fit2	lm(Sales~Radio)	3618.5
fit3	lm(Sales~Newspaper)	5134.8

#### Step 2:

	Model	Residual Sum of Squares
fit4	lm(Sales~TV+Radio)	<b>556.9</b>
fit5	lm(Sales~TV+Newspaper)	1918.6

#### Step 3:

	Model	Residual Sum of Squares	
fit6	lm(Sales~TV+Radio+Newspaper)	556.8	WE

#### Foward Selection ctd...

However, in fit6, the Newspaper variable is **not significant**. Therrefore we may select the fit4 as the best fit.

codes for above analysis;

```
fit1 <- lm(Sales-TV)
anova(fit1)
fit2 <- lm(Sales-Radio)
anova(fit2)
fit3 <- lm(Sales-Newspaper)
anova(fit3)

fit4 <- lm(Sales-TV+Radio)
anova(fit4)
fit5 <- lm(Sales-TV+Newspaper)
anova(fit5)

fit6 <- lm(Sales-TV+Radio+Newspaper)
anova(fit6)</pre>
```

## **Backward Selection**

- Start with all variables in the model
- Remove the variable with the largest *p*-value (the variable which is the least significant)
- Consider the new (p-1)-variable model, and remove the variable with the largest p-value
- Continue until some stopping rule is satisfied (we may stop when all remaining variables have a significant p value)



#### Backward Selection ctd...

m1 <- lm(Sales~TV+Radio+Newspaper)

#### Step 1:

summarv(m1)

```
##
## Call:
## lm(formula = Sales ~ TV + Radio + Newspaper)
##
## Residuals:
      Min
              10 Median
                                     Max
## -8 8277 -0 8908 0 2418 1 1893 2 8292
##
## Coefficients:
##
               Estimate Std. Error t value Pr(>|t|)
## (Intercept) 2.938889
                                  9 422
                                           <2e-16 ***
                         0.311908
## TV
           0.045765
                         0.001395 32.809 <2e-16 ***
## Radio
           0.188530
                         0.008611 21.893
                                          <2e-16 ***
## Newspaper -0.001037
                         0.005871 -0.177
                                           0.86
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 1.686 on 196 degrees of freedom
## Multiple R-squared: 0.8972, Adjusted R-squared: 0.8956
## F-statistic: 570.3 on 3 and 196 DF, p-value: < 2.2e-16
```



#### Step 2:

```
m2 <- lm(Sales~TV+Radio)
summary(m2)
##
## Call:
## lm(formula = Sales ~ TV + Radio)
##
## Residuals:
##
      Min
               10 Median
                               30
                                      Max
## -8.7977 -0.8752 0.2422 1.1708 2.8328
##
## Coefficients:
##
              Estimate Std. Error t value Pr(>|t|)
## (Intercept) 2.92110
                          0.29449 9.919 <2e-16 ***
## TV
               0.04575
                          0.00139 32.909 <2e-16 ***
## Radio
               0.18799
                          0.00804 23.382 <2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 1.681 on 197 degrees of freedom
## Multiple R-squared: 0.8972, Adjusted R-squared: 0.8962
## F-statistic: 859.6 on 2 and 197 DF. p-value: < 2.2e-16
```

All the variables are significant. We may select this model.



# Mixed (Stepwise) Selection

- This is a combination of forward and backward selection.
- Start with forward selection and after each step in which a variable was added, all variables in the model are checked to see if their significance has been reduced below the specified tolerance level.
- If a nonsignificant variable is found, it is removed from the model.
- ullet Continue these foward and backward steps untill all variables in the model have a sufficiently low p-value.



## Model Selection

Various criteria can be used to judge the quality of a model. These incluses;

- Akaike Information Criterian (AIC)
- Bayasian Information Criterian (BIC)
- Mallow's  $C_p$
- Adjusted  $R^2$

etc...



# Quick codes for variable selection

Forward Selection

```
step(lm(Sales~1), direction = "forward", scope = ~TV+Radio+Newspaper)
```

Backward Selection

```
step(lm(Sales~TV+Radio+Newspaper), direction = "backward")
```

Mixed Selection

```
step(lm(Sales~TV+Radio+Newspaper), direction = "both")
```



## Extensions of the Linear Model

# Removing the additive assumption: Interactions and Nonlinearity Interactions:

- In our previous analysis of the Advertising data, we assumed that the effect on sales of increasing one advertising medium is independent of the amount spent on the other media.
- For example, the linear model

$$E(Sales) = \beta_0 + \beta_1 \text{TV} + \beta_2 \text{Radio} + \beta_3 \text{Newspaper}$$

states that the average effect on sales of a one-unit increase in TV is always  $\beta_1$ , regardless of the amount spent on radio.



## Interactions - continued

- But suppose that spending money on radio advertising actually increases the effectiveness of TV advertising, so that the slope term for TV should increase as radio increases.
- In this situation, given a fixed budget of \$100,000, spending half on radio and half on TV may increase sales more than allocating the entire amount to either TV or to radio.
- In marketing, this is known as a synergy effect, and in statistics it is referred to as an interaction effect.



# Modeling interactions - Advertising data

Model with Interactions takes the form

$$E(Sales) = \alpha + \beta_1 TV + \beta_2 Radio + \beta_3 TV.Radio$$

and the *estimated line* takes the form

$$E(\hat{Sales}) = \hat{\alpha} + \hat{\beta}_1 TV + \hat{\beta}_2 Radio + \hat{\beta}_3 TV.Radio$$

$$Sales = \hat{\alpha} + \hat{\beta}_1 TV + \hat{\beta}_2 Radio + \hat{\beta}_3 TV. Radio$$

model4=lm(Sales~TV+Radio+TV\*Radio)
summary(model4)



```
##
## Call:
## lm(formula = Sales ~ TV + Radio + TV * Radio)
##
## Residuals:
##
      Min
               1Q Median
                              3Q
                                     Max
## -6.3366 -0.4028 0.1831 0.5948 1.5246
##
## Coefficients:
##
               Estimate Std. Error t value Pr(>|t|)
## (Intercept) 6.750e+00 2.479e-01 27.233 <2e-16 ***
              1.910e-02 1.504e-03 12.699 <2e-16 ***
## TV
## Radio 2.886e-02 8.905e-03 3.241 0.0014 **
## TV:Radio 1.086e-03 5.242e-05 20.727 <2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.9435 on 196 degrees of freedom
## Multiple R-squared: 0.9678, Adjusted R-squared: 0.9673
## F-statistic: 1963 on 3 and 196 DF. p-value: < 2.2e-16
```



## **ANOVA**

#### anova(model4)

WESTERN SYDNEY

# Modeling interactions - Summary

#### Model 4

(OR)

$$Sa\hat{l}es{=}6.750 + (1.910 \times 10^{-2})TV + (2.886 \times 10^{-2})Radio + (1.0868 \times 10^{-3})TV. Radio + (1.0868 \times 10^{-3})TV. Radio$$

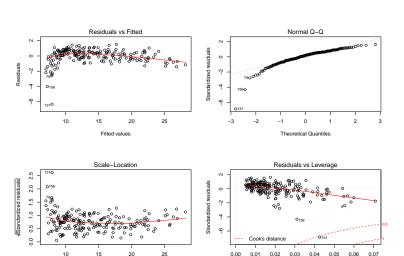
- Multiple R-squared: 0.9678
- Residual standard error: 0.9435 on 196 degrees of freedom
- F-statistic: 1963 on 3 and 196 DF
- p-value: < 2.2e-16

#### Significant Interation term



# Model Checking

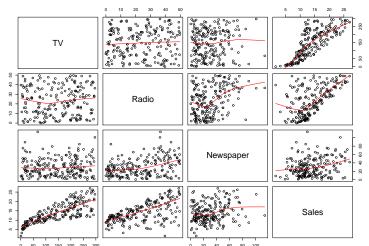
par(mfrow=c(2,2))
plot(model4)



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## Covariance and Correlations

#### pairs(Advertising,panel=panel.smooth)





## Covariance and Correlations

#### cov(Advertising,method="pearson") #covariance

```
## TV Radio Newspaper Sales
## TV 7370.94989 69.86249 105.91945 350.39019
## Radio 69.86249 220.42774 114.49698 44.63569
## Newspaper 105.91945 114.49698 474.30833 25.94139
## Sales 350.39019 44.63569 25.94139 27.22185
```



## Covariance and Correlations

```
cor(Advertising,method="pearson") #correlation
```

```
## TV Radio Newspaper Sales
## TV 1.00000000 0.05480866 0.05664787 0.7822244
## Radio 0.05480866 1.00000000 0.35410375 0.5762226
## Newspaper 0.05664787 0.35410375 1.00000000 0.2282990
## Sales 0.78222442 0.57622257 0.22829903 1.0000000
```

```
cor(TV,Sales)
```

## [1] 0.7822244

NOTE: Correlation is calculated only for *Continuous variable* 

## Code

```
model2$residuals
plot(predict(model2),model2$residuals)
hist(model2$residuals)
predict(model2)
predict(model2,interval='confidence')
predict(model2,interval='confidence')
predict(model2,as.data.frame(cbind
    (TV=50,Radio=50,Newspaper=50)))
```



# Non-linear effects of predictors - Polynomial Regression

The relationship between Y and X often turns out not to be a straight line.

How do we assess the significance of departures from linearity?

One of the simplest ways is to use *polynomial regression*.

As before, we have just one continuous explanatory variable, X, but we can fit **higher powers** of X, such as  $X^2$  and  $X^3$ , to the model in addition to X to explain curvature in the relationship between Y and X.



# Non-linear effects of predictors - Polynomial Regression

Consider the model

$$E(Sales) = \beta_0 + \beta_1 TV + \beta_2 TV^2$$

Will this model provide a better fit?



```
##
## Call:
## lm(formula = Sales \sim TV + I(TV * TV))
##
## Residuals:
##
      Min
          10 Median
                              30
                                     Max
## -7.6844 -1.7843 -0.1562 2.0088 7.5097
##
## Coefficients:
                Estimate Std. Error t value Pr(>|t|)
##
## (Intercept) 6.114e+00 6.592e-01 9.275 < 2e-16 ***
## TV
               6.727e-02 1.059e-02 6.349 1.46e-09 ***
## I(TV * TV) -6.847e-05 3.558e-05 -1.924 0.0557 .
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 3.237 on 197 degrees of freedom
## Multiple R-squared: 0.619, Adjusted R-squared: 0.6152
## F-statistic: 160.1 on 2 and 197 DF, p-value: < 2.2e-16
```



#### Anova

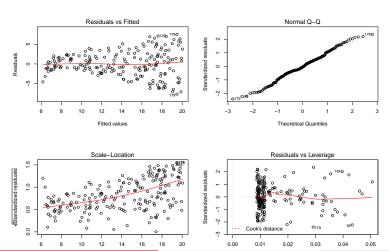
#### anova(model5)

## Analysis of Variance Table



# Model Checking

```
par(mfrow=c(2,2))
plot(model5)
```





# Transformations of the response and explanatory variables

The use of *transformation to linearize the relationship* between the response and the explanatory variables:

- ullet log y against x for exponential relationships
- log y against log x for power functions
- ullet exp y against x for logarithmic relationships
- 1/y against 1/x for **asymptotic relationships**
- log p/1-p against x for proportion data



# Transformations of the response and explanatory variables...

Other transformations are useful for *variance stabilization*:

- sqrt(y) to stabilize the variance for  $count \ data$
- arcsin(y) to stabilize the variance of  $percentage \ data$



# TEXT BOOK

Lecture notes are based on the textbook.

For further reference refer;

Prescribed Textbook - Chapter 3

• James, G., Witten, D., Hastie, T., & Tibshirani, R. (2013). An Introduction to Statistical Learning: with Applications in R Springer.

