

System Ambulatory Organizational Value Summary (Validated Impact Metrics)

Medicare Annual Wellness Visits (AWV)

Metric	FY2024	FY2023	Change	Revenue Impact
Completed AWVs	36,413	25,648	+42%	+\$1.29M @ \$120/visit +\$1.61M @ \$150/visit

Depression Screening and Follow-Up

Metric	FY2024	FY2023	Change	Revenue Impact
Screenings Completed	229,193	195,897	+17% (+33,296)	+\$166K-\$200K (at \$5-\$6 per screen)

Abridge AI Pilot — Clinical Documentation Efficiency

Pilot Scope

- **Duration:** April–August 2025
- **Providers in Epic:** 222
- **Avg. Time Saved:** 0.61 min/appointment
- **Appointments/Day:** 17
- **Workdays/Year:** 250
- **Revenue per Visit:** \$150

Per Provider Impact

- **Time saved/day:** 10.4 min
- **Extra appointments/day:** 1
- **Extra visits/year:** 250
- **Add Revenue/provider:** \$37,500

Pilot Revenue Potential (222 Epic Providers)

- **Extra visits/year:** 55,000/yr
- **Revenue Potential:** \$8.33M/yr

System Wide Extrapolation (75% of 6,000 Providers = 4,500 Providers)

- **Extra visits/yr:** 1,125,000
- **Revenue Potential:** \$168.75M/year