

## **Every** ATM free nationwide! Personal Unexpectedly Convenient different Checking **Burke & Herbert Bank** f 💟









in a sncp.

your ATM fees.

**Business Banking.** 



Home Page Banner

## **Burke & Herbert** Bank "Un" Promotion

## Challenge:

Build awareness of Burke & Herbert Bank's unique banking experience in a crowded field

## Solution:

Leverage expected account churn in the DC market due to a local bank merger, bad PR for a major bank in the area and a change in the White House administration

Create a multi-channel campaign that uses the idea of negation to express what's different about Burke & Herbert Bank in a bold and memorable way; in-your-face type treatments, striking color contrasts and whimsical word-play help drive home the messaging



ATM Poster

5 East 16th Street 3fl