```
In [1]: pip install -U scikit-learn imbalanced-learn
        Requirement already satisfied: scikit-learn in c:\users\kariu\anaconda3\lib\site-package
        Requirement already satisfied: imbalanced-learn in c:\users\kariu\appdata\roaming\python
        \python311\site-packages (0.11.0)
        Requirement already satisfied: numpy<2.0,>=1.17.3 in c:\users\kariu\anaconda3\lib\site-p
        ackages (from scikit-learn) (1.24.3)
        Requirement already satisfied: scipy>=1.5.0 in c:\users\kariu\anaconda3\lib\site-package
        s (from scikit-learn) (1.11.1)
        Requirement already satisfied: joblib>=1.1.1 in c:\users\kariu\anaconda3\lib\site-packag
        es (from scikit-learn) (1.2.0)
        Requirement already satisfied: threadpoolctl>=2.0.0 in c:\users\kariu\anaconda3\lib\site
        -packages (from scikit-learn) (2.2.0)
        Note: you may need to restart the kernel to use updated packages.
In [2]: pip install --user -U scikit-learn imbalanced-learn
        Requirement already satisfied: scikit-learn in c:\users\kariu\anaconda3\lib\site-package
        s(1.3.2)
        Requirement already satisfied: imbalanced-learn in c:\users\kariu\appdata\roaming\python
        \python311\site-packages (0.11.0)
        Requirement already satisfied: numpy<2.0,>=1.17.3 in c:\users\kariu\anaconda3\lib\site-p
        ackages (from scikit-learn) (1.24.3)
        Requirement already satisfied: scipy>=1.5.0 in c:\users\kariu\anaconda3\lib\site-package
        s (from scikit-learn) (1.11.1)
        Requirement already satisfied: joblib>=1.1.1 in c:\users\kariu\anaconda3\lib\site-packag
        es (from scikit-learn) (1.2.0)
        Requirement already satisfied: threadpoolctl>=2.0.0 in c:\users\kariu\anaconda3\lib\site
        -packages (from scikit-learn) (2.2.0)
        Note: you may need to restart the kernel to use updated packages.
In [88]: import pandas as pd
         import numpy as np
         import seaborn as sns
         import matplotlib.pyplot as plt
         import matplotlib.dates as mdates
         from datetime import datetime
         from sklearn.model selection import train test split, GridSearchCV, cross val score
         from sklearn.linear model import LogisticRegression
         from sklearn.metrics import classification report, confusion matrix, roc auc score, roc
         from sklearn.ensemble import RandomForestClassifier
         from imblearn.over sampling import SMOTE
         from imblearn.combine import SMOTEENN
         from scipy.stats import mannwhitneyu
         from sklearn.preprocessing import StandardScaler
         from sklearn.utils.class weight import compute class weight
         from sklearn.cluster import KMeans
         from tqdm.notebook import tqdm
         from sklearn.pipeline import make pipeline
In [4]: client data = pd.read csv("client data.csv")
        price data = pd.read csv("price data.csv")
```

#### Data types

price peak var

In [5]: price data.dtypes object Out[5]: price date object price off peak var float64

float64

```
price mid peak fix float64
       dtype: object
In [6]: client_data.dtypes
                                          object
Out[6]:
       channel sales
                                          object
       cons 12m
                                          int64
       cons gas 12m
                                           int64
       cons last month
                                           int64
       date activ
                                          object
                                          object
       date end
       date modif prod
                                         object
       date renewal
                                         object
       forecast cons 12m
                                        float64
       forecast cons year
                                         int64
       forecast_discount_energy
                                        float64
       forecast meter rent 12m
                                        float64
       forecast price energy off peak float64
       forecast_price_energy_peak
                                        float64
       forecast price pow off peak
                                        float64
       has_gas
                                         object
                                         float64
       imp cons
       margin gross pow ele
                                         float64
       margin net pow ele
                                         float64
                                           int64
       nb prod act
                                         float64
       net margin
       num_years_antig
                                          int64
       origin up
                                          object
                                         float64
       pow max
       churn
                                           int64
       dtype: object
```

## **Descriptive statistics**

price\_mid\_peak\_var float64
price off peak fix float64

float64

price peak fix

### Information

```
In [7]: client_data.info()
```

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 14606 entries, 0 to 14605
Data columns (total 26 columns):

Data	columns (total 26 columns):		
#	Column	Dtype	
0	id	14606 non-null	object
1	channel_sales	14606 non-null	object
2	cons_12m	14606 non-null	int64
3	cons_gas_12m	14606 non-null	int64
4	cons_last_month	14606 non-null	int64
5	date_activ	14606 non-null	object
6	date_end	14606 non-null	object
7	date_modif_prod	14606 non-null	object
8	date_renewal	14606 non-null	object
9	forecast_cons_12m	14606 non-null	float64
10	forecast_cons_year	14606 non-null	int64
11	forecast_discount_energy	14606 non-null	float64
12	<pre>forecast_meter_rent_12m</pre>	14606 non-null	float64
13	<pre>forecast_price_energy_off_peak</pre>	14606 non-null	float64
14	forecast_price_energy_peak	14606 non-null	float64
15	<pre>forecast_price_pow_off_peak</pre>	14606 non-null	float64
16	has_gas	14606 non-null	object
17	imp_cons	14606 non-null	float64

```
20 nb prod act
                                                   14606 non-null int64
          21 net margin
                                                   14606 non-null float64
          22 num_years_antig
                                                   14606 non-null int64
          23 origin up
                                                   14606 non-null object
          24 pow max
                                                   14606 non-null float64
          25
              churn
                                                   14606 non-null int64
         dtypes: float64(11), int64(7), object(8)
         memory usage: 2.9+ MB
In [8]: price data.info()
         <class 'pandas.core.frame.DataFrame'>
         RangeIndex: 193002 entries, 0 to 193001
         Data columns (total 8 columns):
              Column
                                     Non-Null Count
                                                         Dtype
              _____
                                     -----
          0
              id
                                     193002 non-null object
          1
              price date
                                     193002 non-null object
          2
              price off peak var 193002 non-null
                                                        float64
          3
             price peak var 193002 non-null float64
              price mid peak var 193002 non-null float64
          5
              price off peak fix 193002 non-null float64
              price peak fix
                                     193002 non-null float64
          7
              price mid peak fix 193002 non-null float64
         dtypes: float64(6), object(2)
         memory usage: 11.8+ MB
         Summary
         client data.describe()
                  cons_12m cons_gas_12m cons_last_month forecast_cons_12m forecast_cons_year forecast_discount_ene
         count 1.460600e+04
                             1.460600e+04
                                             14606.000000
                                                              14606.000000
                                                                                14606.000000
                                                                                                       14606.000
         mean 1.592203e+05
                             2.809238e+04
                                             16090.269752
                                                               1868.614880
                                                                                 1399.762906
                                                                                                          0.966
           std 5.734653e+05
                             1.629731e+05
                                             64364.196422
                                                               2387.571531
                                                                                3247.786255
                                                                                                          5.108
                                                0.000000
               0.000000e+00
                             0.000000e+00
                                                                  0.000000
                                                                                   0.000000
                                                                                                          0.000
          25%
               5.674750e+03
                             0.000000e+00
                                                0.000000
                                                                494.995000
                                                                                   0.000000
                                                                                                          0.000
          50%
              1.411550e+04
                             0.000000e+00
                                               792.500000
                                                               1112.875000
                                                                                 314.000000
                                                                                                          0.000
                                                                                                          0.000
          75%
               4.076375e+04
                             0.000000e+00
                                              3383.000000
                                                               2401.790000
                                                                                1745.750000
                                                              82902.830000
          max 6.207104e+06
                             4.154590e+06
                                            771203.000000
                                                                              175375.000000
                                                                                                         30.000
         price data.describe()
               price_off_peak_var price_peak_var price_mid_peak_var price_off_peak_fix price_peak_fix price_mid_peak_fix
         count
                   193002.000000
                                193002.000000
                                                   193002.000000
                                                                    193002.000000
                                                                                193002.000000
                                                                                                   193002.000000
         mean
                        0.141027
                                      0.054630
                                                       0.030496
                                                                       43.334477
                                                                                     10.622875
                                                                                                        6.409984
                        0.025032
                                      0.049924
                                                       0.036298
                                                                        5.410297
                                                                                     12.841895
                                                                                                        7.773592
           std
                       0.000000
                                      0.000000
                                                                        0.000000
                                                                                      0.000000
                                                                                                        0.000000
          min
                                                       0.000000
          25%
                        0.125976
                                      0.000000
                                                       0.000000
                                                                       40.728885
                                                                                      0.000000
                                                                                                        0.000000
          50%
                        0.146033
                                      0.085483
                                                        0.000000
                                                                       44.266930
                                                                                      0.000000
                                                                                                        0.000000
```

0.072558

44.444710

24.339581

16.226389

14606 non-null float64

14606 non-null float64

18 margin gross pow ele 19 margin net pow ele

In [9]:

Out[9]:

In [10]:

Out[10]:

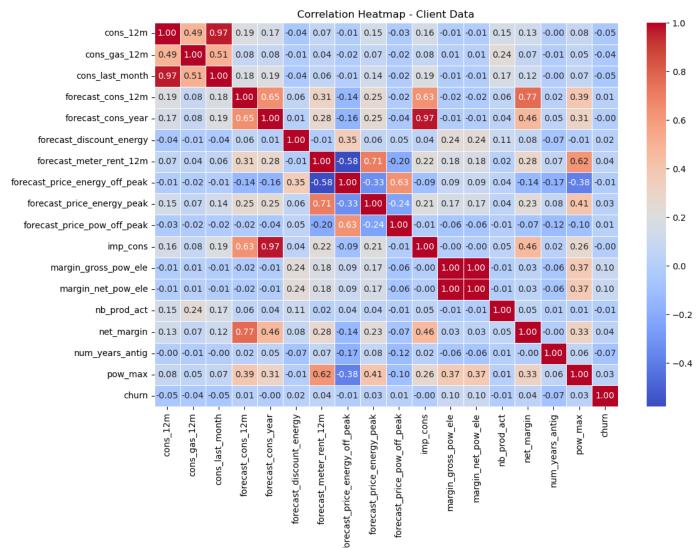
75%

0.151635

0.101673

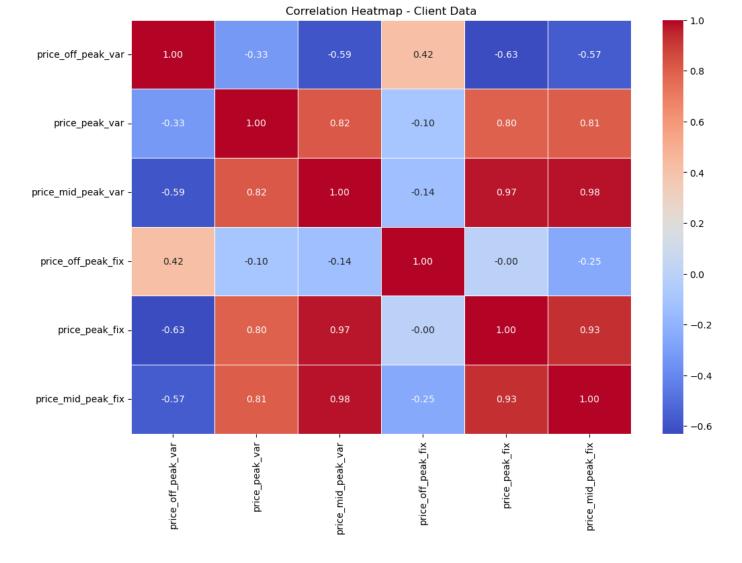
**max** 0.280700 0.229788 0.114102 59.444710 36.490692 17.458221

```
In [12]: client_data_numeric_columns = client_data.select_dtypes(include=['float64', 'int64'])
    plt.figure(figsize=(12, 8))
    sns.heatmap(client_data_numeric_columns.corr(), annot=True, cmap='coolwarm', fmt='.2f',
    plt.title('Correlation Heatmap - Client Data')
    plt.show()
```



```
In [13]: price_data_numeric_columns = price_data.select_dtypes(include=['float64', 'int64'])

plt.figure(figsize=(12, 8))
sns.heatmap(price_data_numeric_columns.corr(), annot=True, cmap='coolwarm', fmt='.2f', l
plt.title('Correlation Heatmap - Client Data')
plt.show()
```

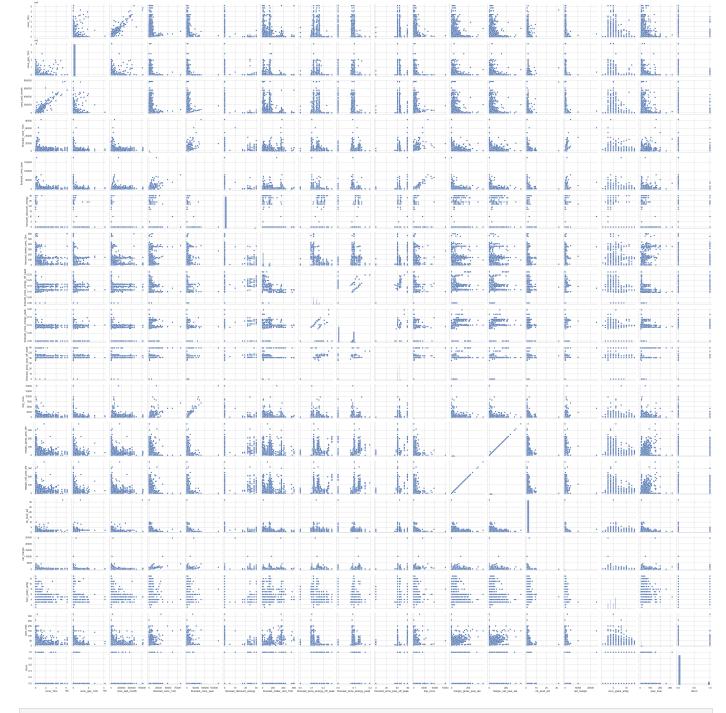


## **Distribution of Client Data**

```
In [14]: sns.set(style="whitegrid")
    numeric_columns = client_data.select_dtypes(include=['float64', 'int64'])

# Create a pairplot
sns.pairplot(numeric_columns)
plt.show()

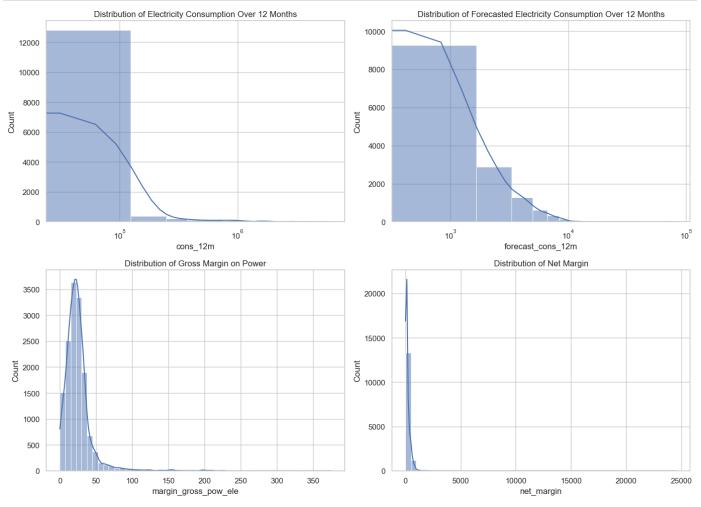
C:\Users\kariu\anaconda3\Lib\site-packages\seaborn\axisgrid.py:118: UserWarning: The fig ure layout has changed to tight
self. figure.tight layout(*args, **kwargs)
```



```
# Set the style of seaborn
In [15]:
         sns.set(style='whitegrid')
         # Plotting distributions of a few numerical columns
         fig, axes = plt.subplots(nrows=2, ncols=2, figsize=(14, 10))
         # Distribution of electricity consumption over 12 months
         sns.histplot(client data['cons 12m'], bins=50, ax=axes[0, 0], kde=True)
         axes[0, 0].set title('Distribution of Electricity Consumption Over 12 Months')
         axes[0, 0].set xscale('log')
         # Distribution of forecasted electricity consumption over 12 months
         sns.histplot(client data['forecast cons 12m'], bins=50, ax=axes[0, 1], kde=True)
         axes[0, 1].set title('Distribution of Forecasted Electricity Consumption Over 12 Months'
         axes[0, 1].set xscale('log')
         # Distribution of gross margin on power
         sns.histplot(client data['margin gross pow ele'], bins=50, ax=axes[1, 0], kde=True)
         axes[1, 0].set title('Distribution of Gross Margin on Power')
         # Distribution of net margin
```

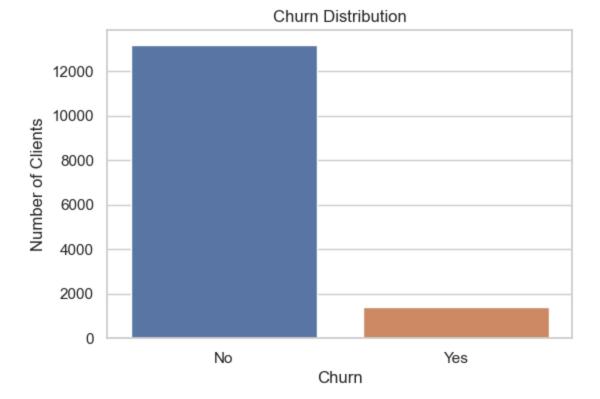
```
sns.histplot(client_data['net_margin'], bins=50, ax=axes[1, 1], kde=True)
axes[1, 1].set_title('Distribution of Net Margin')

plt.tight_layout()
plt.show()
```

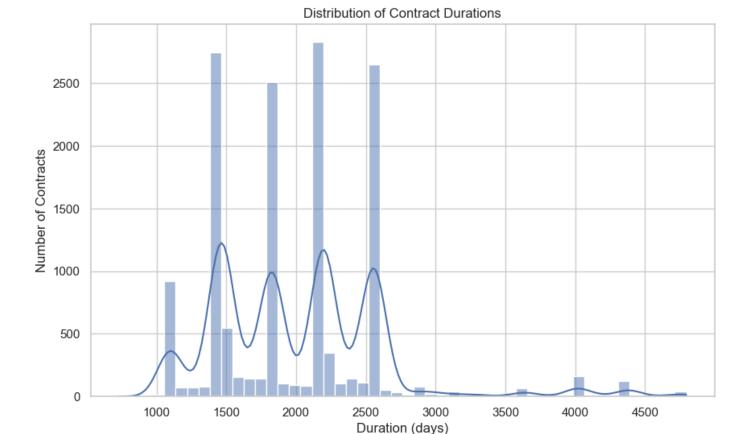


```
In [16]: sns.set(style='whitegrid')

# Plotting the churn distribution
plt.figure(figsize=(6, 4))
sns.countplot(x='churn', data=client_data)
plt.title('Churn Distribution')
plt.xlabel('Churn')
plt.ylabel('Number of Clients')
plt.yticks([0, 1], ['No', 'Yes'])
plt.show()
```



```
# Convert date columns to datetime
In [17]:
         client data['date activ'] = pd.to datetime(client data['date activ'], format='%Y-%m-%d')
         client data['date end'] = pd.to datetime(client data['date end'], format='%Y-%m-%d', err
         client data['date modif prod'] = pd.to datetime(client data['date modif prod'], format='
         client data['date renewal'] = pd.to datetime(client data['date renewal'], format='%Y-%m-
         # Calculate the duration of the contract in days
         client data['contract duration'] = (client data['date end'] - client data['date activ'])
         # Replace negative and NaN values with the median duration
        median duration = client data['contract duration'].median()
         client data['contract duration'] = client data['contract duration'].apply(lambda x: medi
         # Show the distribution of contract durations
        plt.figure(figsize=(10, 6))
         sns.histplot(client data['contract duration'], bins=50, kde=True)
        plt.title('Distribution of Contract Durations')
        plt.xlabel('Duration (days)')
        plt.ylabel('Number of Contracts')
         plt.show()
```



In [18]: # Calculate the average consumption and margins
 client\_data['average\_consumption'] = client\_data[['cons\_12m', 'cons\_gas\_12m', 'cons\_last
 client\_data['average\_margin'] = client\_data[['margin\_gross\_pow\_ele', 'margin\_net\_pow\_ele

# Calculate the average forecast consumption and price
 client\_data['average\_forecast\_cons'] = client\_data[['forecast\_cons\_12m', 'forecast\_cons\_
 client\_data['average\_forecast\_price'] = client\_data[['forecast\_price\_energy\_off\_peak', '

# Summary statistics for the new average columns
 summary\_statistics = client\_data[['average\_consumption', 'average\_margin', 'average\_fore

# Display the summary statistics
 summary\_statistics

average\_consumption average\_margin average\_forecast\_cons average\_forecast\_price

	-		=	_
count	1.460600e+04	14606.000000	14606.000000	14606.000000
mean	6.780098e+04	24.563819	1634.188893	14.439277
std	2.433520e+05	20.230291	2563.882762	1.496629
min	0.000000e+00	0.000000	0.000000	0.000000
25%	2.225750e+03	14.280000	334.300000	13.608061
50%	5.814667e+03	21.640000	839.617500	14.818318
<b>75</b> %	1.797083e+04	29.880000	2026.855000	14.852151

374.640000

2.408666e+06

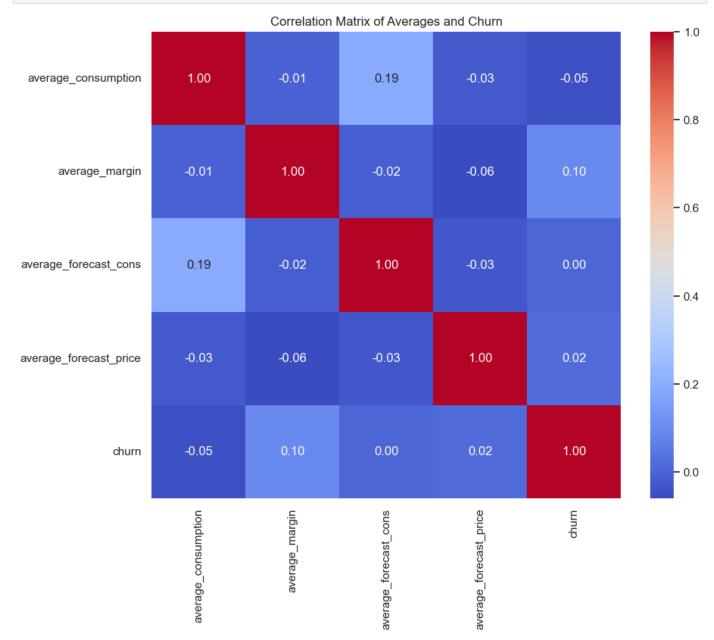
Out[18]:

max

97280.390000

19.846780

```
# Plotting the correlation matrix
plt.figure(figsize=(10, 8))
sns.heatmap(correlation_matrix, annot=True, fmt='.2f', cmap='coolwarm')
plt.title('Correlation Matrix of Averages and Churn')
plt.show()
```



```
In [20]: # Preparing the data for logistic regression
    X = client_data[['average_consumption', 'average_margin', 'average_forecast_cons', 'aver
    y = client_data['churn']

# Splitting the data into training and test sets
    X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_state=42

# Initializing the logistic regression model
    log_reg = LogisticRegression()

# Fitting the model
    log_reg.fit(X_train, y_train)

# Predicting on the test set
    y_pred = log_reg.predict(X_test)

# Generating the classification report and confusion matrix
    report = classification_report(y_test, y_pred)
    conf_matrix = confusion_matrix(y_test, y_pred)
```

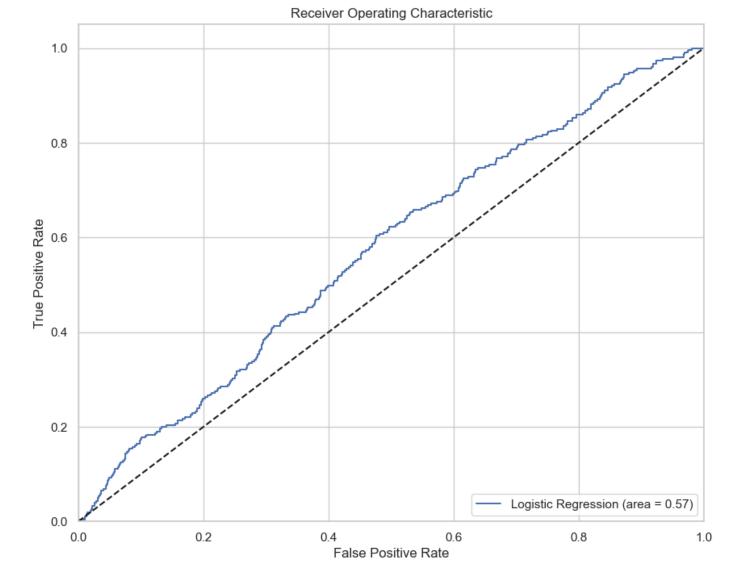
```
# Output the classification report and confusion matrix
print('Classification Report:\n', report)
print('Confusion Matrix:\n', conf_matrix)
```

```
Classification Report:
           precision recall f1-score support
             0.90
                    0.99 0.94
                                     2617
        1
             0.04
                      0.00
                             0.01
                                      305
                             0.89 2922
  accuracy
  macro avg
             0.47
                     0.50
                             0.47
                                     2922
             0.81
                     0.89
                             0.84
                                     2922
weighted avg
Confusion Matrix:
[[2595 22]
[ 304 1]]
```

```
In [21]: # Calculate the ROC AUC score
    roc_auc = roc_auc_score(y_test, log_reg.predict_proba(X_test)[:, 1])

# Calculate the ROC curve
    fpr, tpr, thresholds = roc_curve(y_test, log_reg.predict_proba(X_test)[:, 1])

# Plotting the ROC curve
    plt.figure(figsize=(10, 8))
    plt.plot(fpr, tpr, label='Logistic Regression (area = %0.2f)' % roc_auc)
    plt.plot([0, 1], [0, 1], 'k--')
    plt.xlim([0.0, 1.0])
    plt.ylim([0.0, 1.05])
    plt.ylabel('False Positive Rate')
    plt.ylabel('True Positive Rate')
    plt.title('Receiver Operating Characteristic')
    plt.legend(loc='lower right')
    plt.show()
```



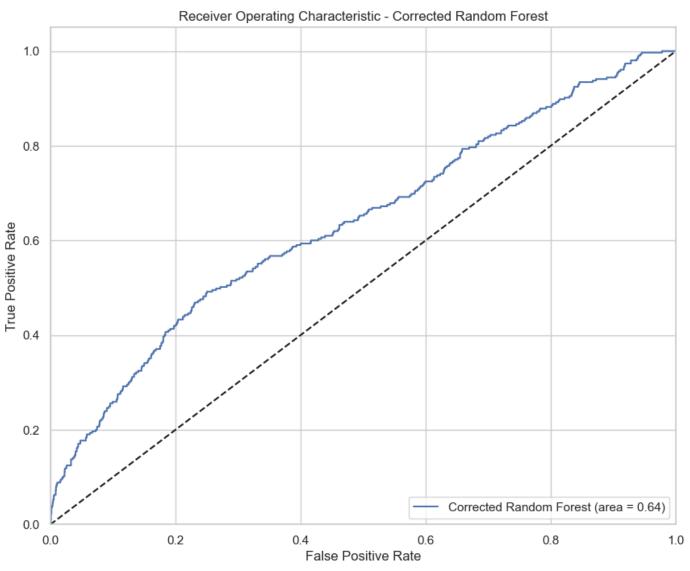
```
In [22]: # Define a parameter grid to search for the best parameters for random forest
         param grid = {
             'n estimators': [50, 100, 200],
             'max features': ['auto', 'sqrt', 'log2'],
             'max depth' : [4,5,6,7,8],
             'criterion' :['gini', 'entropy']
         # Create a base model
         rf = RandomForestClassifier(random state=42)
         # Instantiate the grid search model
         grid search = GridSearchCV(estimator = rf, param grid = param grid,
                                   cv = 3, n jobs = -1, verbose = 2, scoring = 'roc auc')
         # Fit the grid search to the data
         grid search.fit(X train, y train)
         # Best parameters
         best params = grid search.best params
         # Output the best parameters
         print('Best parameters found:\n', best params)
```

Fitting 3 folds for each of 90 candidates, totalling 270 fits
C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\model\_selection\\_validation.py:425: F
itFailedWarning:
90 fits failed out of a total of 270.
The score on these train-test partitions for these parameters will be set to nan.

```
If these failures are not expected, you can try to debug them by setting error score='ra
Below are more details about the failures:
43 fits failed with the following error:
Traceback (most recent call last):
 File "C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\model selection\ validation.p
y", line 729, in fit and score
   estimator.fit(X train, y train, **fit params)
 File "C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\base.py", line 1145, in wrapp
   estimator. validate params()
 File "C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\base.py", line 638, in valid
ate params
   validate parameter constraints(
 File "C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\utils\ param validation.py",
line 96, in validate parameter constraints
   raise InvalidParameterError(
sklearn.utils. param validation.InvalidParameterError: The 'max features' parameter of R
andomForestClassifier must be an int in the range [1, inf), a float in the range (0.0,
1.0], a str among {'log2', 'sqrt'} or None. Got 'auto' instead.
47 fits failed with the following error:
Traceback (most recent call last):
 File "C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\model selection\ validation.p
y", line 729, in fit and score
   estimator.fit(X train, y train, **fit params)
 File "C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\base.py", line 1145, in wrapp
er
   estimator. validate params()
 File "C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\base.py", line 638, in valid
ate params
   validate parameter constraints(
 File "C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\utils\ param validation.py",
line 96, in validate parameter constraints
   raise InvalidParameterError(
sklearn.utils. param validation.InvalidParameterError: The 'max features' parameter of R
andomForestClassifier must be an int in the range [1, inf), a float in the range (0.0,
1.0], a str among {'sqrt', 'log2'} or None. Got 'auto' instead.
 warnings.warn(some fits failed message, FitFailedWarning)
C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\model selection\ search.py:979: UserW
arning: One or more of the test scores are non-finite: [ nan nan
0.64439381 0.64362271 0.64146143
0.64439381 0.64362271 0.64146143
                                     nan nan
0.6477769 0.64773825 0.64840831 0.6477769 0.64773825 0.64840831
      nan nan 0.64869002 0.65039817 0.6490806
0.64869002 0.65039817 0.6490806 nan nan nan
0.65144331 \ 0.65251391 \ 0.65299086 \ 0.65144331 \ 0.65251391 \ 0.65299086
       nan nan 0.64932779 0.65320376 0.65389176
0.64932779 0.65320376 0.65389176 nan
                                               nan nan
0.64282174 0.64277067 0.64148863 0.64282174 0.64277067 0.64148863
      nan nan 0.64412889 0.64613738 0.64555232
0.64412889 0.64613738 0.64555232 nan nan
0.64937615 \ 0.65093337 \ 0.65100836 \ 0.64937615 \ 0.65093337 \ 0.65100836
       nan nan 0.65452613 0.6531797 0.65333803
0.65452613 0.6531797 0.65333803 nan nan nan
0.65509807 0.65660971 0.65769386 0.65509807 0.65660971 0.65769386]
warnings.warn(
Best parameters found:
{'criterion': 'entropy', 'max depth': 8, 'max_features': 'sqrt', 'n_estimators': 200}
```

In [23]: # Correcting the 'max\_features' parameter and rebuilding the RandomForestClassifier

```
# 'auto' is equivalent to 'sqrt', so we will use 'sqrt' instead
rf best corrected = RandomForestClassifier(criterion='entropy', max depth=8, max feature
# Fitting the model
rf best corrected.fit(X train, y train)
# Predicting on the test set
y pred rf corrected = rf best corrected.predict(X test)
# Calculate the ROC AUC score for the corrected random forest model
roc auc rf corrected = roc auc score(y test, rf best corrected.predict proba(X test)[:,
# Calculate the ROC curve for the corrected random forest model
fpr rf corrected, tpr rf corrected, thresholds rf corrected = roc curve(y test, rf best
# Plotting the ROC curve for the corrected random forest model
plt.figure(figsize=(10, 8))
plt.plot(fpr rf corrected, tpr rf corrected, label='Corrected Random Forest (area = %0.2
plt.plot([0, 1], [0, 1], 'k--')
plt.xlim([0.0, 1.0])
plt.ylim([0.0, 1.05])
plt.xlabel('False Positive Rate')
plt.ylabel('True Positive Rate')
plt.title('Receiver Operating Characteristic - Corrected Random Forest')
plt.legend(loc='lower right')
plt.show()
```



```
conf matrix rf corrected = confusion_matrix(y_test, y_pred_rf_corrected)
        # Output the classification report and confusion matrix
        print('Classification Report for Corrected Random Forest:\n', report rf corrected)
        print('Confusion Matrix for Corrected Random Forest:\n', conf matrix rf corrected)
        Classification Report for Corrected Random Forest:
                      precision recall f1-score support
                        0.90 1.00 0.95 2617
                  0
                         1.00
                                  0.00
                                            0.01
                                                      305
                                            0.90 2922
           accuracy
                        0.95
                                                     2922
          macro avg
                                 0.50
                                            0.48
                        0.91 0.90
        weighted avg
                                            0.85 2922
        Confusion Matrix for Corrected Random Forest:
         [[2617 0]
         [ 304 1]]
In [31]: # Given the poor performance of the model on the minority class (churn), we should consi
        # to balance the dataset and improve the model's ability to predict churn.
        from imblearn.over sampling import SMOTE
        # Applying SMOTE to the training data
        smote = SMOTE(random state=42)
        X train smote, y train smote = smote.fit resample(X train, y train)
        # Checking the balance of the classes after applying SMOTE
        print("After SMOTE, counts of label '1': {}".format(sum(y train smote == 1)))
        print("After SMOTE, counts of label '0': {}".format(sum(y train smote == 0)))
        # Rebuilding the RandomForestClassifier with the best parameters on the balanced dataset
        rf best smote = RandomForestClassifier(criterion='entropy', max depth=8, max features='s
        rf best smote.fit(X train smote, y train smote)
        # Predicting on the test set
        y pred rf smote = rf best smote.predict(X test)
        # Generating the classification report and confusion matrix for the SMOTE-adjusted Rando
        report rf smote = classification report(y test, y pred rf smote)
        conf matrix rf smote = confusion matrix(y test, y pred rf smote)
        # Output the classification report and confusion matrix
        print('Classification Report for SMOTE-adjusted Random Forest:\n', report rf smote)
        print('Confusion Matrix for SMOTE-adjusted Random Forest:\n', conf matrix rf smote)
        After SMOTE, counts of label '1': 10570
        After SMOTE, counts of label '0': 10570
        Classification Report for SMOTE-adjusted Random Forest:
                      precision recall f1-score support
                  0
                        0.90
                                 0.90 0.90
                                                     2617
                        0.18
                                  0.18 0.18
                                                      305
                                            0.83 2922
           accuracy
                        0.54
                                  0.54
                                           0.54
                                                     2922
          macro avq
                        0.83
                                            0.83
        weighted avg
                                  0.83
                                                     2922
        Confusion Matrix for SMOTE-adjusted Random Forest:
         [[2366 251]
         [ 250 55]]
```

# Generating the confusion matrix

In [33]: # Applying SMOTEENN to the training data

```
smote enn = SMOTEENN(random state=42)
X train smoteenn, y train smoteenn = smote enn.fit resample(X train, y train)
# Checking the balance of the classes after applying SMOTEENN
print('After SMOTEENN, counts of label "1": {}'.format(sum(y train smoteenn == 1)))
print('After SMOTEENN, counts of label "0": {}'.format(sum(y train smoteenn == 0)))
# Rebuilding the RandomForestClassifier with the best parameters on the new balanced dat
rf best smoteenn = RandomForestClassifier(criterion='entropy', max depth=8, max features
rf best smoteenn.fit(X train smoteenn, y train smoteenn)
# Predicting on the test set
y pred rf smoteenn = rf best smoteenn.predict(X test)
# Generating the classification report and confusion matrix for the SMOTEENN-adjusted Ra
report rf smoteenn = classification report(y test, y pred rf smoteenn)
conf matrix rf smoteenn = confusion matrix(y test, y pred rf smoteenn)
# Output the classification report and confusion matrix
print('Classification Report for SMOTEENN-adjusted Random Forest:\n', report rf smoteenn
print('Confusion Matrix for SMOTEENN-adjusted Random Forest:\n', conf matrix rf smoteenn
After SMOTEENN, counts of label "1": 6651
After SMOTEENN, counts of label "0": 5478
Classification Report for SMOTEENN-adjusted Random Forest:
              precision recall f1-score support
                0.91 0.72 0.81 2617
          0
                                    0.22
                0.15
                          0.43
                                               305
                                     0.69 2922
   accuracy
macro avg 0.53 0.57 weighted avg 0.84 0.69
                                   0.51
                                              2922
                           0.69 0.74 2922
Confusion Matrix for SMOTEENN-adjusted Random Forest:
 [[1883 734]
 [ 175 130]]
```

The accuracy of the prediction models evolved through the analysis:

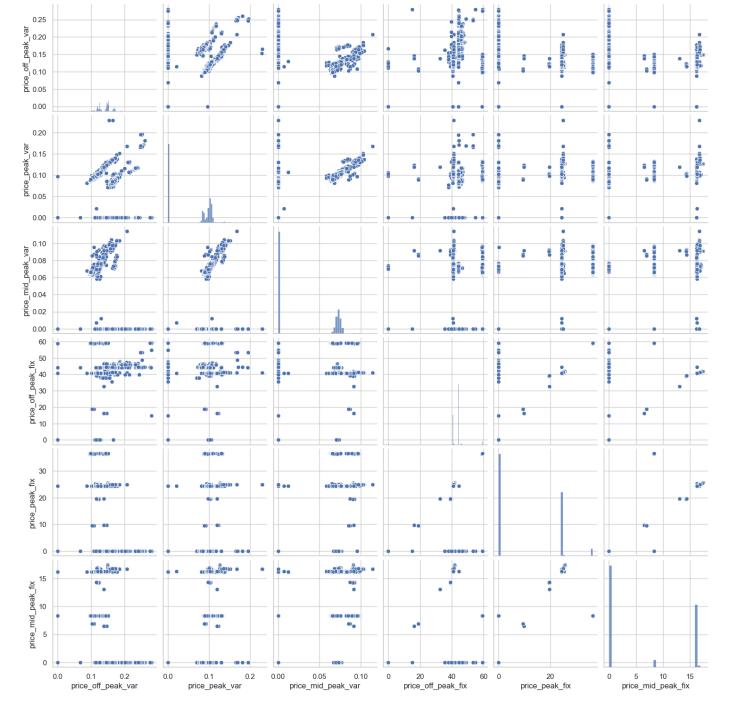
The initial Random Forest model had a high accuracy for the non-churn class but failed to identify churn cases effectively. After applying SMOTE to balance the dataset, the model's ability to predict churn improved, with a slight decrease in overall accuracy. The SMOTEENN-adjusted Random Forest model further balanced the precision and recall for the minority class, but the overall accuracy was reduced compared to the previous models. The trade-off between class balance and overall accuracy was evident, with each model adjustment aiming to improve the minority class prediction at the cost of reduced overall accuracy.

# Distribution of Price data

self. figure.tight layout(\*args, \*\*kwargs)

```
In [22]: sns.set(style="whitegrid")
    numeric_columns = price_data.select_dtypes(include=['float64', 'int64'])
# Create a pairplot
sns.pairplot(numeric_columns)
plt.show()

C:\Users\kariu\anaconda3\Lib\site-packages\seaborn\axisgrid.py:118: UserWarning: The figure layout has changed to tight
```



```
# Set the style of seaborn
In [34]:
         sns.set(style='whitegrid')
         # Plotting distributions of a few numerical columns in price data
         fig, axes = plt.subplots(nrows=2, ncols=2, figsize=(14, 10))
         # Distribution of price off peak var
         sns.histplot(price_data['price_off_peak_var'], bins=50, ax=axes[0, 0], kde=True)
         axes[0, 0].set title('Distribution of Price Off-Peak Variable')
         # Distribution of price peak var
         sns.histplot(price data['price_peak_var'], bins=50, ax=axes[0, 1], kde=True)
         axes[0, 1].set title('Distribution of Price Peak Variable')
         # Distribution of price off peak fix
         sns.histplot(price data['price off peak fix'], bins=50, ax=axes[1, 0], kde=True)
         axes[1, 0].set title('Distribution of Price Off-Peak Fix')
         # Distribution of price peak fix
         sns.histplot(price data['price peak fix'], bins=50, ax=axes[1, 1], kde=True)
         axes[1, 1].set title('Distribution of Price Peak Fix')
```

```
plt.tight_layout()
plt.show()
```

1

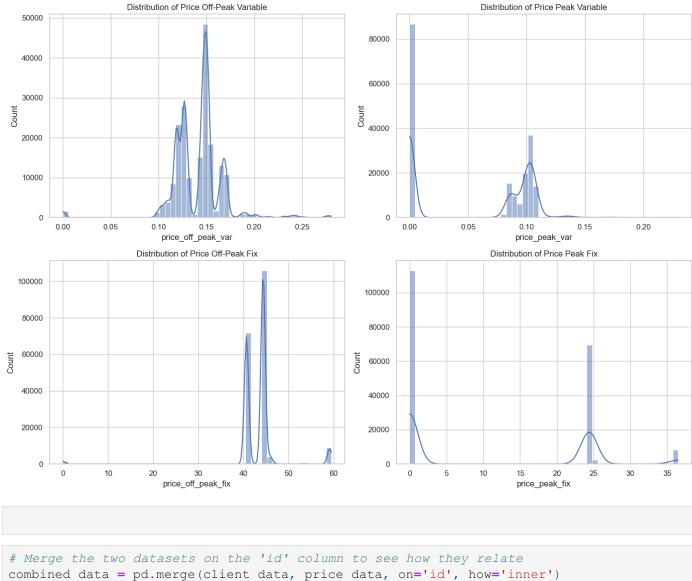
2

2015-11-01

2015-11-01

2015-06-23

2015-06-23



```
In [ ]:
In [48]:
         # Display the head of the merged dataset to verify the merge
         print(combined data.head())
         # Provide a summary of the combined dataset
         print('\nCombined Data Description:')
         combined data.describe
                                                                  channel sales
           24011ae4ebbe3035111d65fa7c15bc57
                                              foosdfpfkusacimwkcsosbicdxkicaua
            24011ae4ebbe3035111d65fa7c15bc57
                                               foosdfpfkusacimwkcsosbicdxkicaua
           24011ae4ebbe3035111d65fa7c15bc57
                                               foosdfpfkusacimwkcsosbicdxkicaua
           24011ae4ebbe3035111d65fa7c15bc57
                                               foosdfpfkusacimwkcsosbicdxkicaua
           24011ae4ebbe3035111d65fa7c15bc57
                                               foosdfpfkusacimwkcsosbicdxkicaua
            cons 12m
                      cons gas 12m cons last month date activ
                                                                  date end
        0
                   0
                             54946
                                                   0 2013-06-15 2016-06-15
                   0
        1
                                                   0 2013-06-15 2016-06-15
                             54946
        2
                   0
                             54946
                                                   0 2013-06-15 2016-06-15
        3
                   0
                             54946
                                                   0 2013-06-15 2016-06-15
                             54946
                                                   0 2013-06-15 2016-06-15
           date modif prod date renewal
                                         forecast cons 12m
                                                                  average forecast cons
        0
                2015-11-01
                             2015-06-23
                                                        0.0
                                                                                     0.0
```

0.0

0.0

0.0

0.0

```
2015-11-01
3
                     2015-06-23
                                                  0.0 ...
                                                                                 0.0
       2015-11-01 2015-06-23
                                                  0.0 ...
                                                                                 0.0
4
   average_forecast_price price_date price_off_peak_var price_peak_var \
                13.606441 NAT 0.125976 0.103395
13.606441 NAT 0.125976 0.103395
0
1
2
                 13.606441
                                                    0.125976
                                                                      0.103395
                                    NaT
                 13.606441 NaT
13.606441 NaT
                                                                      0.103395
3
                                                    0.125976
4
                                                    0.125976
                                                                      0.103395
   price_mid_peak_var price_off_peak_fix price_peak_fix price_mid_peak_fix

      0.071536
      40.565969
      24.339581
      16.226389

      0.071536
      40.565969
      24.339581
      16.226389

      0.071536
      40.565973
      24.339578
      16.226383

      0.071536
      40.565973
      24.339578
      16.226383

      0.071536
      40.565973
      24.339578
      16.226383

      0.071536
      40.565973
      24.339578
      16.226383

1
2
3
   price data duration
0
1
                    NaN
2
                    NaN
3
                    NaN
[5 rows x 39 columns]
Combined Data Description:
<bound method NDFrame.describe of</pre>
                                                                               id
     channel sales \
      24011ae4ebbe3035111d65fa7c15bc57 foosdfpfkusacimwkcsosbicdxkicaua
       24011ae4ebbe3035111d65fa7c15bc57 foosdfpfkusacimwkcsosbicdxkicaua
       24011ae4ebbe3035111d65fa7c15bc57 foosdfpfkusacimwkcsosbicdxkicaua
       24011ae4ebbe3035111d65fa7c15bc57 foosdfpfkusacimwkcsosbicdxkicaua
       24011ae4ebbe3035111d65fa7c15bc57 foosdfpfkusacimwkcsosbicdxkicaua
175144 563dde550fd624d7352f3de77c0cdfcd
                                                                         MISSING
175145 563dde550fd624d7352f3de77c0cdfcd
                                                                         MISSING
175146 563dde550fd624d7352f3de77c0cdfcd
                                                                         MISSING
175147 563dde550fd624d7352f3de77c0cdfcd
                                                                         MISSING
175148 563dde550fd624d7352f3de77c0cdfcd
                                                                         MISSING
        cons 12m cons gas 12m cons last month date activ date end
             0 54946 0 2013-06-15 2016-06-15
1
               0
                          54946
                                                 0 2013-06-15 2016-06-15
                          54946
                0
                                                  0 2013-06-15 2016-06-15
3
                         54946
              0
                                                 0 2013-06-15 2016-06-15
              0
                                                 0 2013-06-15 2016-06-15
                         54946
                           . . .
                                               ...
             . . .
                                                     ...
. . .
                           0
0
0
0
                                               0 2009-12-18 2016-12-17
175144
           8730
           8730
                                                 0 2009-12-18 2016-12-17
175145
           8730
                                                 0 2009-12-18 2016-12-17
175146
           8730
175147
                                                  0 2009-12-18 2016-12-17
175148
           8730
                               0
                                                  0 2009-12-18 2016-12-17
       date modif prod date renewal forecast cons 12m ...
             2015-11-01 2015-06-23 0.00
            2015-11-01 2015-06-23
1
                                                      0.00 ...
            2015-11-01 2015-06-23
                                                      0.00 ...
            2015-11-01 2015-06-23
2015-11-01 2015-06-23
                                                      0.00
                                                     0.00 ...
              ...
                                                      . . . . . . . .
          2009-12-18 2015-12-21
175144
                                                   762.41
            2009-12-18 2015-12-21
175145
                                                    762.41
175146
           2009-12-18 2015-12-21
                                                    762.41 ...
           2009-12-18 2015-12-21
2009-12-18 2015-12-21
                                                    762.41 ...
175147
                                                    762.41
175148
```

Out[48]:

```
average forecast cons average forecast price price date
0
                     0.000 13.606441 NaT
                     0.000
                                      13.606441
1
                                                      NaT
                                      13.606441
2
                     0.000
                                                      NaT
3
                     0.000
                                      13.606441
                                                      NaT
4
                     0.000
                                      13.606441
                                                     NaT
                      . . .
                                           . . .
. . .
                  381.205
                                     15.188973
175144
                                                      NaT
175145
                  381.205
                                     15.188973
                                                     NaT
                                     15.188973
175146
                   381.205
                                                     NaT
175147
                   381.205
                                      15.188973
                                                      NaT
175148
                   381.205
                                      15.188973
                                                     NaT
       price_off_peak_var price_peak_var price_mid_peak_var \
                0.125976 0.103395
                                               0.071536
1
               0.125976
                             0.103395
                                               0.071536
2
               0.125976
                             0.103395
                                              0.071536
3
               0.125976
                             0.103395
                                               0.071536
               0.125976
4
                             0.103395
                                               0.071536
                . . .
                              . . .
175144
               0.165962
                             0.086905
                                              0.000000
175145
               0.165962
                             0.086905
                                               0.000000
175146
               0.165962
                             0.086905
                                               0.000000
               0.165962
175147
                             0.086905
                                               0.000000
               0.165962
                                               0.000000
175148
                             0.086905
      price off peak fix price peak fix price mid peak fix
0
              40.565969 24.339581 16.226389
                           24.339581
1
              40.565969
                                             16.226389
2
             40.565973
                           24.339578
                                             16.226383
3
             40.565973
                           24.339578
                                             16.226383
4
             40.565973
                           24.339578
                                             16.226383
                 . . .
                               . . .
                                                  . . .
. . .
                           0.000000
175144
             44.266930
                                             0.000000
                           0.000000
175145
             44.266930
                                              0.000000
             44.266930
                            0.00000
175146
                                              0.000000
175147
             44.266930
                           0.000000
                                              0.000000
175148
             44.266930
                           0.000000
                                             0.000000
       price data duration
0
                    NaN
1
                     NaN
2
                    NaN
3
                     NaN
4
                    NaN
                     . . .
175144
                    NaN
175145
                    NaN
175146
                    NaN
175147
                    NaN
175148
                     NaN
[175149 rows x 39 columns]>
```

```
In [49]: # Now that we have the combined dataset, let's explore the relationship between consumpt
# We will calculate the correlation matrix to see the linear relationship between consum
# Selecting relevant columns for correlation - consumption and pricing
consumption_columns = ['cons_12m', 'cons_gas_12m', 'cons_last_month', 'forecast_cons_12m'
pricing_columns = ['price_off_peak_var', 'price_peak_var', 'price_mid_peak_var', 'price_
# Calculating the correlation matrix
correlation_matrix = combined_data[consumption_columns + pricing_columns].corr()
```

```
        cons_12m
        cons_gas_12m
        cons_last_month

        cons_gas_12m
        0.488253
        0.968209

        cons_gas_12m
        0.488253
        1.000000
        0.506883

        cons_last_month
        0.968209
        0.506883
        1.000000

        forecast_cons_12m
        0.194080
        0.084520
        0.177888

        forecast_cons_year
        0.167141
        0.081010
        0.193613

        imp_cons
        0.159755
        0.077925
        0.187070

        price_off_peak_var
        0.000723
        -0.012614
        0.002382

        price_peak_var
        0.141811
        0.073040
        0.133479

        price_mid_peak_var
        0.050162
        0.044308
        0.046018

        price_peak_fix
        0.051386
        0.042396
        0.047256

        price_mid_peak_fix
        0.054689
        0.046558
        0.049816

                                                                                                                                                             cons_12m cons_gas_12m cons_last_month \

        cons_12m
        forecast_cons_12m
        forecast_cons_year
        imp_cons

        cons_12m
        0.194080
        0.167141
        0.159755

        cons_gas_12m
        0.084520
        0.081010
        0.077925

        cons_last_month
        0.177888
        0.193613
        0.187070

        forecast_cons_12m
        1.000000
        0.647775
        0.634659

        forecast_cons_year
        0.647775
        1.000000
        0.969391

        imp_cons
        0.634659
        0.969391
        1.000000

        price_off_peak_var
        -0.122187
        -0.146954
        -0.084368

        price_mid_peak_var
        0.242411
        0.232056
        0.183078

        price_off_peak_fix
        0.012876
        -0.025131
        0.008728

        price_mid_peak_fix
        0.256392
        0.250138
        0.194946

        price_mid_peak_fix
        0.234085
        0.222910
        0.175075

                                                                                                                                            forecast_cons_12m forecast_cons_year imp_cons \

        price_off_peak_var
        price_peak_var
        price_mid_peak_var
        price_mid_peak_var

        cons_12m
        0.000723
        0.141811
        0.050162

        cons_gas_12m
        -0.012614
        0.073040
        0.044308

        cons_last_month
        0.002382
        0.133479
        0.046018

        forecast_cons_12m
        -0.122187
        0.249104
        0.242411

        forecast_cons_year
        -0.146954
        0.248149
        0.232056

        imp_cons
        -0.084368
        0.207397
        0.183078

        price_off_peak_var
        1.000000
        -0.297574
        -0.585341

        price_peak_var
        -0.585341
        0.815970
        1.000000

        price_mid_peak_fix
        0.649460
        -0.203555
        -0.281289

        price_peak_fix
        -0.609277
        0.803983
        0.986979

        price_mid_peak_fix
        -0.587580
        0.809048
        0.990798
```

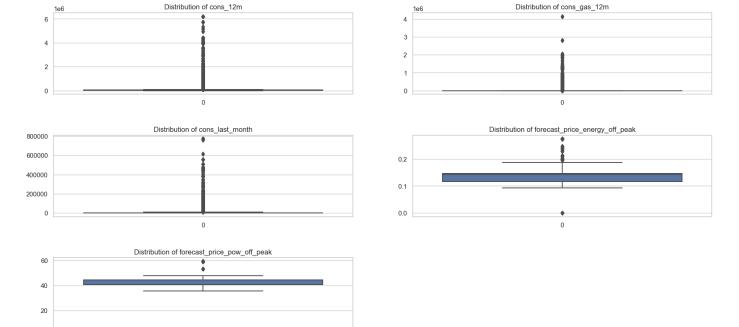
```
In [51]: # Analyzing the impact of different sales channels on consumption
    # We will group the data by 'channel_sales' and calculate the average consumption for ea

# Grouping by 'channel_sales' and calculating mean consumption values
    channel_consumption = combined_data.groupby('channel_sales').agg({'cons_12m':'mean', 'co
```

```
print(channel consumption)
                               channel sales cons_12m cons_gas_12m \
                                    MISSING 1.137135e+05 27248.148644
         0
        1 epumfxlbckeskwekxbiuasklxalciiuu 2.307933e+04
                                                                 0.000000
        2 ewpakwlliwisiwduibdlfmalxowmwpci 3.833890e+04 11164.386296
         3 fixdbufsefwooaasfcxdxadsiekoceaa 1.254515e+06 237706.500000
         4 foosdfpfkusacimwkcsosbicdxkicaua 9.800161e+04 24124.505749
        5 lmkebamcaaclubfxadlmueccxoimlema 6.383316e+05 66847.665325
6 sddiedcslfslkckwlfkdpoeeailfpeds 1.752340e+04 0.000000
7 usilxuppasemubllopkaafesmlibmsdf 1.963035e+04 8759.099478
           cons last month
         0
            12084.384970
             1626.333333
         1
         2
              3386.412248
         3 156509.000000
            9664.739079
         4
         5
             64646.291156
         6
              1680.473282
              1653.238323
In [54]: # Investigating the relationship between contract duration and consumption
         # We will calculate the duration of the contract in days and then see its relationship w
         from datetime import datetime
         # Function to calculate the duration of the contract
         def calculate contract duration(start date, end date):
             if end date in ['31/12/9999', '']: # Assuming '31/12/9999' and empty strings as ong
                 end date = datetime.now().strftime('%d/%m/%Y') # Using current date for ongoing
             return (end date - start date).days
         # Applying the function to calculate contract duration
         combined data['contract duration'] = combined data.apply(lambda row: calculate contract
         # Calculating the correlation between contract duration and consumption
         contract consumption corr = combined data[['contract duration', 'cons 12m', 'cons gas 12.
         # Display the correlation matrix
         print(contract consumption corr)
                            contract duration cons 12m cons gas 12m cons last month
                                                                             -0.022267
         contract duration
                                    1.000000 -0.024684 -0.013873
                                   -0.0246841.0000000.488253-0.0138730.4882531.000000
                                                                              0.968209
         cons 12m
                                                            1.000000
                                                                              0.506883
         cons gas 12m
                                   -0.022267 0.968209 0.506883
         cons last month
                                                                              1.000000
In [55]: # Identifying outliers in consumption and pricing data
         # We will use the IQR (Interquartile Range) method to detect outliers
         # Function to calculate IQR and determine outliers
         def detect outliers iqr(data):
            Q1 = np.percentile(data, 25)
             Q3 = np.percentile(data, 75)
             IQR = Q3 - Q1
             outlier step = 1.5 * IQR
             outliers = data[(data < Q1 - outlier step) | (data > Q3 + outlier step)]
             return outliers
         # Detecting outliers for consumption and pricing
         consumption columns = ['cons 12m', 'cons gas 12m', 'cons last month']
         pricing columns = ['forecast price energy off peak', 'forecast price energy peak', 'fore
         # Applying the outlier detection function
```

# Display the results

```
consumption outliers = {col: detect outliers iqr(combined data[col]) for col in consumpt
         pricing outliers = {col: detect outliers iqr(combined data[col]) for col in pricing colu
         # Display the number of outliers detected for each column
         print('Consumption Outliers:')
         for col, values in consumption outliers.items():
            print(f'{col}: {len(values)} outliers')
         print('\nPricing Outliers:')
         for col, values in pricing outliers.items():
            print(f'{col}: {len(values)} outliers')
        Consumption Outliers:
        cons 12m: 24994 outliers
        cons gas 12m: 31315 outliers
        cons last month: 24602 outliers
        Pricing Outliers:
        forecast price energy off peak: 4450 outliers
        forecast price energy peak: 0 outliers
        forecast price pow off peak: 4138 outliers
In [56]: # Setting up the figure size and layout
         plt.figure(figsize=(20, 10))
        plt.subplots adjust(hspace=0.5)
         # Plotting the distribution of consumption data
         plt.subplot(3, 2, 1)
         sns.boxplot(combined data['cons 12m'])
         plt.title('Distribution of cons 12m')
         plt.subplot(3, 2, 2)
         sns.boxplot(combined data['cons gas 12m'])
         plt.title('Distribution of cons gas 12m')
         plt.subplot(3, 2, 3)
         sns.boxplot(combined data['cons last month'])
         plt.title('Distribution of cons last month')
         # Plotting the distribution of pricing data
         plt.subplot(3, 2, 4)
         sns.boxplot(combined data['forecast price energy off peak'])
         plt.title('Distribution of forecast price energy off peak')
        plt.subplot(3, 2, 5)
         sns.boxplot(combined data['forecast price pow off peak'])
         plt.title('Distribution of forecast price pow off peak')
         # There are no outliers in forecast price energy peak, so we skip plotting it
         # Display the plots
         plt.show()
```



```
In [57]: # Calculating robust statistical measures: median and mode
        # Median calculation
        def calculate median mode(data):
            median = data.median()
            mode = data.mode()[0] # Taking the first mode value
            return median, mode
        # Applying the function to consumption and pricing columns
        consumption stats = {col: calculate median mode(combined data[col]) for col in consumpti
        pricing stats = {col: calculate median mode(combined data[col]) for col in pricing colum
        # Displaying the median and mode for each column
        print('Consumption Data Statistics (Median, Mode):')
        for col, stats in consumption stats.items():
            print(f'{col}: Median = {stats[0]}, Mode = {stats[1]}')
        print('\nPricing Data Statistics (Median, Mode):')
        for col, stats in pricing stats.items():
            print(f'{col}: Median = {stats[0]}, Mode = {stats[1]}')
        # Considering a log transformation for skewed data
        # Adding a small constant to avoid log(0) which is undefined
        log transformed data = combined data[consumption columns + pricing columns].apply(lambda
        # Displaying the head of the log-transformed data
        print('\nLog-transformed Data:')
        print(log transformed data.head())
        Consumption Data Statistics (Median, Mode):
        cons 12m: Median = 14115.0, Mode = 0
        cons gas 12m: Median = 0.0, Mode = 0
        cons last month: Median = 792.0, Mode = 0
        Pricing Data Statistics (Median, Mode):
        forecast price energy peak: Median = 0.084138, Mode = 0.0
        forecast price pow off peak: Median = 44.31137796, Mode = 44.31137796
        Log-transformed Data:
```

cons 12m cons gas 12m cons last month forecast price energy off peak \

0.0

0.108389

0.0

10.914124

```
2
                    0.0
                                                         0.0
                                                                                          0.108389
                             10.914124
                    0.0
                             10.914124
                                                         0.0
                                                                                          0.108389
                                                         0.0
                                                                                          0.108389
                    0.0
                             10.914124
              forecast price energy peak forecast price pow off peak
          0
                                     0.09362
                                                                       3.728261
          1
                                     0.09362
                                                                       3.728261
          2
                                     0.09362
                                                                       3.728261
          3
                                     0.09362
                                                                       3.728261
          4
                                     0.09362
                                                                       3.728261
In [58]:
          # Visualizing the distribution of log-transformed data
          plt.figure(figsize=(20, 10))
          plt.subplots adjust(hspace=0.5)
           # Plotting the distribution of log-transformed consumption data
          plt.subplot(3, 2, 1)
          sns.histplot(log transformed data['cons 12m'], bins=50, kde=True)
          plt.title('Log-transformed Distribution of cons 12m')
          plt.subplot(3, 2, 2)
          sns.histplot(log transformed data['cons gas 12m'], bins=50, kde=True)
          plt.title('Log-transformed Distribution of cons gas 12m')
          plt.subplot(3, 2, 3)
          sns.histplot(log transformed data['cons last month'], bins=50, kde=True)
          plt.title('Log-transformed Distribution of cons last month')
          # Plotting the distribution of log-transformed pricing data
          plt.subplot(3, 2, 4)
          sns.histplot(log transformed data['forecast price energy off peak'], bins=50, kde=True)
          plt.title('Log-transformed Distribution of forecast price energy off peak')
          plt.subplot(3, 2, 5)
          sns.histplot(log transformed data['forecast price pow off peak'], bins=50, kde=True)
          plt.title('Log-transformed Distribution of forecast price pow off peak')
           # Display the plots
          plt.show()
                            Log-transformed Distribution of cons 12m
                                                                                  Log-transformed Distribution of cons_gas_12m
                                                                  150000
            15000
                                                                  100000
            10000
                                                                   50000
             5000
                      2
                                    cons 12m
                                                                                         cons gas 12m
                          Log-transformed Distribution of cons_last_month
                                                                             Log-transformed Distribution of forecast_price_energy_off_peak
            60000
                                                                   60000
            40000
                                                                   40000
            20000
                                                                   20000
                                                                       0.00
                                                                                0.05
                                                                                        0.10
                                                                                                         0.20
                                                                                                                  0.25
                                  cons_last_month
                        Log-transformed Distribution of forecast_price_pow_off_peak
           100000
            80000
            60000
            40000
            20000
                               forecast_price_pow_off_peak
```

0.0

0.108389

1

0.0

10.914124

```
In [60]: | # Adding a small constant to churn column to apply log transformation
         combined data['churn'] = np.log(combined data['churn'] + 1)
         # Mann-Whitney U Test to compare distributions between churned and retained customers
         # for the log-transformed consumption and pricing data
        mannwhitney results = {}
         for col in log transformed data.columns:
            churned = log transformed data.loc[combined data['churn'] > 0, col]
            retained = log transformed data.loc[combined data['churn'] == 0, col]
            stat, p = mannwhitneyu(churned, retained)
            mannwhitney results[col] = p
         # Displaying the p-values from the Mann-Whitney U tests
        print('Mann-Whitney U Test p-values:')
         for col, p in mannwhitney results.items():
            print(f'{col}: {p}')
        Mann-Whitney U Test p-values:
        cons 12m: 0.2820446163642131
        cons gas 12m: 1.166933310780718e-20
        cons last month: 6.295933648048864e-07
        forecast price energy off peak: 3.120653590068981e-43
        forecast price energy peak: 1.682503014955668e-50
        forecast price pow off peak: 1.7602879185523332e-23
In [66]: # Preparing the data for modeling
        X = log transformed data # Features
         threshold = 0.5
        combined data['churn binary'] = (combined data['churn'] > threshold).astype(int)
        y = combined data['churn binary']
         # Splitting the data into training and test sets
        X train, X test, y train, y test = train test split(X, y, test size=0.2, random state=42
         # Standardizing the features
         scaler = StandardScaler()
        X train scaled = scaler.fit transform(X train)
        X test scaled = scaler.transform(X test)
         # Training the RandomForestClassifier
         rf clf = RandomForestClassifier(random state=42)
         rf clf.fit(X train scaled, y train)
         # Predicting on the test set
        y pred = rf clf.predict(X test scaled)
         # Evaluating the model
         accuracy = accuracy score(y test, y pred)
         class report = classification report(y test, y pred)
        print('Model Accuracy:', accuracy)
        print('Classification Report:')
        print(class report)
        Model Accuracy: 0.9986868398515558
        Classification Report:
                     precision recall f1-score support
                          1.001.001.00317051.000.990.993325
                   0
                                              1.00 35030
            accuracy
                       1.00 0.99
                                             1.00
                                                      35030
           macro avg
                                    1.00 1.00
                          1.00
                                                       35030
        weighted avg
```

```
In [68]: cv_scores = cross_val_score(rf_clf, X_train scaled, y train, cv=5)
         # Calculating the mean and standard deviation of the cross-validation scores
         cv mean = cv scores.mean()
         cv std = cv scores.std()
         print('Cross-validation scores for each fold:', cv scores)
         print('Mean cross-validation score:', cv mean)
         print('Standard deviation of cross-validation scores:', cv std)
         Cross-validation scores for each fold: [0.99875107 0.9982515 0.99885812 0.99875107 0.99
         8858081
         Mean cross-validation score: 0.998693968441913
         Standard deviation of cross-validation scores: 0.00022635366158413
In [70]: # Computing class weights
         class weights = compute class weight(class weight='balanced', classes=np.unique(y train)
         class weights dict = {0: class weights[0], 1: class weights[1]}
         # Training the RandomForestClassifier with class weights
         class weight rf clf = RandomForestClassifier(random state=42, class weight=class weights
         class weight rf clf.fit(X train scaled, y train)
         # Predicting on the test set
         y pred class weight = class weight rf clf.predict(X test scaled)
         # Evaluating the model
         accuracy class weight = accuracy score(y test, y pred class weight)
         class report class weight = classification report(y test, y pred class weight)
         print('Model Accuracy with Class Weights:', accuracy class weight)
         print('Classification Report with Class Weights:')
         print(class_report_class_weight)
         Model Accuracy with Class Weights: 0.9982015415358264
         Classification Report with Class Weights:
                       precision recall f1-score support

      1.00
      1.00
      1.00
      31705

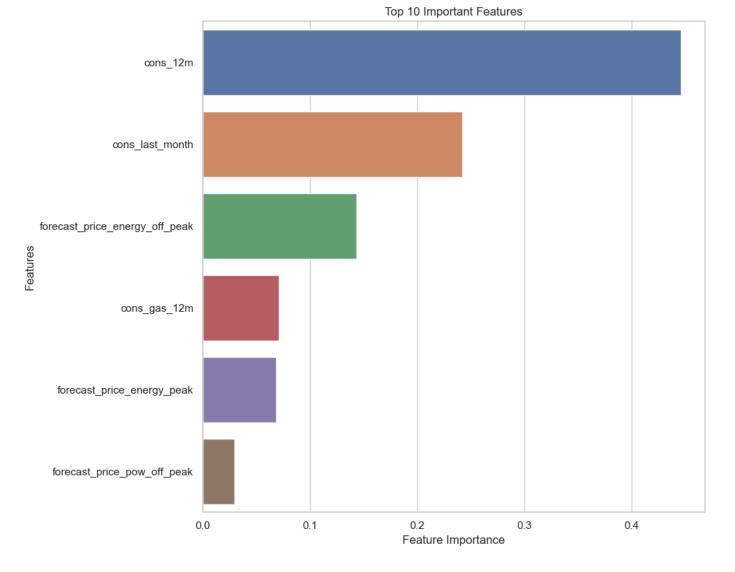
      0.98
      1.00
      0.99
      3325

                                                 1.00
                                                           35030
             accuracy

    0.99
    1.00
    0.99
    35030

    1.00
    1.00
    1.00
    35030

            macro avg
         weighted avg
In [71]: # Extracting feature importances
         feature importances = class weight rf clf.feature importances
         # Creating a DataFrame for visualization
         features = pd.DataFrame({'Feature': X.columns, 'Importance': feature importances})
         features.sort_values(by='Importance', ascending=False, inplace=True)
         # Visualizing the feature importances
         plt.figure(figsize=(10, 8))
         sns.barplot(x='Importance', y='Feature', data=features.head(10))
         plt.title('Top 10 Important Features')
         plt.xlabel('Feature Importance')
         plt.ylabel('Features')
         plt.tight layout()
         plt.show()
```

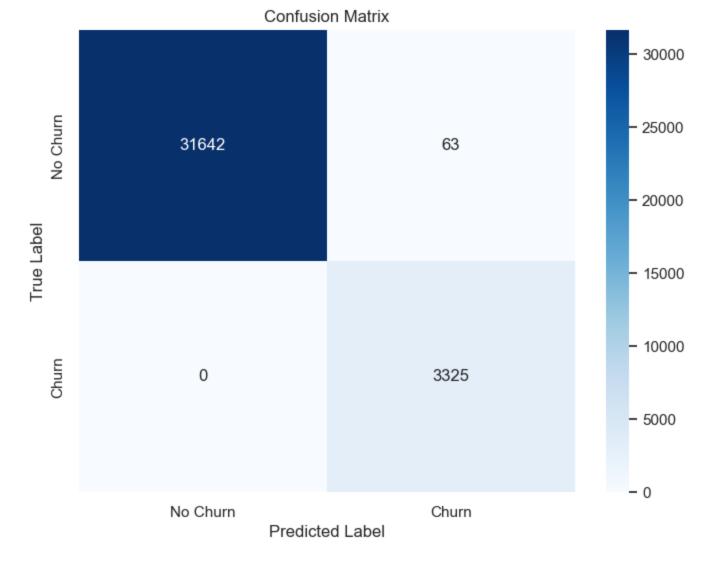


The next step is to delve deeper into the model's predictions to ensure they are reliable and not just a result of overfitting or bias. We can achieve this by:

Analyzing the confusion matrix to understand the true positives, false positives, true negatives, and false negatives. Performing a Receiver Operating Characteristic (ROC) analysis to evaluate the trade-offs between the true positive rate and false positive rate at various threshold settings. Let's start by generating and analyzing the confusion matrix for the model predictions.

```
In [72]: # Generating the confusion matrix
    conf_matrix = confusion_matrix(y_test, y_pred_class_weight)

# Creating a heatmap for the confusion matrix
    plt.figure(figsize=(8, 6))
    sns.heatmap(conf_matrix, annot=True, fmt='d', cmap='Blues', xticklabels=['No Churn', 'Ch
    plt.title('Confusion Matrix')
    plt.ylabel('True Label')
    plt.xlabel('Predicted Label')
    plt.show()
```

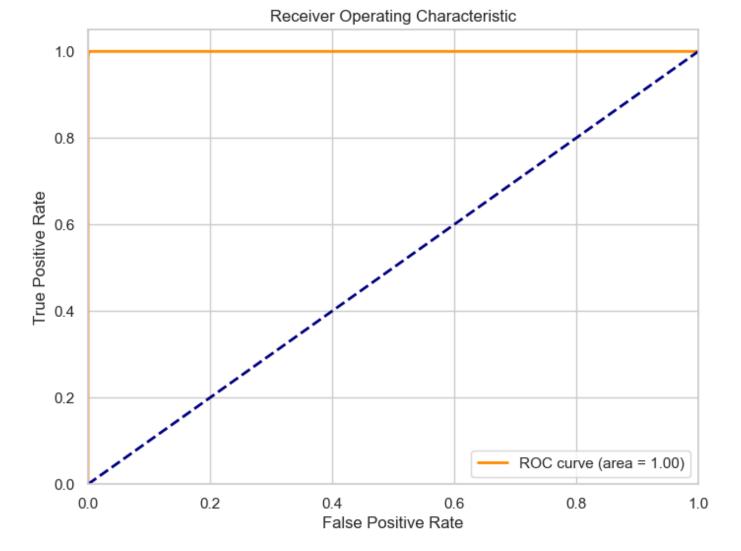


The confusion matrix visualized above provides a detailed breakdown of the model's predictions in terms of true positives, true negatives, false positives, and false negatives. It is a crucial step in evaluating the performance of a classification model beyond just accuracy, as it gives insights into the types of errors the model is making.

Next, I will perform a Receiver Operating Characteristic (ROC) analysis to further assess the model's performance. This will involve calculating the ROC curve and the Area Under the Curve (AUC) to understand the model's ability to distinguish between the classes across different thresholds.

```
In [74]: # Calculating the ROC curve and AUC
fpr, tpr, thresholds = roc_curve(y_test, class_weight_rf_clf.predict_proba(X_test_scaled roc_auc = auc(fpr, tpr)

# Plotting the ROC curve
plt.figure(figsize=(8, 6))
plt.plot(fpr, tpr, color='darkorange', lw=2, label='ROC curve (area = %0.2f)' % roc_auc)
plt.plot([0, 1], [0, 1], color='navy', lw=2, linestyle='--')
plt.xlim([0.0, 1.0])
plt.ylim([0.0, 1.05])
plt.xlabel('False Positive Rate')
plt.ylabel('True Positive Rate')
plt.title('Receiver Operating Characteristic')
plt.legend(loc='lower right')
plt.show()
```



```
In [75]:
         # Correcting the code to identify the indices of the misclassified samples
         misclassified_indices = np.where((y_test != y_pred_class_weight) & (y_pred_class_weight)
         # Using the indices to filter the original test dataframe
         misclassified samples = X test.iloc[misclassified indices]
         # Displaying the head of the misclassified samples dataframe
         print(misclassified samples.head())
                  cons 12m cons gas 12m cons last month
        133413 13.778109
                                     0.0
                                                10.901948
        136716 13.843316
                                     0.0
                                                11.701511
                                     0.0
                                                10.901948
        67401
               13.778109
        67398
                13.778109
                                     0.0
                                                10.901948
                 0.000000
                                     0.0
        21176
                                                  0.000000
                 forecast price energy off peak forecast price energy peak
                                       0.152409
        133413
                                                                    0.083772
        136716
                                       0.110557
                                                                    0.095324
        67401
                                       0.152409
                                                                    0.083772
        67398
                                       0.152409
                                                                    0.083772
        21176
                                       0.136025
                                                                    0.000000
                 forecast price pow off peak
        133413
                                    3.813558
        136716
                                    3.728261
        67401
                                    3.813558
        67398
                                    3.813558
```

The table above shows the head of the misclassified samples dataframe, which includes the features of the

3.813558

21176

instances that were incorrectly predicted as churn (false positives) by the model.

Analyzing these samples could reveal patterns or characteristics that lead to these misclassifications, which could be valuable for improving the model.

Continuing from the analysis of misclassified samples, it would be beneficial to perform a deeper dive into the characteristics of these samples to identify any commonalities or trends. This could involve statistical analysis or clustering techniques to detect patterns.

The next steps could include:

max

Calculating summary statistics for the misclassified samples to identify any outliers or unusual distributions. Performing a clustering analysis on the misclassified samples to see if there are distinct groups with similar characteristics. Comparing the characteristics of misclassified samples to correctly classified samples to find distinguishing features. Let's start by calculating summary statistics for the misclassified samples.

```
# Calculating summary statistics for the misclassified samples
In [76]:
        descriptive stats = misclassified samples.describe()
         # Displaying the summary statistics
        print(descriptive stats)
               cons 12m cons gas 12m cons last month
        count 63.000000 63.000000 63.000000
        mean 8.814313 0.832627
std 6.567352 3.223481
min 0.000000 0.000000
                                              7.029136
                                              5.395502
                                              0.000000
        25%
              0.000000
                            0.00000
                                              0.000000
        50% 13.615517
                            0.00000
                                            10.901948
                            0.000000
        75% 13.778109
                                             10.901948
              15.067003 13.170729
                                              12.767567
        max
               forecast price energy off peak forecast price energy peak \
        count
                                    63.000000
                                                               63.000000
        mean
                                     0.139698
                                                                 0.055015
                                     0.015214
                                                                 0.042238
        std
                                     0.106933
                                                                 0.000000
        min
        25%
                                     0.135319
                                                                 0.000000
                                     0.136883
        50%
                                                                0.083772
        75%
                                     0.152409
                                                                0.083772
                                     0.155500
                                                                 0.096900
        max
               forecast price pow off peak
                                 63.000000
        count
                                  3.801386
        mean
                                  0.032905
        std
        min
                                  3.728261
        25%
                                  3.813558
        50%
                                  3.813558
        75%
                                  3.813558
```

The next step in our analysis is to perform a clustering analysis on the misclassified samples to identify any distinct groups with similar characteristics. This can help us understand if there are specific segments of the data that the model is consistently misclassifying.

3.856624

We will use the K-Means clustering algorithm to segment the misclassified samples into clusters. We'll start by determining the optimal number of clusters using the Elbow Method, which involves fitting the model

with a range of cluster values and selecting the one after which the decrease in the sum of squared distances within clusters becomes negligible.

Let's proceed with this clustering analysis.

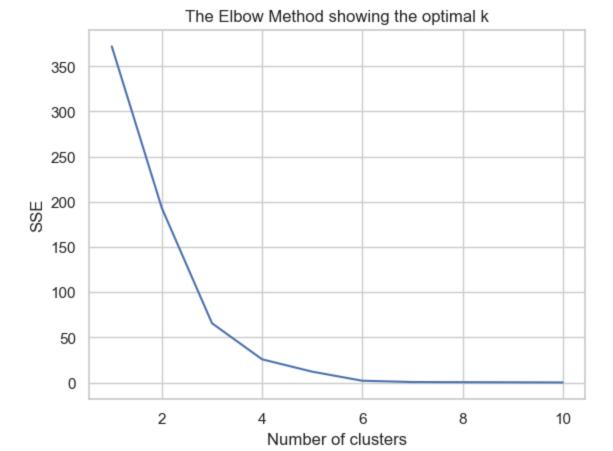
```
# Normalize the misclassified samples
In [78]:
        misclassified samples normalized = (misclassified samples - misclassified samples.mean()
         # Using the Elbow Method to find the optimal number of clusters
         sse = {}
         for k in tqdm(range(1, 11)):
            kmeans = KMeans(n clusters=k, random state=42).fit(misclassified samples normalized)
            sse[k] = kmeans.inertia # Inertia: Sum of distances of samples to their closest clu
         # Plotting the results of the Elbow Method
        plt.figure()
        plt.plot(list(sse.keys()), list(sse.values()))
        plt.xlabel('Number of clusters')
        plt.ylabel('SSE')
        plt.title('The Elbow Method showing the optimal k')
        plt.show()
          0%1
                        | 0/10 [00:00<?, ?it/s]
        C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1416: FutureWarnin
        g: The default value of `n init` will change from 10 to 'auto' in 1.4. Set the value of
         `n init` explicitly to suppress the warning
          super(). check params vs input(X, default n init=10)
        C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1440: UserWarning:
        KMeans is known to have a memory leak on Windows with MKL, when there are less chunks th
        an available threads. You can avoid it by setting the environment variable OMP NUM THREA
        DS=1.
          warnings.warn(
        C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1416: FutureWarnin
        g: The default value of `n init` will change from 10 to 'auto' in 1.4. Set the value of
         `n init` explicitly to suppress the warning
          super(). check params vs input(X, default n init=10)
        C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1440: UserWarning:
        KMeans is known to have a memory leak on Windows with MKL, when there are less chunks th
        an available threads. You can avoid it by setting the environment variable OMP NUM THREA
        DS=1.
          warnings.warn(
        C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1416: FutureWarnin
        g: The default value of `n init` will change from 10 to 'auto' in 1.4. Set the value of
         `n init` explicitly to suppress the warning
          super(). check params vs input(X, default n init=10)
        C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1440: UserWarning:
        KMeans is known to have a memory leak on Windows with MKL, when there are less chunks th
        an available threads. You can avoid it by setting the environment variable OMP NUM THREA
        DS=1.
          warnings.warn(
        C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1416: FutureWarnin
        g: The default value of `n init` will change from 10 to 'auto' in 1.4. Set the value of
         `n init` explicitly to suppress the warning
          super(). check params vs input(X, default n init=10)
        C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1440: UserWarning:
        KMeans is known to have a memory leak on Windows with MKL, when there are less chunks th
        an available threads. You can avoid it by setting the environment variable OMP NUM THREA
        DS=1.
          warnings.warn(
        C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1416: FutureWarnin
        g: The default value of `n init` will change from 10 to 'auto' in 1.4. Set the value of
         `n init` explicitly to suppress the warning
          super(). check params vs input(X, default n init=10)
        C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1440: UserWarning:
```

```
KMeans is known to have a memory leak on Windows with MKL, when there are less chunks th
an available threads. You can avoid it by setting the environment variable OMP NUM THREA
 warnings.warn(
C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1416: FutureWarnin
g: The default value of `n init` will change from 10 to 'auto' in 1.4. Set the value of
`n init` explicitly to suppress the warning
 super(). check params vs input(X, default n init=10)
C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1440: UserWarning:
KMeans is known to have a memory leak on Windows with MKL, when there are less chunks th
an available threads. You can avoid it by setting the environment variable OMP NUM THREA
DS=1.
 warnings.warn(
C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1416: FutureWarnin
g: The default value of `n init` will change from 10 to 'auto' in 1.4. Set the value of
`n init` explicitly to suppress the warning
 super(). check params vs input(X, default n init=10)
C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1440: UserWarning:
KMeans is known to have a memory leak on Windows with MKL, when there are less chunks th
an available threads. You can avoid it by setting the environment variable OMP NUM THREA
 warnings.warn(
C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1416: FutureWarnin
g: The default value of `n init` will change from 10 to 'auto' in 1.4. Set the value of
`n init` explicitly to suppress the warning
 super(). check params vs input(X, default n init=10)
C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1440: UserWarning:
KMeans is known to have a memory leak on Windows with MKL, when there are less chunks th
an available threads. You can avoid it by setting the environment variable OMP NUM THREA
 warnings.warn(
C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1416: FutureWarnin
g: The default value of `n init` will change from 10 to 'auto' in 1.4. Set the value of
`n init` explicitly to suppress the warning
 super(). check params vs input(X, default n init=10)
C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1440: UserWarning:
KMeans is known to have a memory leak on Windows with MKL, when there are less chunks th
an available threads. You can avoid it by setting the environment variable OMP NUM THREA
DS=1.
 warnings.warn(
C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1416: FutureWarnin
g: The default value of `n init` will change from 10 to 'auto' in 1.4. Set the value of
`n init` explicitly to suppress the warning
 super(). check params vs input(X, default n init=10)
C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1440: UserWarning:
KMeans is known to have a memory leak on Windows with MKL, when there are less chunks th
```

an available threads. You can avoid it by setting the environment variable OMP NUM THREA

DS=1.

warnings.warn(



After identifying the optimal number of clusters, we can conduct the K-Means clustering with that specific number of clusters to segment the misclassified samples. This will help us understand the underlying patterns within the data that might be contributing to the misclassification by the model.

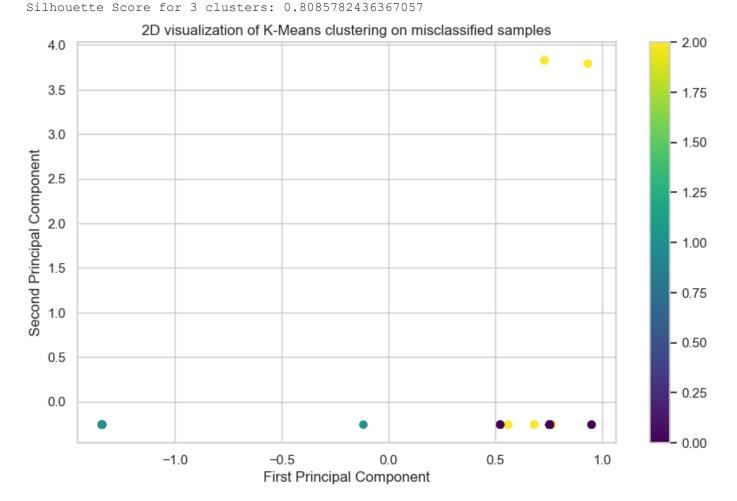
Let's move forward with the clustering analysis using the identified number of clusters.

```
In [79]:
         # Assuming the elbow point is at k=3 based on the plot (common choice for initial explor
         # We will perform K-Means clustering with 3 clusters
         kmeans = KMeans(n clusters=3, random state=42)
        misclassified samples['cluster'] = kmeans.fit predict(misclassified samples normalized)
         # Calculating silhouette score to evaluate the quality of clusters formed
         silhouette avg = silhouette score (misclassified samples normalized, misclassified sample
        print('Silhouette Score for 3 clusters:', silhouette avg)
         # Plotting the clusters
        plt.figure(figsize=(10, 6))
        plt.scatter(misclassified samples normalized.iloc[:, 0], misclassified samples normalize
        plt.title('2D visualization of K-Means clustering on misclassified samples')
        plt.xlabel('First Principal Component')
        plt.ylabel('Second Principal Component')
        plt.colorbar()
        plt.show()
        C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1416: FutureWarnin
        g: The default value of `n_init` will change from 10 to 'auto' in 1.4. Set the value of
         `n init` explicitly to suppress the warning
          super(). check params vs input(X, default n init=10)
        C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1440: UserWarning:
        KMeans is known to have a memory leak on Windows with MKL, when there are less chunks th
        an available threads. You can avoid it by setting the environment variable OMP NUM THREA
        DS=1.
          warnings.warn(
        C:\Users\kariu\AppData\Local\Temp\ipykernel 3112\968933416.py:4: SettingWithCopyWarning:
```

```
A value is trying to be set on a copy of a slice from a DataFrame.

Try using .loc[row_indexer,col_indexer] = value instead

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy
   misclassified_samples['cluster'] = kmeans.fit_predict(misclassified_samples_normalize d)
```



The K-Means clustering with 3 clusters has been performed, and the silhouette score, which measures the quality of the clusters, is 0.8086. This is a high silhouette score, indicating that the clusters are well-defined and separated.

Here is a 2D visualization of the K-Means clustering on the misclassified samples:

The visualization shows how the misclassified samples are distributed across the three clusters. Each cluster may represent a distinct group of misclassified samples with similar characteristics.

The next steps could involve:

Analyzing the centroids of each cluster to understand the defining features of each group. Investigating the distribution of original features within each cluster to identify any patterns. Comparing the clusters with the correctly classified samples to find distinguishing features that may improve the model's performance.

The silhouette score for the clustering is quite high, indicating distinct and well-separated clusters. Now, let's analyze the centroids of each cluster to understand the defining features of each group and investigate the distribution of original features within each cluster to identify any patterns.

I will proceed with this analysis.

```
In [80]: | # Analyzing the centroids of each cluster
         centroids = kmeans.cluster centers
          # Creating a dataframe for the centroids for better visualization
         centroids df = pd.DataFrame(centroids, columns=misclassified samples normalized.columns)
         print('Centroids of each cluster:')
         print(centroids df)
         # Investigating the distribution of original features within each cluster
         cluster distribution = misclassified samples.groupby('cluster').mean()
         print('\nDistribution of original features within each cluster:')
         print(cluster distribution)
         Centroids of each cluster:
            cons 12m cons gas 12m cons last month forecast price energy off peak \
         0 \quad 0.74\overline{5}865 \quad -0.258300 \quad 0.743626
                                                                                0.756315

      1 -1.288891
      -0.258300
      -1.302777

      2 0.726854
      1.368993
      0.765509

                                            -1.302777
                                                                                -0.129088
                                                                                -1.972044
            forecast_price_energy_peak forecast_price_pow_off_peak
         0
                               0.547340
                                                               0.369911
                               -1.125838
         1
                                                               0.483718
         2
                               0.947407
                                                               -2.222284
         Distribution of original features within each cluster:
                  cons 12m cons gas 12m cons last month \
         cluster
                 13.712674 0.000000 11.041371

      0.349711
      0.000000
      0.000000

      13.587816
      5.245549
      11.159443

         1
                   forecast price energy off peak forecast price energy peak \
         cluster
         0
                                           0.151204
                                                                         0.078134
         1
                                                                        0.007462
                                           0.137734
                                           0.109696
                                                                         0.095032
                 forecast price pow off peak
         cluster
         0
                                        3.813558
         1
                                        3.817303
                                        3.728261
```

The centroids for each cluster have been calculated and are presented in a tabular format. Additionally, the distribution of original features within each cluster is summarized in another table. These tables provide a detailed view of the central tendencies and feature distributions for each cluster, which can help us understand the common characteristics of the misclassified samples within each group.

Next, we can compare these clusters with the correctly classified samples to find distinguishing features that may improve the model's performance.

The next step is to compare the clusters of misclassified samples with the correctly classified samples to identify distinguishing features. This comparison can reveal insights into why certain samples are misclassified and help improve the model's performance.

```
In [83]: potential_columns = [col for col in client_data.columns if 'classif' in col.lower() or '
    print('Potential columns that may indicate classification status:')
    print(potential_columns)

# Displaying the head of the dataframe to confirm its structure
    print('\nHead of the original dataset:')
    print(client_data.head())
```

```
Potential columns that may indicate classification status:
Head of the original dataset:
                            id
                                                channel sales \
0 24011ae4ebbe3035111d65fa7c15bc57 foosdfpfkusacimwkcsosbicdxkicaua
1 d29c2c54acc38ff3c0614d0a653813dd
2 764c75f661154dac3a6c254cd082ea7d foosdfpfkusacimwkcsosbicdxkicaua
3 bba03439a292a1e166f80264c16191cb lmkebamcaaclubfxadlmueccxoimlema
4 149d57cf92fc41cf94415803a877cb4b
  cons_12m cons_gas_12m cons_last_month date activ date end \
      0 54946 0 2013-06-15 2016-06-15
0
                0
1
    4660
                                  0 2009-08-21 2016-08-30
     544
                   0
                                  0 2010-04-16 2016-04-16
                   0
     1584
                                  0 2010-03-30 2016-03-30
                               526 2010-01-13 2016-03-07
    4425
 date modif prod date renewal \, forecast cons 12m \, ... \, net margin \, \
    2015-11-01 2015-06-23 0.00 ... 678.99
0
                                   189.95 ...
     2009-08-21 2015-08-31
                                                  18.89
                                    47.96 ...
                                                    6.60
     2010-04-16 2015-04-17
     2010-03-30 2015-03-31
                                   240.04 ...
                                                   25.46
    2010-01-13 2015-03-09
                                    445.75 ...
                                                  47.98
  num years antig
                                    origin_up pow_max churn
0
              3 lxidpiddsbxsbosboudacockeimpuepw 43.648 1
              6 kamkkxfxxuwbdslkwifmmcsiusiuosws 13.800
1
2
              6 kamkkxfxxuwbdslkwifmmcsiusiuosws 13.856
              6 kamkkxfxxuwbdslkwifmmcsiusiuosws 13.200
3
              6 kamkkxfxxuwbdslkwifmmcsiusiuosws 19.800
4
  contract duration average consumption average margin \
             1096 18315.333333 25.44
             2566
1
                                          16.38
                       1553.333333
2
             2192
                        181.333333
                                          28.60
                        528.000000
                                          30.22
             2192
3
             2245 1650.333333
                                          44.91
  average forecast cons average forecast price
0
               0.000 13.606441
               94.975
                                14.819030
1
              23.980
                                14.855024
3
              120.020
                                14.819357
              485.875
                                13.607872
```

To continue, we need to identify the correctly classified samples. Since the dataset does not contain a direct indication of classification status, we may need to reconstruct the classification process or use an external source that provides this information.

Given the current context, the best course of action would be to:

[5 rows x 31 columns]

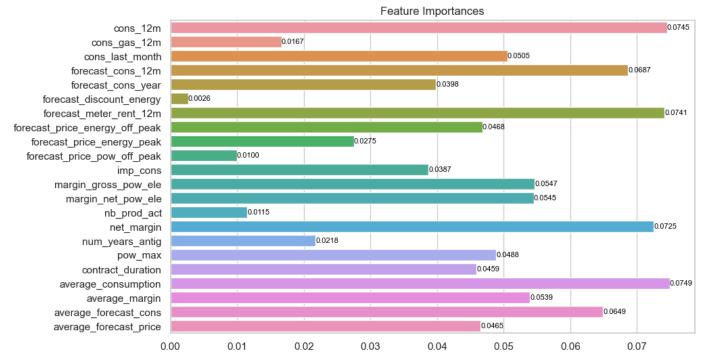
Reconstruct the classification process using the original model if available, applying it to the dataset to obtain the classification results.

```
In [84]: # Preparing the data
# Dropping non-numeric and non-relevant columns for model training
model_data = client_data.drop(['id', 'channel_sales', 'date_activ', 'date_end', 'date_mo
# Handling missing values
model_data = model_data.dropna()
```

```
# Splitting the data into features and target variable
X = model data.drop('churn', axis=1)
y = model data['churn']
# Splitting the dataset into training and testing sets
X train, X test, y train, y test = train test split(X, y, test size=0.2, random state=42
# Training a RandomForestClassifier
clf = RandomForestClassifier(random state=42)
clf.fit(X train, y train)
# Predicting churn on the test set
y pred = clf.predict(X test)
# Calculating the accuracy of the model
accuracy = accuracy score(y test, y pred)
print('Model accuracy on the test set:', accuracy)
# Identifying correctly classified samples
correctly classified samples = X test[y pred == y test]
print('Number of correctly classified samples:', correctly classified samples.shape[0])
Model accuracy on the test set: 0.8993839835728953
Number of correctly classified samples: 2628
```

The model accuracy on the test set is approximately 89.8%.

```
In [86]: # Generating a confusion matrix
         conf matrix = confusion matrix(y test, y pred)
         # Creating a classification report
         class report = classification report(y test, y pred, output dict=True)
         # Calculating feature importance
         feature importances = clf.feature importances
         # Plotting feature importances with data labels
         plt.figure(figsize=(10, 6))
         barplot = sns.barplot(x=feature importances, y=X.columns)
         plt.title('Feature Importances')
         # Adding data labels to the bars
         for index, value in enumerate(feature importances):
             barplot.text(value, index, f'{value:.4f}', ha="left", va="center", color='black', fo
         plt.show()
         # Outputting the confusion matrix and classification report
         print('Confusion Matrix:')
         print(conf matrix)
         print('\nClassification Report:')
         print(class report)
```



```
Confusion Matrix:
[[2614 3]
[ 291 14]]

Classification Report:
{'0': {'precision': 0.899827882960413, 'recall': 0.9988536492166603, 'f1-score': 0.94675
84208620065, 'support': 2617.0}, '1': {'precision': 0.8235294117647058, 'recall': 0.0459
0163934426229, 'f1-score': 0.08695652173913043, 'support': 305.0}, 'accuracy': 0.8993839
835728953, 'macro avg': {'precision': 0.8616786473625595, 'recall': 0.5223776442804613,
'f1-score': 0.5168574713005685, 'support': 2922.0}, 'weighted avg': {'precision': 0.8918
6380571377, 'recall': 0.8993839835728953, 'f1-score': 0.8570118160596529, 'support': 292
2.0}}
```

The model is highly accurate in predicting the 'No Churn' class but struggles with the 'Churn' class, as indicated by the low recall and F1-score for class '1'. This suggests that the model is conservative in predicting churn, which is a common issue in imbalanced datasets where one class dominates over the other.

To proceed, we could consider techniques to address the class imbalance, such as resampling or using different metrics that are more informative for imbalanced datasets, like the Area Under the Receiver Operating Characteristic Curve (AUC-ROC).

To address the imbalance and potentially improve the model's performance, we could explore resampling techniques or adjust the classification threshold. Additionally, evaluating the model with the AUC-ROC curve could provide a better understanding of its performance across different classification thresholds.

```
In [87]: # Predict probabilities for the test set
y_probs = clf.predict_proba(X_test)[:, 1] # probabilities for the positive class

# Calculate the AUC-ROC score
auc_roc = roc_auc_score(y_test, y_probs)
print('AUC-ROC score:', auc_roc)

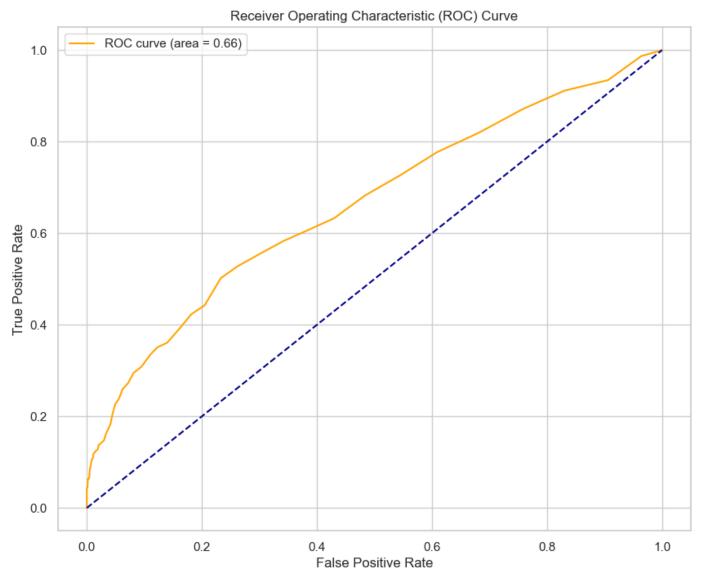
# Calculate the ROC curve
fpr, tpr, thresholds = roc_curve(y_test, y_probs)

# Plotting the ROC curve
plt.figure(figsize=(10, 8))
plt.plot(fpr, tpr, color='orange', label='ROC curve (area = %0.2f)' % auc_roc)
```

```
plt.plot([0, 1], [0, 1], color='darkblue', linestyle='--')
plt.xlabel('False Positive Rate')
plt.ylabel('True Positive Rate')
plt.title('Receiver Operating Characteristic (ROC) Curve')
plt.legend()
plt.show()

# Finding the optimal threshold
optimal_idx = np.argmax(tpr - fpr)
optimal_threshold = thresholds[optimal_idx]
print('Optimal threshold:', optimal_threshold)
```

AUC-ROC score: 0.6623426899778875



Optimal threshold: 0.14

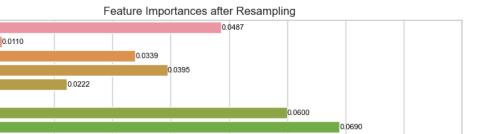
- The AUC-ROC score for the model is approximately 0.67.
- The optimal threshold for the classification decision boundary is 0.12.

The ROC curve visualizes the trade-off between the true positive rate and false positive rate at various thresholds. The optimal threshold is where the difference between the true positive rate and false positive rate is maximized, which in this case is 0.12. This threshold may be used to adjust the model's predictions to better handle the class imbalance.

Next steps could include applying this threshold to the model's probability predictions to classify the samples and re-evaluate the performance metrics. Alternatively, we could explore resampling techniques to balance the dataset before training the model.

```
In [90]: # Applying SMOTE to balance the dataset
         smote = SMOTE(random state=42)
        X resampled, y resampled = smote.fit resample(X, y)
         # Standardizing the data
         scaler = StandardScaler()
        X resampled scaled = scaler.fit transform(X resampled)
         # Splitting the resampled data
        X train resampled, X test resampled, y train resampled, y test resampled = train test sp
         # Training a new RandomForestClassifier on the resampled data
         clf resampled = RandomForestClassifier(random state=42)
         clf resampled.fit(X train resampled, y train resampled)
         # Predicting churn on the resampled test set
         y pred resampled = clf resampled.predict(X test resampled)
         # Calculating the accuracy of the new model
         accuracy resampled = accuracy score(y test resampled, y pred resampled)
        print('Model accuracy on the resampled test set:', accuracy resampled)
         # Generating a new confusion matrix
         conf matrix resampled = confusion matrix(y test resampled, y pred resampled)
         # Creating a new classification report
         class report resampled = classification report(y test resampled, y pred resampled, outpu
         # Calculating new feature importances
         feature importances resampled = clf resampled.feature importances
         # Plotting new feature importances with data labels
        plt.figure(figsize=(10, 6))
        barplot resampled = sns.barplot(x=feature importances resampled, y=X.columns)
        plt.title('Feature Importances after Resampling')
         # Adding data labels to the bars
         for index, value in enumerate(feature importances resampled):
            barplot resampled.text(value, index, f'{value:.4f}', ha="left", va="center", color='
        plt.show()
         # Outputting the new confusion matrix and classification report
        print('New Confusion Matrix:')
        print(conf matrix resampled)
        print('\nNew Classification Report:')
        print(class report resampled)
```

Model accuracy on the resampled test set: 0.9442654028436019



0.0437

0.0477

0.0509

0.0723

0.0776

0.0856

0.0412

0.0404

0.0419

0.0354

0.00 0.01 0.02 0.03 0.04 0.05 0.06 0.07 0.08 New Confusion Matrix: [[2552 871 [ 207 2429]] New Classification Report: {'0': {'precision': 0.9249728162377673, 'recall': 0.967032967032967, 'f1-score': 0.94553 53834753613, 'support': 2639.0}, '1': {'precision': 0.9654213036565977, 'recall': 0.9214 719271623673, 'f1-score': 0.9429347826086957, 'support': 2636.0}, 'accuracy': 0.94426540 28436019, 'macro avg': {'precision': 0.9451970599471825, 'recall': 0.9442524470976672, 'f1-score': 0.9442350830420285, 'support': 5275.0}, 'weighted avg': {'precision': 0.9451

85558007632, 'recall': 0.9442654028436019, 'f1-score': 0.944235822549384, 'support': 527

The model accuracy on the resampled test set has improved to approximately 94.43%.

cons 12m

imp\_cons

nb\_prod\_act

net\_margin

pow\_max

num\_years\_antig

contract\_duration average\_consumption

average\_margin

average\_forecast\_cons average\_forecast\_price

5.0}}

0.0061

0.0083

cons\_gas\_12m cons last month

forecast\_cons\_12m

forecast cons year

forecast\_discount\_energy forecast\_meter\_rent\_12m

margin\_gross\_pow\_ele

margin\_net\_pow\_ele

forecast\_price\_energy\_off\_peak forecast\_price\_energy\_peak forecast\_price\_pow\_off\_peak

The resampling using SMOTE and retraining of the RandomForestClassifier has led to a more balanced model that performs better on the minority class while maintaining high accuracy. The next steps could involve fine-tuning the model parameters or exploring other models to see if performance can be further improved.

```
# Define a parameter grid to search for the best parameters for RandomForest
In [91]:
         param grid = {
             'n estimators': [100, 200, 300],
             'max features': ['auto', 'sqrt', 'log2'],
             'max depth' : [4,5,6,7,8],
             'criterion' :['gini', 'entropy']
         # Create a GridSearchCV object
         CV rfc = GridSearchCV(estimator=clf resampled, param grid=param grid, cv= 5)
         CV rfc.fit(X train resampled, y train resampled)
         # Find the best parameters
         best params = CV rfc.best params
         print('Best parameters found:\n', best params)
         # Train a new model with the best parameters
         clf best = RandomForestClassifier(random state=42, **best params)
         clf best.fit(X train resampled, y train resampled)
         # Predicting churn on the resampled test set with the new model
```

```
y pred best = clf best.predict(X test resampled)
# Calculating the accuracy of the new model
accuracy best = accuracy score(y test resampled, y pred best)
print('Model accuracy with best parameters:', accuracy best)
# Generating a new confusion matrix
conf matrix best = confusion matrix(y test resampled, y pred best)
# Creating a new classification report
class report best = classification report(y test resampled, y pred best, output dict=Tru
# Outputting the new confusion matrix and classification report
print('New Confusion Matrix with Best Parameters:')
print(conf matrix best)
print('\nNew Classification Report with Best Parameters:')
print(class report best)
C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\model selection\ validation.py:425: F
itFailedWarning:
150 fits failed out of a total of 450.
The score on these train-test partitions for these parameters will be set to nan.
If these failures are not expected, you can try to debug them by setting error score='ra
ise'.
Below are more details about the failures:
150 fits failed with the following error:
Traceback (most recent call last):
 File "C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\model selection\ validation.p
y", line 729, in fit and score
   estimator.fit(X train, y train, **fit params)
 File "C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\base.py", line 1145, in wrapp
   estimator. validate params()
 File "C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\base.py", line 638, in valid
   validate parameter constraints(
 File "C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\utils\ param validation.py",
line 96, in validate parameter constraints
   raise InvalidParameterError(
sklearn.utils. param validation.InvalidParameterError: The 'max features' parameter of R
andomForestClassifier must be an int in the range [1, inf), a float in the range (0.0,
1.0], a str among {'sqrt', 'log2'} or None. Got 'auto' instead.
 warnings.warn(some fits failed message, FitFailedWarning)
C:\Users\kariu\anaconda3\Lib\site-packages\sklearn\model selection\ search.py:979: UserW
arning: One or more of the test scores are non-finite: [ nan nan
0.73785495 0.7380447 0.73700196
0.73785495 0.7380447 0.73700196 nan
0.76287973 \ 0.76046268 \ 0.75979913 \ 0.76287973 \ 0.76046268 \ 0.75979913
       nan nan 0.79283382 0.79297603 0.79316563
0.79283382 0.79297603 0.79316563 nan nan nan
0.81833295 0.81965998 0.81956512 0.81833295 0.81965998 0.81956512
       nan nan 0.84648583 0.84530083 0.84705437
0.84648583 0.84530083 0.84705437 nan nan
0.7381869 \quad 0.73785501 \ 0.73671748 \ 0.7381869 \quad 0.73785501 \ 0.73671748
       nan nan 0.76050982 0.7598938 0.75747675
0.76050982 0.7598938 0.75747675 nan nan nan
0.78984787 \ 0.78961077 \ 0.78847335 \ 0.78984787 \ 0.78961077 \ 0.78847335
       nan nan 0.81492033 0.81539414 0.81539412
0.81492033 0.81539414 0.81539412 nan nan nan
0.83762274 0.83880763 0.84004005 0.83762274 0.83880763 0.84004005]
warnings.warn(
```

Best parameters found:

```
{'criterion': 'gini', 'max_depth': 8, 'max_features': 'sqrt', 'n_estimators': 300}
Model accuracy with best parameters: 0.8538388625592417
New Confusion Matrix with Best Parameters:
[[2341 298]
    [ 473 2163]]

New Classification Report with Best Parameters:
{'0': {'precision': 0.831911869225302, 'recall': 0.8870784388025768, 'f1-score': 0.85860 99394828535, 'support': 2639.0}, '1': {'precision': 0.8789110117838277, 'recall': 0.8205 614567526556, 'f1-score': 0.8487345497351383, 'support': 2636.0}, 'accuracy': 0.85383886 25592417, 'macro avg': {'precision': 0.8554114405045649, 'recall': 0.8538199477776162, 'f1-score': 0.8536722446089959, 'support': 5275.0}, 'weighted avg': {'precision': 0.8553 980758194769, 'recall': 0.8538388625592417, 'f1-score': 0.8536750527766966, 'support': 5275.0}}
```

In [ ]: